

Capital and Risk Management Report Second Quarter 2020

Provided by Nordea Bank Abp on the basis of its consolidated situation

### Table 1 Summary of items included in own funds

Own funds increased by EUR 279m in Q2 2020, and it mainly stemmed from the movements in CET 1 and Tier 2 capital. The CET 1 capital increase was primarily driven by lower regulatory deductions partly offset by movements in net pension OCI. Tier 2 capital increase was mainly explained by higher IRB excess and partly offset by the regulatory amortisations and FX effects in T2 instruments.

| EURm   | 2020 Q2 | 2020 Q1 |
|--|---------|---------|
| Calculation of own funds                                     |         |         |
| Equity in the consolidated situation                         | 28,064  | 28,080  |
| Profit of the period   | 891     | 698     |
| Proposed/actual dividend                                     | -492    | -322    |
| Common Equity Tier 1 capital before regulatory adjustments   | 28,463  | 28,456  |
| Deferred tax assets  | -240    | -143    |
| Intangible assets  | -3,401  | -3,286  |
| IRB provisions shortfall (-)                                 |         | -96     |
| Deduction for investments in credit institutions (50%)       |         |         |
| Pension assets in excess of related liabilities              | -71     | -131    |
| Other items, net <sup>1</sup>                                | -290    | -475    |
| Total regulatory adjustments to Common Equity Tier 1 capital | -4,002  | -4,131  |
| Common Equity Tier 1 capital (net after deduction)           | 24,461  | 24,325  |
| Additional Tier 1 capital before regulatory adjustments      | 2,787   | 2,833   |
| Total regulatory adjustments to Additional Tier 1 capital    | -24     | -23     |
| Additional Tier 1 capital                                    | 2,763   | 2,810   |
| Tier 1 capital (net after deduction)                         | 27,224  | 27,135  |
| Tier 2 capital before regulatory adjustments                 | 4,240   | 4,383   |
| IRB provisions excess (+)                                    | 626     | 294     |
| Deduction for investments in credit institutions (50%)       |         |         |
| Deductions for investments in insurance companies            | -1,000  | -1,000  |
| Pension assets in excess of related liabilities              |         |         |
| Other items, net   | -62     | -62     |
| Total regulatory adjustments to Tier 2 capital               | -436    | -768    |
| Tier 2 capital   | 3,804   | 3,614   |
| Own funds (net after deduction)                              | 31,028  | 30,749  |
| <sup>1</sup> Other items, net' based on profit inclusion     | -343    | -475    |

| Own funds, excluding profit<br>EURm  | 2020 Q2    | 2020 Q1          |
|--------------------------------------|------------|------------------|
| Common Equity Tier 1 capital         | 24,385     | 24,007           |
| Tier 1 capital (net after deduction) | 27,148     | 26,817           |
| Total own funds                      | 30,952     | 30,431           |
|                                      |            |                  |
| Own Funds reported to ECB            | Q2/20      | Q1/20            |
|                                      | Excluding  |                  |
|                                      | profit Q2, |                  |
| Profit inclusion                     | including  | Including profit |
|                                      | profit Q1  | including prom   |
|                                      | (pending   |                  |

application)

## Table 2 Capital ratios

Capital ratios including profit decreased during Q2 2020 driven by increased REA due to new undrawn corporate credit facilities, market risk and FX effects, partly offset by adjustment of the SME factor and decreased REA due to increased provisioning. Leverage ratio remained stable.

| Capital ratios                                       |         |         |
|--|---------|---------|
| %  | Q2 2020 | Q1 2020 |
| Common Equity Tier 1 capital ratio, including profit | 15.8    | 16.0    |
| Tier 1 capital ratio, including profit               | 17.6    | 17.8    |
| Total capital ratio, including profit                | 20.1    | 20.2    |
| Common Equity Tier 1 capital ratio, excluding profit | 15.8    | 15.8    |
| Tier 1 capital ratio, excluding profit               | 17.6    | 17.6    |
| Total capital ratio, excluding profit                | 20.0    | 20.0    |
| Leverage Ratio                                       |         |         |
|  | Q2 2020 | Q1 2020 |
| Tier 1 capital, including profit, EURm               | 27,224  | 27,135  |
| Leverage ratio exposure, including profit, EURm      | 553,867 | 553,188 |
| Leverage ratio, including profit, percentage         | 4.9     | 4.9     |
| Tier 1 capital, excluding profit, EURm               | 27,148  | 26,817  |
| Leverage ratio exposure, excluding profit, EURm      | 553,814 | 553,245 |
| Leverage ratio, excluding profit, percentage         | 4.9     | 4.8     |

#### Table 3 EU OV1: Overview of REA

The table provides an overview of total REA where the credit risk accounts for the largest risk type with approximately 69% of Pillar I REA in Q2 2020. REA increase of EUR 2.5 bn in the second quarter of 2020 mainly stemmed from credit risk (EUR 1.2bn), market risk (EUR 1.0bn) and Swedish risk-weight floor (EUR 1.0bn). The higher credit risk REA in the corporate portfolio was driven by higher volumes of undrawn corporate credit facilities partly offset by increased provisioning and CRRII amendments for the SME factor. In the retail portfolio REA increased driven by higher lending volumes. Market risk REA was primarily explained by increased hedging against future defaults, lower recovery rates and interest rate volatility. Finally the increase in the Swedish risk-weight floor was mainly driven by the FX effects and increased volumes in the underlying portfolio.

|  | RE                 | - ^      |         | m capital<br>rement |
|--|--------------------|----------|---------|---------------------|
| EURm   | 2020 Q2            | 2020 Q1  | 2020 Q2 | 2020 Q1             |
| Credit risk (excluding counterparty credit risk) (CCR)                         | 106,257            | 105,043  | 8,501   | 8,403               |
| Of which standardised approach (SA)  | 9,472              | 8,864    | 758     | 709                 |
| Of which foundation IRB (FIRB) approach  | 12,853             | 13,729   | 1,028   | 1,098               |
| Of which advanced IRB approach   | 83,931             | 82,450   | 6,715   | 6,596               |
| Of which AIRB  | 57,027             | 57,014   | 4,562   | 4,561               |
| Of which Retail RIRB   | 26,905             | 25,435   | 2,152   | 2,035               |
| Of which Equity IRB under the simple risk-weight or the IMA                    |                    |          |         | ·                   |
| Counterparty credit risk   | 7,895              | 8,220    | 632     | 658                 |
| Of which Marked to market  | 605                | 640      | 48      | 51                  |
| Of which Original exposure   |                    |          |         |                     |
| Of which standardised approach   |                    |          |         |                     |
| Of which internal model method (IMM)   | 5,896              | 6,335    | 472     | 507                 |
| Of which Financial collateral simple method (for SFTs)                         |                    |          |         |                     |
| Of which Financial collateral comprehensive method (for SFTs)                  | 461                | 570      | 37      | 46                  |
| Of which exposure amount for contributions to the default fund of a CCP        |                    |          |         |                     |
| Of which CVA   | 934                | 674      | 75      | 54                  |
| Settlement risk  | 1                  | 0        | 0       | 0                   |
| Securitisation exposures in banking book (after the cap)                       | 889                | 894      | 71      | 71                  |
| Of which IRB supervisory formula approach (SFA)                                | 889                | 894      | 71      | 71                  |
| Market risk  | 9,597              | 8,594    | 768     | 688                 |
| Of which standardised approach (SA)  | 2,755              | 2,770    | 220     | 222                 |
| Of which IMA   | 6,842              | 5,825    | 547     | 466                 |
| Large exposures  |                    |          |         |                     |
| Operational risk   | 14,701             | 14,701   | 1,176   | 1,176               |
| Of which Standardised Approach   | 14,701             | 14,701   | 1,176   | 1,176               |
| Amounts below the thresholds for deduction (subject to 250% risk weight)       | 3,657              | 7 3,760  | 293     | 301                 |
| Additional risk exposure amount related to Finnish RW floor due to Article 458 | 452                | 2 735    | 36      | 59                  |
| CRR  |                    | 155      | 50      | 55                  |
| Additional risk exposure amount related to Swedish RW floor due to Article 458 | 11,15 <sup>,</sup> | 1 10,162 | 892     | 813                 |
| CRR  | 1,13               | 10,102   | 052     | 013                 |
| Article 3 CRR Buffer   |                    |          |         |                     |
| Pillar 1 total   | 154,600            | 152,108  | 12,368  | 12,169              |

#### Table 4 EU CR1-A: Credit quality of exposures by exposure class and instrument

The total net exposure values in Q2 2020 was EUR 521.0bn representing an increase of EUR 32.7bn compared to Q4 2019. The increase is stemming from non-default exposures reported under standardised approach, EUR 17.9bn, and IRB approach, EUR 14.8bn. The increase in non-defaulted exposures under standardised approach was explained by growth in sovereign exposures (EUR 17.4bn), while increase in IRB non-defaulted exposures was driven by corporate undrawn credit facilities and retail mortgage loan exposures. The growth in exposures was partly offset by FX effects from depreciated NOK between Q4 2019 and Q2 2020, which mainly impacted the corporate and retail portfolios.

| 2020 Q2, EURm   | a            | b                 | С           | d          | е            | f            | g                 |
|---|--------------|-------------------|-------------|------------|--------------|--------------|-------------------|
| -   | Origina      | al exposures      |             |            |              | Credit risk  |                   |
|   |              | Non-              | Specific    | General    |              | adjustment   |                   |
|   | Defaulted    | defaulted         | credit risk |            | Accumulate   | charges of   | Net values        |
|   | exposures    | exposures         | adjustment  | adjustment | d write-offs | the period   | (a+b-c-d)         |
| Central governments or central banks                                      |              |                   |             |            |              |              |                   |
| Institutions  |              | 32,395            | 37          |            |              | -39          | 32,358            |
| Corporates  | 3,936        | 177,742           | 2,031       |            | 5            | -501         | 179,646           |
| of which Specialised Lending  | 11           | 149               | 0           |            |              |              | 160               |
| of which SME  | 1,546        | 55,065            | 684         |            | -9           | -110         | 55,926            |
| Retail  | 2,032        | 192,783           | 788         |            | -32          | -237         | 194,026           |
| of which Secured by real estate   | 1,130        | 151,891           | 85          |            | -25          | -164         | 152,936           |
| property  |              |                   | -           |            |              |              |                   |
| of which SME  | 25<br>1 105  | 1,180             | 5<br>79     |            | -9<br>-23    | -110<br>-171 | 1,199             |
| of which Non-SME<br>of which Other Retail                                 | 1,105<br>902 | 150,711<br>40,892 | 79<br>704   |            | -23          | -171         | 151,737<br>41,090 |
| of which SME  | 139          | 40,892            | 704         |            | -9           | -110         | 1,794             |
| of which Non-SME  | 762          | 39,159            | 625         |            | -23          | -171         | 39,296            |
| Equity  | 702          | 55,155            | 025         |            | 23           | 17.1         | 33,230            |
| Other non-credit obligation assets  | 5            | 3,232             |             |            |              |              | 3,237             |
| Total IRB approach  | 5,973        | 406,151           | 2,856       |            | -27          | -777         | 409,267           |
| Central governments or central banks                                      |              | 83,522            | 3           |            |              | -1           | 83,519            |
| -   |              |                   | 3           |            |              |              |                   |
| Regional governments or local authorities                                 |              | 9,010             |             |            |              | 1            | 9,010             |
| Public sector entities  |              | 275               |             |            |              |              | 275               |
| Multilateral Development Banks<br>International Organisations             |              | 1,398             |             |            |              |              | 1,398             |
| Institutions  |              | 234               |             |            |              | 1            | 234               |
| Corporates  | 9            | 2,211             | 3           |            |              | 17           | 2,217             |
| - of which SME  | 5            | 1,813             | 3           |            |              | 5            | 1,810             |
| Retail  | 145          | 5,764             | 22          |            | -2           | -64          | 5,886             |
| - of which SME  | 10           | 855               | 1           |            |              | 5            | 864               |
| Secured by mortgages on immovable   |              | F 00F             |             |            |              |              | F 0.01            |
| property  |              | 5,005             | 4           |            |              |              | 5,001             |
| - of which SME  |              | 62                | 0           |            |              | 5            | 62                |
| Exposures in default  |              | 154               | 64          |            |              |              | 90                |
| Items associated with particularly  |              | 857               |             |            |              |              | 857               |
| high risk<br>Covered bonds  |              | 318               |             |            |              |              | 318               |
| covered bonds   |              | 510               |             |            |              |              | 510               |
| Claims on institutions and corporates with a short-term credit assessment |              |                   |             |            |              |              |                   |
| שינות מ אוטור-נפוות כופטונ מספסטותפוונ                                    |              |                   |             |            |              |              |                   |
| Collective investments undertakings                                       |              | 465               |             |            |              |              | 465               |
| (CIU)   |              |                   |             |            |              |              |                   |
| Equity exposures  |              | 1,700             |             |            |              |              | 1,700             |
| Other exposures<br>Total standardised approach                            | 154          | 882<br>111,641    | 97          |            | -2           | -46          | 881<br>111,698    |
| Total   | 6,127        | 517,792           | 2,953       |            | -2<br>-29    | -46<br>-823  | 520,966           |
| - of which loans  | 5,379        | 353,028           | 2,705       |            | -29          | -706         | 355,702           |
| - of which debt securities  | -,           | 56,976            | _,          |            |              | -1           | 56,976            |
| - of which off-balance sheet exposures                                    | 748          | 107,788           | 248         |            |              | -117         | 108,287           |
| or writer on buttinee sheet exposules                                     | 770          | 101,100           | 270         |            |              | 117          | 100,201           |

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| 2019 Q4, EURm                            | a                  | b                 | С           | d          | е            | f           | g          |
|--|--------------------|-------------------|-------------|------------|--------------|-------------|------------|
|  | Origina            | al exposures      |             |            |              | Credit risk |            |
|  |                    | Non-              | Specific    | General    |              | adjustment  |            |
|  | Defaulted          | defaulted         | credit risk |            | Accumulate   | charges of  | Net values |
|  | exposures          | exposures         | adjustment  | adjustment | d write-offs | the period  | (a+b-c-d)  |
| Central governments or central banks     |                    |                   |             |            |              |             |            |
| Institutions                             |                    | 32,696            | 3           |            | 3            | -42         | 32,693     |
| Corporates                               | 3,954              | 165,970           | 1,694       |            | -10          | -302        | 168,230    |
| of which Specialised Lending             | 13                 | 209               | 1           |            |              | 2           | 221        |
| of which SME                             | 1,506              | 53,635            | 609         |            | -15          | -34         | 54,532     |
| Retail                                   | 2,077              | 189,203           | 547         |            | -60          | -59         | 190,733    |
| of which Secured by real estate          | 1,167              | 149,150           | 52          |            | -27          | -27         | 150,265    |
| property                                 |                    |                   |             |            |              |             |            |
| of which SME                             | 23                 | 1,176             | 2           |            | -17          | 7           | 1,198      |
| of which Non-SME                         | 1,144              | 147,974           | 50          |            | -25          | -36         | 149,067    |
| of which Other Retail                    | 910                | 40,053            | 495         |            |              |             | 40,468     |
| of which SME                             | 135                | 1,824             | 36          |            |              | 0           | 1,923      |
| of which Non-SME<br>Equity               | 776                | 38,229            | 459         |            |              | 0           | 38,545     |
| Other non-credit obligation assets       | 4                  | 3,454             |             |            |              |             | 3,458      |
| Total IRB approach                       | 6,034              | 391,323           | 2,243       |            | -66          | -406        | 395,114    |
|  |                    |                   |             |            |              |             |            |
| Central governments or central banks     |                    | 66,115            | 3           |            |              | -1          | 66,113     |
| Regional governments or local authoritie |                    | 8,968             |             |            |              | -2          | 8,968      |
| Public sector entities                   |                    | 100               |             |            |              |             | 100        |
| Multilateral Development Banks           |                    | 781               |             |            |              |             | 781        |
| International Organisations              |                    | 51                |             |            |              |             | 51         |
| Institutions                             |                    | 200               |             |            | -5           | 4           | 200        |
| Corporates                               | 11                 | 2,437             | 2           |            |              | -10         | 2,446      |
| - of which SME                           | 6                  | 2,035             | - 1         |            |              | -6          | 2,039      |
| Retail                                   | 144                | 6,162             | 18          |            | -10          | -40         | 6,289      |
| - of which SME                           | 10                 | 869               | 1           |            |              | 3           | 878        |
| Secured by mortgages on immovable        |                    |                   |             |            |              |             |            |
| property                                 |                    | 4,654             | 3           |            |              |             | 4,651      |
| - of which SME                           |                    | 74                |             |            |              |             | 74         |
| Exposures in default                     |                    | 155               | 61          |            |              |             | 94         |
| Items associated with particularly       |                    | 829               |             |            |              |             | 829        |
| high risk                                |                    |                   |             |            |              |             |            |
| Covered bonds                            |                    | 384               | 1           |            |              |             | 384        |
| Claims on institutions and corporates    |                    |                   |             |            |              |             |            |
| with a short-term credit assessment      |                    |                   |             |            |              |             |            |
| Collective investments undertakings      |                    |                   |             |            |              |             |            |
| Collective investments undertakings      |                    | 430               |             |            |              |             | 430        |
| (CIU)                                    |                    | 1,697             |             |            |              |             | 1,697      |
| Equity exposures<br>Other exposures      |                    | 942               | 1           |            |              |             | 941        |
| Total standardised approach              | 155                | 942               | 1 88        |            | -16          | -48         | 941        |
| Total                                    | 6,189              | 93,750<br>485,073 | 2,331       |            | -16<br>-82   | -48<br>-454 | 488,931    |
| - of which loans                         | 5,486              | 337,288           | 2,331       |            | -85          | -454        | 340,586    |
| - of which debt securities               | J, <del>1</del> 00 | 51,641            | 2,100       |            | -05          | -423        | 51,641     |
| - of which off-balance sheet exposures   | 703                | 96,144            | 144         |            | 3            | -32         | 96,704     |

### Table 5 EU CR1-B: Credit quality of exposures by industry or counterparty types

The largest industry sectors for the period were 'Other industries', 'Financial Institutions', and 'Industrials' representing 76.5% of the nondefaulted exposures. Financial Institution exposures increased during the period, primarily driven by increased sovereign exposures, while the increase in other industries was driven by increased retail volumes.

| Q2 2020                               | а          | b         | С               | d           | е         | f           | g          |
|---------------------------------------|------------|-----------|-----------------|-------------|-----------|-------------|------------|
|                                       | Original e | xposures  | <u></u>         |             |           |             |            |
|                                       |            |           | Specific credit |             |           | Credit risk |            |
|                                       |            | Non-      | risk            | General     | Accumulat | adjustment  |            |
|                                       | Defaulted  | defaulted | adjustment      | credit risk | ed write- | charges of  | Net values |
| EURm                                  | exposures  | exposures | (allowances)    | adjustment  | offs      | the period  | (a+b-c-d)  |
| Financial Institutions                | 182        | 115,518   |                 |             |           | -67         | 115,628    |
| Agriculture                           | 475        | 6,525     | 60              |             | 2         | -4          | 6,940      |
| Crops Plantation and Hunting          | 126        | 3,095     | 12              |             | 1         | -3          | 3,210      |
| Animal Husbandry                      | 344        | 2,220     | 48              |             | 1         | 3           | 2,517      |
| Fishing and Aquaculture               | 5          | 1,210     | 1               |             |           | -4          | 1,213      |
| Natural Resources                     | 857        | 7,009     | 371             |             |           | -145        | 7,495      |
| Paper & forest products               | 48         | 3,286     | 8               |             |           | -5          | 3,326      |
| Mining & supporting activities        | 7          | 686       | 1               |             |           | -1          | 692        |
| Oil Gas & Offshore                    | 801        | 3,037     | 362             |             |           | -138        | 3,476      |
| Consumer Staples                      | 24         | 7,254     | 3               |             |           | -24         | 7,275      |
| Food processing & Beverages           | 7          | 1,898     | 2               |             |           | -10         | 1,903      |
| Household & Personal Products         | 5          | 795       |                 |             |           | -3          | 800        |
| Healthcare                            | 12         | 4,560     |                 |             |           | -11         | 4,572      |
| Consumer Discretionary &              | 435        | 13,999    | 79              |             | -3        | -78         | 14,355     |
| Services                              |            |           |                 |             |           |             |            |
| Consumer Durables                     | 162        | 2,846     | 34              |             |           | -24         | 2,974      |
| Media & Entertainment                 | 72         | 1,922     | 10              |             | 4         | -10         | 1,984      |
| Retail Trade                          | 160        | 4,892     | 24              |             | -1        | -28         | 5,028      |
| Air transportation                    | 5          | 839       | 2               |             |           | -1          | 842        |
| Accomodation & Leisure                | 34         | 1,308     | 8               |             | -1        | -16         | 1,333      |
| Telecommunication services            | 3          | 2,192     |                 |             | _         | 1           | 2,195      |
| Industrials                           | 852        | 57,088    | 212             |             | -7        | -170        | 57,728     |
| Materials                             | 147        | 3,512     | 65              |             | -1        | -9          | 3,594      |
| Capital Goods                         | 143        | 10,100    | 34              |             | -1        | -21         | 10,209     |
| Commercial & Professional<br>Services | 149        | 19,442    | 40              |             |           | -59         | 19,551     |
| Construction                          | 197        | 9,474     | 38              |             | -2        | -37         | 9,632      |
| Wholesale Trade                       | 119        | 8,917     | 17              |             | -2        | -32         | 9,019      |
| Land transportation                   | 88         | 3,733     | 16              |             | -1        | -11         | 3,805      |
| IT services                           | 9          | 1,909     | 1               |             |           | -2          | 1,917      |
| Maritime                              | 699        | 8,874     | 255             |             | -1        | -56         | 9,318      |
| Ship Building                         | 13         | 368       | 6               |             | -1        |             | 375        |
| Shipping                              | 685        | 8,148     | 249             |             |           | -56         | 8,584      |
| Maritime Services                     | 1          | 357       |                 |             |           | 0           | 358        |
| Utilities & Public Services           | 35         | 28,149    | 16              |             | -8        | -56         | 28,169     |
| Utilities Distribution & Waste        | 26         | 4,016     | 12              |             |           | -6          | 4,031      |
| Management                            |            |           |                 |             |           |             |            |
| Power Production                      | 2          | 4,076     |                 |             | ~         | -3          | 4,076      |
| Public Services                       | 8          | 20,057    | 4               |             | -8        | -47         | 20,062     |
| REMI                                  | 479        | 49,850    |                 |             | -6        | -56         | 50,255     |
| Other Industries                      | 2,089      | 223,526   | 1,811           |             | -5        | -167        | 223,805    |
| Total                                 | 6,127      | 517,792   | 2,953           | 0           | -29       | -823        | 520,966    |

| Q4 2019                       | а         | b                | С               | d               | е            | f              | g          |
|-------------------------------|-----------|------------------|-----------------|-----------------|--------------|----------------|------------|
|                               | Or        | iginal exposures |                 |                 |              | Credit risk    |            |
|                               |           |                  |                 |                 |              | adjustment     | <b>N</b>   |
|                               |           | Non-defaulted    | •               | General credit  | Accumulate   | charges of the | Net values |
| EURm                          | exposures | exposures        | risk adjustment | risk adjustment | d write-offs | period         | (a+b-c-d)  |
| IRB approach                  |           |                  |                 |                 |              |                |            |
| Animal husbandry              | 426       | 2,296            | 105             |                 | 1            | -23            | 2,617      |
| Capital goods                 | 159       | 9,004            | 43              |                 | -2           | -4             | 9,120      |
| Commercial & prof. services   | 212       | 16,558           | 61              |                 | -4           | -44            | 16,708     |
| Construction                  | 199       | 10,246           | 33              |                 | -3           | -8             | 10,412     |
| Consumer durables             | 137       | 2,371            | 27              |                 | 1            | -14            | 2,481      |
| Consumer staples (food and    | 48        | 7,180            | 11              |                 | -2           | 5              | 7,217      |
| health care)                  | 40        | 7,100            | 11              |                 | -2           | 5              | 1,211      |
| Crops etc                     | 149       | 3,112            | 24              |                 |              | -15            | 3,237      |
| Financial institutions        | 168       | 98,761           | 75              |                 | -2           | -27            | 98,853     |
| Fishing and aquaculture       | 1         | 1,583            |                 |                 |              |                | 1,584      |
| Land transportation and IT    | 116       | 5,482            | 21              |                 | -6           | -10            | 5,577      |
| Maritime (shipping)           | 753       | 9,998            | 195             |                 | -3           | -61            | 10,556     |
| Materials                     | 164       | 3,472            | 29              |                 |              | 6              | 3,607      |
| Media, leisure and telecom    | 84        | 5,700            | 22              |                 | -4           | -14            | 5,762      |
| Oil, gas and offshore         | 781       | 2,408            | 190             |                 | 0            | -129           | 2,999      |
| Other                         | 2,134     | 216,369          | 1,331           |                 | -37          | -71            | 217,172    |
| Paper, forest and mining      | 57        | 3,639            | 12              |                 |              | 2              | 3,684      |
| Real estate                   | 343       | 45,803           | 79              | 0               | -2           | -7             | 46,067     |
| Retail trade                  | 106       | 4,836            | 37              |                 | -3           | -3             | 4,904      |
| Utilities and public services | 37        | 27,815           | 16              |                 | -12          | -36            | 27,835     |
| Wholesale trade               | 117       | 8,441            | 20              |                 | -3           | -2             | 8,538      |
| Total                         | 6,189     | 485,073          | 2,331           |                 | -82          | -454           | 488,931    |

### Table 6 EU CR1-C: Credit quality of exposures by geography

Non-defaulted exposures increased by EUR 32.7bn during the period, seen mainly in the Nordic portfolios. Exposures towards sovereign counterparts was seen in the Swedish, Finnish and US portfolios. The Swedish portfolio further increased due to increased undrawn corporate credit facilities and growth in residential mortgage loans. The positive growth was partly offset by FX effects, primarily from depreciated NOK between Q4 2019 and Q2 2020, which had an impact mainly in the corporate and retail portfolios reported under Norway.

