

# Interim Report 3rd quarter 2002 Nordea Bank Norge Group

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Nordea Bank Norge ASA (NBN) is a wholly owned subsidiary of Nordea Bank Finland Plc, which for its part is a wholly owned subsidiary of Nordea AB (publ), the parent company of the Nordea Group, listed on the Stockholm, Helsinki and Copenhagen Stock Exchanges.

From 1 July 2002, the business activities of the Nordea Group are organised in three cross-border business areas, Retail Banking, Corporate and Institutional Banking (CIB) and Asset Management & Life. The legal structure of the Nordea Group has been adjusted to match the functional organisation as closely as possible, although the alignment is not complete.

In addition to Nordea's entire retail banking operations in Norway, the activities of NBN comprise the commercial banking activities of CIB. However, neither CIB's securities broking or investment banking activities nor any of Nordea's asset management or life assurance operations in Norway are included in the NBN's accounts.

See Note 1 General principles and the composition of the Group regarding a further specification of sold activities in 2001 and so far in 2002. Compared to the first nine months of 2001, changes in the Nordea Group legal structure weaken the comparability of the NBN's figures. Material changes are commented below

The consolidated interim report of Nordea AB (publ) embraces all the activities of the entire Group and gives the most complete and accurate picture of its operations. This interim report covers the operations of Nordea Bank Norge ASA and its subsidiaries.

On 30 September 2002 it was agreed to sell 100% of the shares in Europay Norge AS to SEB Kort for NOK 1 billion. Six Norwegian banks shared ownership of Europay Norge AS of which Nordea Bank Norge owned 18.75%. Nordea Bank Norge will realise an accounting gain of approximately NOK 175 million. The gain is not reflected in the third quarter accounts due to the fact that the agreement is conditional upon a licence being granted by the Norwegian Banking, Insurance and Securities Commission.

### **Summary**

The result of the Nordea Bank Norge Group was affected by the slowdown of economic activity that continued during the first nine months of 2002.

Total income decreased by 5.7 per cent to NOK 5,034 million during the first nine months of 2002 compared to the corresponding period last year. Expenses are approximately at the same level as the corresponding period last year. Adjusted for the effect of the sold activities it has been an increase of 5.6 per cent and 12.6 per cent, respectively.

After taxes the profit for the first nine months of 2002 amounted to NOK 1,005 million (NOK 2,117 million) which corresponds to a return on the Group's equity of 7.6 per cent (16.1 per cent), annualised. The decrease, compared to the same period last year, is mainly due to a write-back of tax previously calculated and expensed amounting to NOK 763 million in the second quarter of 2001, whilst in 2002, in excess of ordinary tax expense, NOK 184 million has been expensed due to a few disputes with the Central Taxation Office for Large-sized Enterprises.

After taxes the profit for the third quarter amounted to NOK 140 million (NOK 274 million).

#### Net interest income

Net interest income in the third quarter was NOK 1,145 million (NOK 1,185 million), corresponding to 1.94 per cent (2.01 per cent) of average total assets, annualised. The difference between the average deposit rate of interest and lending rate of interest amounted to 2.68 percentage points in the third quarter. This is 0.19 percentage points higher compared to the second quarter, and somewhat higher than the 2001 average that was 2.54 percentage points. Net interest income is nevertheless reduced compared to the previous quarter. This is due to a reversal of interest income from other products than deposit and lending.

### **Net commissions**

Net commissions in the third quarter of 2002 were NOK 246 million, which is at the same level as the previous quarter, but a decrease of NOK 51 million compared to the third quarter of 2001.

The decrease in net commissions was mainly due to a reduction in securities- and asset management-related commissions and fees caused by the sales of activities. Net commissions from payment services have increased somewhat compared to the third quarter of 2001.

# Changes in value and profit (loss) on securities and foreign exchange

During the third quarter of 2002 the subsidiary Nordea Equity Holdings AS reduced its activity considerably through the sale of the main part of the equity portfolio. The reason is that Nordea has reduced its risk willingness and therefore the risks allocated to equities. In addition, these activities will in the future be concentrated in Copenhagen.

Net change in value and profit (loss) on securities in the third quarter was negative with NOK 91 million (negative NOK 99 million), divided as a loss of NOK 108 million (loss NOK 124 million) on shares and a profit of NOK 17 million (NOK 25 million) on certificates and bonds.

