

Nordea Kredit Investor Presentation – 2010 Q3



Published 25 November 2010



The Investor Presentation has been compiled by Nordea Kredit for information purposes only, and offers facts and figures on Nordea Kredit, and the mortgage collateral supporting outstanding mortgage bonds and covered mortgage bonds.

If you have any questions, please feel free to contact us:

<u>Finn Nicolaisen</u>, Nordea Group Treasury, Head of Group Funding Copenhagen, phone +45 3333 1625 <u>Kamilla H. Skytte</u>, Nordea Group Treasury, Chief Dealer, Group Funding Copenhagen, phone +45 3333 1626

Contents:

- Nordea Kredit in brief
- Asset quality, losses and arrears
- Loan-to-value (For detailed information on LTV please refer to "LTV Report 2010 Q3")
- Legislation
- Macroeconomic factors



Nordea Kredit – in brief I

- Founded in 1993, number of employees 141
- Nordea Kredit issues mortgage bonds and covered mortgage bonds
- All bonds issued by Nordea Kredit are rated AAA (S&P) and Aaa (Moody's)
- Profit before tax first-half 2010: 435 m DKK, RoE 3.0% and Cost/Income ratio 19.7%
- Mortgage loans at nominal value 2010 Q3: 311.5 bn DKK
- Mortgage loans at fair value 2010 Q3: 316.3 bn DKK
- Market shares 2010 Q3: All segments 13.3% (2010 Q2: 13.2%)
 (Mortgage loans at fair value)

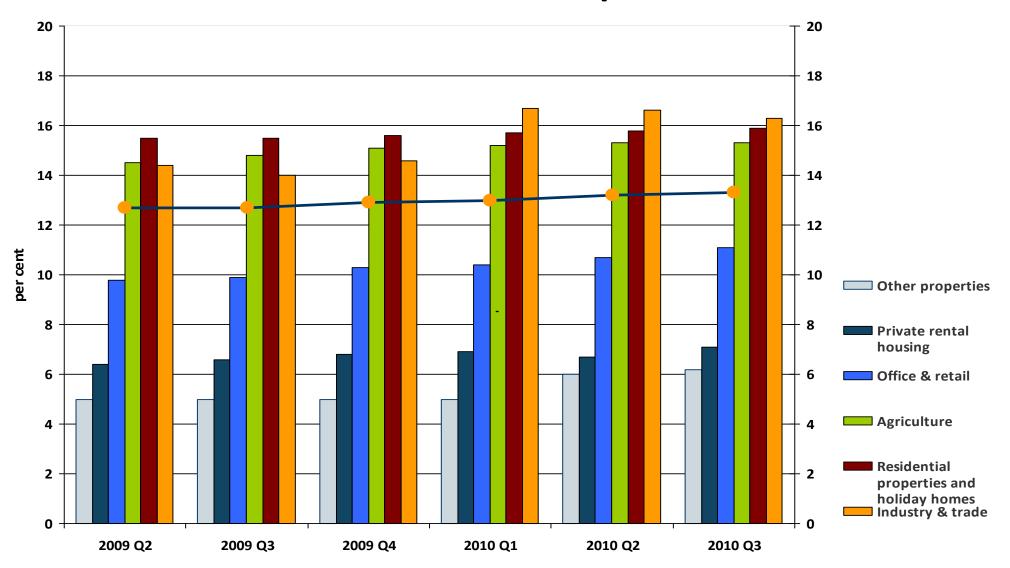


Nordea Kredit – in brief II

- Late payments by borrowers 2010 Q3: 0.44% (2010 Q2: 0.44%)
 Residential properties and holiday homes, 3½ month after due date
- Average LTV 2010 Q3: 67% (2010 Q2: 67%)
- Total capital ratio 9.3% and Tier 1 capital ratio 9.7% (first-half 2010)
- Completely match funded "Pass Through" setup strict ALM (Asset Liability Management)
- Danish MCIs are closely regulated and supervised by Finanstilsynet (The Danish FSA)