| 2020 Q2                                 | а                      | b                          | С                                  |                                   | е                         | f  | g                       |
|---|------------------------|----------------------------|------------------------------------|-----------------------------------|---------------------------|--|-------------------------|
| -                                       | (                      | Driginal exposures         |                                    |                                   |                           |  |                         |
| EURm                                    | Defaulted<br>exposures | Non-defaulted<br>exposures | Specific credit risk<br>adjustment | General credit<br>risk adjustment | Accumulated<br>write-offs | Credit risk<br>adjustment charges<br>of the period | Net values<br>(a+b-c-d) |
| Nordic countries                        | 5,138                  | 458,161                    | 2,440                              |                                   | -28                       | -623   | 460,859                 |
| - of which Denmark                      | 1,787                  | 120,437                    | 831                                |                                   | -8                        | -93  | 121,393                 |
| - of which Finland<br>- of which Norway | 1,822<br>997           | 117,414<br>82,921          | 665<br>568                         |                                   | -5<br>-2                  | -253<br>-151                                       | 118,571<br>83,350       |
| - of which Sweden                       | 532                    | 137,389                    | 376                                |                                   | -13                       | -125   | 137,545                 |
| Baltic countries                        | 2                      | 2,267                      | 24                                 |                                   |                           | -18  | 2,246                   |
| United States                           | 5                      | 23,803                     | 11                                 |                                   |                           | -6   | 23,797                  |
| Russian Federation<br>Other             | 43<br>939              | 1,312<br>32,248            | 41<br>436                          |                                   | -1<br>0                   | -1<br>-176   | 1,314<br>32,751         |
| Total                                   | 6,127                  | 517,792                    | 2,953                              |                                   | -29                       | -823   | 520,966                 |

| 2019 Q4            | а         | b                  | с                    | d               | е           | f                  | g          |
|--------------------|-----------|--------------------|----------------------|-----------------|-------------|--------------------|------------|
|                    | (         | Original exposures |                      |                 |             | Credit risk        |            |
| _                  | Defaulted | Non-defaulted      | Specific credit risk | General credit  | Accumulated | adjustment charges | Net values |
| EURm               | exposures | exposures          | adjustment           | risk adjustment | write-offs  | of the period      | (a+b-c-d)  |
| Nordic countries   | 5,125     | 428,623            | 1,944                |                 | -81         | -453               | 431,804    |
| - of which Denmark | 1,874     | 118,498            | 799                  |                 |             |                    | 119,572    |
| - of which Finland | 1,678     | 107,501            | 458                  |                 |             |                    | 108,720    |
| - of which Norway  | 1,159     | 84,611             | 436                  |                 |             |                    | 85,333     |
| - of which Sweden  | 415       | 118,013            | 250                  |                 |             |                    | 118,178    |
| Baltic countries   | 4         | 3,038              | 4                    |                 |             |                    | 3,038      |
| United States      | 7         | 21,238             | 4                    |                 |             |                    | 21,242     |
| Russia             | 43        | 1,551              | 29                   |                 |             | 15                 | 1,565      |
| Other              | 1,011     | 30,623             | 350                  |                 | -1          | -16                | 31,283     |
| Total              | 6,189     | 485,073            | 2,331                |                 | -82         | -454               | 488,931    |

#### Table 7 EU CR2-A: Changes in stock of general and specific credit risk adjustments

Accumulated specific credit risk adjustment increased significantly, by 24 % compared to end of 2019. Nordea has in first half of 2020 updated macro-economic scenarios, analysed the impact of the economic downturn and concluded a thorough review of the loan book. This has lead to the significant increase in allowances and Nordea now has a strong coverage ratio at 43% to cover losses in Stage 3. During the first half of the year there has been new/increased individually calculated loan losses of EUR -413m as well as model calculated net loan losses at EUR -459m. These are partly related to Oil, Gas and Offshore sector as well as management judgements for issues identified in the IFRS 9 models to be later covered in model updates of EUR 110m and further provisions of EUR 110m against the European Central Bank's new requirements on aged non-performing loans coming into force in the fourth quarter of 2020. Additionally Nordea had reversals during the first half of the year of EUR 166m and write-offs taken against accumulated credit risk adjustments of EUR 124m.

| 2020 Q2  |                        |
|--|------------------------|
|  | Accumulated Specific   |
| EURm   | credit risk adjustment |
| Opening balance acccording IFRS 9  | -2,183                 |
| Increases due to amounts set aside for estimated loan losses during the period             | -413                   |
| Decreases due to amounts reversed for estimated loan losses during the period              | 166                    |
| Net model losses (stage 1&2)   | -290                   |
| Net model losses (stage 3, model based)  | -169                   |
| Decreases due to amounts taken against accumulated credit risk adjustments                 | 124                    |
| Transfers betwen credit risk adjustments   |                        |
| Impact of exchange rate differences  |                        |
| Business combinations, including acquisitions and disposals of subsidiaries                |                        |
| Other adjustments  | 63                     |
| Closing balance  | -2,703                 |
| Recoveries on credit risk adjustments recorded directly to the statement of profit or loss | 37                     |
| Specific credit risk adjustments recorded directly to the statement of profit or loss      | -190                   |

| 2019 Q4  |                        |
|--|------------------------|
|  | Accumulated Specific   |
| EURm   | credit risk adjustment |
| Opening balance  | -2,162                 |
| Increases due to amounts set aside for estimated loan losses during the period             | -555                   |
| Decreases due to amounts reversed for estimated loan losses during the period              | 223                    |
| Net model losses (stage 1&2)   | -44                    |
| Net model losses (stage 3, model based)  | -47                    |
| Decreases due to amounts taken against accumulated credit risk adjustments                 | 312                    |
| Transfers betwen credit risk adjustments   | 0                      |
| Impact of exchange rate differences  | 0                      |
| Business combinations, including acquisitions and disposals of subsidiaries                | 0                      |
| Other adjustments  | 90                     |
| Closing balance  | -2,183                 |
| Recoveries on credit risk adjustments recorded directly to the statement of profit or loss | 47                     |
| Specific credit risk adjustments recorded directly to the statement of profit or loss      | -444                   |

#### Table 8 EU CR2-B: Changes in the stock of defaulted and impaired loans and debt securities

Nordea continous to have a strong credit quality and impaired loans gross in Nordea Group amounted to EUR 4.4bn end of Q2 2020. During the first half of the year impaired loans gross has decreased by 4% due to following movements: new impaired exposures have increased the amount by EUR 0.7bn while exposures with improved credit quality returning to non-defaulted status amounts to EUR 0.3bn. Write-offs during the first half of the year has decreased impaired loans by EUR 0.2bn.

| 2020 Q2   |   |
|---|---|
| EURm  | Gross carrying value impaired exposures |
| Opening balance   | 4,610                                   |
| Loans and debt securities that have defaulted or impaired since the last reporting period | 656                                     |
| Returned to non-defaulted (and non-impaired) status                                       | -290                                    |
| Amount written off  | -190                                    |
| Other changes   | -364                                    |
| Closing balance   | 4,421                                   |

| 2019 Q4  |   |
|--|---|
| EURm   | Gross carrying value impaired exposures |
| Opening balance  | 5,052                                   |
| Loans and debt securities that have defaulted or impaired since the last<br>reporting period | 582                                     |
| Returned to non-defaulted (and non-impaired) status  | -228                                    |
| Amount written off   | -444                                    |
| Other changes  | -353                                    |
| Closing balance  | 4,610                                   |
|  |   |

## Table 9 Credit quality of forborne exposures

Total forborne loans amounted to EUR 3bn in Q2 2020, of which non-performing amounted to EUR 2bn.

|    |  | а          | b          | С            | d        | е          | f          | g             | h           |
|----|--|------------|------------|--------------|----------|------------|------------|---------------|-------------|
|    |  | Gross carr | ying amour | nt/nominal a | mount of | Accum      | nulated    | Collateral re | eceived and |
|    |  | Performing | Non-p      | erforming fo | rborne   | On         | On non-    |               | Of which    |
|    |  | forborne   |            | Of which     | Of which | performing | performing |               | collateral  |
|    | 2020 Q2, EURm                            | TOLDOTTIE  |            | defaulted    | impaired | forborne   | forborne   |               | and         |
| 1  | Loans and advances                       | 1,076      | 2,097      | 2,097        | 2,097    | -30        | -609       | 810           | 332         |
| 2  | of which Central banks                   | 0          | 0          | 0            | 0        | 0          | 0          | 0             | 0           |
| 3  | of which General<br>governments          | 0          | 0          | 0            | 0        | 0          | 0          | 0             | 0           |
| 4  | of which Credit<br>institutions          | 0          | 0          | 0            | 0        | 0          | 0          | 0             | 0           |
| 5  | of which Other<br>financial corporations | 1          | 65         | 65           | 65       | 0          | -44        | 0             | 0           |
| 6  | of which Non-financial<br>corporations   | 535        | 1,848      | 1,848        | 1,848    | -24        | -528       | 397           | 225         |
| 7  | of which Households                      | 540        | 184        | 184          | 184      | -6         | -37        | 412           | 106         |
| 8  | Debt Securities                          | 0          | 0          | 0            | 0        | 0          | 0          | 0             | 0           |
| 9  | Loan commitments given                   | 58         | 41         | 41           | 41       | -2         | 0          | 18            | 0           |
| 10 | Total                                    | 1,134      | 2,138      | 2,138        | 2,138    | -32        | -609       | 828           | 332         |

|    |  | a          | b          | с             | d        | е          | f          | g             | h           |
|----|--|------------|------------|---------------|----------|------------|------------|---------------|-------------|
|    |  | Gross carr | ying amour | nt/nominal a  | nount of | Accum      | ulated     | Collateral re | eceived and |
|    |  | Performing | Non-p      | erforming foi | rborne   | On         | On non-    |               | Of which    |
|    |  | forborne   |            | Of which      | Of which | performing | performing |               | collateral  |
|    | 2019 Q4, EURm                            | IOLDOLLE   |            | defaulted     | impaired | forborne   | forborne   |               | and         |
| 1  | Loans and advances                       | 1,008      | 1,984      | 1,767         | 1,767    | -15        | -664       | 818           | 564         |
| 2  | of which Central banks                   |            |            |               |          |            |            |               |             |
| 3  | of which General<br>governments          |            |            |               |          |            |            |               |             |
| 4  | of which Credit<br>institutions          |            |            |               |          |            |            |               |             |
| 5  | of which Other<br>financial corporations | 12         | 71         | 71            | 71       | 0          | -45        | 0             |             |
| 6  | of which Non-financial<br>corporations   | 745        | 1,792      | 1,576         | 1,576    | -11        | -591       | 513           | 461         |
| 7  | of which Households                      | 250        | 122        | 120           | 120      | -4         | -28        | 305           | 103         |
| 8  | Debt Securities                          |            |            |               |          |            |            |               |             |
| 9  | Loan commitments given                   | 31         | 37         | 37            | 37       | -1         | 0          | 23            | 0           |
| 10 | Total                                    | 1,039      | 2,021      | 1,804         | 1,804    | -16        | -664       | 841           | 564         |

# Table 10 Credit quality of performing and non-performing exposures by past due days

Total gross carrying amount of performing- and non-performing loans and advances decreased by EUR 2.3bn to EUR 306bn at the end of Q2 2020. Non-performing loans and advances increased by EUR 0.1bn ending up to EUR 5.5bn.

|    | _                            | a       | b   | С                                  | d     | е   | f   | g                                     | h         | i         | j                                  | k  | t                     |
|----|------------------------------|---------|---|------------------------------------|-------|---|---|---------------------------------------|-----------|-----------|------------------------------------|----|-----------------------|
|    |                              |         |   |                                    |       | Gross carry   | ing amour                                 | nt/nomina                             | l amount  |           |                                    |    |                       |
|    | -                            | Perfo   | rming expo                                  | sures                              | -     |   |   | Non-pe                                | erforming | exposures |                                    |    |                       |
|    | 2020 Q2, EURm                |         | Not past<br>due or<br>past due ≤<br>30 days | Past due ><br>30 days ≤<br>90 days |       | Unlikely to<br>pay that are<br>not past due<br>or are past<br>due ≤ 90 days | Past due<br>> 90<br>days<br>≤ 180<br>days | Past due<br>> 180<br>days<br>≤ 1 year | > 1 year  | -         | Past due<br>> 5 years<br>≤ 7 years |    | Of which<br>defaulted |
| 1  | Loans and advances           | 300,667 | 300,246                                     | 421                                | 5,455 | 4,698   | 108                                       | 183                                   | 183       | 208       | 38                                 | 36 | 5,455                 |
| 2  | Central banks                | 2,589   | 2,589                                       |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 3  | General governments          | 3,159   | 3,158                                       | 1                                  | 0     | 0   |   |                                       |           |           |                                    |    | 0                     |
| 4  | Credit institutions          | 3,388   | 3,386                                       | 2                                  |       |   |   |                                       |           |           |                                    |    |                       |
| 5  | Other financial corporations | 8,836   | 8,835                                       | 0                                  | 91    | 89  | 0   | 0                                     | 1         | 0         |                                    |    | 91                    |
| 6  | Non-financial corporations   | 116,007 | 115,844                                     | 163                                | 3,565 | 3,371   | 18  | 41                                    | 29        | 77        | 10                                 | 19 | 3,565                 |
| 7  | Of which SMEs                | 48,629  | 48,519                                      | 110                                | 1,168 | 1,039   | 0   | 29                                    | 22        | 56        | 7                                  | 15 | 1,168                 |
| 8  | Households                   | 166,688 | 166,433                                     | 255                                | 1,799 | 1,238   | 89  | 141                                   | 153       |           |                                    | 17 | 1,799                 |
| 9  | Debt securities              | 58,400  | 58,400                                      |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 10 | Central banks                | 6,386   | 6,386                                       |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 11 | General governments          | 16,889  | 16,889                                      |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 12 | Credit institutions          | 33,986  | 33,986                                      |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 13 | Other financial corporations | 506     | 506   |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 14 | Non-financial corporations   | 633     | 633   |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 15 | Off-balance-sheet exposures  | 108,616 |   |                                    | 693   |   |   |                                       |           |           |                                    |    | 693                   |
| 16 | Central banks                | 101     |   |                                    | 0     |   |   |                                       |           |           |                                    |    | 0                     |
| 17 | General governments          | 6,595   |   |                                    | 0     |   |   |                                       |           |           |                                    |    | 0                     |
| 18 | Credit institutions          | 4,857   |   |                                    | 0     |   |   |                                       |           |           |                                    |    | 0                     |
| 19 | Other financial corporations | 3,795   |   |                                    | 41    |   |   |                                       |           |           |                                    |    | 41                    |
| 20 | Non-financial corporations   | 63,804  |   |                                    | 550   |   |   |                                       |           |           |                                    |    | 550                   |
| 21 | Households                   | 29,464  |   |                                    | 103   |   |   |                                       |           |           |                                    |    | 103                   |
| 22 | 2 Total                      | 467,683 | 358,646                                     | 421                                | 6,148 | 4,698   | 108                                       | 183                                   | 183       | 208       | 38                                 | 36 | 6,148                 |

|    |                              | а       | b   | с                                  | d     | е   | f   | g                                     | h         | i         | j                                  | k  | ι                     |
|----|------------------------------|---------|---|------------------------------------|-------|---|---|---------------------------------------|-----------|-----------|------------------------------------|----|-----------------------|
|    |                              |         |   |                                    |       | Gross carry   | ring amou                                 | nt/nomina                             | l amount  |           |                                    |    |                       |
|    |                              | Perfo   | rming expo                                  | sures                              |       |   |   | Non-p                                 | erforming | exposures | 1                                  |    |                       |
|    | 2019 Q4, EURm                |         | Not past<br>due or<br>past due ≤<br>30 days | Past due ><br>30 days ≤<br>90 days |       | Unlikely to<br>pay that are<br>not past due<br>or are past<br>due ≤ 90 days | Past due<br>> 90<br>days<br>≤ 180<br>days | Past due<br>> 180<br>days<br>≤ 1 year | > 1 year  | > 2 years | Past due<br>> 5 years<br>≤ 7 years |    | Of which<br>defaulted |
| 1  | Loans and advances           | 303,085 | 302,498                                     | 586                                | 5,329 | 4,293   | 131                                       | 248                                   | 272       | 216       | 126                                | 43 | 4,616                 |
| 2  | Central banks                | 1,064   | 1,064                                       |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 3  | General governments          | 4,124   | 4,122                                       | 2                                  | 0     | 0   |   |                                       |           |           |                                    |    |                       |
| 4  | Credit institutions          | 4,200   | 4,186                                       | 14                                 |       |   |   |                                       |           |           |                                    |    |                       |
| 5  | Other financial corporations | 5,637   | 5,630                                       | 7                                  | 93    | 90  | 1   | 0                                     | 1         | 0         | 0                                  | 0  | 92                    |
| 6  | Non-financial corporations   | 121,538 | 121,324                                     | 214                                | 3,505 | 3,154   | 34  | 69                                    | 64        | 69        | 97                                 | 18 | 3,097                 |
| 7  | Of which SMEs                | 47,666  | 38,133                                      | 9,534                              | 1,287 | 1,011   | 27  | 65                                    | 37        | 50        | 88                                 | 10 | 935                   |
| 8  | Households                   | 166,521 | 166,171                                     | 350                                | 1,731 | 1,049   | 96  | 179                                   | 206       | 147       | 29                                 | 25 | 1,427                 |
| 9  | Debt securities              | 52,246  | 52,246                                      |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 10 | Central banks                | 1,954   | 1,954                                       |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 11 | General governments          | 15,841  | 15,841                                      |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 12 | Credit institutions          | 32,823  | 32,823                                      |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 13 | Other financial corporations | 1,024   | 1,024                                       |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 14 | Non-financial corporations   | 604     | 604   |                                    |       |   |   |                                       |           |           |                                    |    |                       |
| 15 | Off-balance-sheet exposures  | 98,357  |   |                                    | 704   |   |   |                                       |           |           |                                    |    | 704                   |
| 16 | Central banks                | 101     |   |                                    | 0     |   |   |                                       |           |           |                                    |    |                       |
| 17 | General governments          | 5,437   |   |                                    | 0     |   |   |                                       |           |           |                                    |    | 0                     |
| 18 | Credit institutions          | 3,955   |   |                                    | 0     |   |   |                                       |           |           |                                    |    |                       |
| 19 | Other financial corporations | 3,284   |   |                                    | 43    |   |   |                                       |           |           |                                    |    | 43                    |
| 20 | Non-financial corporations   | 59,643  |   |                                    | 548   |   |   |                                       |           |           |                                    |    | 548                   |
| 21 | Households                   | 25,937  |   |                                    | 113   |   |   |                                       |           |           |                                    |    | 113                   |
| 22 | Total                        | 453,688 | 354,744                                     | 586                                | 6,033 | 4,293   | 131                                       | 248                                   | 272       | 216       | 126                                | 43 | 5,319                 |
|    |                              |         |   |                                    |       |   |   |                                       |           |           |                                    |    |                       |

#### Table 11 Performing and non-performing exposures and related provisions

Total gross carrying amount of performing- and non-performing loans and advances decreased by EUR 2.3bn to EUR 306bn at the end of Q2 2020. Non-performing loans and advances increased by EUR 0.1bn ending up to EUR 5.5bn. Allowances in stage 3 for non-performing loans and advances increased by EUR 0.2bn end of Q2 2020.

|    |                                | a       | b                   | с                   | d        | e f                                     | g  | h                      | i  | j                         | k                      | ι   | m                              | n                                   | 0                                    |
|----|--------------------------------|---------|---------------------|---------------------|----------|---|--|------------------------|--|---------------------------|------------------------|---|--------------------------------|-------------------------------------|--------------------------------------|
|    |                                | (       | Gross carryii       | ng amount           | /nominal | amount                                  |  |                        |  | ent, accun<br>to credit I |                        | legative<br>provisions                      |                                | finar                               | eral and<br>ncial<br>antees<br>iived |
|    |                                | Perfo   | orming expo         | osures              |          | -performing<br>xposures                 | Performing exposures –<br>accumulated<br>impairment and<br>provisions<br>changes in fair value d |                        | Non-performing exposures<br>– accumulated impairment<br>accumulated negative<br>changes in fair value due to<br>credit risk and provisions |                           |                        | Accum<br>ulated<br>partial<br>write-<br>off | On<br>perfor<br>ming<br>exposu | On non-<br>perfor<br>ming<br>exposu |                                      |
|    | 2020 Q2, EURm                  |         | Of which<br>stage 1 | Of which<br>stage 2 |          | Of Of<br>which which<br>stage 2 stage 3 |  | Of<br>which<br>stage 1 | Of<br>which<br>stage 2   |                           | Of<br>which<br>stage 2 | Of which<br>stage 3                         |                                | res                                 | res                                  |
| 1  | Loans and<br>advances          | 300,667 | 288,154             | 12,512              | 5,455    | 5,455                                   | -796   | -328                   | -468   | -2,009                    |                        | -2,009                                      |                                | 175,665                             | 2,195                                |
| 2  | Central banks                  | 2,589   | 2,589               | 0                   | 0        | 0                                       | 0  | 0                      | 0  | 0                         |                        | 0   |                                | 0                                   | 0                                    |
| 3  | General<br>governments         | 3,159   | 3,057               | 102                 | 0        | 0                                       | -1   | -1                     | -1   | 0                         |                        | 0   |                                | 447                                 | 1                                    |
| 4  | Credit<br>institutions         | 3,388   | 3,373               | 15                  | 0        | 0                                       | -5   | -4                     | -1   | 0                         |                        | 0   |                                | 58                                  | 0                                    |
| 5  | Other financial corporations   | 8,836   | 8,664               | 171                 | 91       | 91                                      | -25  | -13                    | -12  | -69                       |                        | -69   |                                | 2,342                               | 3                                    |
| 6  | Non-financial corporations     | 116,007 | 110,102             | 5,905               | 3,565    | 3,565                                   | -446   | -210                   | -237   | -1,434                    |                        | -1,434                                      |                                | 65,824                              | 1,486                                |
| 7  | Of which<br>SMEs               | 48,629  | 46,337              | 2,292               | 1,168    | 1,168                                   | -230   | -134                   | -96  | -515                      |                        | -515  |                                | 29,465                              | 518                                  |
| 8  | Households                     | 166,688 | 160,369             | 6,319               | 1,799    | 1,799                                   | -318   | -101                   | -217   | -506                      |                        | -506  |                                | 106,994                             | 705                                  |
| 9  | Debt securities                | 58,400  | 58,400              |                     |          |   | -2   | -2                     |  |                           |                        |   |                                | 0                                   | 0                                    |
| 10 | Central banks                  | 6,386   | 6,386               |                     |          |   | 0  | 0                      |  |                           |                        |   |                                | 0                                   | 0                                    |
| 11 | General<br>governments         | 16,889  | 16,889              |                     |          |   | 0  | 0                      |  |                           |                        |   |                                | 0                                   | 0                                    |
| 12 | Credit<br>institutions         | 33,986  | 33,986              |                     |          |   | -1   | -1                     |  |                           |                        |   |                                | 0                                   | 0                                    |
| 13 | Other financial corporations   | 506     | 506                 |                     |          |   | 0  | 0                      |  |                           |                        |   |                                | 0                                   | 0                                    |
| 14 | Non-financial corporations     | 633     | 633                 |                     |          |   | 0  | 0                      |  |                           |                        |   |                                | 0                                   | 0                                    |
| 15 | Off-balance-sheet<br>exposures | 108,616 | 102,236             | 6,380               | 693      | 693                                     | -216   | -85                    | -131   | -32                       | 0                      | -32   |                                | 11,957                              | 19                                   |
| 16 | Central banks                  | 101     | 101                 | 0                   | 0        | 0                                       | 0  | 0                      | 0  | 0                         | 0                      | 0   |                                | 0                                   | 0                                    |
| 17 | General<br>governments         | 6,595   | 6,594               | 1                   | 0        | 0                                       | -1   | -1                     | 0  | 0                         | 0                      | 0   |                                | 13                                  | 0                                    |
| 18 | Credit<br>institutions         | 4,857   | 3,434               | 1,423               | 0        | 0                                       | -32  | -12                    | -20  | 0                         | 0                      | 0   |                                | 81                                  | 0                                    |
| 19 | Other financial corporations   | 3,795   | 3,662               | 133                 | 41       | 41                                      | -5   | -3                     | -2   | 0                         | 0                      | 0   |                                | 942                                 | 0                                    |
| 20 | Non-financial corporations     | 63,804  | 59,672              | 4,132               | 550      | 550                                     | -103   | -45                    | -58  | -24                       | 0                      | -24   |                                | 9,428                               | 17                                   |
| 21 | Households                     | 29,464  | 28,774              | 690                 | 103      | 103                                     | -76  | -24                    | -52  | -8                        | 0                      | -7  |                                | 1,493                               | 2                                    |
| 22 | Total                          | 467,683 | 448,791             | 18,892              | 6,148    | 6,148                                   | -1,014   | -415                   | -599   | -2,041                    | 0                      | -2,041                                      |                                | 187,621                             | 2,214                                |

|    |                                  | a   | b                   | с                   | d     | e f                                     | g         | h  | i                      | j                           | k   | ι                   | m  | n             | 0                                   |
|----|----------------------------------|---|---------------------|---------------------|-------|---|-----------|--|------------------------|-----------------------------|---|---------------------|--|---------------|-------------------------------------|
|    |                                  | Gross carrying amount/nominal amount Accumulated impairment, accumulated negative changes in fair value due to credit risk and provisions |                     |                     |       |   |           |  |                        | provisions                  |   | finar               | antees   |               |                                     |
|    |                                  | Perfo   | orming expo         | osures              |       | -performing<br>xposures                 | ac<br>imp | ning expo<br>ccumulat<br>pairment<br>provision | ed<br>and              | – accum<br>accum<br>changes | Non-performing exposures<br>– accumulated impairment,<br>accumulated negative<br>changes in fair value due to<br>credit risk and provisions |                     | d impairment, ulated<br>ed negative partial C<br>r value due to write- per<br>id provisions off mi |               | On non-<br>perfor<br>ming<br>exposu |
|    | 2019 Q4, EURm                    |   | Of which<br>stage 1 | Of which<br>stage 2 |       | Of Of<br>which which<br>stage 2 stage 3 |           | Of<br>which<br>stage 1                         | Of<br>which<br>stage 2 |                             | Of<br>which<br>stage 2  | Of which<br>stage 3 |  | exposu<br>res | res                                 |
| 1  | Loans and<br>advances            | 303,085   | 292,368             | 10,717              | 5,329 | 5,329                                   | -496      | -153   | -343                   | -1,769                      |   | -1,769              |  | 274,939       | 3,549                               |
| 2  | Central banks                    | 1,064   | 1,064               |                     |       |   | 0         | 0  | 0                      |                             |   |                     |  |               |                                     |
| 3  | General<br>governments           | 4,124   | 4,097               | 27                  | 0     | 0                                       | -1        | 0  | -1                     |                             |   |                     |  | 560           | 0                                   |
| 4  | Credit<br>institutions           | 4,200   | 4,151               | 49                  |       |   | -2        | 0  | -2                     |                             |   |                     |  | 69            | 0                                   |
| 5  | Other financial corporations     | 5,637   | 5,396               | 241                 | 93    | 93                                      | -17       | -4   | -13                    | -77                         |   | -77                 |  | 2,801         | 5                                   |
| 6  | Non-financial corporations       | 121,538   | 117,509             | 4,029               | 3,505 | 3,505                                   | -271      | -93  | -179                   | -1,290                      |   | -1,290              |  | 93,924        | 2,216                               |
| 7  | Of which<br>SMEs                 | 47,666  | 45,787              | 1,879               | 1,287 | 1,287                                   | -77       | -13  | -63                    | -473                        |   | -473                |  | 39,382        |                                     |
| 8  | Households                       | 166,521   | 160,150             | 6,371               | 1,731 | 1,731                                   | -204      | -55  | -149                   | -403                        |   | -403                |  | 177,584       | 1,328                               |
| 9  | Debt securities                  | 52,246  | 52,246              |                     |       |   | -1        | -1   | 0                      |                             |   |                     |  |               |                                     |
| 10 | Central banks                    | 1,954   | 1,954               |                     |       |   | 0         | 0  |                        |                             |   |                     |  |               |                                     |
| 11 | General<br>governments           | 15,841  | 15,841              |                     |       |   | 0         | 0  | 0                      |                             |   |                     |  |               |                                     |
| 12 | Credit<br>institutions           | 32,823  | 32,823              |                     |       |   | -1        | -1   | 0                      |                             |   |                     |  |               |                                     |
| 13 | Other financial corporations     | 1,024   | 1,024               |                     |       |   | 0         | 0  |                        |                             |   |                     |  |               |                                     |
| 14 | Non-financial corporations       | 604   | 604                 |                     |       |   | 0         | 0  |                        |                             |   |                     |  |               |                                     |
| 15 | Off-balance-sheet<br>exposures   | 98,357  | 94,083              | 4,274               | 704   | 704                                     | -102      | -33  | -70                    | -41                         |   | -41                 |  | 10,839        | 20                                  |
| 16 | Central banks                    | 101   | 101                 |                     |       |   |           |  |                        |                             |   |                     |  |               |                                     |
| 17 | General<br>governments<br>Gradit | 5,437   | 5,435               | 2                   | 0     | 0                                       | 0         | 0  | 0                      |                             |   |                     |  | 14            | 0                                   |
| 18 | Credit<br>institutions           | 3,955   | 2,819               | 1,136               |       |   | -2        | 0  | -1                     |                             |   |                     |  | 24            | 0                                   |
| 19 | Other financial corporations     | 3,284   | 3,163               | 121                 | 43    | 43                                      | -4        | -2   | -2                     | 0                           |   | 0                   |  | 715           | 0                                   |
| 20 | Non-financial corporations       | 59,643  | 57,320              | 2,322               | 548   | 548                                     | -52       | -19  | -34                    | -41                         |   | -41                 |  | 8,539         | 17                                  |
| 21 | Households                       | 25,937  | 25,245              | 693                 | 113   | 113                                     | -44       | -12  | -33                    | 0                           |   | 0                   |  | 1,547         | 3                                   |
| 22 | Total                            | 453,688   | 438,697             | 14,990              | 6,033 | 6,033                                   | -600      | -188   | -413                   | -1,810                      |   | -1,810              |  | 285,778       | 3,569                               |