Net change in value and profit (loss) from foreign exchange and financial derivatives was NOK 227 million (NOK 184 million) in the third quarter.

### Other income

Other income in the third quarter was NOK 57 million, which is NOK 13 million higher compared to the corresponding period last year.

### **Expenses**

Total expenses in the third quarter of 2002 were NOK 1,016 million (NOK 986 million), which is a decrease of NOK 22 million compared to the previous quarter.

Adjusted for the effect of the sold activities total expenses have increased by NOK 331 million up to 30 September 2002 compared to the corresponding period last year. New legislation regarding VAT, effective from 1 July 2001, has caused an increase in expenses of approximately NOK 70 million. Further, the increase is principally related to somewhat higher deprecations, establishment of the new departments "Private Banking" and "Investering og Pensjon" in the end of last year, early retirement agreements and expenses related to the name change.

Relative to the average total assets, the costs represented 1.72 per cent (1.68 per cent) in the third quarter, annualised. The cost/income ratio, exclusive of net change in value and profit (loss) on securities,

amounted to 60.4 per cent (57.6 per cent) after nine months in 2002, and 60.7 per cent (57.7 per cent) in the third quarter of 2002.

### Provision for losses on loans and guarantees

In the third quarter the provision for losses on loans and guarantees was NOK 273 million (NOK 222 million). The Group's portfolio of total non-performing and doubtful commitments increased from NOK 4.6 billion to NOK 5.2 billion in the last quarter. Net non-performing and doubtful commitments, representing the book value of these commitments, amounted to NOK 3.8 billion as of 30 September 2002, which is an increase of NOK 0.3 billion during the quarter.

#### **Taxes**

In the third quarter the Group has expensed NOK 148 million as taxes, which equals 51.4 per cent of profit before taxes. See Note 4 Taxes for further information

### **Balance sheet**

At the end of September 2002 the Group's total assets were NOK 249 billion. The increase of NOK 21 billion in the last quarter was mainly caused by an increase in deposits in the Central Bank and an increase in the portfolio of certificates and bonds. Net loans to customers increased by NOK 2.8 billion to NOK 190.6 billion in the last quarter, while there was an increase over the last 12 months of NOK 6.3 billion. Adjusted for the effect of the sold activities net loans to customers increased by approximately NOK 11 billion over the last 12 months. The increase in loans has mainly been in Retail Banking, while there was a reduction in the volumes in CIB. Deposits from customers decreased by 4.0 per cent compared to the end of June 2002 and amount to NOK 101.9 billion at the end of September 2002.

### Capital adequacy

The risk-weighted asset base of the Group was NOK 202.1 billion as of 30 September 2002, which is an increase of NOK 1.2 billion in the last quarter.

Under current regulations, the capital ratio is required to be at least 8 per cent at all times. The Group's total capital amounted to NOK 21,691 million, which represents a capital ratio of 10.7 per cent. In Nordea Bank Norge ASA the capital ratio was 11.1 per cent. The Group's core capital was NOK 16,935 million, equalling 8.4 per cent. Fifty per cent of the profit before taxes as of 30 June 2002 has been included in the calculation.

