

Interim Report 1st quarter 2015 Nordea Bank Norge Group

Nordea's vision is to be a Great European bank, acknowledged for its people, creating superior value for customers and shareholders. We are making it possible for our customers to reach their goals by providing a wide range of products, services and solutions within banking, asset management and insurance. Nordea has around 11 million customers, approximately 700 branch office locations and is among the ten largest universal banks in Europe in terms of total market capitalisation. The Nordea share is listed on the NASDAQ OMX Nordic Exchange in Stockholm, Helsinki and Copenhagen.

www.nordea.com

Key financial figures¹

Income statements

| | Q1 | Q4 | Change | Q1 | Change |
|--|--------|--------|--------|--------|--------|
| NOKm | 2015 | 2014 | % | 2014 | % |
| Net interest income | 2,385 | 2,471 | -3 | 2,443 | -2 |
| Net fee and commission income | 687 | 770 | -11 | 613 | 12 |
| Net result from items at fair value | 306 | 200 | 53 | 129 | 137 |
| Equity method | 35 | -19 | | -18 | |
| Other operating income | 42 | 29 | | 33 | |
| Total operating income | 3,455 | 3,451 | 0 | 3,200 | 8 |
| | | | | | |
| Staff costs | -775 | -735 | 5 | -766 | 1 |
| Other expenses | -452 | -566 | -20 | -458 | -1 |
| Depreciation of tangible and intangible assets | -32 | -30 | 7 | -37 | -14 |
| Total operating expenses | -1,259 | -1,331 | -5 | -1,261 | -0 |
| | | | | | |
| Profit before loan losses | 2,196 | 2,120 | 4 | 1,939 | 13 |
| Net loan losses | -262 | -54 | 385 | -378 | -31 |
| Operating profit | 1,934 | 2,066 | -6 | 1,561 | 24 |
| Income tax expense | -457 | -604 | -24 | -439 | 4 |
| Net profit for the period | 1,477 | 1,462 | 1 | 1,122 | 32 |

Business volumes, key items

| | 31 Mar | 31 Dec | Change | 31 Mar | Change |
|---|--------|--------|--------|--------|--------|
| NOKbn | 2015 | 2014 | % | 2014 | % |
| Loans to the public | 495.2 | 499.9 | -1 | 465.3 | 6 |
| Deposits and borrowings from the public | 233.2 | 236.8 | -2 | 218.4 | 7 |
| of which savings deposits | 89.4 | 93.6 | -4 | 89.8 | -0 |
| Equity | 46.5 | 45.1 | 3 | 41.9 | 11 |
| <u>Total assets</u> | 656.5 | 649.7 | 11 | 588.9 | 12 |

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Ratios and key figures

| Nalius anu key nyules | QI | Q4 | QI |
|--|--------|--------|--------|
| | 2015 | 2014 | 2014 |
| EPS, rolling 12 months up to period end, NOK | 9.7 | 9.0 | 8.7 |
| Equity per share ^{2,} NOK | 84.4 | 81.8 | 76.0 |
| Shares outstanding ² , million | 551 | 551 | 551 |
| Return on equity, % | 12.9 | 13.2 | 10.9 |
| Return on assets. % | 0.2 | 0.2 | 0.2 |
| Cost/income ratio, % | 36 | 39 | 39 |
| Loan loss ratio, basis points ⁶ | 21 | 16 | 32 |
| Common Equity Tier 1 capital ratio, excl. Basel I floor ^{2,3,4} | 21.3 | 21.7 | 19.3 |
| Tier 1 capital ratio, excl. Basel I floor ^{2,3,4} | 23.4 | 24.2 | 21.7 |
| Total capital ratio, excl. Basel I floor ^{2,3,4} | 25.5 | 26.3 | 23.3 |
| Common Equity Tier 1 capital ratio, incl. Basel I floor ^{2,3,5} | 12.8 | 12.7 | 12.6 |
| Tier 1 capital ratio, incl. Basel I floor ^{2,3,5} | 14.0 | 14.2 | 14.1 |
| Total capital ratio, incl. Basel I floor ^{2,3,5} | 15.3 | 15.4 | 15.1 |
| Tier 1 capital ^{2,3} , NOKm | 49,132 | 49,739 | 45,176 |
| Risk exposure amount incl Basel I floor ² , NOKbn | 350 | 351 | 320 |
| Number of employees (full-time equivalents) ² | 2,696 | 2,703 | 2,867 |

¹For exchange rates used in the consolidation of NBN see Note 1, Accounting policies.

 $^{\rm 2}\,{\rm End}$ of period.

 $^{\rm 3}$ Excluding profit for the first three months except for year–end which is including profit.

⁴Capital ratios as reported using the Basel III framework.

 $^5\,{\rm Capital}$ ratios as reported using the Basel II regulation framework.