Table 12 Collateral obtained by taking possession and execution processes<sup>1</sup>

|               |   | a  | b                            |  |  |
|---------------|---|--|------------------------------|--|--|
|               |   | Collateral obtained by taking possessior |                              |  |  |
| 2020 Q2, EURm |   | Value at initial recognition             | Accumulated negative changes |  |  |
| 1             | Property, plant and equipment (PP&E)    |  |                              |  |  |
| 2             | Other than PP&E                         | 3  | 0                            |  |  |
| 3             | Residential immovable property          | 1  | 0                            |  |  |
| 4             | Commercial Immovable property           |  |                              |  |  |
| 5             | Movable property (auto, shipping, etc.) |  |                              |  |  |
| 6             | Equity and debt instruments             | 0  | 0                            |  |  |
| 7             | Other                                   | 2  |                              |  |  |
| 8             | Total                                   | 3  | 0                            |  |  |

 $^1\text{Q2}\,2020$  is excluding entities which are not in scope according FINREP reporting definition.

|               |   | a  | b                    |  |  |  |  |
|---------------|---|--|----------------------|--|--|--|--|
|               |   | Collateral obtained by taking possession |                      |  |  |  |  |
|               |   | Value at initial                         | Accumulated negative |  |  |  |  |
| 2019 Q4, EURm |   | recognition                              | changes              |  |  |  |  |
| 1             | Property, plant and equipment (PP&E)    |  |                      |  |  |  |  |
| 2             | Other than PP&E                         | 10                                       | 0                    |  |  |  |  |
| 3             | Residential immovable property          | 3  | 0                    |  |  |  |  |
| 4             | Commercial Immovable property           | 4  | 0                    |  |  |  |  |
| 5             | Movable property (auto, shipping, etc.) | 2  |                      |  |  |  |  |
| 6             | Equity and debt instruments             | 0  | 0                    |  |  |  |  |
| 7             | Other                                   | 1  |                      |  |  |  |  |
| 8             | Total                                   | 10                                       | 0                    |  |  |  |  |

## Table 13 EU CR3: Credit risk mitigation techniques – overview

Nordea's share of exposures (namely 55% of total) have at least one Credit Risk Mitigation (CRM) mechanism (collateral, financial guarantees, credit derivatives) at Q2 2020. The majority of those are secured by real estate collaterals.

#### 2020 Q2

| EURm                  | Exposures<br>unsecured - carrying<br>amount | Exposures secured | Exposures secured<br>by collateral | Exposures secured<br>by financial<br>guarantees | Exposures secured by credit derivatives |
|-----------------------|---|-------------------|------------------------------------|---|---|
| Loans                 | 130,839                                     | 227,665           | 215,559                            | 12,106  |   |
| Total debt securities | 58,400                                      | -                 | -                                  | -   |   |
| Total exposures       | 189,239                                     | 227,665           | 215,559                            | 12,106  |   |
| - of which defaulted  | 3,260                                       | 2,195             | 1,884                              | 311   |   |

| 2019 Q4               |                      |                 |                   |                   |                       |
|-----------------------|----------------------|-----------------|-------------------|-------------------|-----------------------|
|                       | Exposures            |                 |                   | Exposures secured |                       |
|                       | unsecured - carrying | Exposures to be | Exposures secured | by financial      | Exposures secured     |
| EURm                  | amount               | secured         | by collateral     | guarantees        | by credit derivatives |
| Loans                 | 124,916              | 224,776         | 213,622           | 11,154            |                       |
| Total debt securities | 52,246               | 0               | 0                 | 0                 |                       |
| Total exposures       | 177,162              | 224,776         | 213,622           | 11,154            |                       |
| - of which defaulted  | 1,780                | 3,549           | 2,589             | 323               |                       |

#### Table 14 EU CR4: Standardised approach - credit risk exposure and Credit Risk Mitigation (CRM) effects

Total exposure amount before CCF and CRM amounted to EUR 111.7bn, of which, the on-balance sheet exposures amounted to EUR 101.4 bn of the exposure (compared to 84.2 in Q4 2019). The increase in central governments or central banks is stemming from higher exposures in checking accounts and bonds. This was partly offset by a decrease in the regional governments or local authorities. The REA density decreased 3 percentage points (from 15% to 12%) mainly driven by a large increase within the 0% risk weight as a result of the increase in central governments and central banks.

### 2020 Q2

EURm

#### Exposures before CCF and CRM Exposures post-CCF and CRM

| Asset classes                                    | On-balance<br>sheet amount | Off-balance<br>sheet amount | On-balance<br>sheet amount | Off-balance<br>sheet amount | REA    | REA density |
|--|----------------------------|-----------------------------|----------------------------|-----------------------------|--------|-------------|
| Central governments or central banks             | 82,889                     | 630                         | 86,515                     | 1,104                       | 712    | 1%          |
| Regional governments or local authorities        | 3,254                      | 5,756                       | 4,375                      | 681                         | 9      | 0%          |
| Public sector entities                           | 25                         | 250                         | 25                         | 125                         |        |             |
| Multilateral development banks                   | 1,398                      |                             | 1,400                      |                             |        |             |
| nternational organisations                       |                            |                             |                            |                             |        |             |
| nstitutions                                      | 234                        | 0                           | 235                        | 0                           | 47     | 20%         |
| Corporate  | 1,478                      | 730                         | 1,477                      | 115                         | 1,545  | 97%         |
| Retail   | 4,387                      | 1,355                       | 4,354                      | 502                         | 3,600  | 74%         |
| Secured by mortgages on immovable property       | 4,051                      | 950                         | 4,051                      | 266                         | 1,515  | 35%         |
| Exposures in default                             | 87                         | 3                           | 87                         | 0                           | 111    | 127%        |
| Exposures associated with particularly high risk | 444                        | 413                         | 444                        | 206                         | 976    | 150%        |
| Covered bonds                                    | 318                        |                             | 318                        |                             | 32     | 10%         |
| Collective investments undertakings (CIU)        | 203                        | 263                         | 203                        | 131                         | 334    | 100%        |
| Equity   | 1,700                      |                             | 1,700                      |                             | 3,521  | 207%        |
| Other items                                      | 881                        |                             | 881                        |                             | 728    | 83%         |
| Fotal  | 101,350                    | 10,349                      | 106,064                    | 3,131                       | 13,129 | 12%         |

<sup>2019</sup> Q4

Exposures before CCF and CRM Exposures post-CCF and CRM

|  | On-balance   | Off-balance  | On-balance   | Off-balance  |        |                    |
|--|--------------|--------------|--------------|--------------|--------|--------------------|
| Asset classes                                    | sheet amount | sheet amount | sheet amount | sheet amount | REA    | <b>REA</b> density |
| Central governments or central banks             | 65,439       | 673          | 68,308       | 461          | 955    | 1%                 |
| Regional governments or local authorities        | 3,861        | 5,107        | 4,857        | 636          | 11     |                    |
| Public sector entities                           |              | 100          |              | 50           |        |                    |
| Multilateral development banks                   | 781          |              | 783          |              |        |                    |
| International organisations                      | 51           |              | 51           |              |        |                    |
| Institutions                                     | 200          |              | 201          |              | 40     | 20%                |
| Corporate  | 1,537        | 899          | 1,518        | 111          | 1,614  | 99%                |
| Retail   | 4,565        | 1,579        | 4,529        | 486          | 3,703  | 74%                |
| Secured by mortgages on immovable property       | 4,056        | 594          | 4,056        | 85           | 1,459  | 35%                |
| Exposures in default                             | 91           | 3            | 90           |              | 117    | 129%               |
| Exposures associated with particularly high risk | 421          | 407          | 421          | 204          | 938    | 150%               |
| Equity   | 1,697        |              | 1,697        |              | 3,515  | 207%               |
| Other items                                      | 1519         | 236          | 1518         | 118          | 1102   | 1                  |
| Total  | 84,218       | 9,599        | 88,030       | 2,150        | 13,453 | 15%                |

EURm

#### Table 15 EU CR5: Standardised approach - credit risk exposures by regulatory portfolio and risk

Exposures shown are on- and off-balance sheet exposures post conversion factor and post risk mitigation techniques. At the end of Q2 2020, the total exposure amount was EUR 109.2bn, an increase of EUR 19.0bn since Q4 2020. The largest increase took place in the 0% risk weight bucket, which increased from EUR68.8bn to EUR 87.6 bn. The increase is stemming from higher exposure towards checking accounts and bonds towards central governments or central bank. The remaining exposures are mainly seen in the retail and corporate portfolios, within 75% and 100% risk weights.

#### 2020 Q2

| EURm  |        |    |    |     |     |       |     | Risk | weight |       |      |       |      |       |       |         |
|---|--------|----|----|-----|-----|-------|-----|------|--------|-------|------|-------|------|-------|-------|---------|
| Exposure classes  | 0%     | 2% | 4% | 10% | 20% | 35%   | 50% | 70%  | 75%    | 100%  | 150% | 250%  | 370% | 1250% | Other | Total   |
| Central governments or central banks  | 87,238 |    |    |     | 5   |       | 91  |      |        | 24    | 12   | 249   |      |       |       | 87,619  |
| Regional<br>governments or local  | 5,021  |    |    |     | 28  |       | 7   |      |        |       |      |       |      |       |       | 5,056   |
| authorities<br>Public sector entities                                       | 150    |    |    |     |     |       |     |      |        |       |      |       |      |       |       | 150     |
| Multilateral<br>development banks   | 1,400  |    |    |     |     |       |     |      |        |       |      |       |      |       |       | 1,400   |
| International<br>organisations<br>Institutions                              |        |    |    |     | 236 |       |     |      |        |       |      |       |      |       |       | 236     |
| Corporate   |        |    |    |     | 200 |       |     |      |        | 1,591 |      |       |      |       |       | 1,591   |
| Retail  |        |    |    |     |     |       |     |      | 4,857  |       |      |       |      |       |       | 4,857   |
| Secured by  |        |    |    |     |     | 4,277 | 40  |      |        |       |      |       |      |       |       | 4,317   |
| mortgages on<br>immovable property  |        |    |    |     |     |       |     |      |        |       |      |       |      |       |       |         |
| Exposures in default  |        |    |    |     |     |       |     |      |        | 39    | 48   |       |      |       |       | 87      |
| Associated with particularly high risk                                      |        |    |    |     |     |       |     |      |        |       | 650  |       |      |       |       | 650     |
| Covered bonds<br>Institutions and<br>corporates with a<br>short-term credit |        |    |    | 318 |     |       |     |      |        |       |      |       |      |       |       | 318     |
| assessment<br>Collective<br>investments<br>undertakings (CIU)               |        |    |    |     |     |       |     |      |        | 334   |      |       |      |       |       | 334     |
| Equity  |        |    |    |     |     |       |     |      |        | 487   |      | 1,214 |      |       |       | 1,700   |
| Other items   |        |    |    |     |     |       |     |      |        | 321   |      | .,=   |      |       | 560   | 881     |
| Total   | 93,809 |    |    | 318 | 269 | 4,277 | 138 |      | 4,857  | 2,797 | 710  | 1,463 |      |       | 560   | 109,196 |

| 2019 Q4  |        |    |    |     |     |       |     |      |        |       |      |       |      |       |       |                |
|--|--------|----|----|-----|-----|-------|-----|------|--------|-------|------|-------|------|-------|-------|----------------|
| EURm   |        |    |    |     |     |       |     | Risk | weight |       |      |       |      |       |       |                |
| Exposure classes                                   | 0%     | 2% | 4% | 10% | 20% | 35%   | 50% | 70%  | 75%    | 100%  | 150% | 250%  | 370% | 1250% | Other | Total          |
| Central governments or central banks               | 68,252 |    |    |     | 6   |       | 147 |      |        | 14    | 9    | 341   |      |       |       | 68,769         |
| Regional<br>governments or local                   | 5,450  |    |    |     | 36  |       | 7   |      |        |       |      |       |      |       |       | 5,493          |
| authorities<br>Public sector entities              | 50     |    |    |     |     |       |     |      |        |       |      |       |      |       |       | 50             |
| Multilateral<br>development banks                  | 783    |    |    |     |     |       |     |      |        |       |      |       |      |       |       | 783            |
| International<br>organisations                     | 51     |    |    |     |     |       |     |      |        |       |      |       |      |       |       | 51             |
| Institutions                                       |        |    |    |     | 201 |       |     |      |        |       |      |       |      |       |       | 201            |
| Corporate<br>Retail                                |        |    |    |     |     |       |     |      | 5,015  | 1,628 |      |       |      |       |       | 1,628<br>5,015 |
| Secured by<br>mortgages on<br>immovable property   |        |    |    |     |     | 4,059 | 82  |      | 5,015  |       |      |       |      |       |       | 4,141          |
| Exposures in default                               |        |    |    |     |     |       |     |      |        | 38    | 52   |       |      |       |       | 90             |
| Items associated<br>with particularly<br>high risk |        |    |    |     |     |       |     |      |        |       | 625  |       |      |       |       | 625            |
| Equity   |        |    |    |     |     |       |     |      |        | 485   |      | 1,212 |      |       |       | 1,697          |
| Other items  |        |    |    | 384 |     |       |     |      |        | 640   |      |       |      |       | 612   | 1,636          |
| Total  | 74,586 |    |    | 384 | 243 | 4,059 | 237 |      | 5,015  | 2,806 | 687  | 1,553 |      |       | 612   | 90,180         |

#### Table 16 EU CR6 Total IRB: Credit risk exposures by portfolio and PD scale

The following tables show a comprehensive overview of statistics and inputs used to define the exposure classes under the IRB approach, such as EAD, average PD and average LGD. CR6 tables are presented excluding CCR exposures and the amounts are broken down by exposure class and obligor grade. In Q2 2020, REA increased by EUR 1.0bn driven by increased undrawn credit facilities in the corporate portfolio and increased residential mortgage loans in the retail portfolio. Increased provisioning further decreased REA. This was partly offset by a decrease in checking accounts reported under the institution portfolio. Average PD decreased on total level driven by favourable rating migration in the retail portfolio, partly offset by unfavourable rating migration in the Swedish and Finnish corporate portfolio.

#### 2020 Q2, EURm

| PD scale            | Original<br>exposure | Off-<br>balance<br>exposure | Average<br>CCF | EAD     | Average PD | Number of<br>obligors. | Average<br>LGD | Average<br>maturity | REA    | REA<br>density | EL p  | Value<br>adj. and<br>provision |
|---------------------|----------------------|-----------------------------|----------------|---------|------------|------------------------|----------------|---------------------|--------|----------------|-------|--------------------------------|
| Total IRB exposures |                      |                             |                |         |            |                        |                |                     |        |                |       |                                |
| 0.00 to < 0.15      | 151,507              | 41,583                      | 56%            | 175,299 | 0.09%      | 1,236,490              | 18.8%          | 2.5                 | 20,715 | 12%            | 30    | 30                             |
| 0.15 to < 0.25      | 41,613               | 14,935                      | 50%            | 48,722  | 0.20%      | 612,415                | 22.2%          | 2.5                 | 10,760 | 22%            | 22    | 27                             |
| 0.25 to < 0.50      | 56,021               | 23,653                      | 48%            | 66,362  | 0.41%      | 491,018                | 25.1%          | 2.4                 | 25,218 | 38%            | 69    | 119                            |
| 0.50 to < 0.75      | 6,250                | 925                         | 52%            | 6,500   | 0.60%      | 173,127                | 19.6%          | 2.5                 | 1,223  | 19%            | 8     | 15                             |
| 0.75 to < 2.50      | 36,701               | 12,536                      | 49%            | 40,421  | 1.19%      | 471,851                | 25.0%          | 2.5                 | 19,672 | 49%            | 120   | 303                            |
| 2.50 to < 10.00     | 7,825                | 2,107                       | 38%            | 7,952   | 4.37%      | 227,350                | 25.0%          | 2.5                 | 4,173  | 52%            | 86    | 200                            |
| 10.00 to < 100      | 5,561                | 1,703                       | 32%            | 5,258   | 21.47%     | 100,262                | 26.4%          | 2.5                 | 5,230  | 99%            | 296   | 293                            |
| 100 (Default)       | 5,222                | 745                         | 10%            | 4,918   | 100.00%    | 104,948                | 26.6%          | 2.4                 | 7,006  | 142%           | 1,494 | 1,868                          |
| Total               | 310,700              | 98,186                      | 51%            | 355,433 | 2.09%      | 3,417,459              | 21.5%          | 2.5                 | 93,996 | 26%            | 2,124 | 2,856                          |

#### 2020 Q1, EURm

| PD scale            | Original<br>exposure | Off-<br>balance<br>exposure | Average<br>CCF | EAD     | Average PD | Number of<br>obligors | Average<br>LGD | Average<br>maturity | REA    | REA<br>density | EL p  | Value<br>adj. and<br>provision |
|---------------------|----------------------|-----------------------------|----------------|---------|------------|-----------------------|----------------|---------------------|--------|----------------|-------|--------------------------------|
| Total IRB exposures |                      |                             |                |         |            |                       |                |                     |        |                |       |                                |
| 0.00 to < 0.15      | 147,190              | 36,120                      | 53%            | 167,296 | 0.09%      | 1,941,714             | 19.1%          | 2.5                 | 20,032 | 12%            | 29    | 9                              |
| 0.15 to < 0.25      | 46,356               | 12,375                      | 51%            | 52,550  | 0.20%      | 259,066               | 21.7%          | 2.5                 | 11,161 | 21%            | 23    | 13                             |
| 0.25 to < 0.50      | 52,607               | 20,688                      | 48%            | 61,410  | 0.41%      | 354,509               | 25.6%          | 2.5                 | 25,461 | 41%            | 66    | 49                             |
| 0.50 to < 0.75      | 5,880                | 791                         | 53%            | 6,096   | 0.60%      | 121,994               | 20.1%          | 2.5                 | 1,206  | 20%            | 7     | 8                              |
| 0.75 to < 2.50      | 33,280               | 10,707                      | 48%            | 36,267  | 1.19%      | 319,855               | 25.1%          | 2.6                 | 18,227 | 50%            | 109   | 166                            |
| 2.50 to < 10.00     | 7,368                | 1,938                       | 43%            | 7,546   | 4.5%       | 207,907               | 25.0%          | 2.5                 | 4,009  | 53%            | 84    | 109                            |
| 10.00 to < 100      | 5,798                | 1,640                       | 30%            | 5,509   | 21.4%      | 122,843               | 26.5%          | 2.5                 | 5,618  | 102%           | 310   | 203                            |
| 100 (Default)       | 5,362                | 668                         | 11%            | 5,055   | 100.0%     | 103,989               | 26.7%          | 2.4                 | 7,273  | 144%           | 1,434 | 1,745                          |
| Total               | 303,841              | 84,928                      | 50%            | 341,729 | 2.21%      | 3,431,877             | 21.7%          | 2.5                 | 92,989 | 27%            | 2,063 | 2,301                          |

## Table 16 EU CR6 FIRB Institutions: Credit risk exposures by PD scale

REA in the institution portfolio decreased driven by a decline in checking account volumes and favourable rating migration mainly seen in covered bonds. Average PD increased for bucket 10.00 to <100, due to a new unrated exposure.

## 2020 Q2, EURm

| PD scale            | Original<br>exposure | Off-balance<br>exposure | Average<br>CCF | EAD    | Average PD | Number of obligors. | Average<br>LGD | Average<br>maturity | REA   | REA<br>density | V<br>EL | alue adj. and<br>provision |
|---------------------|----------------------|-------------------------|----------------|--------|------------|---------------------|----------------|---------------------|-------|----------------|---------|----------------------------|
| Institutions - FIRB |                      |                         |                |        |            |                     |                |                     |       |                |         |                            |
| 0.00 to < 0.15      | 27,685               | 1,678                   | 43%            | 28,503 | 0.07%      | 658                 | 13.8%          | 2.5                 | 2,668 | 9%             | 3       | 4                          |
| 0.15 to < 0.25      | 44                   | 246                     | 51%            | 169    | 0.17%      | 73                  | 44.9%          | 2.5                 | 92    | 54%            |         |                            |
| 0.25 to < 0.50      | 179                  | 1,890                   | 57%            | 1,392  | 0.38%      | 180                 | 42.1%          | 2.5                 | 864   | 62%            | 2       | 22                         |
| 0.50 to < 0.75      | 115                  | 76                      | 28%            | 136    | 0.66%      | 62                  | 43.8%          | 2.5                 | 116   | 85%            |         | 2                          |
| 0.75 to < 2.50      | 41                   | 141                     | 18%            | 65     | 1.06%      | 52                  | 45.0%          | 2.5                 | 69    | 106%           |         | 1                          |
| 2.50 to < 10.00     | 7                    | 173                     | 21%            | 27     | 7.86%      | 44                  | 45.0%          | 2.5                 | 56    | 211%           | 1       | 6                          |
| 10.00 to < 100      | 120                  | 1                       | 13%            | 120    | 27.88%     | 191                 | 25.3%          | 2.5                 | 194   | 162%           | 8       | 2                          |
| 100 (Default)       |                      |                         |                |        |            |                     |                |                     |       |                |         |                            |
| Total               | 28,190               | 4,205                   | 48%            | 30,412 | 0.20%      | 1,260               | 15.5%          | 2.5                 | 4,059 | 13%            | 15      | 37                         |

### 2020 Q1, EURm

| PD scale            | Original<br>exposure | Off-balance<br>exposure | Average<br>CCF | EAD    | Average PD | Number of obligors. | Average<br>LGD | Average<br>maturity | REA   | REA<br>density | V:<br>EL | alue adj. and<br>provision |
|---------------------|----------------------|-------------------------|----------------|--------|------------|---------------------|----------------|---------------------|-------|----------------|----------|----------------------------|
| Institutions - FIRB |                      |                         |                |        |            |                     |                | ,                   |       |                |          |                            |
| 0.00 to < 0.15      | 26,682               | 1,535                   | 44%            | 27,436 | 0.07%      | 763                 | 15.5%          | 2.5                 | 2,918 | 11%            | 3        | 1                          |
| 0.15 to < 0.25      | 1,817                | 136                     | 27%            | 1,853  | 0.17%      | 125                 | 13.5%          | 2.5                 | 245   | 13%            |          |                            |
| 0.25 to < 0.50      | 489                  | 1,710                   | 58%            | 1,617  | 0.39%      | 285                 | 38.4%          | 2.5                 | 931   | 58%            | 2        | 2                          |
| 0.50 to < 0.75      | 154                  | 90                      | 37%            | 184    | 0.66%      | 100                 | 43.8%          | 2.5                 | 165   | 90%            | 1        |                            |
| 0.75 to < 2.50      | 119                  | 336                     | 27%            | 150    | 1.24%      | 101                 | 45.0%          | 2.5                 | 174   | 116%           | 1        |                            |
| 2.50 to < 10.00     | 23                   | 178                     | 24%            | 47     | 8.11%      | 127                 | 44.8%          | 2.5                 | 100   | 213%           | 2        |                            |
| 10.00 to < 100      | 48                   | 128                     | 20%            | 73     | 27.7%      | 242                 | 44.6%          | 2.5                 | 210   | 290%           | 9        |                            |
| 100 (Default)       |                      |                         |                |        |            |                     |                |                     |       |                |          |                            |
| Total               | 29,331               | 4,111                   | 47%            | 31,359 | 0.18%      | 1,743               | 17.0%          | 2.5                 | 4,743 | 15%            | 18       | 3                          |

### Table 16 EU CR6: IRB Corporates: Credit risk exposures by PD scale

Corporate portfolio REA increased in Q2 2020 driven by increased undrawn credit facilities and unfavourable FX effects due to appreciated NOK and SEK. The increase was partly offset by the implementation of CRRII amendments for the SME factor in Q2. The average PD excluding defaulted exposures increased driven by unfavourable rating migration mainly in Sweden and Finland. However, the defaulted exposures decreased during the period, resulting in a decrease in the total average PD for corporate portfolio. Increased provisioning decreased the REA density for defaulted exposures.