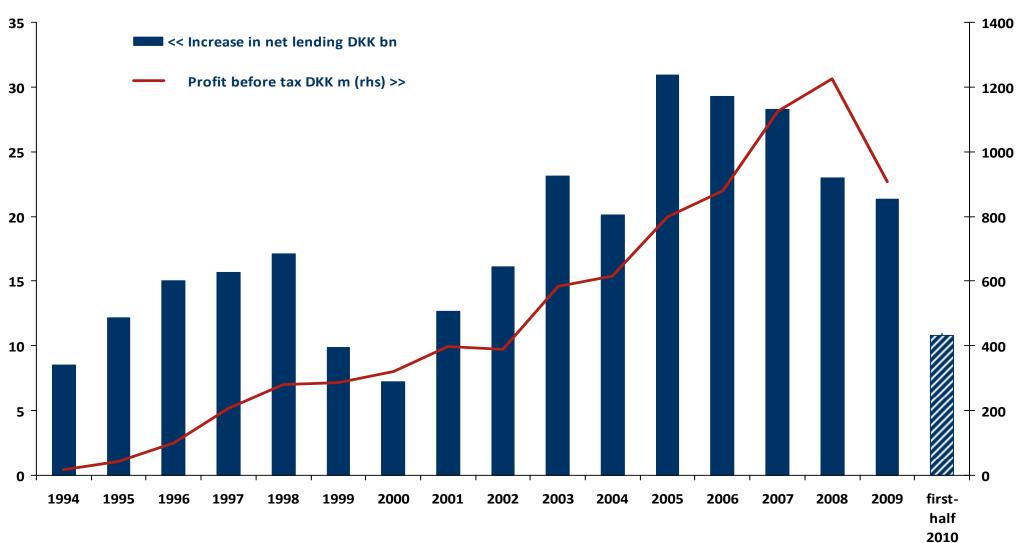


Nordea Kredit – market shares in per cent of total market





Nordea Kredit – profit and increase in net lending

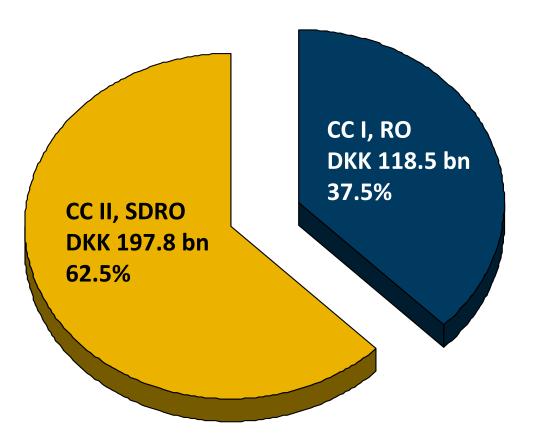


6



Nordea Kredit – Capital Centres 1 & 2 (CC | & ||)

Mortgage loans at fair value 2010 Q3: DKK 316.3 bn

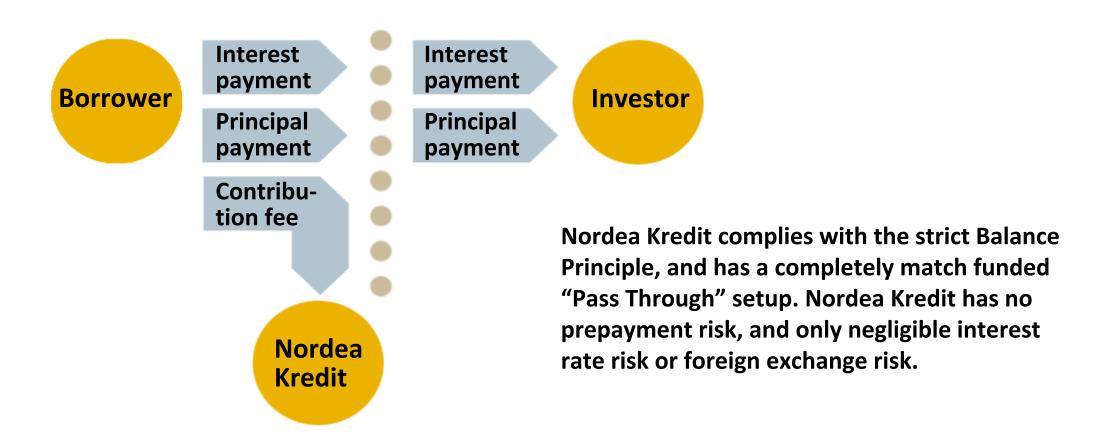


Nordea Kredit has two capital centres:

- CC I: Mortgage Bonds (Realkreditobligationer, "RO") are issued out of CC I (1993 -), however only 1 ISIN is presently open for issuance. More than 97% of the bonds in CC I are grandfathered covered bonds.
- CC II: Covered Mortgage Bonds ("Særligt Dækkede Realkreditobligationer", SDRO) are issued out of CC II (2007 -). All bonds in CC II are covered bonds.
- Issuance exclusively in covered mortgage bonds (SDROs)