# Statement of income

			Tł	ie Grouj	p		The Parent Bank				
						Full					Full
		3rd	quarter	9 moi	nths	year	3rd o	quarter	9 mo	nths	year
NOK million	Note	2002	2001	2002	2001	2001	2002	2001	2002	2001	2001
Interest income		4,160	4,155	11,989	13,637	17,771	3,750	3,852	10,769	12,544	16,477
Interest expenses		3,015	2,970	8,454	10,017	12,909	2,768	2,796	7,681	9,317	12,160
Net interest income		1,145	1,185	3,535	3,620	4,862	982	1,056	3,088	3,227	4,317
Dividends and profit from group companies and associated companies		17	-1	78	65	100	29	-12	150	317	574
Commissions and fees		318	380	977	1,196	1,590	319	344	977	1,088	1,454
Commission expenses		-72	-83	-252	-246	-329	-72	-77	-252	-232	-316
Net change in value and profit (loss) on securities		-91	-99	-30	55	140	18	21	81	110	134
Net change in value and profit (loss) on foreign exchange and financial derivatives		227	184	604	529	681	227	184	604	529	681
Other non-interest income		40	45	122	120	389	28	31	80	76	265
Total non-interest income		439	426	1,499	1,719	2,571	549	491	1,640	1,888	2,792
Personnel expenses		587		1,659	1,633	2,244	557	479	1,571	,	2,062
Administrative expenses		259	298	873	936	1,379	247	279	842	891	1,297
Ordinary depreciation and write-downs		72	70	221	166	252	69	66	212	154	232
Other non-interest expenses		98	79	305	311	505	99	87	304	304	496
Total non-interest expenses		1,016	986	3,058	3,046	4,380	972	911	2,929	2,838	4,087
Operating profit before loan losses and profit on long-term securities		568	625	1,976	2,293	3,053	559	636	1,799	2,277	3,022
D :: C 1 1 1	2.2	252	222	245	204	705	2(0	222	225	277	(01
Provision for losses on loans and guarantees Profit (losses/write-downs) on long-term	2, 3	273	222	345	384	705	269	222	335	377	691
securities		-7	_	-8	_	_	10	_	9	_	_
Operating profit		288	403	1,623	1,909	2,348	300	414		1,900	2,331
Income taxes	4	148	129	618	-208	-283	160	140	468	-217	-300
Net profit		140	274	1,005	2,117	2,631	140	274	1,005	2,117	2,631
Earnings per share, fully diluted (NOK)		0.25	0.50	1.02	2.04	4.55					
(per quarter/9 months/year)		0.25	0.50	1.82	3.84	4.77					

# Interim results

NOK million	1st quarter 2001	2nd quarter 2001	3rd quarter 2001	4th quarter 2001	1st quarter 2002	2nd quarter 2002	3rd quarter 2002
11011 IIIIIII	2001	2001	2001	2001	2002	2002	2002
Interest income	4,690	4,792	4,155	4,134	3,865	3,964	4,160
Interest expenses	3,507	3,540	2,970	2,892	2,670	2,769	3,015
Net interest income	1,183	1,252	1,185	1,242	1,195	1,195	1,145
Dividends and profit from associated companies	10	56	-1	35	19	42	17
Commissions and fees	394	422	380	394	317	342	318
Commission expenses	-83	-80	-83	-83	-88	-92	-72
Net change in value and profit (loss) on securities	93	61	-99	85	113	-52	-91
Net change in value and profit (loss) on foreign exchange and financial derivatives	150	195	184	152	211	166	227
Other non-interest income	37	38	45	269	39	43	40
Total non-interest income	601	692	426	852	611	449	439
Personnel expenses	549	545	539	611	548	524	587
Administrative expenses	284	354	298	443	296	318	259
Ordinary depreciation and write-downs	48	48	70	86	74	75	72
Other non-interest expenses	101	131	79	194	86	121	98
Total non-interest expenses	982	1,078	986	1,334	1,004	1,038	1,016
Operating profit before loan losses and profit on long-term securities	802	866	625	760	802	606	568
Provision for losses on loans and guarantees	47	115	222	321	-7	79	273
Profit (losses/write-downs) on long-term securities	-	-	_	_	_	-1	-7
Operating profit	755	751	403	439	809	526	288
Income taxes	210	-547	129	-75	324	146	148
Net profit	545	1,298	274	514	485	380	140
Average total assets	249,105	247,804	235,344	235,125	238,979	234,224	236,251