2020 Q2, EURm

|                                 |                                       |                 |              |                 |            |           |             | Averag      |           |         |       | Value adi        |
|---------------------------------|---------------------------------------|-----------------|--------------|-----------------|------------|-----------|-------------|-------------|-----------|---------|-------|------------------|
|                                 | Original                              | Off-balance     | Average      |                 |            | Number of |             | e<br>maturi |           | REA     |       | Value adj<br>anc |
| PD scale                        | exposure                              | exposure        | CCF          | EAD             | Average PD | obligors  | Average LGD | ty          | REA       | density | EL    | provisio         |
| Corporate - IRB, T              |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
| 0.00 to < 0.15                  | 34,064                                | 24,331          | 49%          | 46,475          | 0.09%      | 12,091    | 28.9%       | 2.3         | 10,310    | 22%     | 13    | 20               |
| 0.15 to < 0.25                  | 13,955                                | 9,564           | 48%          | 18,469          | 0.22%      | 4,566     | 29.3%       | 2.5         | 7,717     | 42%     | 12    | 17               |
| 0.25 to < 0.50                  | 35,528                                | 18,665          | 46%          | 43,280          | 0.44%      | 12,882    | 27.9%       | 2.4         | 21,525    | 50%     | 53    | 82               |
| 0.50 to < 0.75                  |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
| 0.75 to < 2.50                  | 23,826                                | 9,826           | 46%          | 26,522          | 1.12%      | 13,291    | 27.6%       | 2.6         | 15,885    | 60%     | 83    | 214              |
| 2.50 to < 10.00                 | 2,373                                 | 1,228           | 31%          | 2,320           | 3.61%      | 3,992     | 28.5%       | 2.4         | 1,744     | 75%     | 24    | 69               |
| 10.00 to < 100                  | 3,177                                 | 1,206           | 35%          | 2,847           | 19.75%     | 14,359    | 29.4%       | 2.5         | 3,370     | 118%    | 168   | 172              |
| 100 (Default)                   | 3,335                                 | 601             | 0%           | 2,990           | 100.00%    | 1,634     | 29.4%       | 2.4         | 2,481     | 83%     | 1,391 | 1,457            |
| Total                           | 116,257                               | 65,421          | 47%          | 142,902         | 2.94%      | 62,815    | 28.4%       | 2.4         | 63,033    | 44%     | 1,744 | 2,031            |
| Corporate - AIRB,               | Total                                 |                 |              |                 |            |           |             |             |           |         |       |                  |
| 0.00 to < 0.15                  | 31,574                                | 23,538          | 50%          | 43,102          | 0.09%      | 11,217    | 27.9%       | 2.3         | 9,159     | 21%     | 12    | 18               |
| 0.15 to < 0.25                  | 12,743                                | 9,162           | 50%          | 17,218          | 0.22%      | 4,086     | 28.4%       | 2.5         | 7,187     | 42%     | 11    | 14               |
| 0.25 to < 0.50                  | 33,333                                | 17,590          | 49%          | 41,161          | 0.44%      | 11,323    | 27.1%       | 2.4         | 20,258    | 49%     | 49    | 66               |
| 0.50 to < 0.75                  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                 |              |                 |            |           |             | ·           | ,0        |         |       | (                |
| 0.75 to < 2.50                  | 21,606                                | 8,622           | 50%          | 24,267          | 1.12%      | 11,592    | 26.3%       | 2.6         | 14,062    | 58%     | 72    | 189              |
| 2.50 to < 10.00                 | 1,784                                 | 795             | 48%          | 2,005           | 3.61%      | 3,039     | 26.4%       | 2.4         | 1,384     | 69%     | 19    | 52               |
| 10.00 to < 100                  | 2,410                                 | 791             | 53%          | 2,362           | 19.33%     | 11,456    | 26.9%       | 2.5         | 2,495     | 106%    | 124   | 149              |
| 100 (Default)                   | 3,222                                 | 547             | 0%           | 2,897           | 100.00%    | 1,526     | 29.0%       | 2.4         | 2,480     | 86%     | 1,351 | 1,424            |
| Total                           | 106,672                               | 61,043          | 49%          | 133,012         | 2.97%      | 54,239    | 27.4%       | 2.4         | 57,027    | 43%     | 1,637 | 1,912            |
|                                 | · · · · · ·                           |                 |              |                 |            |           |             |             | · · · · · |         |       |                  |
| Corporate - AIRB,               |                                       | -               |              |                 |            | 2 107     | 21 20/      | 2.2         | 6 522     | 260/    | 0     | 10               |
| 0.00 to < 0.15                  | 15,765                                | 21,603          | 50%          | 25,364          | 0.11%      | 2,197     | 31.3%       | 2.2         | 6,533     | 26%     | 9     | 15               |
| 0.15  to  < 0.25                | 8,238                                 | 8,382           | 49%          | 11,466          | 0.22%      | 1,596     | 30.1%       | 2.5         | 5,311     | 46%     | 8     | 1′<br>50         |
| 0.25 to < 0.50                  | 22,220                                | 15,338          | 47%          | 27,696          | 0.44%      | 4,165     | 28.4%       | 2.3         | 15,121    | 55%     | 34    | 50               |
| 0.50  to  < 0.75                | 12 220                                | C 70 4          | 400/         | 12 202          | 1 110/     | 4 4 5 5   | 27.00/      | 26          | 0.005     | C70/    | 40    | 100              |
| 0.75 to < 2.50                  | 12,330                                | 6,734           | 48%          | 13,292          | 1.11%      | 4,155     | 27.9%       | 2.6         | 8,965     | 67%     | 42    | 125              |
| 2.50 to < 10.00                 | 700                                   | 605             | 45%          | 851             | 3.61%      | 1,169     | 29.2%       | 2.3         | 776       | 91%     | 9     | 28               |
| 10.00  to < 100                 | 1,027                                 | 461             | 53%          | 1,033           | 20.76%     | 5,563     | 29.5%       | 2.5         | 1,439     | 139%    | 64    | 61               |
| 100 (Default)<br>Sub-total      | 1,923                                 | 362             | 400/         | 1,799<br>81,500 | 100.00%    | 433       | 30.7%       | 2.3         | 1,223     | 68%     | 958   | 995              |
| Sud-total                       | 62,203                                | 53,486          | 49%          | 81,500          | 2.90%      | 19,278    | 29.6%       | 2.4         | 39,368    | 48%     | 1,123 | 1,285            |
| Corporate - AIRB,               | SMEs (exclu                           | iding specialis | sed lending) |                 |            |           |             |             |           |         |       |                  |
| 0.00 to < 0.15                  | 15,790                                | 1,889           | 53%          | 17,706          | 0.07%      | 9,018     | 22.9%       | 2.4         | 2,613     | 15%     | 3     |                  |
| 0.15 to < 0.25                  | 4,497                                 | 780             | 54%          | 5,743           | 0.22%      | 2,489     | 25.0%       | 2.7         | 1,872     | 33%     | 3     | 3                |
| 0.25 to < 0.50                  | 11,046                                | 2,243           | 53%          | 13,407          | 0.45%      | 7,156     | 24.4%       | 2.4         | 5,108     | 38%     | 15    | 16               |
| 0.50 to < 0.75                  |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
| 0.75 to < 2.50                  | 9,276                                 | 1,887           | 54%          | 10,975          | 1.13%      | 7,437     | 24.3%       | 2.5         | 5,097     | 46%     | 30    | 63               |
| 2.50 to < 10.00                 | 1,084                                 | 190             | 56%          | 1,154           | 3.61%      | 1,870     | 24.3%       | 2.5         | 608       | 53%     | 10    | 25               |
| 10.00 to < 100                  | 1,383                                 | 330             | 54%          | 1,329           | 18.22%     | 5,893     | 24.9%       | 2.5         | 1,057     | 79%     | 60    | 87               |
| 100 (Default)                   | 1,290                                 | 182             | 0%           | 1,089           | 100.00%    | 1,093     | 26.2%       | 2.5         | 1,246     | 114%    | 393   | 429              |
| Sub-total                       | 44,366                                | 7,501           | 53%          | 51,404          | 3.08%      | 34,956    | 24.0%       | 2.5         | 17,600    | 34%     | 514   | 627              |
| Corporate - AIRB,               | Specialised                           | lending         |              |                 |            |           |             |             |           |         |       |                  |
| 0.00 to < 0.15                  | 19                                    | 45              | 27%          | 32              | 0.15%      | 2         | 36.3%       | 4.2         | 13        | 42%     | 0     |                  |
| 0.15 to < 0.25                  | 9                                     |                 |              | 9               | 0.22%      | 1         | 36.6%       | 2.4         | 4         | 42%     | 0     |                  |
| 0.25 to < 0.50                  | 67                                    | 9               | 56%          | 59              | 0.47%      | 2         | 36.1%       | 1.6         | 29        | 50%     | 0     |                  |
| 0.50 to < 0.75                  |                                       | 2               |              |                 |            | -         |             |             | _*        |         | 2     |                  |
| 0.75 to < 2.50                  |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
| 2.50 to < 10.00                 |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
|                                 |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
| $10.00 \ 10 < 100$              |                                       |                 |              |                 |            |           |             |             |           |         |       |                  |
| 10.00 to < 100<br>100 (Default) | 9                                     | 3               |              | 9               | 100.00%    | 1         | 28.0%       | 2.5         | 12        | 134%    | 0     |                  |

| Corporate - FIRB, | Total          |             |            |                 |           |              |        |     |       |      |     |     |
|-------------------|----------------|-------------|------------|-----------------|-----------|--------------|--------|-----|-------|------|-----|-----|
| 0.00 to < 0.15    | 2,490          | 793         | 7%         | 3,373           | 0.11%     | 2,335        | 42.0%  | 2.5 | 1,151 | 34%  | 2   | 2   |
| 0.15 to < 0.25    | 1,211          | 402         | 10%        | 1,251           | 0.22%     | 1,412        | 41.0%  | 2.5 | 530   | 42%  | 1   | 2   |
| 0.25 to < 0.50    | 2,194          | 1,074       | 10%        | 2,119           | 0.45%     | 3,985        | 42.5%  | 2.5 | 1,267 | 60%  | 4   | 16  |
| 0.50 to < 0.751   |                |             |            |                 |           |              |        |     |       |      |     |     |
| 0.75 to < 2.50    | 2,220          | 1,205       | 13%        | 2,254           | 1.16%     | 4,901        | 42.2%  | 2.5 | 1,823 | 81%  | 11  | 26  |
| 2.50 to < 10.00   | 589            | 433         | 2%         | 315             | 3.61%     | 1,762        | 42.3%  | 2.5 | 360   | 115% | 5   | 16  |
| 10.00 to < 100    | 767            | 415         | 4%         | 485             | 21.78%    | 5,317        | 41.5%  | 2.5 | 875   | 181% | 44  | 24  |
| 100 (Default)     | 113            | 55          |            | 93              | 100.00%   | 383          | 43.3%  | 2.5 |       |      | 40  | 33  |
| Total             | 9,585          | 4,377       | 9%         | 9,890           | 2.55%     | 20,095       | 42.1%  | 2.5 | 6,007 | 61%  | 107 | 119 |
|                   |                |             |            |                 |           |              |        |     |       |      |     |     |
| Corporate - FIRB, | Corporates (ex | cluding SME | s and spec | cialised lendin | ng)       |              |        |     |       |      |     |     |
| 0.00 to < 0.15    | 1,926          | 604         | 7%         | 2,373           | 0.10%     | 933          | 41.9%  | 2.5 | 848   | 36%  | 1   | 2   |
| 0.15 to < 0.25    | 580            | 278         | 11%        | 565             | 0.22%     | 523          | 43.2%  | 2.5 | 272   | 48%  | 1   | 1   |
| 0.25 to < 0.50    | 1,376          | 814         | 9%         | 1,254           | 0.44%     | 1,638        | 43.4%  | 2.5 | 862   | 69%  | 2   | 14  |
| 0.50 to < 0.751   |                |             |            |                 |           |              |        |     |       |      |     |     |
| 0.75 to < 2.50    | 1,115          | 860         | 14%        | 1,104           | 1.09%     | 1,567        | 42.7%  | 2.5 | 1,069 | 97%  | 5   | 9   |
| 2.50 to < 10.00   | 421            | 355         | 2%         | 148             | 3.61%     | 774          | 42.9%  | 2.5 | 214   | 145% | 2   | 11  |
| 10.00 to < 100    | 505            | 289         | 6%         | 232             | 24.97%    | 2,143        | 42.1%  | 2.5 | 531   | 229% | 24  | 8   |
| 100 (Default)     | 60             | 34          | 0%         | 41              | 100.00%   | 95           | 43.9%  | 2.5 |       |      | 18  | 17  |
| Total             | 5,983          | 3,235       | 9%         | 5,717           | 2.20%     | 7,673        | 42.6%  | 2.5 | 3,797 | 66%  | 54  | 62  |
| C                 | CMEs (such al  |             |            |                 |           |              |        |     |       |      |     |     |
| Corporate - FIRB, |                | <b>.</b> .  |            | 1 0 0 0         | 0.120/    | 1 400        | 42 20/ | 25  | 202   | 200/ | 1   | 1   |
| 0.00 to < 0.15    | 564            | 189         | 5%         | 1,000<br>686    | 0.13%     | 1,402<br>889 | 42.3%  | 2.5 | 303   | 30%  | 1   | 1   |
| 0.15 to < 0.25    | 631            | 123         | 7%         |                 | 0.22%     |              | 39.2%  | 2.5 | 258   | 38%  | 1   | 1   |
| 0.25 to < 0.50    | 818            | 261         | 13%        | 865             | 0.45%     | 2,347        | 41.3%  | 2.5 | 404   | 47%  | 2   | 2   |
| 0.50 to < 0.751   | 4405           | 245         | 120/       | 1150            | 4 2 2 0 / | 2 22 4       | 44.00/ | 25  |       | 660/ | c   | 46  |
| 0.75 to < 2.50    | 1,105          | 345         | 13%        | 1,150           | 1.23%     | 3,334        | 41.8%  | 2.5 | 754   | 66%  | 6   | 16  |
| 2.50 to < 10.00   | 168            | 78          | 3%         | 167             | 3.61%     | 988          | 41.7%  | 2.5 | 146   | 88%  | 3   | 5   |
| 10.00 to < 100    | 261            | 126         | 2%         | 253             | 18.86%    | 3,174        | 40.9%  | 2.5 | 344   | 136% | 20  | 15  |
| 100 (Default)     | 53             | 20          | <b>.</b>   | 52              | 100.00%   | 288          | 42.9%  | 2.5 |       | =00/ | 22  | 16  |
| Sub-total         | 3,602          | 1,142       | 9%         | 4,173           | 3.03%     | 12,422       | 41.3%  | 2.5 | 2,209 | 53%  | 53  | 57  |

Corporate - FIRB, Specialised Lending

0.00 to < 0.15 0.15 to < 0.25 0.25 to < 0.50 0.50 to < 0.751 0.75 to < 2.50 2.50 to < 10.00 10.00 to < 100 100 (Default) Sub-total

<sup>1</sup> For corporate exposure class the bucket 4 is empty, since no regulatory PD in the range 0,5% - 0,75%.

|   |                                  |                  |           |             |            |           |             | Averag      |        |         |          |                   |
|---|----------------------------------|------------------|-----------|-------------|------------|-----------|-------------|-------------|--------|---------|----------|-------------------|
|   | Original                         | Off-balance      | Average   |             |            | Number of |             | e<br>maturi |        | REA     |          | Value adj.<br>and |
| PD scale                                  | exposure                         | exposure         | CCF       | EAD         | Average PD |           | Average LGD | ty          | REA    | density | EL       | provision         |
| Corporate - IRB, 1                        | Fotal                            |                  |           |             | -          |           |             |             |        |         |          | -                 |
| 0.00 to < 0.15                            | 33,511                           | 20,346           | 47%       | 44,013      | 0.10%      | 9,100     | 29.2%       | 2.4         | 10,194 | 23%     | 13       | 5                 |
| 0.15 to < 0.25                            | 13,727                           | 7,648            | 48%       | 17,511      | 0.22%      | 7,955     | 29.0%       | 2.5         | 7,502  | 43%     | 11       | 7                 |
| 0.25 to < 0.50                            | 35,958                           | 16,659           | 46%       | 42,774      | 0.44%      | 13,415    | 27.8%       | 2.5         | 22,237 | 52%     | 52       | 38                |
| 0.50 to < 0.75                            |                                  |                  |           |             |            |           |             |             |        |         |          |                   |
| 0.75 to < 2.50                            | 22,050                           | 8,331            | 44%       | 24,289      | 1.12%      | 13,572    | 27.5%       | 2.6         | 14,821 | 61%     | 76       | 116               |
| 2.50 to < 10.00                           | 2,319                            | 967              | 35%       | 2,190       | 3.61%      | 4,218     | 27.4%       | 2.5         | 1,593  | 73%     | 22       | 35                |
| 10.00 to < 100                            | 3,439                            | 1,053            | 32%       | 3,101       | 19.50%     | 15,151    | 28.9%       | 2.5         | 3,680  | 119%    | 179      | 126               |
| 100 (Default)                             | 3,466                            | 531              | 0%        | 3,117       | 100.00%    | 1,696     | 29.7%       | 2.3         | 2,785  | 89%     | 1,328    | 1,442             |
| Total                                     | 114,469                          | 55,535           | 46%       | 136,994     | 3.17%      | 65,107    | 28.4%       | 2.5         | 62,811 | 46%     | 1,680    | 1,768             |
|   |                                  |                  |           |             |            |           |             |             |        |         |          |                   |
| Corporate - AIRB                          | , Total                          |                  |           |             |            |           |             |             |        |         |          |                   |
| 0.00 to < 0.15                            | 30,871                           | 19,500           | 49%       | 40,455      | 0.09%      | 11,207    | 28.1%       | 2.3         | 8,983  | 22%     | 11       | 4                 |
| 0.15 to < 0.25                            | 12,532                           | 7,278            | 50%       | 16,342      | 0.22%      | 4,040     | 28.2%       | 2.5         | 6,978  | 43%     | 10       | 6                 |
| 0.25 to < 0.50                            | 33,842                           | 15,660           | 48%       | 40,753      | 0.44%      | 11,852    | 27.1%       | 2.5         | 21,000 | 52%     | 48       | 36                |
| 0.50 to < 0.75                            |                                  |                  |           |             |            |           |             |             |        |         |          |                   |
| 0.75 to < 2.50                            | 20,047                           | 7,397            | 49%       | 22,266      | 1.12%      | 11,900    | 26.2%       | 2.6         | 13,137 | 59%     | 66       | 106               |
| 2.50 to < 10.00                           | 1,760                            | 668              | 50%       | 1,928       | 3.61%      | 3,255     | 25.4%       | 2.5         | 1,311  | 68%     | 18       | 31                |
| 10.00 to < 100                            | 2,734                            | 709              | 50%       | 2,627       | 18.99%     | 12,475    | 26.7%       | 2.5         | 2,821  | 107%    | 135      | 115               |
| 100 (Default)                             | 3,357                            | 471              | 0%        | 3,026       | 100.00%    | 1,612     | 29.3%       | 2.3         | 2,785  | 92%     | 1,289    | 1,414             |
| Total                                     | 105,144                          | 51,682           | 48%       | 127,399     | 3.22%      | 56,341    | 27.4%       | 2.5         | 57,014 | 45%     | 1,576    | 1,712             |
|   |                                  |                  |           |             |            |           |             |             |        |         |          |                   |
| Corporate - AIRB                          |                                  | (exluding SMI    |           |             |            |           |             |             |        |         |          |                   |
| 0.00 to < 0.15                            | 15,825                           | 17,790           | 49%       | 23,521      | 0.11%      | 2,189     | 31.7%       | 2.3         | 6,200  | 26%     | 8        | 4                 |
| 0.15 to < 0.25                            | 8,008                            | 6,527            | 49%       | 10,709      | 0.22%      | 1,430     | 29.8%       | 2.4         | 4,937  | 46%     | 7        | 5                 |
| 0.25 to < 0.50                            | 22,871                           | 13,231           | 47%       | 27,515      | 0.44%      | 4,369     | 28.4%       | 2.5         | 15,487 | 56%     | 34       | 30                |
| 0.50 to < 0.75                            |                                  |                  |           |             |            |           |             |             |        |         |          |                   |
| 0.75 to < 2.50                            | 10,742                           | 5,650            | 47%       | 11,239      | 1.12%      | 4,153     | 28.1%       | 2.6         | 7,689  | 68%     | 36       | 72                |
| 2.50 to < 10.00                           | 638                              | 469              | 48%       | 755         | 3.61%      | 1,254     | 27.9%       | 2.6         | 659    | 87%     | 8        | 15                |
| 10.00 to < 100                            | 999                              | 422              | 49%       | 975         | 20.45%     | 6,095     | 29.4%       | 2.6         | 1,336  | 137%    | 59       | 66                |
| 100 (Default)                             | 2,001                            | 319              | 0%        | 1,855       | 100.00%    | 510       | 31.1%       | 2.2         | 1,369  | 74%     | 893      | 958               |
| Sub-total                                 | 61,085                           | 44,408           | 48%       | 76,568      | 3.10%      | 20,000    | 29.6%       | 2.4         | 37,677 | 49%     | 1,045    | 1,150             |
| Comparata AIDD                            | CMEs (avel                       | udin a chocialiu | adlanding | <b>`</b>    |            |           |             |             |        |         |          |                   |
| <i>Corporate - AIRB</i><br>0.00 to < 0.15 | , <i>Sivies (excit</i><br>15,027 | 1,664            | 51%       | ,<br>16,903 | 0.07%      | 9,016     | 23.0%       | 2.5         | 2,768  | 16%     | 3        | 1                 |
|   | 4,523                            | •                |           |             | 0.07%      |           | 23.0%       | 2.5<br>2.7  |        |         | 3        | 1                 |
| 0.15 to < 0.25                            |                                  | 751              | 53%       | 5,633       |            | 2,610     |             |             | 2,040  | 36%     |          |                   |
| 0.25  to < 0.50                           | 10,901                           | 2,419            | 51%       | 13,176      | 0.44%      | 7,481     | 24.3%       | 2.5         | 5,480  | 42%     | 14       | 7                 |
| 0.50 to < 0.75                            | 0.205                            | 1 7 4 7          | E 40/     | 11 0 2 7    | 1 110/     | 7746      | 24.20/      | 25          | E 447  | 400/    | 20       | 22                |
| 0.75 to < 2.50                            | 9,305                            | 1,747            | 54%       | 11,027      | 1.11%      | 7,746     | 24.2%       | 2.5         | 5,447  | 49%     | 30       | 33                |
| 2.50 to < 10.00                           | 1,122                            | 198              | 53%       | 1,173       | 3.61%      | 2,001     | 23.8%       | 2.5         | 652    | 56%     | 10<br>70 | 16                |
| 10.00 to < 100                            | 1,735                            | 287              | 52%       | 1,652       | 18.13%     | 6,380     | 25.0%       | 2.5         | 1,485  | 90%     | 76       | 49                |
| 100 (Default)                             | 1,348                            | 150<br>7,216     | 0%        | 1,163       | 100.00%    | 1,102     | 26.4%       | 2.5<br>2.5  | 1,405  | 121%    | 395      | 455               |
| Sub-total                                 | 43,961                           | 7,210            | 51%       | 50,728      | 3.37%      | 36,336    | 24.0%       | 2.5         | 19,278 | 38%     | 530      | 561               |
| Corporate - AIRB                          | Snecialised                      | lending          |           |             |            |           |             |             |        |         |          |                   |
| 0.00 to < 0.15                            | 20                               | 45               | 27%       | 32          | 0.15%      | 2         | 36.3%       | 4.9         | 16     | 49%     |          |                   |
| 0.15 to < 0.25                            | 20                               | -J               | 21/0      | 52          | 0.1070     | Z         | 50.570      | J           | 10     |         |          |                   |
| 0.25 to < 0.50                            | 70                               | 10               | 57%       | 62          | 0.47%      | 3         | 36.1%       | 1.8         | 33     | 53%     |          |                   |
| 0.23 to < 0.30                            | 70                               | 10               | 5170      | 02          | 0.4770     | J         | 50.170      | 1.0         | 55     | 5370    |          |                   |
| 0.50 to < 0.75<br>0.75 to < 2.50          |                                  |                  |           |             | 1.28%      | 1         | 36.6%       | 5.0         |        | 124%    |          |                   |
| 2.50 to < 10.00                           |                                  |                  |           |             | 1.2070     | I         | 50.070      | 5.0         |        | 12470   |          |                   |
| 2.50 to < 10.00<br>10.00 to < 100         |                                  |                  |           |             |            |           |             |             |        |         |          |                   |
| 100 (Default)                             | 8                                | 3                |           | 8           | 100.00%    | 1         | 27.2%       | 2.5         | 11     | 129%    | 1        | 1                 |
| · · · ·                                   | 98                               | 58               | 31%       | 102         | 8.48%      | 7         |             | 2.5         | 60     | 58%     | 1        | 1                 |
| Sub-total                                 | 90                               | 50               | 5170      | 102         | 0.4070     | 1         | 55.4%       | 2.0         | 00     | J070    |          |                   |

|   | 42.2%  | 2.5 | 1 210 |       |     |    |
|---|--------|-----|-------|-------|-----|----|
|   |        |     | 1,210 | 34%   | 2   | 1  |
| 0.00 to < 0.15  |        |     |       |       |     |    |
| 0.15 to < 0.25 1,196 370 8% 1,169 0.22% 1,859                         | 40.7%  | 2.5 | 524   | 45%   | 1   | 1  |
| 0.25 to < 0.50 2,116 999 10% 2,021 0.44% 4,981                        | 42.5%  | 2.5 | 1,237 | 61%   | 4   | 2  |
| 0.50 to < 0.751   |        |     |       |       |     |    |
| 0.75 to < 2.50 2,003 935 11% 2,022 1.20% 5,706                        | 42.2%  | 2.5 | 1,684 | 83%   | 10  | 10 |
| 2.50 to < 10.00 559 300 3% 262 3.67% 1,925                            | 41.6%  | 2.5 | 284   | 108%  | 4   | 4  |
| 10.00 to < 100 705 344 2% 473 22.32% 5,354                            | 41.2%  | 2.5 | 857   | 181%  | 44  | 11 |
| 100 (Default) 109 59 91 100.00% 416                                   | 43.3%  | 2.5 |       |       | 39  | 28 |
|   | 42.0%  | 2.5 | 5,796 | 60%   | 104 | 57 |
| Corporate - FIRB, Corporates (excluding SMEs and specialised lending) |        |     |       |       |     |    |
|   | 42.2%  | 2.5 | 874   | 35%   | 1   |    |
|   | 43.3%  | 2.5 | 232   | 48%   | 1   |    |
|   | 43.3%  | 2.5 | 833   | 68%   | 2   | 1  |
| 0.50 to < 0.751   | -3.370 | 2.5 | 000   | 0070  | 2   | ļ  |
|   | 42.9%  | 2.5 | 897   | 97%   | 4   | 3  |
|   | 41.5%  | 2.5 | 142   | 133%  | 2   | 2  |
|   | 41.9%  | 2.5 | 489   | 229%  | 24  | 4  |
|   | 44.5%  | 2.5 | 105   | 22370 | 15  | 15 |
|   | 42.6%  | 2.5 | 3,467 | 63%   | 50  | 26 |
|   |        |     |       |       |     |    |
| Corporate - FIRB, SMEs (excluding specialised lending)                |        |     |       |       |     |    |
| 0.00 to < 0.15 586 152 4% 1,066 0.13% 1,940                           | 42.1%  | 2.5 | 336   | 32%   | 1   |    |
| 0.15 to < 0.25 635 103 9% 686 0.22% 1,144                             | 38.9%  | 2.5 | 292   | 43%   | 1   | 1  |
| 0.25 to < 0.50 759 260 17% 799 0.45% 2,914                            | 41.4%  | 2.5 | 404   | 51%   | 1   | 1  |
| 0.50 to < 0.751   |        |     |       |       |     |    |
| 0.75 to < 2.50 1,066 317 9% 1,098 1.25% 3,871                         | 41.7%  | 2.5 | 787   | 72%   | 6   | 7  |
| 2.50 to < 10.00 159 69 5% 155 3.61% 1,101                             | 41.7%  | 2.5 | 142   | 91%   | 2   | 2  |
| 10.00 to < 100 267 121 2% 259 18.16% 3,315                            | 40.7%  | 2.5 | 368   | 142%  | 19  | 6  |
| 100 (Default) 59 24 57 100.00% 328                                    | 42.6%  | 2.5 |       |       | 24  | 14 |
| Sub-total 3,531 1,046 9% 4,120 3.14% 14,613                           | 41.2%  | 2.5 | 2,329 | 57%   | 54  | 30 |
|   |        |     |       |       |     |    |
| Corporate - FIRB, Specialised Lending                                 |        |     |       |       |     |    |
| 0.00 to < 0.15  |        |     |       |       |     |    |
| 0.15 to < 0.25  |        |     |       |       |     |    |
| 0.25 to < 0.50  |        |     |       |       |     |    |

0.25 to < 0.50 0.50 to < 0.751 0.75 to < 2.50 2.50 to < 10.00 10.00 to < 100

100 (Default)

Sub-total

100 (Default) <mark>Sub-total</mark>

### Table 16 EU CR6: IRB Retail: Credit risk exposures by PD scale

The increase in the retail portfolio REA in Q2 2020 was primarily driven by increased residential mortgage loan volumes and unfavourable FX effects due to appreciated SEK and NOK. The increase was partly offset by favourable rating migration and increased provisioning.