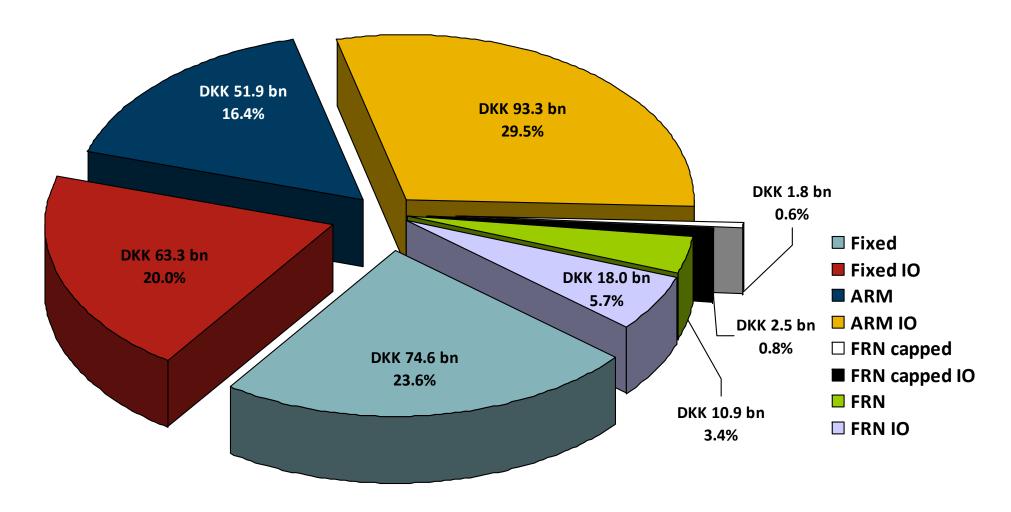
Match funded setup due to the strict Balance Principle





Nordea Kredit – distribution of loans by type

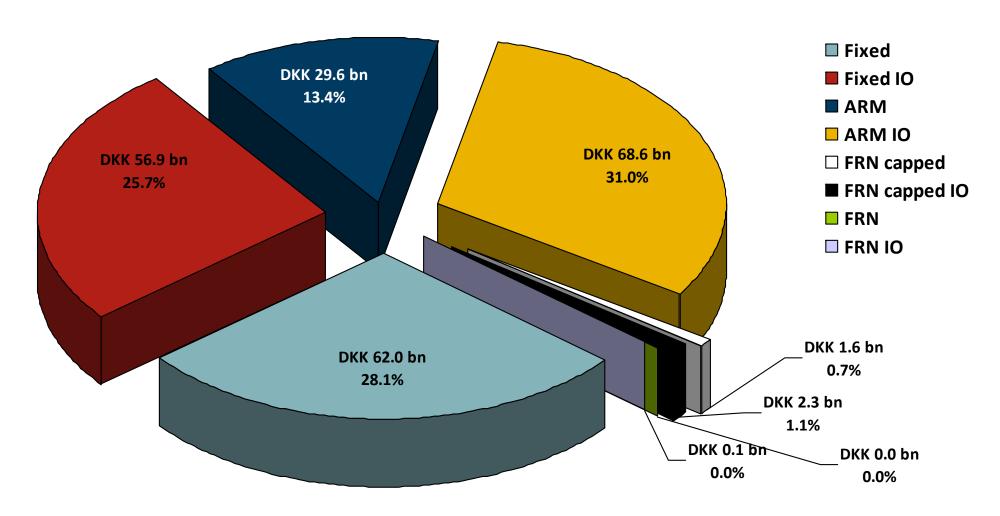
All segments - CC | & ||, 2010 Q3 at fair value: 316.3 bn DKK





Nordea Kredit – distribution of loans by type

Residential properties and holiday homes - CC | & ||, 2010 Q3 at fair value: 221.1 bn DKK