# **Balance sheet**

		7	The Parent Banl	The Parent Bank		
NOK million	Note	30.09.02	30.09.01	31.12.01	30.09.02 30.09.0	31.12.01
Assets						
Cash and deposits with central banks		22,360	7,559	4,915	<b>22,360</b> 7,559	4,915
Deposits with and loans to credit institutions		3,542	21,434	9,760	<b>9,707</b> 26,802	16,294
Total cash and claims on credit institutions		25,902	28,993	14,675	32,067 34,363	21,209
Loans to customers	6	193,530	188,295	187,136	<b>167,252</b> 162,990	-
Specific allowance	3, 6	-1,325	-1,116	-1,271	<b>-1,246</b> -1,02°	-
General allowance for loan losses	6	-1,633	-1,642	-1,633	<b>-1,524</b> -1,538	
Net loans to customers		190,572	185,537	184,232	164,482 160,425	
Repossessed assets		36	101	61	26 90	52
	_	22.101	15.210	10.252	21.021 1.001	10.022
Certificates and bonds	5	22,181	17,318	18,372	<b>21,934</b> 16,94	-
Equities and investments	5	849	1,283	1,399	70 80	
Total securities		23,030	18,601	19,771	22,004 17,02	18,134
A		595	985	579	595 549	570
Associated companies  Equities and investments in group companie	NG.	- 393	- 703	- 319	5,095 5,286	
Deferred tax asset, goodwill and other	es				3,093 3,200	3,009
intangible assets		681	1,127	1,212	563 986	1,077
Real estate and machinery		2,485	2,585	2,580	2,420 2,499	
Other assets		1,123	2,215	3,185	1,003 2,034	3,389
Prepaid expenses and accrued income		4,455	4,428	4,026	4,160 4,14	3,798
Total assets		248,879	244,572	230,321	232,415 227,394	
Liabilities and equity						
Deposits from credit institutions		70,554	57,080	41,594	<b>66,765</b> 54,39°	38,885
Deposits from customers		101,902	103,629	104,332	<b>102,643</b> 103,823	3 104,922
Total deposits		172,456	160,709	145,926	169,408 158,220	143,807
Certificates and bond loans		41,343	48,932	48,044	<b>28,857</b> 35,648	34,681
Other liabilities		3,353	4,045	8,619	<b>3,117</b> 3,973	8,474
Accrued expenses and prepaid receivables		8,245	5,118	3,386	<b>7,655</b> 4,86	3,241
Allowances for liabilities		1,103	1,154	1,112	<b>1,089</b> 1,104	1,096
Total other liabilities		54,044	59,249	61,161	40,718 45,580	47,492
Subordinated loan capital		4,405	6,169	6,277	4,315 5,143	5,236
			• • • •	• • • •		
Share capital		3,860	3,860	3,860	<b>3,860</b> 3,860	-
Reserves		13,109	12,468	13,097	<b>13,109</b> 12,468	
Profit for the period		1,005	2,117	440==	1,005 2,11°	
Total equity		17,974	18,445	16,957	17,974 18,445	
Total liabilities and equity		248,879	244,572	230,321	232,415 227,394	1 213,492

Nordea Bank Norge ASA Oslo, 24 October 2002

Lars G. Nordström Carl-Johan Granvik Liv Irene Haug

Acting Chairman of the Board

Carl Erik Krefting Hege Marie Norheim Markku Pohjola Baard Syrrist

Managing director

**Key figures** 

NOK million	31.03.01	30.06.01	30.09.01	31.12.01	31.03.02	30.06.02	30.09.02
Total assets	245,053	236,923	244,572	230,321	237,927	227,888	248,879
Net loans to customers	186,256	183,063	185,537	184,232	186,857	187,769	190,572
Net loans to customers as percentage of total assets	76.0	77.3	75.9	80.0	78.5	82.4	76.6
Deposits from customers	108,931	104,566	103,629	104,332	100,817	106,162	101,902
Deposits from customers as percentage of total assets	44.5	44.1	42.4	45.3	42.4	46.6	40.9
Deposit ratio (customer deposits to net loans to customers)	58.5	57.1	55.9	56.6	54.0	56.5	53.5
Total non-performing commitments	2,373	1,812	2,289	2,162	2,160	2,402	2,567
Net non-performing commitments	1,675	1,084	1,421	1,273	1,265	1,644	1,638
Risk-weighted assets	216,100	210,200	211,100	203,200	202,900	200,900	202,100
Book equity per share (NOK) *	30.61	32.96	33.45	30.75	31.63	32.35	32.60
Earnings per share (per quarter) (NOK)	0.99	2.35	0.50	0.93	0.88	0.69	0.25
Cost/income ratio (excluding net change in value and profit (loss) on securities per quarter)	58.1	57.2	57.7	66.4	59.3	61.2	60.7
Numbers of employees (full-time positions)	4,065	4,035	4,093	4,096	4,081	4,001	4,003

<sup>\*</sup> Excluding allocations of dividend, not yet paid at the time, of NOK 2.00 per share as at 1Q01 and NOK 3.63 as at 4Q01.

### Notes to the statement of income and the balance sheet

### Note 1 General principles and composition of the Group

The quarterly accounts have been set out in accordance with the same principles as the 2001 annual accounts. Unless stated otherwise, the notes show Group figures.