2020 Q2, EURm

| 2020 Q2, EURIII      |              |              |          |              |            |           |         |          |        |         |     |                   |
|----------------------|--------------|--------------|----------|--------------|------------|-----------|---------|----------|--------|---------|-----|-------------------|
|                      | Original     | Off-balance  | Average  |              |            | Number of | Average | Average  |        | REA     |     | Value adj.<br>and |
| PD scale             | exposure     | exposure     | CCF      | EAD          | Average PD | obligors  | LGD     | maturity | REA    | density | EL  | provision         |
| Retail - RIRB, total |              |              |          |              |            |           |         |          |        |         |     |                   |
| 0.00 to < 0.15       | 89,758       | 15,574       | 68%      | 100,322      | 0.09%      | 1,223,741 | 15.5%   | 2.5      | 7,736  | 8%      | 14  | 6                 |
| 0.15 to < 0.25       | 27,614       | 5,125        | 53%      | 30,084       | 0.19%      | 607,776   | 17.7%   | 2.5      | 2,951  | 10%     | 10  | 10                |
| 0.25 to < 0.50       | 20,315       | 3,099        | 56%      | 21,690       | 0.35%      | 477,956   | 18.4%   | 2.5      | 2,829  | 13%     | 14  | 15                |
| 0.50 to < 0.75       | 6,134        | 849          | 54%      | 6,363        | 0.60%      | 173,065   | 19.1%   | 2.5      | 1,107  | 17%     | 7   | 14                |
| 0.75 to < 2.50       | 12,833       | 2,569        | 63%      | 13,834       | 1.31%      | 458,508   | 19.9%   | 2.5      | 3,717  | 27%     | 37  | 88                |
| 2.50 to < 10.00      | 5,446        | 706          | 52%      | 5,606        | 4.66%      | 223,314   | 23.4%   | 2.5      | 2,372  | 42%     | 61  | 126               |
| 10.00 to < 100       | 2,265        | 496          | 25%      | 2,292        | 23.28%     | 85,712    | 22.8%   | 2.5      | 1,666  | 73%     | 120 | 119               |
| 100 (Default)        | 1,888        | 144          | 52%      | 1,928        | 100.00%    | 103,314   | 22.1%   | 2.5      | 4,525  | 235%    | 103 | 411               |
| Total                | 166,253      | 28,561       | 62%      | 182,119      | 1.74%      | 3,353,386 | 17.1%   | 2.5      | 26,905 | 15%     | 365 | 788               |
|                      |              |              |          |              |            |           |         |          |        |         |     |                   |
| Retail - RIRB, Non-S |              |              |          | -            |            |           |         |          |        |         |     |                   |
| 0.00 to < 0.15       | 5,076        | 7,369        | 56%      | 9,150        | 0.09%      | 1,048,068 | 30.4%   | 2.5      | 675    | 7%      | 3   | 3                 |
| 0.15 to < 0.25       | 3,540        | 3,845        | 49%      | 5,192        | 0.19%      | 574,499   | 28.5%   | 2.5      | 601    | 12%     | 3   | 7                 |
| 0.25 to < 0.50       | 3,734        | 2,374        | 53%      | 4,627        | 0.36%      | 458,274   | 28.9%   | 2.5      | 836    | 18%     | 5   | 12                |
| 0.50 to < 0.75       | 1,490        | 605          | 48%      | 1,553        | 0.60%      | 161,406   | 29.3%   | 2.5      | 383    | 25%     | 3   | 11                |
| 0.75 to < 2.50       | 3,289        | 1,692        | 60%      | 3,756        | 1.35%      | 410,993   | 30.1%   | 2.5      | 1,331  | 35%     | 15  | 64                |
| 2.50 to < 10.00      | 3,880        | 548          | 43%      | 3,949        | 4.53%      | 195,401   | 25.5%   | 2.5      | 1,557  | 39%     | 46  | 108               |
| 10.00 to < 100       | 1,351        | 366          | 23%      | 1,351        | 21.38%     | 76,566    | 26.3%   | 2.5      | 846    | 63%     | 77  | 101               |
| 100 (Default)        | 665          | 98           | 51%      | 691          | 100.00%    | 93,311    | 31.3%   | 2.5      | 2,212  | 320%    | 79  | 320               |
| Sub-total            | 23,024       | 16,897       | 53%      | 30,268       | 4.14%      | 3,018,518 | 28.9%   | 2.5      | 8,441  | 28%     | 229 | 625               |
|                      |              |              |          | ,            |            |           |         |          |        |         |     |                   |
| Retail - RIRB, SME   |              |              |          |              |            |           |         |          |        |         |     |                   |
| 0.00 to < 0.15       | 2            | 4            | 74%      | 4            | 0.09%      | 1,718     | 32.8%   | 2.5      | -      | 7%      |     |                   |
| 0.15 to < 0.25       | 13           | 11           | 64%      | 20           | 0.20%      | 3,606     | 34.5%   | 2.5      | 3      | 13%     |     |                   |
| 0.25 to < 0.50       | 18           | 60           | 66%      | 57           | 0.39%      | 3,090     | 29.4%   | 2.5      | 10     | 18%     |     |                   |
| 0.50 to < 0.75       | 39           | 67           | 81%      | 91           | 0.60%      | 5,026     | 27.8%   | 2.5      | 19     | 21%     |     |                   |
| 0.75 to < 2.50       | 498          | 321          | 75%      | 669          | 1.51%      | 32,469    | 27.9%   | 2.5      | 197    | 30%     | 3   | 8                 |
| 2.50 to < 10.00      | 323          | 110          | 81%      | 372          | 5.00%      | 25,422    | 28.3%   | 2.5      | 142    | 38%     | 5   | 15                |
| 10.00 to < 100       | 159          | 109          | 19%      | 167          | 24.55%     | 7,822     | 29.6%   | 2.5      | 113    | 67%     | 12  | 7                 |
| 100 (Default)        | 99           | 40           | 53%      | 110          | 100.00%    | 7,406     | 29.7%   | 2.5      | 355    | 323%    | 13  | 48                |
| Sub-total            | 1,150        | 722          | 66%      | 1,490        | 12.12%     | 86,559    | 28.5%   | 2.5      | 839    | 56%     | 33  | 78                |
| Retail - RIRB, SME e | exposures se | ecured by im | nmovable | property     |            |           |         |          |        |         |     |                   |
| 0.00 to < 0.15       | 6            | 12           | 40%      | 11           | 0.09%      | 904       | 16.8%   | 2.5      |        |         |     |                   |
| 0.15 to < 0.25       | 343          | 21           | 41%      | 351          | 0.20%      | 6,093     | 17.1%   | 2.5      | 20     | 6%      |     |                   |
| 0.25 to < 0.50       | 123          | 21           | 52%      | 134          | 0.35%      | 2,240     | 16.6%   | 2.5      | 11     | 8%      |     |                   |
| 0.50 to < 0.75       | 85           | 15           | 54%      | 93           | 0.60%      | 1,416     | 16.7%   | 2.5      | 12     | 13%     |     |                   |
| 0.75 to < 2.50       | 394          | 77           | 46%      | 429          | 1.32%      | 7,934     | 17.4%   | 2.5      | 97     | 23%     | 1   | 2                 |
| 2.50 to < 10.00      | 55           | 7            | 52%      | 59           | 4.01%      | 1,099     | 16.6%   | 2.5      | 25     | 42%     |     |                   |
| 10.00 to < 100       | 19           | 1            | 54%      | 19           | 25.94%     | 333       | 16.0%   | 2.5      | 16     | 82%     | 1   |                   |
| 100 (Default)        | 22           | 3            | 65%      | 24           | 100.00%    | 600       | 17.5%   | 2.5      | 51     | 212%    | 0   | 3                 |
| Sub-total            | 1,046        | 158          | 47%      | 1,121        | 3.45%      | 20,619    | 17.1%   | 2.5      | 231    | 21%     | 3   | 3<br>5            |
|                      |              |              |          |              |            |           |         |          |        |         |     |                   |
| Retail - RIRB, Non-S | SME exposu   | res secured  | by immov | able propert | V          |           |         |          |        |         |     |                   |
| 0.00 to < 0.15       | 84,674       | 8,189        | 79%      | 91,157       | 0.09%      | 618,351   | 14.0%   | 2.5      | 7,060  | 8%      | 11  | 3                 |
| 0.15 to < 0.25       | 23,719       | 1,248        | 64%      | 24,521       | 0.18%      | 181,509   | 15.4%   | 2.5      | 2,328  | 9%      | 7   | 3                 |
| 0.25 to < 0.50       | 16,440       | 644          | 67%      | 16,871       | 0.35%      | 118,721   | 15.5%   | 2.5      | 1,972  | 12%     | 9   | 3                 |
| 0.50 to < 0.75       | 4,521        | 162          | 66%      | 4,627        | 0.60%      | 35,787    | 15.5%   | 2.5      | 694    | 15%     | 4   | 2                 |
| 0.75 to < 2.50       | 8,653        | 478          | 68%      | 8,980        | 1.28%      | 65,099    | 15.2%   | 2.5      | 2,092  | 23%     | 17  | 14                |
| 2.50 to < 10.00      | 1,187        | 41           | 1        | 1,226        | 5.03%      | 8,317     | 15.3%   | 2.5      | 648    | 53%     | 10  | 3                 |
| 10.00 to < 100       | 736          | 19           | 1        | 754          | 26.34%     | 6,784     | 15.2%   | 2.5      | 692    | 92%     | 30  | 10                |
| 100 (Default)        | 1,101        | 4            | 56%      | 1,104        | 100.00%    | 10,705    | 15.7%   | 2.5      | 1,908  | 173%    | 11  | 40                |
| Sub-total            | 141,032      | 10,784       | 76%      | 149,240      | 1.13%      | 1,045,273 | 14.6%   | 2.5      | 17,394 | 12%     | 100 | 79                |
|                      |              |              |          |              |            |           |         |          |        |         |     |                   |

### 2020 Q1, EURm

| 2020 Q1, EURm              |              |              |            |              |                   |                  |                |            |            |             |          |            |
|----------------------------|--------------|--------------|------------|--------------|-------------------|------------------|----------------|------------|------------|-------------|----------|------------|
|                            |              |              |            |              |                   |                  |                |            |            |             |          | Value adj. |
|                            | Original     | Off-balance  | Average    |              |                   | Number of        | Average        | Average    |            | REA         |          | and        |
| PD scale                   | exposure     | exposure     | CCF        | EAD          | Average PD        | obligors.        | LGD            | maturity   | REA        | density     | EL       | provision  |
| Retail - RIRB, total       |              |              |            |              |                   |                  |                |            |            |             |          |            |
| 0.00 to < 0.15             | 86,997       | 14,239       | 63%        | 95,847       | 0.09%             | 1,367,583        | 15.5%          | 2.5        | 6,920      | 7%          | 13       | 3          |
| 0.15 to < 0.25             | 30,812       | 4,591        | 57%        | 33,186       | 0.19%             | 564,495          | 18.3%          | 2.5        | 3,415      | 10%         | 11       | 6          |
| 0.25 to < 0.50             | 16,161       | 2,320        | 54%        | 17,019       | 0.36%             | 448,327          | 19.0%          | 2.5        | 2,293      | 13%         | 12       | 9          |
| 0.50 to < 0.75             | 5,727        | 702          | 55%        | 5,912        | 0.60%             | 150,910          | 19.3%          | 2.5        | 1,041      | 18%         | 7        | 8          |
| 0.75 to < 2.50             | 11,110       | 2,040        | 62%        | 11,829       | 1.34%             | 420,409          | 20.0%          | 2.5        | 3,233      | 27%         | 32       | 50         |
| 2.50 to < 10.00            | 5,026        | 793          | 55%        | 5,309        | 4.82%             | 221,267          | 23.9%          | 2.5        | 2,316      | 44%         | 61       | 73         |
| 10.00 to < 100             | 2,311        | 460          | 26%        | 2,336        | 23.61%            | 89,745           | 22.7%          | 2.5        | 1,729      | 74%         | 123      | 78         |
| 100 (Default)              | 1,896        | 137          | 53%        | 1,938        | 100.00%           | 102,293          | 22.0%          | 2.5        | 4,488      | 232%        | 107      | 303        |
| Total                      | 160,041      | 25,282       | 60%        | 173,375      | 1.81%             | 3,365,029        | 17.3%          | 2.5        | 25,435     | 15%         | 365      | 531        |
|                            |              |              |            |              |                   |                  |                |            |            |             |          |            |
| Retail - RIRB, Non         |              |              |            |              |                   |                  |                |            |            |             |          |            |
| 0.00 to < 0.15             | 5,361        | 8,089        | 53%        | 9,513        | 0.09%             | 1,197,893        | 30.1%          | 2.5        | 699        | 7%          | 3        | 2          |
| 0.15 to < 0.25             | 3,897        | 3,525        | 56%        | 5,627        | 0.19%             | 529,377          | 30.0%          | 2.5        | 693        | 12%         | 3        | 4          |
| 0.25 to < 0.50             | 3,620        | 1,751        | 52%        | 4,134        | 0.36%             | 425,141          | 29.1%          | 2.5        | 751        | 18%         | 4        | 7          |
| 0.50 to < 0.75             | 1,349        | 482          | 50%        | 1,391        | 0.60%             | 136,521          | 29.7%          | 2.5        | 348        | 25%         | 2        | 7          |
| 0.75 to < 2.50             | 2,764        | 1,248        | 60%        | 3,015        | 1.35%             | 365,818          | 30.0%          | 2.5        | 1,065      | 35%         | 12       | 40         |
| 2.50 to < 10.00            | 3,437        | 655          | 50%        | 3,636        | 4.77%             | 191,226          | 26.2%          | 2.5        | 1,479      | 41%         | 45       | 66         |
| 10.00 to < 100             | 1,331        | 342          | 26%        | 1,333        | 21.66%            | 80,231           | 26.6%          | 2.5        | 847        | 64%         | 77       | 68         |
| 100 (Default)              | 658          | 93           | 52%        | 685          | 100.00%           | 92,130           | 31.2%          | 2.5        | 2,162      | 316%        | 81       | 243        |
| Sub-total                  | 22,417       | 16,185       | 53%        | 29,334       | 4.20%             | 3,018,337        | 29.3%          | 2.5        | 8,046      | 27%         | 229      | 437        |
|                            | · /          |              |            |              |                   |                  |                |            |            |             |          |            |
| Retail - RIRB, SME         |              | •            | -          |              |                   | 1.000            | 24.40/         | 25         | 0          | 70/         |          |            |
| 0.00 to < 0.15             | 1            | 6            | 74%        | 6            | 0.10%             | 1,898            | 34.1%          | 2.5        | 0          | 7%          |          |            |
| 0.15 to < 0.25             | 9            | 8            | 59%        | 13           | 0.19%             | 1,206            | 34.2%          | 2.5        | 2          | 12%         |          |            |
| 0.25 to < 0.50             | 55           | 72           | 65%        | 101          | 0.39%             | 9,104            | 31.1%          | 2.5        | 19<br>20   | 19%         |          |            |
| 0.50 to < 0.75             | 40           | 78           | 80%        | 100          | 0.60%             | 7,269            | 27.8%          | 2.5        | 20         | 20%         | h        | 2          |
| 0.75 to < 2.50             | 510          | 325          | 76%        | 703          | 1.47%             | 40,053           | 28.0%          | 2.5        | 207        | 29%         | 3        | 3          |
| 2.50 to < 10.00            | 344          | 104          | 81%        | 401          | 4.94%             | 27,489           | 28.5%          | 2.5        | 154<br>106 | 38%         | 6<br>11  | 5          |
| 10.00  to < 100            | 149          | 102          | 17%        | 156          | 24.27%            | 8,037            | 29.6%          | 2.5        | 106        | 68%         | 11       | 3          |
| 100 (Default)<br>Sub-total | 100<br>1,207 | 38<br>733    | 54%<br>66% | 111<br>1,591 | 100.00%<br>11.31% | 7,460<br>102,516 | 29.7%<br>28.7% | 2.5<br>2.5 | 352<br>861 | 318%<br>54% | 14<br>34 | 32<br>43   |
| Sub total                  | 1,207        | 155          | 0070       | 1,591        | 11.3170           | 102,510          | 20.770         | 2.5        | 001        | J470        | 74       | -+J        |
| Retail - RIRB, SME         | exnosures s  | ecured hv ir | nmovahle   | nronertv     |                   |                  |                |            |            |             |          |            |
| 0.00 to < 0.15             | 5            | 12 in        | 41%        | 10           | 0.09%             | 906              | 16.7%          | 2.5        | 0          | 3%          |          |            |
| 0.15 to < 0.25             | 356          | 20           | 40%        | 364          | 0.19%             | 6,341            | 17.1%          | 2.5        | 19         | 5%          |          |            |
| 0.25 to < 0.50             | 128          | 19           | 51%        | 138          | 0.36%             | 2,252            | 16.6%          | 2.5        | 12         | 9%          |          |            |
| 0.50 to < 0.75             | .20          | 15           | 52%        | 85           | 0.60%             | 1,394            | 16.3%          | 2.5        | 11         | 13%         |          |            |
| 0.75 to < 2.50             | 395          | 73           | 48%        | 430          | 1.27%             | 8,014            | 17.3%          | 2.5        | 94         | 22%         | 1        |            |
| 2.50 to < 10.00            | 53           | 7            | 51%        | 57           | 4.09%             | 1,061            | 16.4%          | 2.5        | 23         | 41%         |          |            |
| 10.00 to < 100             | 19           | 1            | 61%        | 20           | 28.86%            | 277              | 16.4%          | 2.5        | 16         | 82%         | 1        |            |
| 100 (Default)              | 21           | 2            | 64%        | 23           | 100.00%           | 604              | 17.5%          | 2.5        | 48         | 210%        |          | 1          |
| Sub-total                  | 1,054        | 151          | 48%        | 1,126        | 3.38%             | 20,849           | 17.0%          | 2.5        | 224        | 20%         | 3        | 2          |
|                            |              |              |            |              |                   |                  |                |            |            |             |          |            |
| Retail - RIRB, Non         | SME exposi   | ires securea | by immov   | able propert | V                 |                  |                |            |            |             |          |            |
| 0.00 to < 0.15             | 81,629       | 6,132        | 76%        | 86,318       | 0.09%             | 633,962          | 13.9%          | 2.5        | 6,220      | 7%          | 11       | 2          |
| 0.15 to < 0.25             | 26,551       | 1,038        | 61%        | 27,182       | 0.19%             | 193,173          | 15.9%          | 2.5        | 2,701      | 10%         | 8        | 2          |
| 0.25 to < 0.50             | 12,358       | 478          | 60%        | 12,647       | 0.36%             | 94,687           | 15.6%          | 2.5        | 1,511      | 12%         | 7        | 2          |
| 0.50 to < 0.75             | 4,262        | 127          | 58%        | 4,336        | 0.60%             | 32,453           | 15.8%          | 2.5        | 662        | 15%         | 4        | 1          |
| 0.75 to < 2.50             | 7,442        | 394          | 61%        | 7,680        | 1.32%             | 55,867           | 15.4%          | 2.5        | 1,866      | 24%         | 16       | 7          |
| 2.50 to < 10.00            | 1,192        | 27           | 89%        | 1,215        | 4.98%             | 8,208            | 15.8%          | 2.5        | 659        | 54%         | 10       | 2          |
| 10.00 to < 100             | 813          | 15           | 94%        | 827          | 26.50%            | 7,334            | 15.3%          | 2.5        | 760        | 92%         | 33       | 7          |
| 100 (Default)              | 1,117        | 3            | 56%        | 1,119        | 100.00%           | 10,934           | 15.7%          | 2.5        | 1,925      | 172%        | 11       | 27         |
| Sub-total                  | 135,364      | 8,213        | 73%        | 141,325      | 1.20%             | 1,036,618        | 14.6%          | 2.5        | 16,304     | 12%         | 100      | 49         |
| 540 15141                  |              | 0,213        | 1370       | . 11,525     | 1.2070            | .,000,010        | . 1.070        | 2.5        | 10,004     | 12/0        | 100      | 77         |

### Table 17 EU CR7: Effect on REA of credit derivatives used as CRM techniques

Outside of the synthetic securitisation of certain corporate exposures, Nordea does not use credit derivatives as a credit risk mitigation technique in the banking book. Most significant REA movements from Q4 2019 to Q2 2020 are seen in the corporate portfolio, driven by higher undrawn credit facilities and unfavourable rating migration. This was partly offset by CRRII amendments for SME factor.

| 2020 Q2                                 |                        |            |
|---|------------------------|------------|
|   | Pre-credit derivatives |            |
| EURm                                    | REA                    | Actual REA |
| Exposures under Foundation IRB          |                        |            |
| Central governments and central banks   |                        |            |
| Institutions                            | 4,059                  | 4,059      |
| Corporates - SME                        | 2,209                  | 2,209      |
| Corporates - Specialised Lending        |                        |            |
| Corporates - Other                      | 3,797                  | 3,797      |
| Exposures under Advanced IRB            |                        |            |
| Corporates - SME                        | 17,600                 | 17,600     |
| Corporates - Specialised Lending        | 58                     | 58         |
| Corporates - Other                      | 39,368                 | 39,368     |
| Retail - Secured by real estate SME     | 231                    | 231        |
| Retail - Secured by real estate non-SME | 17,394                 | 17,394     |
| Retail - Qualifying revolving           |                        |            |
| Retail - Other SME                      | 839                    | 839        |
| Retail - Other non-SME                  | 8,441                  | 8,441      |
| Equity IRB                              |                        |            |
| Other non credit-obligation assets      | 2,788                  | 2,788      |
| Total                                   | 96,785                 | 96,785     |

#### 2019 Q4

|   | Pre-credit derivatives |            |  |
|---|------------------------|------------|--|
| EURm                                    | REA                    | Actual REA |  |
| Exposures under Foundation IRB          |                        |            |  |
| Central governments and central banks   |                        |            |  |
| Institutions                            | 4,597                  | 4,597      |  |
| Corporates - SME                        | 2,357                  | 2,357      |  |
| Corporates - Specialised Lending        |                        |            |  |
| Corporates - Other                      | 3,604                  | 3,604      |  |
| Exposures under Advanced IRB            |                        |            |  |
| Corporates - SME                        | 18,912                 | 18,912     |  |
| Corporates - Specialised Lending        | 85                     | 85         |  |
| Corporates - Other                      | 38,106                 | 38,106     |  |
| Retail - Secured by real estate SME     | 218                    | 218        |  |
| Retail - Secured by real estate non-SME | 17,111                 | 17,111     |  |
| Retail - Other SME                      | 821                    | 821        |  |
| Retail - Other non-SME                  | 8,071                  | 8,071      |  |
| Other non credit-obligation assets      | 2,959                  | 2,959      |  |
| Total                                   | 96,841                 | 96,841     |  |

### Table 18 EU CR8: REA flow statements of credit risk exposures under IRB

During the second quarter the IRB REA increased by EUR 0.6bn, mainly driven by an increase in asset size and FX effects, stemming primarily from the appreciation of SEK and NOK against EUR. The annual retail PD alignment further contributed to the REA increase. That was somewhat offset by the SME Adjustment, improved asset quality and decreased REA in Other IRB.

|                            |        | Capital     |
|----------------------------|--------|-------------|
| EURm                       | REA    | requirement |
| REA 2020 Q1                | 96,178 | 7,694       |
| Asset size                 | 1,749  | 140         |
| Asset quality              | -1,427 | -114        |
| Model updates              | 679    | 54          |
| Methodology and policy     | -1,587 | -127        |
| Acquisitions and disposals |        |             |
| Foreign exchange movements | 1,392  | 111         |
| Other                      | -200   | -16         |
| REA 2020 Q2                | 96,785 | 7,743       |

|                            |        | Capital     |
|----------------------------|--------|-------------|
| EURm                       | REA    | requirement |
| REA 2019 Q4                | 96,841 | 7,747       |
| Asset size                 | 1,382  | 111         |
| Asset quality              | -1,165 | -93         |
| Model updates              | 823    | 66          |
| Methodology and policy     |        |             |
| Acquisitions and disposals |        |             |
| Foreign exchange movements | -3,187 | -255        |
| Other                      | 1,485  | 119         |
| REA 2020 Q1                | 96,178 | 7,694       |
|                            |        |             |

#### Table 19 Minimum capital requirements for credit risk, split by exposure class

The table shows a comprehensive overview of regulatory exposures and capital requirements for credit risk split by exposure class. IRB exposures remain the largest component of REA, comprising EUR 103.5bn (89%) of a EUR 116.9bn total (compared to EUR 103.5bn of EUR 116.3 bn Q1 2020). The total increase in IRB exposures during the quarter was mainly stemming from retail exposures related to an increase in residential mortgage loans primarily in Norway. In the corporate portfolio the increased undrawn credit facilities were offset by CRRII amendments for the SME factor. Finally, REA increase in the SA exposures during the quarter is mainly driven by unfavourable FX movements, exposures secured by real estate and partly offset by a decrease in REA from the central governments and central banks exposures related to DTA's.

| Q2 2020, EURm                              |          |          |              |         |             |
|--|----------|----------|--------------|---------|-------------|
|  | Original |          | Average risk |         | Capital     |
| EURm                                       | exposure | Exposure | weight       | REA     | requirement |
| IRB exposure classes                       |          |          |              |         |             |
| Sovereign                                  |          |          |              |         |             |
| Institution                                | 36,518   | 34,535   | 16%          | 5,420   | 434         |
| Corporate                                  | 191,135  | 151,973  | 45%          | 68,349  | 5,468       |
| - of which advanced                        | 167,716  | 133,012  | 43%          | 57,027  | 4,562       |
| Retail                                     | 194,876  | 182,181  | 15%          | 26,933  | 2,155       |
| - of which mortgage                        | 153,021  | 150,361  | 12%          | 17,625  | 1,410       |
| - of which other retail                    | 41,855   | 31,820   | 29%          | 9,308   | 745         |
| - of which SME                             | 3,096    | 2,630    | 41%          | 1,080   | 86          |
| Other non-credit obligation assets         | 3,237    | 3,235    | 86%          | 2,788   | 223         |
| Total IRB approach                         | 425,766  | 371,924  | 28%          | 103,491 | 8,279       |
| Standardised exposure classes              |          |          |              |         |             |
| Central government and central banks       | 85,583   | 89,680   | 1%           | 754     | 60          |
| Regional governments and local authorities | 10,958   | 7,391    | 1%           | 86      | 7           |
| Institution                                | 3,105    | 3,107    | 5%           | 167     | 13          |
| Corporate                                  | 2,231    | 1,611    | 97%          | 1,561   | 125         |
| Retail                                     | 5,764    | 4,857    | 74%          | 3,600   | 288         |
| Exposure secured by real estate            | 5,005    | 4,317    | 35%          | 1,515   | 121         |
| Equity                                     | 1,700    | 1,700    | 207%         | 3,521   | 282         |
| Other <sup>1</sup>                         | 5,664    | 5,134    | 36%          | 2,180   | 174         |
| Total standardised approach                | 120,010  | 117,797  | 8%           | 13,384  | 1,071       |
| Total                                      | 545,776  | 489,721  | 23%          | 116,875 | 9,350       |
|  | 545,170  | 403,121  | 2370         | 110,075 | 9,330       |

<sup>1</sup> Includes exposure classes Administrative bodies and non-commercial undertakings, Multilateral development banks, International organisations, Past due items, Items belonging to regulatory high-risk categories, Covered bonds, Short-term claims on institutions and corporate and other items.