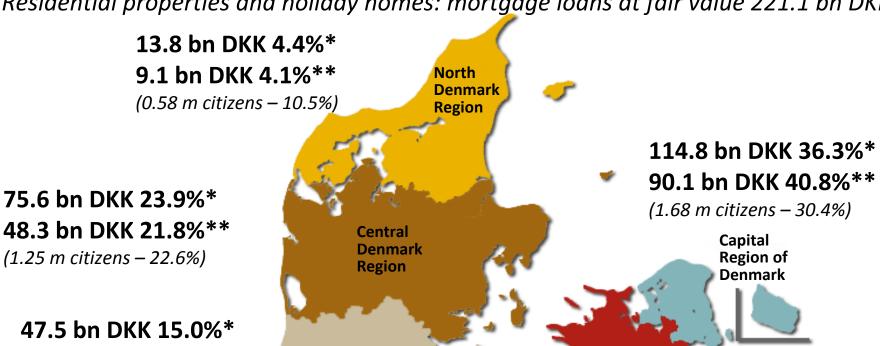


For loans to residential properties and holiday homes alone, fixed rate loans account for 53.8%



Nordea Kredit – geographical distribution of loans

CC I & CC II 2010 Q3, all segments: mortgage loans at fair value 316.3 bn DKK Residential properties and holiday homes: mortgage loans at fair value 221.1 bn DKK



Region

Zealand

48.3 bn DKK 21.8%**

(1.25 m citizens – 22.6%)

47.5 bn DKK 15.0%* 26.3 bn DKK 11.9%**

(1.20 m citizens – 21.7%)

64.6 bn DKK 20.4%* 47.3 bn DKK 21.4%**

(0.82 m citizens – 14.8%)

South

Denmark Region

All segments

^{**} Residential properties and holiday homes



Asset quality - loss guarantee by Nordea Bank Danmark

Nordea Bank Danmark takes "first losses" on Nordea Kredit loans according to the table below:

Property type	Guarantee period *	Guarantee level **		
Owner occupied housing	5 years	25 per cent		
Holiday homes	5 years	25 per cent		
Subsidized property	10 years	10 per cent		
Housing for youth/elderly	10 years	10 per cent		
Agricultural property	10 years	25 per cent		
Commercial property	10 years	25 per cent		

^{*)} Guarantee period starts when a loan is issued or remortgaged

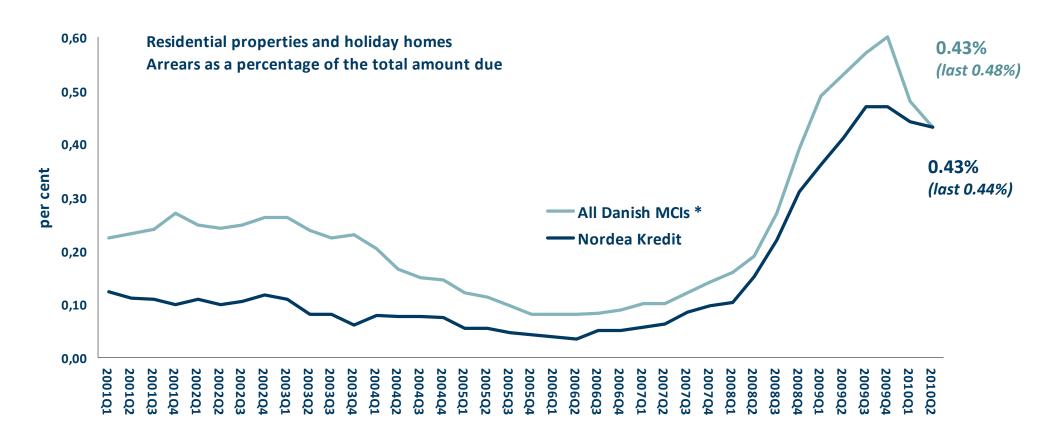
The guarantee amount is not reduced during the guarantee period, but cannot exceed the debt outstanding. A new guarantee period starts when the loan is changed e.g. due to remortgage.