 $^{\rm 6}$ Comparative figures have been restated to align with Nordea Group policy.

Throughout this report, "Nordea Bank Norge" and "NBN" refer to the parent company Nordea Bank Norge ASA, business identity code 911 044 110, with its subsidiaries. The registered office of the company is in Oslo. Nordea Bank Norge ASA is a wholly owned subsidiary of Nordea Bank AB (publ), the listed parent company of the whole Nordea Group. The business operations of the Nordea Group have been organised in the following business areas, all of which operate across national boundaries: Retail Banking, Wholesale Banking and Wealth Management. In addition the Nordea Group has the following group functions: Group Human Resources, Group Identity & Communications, Other Group functions, Group Corporate Centre and Group Risk Management.

The consolidated interim report of Nordea Bank AB (publ) embraces all the activities of the Nordea Group and provides the most complete and fair view. This statutory interim report covers the operations of the legal entity Nordea Bank Norge ASA with its subsidiaries.

 $\cap 1$

Nordea Bank Norge Group

Group result and development

Throughout this report the terms "Nordea Bank Norge" and "NBN" refer to Nordea Bank Norge ASA and its subsidiaries, while "NBN ASA" refers to Nordea Bank Norge ASA. Nordea Bank Norge ASA is a wholly owned subsidiary of Nordea Bank AB (publ.), the parent company in the Nordea Group. The terms "Nordea" and "Nordea Group" refer to Nordea Bank AB (publ.) and its subsidiaries. All figures are in NOK.

Macroeconomy and financial markets

The global economy grew at a moderate pace during the first quarter. The US economy continued to recover. The euro area economy continued to grow slowly, although economic indicators suggested improving growth prospects. These prospects were supported by the weakening Euro, alltime low interest rates, low energy prices, and a gradually recovering banking sector. In Norway, the dramatic fall in oil prices in the end of last year appeared to affect economic data with higher unemployment and somewhat lower levels of manufacturing production. Norges Bank's regional network survey also signalled weakening output growth for oil related industries. Underlying inflation was stable at 2.4% year-on-year during the quarter, remaining well above levels in the euro area. House prices and housing market turnover continued to rise, which was a key factor to Norges Bank's decision in March to leave policy rates unchanged at 1.25%. However, the forward looking rate suggested that the Norwegian central bank stands ready to ease monetary policy in the coming quarters. Norwegian equities rose 7% during the quarter while 10-year yields dropped 6bps. The Norwegian Krone has been stable in trade-weighted terms.

Business development

Net profit in the first quarter amounted to 1,477m, up from 1,122m in the same period last year, and slightly up from 1,462m last quarter.

Retail banking continues to develop and support multichannel offering of advisory services with over 4.200 new gold and premium customers during the quarter. The number of online meetings has increased significantly – one out of ten advisory meetings is now conducted online. Household lending volumes are still increasing, and contribution from savings-related commissions maintained its strong momentum.

In Wholesale, activity remained high, driven by lending in Debt Capital Markets and syndicated loans.

Net loan losses ended at 262m, corresponding to a loan loss ratio of 21 basis points.

First quarter 2015 compared to the first quarter last year

Income

Total income is up 8% to 3,455m.

Net interest income

Net interest income decreased 2% to 2,385m, negatively affected by the interest rate reduction on household mortgage loans announced at the beginning of the year, as well as by fierce competition for Retail Banking corporate loans. Corporate spreads were up in CIB and fairly stable in Shipping.

Lending to the public increased by 6% to 495bn. Household lending grew 7% driven by mortgage lending. Corporate lending went up 6%, with a rise in Retail Banking and Shipping.

Total deposits from the public increased 7% to 233bn at the end of the period. Deposit volumes climbed with growth in Retail Household and CIB, and deposit spreads rose in all major business areas.

Net fee and commission income

Net fee and commission income increased 12%, ending at 687m. Growth was driven by high levels of savings and lending related services.

Net result from items at fair value

Net result from items at fair value ended at 306m, up from 129m last year. The increase is mainly explained by the sale of a debt portfolio this quarter.

Equity method

Net result for companies accounted for using the equity method amounted to 35m, which mainly relates to the 23.21% holding in Eksportfinans ASA. Nordea continues to apply its own valuation model to the valuation of Eksportfinans's own debt. The increased result compared to last year relates to improved credit spread effects.

Other operating income

Other income amounted to 42m, compared to 33m in the same period last year.

Expenses

Total operating expenses were fairly stable at 1,259m, with slight increases in variable salaries and pension costs offset by reductions in other expenses. The cost/income ratio decreased from 39% to 36%, and the number of employees (FTEs) fell by 6%.

Net loan losses

Net loan losses declined 31% with reductions in both individual and collective losses. Individual losses (20 basis points annualised) were driven by customers in Retail

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Banking and CIB. Collective provisions (1 basis point annualised) were also mainly within these business areas.