## Q1 2020, EURm

|  | Original |          | Average risk |         | Capital     |
|--|----------|----------|--------------|---------|-------------|
| EURm                                       | exposure | Exposure | weight       | REA     | requirement |
| IRB exposure classes                       |          |          |              |         |             |
| Sovereign                                  | 0        | 0        | 0%           | 0       | 0           |
| Institution                                | 36,856   | 34,794   | 18%          | 6,135   | 491         |
| Corporate                                  | 178,643  | 144,313  | 47%          | 67,479  | 5,398       |
| - of which advanced                        | 156,145  | 125,819  | 45%          | 57,103  | 4,568       |
| Retail                                     | 191,343  | 179,624  | 15%          | 26,248  | 2,100       |
| - of which mortgage                        | 150,317  | 148,036  | 12%          | 17,329  | 1,386       |
| - of which other retail                    | 41,026   | 31,587   | 28%          | 8,919   | 714         |
| - of which SME                             | 3,179    | 2,735    | 38%          | 1,047   | 84          |
| Other non-credit obligation assets         | 3,458    | 3,456    | 86%          | 2,959   | 237         |
| Total IRB approach                         | 410,300  | 362,186  | 28%          | 102,821 | 8,226       |
| Standardised exposure classes              |          |          |              |         |             |
| Central government and central banks       | 68,650   | 71,304   | 1%           | 980     | 78          |
| Regional governments and local authorities | 10,518   | 7,407    | 1%           | 67      | 5           |
| Institution                                | 1,777    | 1.778    | 9%           | 163     | 13          |
| Corporate                                  | 2,456    | 1,647    | 99%          | 1,629   | 130         |
| Retail                                     | 6,162    | 5,015    | 74%          | 3,704   | 296         |
| Exposure secured by real estate            | 4,654    | 4,141    | 35%          | 1,459   | 117         |
| Equity                                     | 1,697    | 1,697    | 207%         | 3,515   | 281         |
| Other <sup>1</sup>                         | 4,410    | 3,974    | 46%          | 2,156   | 172         |
| Total standardised approach                | 100,324  | 96,963   | 10%          | 13,673  | 1,094       |
| Total                                      | 510,624  | 459,149  | 25%          | 116,494 | 9,320       |

<sup>1</sup> Includes exposure classes Administrative bodies and non-commercial undertakings, Multilateral development banks, International organisations, Past due items, Items belonging to regulatory high-risk categories, Other items and Equity.

### Table 20 EU CCR1 Analysis of counterparty credit risk by approach

Nordea is using two methodologies when calculating the counterparty credit risk amounts. These methodologies are the Mark to Market Method and Internal Model Method (IMM). For Securities Financing Transactions (SFT) Nordea is using the financial collateral comprehensive method. REA increased since last reporting period by approximately EUR 0.8bn mostly driven by significantly tighter Euro and Nordic rates, as well as a weaker NOK.

| 2020 Q2                                    |          |            |              |       |            |           |       |
|--|----------|------------|--------------|-------|------------|-----------|-------|
|  |          | Replace-   |              |       |            |           |       |
|  |          | ment cost/ |              |       |            |           |       |
|  |          | Current    |              |       |            |           |       |
|  |          | market     | Potential    |       |            | EAD post- |       |
| EURm                                       | Notional | value      | future value | EEPE  | Multiplier | CRM       | REA   |
| Mark to market                             |          | 265        | 1,164        |       |            | 1,429     | 561   |
| Original exposure                          | 0        |            |              |       |            | 0         | 0     |
| Standardised approach                      |          | 0          |              |       | 0          | 0         | 0     |
| Internal Model Method (for derivatives and |          |            | 7,942        | 9,630 | 1          | 13,483    | 5,877 |
| SFTs)                                      |          |            |              |       |            |           |       |
| Securities Financing Transactions          |          |            | 0            | 0     | 0          | 0         | 0     |
| Derivatives & Long Settlement Transactions |          |            | 7,942        | 9,630 | 1          | 13,483    | 5,877 |
| From Contractual Cross Product Netting     |          |            | 0            | 0     | 0          | 0         | 0     |
| Financial collateral simple method (for    |          |            |              |       |            | 0         | 0     |
| SFTs)                                      |          |            |              |       |            |           |       |
| Financial collateral comprehensive method  |          |            |              |       |            | 4,099     | 415   |
| (for SFTs)                                 |          |            |              |       |            |           |       |
| VaR for SFTs                               |          |            |              |       |            | 0         | 0     |
| Total                                      |          |            |              |       |            |           | 6,853 |
|  |          |            |              |       |            |           | 773   |

| 2019 Q4   |                          |            |              |       |            |           |       |
|---|--------------------------|------------|--------------|-------|------------|-----------|-------|
|   |                          | Replace-   |              |       |            |           |       |
|   |                          | ment cost/ |              |       |            |           |       |
|   |                          | Current    |              |       |            |           |       |
|   |                          | market     | Potential    |       |            | EAD post- |       |
| EURm  | Notional                 | value      | future value | EEPE  | Multiplier | CRM       | REA   |
| Mark to market                                    |                          | 123        | 1,246        |       |            | 1,368     | 565   |
| Original exposure                                 | 0                        |            |              |       |            | 0         | 0     |
| Standardised approach                             |                          | 0          |              |       | 0          | 0         | 0     |
| Internal Model Method (for derivatives and        |                          |            | 6,075        | 8,805 | 1          | 12,328    | 4,924 |
| SFTs)   |                          |            |              |       |            |           |       |
| Securities Financing Transactions                 |                          |            | 0            | 0     | 0          | 0         | 0     |
| Derivatives & Long Settlement Transactions        |                          |            | 6,075        | 8,805 | 1          | 12,328    | 4,924 |
| From Contractual Cross Product Netting            |                          |            | 0            | 0     | 0          | 0         | 0     |
| Financial collateral simple method (for<br>SFTs)  |                          |            |              |       |            | 0         | 0     |
| Financial collateral comprehensive method         |                          |            |              |       |            | 4,096     | 591   |
| (for SFTs)  |                          |            |              |       |            | 1,050     | 551   |
| VaR for SFTs                                      |                          |            |              |       |            | 0         | 0     |
| Total   |                          |            |              |       |            | 0         | 6,080 |
| Luminer Denk CCD expectites of ELID 42m are not a | مريع أما مسمعا أنم الألم |            |              |       |            |           | 5,000 |

Luminor Bank CCR exposures of EUR 42m are not considered in the table.

# Table 21 EU CCR2 Credit valuation adjustment (CVA) capital charge

The CVA risk capital charge computes the amount required to cover the potential losses arising from marking to market the counterparty credit risk of the OTC derivative portfolio. It is calculated using either an advanced approach or a standardised approach where the advanced approach is based on a VaR model and calculated as a 60 day average. Increase in SCVA is attributed to an increase in EAD for those portfolios subject to the standardized method. In contrast, the inncrease in ACVA REA numbers since last reporting period is driven by a model recalibration to account for increased market volatility due to the Covid19 pandemic. Howvever, the models were recalibrated again before the end of Q2, explaining why the EAD dropped even below pre-pandemic levels, but ACVA REA stayed high as the pandemic numbers are still included in the 60d average.

| 2020 Q2  |                |     |
|--|----------------|-----|
| EURm   | Exposure value | REA |
| Total portfolios subject to the Advanced Method          | 1,791          | 674 |
| (i) VaR component (including the 3×multiplier)           |                | 163 |
| (ii) Stressed VaR component (including the 3×multiplier) |                | 511 |
| All portfolios subject to the Standardised Method        | 1,385          | 260 |
| Based on Original Exposure Method                        |                |     |
| Total subject to the CVA capital charge                  | 3,176          | 934 |

## 2019 Q4

| EURm   | Exposure value | REA |
|--|----------------|-----|
| Total portfolios subject to the Advanced Method  | 1,951          | 568 |
| (i) VaR component (including the 3×multiplier)   |                | 85  |
| (ii) Stressed VaR component (including the 3×multiplier)                               |                | 484 |
| All portfolios subject to the Standardised Method<br>Based on Original Exposure Method | 1,178          | 226 |
| Total subject to the CVA capital charge  | 3,129          | 795 |

# Table 22 EU CCR3 Standardised approach - Counterparty credit risk exposures by regulatory portfolio and risk

The total amount of EAD for this approach increased from EUR 6.8bn in Q4 2019 to EUR 8.6bn in Q2 2020, mostly explained by the Institutional exposures with a 2% risk weight. The second most significant EAD change was driven by the Central governments or central banks exposures, with a total of EUR 2.0bn, having a decrease of EUR 0.5bn compared to the final quarter of 2019. Most of these exposures were classified within 0% risk weight.

| 2020 Q2                       |       |       |    |     |     |         |       |     |     |      |      |       |       |
|-------------------------------|-------|-------|----|-----|-----|---------|-------|-----|-----|------|------|-------|-------|
| EURm                          |       |       |    |     |     | Risk we | eight |     |     |      |      |       |       |
| Exposure classes              | 0%    | 2%    | 4% | 10% | 20% | 35%     | 50%   | 70% | 75% | 100% | 150% | Other | Total |
| Central governments or        |       |       |    |     |     |         |       |     |     |      |      |       |       |
| central banks                 | 1,849 |       |    |     | 212 |         |       |     |     |      |      |       | 2,061 |
| Regional governments or local |       |       |    |     |     |         |       |     |     |      |      |       |       |
| authorities                   | 1,951 |       |    |     | 384 |         |       |     |     |      |      |       | 2,335 |
| Public sector entities        |       |       |    |     |     |         |       |     |     |      |      |       |       |
| Multilateral development      |       |       |    |     |     |         |       |     |     |      |      |       |       |
| banks                         | 1,130 |       |    |     |     |         |       |     |     |      |      |       | 1,130 |
| International organisations   | 185   |       |    |     |     |         |       |     |     |      |      |       | 185   |
| Institutions                  | 83    | 2,603 |    |     | 76  |         | 24    |     |     |      |      | 85    | 2,871 |
| Corporate                     |       |       |    |     |     |         |       |     |     | 20   |      |       | 20    |
| Retail                        |       |       |    |     |     |         |       |     |     |      |      |       |       |
| Exposures in default          |       |       |    |     |     |         |       |     |     |      |      |       |       |
| Total                         | 5,198 | 2,603 |    |     | 671 |         | 24    |     | 0   | 20   | 0    | 85    | 8,601 |

| 2019 Q4                       |       |       |    |     |     |         |       |     |     |      |      |       |       |
|-------------------------------|-------|-------|----|-----|-----|---------|-------|-----|-----|------|------|-------|-------|
| EURm                          |       |       |    |     |     | Risk we | eight |     |     |      |      |       |       |
| Exposure classes              | 0%    | 2%    | 4% | 10% | 20% | 35%     | 50%   | 70% | 75% | 100% | 150% | Other | Total |
| Central governments or        |       |       |    |     |     |         |       |     |     |      |      |       |       |
| central banks                 | 2,484 |       |    |     | 32  |         |       |     |     | 18   |      |       | 2,535 |
| Regional governments or local |       |       |    |     |     |         |       |     |     |      |      |       |       |
| authorities                   | 1,633 |       |    |     | 281 |         |       |     |     |      |      |       | 1,914 |
| Public sector entities        |       |       |    |     |     |         |       |     |     |      |      |       |       |
| Multilateral development      |       |       |    |     |     |         |       |     |     |      |      |       |       |
| banks                         | 588   |       |    |     |     |         |       |     |     |      |      |       | 588   |
| International organisations   | 151   |       |    |     |     |         |       |     |     |      |      |       | 151   |
| Institutions                  | 120   | 1104  |    |     | 263 |         | 8     |     |     |      |      | 83    | 1577  |
| Corporate                     |       |       |    |     |     |         |       |     |     | 19   |      |       | 19    |
| Retail                        |       |       |    |     |     |         |       |     |     |      |      |       | 0     |
| Exposures in default          |       |       |    |     |     |         |       |     |     |      |      |       | 0     |
| Total                         | 4,975 | 1,104 |    |     | 577 |         | 8     |     |     | 37   |      | 83    | 6,783 |
|                               |       |       |    |     |     |         |       |     |     |      |      |       |       |

# Table 23 EU CCR4: Counterparty credit risk exposures by portfolio and PD scale

EU CCR4 tables show EAD for counterparty credit risk (CCR) according to the IRB approach broken down by exposure class and obligor grade, providing a comprehensive overview of original and regulatory exposures as well as statistics on the inputs used for their computation, such as EAD, average PD and average LGD. During Q2 2020, EAD decreased by EUR 1.3bn and REA decreased by EUR 0.6bn while the REA density increased by 1%. Both EAD and REA variation are mostly explained by the corporate exposures.

| 2020 Q2         |              |            |                       |             |          |       |             |  |  |  |  |
|-----------------|--------------|------------|-----------------------|-------------|----------|-------|-------------|--|--|--|--|
| PD scale        | EAD post CRM | Average DD | Number of<br>obligors | Average     | Average  | REA   | REA density |  |  |  |  |
| Total IRB       | and post-CCF | Average PD | ODUIGOLS              | Average LGD | maturity | KEA   | READERSILY  |  |  |  |  |
| 0.00 to < 0.15  | 7,898        | 0.07%      | 1,574                 | 45.0%       | 2.0      | 2,338 | 30%         |  |  |  |  |
| 0.15 to < 0.25  | 1,451        | 0.22%      | 718                   | 45.0%       | 2.2      | 829   | 57%         |  |  |  |  |
| 0.25 to < 0.50  | 2,320        | 0.43%      | 1,526                 | 44.9%       | 2.5      | 1,953 | 84%         |  |  |  |  |
| 0.50 to < 0.75  | 70           | 0.66%      | 53                    | 43.9%       | 2.4      | 67    | 96%         |  |  |  |  |
| 0.75 to < 2.50  | 1,215        | 1.10%      | 1,658                 | 44.9%       | 2.3      | 1,141 | 94%         |  |  |  |  |
| 2.50 to < 10.00 | 189          | 3.67%      | 361                   | 44.8%       | 2.5      | 256   | 135%        |  |  |  |  |
| 10.00 to < 100  | 65           | 18.64%     | 453                   | 44.2%       | 2.5      | 104   | 160%        |  |  |  |  |
| 100 (Default)   | 48           | 100.00%    | 136                   | 44.6%       | 2.5      | 18    | 37%         |  |  |  |  |
| Total IRB       | 13,256       | 0.75%      | 6,479                 | 45.0%       | 2.1      | 6,706 | 51%         |  |  |  |  |

#### Sovereigns FIRB

0.00 to < 0.15 0.15 to < 0.25 0.25 to < 0.50 0.50 to < 0.75 0.75 to < 2.50 2.50 to < 10.00 10.00 to < 100 100 (Default) Soverigns FIRB

#### Institutions FIRB

|                   | EAD post CRM |            | Number of |             | Average  |       |                    |
|-------------------|--------------|------------|-----------|-------------|----------|-------|--------------------|
| PD scale          | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | <b>REA</b> density |
| 0.00 to < 0.15    | 3,685        | 0.07%      | 146       | 45.0%       | 2.0      | 1,046 | 28%                |
| 0.15 to < 0.25    | 145          | 0.17%      | 39        | 45.0%       | 2.3      | 71    | 49%                |
| 0.25 to < 0.50    | 216          | 0.38%      | 57        | 45.0%       | 2.5      | 154   | 71%                |
| 0.50 to < 0.75    | 63           | 0.66%      | 18        | 45.0%       | 2.4      | 65    | 103%               |
| 0.75 to < 2.50    | 4            | 1.22%      | 4         | 45.0%       | 2.5      | 5     | 106%               |
| 2.50 to < 10.00   | 2            | 8.46%      | 1         | 45.0%       | 2.5      | 4     | 192%               |
| 10.00 to < 100    | 8            | 21.30%     | 2         | 45.0%       | 2.5      | 17    | 209%               |
| 100 (Default)     |              |            |           |             |          |       |                    |
| Institutions FIRB | 4,123        | 0.14%      | 267       | 45.0%       | 2.0      | 1,361 | 33%                |

#### **Retail RIRB**

|                 | EAD post CRM |            | Number of |             | Average  |     |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-----|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA | <b>REA</b> density |
| 0.00 to < 0.15  | 6            | 0.08%      | 40        | 34.3%       | 2.5      | 0   | 8%                 |
| 0.15 to < 0.25  | 5            | 0.19%      | 104       | 35.7%       | 2.5      | 1   | 14%                |
| 0.25 to < 0.50  | 21           | 0.38%      | 80        | 34.5%       | 2.5      | 5   | 22%                |
| 0.50 to < 0.75  | 7            | 0.60%      | 35        | 34.6%       | 2.1      | 2   | 29%                |
| 0.75 to < 2.50  | 9            | 1.28%      | 294       | 37.1%       | 2.5      | 3   | 39%                |
| 2.50 to < 10.00 | 4            | 3.76%      | 142       | 37.3%       | 2.5      | 2   | 49%                |
| 10.00 to < 100  | 7            | 24.32%     | 164       | 37.5%       | 2.3      | 6   | 90%                |
| 100 (Default)   | 2            | 100.00%    | 25        | 34.4%       | 2.5      | 9   | 430%               |
| Retail RIRB     | 62           | 6.70%      | 884       | 35.5%       | 2.4      | 29  | 46%                |

# Corporate FIRB, Total

|                       | EAD post CRM |            | Number of |             | Average  |       |                    |
|-----------------------|--------------|------------|-----------|-------------|----------|-------|--------------------|
| PD scale              | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | <b>REA</b> density |
| 0.00 to < 0.15        | 4,207        | 0.07%      | 1,388     | 45.0%       | 2.0      | 1,292 | 31%                |
| 0.15 to < 0.25        | 1,300        | 0.22%      | 575       | 45.0%       | 2.1      | 757   | 58%                |
| 0.25 to < 0.50        | 2,083        | 0.44%      | 1,389     | 45.0%       | 2.5      | 1,795 | 86%                |
| 0.50 to < 0.75        |              |            |           |             |          |       |                    |
| 0.75 to < 2.50        | 1,202        | 1.10%      | 1,360     | 45.0%       | 2.3      | 1,133 | 94%                |
| 2.50 to < 10.00       | 182          | 3.61%      | 218       | 45.0%       | 2.5      | 250   | 137%               |
| 10.00 to < 100        | 50           | 17.40%     | 287       | 45.0%       | 2.5      | 81    | 162%               |
| 100 (Default)         | 46           | 100.00%    | 111       | 45.0%       | 2.5      | 9     | 20%                |
| Corporate FIRB, Total | 9,071        | 0.99%      | 5,328     | 45.0%       | 2.2      | 5,316 | 59%                |

Corporate FIRB, Corporate exposures excluding SMEs and specialised lending

|                 | EAD post CRM |            | Number of |             | Average  |       |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-------|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | <b>REA</b> density |
| 0.00 to < 0.15  | 3,583        | 0.07%      | 783       | 45.0%       | 1.9      | 1,056 | 29%                |
| 0.15 to < 0.25  | 1,104        | 0.22%      | 268       | 45.0%       | 2.1      | 642   | 58%                |
| 0.25 to < 0.50  | 1,690        | 0.43%      | 622       | 45.0%       | 2.5      | 1,515 | 90%                |
| 0.50 to < 0.75  |              |            |           |             |          |       |                    |
| 0.75 to < 2.50  | 813          | 1.10%      | 473       | 45.0%       | 2.2      | 800   | 98%                |
| 2.50 to < 10.00 | 159          | 3.61%      | 62        | 45.0%       | 2.5      | 228   | 143%               |
| 10.00 to < 100  | 18           | 17.98%     | 49        | 45.0%       | 2.5      | 40    | 223%               |
| 100 (Default)   | 16           | 100.00%    | 19        | 45.0%       | 2.5      | 2     | 13%                |
| Sub-total       | 7,383        | 0.63%      | 2,276     | 45.0%       | 2.1      | 4,283 | 58%                |

Corporate FIRB, SME exposures excluding specialised lending

|                 | EAD post CRM |            | Number of |             | Average  |       |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-------|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | <b>REA</b> density |
| 0.00 to < 0.15  | 624          | 0.09%      | 605       | 45.0%       | 2.4      | 236   | 38%                |
| 0.15 to < 0.25  | 196          | 0.22%      | 307       | 45.0%       | 2.5      | 115   | 58%                |
| 0.25 to < 0.50  | 393          | 0.45%      | 767       | 45.0%       | 2.5      | 279   | 71%                |
| 0.50 to < 0.75  |              |            |           |             |          |       |                    |
| 0.75 to < 2.50  | 389          | 1.09%      | 887       | 45.0%       | 2.5      | 333   | 86%                |
| 2.50 to < 10.00 | 24           | 3.61%      | 156       | 45.0%       | 2.5      | 22    | 93%                |
| 10.00 to < 100  | 32           | 17.07%     | 238       | 45.0%       | 2.5      | 41    | 128%               |
| 100 (Default)   | 30           | 100.00%    | 92        | 45.0%       | 2.5      | 7     | 23%                |
| Sub-total       | 1,687        | 2.55%      | 3,052     | 45.0%       | 2.5      | 1,033 | 61%                |

# Corporate FIRB, Specialised lending exposures

|                 | EAD post CRM |            | Number of |             | Average  |     |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-----|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA | <b>REA</b> density |
| 0.00 to < 0.15  |              |            |           |             |          |     |                    |
| 0.15 to < 0.25  |              |            |           |             |          |     |                    |
| 0.25 to < 0.50  |              |            |           |             |          |     |                    |
| 0.50 to < 0.75  |              |            |           |             |          |     |                    |
| 0.75 to < 2.50  |              |            |           |             |          |     |                    |
| 2.50 to < 10.00 |              |            |           |             |          |     |                    |
| 10.00 to < 100  |              |            |           |             |          |     |                    |
| 100 (Default)   |              |            |           |             |          |     |                    |
| Sub-total       |              |            |           |             |          |     |                    |
|                 |              |            |           |             |          |     |                    |

# 2020 Q1, EURm Total IRB

|                 | EAD post CRM |            | Number of |             | Average  |       |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-------|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | <b>REA</b> density |
| 0.00 to < 0.15  | 8,720        | 0.08%      | 1,684     | 44.1%       | 2.0      | 2,653 | 30%                |
| 0.15 to < 0.25  | 1,587        | 0.21%      | 712       | 44.9%       | 2.2      | 894   | 56%                |
| 0.25 to < 0.50  | 2,779        | 0.43%      | 1,579     | 45.0%       | 2.3      | 2,252 | 81%                |
| 0.50 to < 0.75  | 91           | 0.66%      | 64        | 44.4%       | 2.4      | 92    | 101%               |
| 0.75 to < 2.50  | 1,244        | 1.18%      | 1,805     | 44.9%       | 2.3      | 1,202 | 97%                |
| 2.50 to < 10.00 | 67           | 3.84%      | 420       | 44.3%       | 2.5      | 80    | 121%               |
| 10.00 to < 100  | 68           | 17.56%     | 323       | 42.5%       | 2.4      | 100   | 148%               |
| 100 (Default)   | 40           | 100.00%    | 148       | 44.5%       | 2.5      | 20    | 50%                |
| Total IRB       | 14,596       | 0.63%      | 6,735     | 44.4%       | 2.1      | 7,294 | 50%                |

# Sovereigns FIRB

|                 | EAD post CRM |            | Number of |             | Average  |     |             |
|-----------------|--------------|------------|-----------|-------------|----------|-----|-------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA | REA density |
| 0.00 to < 0.15  |              |            |           |             |          |     |             |
| 0.15 to < 0.25  |              |            |           |             |          |     |             |
| 0.25 to < 0.50  |              |            |           |             |          |     |             |
| 0.50 to < 0.75  |              |            |           |             |          |     |             |
| 0.75 to < 2.50  |              |            |           |             |          |     |             |
| 2.50 to < 10.00 |              |            |           |             |          |     |             |
| 10.00 to < 100  |              |            |           |             |          |     |             |
| 100 (Default)   |              |            |           |             |          |     |             |
| Sovereigns FIRB |              |            |           |             |          |     |             |
|                 |              |            |           |             |          |     |             |