^{**)} As a percentage of the original principal – disregarding all amortisation



Asset quality - late payments by borrowers

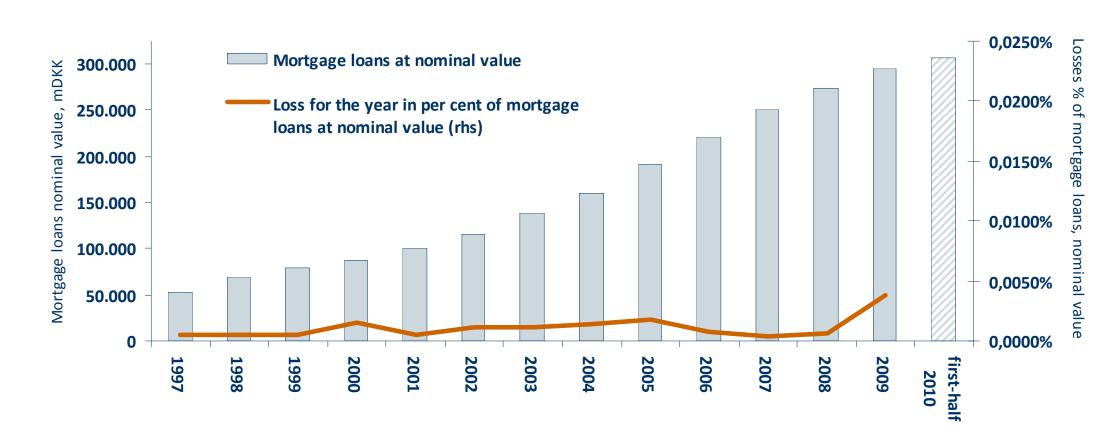
- 3½ month after due date



^{*)} Including Nordea Kredit



Losses in per cent of mortgage loans at nominal value



Nordea Kredit did not experience any losses prior to 1997

- total accumulated losses in Nordea Kredit since 1997: 43.5 m DKK (including first-half 2010)



Nordea Kredit – LTV, Ioan-to-value 2010 Q3 (2010 Q2)

	LTV CC I & II		LTV CC I		LTV CC II	
	2010Q3	2010Q2	2010Q3	2010Q2	2010Q3	2010Q2
Owner occupied dwellings	73	73	68	69	76	76
Rental	64	64	62	62	66	67
Industry and Trade	52	51	43	43	68	65
Office and Retail	58	57	49	49	61	61
Agriculture	48	47	44	43	49	49
Other	43	44	43	43	42	44
Total	67	67	63	64	69	69

For more detailed information on LTV – please refer to "LTV Report 2010 Q3"

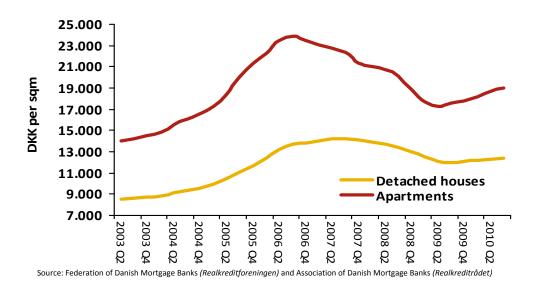


Legislation

- Danish mortgage financing is closely regulated and supervised by the <u>Danish FSA</u> (Finanstilsynet, DFSA)
- Some legislation can be found in English at the DFSA's English website: http://www.dfsa.dk/sw7804.asp
- All relevant legislation can be found in Danish at the DFSA's Danish website: http://www.finanstilsynet.dk/sw22517.asp



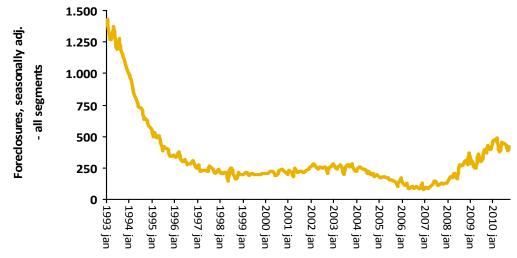
The Danish economy - house prices and foreclosures



For a number of years house prices increased but by mid-2006 house prices peaked and subsequently declined.

Recently, however, increases have been seen.

For more information on macro economics please refer to the current issue of "<u>Economic Outlook</u>" published by Nordea Markets, Economic Research.





Disclaimer:

The information provided herein is intended for background information only and for the sole use of the intended recipient. The information provided herein is not intended to constitute and does not constitute investment advice nor is the information intended as an offer or solicitation for the purchase or sale of any financial instrument. The information contained herein has no regard to the specific investment objectives, the financial situation or particular needs of any individual investor. Whilst reasonable care has been taken to ensure that its contents are not untrue or misleading, no representation is made as to its accuracy or completeness and no liability is accepted for any loss arising from reliance on it. Relevant and specific professional advice should always be obtained before making any investment or credit decision.

Nordea Kredit does not accept any liability for any loss, howsoever arising, directly or indirectly from the issue of the information or its contents including transactions made based on information therein. The information should not be construed as either projections or predictions or as legal, tax, financial or accounting advice. This document may not be reproduced, distributed or published for any purpose without the prior written consent of Nordea Kredit.