Taxes

The effective tax rate was 23.6%, down from 28.1%.

Net profit

Net profit increased 32% corresponding to a return on equity (annualised) of 12.9%.

First quarter 2015 compared to the fourth quarter last year

Income

Total income was stable at 3,455m. Net interest income fell 3%, negatively affected by reduced lending spreads in Retail Banking from both household and corporate customers. Total lending to public and deposits volume fell slightly, while deposit spreads improved.

Net fee and commission income was down from last quarter, mostly in respect to lending services. Net result from items at fair value rose 53%, mainly explained by the sale of a debt portfolio this quarter.

Expenses

Total expenses were down 5%, mainly due to lower IT activity and seasonal reductions in marketing costs.

Net loan losses

Net loan losses increased from 54m to 262m, mainly individual losses.

Net profit

Net profit was stable at 1,477m.

Other information

Credit portfolio

Total lending to the public went up 6% to 495bn compared to end of period last year and fell 1% compared to the previous quarter.

Impaired loans gross have increased 33% compared to one year ago and 4% from three months ago ending at 4,531m, corresponding to 85 basis points of total loans to the public. 42% of impaired loans gross are performing loans and 58% are non-performing loans.

The total allowance rate is 59 basis points, compared to 58 basis points one year ago and 58 basis points at the end of last quarter. The industries with the largest allowances were Construction and engineering, Shipping and offshore, and Industrial commercial services.

Balance Sheet

Total assets in the balance sheet grew 12% compared to one

year ago and was stable compared to previous quarter. The main drivers of change in the last twelve months have been increased lending to the public, interest bearing securities, and loans to central banks and credit institutions. The main increases on the liabilities side are related to deposits from central banks and credit institutions, deposits from the public, and debt securities in issue.

Capital position and risk-weighted exposure

NBN's Common Equity Tier 1 capital ratio excluding Basel I rules and including profit was 22.0% at the end of the first quarter, compared to 21.7% at the end of last quarter. Tier 1 capital ratio excluding Basel I rules and including profit was fairly stable at 24.1%. The total capital ratio excluding Basel I rules and including profit ended at 26.2%. Risk Exposure Amount, REA (previously referred to as risk-weighted assets), was 209.8bn excluding Basel I rules, an increase of 4.4bn, or 2.2%, compared to the previous quarter.

The Common Equity Tier 1 ratio including Basel I rules (national Basel I rules as reported under the Basel II framework) and profit was 13.2% at the end of the first quarter (12.8% excluding profit). The own funds including profit were 55.1bn (53.6bn excluding profit), the Tier 1 capital was 50.6bn (49.1bn excluding profit) and the Common Equity Tier 1 capital was 46.1bn (44.6bn excluding profit).

Regulation

The Norwegian CRD IV Regulations resemble the CRR/ CRDIV regulations which are applicable in EU-countries, also known as Basel III. However, additional national adjustments to the Basel III rules are introduced. As opposed to CRR, these include regulatory requirements to the risk exposure amounts related to the Basel I floor as reported under the Basel II regulation framework when calculating the capital ratios.

The Norwegian rules also deviate from CRR/CRDIV as it states among others that the risk exposure amount does not adapt geographical location in the capital buffer calculations and it does not allow reduced risk weight to the SME segment. It still remains to implement a number of detailed provisions compared to the EU legislation, as well as the new regulatory standards issued by the European Banking Authority (EBA). New supervisory practices related to household mortgage loans will be implemented according to supervisory practices, through Pillar II, as applicable for Nordea as from first quarter 2015.

Nordea's funding and liquidity operations

The NBN group, through its subsidiary Nordea Eiendomskreditt AS, issued 6.1bn in covered bonds during the first quarter 2015, whereof 0.9bn in GBP. The amount matured or purchased back totalled 1.9bn during the first three months of 2015. A total of 84.4bn has been rated and sold in the open market of NEK bonds (8bn issued in USD and 7bn in GBP). For further information on liquidity management see the Annual Report 2014.

2015 plan

For 2015 we are prepared for another year with low growth and low interest rates, as well as continued changes in customer behaviour. We will deliver on our cost and capital efficiency plans to secure our strong financial foundation. We will continue to develop our services to meet the changing needs of our customers, and invest in our IT platform to secure our long-term ability to provide even more personalised and convenient solutions for our customers.