# Institutions FIRB

|                     | EAD post CRM |            | Number of |             | Average  |       |             |
|---------------------|--------------|------------|-----------|-------------|----------|-------|-------------|
| PD scale            | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | REA density |
| 0.00 to < 0.15      | 3,768        | 0.08%      | 139       | 42.8%       | 2.0      | 1,117 | 30%         |
| 0.15 to < 0.25      | 215          | 0.17%      | 37        | 45.0%       | 2.4      | 108   | 50%         |
| 0.25 to < 0.50      | 354          | 0.36%      | 60        | 45.0%       | 1.7      | 227   | 64%         |
| 0.50 to < 0.75      | 86           | 0.66%      | 20        | 45.0%       | 2.5      | 91    | 105%        |
| 0.75 to < 2.50      | 2            | 1.35%      | 3         | 45.0%       | 2.5      | 2     | 119%        |
| 2.50 to < 10.00     | 5            | 3.91%      | 1         | 20.8%       | 1.2      | 5     | 98%         |
| 10.00 to < 100      |              |            |           |             |          |       |             |
| 100 (Default)       |              |            |           |             |          |       |             |
| Institutions - FIRB | 4,429        | 0.12%      | 260       | 43.1%       | 2.0      | 1,550 | 35%         |

# Retail RIRB

|                 | EAD post CRM |            | Number of |             | Average  |     |             |
|-----------------|--------------|------------|-----------|-------------|----------|-----|-------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA | REA density |
| 0.00 to < 0.15  | 9            | 0.09%      | 85        | 34.3%       | 2.5      | 1   | 8%          |
| 0.15 to < 0.25  | 13           | 0.20%      | 91        | 34.7%       | 2.5      | 2   | 15%         |
| 0.25 to < 0.50  | 12           | 0.34%      | 77        | 34.7%       | 2.5      | 2   | 20%         |
| 0.50 to < 0.75  | 5            | 0.60%      | 44        | 34.6%       | 0.9      | 2   | 29%         |
| 0.75 to < 2.50  | 17           | 1.47%      | 442       | 35.8%       | 2.5      | 7   | 41%         |
| 2.50 to < 10.00 | 6            | 4.41%      | 161       | 37.4%       | 2.4      | 3   | 52%         |
| 10.00 to < 100  | 8            | 24.40%     | 28        | 37.4%       | 2.3      | 7   | 89%         |
| 100 (Default)   | 2            | 100.00%    | 26        | 34.7%       | 2.5      | 9   | 434%        |
| Retail - RIRB   | 72           | 6.27%      | 954       | 35.4%       | 2.4      | 32  | 45%         |

# Corporate FIRB, Total

|                       | EAD post CRM |            | Number of |             | Average  |       |             |
|-----------------------|--------------|------------|-----------|-------------|----------|-------|-------------|
| PD scale              | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | REA density |
| 0.00 to < 0.15        | 4,942        | 0.08%      | 1,460     | 45.0%       | 2.1      | 1,535 | 31%         |
| 0.15 to < 0.25        | 1,359        | 0.22%      | 584       | 45.0%       | 2.2      | 785   | 58%         |
| 0.25 to < 0.50        | 2,413        | 0.44%      | 1,442     | 45.0%       | 2.4      | 2,022 | 84%         |
| 0.50 to < 0.75        |              |            |           |             |          |       |             |
| 0.75 to < 2.50        | 1,226        | 1.18%      | 1,360     | 45.0%       | 2.3      | 1,193 | 97%         |
| 2.50 to < 10.00       | 58           | 3.61%      | 258       | 45.0%       | 2.5      | 73    | 125%        |
| 10.00 to < 100        | 57           | 17.40%     | 295       | 45.0%       | 2.5      | 93    | 162%        |
| 100 (Default)         | 38           | 100.00%    | 122       | 45.0%       | 2.5      | 11    | 30%         |
| Corporate FIRB, Total | 10,094       | 0.81%      | 5,521     | 45.0%       | 2.2      | 5,712 | 57%         |

Corporate FIRB, Corporate exposures excluding SMEs and specialised lending

|                 | EAD post CRM |            | Number of |             | Average  |       |             |
|-----------------|--------------|------------|-----------|-------------|----------|-------|-------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | REA density |
| 0.00 to < 0.15  | 4,294        | 0.08%      | 810       | 45%         | 2.0      | 1,271 | 30%         |
| 0.15 to < 0.25  | 1,082        | 0.22%      | 250       | 45%         | 2.2      | 637   | 59%         |
| 0.25 to < 0.50  | 1,928        | 0.44%      | 639       | 45%         | 2.4      | 1,640 | 85%         |
| 0.50 to < 0.75  |              |            |           |             |          |       |             |
| 0.75 to < 2.50  | 848          | 1.20%      | 468       | 45%         | 2.2      | 863   | 102%        |
| 2.50 to < 10.00 | 32           | 3.61%      | 78        | 45%         | 2.5      | 45    | 141%        |
| 10.00 to < 100  | 15           | 17.93%     | 35        | 45%         | 2.5      | 33    | 215%        |
| 100 (Default)   | 7            | 100.00%    | 21        | 45%         | 2.5      | 3     | 44%         |
| Sub-total       | 8,205        | 0.43%      | 2,301     | 45%         | 2.1      | 4,492 | 55%         |

Corporate FIRB, SME exposures excluding specialised lending

|                 | EAD post CRM |            | Number of |             | Average  |       |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-------|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA   | <b>REA</b> density |
| 0.00 to < 0.15  | 649          | 0.09%      | 650       | 45.0%       | 2.5      | 264   | 41%                |
| 0.15 to < 0.25  | 278          | 0.22%      | 334       | 45.0%       | 2.3      | 148   | 53%                |
| 0.25 to < 0.50  | 485          | 0.43%      | 803       | 45.0%       | 2.5      | 382   | 79%                |
| 0.50 to < 0.75  |              |            |           |             |          |       |                    |
| 0.75 to < 2.50  | 377          | 1.12%      | 892       | 45.0%       | 2.4      | 330   | 87%                |
| 2.50 to < 10.00 | 27           | 3.61%      | 180       | 45.0%       | 2.5      | 29    | 106%               |
| 10.00 to < 100  | 42           | 17.20%     | 260       | 45.0%       | 2.5      | 60    | 142%               |
| 100 (Default)   | 31           | 100.00%    | 101       | 45.0%       | 2.5      | 8     | 26%                |
| Sub-total       | 1,889        | 2.46%      | 3,220     | 45.0%       | 2.4      | 1,220 | 65%                |

Corporate FIRB, Specialised lending exposures

|                 | EAD post CRM |            | Number of |             | Average  |     |                    |
|-----------------|--------------|------------|-----------|-------------|----------|-----|--------------------|
| PD scale        | and post-CCF | Average PD | obligors  | Average LGD | maturity | REA | <b>REA</b> density |
| 0.00 to < 0.15  |              |            |           |             |          |     |                    |
| 0.15 to < 0.25  |              |            |           |             |          |     |                    |
| 0.25 to < 0.50  |              |            |           |             |          |     |                    |
| 0.50 to < 0.75  |              |            |           |             |          |     |                    |
| 0.75 to < 2.50  |              |            |           |             |          |     |                    |
| 2.50 to < 10.00 |              |            |           |             |          |     |                    |
| 10.00 to < 100  |              |            |           |             |          |     |                    |
| 100 (Default)   |              |            |           |             |          |     |                    |
| Sub-total       |              |            |           |             |          |     |                    |
|                 |              |            |           |             |          |     |                    |

# Table 24 EU CCR5-A: Impact of netting and collateral held on exposure values

Higher SFT and cleared-repo volumes for year end have driven gross and netted exposures up during the first half of 2020 which translated into hgher netting benefits as well as higher called collateral. Lower Euro and Nordic rates since last reporting period has pushed derivatives exposures up which also translates into higher netting benefits. Note that collateral held (d) is the residual between (c) and (e) why excess collateral received was not recognised. This reflected the actual risk mitigation coming from held collateral. At the end of the year the current exposure net (after close-out netting and collateral reduction) was EUR 8.96bn.

# 2020 Q2

2019 Q4

|                                   | Gross positive fair<br>value or net |                  | Netted current  |                 | Net credit |
|-----------------------------------|-------------------------------------|------------------|-----------------|-----------------|------------|
| EURm                              | carrying amount                     | Netting benefits | credit exposure | Collateral held | exposure   |
| Derivatives by underlying         | 142,934                             | 126,218          | 16,717          | 8,848           | 7,869      |
| Securities Financing Transactions | 55,805                              | 25,061           | 30,744          | 29,652          | 1,092      |
| Cross product netting             | 0                                   | 0                | 0               | 0               | 0          |
| Total                             | 198,740                             | 151,279          | 47,461          | 38,500          | 8,961      |

|                                   | Gross positive fair<br>value or net |                  | Netted current  |                 | Net credit |
|-----------------------------------|-------------------------------------|------------------|-----------------|-----------------|------------|
| EURm                              | carrying amount                     | Netting benefits | credit exposure | Collateral held | exposure   |
| Derivatives by underlying         | 128,150                             | 113,951          | 14,199          | 7,717           | 6,482      |
| Securities Financing Transactions | 33,632                              | 18,534           | 15,098          | 14,458          | 640        |
| Cross product netting             | 0                                   | 0                | 0               | 0               | 0          |
| Total                             | 161,782                             | 132,485          | 29,297          | 22,175          | 7,122      |

# Table 25 EU CCR5-B: Composition of collateral for exposures to CCR

Collateral used in derivative transactions reflect the total amounts of posted and received collateral on the day of reporting. For the SFT's the trade collateral (the counterparties obligation in the transaction) is included as collateral. Most significant development since last reporting date is higher SFT volumes experienced during the first half of 2020 which translated into higher amounts of received and posted collateral for SFT transactions. Additionally, increase in collateral for derivative transactions was caused by higher market volatility as a result of the Covid19 pandemic.

| 2020 Q2          |   |                         |            |               |               |                   |
|------------------|---|-------------------------|------------|---------------|---------------|-------------------|
|                  |   | Collateral used in SFTs |            |               |               |                   |
|                  |   |                         |            |               | Fair value of |                   |
|                  | Fair value of collateral received Fair value of posted collateral |                         | collateral | Fair value of |               |                   |
| EURm             | Segregated  | Unsegregated            | Segregated | Unsegregated  | received      | posted collateral |
| Cash             | 0   | 8,762                   | 0          | 12,084        | 56,372        | 70,537            |
| Government bonds | 0   | 889                     | 54         | 2,157         | 41,631        | 42,320            |
| Mortgage bonds   | 0   | 143                     | 0          | 1,051         | 18,430        | 10,097            |
| Bonds            | 0   | 0                       | 1          | 45            | 8,999         | 2,389             |
| Equity           | 0   | 0                       | 0          | 0             | 7,766         | 242               |
| Other            | 0   | 0                       | 0          | 0             | 3,081         | 1,259             |
| Total            | 0   | 9,794                   | 55         | 15,337        | 136,279       | 126,844           |

| 2019 Q4          |                   |                  |                                 |              |               |                   |
|------------------|-------------------|------------------|---------------------------------|--------------|---------------|-------------------|
|                  |                   | Collate          | eral used in SFTs               |              |               |                   |
|                  |                   |                  |                                 |              | Fair value of |                   |
|                  | Fair value of col | lateral received | Fair value of posted collateral |              | collateral    | Fair value of     |
| EURm             | Segregated        | Unsegregated     | Segregated                      | Unsegregated | received p    | posted collateral |
| Cash             | 0                 | 7,687            | 0                               | 9,836        | 38,598        | 45,604            |
| Government bonds | 0                 | 822              | 654                             | 1,969        | 22,628        | 22,491            |
| Mortgage bonds   | 0                 | 171              | 0                               | 585          | 16,340        | 13,672            |
| Bonds            | 0                 | 0                | 94                              | 0            | 5,480         | 1,213             |
| Equity           | 0                 | 0                | 0                               | 0            | 3,548         | 259               |
| Other            |                   |                  |                                 |              | 2,980         | 1,827             |
| Total            | 0                 | 8,680            | 748                             | 12,391       | 89,574        | 85,066            |

# Table 26 EU CCR6: Credit derivatives exposures

Contracts that existed in Q2 have decreased value in Q4, countered by new agreements to offset the decrease.

| 2020 Q2   |                      |                    |
|---|----------------------|--------------------|
|   | Credit deriv         | vative hedges      |
| EURm  | Protection<br>bought | Protection<br>sold |
| Notionals<br>Credit default swaps<br>Credit options                           | 79,827               | 79,885             |
| Total notionals   | 79,827               | 79,885             |
| Fair values<br>Positive fair value (asset)<br>Negative fair value (liability) | 193<br>1,048         | 426<br>54          |

| 2019 Q4                         |              |               |
|---------------------------------|--------------|---------------|
|                                 | Credit deriv | vative hedges |
|                                 | Protection   | Protection    |
| EURm                            | bought       | sold          |
| Notionals                       |              |               |
| Credit default swaps            | 70,442       | 70,550        |
| Credit options                  |              |               |
| Total notionals                 | 70,442       | 70,550        |
| Fair values                     |              |               |
| Positive fair value (asset)     | 992          | 19            |
| Negative fair value (liability) | 220          | 806           |

# Table 27 EU CCR7: REA flow statements of CCR exposures under the IMM

The breakdown of REA movements into the components shown in the table is done on a best effort basis. Only exposures calculated under IMM are included in this breakdown. Lowered derivatives volumes together with a stronger NOK and a weaker USD have been the main drivers pushing IMM exposures down for the quarter. This has been partially offset by an increased amount in REA due to credit deterioration, as well as increased exposure for Interest Rate derivatives as a consequence of tighter rates across the board.

| EURm                              | <b>REA</b> amounts | Capital requirements |
|-----------------------------------|--------------------|----------------------|
| REA 2020 Q1                       | 6,335              | 507                  |
| Asset size                        | -272               | -22                  |
| Credit quality of counterparties  | 39                 | 3                    |
| Model updates (IMM only)          | 11                 | 1                    |
| Methodology and policy (IMM only) |                    | 0                    |
| Acquisitions and disposals        | 0                  | 0                    |
| Foreign exchange movements        | -294               | -24                  |
| Interest rate movements           | 82                 | 7                    |
| Other                             | -5                 | 0                    |
| REA 2020 Q2                       | 5,896              | 472                  |

| EURm                              | <b>REA</b> amounts | Capital requirements |
|-----------------------------------|--------------------|----------------------|
| REA 2019 Q4                       | 4,974              | 398                  |
| Asset size                        | -66                | -5                   |
| Credit quality of counterparties  | 46                 | 4                    |
| Model updates (IMM only)          | 0                  | 0                    |
| Methodology and policy (IMM only) |                    | 0                    |
| Acquisitions and disposals        | 0                  | 0                    |
| Foreign exchange movements        | 915                | 73                   |
| Interest rate movements           | 453                | 36                   |
| Other                             | 13                 | 1                    |
| REA 2020 Q1                       | 6,335              | 507                  |

# Table 28 EU CCR8 Exposures to central counterparties

Exposure towards QCCPs increased as a consequence of higher repo volumes since last reporting period and higher exposure values for derivative transactions mainly driven by cleared interest rate derivatives as a consequence of significantly tighter Euro and Nordic rates for the period, boosted by the outbreak of Covid19. As of this reporting period going forward REA for Initial Margin will not be included in the table, since it is contemplated in the simulation and therefore it is not possible to perform the split in items (i), (ii), (iii) and (iv).

| 2020 Q2   |            |     |
|---|------------|-----|
|   | EAD (post- |     |
| EURm  | CRM)       | REA |
| Exposures to QCCPs (total)  |            | 108 |
| Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which | 2,679      | 67  |
| (i) OTC derivatives   | 587        | 25  |
| (ii) Exchange-traded derivatives  | 58         | 1   |
| (iii) Securities financing transactions   | 2,034      | 41  |
| (iv) Netting sets where cross-products netting has been approved                                  | 0          | 0   |
| Segregated initial margin   | 675        |     |
| Non-segregated initial margin   | 744        |     |
| Pre-funded default fund contribution  | 168        | 41  |
| Unfunded default fund contribution  | 0          | 0   |
| Exposures to non-QCCPs (total)  |            | 0   |

| 2019 Q4   |            |     |
|---|------------|-----|
|   | EAD (post- |     |
| EURm  | CRM)       | REA |
| Exposures to QCCPs (total)  |            | 119 |
| Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which | 899        | 36  |
| (i) OTC derivatives   | 385        | 26  |
| (ii) Exchange-traded derivatives  | 63         | 1   |
| (iii) Securities financing transactions   | 451        | 9   |
| (iv) Netting sets where cross-products netting has been approved                                  | 0          | 0   |
| Segregated initial margin   | 713        |     |
| Non-segregated initial margin   | 468        | 39  |
| Pre-funded default fund contribution  | 203        | 44  |
| Unfunded default fund contribution  | 0          | 0   |
| Exposures to non-QCCPs (total)  |            | 0   |

## Table 29 EU MR1: Market risk under standardised

Compared to Q4 2019, the standardised approach (SA) REA in Q2 2020 increased by approximately 1,950 EURm. The biggest driver of this change came from foreign exchange risk because the ratio between the total open net positions and total own funds was above the 2% threshold in Q2 2020. Equity risk REA decreased by 140 EURm as the exposure on capital instruments and structured equity was reduced. Interest rate risk REA remained stable with a small decrease of 15 EURm compared to Q4.

| 2020 Q2, EURm                             | REA   | Capital requirements |
|---|-------|----------------------|
| Outright products <sup>1</sup>            |       |                      |
| Interest rate risk (general and specific) | 354   | 28                   |
| Equity risk (general and specific)        | 133   | 11                   |
| Foreign exchange risk                     | 2,102 | 168                  |
| Commodity risk                            | 45    | 4                    |
| Options                                   |       |                      |
| Simplified approach                       | 0     | 0                    |
| Delta-plus method                         | 0     | 0                    |
| Scenario approach                         | 120   | 10                   |
| Securitisation                            | 0     | 0                    |
| Total                                     | 2,755 | 220                  |

<sup>1</sup>Outright products refer to positions in products that are not optional.

| 2019 Q4, EURm                             | REA | Capital requirements |
|---|-----|----------------------|
| Outright products <sup>1</sup>            |     |                      |
| Interest rate risk (general and specific) | 369 | 30                   |
| Equity risk (general and specific)        | 273 | 22                   |
| Foreign exchange risk                     | 0   | 0                    |
| Commodity risk                            | 45  | 4                    |
| Options                                   |     |                      |
| Simplified approach                       | 0   | 0                    |
| Delta-plus method                         | 0   | 0                    |
| Scenario approach                         | 121 | 10                   |
| Securitisation                            | 0   | 0                    |
| Total                                     | 808 | 65                   |
| 1   |     |                      |

<sup>1</sup>Outright products refer to positions in products that are not optional.

#### Table 30 EU MR2-A: Market risk under the internal models approach

Since Q4 2019 MR REA from the Internal Model Approach (IMA) increased by approximately 2,715 EURm. The increase was mainly driven by Value-at-Risk (VaR) which increased by 1,568 EURm, primarily from interest rate risk and credit spread risk. The higher market volatility following the corona crisis has been affecting the VaR model with new worst day scenarios from the recent period entering the loss tail. Stressed Value-at-Risk (SVaR) increased by 484 EURm due to the same risk factors. Incremental risk charge (IRC) increased by 208 EURm caused by higher default and migration risk. Average comprehensive risk charge (CRC) increased by 875 EURm, mainly from position changes to hedge against increased defaults and lower realised recovery rates.

|  |       | Capital      |
|--|-------|--------------|
| 2020 Q2, EURm  | REA   | requirements |
| VaR (higher of values a and b)   | 2,349 | 188          |
| Previous day's VaR (Article 365 (1)(VaRt-1))   | 369   | 29           |
| Average of daily VaR (article 365 (1)) on each of the preceding sixty business days      | 2,349 | 188          |
| (VaRavg) x multiplication factor ((mc) in accordance with article 366)                   |       |              |
| SVaR (higher of values a and b)  | 2,820 | 226          |
| Latest SVaR (Article 365 (2) (sVARt-1)   | 547   | 44           |
| Average of the SVaR (article 365 (2)) during the preceding 60 business days (sVaRavg) x  | 2,820 | 226          |
| multiplication factor (ms) (article 366)   |       |              |
| Incremental risk charge - IRC (higher of values a and b)                                 | 607   | 49           |
| Most recent IRC value (incremental default and migration risks section 3 calculated in   | 591   | 47           |
| accordance with Section 3 articles 370/371)  |       |              |
| Average of the IRC number over the preceding 12 weeks                                    | 607   | 49           |
| Comprehensive risk charge - CRC (higher of values a,b and c)                             | 1,065 | 85           |
| Most recent risk number for the correlation trading portfolio (article 377)              | 382   | 31           |
| Average of the risk numbers for the correlation trading portfolio over the preceding 12- | 1,065 | 85           |
| weeks  |       |              |
| 8% of the own funds requirement in SA on most recent risk number for the correlation     | 575   | 46           |
| trading portfolio (Article 338 (4))  |       |              |
| Total  | 6,842 | 547          |

|  |       | Capital      |
|--|-------|--------------|
| 2019 Q4, EURm  | REA   | requirements |
| VaR (higher of values a and b)   | 781   | 63           |
| Previous day's VaR (Article 365 (1)(VaRt-1))   | 267   | 21           |
| Average of daily VaR (article 365 (1)) on each of the preceding sixty business days      | 781   | 63           |
| (VaRavg) x multiplication factor ((mc) in accordance with article 366)                   |       |              |
| SVaR (higher of values a and b)  | 2,336 | 187          |
| Latest SVaR (Article 365 (2) (sVARt-1)   | 835   | 67           |
| Average of the SVaR (article 365 (2)) during the preceding 60 business days (sVaRavg) x  | 2,336 | 187          |
| multiplication factor (ms) (article 366)   |       |              |
| Incremental risk charge - IRC (higher of values a and b)                                 | 654   | 52           |
| Most recent IRC value (incremental default and migration risks section 3 calculated in   | 654   | 52           |
| accordance with Section 3 articles 370/371)  |       |              |
| Average of the IRC number over the preceding 12 weeks                                    | 399   | 32           |
| Comprehensive risk charge - CRC (higher of values a,b and c)                             | 355   | 28           |
| Most recent risk number for the correlation trading portfolio (article 377)              | 238   | 19           |
| Average of the risk numbers for the correlation trading portfolio over the preceding 12- | 190   | 15           |
| weeks  |       |              |
| 8% of the own funds requirement in SA on most recent risk number for the correlation     | 355   | 28           |
| trading portfolio (Article 338 (4))  |       |              |
| Total  | 4,126 | 330          |
|  |       |              |

# Table 31 EU MR2-B: REA flow statements of market

By the end of the Q2 period, the IMA REA amounts to 6,842 EURm which corresponds to an increase of 1,017 EURm from Q1 2020, driven by market volatility affecting the 60-day average. The increase in the REA from VaR and sVaR of 1,714 EURm was primarily driven by interest and credit spread risk combined with new loss scenarios entering VaR. The decrease in CRC REA from Q1 to Q2 stems from the fact that CRC REA was driven by the last observation at the end of Q1 whereas it is driven by the preceding 12-week average for Q2. The business started to put on macro hedges against the risk of increased defaults and lower realised recovery rates mid-March and CRC peaked mid-April. Since then the business has reduced their hedges and the 12-week average has come down.

| EURm  | VaR   | SVaR  | IRC  | CRC   | Total REA | Total capital requirements |     |
|---|-------|-------|------|-------|-----------|----------------------------|-----|
| REA before regulatory adjustments 2020 Q1   | 1,067 | 2,388 | 849  | 1,521 | 5,825     |                            | 466 |
| Regulatory adjustment   |       |       |      |       |           |                            |     |
| REA 2020 Q1   | 1,067 | 2,388 | 849  | 1,521 | 5,825     |                            | 466 |
| Movement in risk levels<br>Model updates/changes  | 1,193 | 330   | -242 | -456  | 826       |                            | 66  |
| Methodology and policy<br>Acquisitions and disposals<br>Foreign exchange movements<br>Other | 89    | 102   |      |       | 191       |                            | 15  |
| REA before regulatory adjustments 2020 Q2   | 2,349 | 2,820 | 607  | 1,065 | 6,842     |                            | 547 |
| Regulatory adjustment   |       |       |      |       |           |                            |     |
| REA 2020 Q2   | 2,349 | 2,820 | 607  | 1,065 | 6,842     |                            | 547 |

| EURm                                      | VaR   | SVaR  | IRC | CRC   | Total REA | Total capital requirements |     |
|---|-------|-------|-----|-------|-----------|----------------------------|-----|
| REA before regulatory adjustments 2019 Q4 | 781   | 2,336 |     |       |           |                            | 330 |
| Regulatory adjustment                     |       |       |     |       |           |                            |     |
| REA 2019 Q4                               | 781   | 2,336 | 654 | 355   | 4,126     |                            | 330 |
| Movement in risk levels                   | 328   | 141   | 195 | 1,165 | 1,830     |                            | 146 |
| Model updates/changes                     |       |       |     |       |           |                            |     |
| Methodology and policy                    | -42   | -90   |     |       | -131      |                            | -11 |
| Acquisitions and disposals                |       |       |     |       |           |                            |     |
| Foreign exchange movements                |       |       |     |       |           |                            |     |
| Other                                     |       |       | ~   |       |           |                            |     |
| REA before regulatory adjustments 2020 Q1 | 1,067 | 2,388 | 849 | 1,521 | 5,825     |                            | 466 |
| Regulatory adjustment                     |       |       |     |       |           |                            |     |
| REA 2020 Q1                               | 1,067 | 2,388 | 849 | 1,521 | 5,825     |                            | 466 |

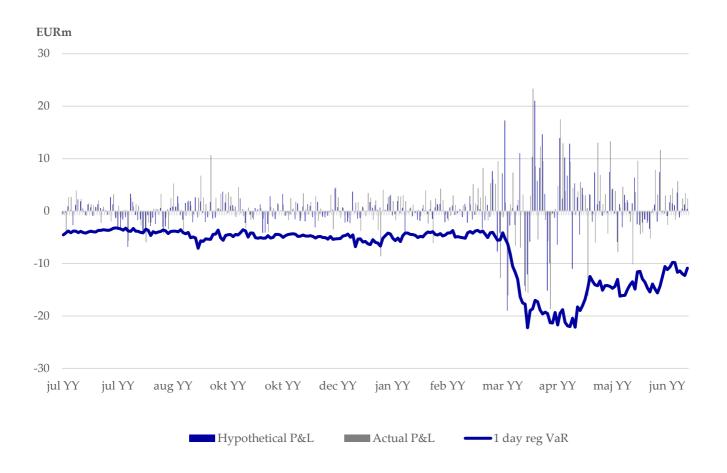
#### Table 32 EU MR3: IMA values for trading portfolios