As part of the restructuring of the Nordea group, some elements of Nordea Bank Norge's activities have been sold to other companies in the Group in 2001 and in the first half year of 2002.

The branch offices of Nordea Bank Norge in London and Singapore were sold to Nordea Bank Finland on 31 May and 30 November 2001, respectively. The activities in New York, including parts of the loan portfolio, have been sold to Nordea Bank Finland in New York.

On 11 October 2001 the Norwegian Banking, Insurance and Securities Commission approved the sale of the Bank's shares in Norske Liv AS and K-Fondsforsikring AS to Vesta Liv Holding AS.

On 31 December 2001 the Bank's shares in Nordea Fondene Norge AS (formerly K-Fondene) were sold to Nordea Fondene Norge Holding AS and its shares in Nordea Investment Management ASA (formerly K-Kapitalforvaltning) were sold to Nordea Investment Management Norge Holding AS. Nordea Asset Management AB owns both of the purchasing companies, and this company also acquired the shares in Nordea Pension Services AS on 1 November 2001.

On 1 April 2002 Nordea Securities, which was a department in Nordea Bank Norge ASA, was sold to a Norwegian branch of Nordea Securities AB.

The Banking, Insurance and Securities Commission approved these sales on 28 August 2002.

Adjusted for the sale of these activities total income and total non-interest expenses per the end of the third quarter 2001 were NOK 4,767 million and NOK 2,716 million, respectively. This represents a reduction of NOK 186 million and NOK 572 million as compared to the reported accounts per the third quarter 2001. Net loans to customers are reduced with approximately NOK 8 billion due to the sales compared to the end of the third quarter 2001.

## Note 2 Provision for losses on loans and guarantees

### Loan loss provision by industry

3rd quarter 2002 9 months 2002 Percentage Percentage **NOK** million of total loans\*) NOK million of total loans \*) Retail market -8 -0.1 -33 -0.1 Primary industries (agriculture/fisheries) 18 0.7 29 0.4 -0.2 Mining, oil extraction and drilling -1 -1 -0.1 Manufacturing industry 54 1.4 51 0.4 Power and water supply, building and construction 4 0.3 10 0.2 Wholesale and retail trade 5 0.3 0.5 26 -0.4 Hotels and restaurants -1 -0.3 -5 Shipping and aviation -1 32 0.2 Real estate 0.1 -2 22 Commercial services 205 3.4 215 1.2 Other -1 0.2 Total 273 0.6 345 Change in general allowance Net loan loss provision 273 0.6 345 0.2

## Note 3 Charge-offs and changes in allowances

NOK million	3rd quarter 2002	9 months 2002
Specific allowance, beginning of period	1,091	1,271
New loan loss provisions	292	437
Purchased commitments	-	18
Sold commitments	-	-130
Change in previous allowances	-25	-66
Charge-offs	-36	-194
Exchange rate differences	3	-11
Specific allowance, end of period	1,325	1,325
Of which specific allowance on guarantees	-	<u>-</u>
Specific allowance on loans, end of period	1,325	1,325
Net losses on loans and guarantees during the period		_
New specific loan loss provisions	292	437
Charge-offs that affect the result	4	4
Change in previous allowances	-25	-66
Net loss (profit) on repossessed assets etc.	17	20
Recoveries on commitments previously written off	-15	-50
Change in general allowance	-	<u>-</u>
Provision for losses on loans and guarantees	273	345

<sup>\*)</sup> Annualised

#### Note 4 Taxes

The tax charge for the period includes payable taxes and changes in deferred taxes. The calculated taxes for the third quarter 2002 are NOK 148 million, corresponding to 51.4 percent of operating profit before taxes. The high percentage is mainly due to recording of approximately NOK 88 million in increased taxes in Nordea Bank Norge in the third quarter following a ruling made by "Ligningsnemda" on 1 October 2002 which caused a change in the Bank's tax return regarding the income year 2001. The case concerns the Bank's sales of its foreign branches in London and Singapore. The Bank will lodge an appeal to "Overligningsnemda".