Quarterly development

| | Q1 | Q4 | Q3 | Q2 | Q1 |
|---|--------|--------|--------|--------|--------|
| NOKm | 2015 | 2014 | 2014 | 2014 | 2014 |
| Net interest income | 2,385 | 2,471 | 2,468 | 2,426 | 2,443 |
| Net fee and commission income | 687 | 770 | 683 | 602 | 613 |
| Net result from items at fair value | 306 | 200 | 135 | 156 | 129 |
| Profit/-loss from the companies accounted for under the equity method | 35 | -19 | 9 | -30 | -18 |
| Other operating income | 42 | 29 | 31 | 42 | 33 |
| Total operating income | 3,455 | 3,451 | 3,326 | 3,196 | 3,200 |
| | | | | | |
| General administrative expenses: | | | | | |
| Staff costs | -775 | -735 | -716 | -971 | -766 |
| Other expenses | -452 | -566 | -420 | -504 | -458 |
| Depreciation of tangible and intangible assets | -32 | -30 | -243 | -52 | -37 |
| Total operating expenses | -1,259 | -1,331 | -1,379 | -1,527 | -1,261 |
| | | | | | |
| Profit before loan losses | 2,196 | 2,120 | 1,947 | 1,669 | 1,939 |
| Net loan losses | -262 | -54 | -124 | -265 | -378 |
| Operating profit | 1,934 | 2,066 | 1,823 | 1,404 | 1,561 |
| Income tax expense | -457 | -604 | -471 | -377 | -439 |
| Net profit for the period | 1,477 | 1,462 | 1,352 | 1,027 | 1,122 |
| Basic/diluted Earnings per share (EPS), NOK | 2.7 | 2.7 | 2.5 | 1.9 | 2.0 |
| EPS, rolling 12 months up to period end, NOK | 9.7 | 9.0 | 8.8 | 8.3 | 8.7 |
| | | | | | |

Income statements

| income statements | | | | |
|---|------|---------|--------|-----------|
| | | Q1 | Q1 | Full year |
| NOKm | Note | 2015 | 2014 | 2014 |
| Operating income | | | | |
| Interest income | | 4,584 | 4,908 | 19,743 |
| Interest expense | | -2,199 | -2,465 | -9,935 |
| Net interest income | | 2,385 | 2,443 | 9,808 |
| Fee and commision income | | 887 | 804 | 3,501 |
| Fee and commision expense | | -200 | -191 | -833 |
| Net fee and commission income | 3 | 687 | 613 | 2,668 |
| Net result from items at fair value | 4 | 306 | 129 | 620 |
| Profit from companies accounted for under the equity method | | 35 | -18 | -58 |
| Other operating income | | 42 | 33 | 135 |
| Total operating income | | 3,455 | 3,200 | 13,173 |
| Operating expenses | | | | |
| General administrative expenses: | | | | |
| Staff costs | | -775 | -766 | -3,188 |
| Other expenses | 5 | -452 | -458 | -1,948 |
| Depreciation, amortisation and impairment charges of tangible and intangible assets | | -32 | -37 | -362 |
| Total operating expenses | | -1,259 | -1,261 | -5,498 |
| Profit before loan losses | | 2,196 | 1,939 | 7,675 |
| Net loan losses | 6 | -262 | -378 | -821 |
| Operating profit | | 1,934 | 1,561 | 6,854 |
| | | · · · | | |
| Income tax expense | | -457 | -439 | -1,891 |
| Net profit for the period | | 1,477 | 1,122 | 4,963 |
| Attributable to: | | | | |
| Shareholder of Nordea Bank Norge ASA | | 1,477 | 1,122 | 4,963 |
| Total | | 1,477 | 1,122 | 4,963 |
| 10111 | | <u></u> | | 4,703 |
| Basic/diluted earnings per share, NOK | | 2.7 | 2.0 | 9.0 |

Statements of comprehensive income

| Statements of comprehensive income | | | |
|---|-------|-------|-----------|
| | Q1 | Q1 | Full year |
| NOKm | 2015 | 2014 | 2014 |
| Net profit for the period | 1,477 | 1,122 | 4,963 |
| Items that may be reclassified subsequently to the income statement | | | |
| Currency translation differences during the period | 0 | -1 | 0 |
| Available-for-sale investements: | | | |
| Valuation gains/losses taken to equity | -34 | 44 | 134 |
| Tax on valuation gains/losses during the period | 9 | -12 | -36 |
| Transferred to profit or loss on sale for the period | -8 | 0 | -17 |
| Tax on transfers to profit or loss on sale for the period | 2 | 0 | 5 |
| Cash flow hedges: | | | |
| Valuation gains/losses during the period | 318 | -41 | 121 |
| Tax on valuation gains/losses during the period | -86 | 11 | -33 |
| Transferred to the income statement | -260 | 0 | -4 |
| Tax on transfers to the income statement | 70 | 0 | 1 |
| Items that may not be reclassified subsequently to the income statement | | | |
| Defined benefit plans: | | | |
| Remeasurement of defined benefit plans | -109 | 0 | -1,094 |
| Tax on remeasurement of defined benefit plans | 30 | 0 | 295 |
| Other comprehensive income, net of tax | -68 | 1 | -628 |
| Total comprehensive income ¹ | 1,409 | 1,123 | 4,335 |
| | | | |