VaR increased from a low pre-crisis value of EUR 12m to a maxium of EUR 70m at at the end of March 2020 due to a combination of higher interest as well as credit spread risk and new scenarios entering the VaR loss tail. The risk levels were reduced towards the end of the quarter which is reflected in the lower average level. SVaR peaked around the same time as VaR driven by the same risk factors and the subsequent risk reduction also lead to a decrease in average value. Over the first half of 2020 IRC peaked at 40 EURm. The peak was predominantly driven by migration risk, mainly from Nordic sovereigns and mortgage bond issuers, and to a lesser degree from default risk. During the peak of the corona crisis the business put on macro hedges against the risk of more companies defaulting. This led to a CRC peak of 150 EURm in mid-April 2020 and is the driver for the 124 EURm change in max CRC and the 38 EURm change in average CRC.

| 2020 Q2, EURm  | a   |
|--|---|
| VaR (10 day 99%)   |   |
| Maximum value  | 70  |
| Average value  | 35  |
| Minimum value  | 12  |
| Period end   | 29  |
| SVaR (10 day 99%)  |   |
| Maximum value  | 95  |
| Average value  | 51  |
| Minimum value  | 26  |
| Period end   | 44  |
| Incremental risk charge - IRC (99.9%)  |   |
| Maximum value  | 40  |
| Average value  | 20  |
| Minimum value  | 12  |
| Period end   | 19  |
| Comprehensive risk charge - CRC (99.9%)  |   |
| Maximum value  | 150   |
| Average value  | 54  |
| Minimum value  | 15  |
| Period end   | 27  |
|  |   |
| 2019 Q4, EURm  | a   |
| VaR (10 day 99%)   |   |
| Maximum value  |   |
|  | 22  |
| Average value  | 22<br>14  |
|  |   |
| Average value  | 14  |
| Average value<br>Minimum value   | 14<br>10  |
| Average value<br>Minimum value<br>Period end   | 14<br>10  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)  | 14<br>10<br>21  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value   | 14<br>10<br>21<br>77  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value  | 14<br>10<br>21<br>77<br>41  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value   | 14<br>10<br>21<br>77<br>41<br>28  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end   | 14<br>10<br>21<br>77<br>41<br>28  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Incremental risk charge - IRC (99.9%)  | 14<br>10<br>21<br>77<br>41<br>28<br>67  |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value   | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23                                    |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value<br>Average value  | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23<br>13                              |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value<br>Average value<br>Minimum value   | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23<br>13<br>7                         |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value<br>Average value<br>Average value<br>Period end   | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23<br>13<br>7                         |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value<br>Average value<br>Minimum value<br>Period end<br>Comprehensive risk charge - CRC (99.9%)                  | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23<br>13<br>7<br>21                   |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Average value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value<br>Average value<br>Period end<br>Comprehensive risk charge - CRC (99.9%)                                   | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23<br>13<br>7<br>21<br>25             |
| Average value<br>Minimum value<br>Period end<br>SVaR (10 day 99%)<br>Maximum value<br>Average value<br>Average value<br>Period end<br>Incremental risk charge - IRC (99.9%)<br>Maximum value<br>Average value<br>Average value<br>Period end<br>Comprehensive risk charge - CRC (99.9%)<br>Maximum value | 14<br>10<br>21<br>77<br>41<br>28<br>67<br>23<br>13<br>7<br>21<br>21<br>25<br>16 |

# Table 33 EU MR4: Comparison of VaR estimates with gains/losses

The graph below shows the 250 days VaR backtest of the trading book at end Q2 2020. The VaR models are considered being of a satisfactory quality if less than five exceptions are recorded within the last 250 banking days. By the end of Q2 2020, backtest based on hypothetical profit&loss was in the amber zone with seven exceptions during the last 250 business days and backtest based on actual profit&loss was in the amber zone with eight exceptions during the last 250 business days. The backtest deciding the capital multiplier is the one with the highest number of exceptions based on hypothetical profit&loss or actual profit&loss.



|   | Total unweighted value (average) |        |                  |        | Total weighted value (average) |                |                |        |
|---|----------------------------------|--------|------------------|--------|--------------------------------|----------------|----------------|--------|
| EURm  | Q2 20                            | Q1 20  | 04 10            | 02 10  | Q2 20                          | Q1 20          | 04 10          | 02 10  |
|   | QZ 20                            | Q120   | Q4 19            | Q3 19  | QZ 20                          | Q120           | Q4 19          | Q3 19  |
| Number of data points used in the   | 12                               | 17     | 17               | 12     | 12                             | 10             | 12             | 10     |
| calculation of averages<br>High-quality liquid assets   | 12                               | 12     | 12               | 12     | 12                             | 12             | 12             | 12     |
| 1 Total high-quality liquid assets (HQLA)   |                                  |        |                  |        | 101,459                        | 98,141         | 98,803         | 98,673 |
| Cash-outflows   |                                  |        |                  |        |                                |                |                |        |
| 2 Retail deposits & deposits from small   | 92,095                           | 90,482 | 89,627           | 88,527 | 6,079                          | 5,981          | 5,927          | 5,846  |
| business customers  |                                  |        |                  |        |                                |                |                |        |
| 3 - Of which stable deposits  | 72,763                           | 71,508 | 70,841           | 70,098 | 3,638                          | 3,575          | 3,542          | 3,505  |
| 4 - Of which less stable deposits   | 19,316                           | 18,953 | 18,771           | 18,419 | 2,425                          | 2,385          | 2,371          | 2,331  |
| 5 Unsecured wholesale funding   | 98,200                           | 93,707 | 94,775           | 95,581 | 48,066                         | 45,407         | 44,826         | 43,393 |
| <ul> <li>Of which Operational deposits (all counterparties) and deposits in networks of</li> <li>6 cooperative banks</li> </ul>   | 26,326                           | 27,785 | 32,753           | 37,703 | 6,399                          | 6,710          | 7,795          | 8,798  |
| - Of which Non-operational deposits (all 7 counterparties)  | 60,698                           | 55,066 | 50,146           | 46,752 | 30,491                         | 27,841         | 25,155         | 23,469 |
| 8 - Of which unsecured debt   | 11,176                           | 10,856 | 11,875           | 11,126 | 11,176                         | 10,856         | 11,875         | 11,126 |
| 9 Secured wholesale funding   |                                  |        |                  |        | 4,563                          | 4,485          | 4,572          | 4,132  |
| 10 Additional requirements  | 64,469                           | 59,715 | 53,308           | 51,510 | 11,917                         | 11,313         | 10,770         | 10,986 |
| <ul> <li>Of which outflows related to derivative</li> </ul>   | 7,469                            | 7,115  | 6,933            | 7,280  | 6,358                          | 6,205          | 6,253          | 6,778  |
| 11 exposures and other collateral requirements  |                                  |        |                  |        |                                |                |                |        |
| - Of which Outflows related to loss Of<br>12 funding on debt products   | 6                                | 8      | 5                | 5      | 6                              | 8              | 5              | 5      |
| 13 - Of which credit and liquidity facilities   | 56,995                           | 52,592 | 46,370           | 44,226 | 5,553                          | 5,099          | 4,511          | 4,203  |
| 14 Other contractual funding obligations  | 1,712                            | 1,904  | 1,794            | 2,149  | 1,197                          | 1,417          | 1,336          | 1,710  |
| 15 Other contingent funding obligations   | 43,917                           | 47,044 | 50,997           | 51,987 | 2,863                          | 3,037          | 3,194          | 3,044  |
| 16 Total cash outflows  |                                  |        |                  |        | 74,685                         | 71,639         | 70,626         | 69,112 |
|   |                                  |        |                  |        |                                |                |                |        |
| Cash inflows  | 37,047                           | 38,394 | 20.210           | 36,767 | 4 701                          | 4 10 4         | 4,029          | 3,712  |
| 17 Secured lending (e.g. reverse repos)<br>18 Inflows from fully performing exposures   | 11,628                           | 11,516 | 38,318<br>11,736 | 11,781 | 4,731<br>5,576                 | 4,194<br>5,847 | 4,029<br>5,998 | 6,008  |
|   |                                  |        |                  |        |                                |                |                |        |
| 19 Other cash inflows   | 8,890                            | 9,226  | 9,063            | 10,285 | 6,216                          | 6,438          | 6,145          | 7,229  |
| (Difference between total weighted inflows<br>and total weighted outflows arising from<br>transactions in third countries where there<br>are transfer restrictions or which are<br>denominated in non-convertible currencies)<br>EU-19a |                                  |        |                  |        | -                              | -              | -              | -      |
| (Excess inflows from a related specialised  |                                  |        |                  |        | -                              | -              | -              | -      |
| EU-19b credit institution)  | 57 565                           | 50 125 | 50 117           | 50 000 | 16 522                         | 16 470         | 16 172         | 16.040 |
| 20 Total cash inflows   | 57,565                           | 59,135 | 59,117           | 58,833 | 16,523                         | 16,479         | 16,173         | 16,949 |
| EU-20a Fully exempt inflows   | -                                | -      | -                | -      | -                              | -              | -              | -      |
| EU-20b Inflows Subject to 90% Cap   | -                                | -      | -                | -      | -                              | -              | -              | -      |
| EU-20c Inflows subject to 75% cap   | 57,562                           | 59,135 | 59,117           | 58,833 | 16,523                         | 16,479         | 16,173         | 16,949 |
| 21 Liquidity buffer   |                                  |        |                  |        | 101,459                        | 98,141         | 98,803         | 98,673 |
| 22 Total net cash outflows  |                                  |        |                  |        | 58,160                         | 55,155         | 54,447         | 52,158 |
| 23 Liquidity coverage ratio (%)   |                                  |        |                  |        | 175%                           | 178%           | 182%           | 190%   |

# Table 35 Encumbered and unemcumbered assets

|  | Carrying amount of<br>assets |        | Fair value of e | encumbered assets<br>of which<br>EHQLA and<br>HQLA | Carrying an<br>unencumber<br>c |        | Fair value of u<br>ass |        |
|--|------------------------------|--------|-----------------|--|--------------------------------|--------|------------------------|--------|
| Assets of the reporting institution            | 184,099                      | 55,788 |                 |  | 358,364                        | 78,334 |                        |        |
| Equity instruments                             | 1,461                        | 0      |                 |  | 4,161                          | 0      |                        |        |
| Debt securities                                | 27,686                       | 22,169 | 27,686          | 22,169   | 42,149                         | 33,513 | 38,778                 | 31,704 |
| of which: covered bonds                        | 13,095                       | 12,230 | 13,095          | 12,230   | 20,011                         | 20,667 | 20,011                 | 20,667 |
| of which: asset-backed securities              | 0                            | 0      | 0               | 0  | 0                              | 0      | 0                      | 0      |
| of which: issued by general governments        | 12,323                       | 9,626  | 12,323          | 9,626  | 8,114                          | 7,709  | 8,114                  | 7,709  |
| of which: issued by financial corporations     | 15,101                       | 12,669 | 15,101          | 12,669   | 26,259                         | 22,093 | 26,259                 | 22,093 |
| of which: issued by non-financial corporations | 662                          | 171    | 662             | 171  | 932                            | 148    | 932                    | 148    |
| Other assets                                   | 150,087                      | 33,619 |                 |  | 311,905                        | 44,511 |                        |        |

## **Collateral received**

|   | Encumbered   | Unencumbered   |  |  |  |  |
|---|--|--|--|--|--|--|
|   | Fair value of encumb<br>received or own debt<br>issued |  | ral Fair value of encumbered<br>collateral received or own debt<br>securities issued |  |  |  |
|   |  | of which<br>notionally<br>eligible EHQLA<br>and HQLA |  | of which<br>notionally<br>eligible EHQLA<br>and HQLA |  |  |
| Collateral received by the reporting institution                                      | 9,619  | 7,714  | 62,926   | 51,893   |  |  |
| Loans on demand<br>Equity instruments   | 0<br>0   | 0  | •  | 0<br>0   |  |  |
| Debt securities   | 9,619  | 7,714  | 27,616   | 19,270   |  |  |
| of which: covered bonds   | 3,639  | 3,137  |  | 9,966  |  |  |
| of which: asset-backed securities   | 0  | 0  | 0  | 0  |  |  |
| of which: issued by general governments   | 6,535  | 5,293  | 11,671   | 9,610  |  |  |
| of which: issued by financial corporations  | 4,013  | 3,135  | 14,096   | 9,978  |  |  |
| of which: issued by non-financial corporations  | 110  | . 1  | 1,082  | 4  |  |  |
|   | 0  | 0  | 25,769   | 25,769   |  |  |
| Loans and advances other than loans on demand<br>Other collateral received            | 0  | C  | 5,236  | 5,236  |  |  |
| Own debt securities issued other than own covered<br>bonds or asset-backed securities | 0  | C  | 0  | 0  |  |  |
| Own covered bonds and asset-backed securities<br>issued and not yet pledged           |  |  | 4,073  | 4,073  |  |  |
| Total assets, collateral received and own debt securities issued                      | 194,860  | 64,313   |  |  |  |  |
|   |  |  |  |  |  |  |

## Sources of encumbrance

|   |                    | covered bonds<br>and ABSs |
|---|--------------------|---------------------------|
| Carrying amount of selected financial liabilities<br>of which: covered bonds issued | 189,732<br>112,404 |                           |

# Table LRSum: Summary reconciliation of accounting assets and leverage ratio exposures

| EURbn   | Applicable Amounts           |
|---|------------------------------|
| 1 Total assets as per published financial statements  | 587                          |
| 2 Adjustment for entities which are consolidated for accounting purposes but are outside the scope of<br>regulatory consolidation   | -44                          |
| 3 (Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting<br>framework but excluded from the leverage ratio exposure measure in accordance with Article 429(13) of<br>Regulation (EU) No 575/2013 "CRR") |                              |
| 4 Adjustments for derivative financial instruments  | -25                          |
| 5 Adjustments for securities financing transactions "SFTs"  | 0                            |
| 6 Adjustment for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures)  | 39                           |
| EU-6a (Adjustment for intragroup exposures excluded from the leverage ratio exposure measure in accordance with<br>Article 429 (7) of Regulation (EU) No 575/2013)  |                              |
| EU-6b (Adjustment for exposures excluded from the leverage ratio exposure measure in accordance with Article 429<br>(14) of Regulation (EU) No 575/2013)  |                              |
| <sup>7</sup> Other adjustments <sup>1</sup>   | -4                           |
| 8 Total leverage ratio exposure   | 554                          |
| <sup>1</sup> Other adjustments, based on profit inclusion   | -4                           |
| Fable LRCom: Leverage ratio common disclosure   |                              |
| EURbn   | CRR leverage ratio exposures |

| On-balance sheet exposures (excluding derivatives and SFTs)   |     |
|---|-----|
| 1 On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)           | 461 |
| 2a (Asset amounts deducted in determining Tier 1 capital), including profit                                     | -4  |
| 2b (Asset amounts deducted in determining Tier 1 capital), excluding profit                                     | -4  |
| 3a Total on-balance sheet exposures including profit (excluding derivatives, SFTs and fiduciary assets) (sum of | 457 |
| lines 1 and 2)  |     |
| 3b Total on-balance sheet exposures excluding profit (excluding derivatives, SFTs and fiduciary assets) (sum of | 457 |
| lines 1 and 2)  |     |
| Derivative exposures  |     |
| 4 Replacement cost associated with all derivatives transactions (ie net of eligible cash variation margin)      | 8   |
| 5 Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)                   | 19  |
| EU-5a Exposure determined under Original Exposure Method  |     |
| 6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the     |     |
| applicable accounting framework   |     |
| 7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions)             | -11 |
| 8 (Exempted CCP leg of client-cleared trade exposures)  |     |
| 9 Adjusted effective notional amount of written credit derivatives  | 79  |
| 10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)                   | -73 |
| 11 Total derivative exposures (sum of lines 4 to 10)  | 22  |
| Securities financing transaction exposures  |     |
| 12 Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions         | 47  |
| 13 (Netted amounts of cash payables and cash receivables of gross SFT assets)                                   | -12 |
| 14 Counterparty credit risk exposure for SFT assets   | 1   |
| EU-14a Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and 222 of    |     |
| Regulation (EU) No 575/2013   |     |
| 15 Agent transaction exposures  |     |
| EU-15a (Exempted CCP leg of client-cleared SFT exposure)  | 26  |
| 16 Total securities financing transaction exposures (sum of lines 12 to 15a)                                    | 36  |
| Other off-balance sheet exposures   | 110 |
| 17 Off-balance sheet exposures at gross notional amount   | 110 |
| 18 (Adjustments for conversion to credit equivalent amounts)  | -71 |
| 19 Other off-balance sheet exposures (sum of lines 17 and 18)   | 39  |
|   |     |

# Exempted exposures in accordance with CRR Article 429 (7) and (14) (on and off balance sheet)

| EU-19a (Exemption of intragroup exposures (solo basis) in accordance with Article 429(7) of Regulation (EU) No |  |
|--|--|
| 575/2013 (on and off balance sheet))   |  |

| EU-19b (Exposures exempted in accordance with | 1 Article 429 (14) of Regulation | (EU) No 575/2013 (on and off balance |
|---|----------------------------------|--------------------------------------|
| sheet))                                       |                                  |                                      |

Capital and total exposures

20a Tier 1 capital including profit 20b Tier 1 capital excluding profit

| 21a Total leverage ratio exposures including profit (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)            | 554          |
|--|--------------|
| 21b Total leverage ratio exposures excluding profit (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)            | 554          |
| Leverage ratio   |              |
| 22a Leverage ratio including profit  | 4.9%         |
| 22b Leverage ratio excluding profit  | 4.9%         |
| Choice on transitional arrangements and amount of derecognised fiduciary items                                 |              |
| EU-23 Choice on transitional arrangements for the definition of the capital measure                            | Transitional |
| EU-24 Amount of derecognised fiduciary items in accordance with Article 429(11) of Regulation (EU) NO 575/2013 |              |

# LRSpl: Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted exposures)

|       |   | CRR leverage ratio exposures |
|-------|---|------------------------------|
| EU-1  | Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which:     | 461                          |
| EU-2  | Trading book exposures  | 40                           |
| EU-3  | Banking book exposures, of which:   | 421                          |
| EU-4  | Covered bonds   | 27                           |
| EU-5  | Exposures treated as sovereigns   | 83                           |
| EU-6  | Exposures to regional governments, MDB, international organisations and PSE NOT treated as sovereigns | 5                            |
| EU-7  | Institutions  | 2                            |
| EU-8  | Secured by mortgages of immovable properties  | 145                          |
| EU-9  | Retail exposures  | 28                           |
| EU-10 | Corporate   | 114                          |
| EU-11 | Exposures in default  | 3                            |
| EU-12 | Other exposures (eg equity, securitisations, and other non-credit obligation assets)                  | 14                           |

# LRQua: Free format text boxes for disclosure on qualitative items

1 Description of the processes used to manage the risk of excessive leverage: The risk of excessive leverage is included in the Group's reporting and control processes and is monitored by the group Board and CEO. The leverage ratio as defined in the CRDIV/CRR is further an integrated part of the Risk appetite framework for which internal limits and targets are set.

2 Description of the factors that had an impact on the leverage Ratio during the period to which the disclosed leverage Ratio refers: The leverage ratio decreased from 5.0% in Q2 2019 to 4.9% in Q2 2020.

There was a slight decrease in leverage ratio which was driven by decreased Tier 1 capital deduction followed by increase of Other assets that was offset by decreased SFT and derivative volumes

|   | _  | a                | b      | С  | d                                  | е   | f  | g   | h   | i      | j   | k  | ι   | m   | n   | 0   |
|---|--|------------------|--------|--|------------------------------------|-----|--|---|-----|--------|---|--|-----|---|---|---|
|   |  | Gross carrying a |        |  |                                    |     | unt  |   |     | nulate | d impairm<br>in fair va                                       | ent, accum<br>alue due to  |     |   | changes   | Gross<br>carrying<br>amount                   |
|   | -  |                  |        | Performin  | g                                  | I   | Non perform  | ning  |     |        | Performi  | ng   | I   | Non perforr   | ning  | _   |
|   |  |                  |        | Of which:<br>exposure<br>s with<br>forbearan<br>ce<br>measures | in credit<br>risk since<br>initial |     | Of which:<br>exposure<br>s with<br>forbearan<br>ce<br>measures | to pay<br>that are<br>not past-<br>due or<br>past-due |     |        | Of which:<br>exposures<br>with<br>forbearan<br>ce<br>measures | Of which:<br>Instrume<br>nts with<br>significan<br>t increase<br>in credit<br>risk since<br>initial<br>recognitio<br>n but not<br>credit-<br>impaired<br>(Stage 2) |     | Of which:<br>exposures<br>with<br>forbearan<br>ce<br>measures | Of which:<br>Unlikely<br>to pay<br>that are<br>not past-<br>due or<br>past-due<br><= 90<br>days | Inflows to<br>non-<br>performing<br>exposures |
|   | Q2 2020<br>EURm  |                  |        |  |                                    |     |  |   |     |        |   |  |     |   |   |   |
| 1 | Loans and<br>advances<br>subject to<br>moratorium                          | 16,289           | 16,184 | 0  | 1,268                              | 105 | 0  | 26  | -50 | -39    | 0   | -28  | -11 | 0   | -7  | 105   |
| 2 | of which:<br>Households  | 12,046           | 11,981 | 0  | 814                                | 64  | 0  | 11  | -15 | -13    | 0   | -10  | -2  | 0   | -1  | 64  |
| 3 | of which:<br>Collateralis<br>ed by<br>residential<br>immovable<br>property | 11,992           | 11,927 | 0  | 813                                | 64  | 0  | 11  | -15 | -12    | 0   | -10  | -2  | 0   | -1  | 64  |
| 4 | of which: Non-<br>financial<br>corporations                                | 4,243            | 4,203  | 6 0  | 454                                | 40  | ) 0  | 15  | -35 | -26    | 0   | -18  | -9  | 0   | -6  | 40  |
| 5 | of which:<br>Small and<br>Medium-<br>sized<br>Enterprises                  | 1,021            | 999    | 0  | 170                                | 22  | 2 0  | 3   | -10 | -9     | 0   | -6   | -1  | 0   | 0   | 22  |
| 6 | of which:<br>Collateralis<br>ed by<br>commercia<br>l<br>immovable          | 1,753            | 1,743  | ÷ 0  | 155                                | 11  | 0  | 7   | -13 | -9     | 0   | -6   | -4  | 0   | -3  | 11  |

Covid template 1: Information on loans and advances subject to legislative and non-legislative moratoria

property

Covid Template 2: Breakdown of loans and advances subject to legislative and non-legislative moratoria by residual maturity of moratoria

| mo |  | а                              | b      | С                                     | d                       | е           | f      | g                  | h      | i        |  |
|----|--|--------------------------------|--------|---------------------------------------|-------------------------|-------------|--------|--------------------|--------|----------|--|
|    |  | Gross carrying amount          |        |                                       |                         |             |        |                    |        |          |  |
|    |  | Residual maturity of moratoria |        |                                       |                         |             |        |                    |        |          |  |
|    | Q2 2020  | Number<br>of obligors          |        | Of which:<br>legislative<br>moratoria | Of<br>which:<br>expired | <= 3 months | <= 6   | > 6 months<br><= 9 | <= 12  | > 1 year |  |
|    | EURm   |                                |        | ΠΟΓατΟΓια                             | expireu                 |             | months | months             | months |          |  |
| 1  | Loans and<br>advances for<br>which<br>moratorium<br>was offered          | 90000                          | 16,289 | 0                                     | 0                       | 0           | 0      | 0                  | 0      | 0        |  |
| 2  | Loans and<br>advances<br>subject to<br>moratorium<br>(granted)           | 90000                          | 16,289 | 5,903                                 | 0                       | 3,847       | 5,647  | 0                  | 892    | 5,903    |  |
| 3  | of which:<br>Households  |                                | 12,046 | 5,903                                 | 0                       | 2,220       | 3,030  | 0                  | 892    | 5,903    |  |
| 4  | of which:<br>Collateralised<br>by residential<br>immovable<br>property   |                                | 11,992 | 5,903                                 | 0                       | 2,173       | 3,023  | 0                  | 892    | 5,903    |  |
| 5  | of which: Non-<br>financial<br>corporations                              |                                | 4,243  | 0                                     | 0                       | 1,627       | 2,616  | 0                  | 0      | 0        |  |
| 6  | of which:<br>Small and<br>Medium-sized<br>Enterprises                    | ,                              | 1,021  | 0                                     | 0                       | 608         | 413    | 0                  | 0      | 0        |  |
| 7  | of which:<br>Collateralised<br>by<br>commercial<br>immovable<br>property |                                | 1,753  | 0                                     | 0                       | 594         | 1,159  | 0                  | 0      | 0        |  |

Covid Template 3: Information on newly originated loans and advances provided under newly applicable public guarantee schemes introduced in response to COVID-19 crisis

|   |   | a                     | b                  | с  | d                                      |
|---|---|-----------------------|--------------------|--|--|
|   |   | Gross carrying amount |                    | Maximum amount of the guarantee that can be considered | Gross carrying amount                  |
|   |   |                       | of which: forborne | Public guarantees received                             | Inflows to<br>non-performing exposures |
| 1 | Newly originated loans and advances subject to public guarantee schemes | 851,462,218           | -                  | 630,842,193  | 3,011,887                              |
| 2 | of which: Households <sup>1</sup>                                       | 702,775               |                    |  | -                                      |
| 3 | of which: Collateralised by residential immovable property              | -                     |                    |  | -                                      |
| 4 | of which: Non-financial corporations                                    | 850,759,443           | -                  | 630,842,193  | 3,011,887                              |
| 5 | of which: Small and Medium-sized Enterprises                            | 257,615,497           |                    |  | 651,426                                |
| 6 | of which: Collateralised by commercial immovable property               | 10,913,847            |                    |  | 60,594                                 |

<sup>1</sup> Includes Sole Proprietorships

Nordea Bank Abp with Finnish corporate registration number 2858394-9 provides these public disclosures according to Part Eight of Regulation (EU) No 575/2013, commonly referred to as the Capital Requirements Regulation (CRR), on the basis of its consolidated situation (hereinafter referred to as simply "Nordea"). This disclosure constitutes a comprehensive disclosure on risks, risk management and capital management. It includes disclosures, or references to other disclosures, required according to Part Eight of the CRR and by EBA guidelines and standards on disclosure requirements. Information exempted from disclosure due to being non-material, proprietary or confidential can be found in Part 2, Other tables. Accompanying this report are the required disclosures for the subsidiaries Nordea Kredit Realkreditaktieselskab, Nordea Hypotek AB, Nordea Mortgage Bank Plc, Nordea Eiendomskreditt AS, Gjensidige Bank Group, Nordea Finans Norge AS. The subsidiaries' disclosures are included as apprentices and will be released on www.nordea.com after the publication date of each subsidiary's Annual Report.

Nordea Bank Abp and its subsidiaries have adopted a formal policy to assure compliance with the disclosure requirements and has established policies for assessing the appropriateness of these disclosures, including the verification and frequency. Nordea has been identified as a financial conglomerate on its own. Nordea's Board of Directors, by attesting this report, approve of the formal statement of key risks in Board Risk Statement and formally declare the adequacy of risk management arrangements given statement and the declaration are made in accordance with CRR Article 435(1).