The calculated taxes for the nine months of 2002 is NOK 618 million corresponding to approximately 38 per cent of operating profit before taxes. The high percentage is, in addition to what is mentioned in the first paragraph, mainly due to recording of NOK 96 million in increased taxes in the subsidiary Nordea Finans Norge following a ruling made by "Ligningsnemda" on 25 February 2002 which caused a change in the company's tax return regarding the income year 1999. The case concerns the right to carry forward losses after a merger with a subsidiary. The company has lodged an appeal to "Overligningsnemda".

Note 5 Securities

	30.0	9. 02	30.09	.01	31.12.01		
Trading portfolio	Cost	Book value/ market value	Cost	Book value/ market value	Cost	Book value/ market value	
Certificates and bonds	11,117	11,148	5,067	5,087	8,239	8,261	
Equities and investments	299	274	724	655	742	776	
Total trading portfolio	11,416	11,422	5,791	5,742	8,981	9,037	
Short positions *) Certificates and bonds	494	494	-	-	384	383	
Equities and investments	-	-	187	184	5	5	
Other current and fixed assets		Book value		Book value		Book value	
Certificates and bonds		11,033		12,231		10,111	
Equities and investments		575		628		623	
Total other current and fixed assets		11,608		12,859		10,734	
Unrealised gains on other current and f	ixed assets						
Certificates and bonds		77		88		84	
Equities and investments **)		-		-		_	

<sup>\*)</sup> Included in Other liabilities

Equities and investments classified as other current and fixed assets include only non-listed equities and investments.

During the third quarter of 2002 the subsidiary Nordea Equity Holdings AS reduced its activity considerably through sale of the main part of the equity portfolio. The reason is that Nordea has reduced its risk willingness and therefore the risks allocated to equities. In addition, these activities will in the future be concentrated in Copenhagen.

On 30 September 2002 it was agreed to sell 100% of the shares in Europay Norge AS to SEB Kort for NOK 1 billion. Six Norwegian banks shared ownership of Europay Norge AS of which Nordea Bank Norge owned 18.75%. Nordea Bank Norge will realise an accounting gain of approximately NOK 175 million. The gain is not reflected in the third quarter accounts due to the fact that the agreement is conditional upon a licence being granted by the Norwegian Banking, Insurance and Securities Commission.

<sup>\*\*)</sup> Unrealised gains on unquoted stocks not included

## Note 6 Analysis of the loan portfolio

	Tot	al		Allow	ances		Ne	t	
	NOK million		NOK million %			% NO		OK million	
	30.09.02	30.06.02	30.09.02	30.06.02	30.09.02	30.06.02	30.09.02	30.06.02	
Non-performing commitments	2,567	2,402	929	758	36	32	1,638	1,644	
Doubtful commitments	2,586	2,200	396	333	15	15	2,190	1,867	
Total	5,153	4,602	1,325	1,091	26	24	3,828	3,511	
Of which guarantees etc.	-1,671	-869	-	-	-	-	-1,671	-869	
Other loans	190,048	186,760	1,633	1,633	0.9	0.9	188,415	185,127	
Total	193,530	190,493	2,958	2,724	2	1	190,572	187,769	

### Non-performing commitments were distributed as follows

	Total non-	performing		Allowa	ances	Net non-performing		
	NOK n	NOK million		nillion	lion %		NOK million	
	30.09.02	30.06.02	30.09.02	30.06.02	30.09.02	30.06.02	30.09.02	30.06.02
Corporate commitments	2,078	1,938	763	597	37	31	1,315	1,341
Retail commitments	489	464	166	161	34	35	323	303
Total	2,567	2,402	929	758	36	32	1,638	1,644

### Note 7 Capital ratio

	NOK b	oillion		
Risk-weighted assets as at	30.09.02	30.09.01		
Total assets	169.7	178.3		
Total off-balance sheet items	22.3	26.1		
Total market and foreign exchange risk	10.1	6.7		
Risk-weighted assets	202.1	211.1		
	NOK n	nillion		%
Capital ratio as at	30.09.02	30.09.01	30.09.02	30.09.01
Core capital	16,935	15,842	8.4	7.5
Supplementary capital	4,792	6,586	2.3	3.1
Deductions	-36	-37	-	-
Total capital	21,691	22,391	10.7	10.6

Our auditors have reviewed the interim report as at 30 June 2002. Therefore, 50 % of pre-tax profit for the first six months is included in the core capital. The capital ratio requirement is 8 per cent.