¹Attributable to shareholders of Nordea Bank Norge ASA

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Balance sheets

| | | 31 Mar | 31 Dec | 31 Mar |
|---|------|---------|---------|---------|
| NOKm | Note | 2015 | 2014 | 2014 |
| Assets | | | | |
| Cash and balances with central banks | | 13,220 | 2,499 | 6,714 |
| Loans to central banks and credit institutions | 7 | 35,444 | 17,863 | 21,355 |
| Loans to the public | 7 | 495,197 | 499,922 | 465,315 |
| Interest-bearing securities | | 94,923 | 91,574 | 77,674 |
| Financial instruments pledged as collateral | | 215 | 1,392 | 512 |
| Shares | | 345 | 443 | 527 |
| Derivatives | 12 | 7,941 | 11,951 | 2,933 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | | 549 | 626 | 453 |
| Investments in associated undertakings | | 1,530 | 1,495 | 1,534 |
| Intangible assets | | 151 | 149 | 363 |
| Property and equipment | | 1,008 | 922 | 508 |
| Investment property | | 65 | 65 | 206 |
| Other assets | | 4,043 | 18,790 | 8,291 |
| Prepaid expenses and accrued income | | 1,889 | 2,049 | 2,465 |
| Total assets | | 656,520 | 649,740 | 588,850 |
| | | | ě | |
| Liabilities | | | | |
| Deposits by central banks and credit institutions | | 256,430 | 239,053 | 215,378 |
| Deposits and borrowings from the public | | 233,176 | 236,754 | 218,335 |
| Debt securities in issue | | 90,223 | 84,664 | 82,216 |
| Derivatives | 12 | 2,495 | 1,732 | 2,442 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | | 1,696 | 1,816 | 890 |
| Current tax liabilities | | 1,553 | 1,214 | 871 |
| Other liabilities | | 8,410 | 23,884 | 13,003 |
| Accrued expenses and prepaid income | | 1,885 | 1,900 | 3,374 |
| Deferred tax liabilities | | 1,538 | 1,576 | 958 |
| Provisions | | 268 | 196 | 115 |
| Retirement benefit obligations | | 2,304 | 2,360 | 1,138 |
| Subordinated liabilities | | 10,011 | 9,471 | 8,229 |
| Total liabilities | | 609,989 | 604,620 | 546,949 |
| Equity | | | | |
| Share capital | | 4,411 | 4,411 | 4,411 |
| Share premium reserve | | 3,402 | 3,402 | 3,402 |
| Other reserves | | 303 | 371 | 1,001 |
| Retained earnings | | 38,415 | 36,936 | 33,087 |
| Total equity | | 46,531 | 45,120 | 41,901 |
| Total liabilities and equity | | 656,520 | 649,740 | 588,850 |
| Assets pledged as security for own liabilities | | 166,019 | 171,007 | 154,219 |
| Contingent liabilities | | 1,748 | 1,774 | 1,762 |
| Commitments | | 115,577 | 120,159 | 112,770 |
| | | | | |

Statements of changes in equity

| | | | | Other reserves | | | |
|-----------------------------------|----------------------------|---------|-----------|----------------|-----------------|----------|--------------|
| | | Share | Cash Flow | Available-for- | Defined benefit | Retained | |
| NOKm | Share capital ¹ | premium | hedges | sale | plans | earnings | Total equity |
| Opening balance at 1 Jan 2015 | 4,411 | 3,402 | 88 | 178 | 105 | 36,936 | 45,120 |
| Total comprehensive income | | | 42 | -31 | -79 | 1,477 | 1,409 |
| Share-based payments ² | | | | | | 1 | 1 |
| Other changes | | | | | | 11 | 1 |
| Closing balance at 31 Mar 2015 | 4,411 | 3,402 | 130 | 147 | 26 | 38,415 | 46,531 |

| | Other reserves | | | | | | |
|-----------------------------------|----------------------------|---------|-----------|----------------|-----------------|----------|--------------|
| | | Share | Cash Flow | Available-for- | Defined benefit | Retained | |
| NOKm | Share capital ¹ | premium | hedges | sale | plans | earnings | Total equity |
| Opening balance at 1 Jan 2014 | 4,411 | 3,402 | 3 | 92 | 904 | 31,963 | 40,775 |
| Total comprehensive income | | | 85 | 86 | -799 | 4,963 | 4,335 |
| Share-based payments ² | | | | | | 18 | 18 |
| Other changes | | | | | | -8 | -8 |
| Closing balance at 31 Dec 2014 | 4,411 | 3,402 | 88 | 178 | 105 | 36,936 | 45,120 |

| | | | | Other reserves | | | |
|-----------------------------------|----------------------------|---------|-----------|----------------|-----------------|----------|--------------|
| | | Share | Cash Flow | Available-for- | Defined benefit | Retained | |
| NOKm | Share capital ¹ | premium | hedges | sale | plans | earnings | Total equity |
| Opening balance at 1 Jan 2014 | 4,411 | 3,402 | 3 | 92 | 904 | 31,963 | 40,775 |
| Total comprehensive income | | | -30 | 32 | 0 | 1,121 | 1,123 |
| Share-based payments ² | | | | | | 10 | 10 |
| Other changes | | | | | | -7 | -7 |
| Closing balance at 31 Mar 2014 | 4,411 | 3,402 | -27 | 124 | 904 | 33,087 | 41,901 |

¹Total shares registered were 551m (31 Dec 2014: 551m, 31 Mar 2014: 551m).

 $^{\rm 2}$ Refers to the Long Term Incentive Programme (LTIP).

Cash flow statements

| | Jan-Mar | Jan-Mar | Full year |
|--|---------|---------|-----------|
| NOKm | 2015 | 2014 | 2014 |
| Operating activities | | | |
| Operating profit | 1,934 | 1,561 | 6,854 |
| Adjustments for items not included in cash flow | 957 | 1,424 | 3,371 |
| Income taxes paid | -154 | -169 | -431 |
| Cash flow from operating activities before changes in operating assets and liabilities | 2,737 | 2,816 | 9,794 |
| Changes in operating assets and liabilities | 15,701 | 6,688 | -4,360 |
| Cash flow from operating activities | 18,438 | 9,504 | 5,434 |
| Investing activities | | | |
| Property and equipment | -103 | -121 | -623 |
| Intangible assets | -6 | -5 | -23 |
| Net investments in debt securities, held to maturity | 6 | 20 | 431 |
| Cash flow from investing activities | -103 | -106 | -215 |
| Financing activities | | | |
| Other changes in equity | 0 | 4 | 0 |
| Issued/amortised Subordinate debt | 0 | 0 | 0 |
| Cash flow from financing activities | 0 | 4 | 0 |
| Cash flow for the period | 18,335 | 9,402 | 5,219 |
| Cash and cash equivalents at beginning of period | 15,425 | 10,207 | 10,207 |
| Translation differences | 0 | 0 | -1 |
| Cash and cash equivalents at end of period | 33,760 | 19,609 | 15,425 |
| Change | 18,335 | 9,402 | 5,219 |
| Cash and cash equivalents | 31 Mar | 31 Mar | 31 Dec |
| The following items are included in cash and cash equivalents (NOKm): | 2015 | 2014 | 2014 |
| Cash and balances with central banks | 13,220 | 6,714 | 2,499 |
| Loans to credit institutions, payable on demand | 20,540 | 12,895 | 12,926 |

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts

with central banks and postal giro systems under government authority, where the following conditions are fulfilled:

- the central bank or the postal giro system is domiciled in the country where the institution is established

- the balance on the account is readily available at any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities.

Notes to the financial statements

Note 1 - Accounting policies

Nordea's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the EU Commission.

These statements are presented in accordance with IAS 34 Interim Financial Reporting.

As a result of rounding adjustments, the figures in one or more columns or rows included in the financial statements may not add up to the total of that column or row.

Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are, in all material aspects, unchanged in comparison with the 2014 Annual Report, except for the presentation of covered bonds as described below.

Commitments in NBN ASA towards outstanding covered bonds in Nordea Eiendomskreditt AS

To better reflect NBN ASA's commitment in relation to the outstanding amounts of issued covered bonds in Nordea Eiendomskreditt ASA, the amounts outstanding to third parties are included in the commitments in NBN ASA. NBN ASA has also committed to the future payment of interest, however this is not included. The comparative figures have been restated accordingly and are disclosed in the table below. No restatement has been made for NBN Group as this is an internal guarantee within NBN Group.

| NBN ASA | Q4 20 |)14 | Q1 20 |)14 |
|-------------|------------|------------|------------|------------|
| NOKm | New Policy | Old Policy | New Policy | Old Policy |
| Commitments | 201 610 | 112 241 | 213 535 | 120 927 |

IFRIC 21 Levies

IFRIC 21 Levies published by IASB was implemented 1 January 2015. IFRIC 21 provides guidance on when to recognise a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets and those where the timing and amount of the levy is certain. IFRIC 21 has not had any significant impact on Nordea's financial statements.

Other changes in IFRS

The following amendments published by IASB were implemented on 1 January 2015 but have not had any significant impact on Nordea's financial statements:

- Amendments to IAS 19 "Defined benefit plans: Employee Contributions"
- Annual Improvements to IFRSs, 2010-2012 Cycle
- Annual Improvements to IFRSs, 2011–2013 Cycle

Exchange rates

| Jan-Mar | Full year | Jan-Mar |
|---------|--|---|
| 2015 | 2014 | 2014 |
| 8.7313 | 8.3597 | 8.3495 |
| 8.7035 | 9.0420 | 8.2550 |
| | | |
| | | |
| 7.7500 | 6.3069 | 6.0956 |
| 8.0895 | 7.4475 | 5.9871 |
| | | |
| | | |
| 0.9309 | 0.9186 | 0.9424 |
| 0.9369 | 0.9626 | 0.9225 |
| | | |
| | | |
| 1.1720 | 1.1214 | 1.1189 |
| 1.1652 | 1.2145 | 1.1057 |
| | 2015 8.7313 8.7035 7.7500 8.0895 0.9309 0.9369 1.1720 | 2015 2014 8.7313 8.3597 8.7035 9.0420 7.7500 6.3069 8.0895 7.4475 0.9309 0.9186 0.9369 0.9626 1.1720 1.1214 |

Note 2 - Segment reporting¹

| | | _ | | W | holesale | Bankin | g | | | | | | | | | | | |
|---|--------|-------|------|------|----------|--------|-------|---------------------|-------|-------|-------|--------------------|-------|-------|---------|-------------------|---------|-------|
| | | | | | Shipp | oing, | | | Gro | up | | | Tot | tal | | | | |
| | Ret | ail | | | Offsho | ore & | Otł | ner | Corpo | orate | Wea | lth | Oper | ating | Reco | on- | | |
| | Bankiı | 1g NO | CIBT | otal | Oil Sei | vices | Whole | sale ^{3,4} | Cen | tre | Manag | ement ⁴ | segm | ents | ciliati | on ^{2,3} | Total (| Group |
| | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- | Jan- |
| | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar | Mar |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Total operat- ing income, | | | | | | | | | | | | | | | | | | |
| NOKm | 2,538 | 2,305 | 486 | 443 | 404 | 417 | 235 | 177 | 867 | 992 | -143 | -143 | 4,387 | 4,191 | -932 | -991 | 3,455 | 3,200 |
| Operating | | | | | | | | | | | | | | | | | | |
| profit, NOKm | 1,346 | 1,141 | 278 | 129 | 345 | 285 | 45 | 17 | 798 | 904 | -93 | -94 | 2,719 | 2,382 | -785 | -821 | 1,934 | 1,561 |
| Loans to the | | | | | | | | | | | | | | | | | | |
| public, NOKbn | 414 | 392 | 29 | 31 | 52 | 42 | 0 | 0 | 0 | 0 | 0 | 0 | 495 | 465 | 0 | 0 | 495 | 465 |
| Deposits and borrowings from the pub- | | | | | | | | | | | | | | | | | | |
| lic, NOKbn | 172 | 163 | 49 | 40 | 12 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 233 | 218 | 0 | 0 | 233 | 218 |

Reconciliation between total operating segments and financial statements

| | Total operating income, NOKm ^{3,4} | | Operat profit, NC | · · | Loans to th NOK | 1 ' | Deposits and borrowings from the public, NOKbn | |
|---|---|-------|----------------------|-----------------|--------------------|-----------------|--|---------|
| | Jan-Mar Jan-Mar | | Jan-Mar | Jan-Mar Jan-Mar | | Jan-Mar Jan-Mar | | Jan-Mar |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Total Operating segments | 4,387 | 4,191 | 2,719 | 2,382 | 495 | 465 | 233 | 218 |
| Reconciliation ² | -499 | -573 | -507 | -596 | 0 | 0 | 0 | 0 |
| Eliminations | 0 | -34 | 0 | 0 | 0 | 0 | 0 | 0 |
| Differences in accounting policies between the | | | | | | | | |
| segments and the group regarding Markets ³ | -433 | -384 | -278 | -225 | 0 | 0 | 0 | 0 |
| Total | 3,455 | 3,200 | 1,934 | 1,561 | 495 | 465 | 233 | 218 |

¹ Segment reporting has been changed as a consequence of organisational changes throughout 2015. Comparative information has been restated accordingly.

² Consists of Group Risk Management, Sundry and Other Group Functions , made up of Group Internal Audit, Group Human Resources, Group Identity and Communications, Sundry units incl Eksportfinans, eliminations and allocations related to Markets as per footnote 3 below.

³ In the segment reporting the results from Markets' and Savings and Assets Management operations are allocated to the operating segments as if they were the counterparts in the customer transactions. In the financial statements the results are recognised where the legal agreements with the customers have been established.

⁴ In the reporting results, net interest income, net commission income and other income/expenses are presented after allocations from other operating segments for services received or rendered from Wealth as if they were the counterparts in the transactions. In the financial statements the results are recognised where the legal agreements with the customer are established. This practice is also used within Transaction Products which is reported within Other Wholesale.

Note 2 - Segment reporting¹ cont.

Measurement of operating segments' performance

The measurement principles and allocation between operating segments follow the information reported to the Chief Operating Decision Maker (CODM), as required by IFRS 8. In Nordea the CODM has been defined as Group Executive Management (GEM).

Compared with the 2014 Annual Report there have been no changes in the measurement of segment profit or loss.

Changes in basis of segmentation

Nordea's organisation is developed around the three main business areas Retail Banking, Wholesale Banking and Wealth Management. The separate divisions within these main business areas have been identified as operating segments. Also Group Corporate Centre has been identified as an operating segment.

Financial results are presented for the two main business areas Retail Banking and Wholesale Banking, with further breakdown on operating segments, and for the operating segment Group Corporate Centre. Other operating segments below the quantitative thresholds in IFRS 8 are included in Other operating segments. Other group functions and eliminations as well as the result that is not fully allocated to any of the operating segments, are shown separately as reconciling items.

Reportable Operating segments

Retail Banking conducts a full service banking operation. It is Nordea's largest customer area and serves household customers and corporate customers in the Nordic market. Customers within Retail Banking are offered a complete range of banking products and services including account products, transaction products, market products and insurance products. Wholesale Banking provides banking and other financial solutions to large Nordic and international corporate, institutional and public companies. Corporate & Institutional Banking is a customer oriented division serving the largest globally operating corporates. The division Shipping Offshore & Oil Services is responsible for Nordea's customers within the shipping, offshore and oil services industries. Nordea provides tailormade solutions and syndicated loan transactions within this area. The segment Wealth Management is responsible for delivering savings, products and services in private banking, institutional asset management and large corporate pension customers. The segment Group Corporate Center is responsible for strategy, the finance function and obtaining funding for the Group.

Note 3 - Net fee and commission income

| | Q1 | Q1 | Full year |
|--|------|------|-----------|
| NOKm | 2015 | 2014 | 2014 |
| Asset management commissions | 42 | 19 | 104 |
| Life insurance | 25 | 21 | 87 |
| Brokerage, securities issues and corporate finance | 139 | 112 | 409 |
| Custody and issuer services | 45 | 46 | 222 |
| Deposits | 8 | 9 | 61 |
| Total savings and investments | 259 | 207 | 883 |
| Payments | 95 | 92 | 372 |
| Cards | 198 | 190 | 852 |
| Total payment and cards | 293 | 282 | 1,224 |
| Lending | 272 | 249 | 1,198 |
| Guarantees and documentary payments | 10 | 6 | 17 |
| Total lending related commissions | 282 | 255 | 1,215 |
| Other commission income | 53 | 60 | 179 |
| Fee and commission income | 887 | 804 | 3,501 |
| Savings and investments | -33 | -33 | -134 |
| Payments | -72 | -66 | -283 |
| Cards | -87 | -83 | -373 |
| State guarantee fees | 0 | -1 | -6 |
| Other commission expenses | -8 | -8 | -37 |
| Fee and commission expenses | -200 | -191 | -833 |
| Net fee and commission income | 687 | 613 | 2,668 |

Note 4 - Net result from items at fair value

| | Q1 | Q1 | Full year |
|--|------|------|-----------|
| NOKm | 2015 | 2014 | 2014 |
| Shares/participations and other share-related instruments | 17 | 4 | 100 |
| Interest related instruments and foreing exchange gain/losses ¹ | 289 | 122 | 514 |
| Investment properties | 0 | 3 | 6 |
| Total | 306 | 129 | 620 |

¹ Foreing exchange gain/loss and Interest related instruments have been combined to better reflect underlying business

Note 5 - Other expenses

| Total | 452 | 458 | 1,948 |
|--|------|------|-----------|
| Other | 127 | 139 | 557 |
| Rents, premises and real estate expenses | 111 | 95 | 384 |
| Postage, transportation, telephone and office expenses | 43 | 55 | 177 |
| Marketing and representation | 24 | 30 | 135 |
| Information technology | 147 | 139 | 695 |
| NOKm | 2015 | 2014 | 2014 |
| | Q1 | Q1 | Full year |

Note 6 - Net loan losses

| | Q1 | Q1 | Full year |
|---|------|------|-----------|
| NOKm | 2015 | 2014 | 2014 |
| Divided by class | | | |
| Realised loan losses | 0 | -1 | 0 |
| Loans to credit institutions ¹ | 0 | -1 | 0 |
| | | | |
| Realised loan losses | -91 | -32 | -1,083 |
| Allowances to cover realised loan losses | 72 | 23 | -347 |
| Recoveries on previous realised loan losses | 15 | 10 | 249 |
| Provisions | -334 | -422 | 318 |
| Reversals of previous provisions | 165 | 44 | 40 |
| Loans to the public ¹ | -173 | -377 | -823 |
| Realised loan losses | 0 | 0 | -19 |
| Provisions | -89 | 0 | 21 |
| Off-balance sheet items | -89 | 0 | 2 |
| Net loan losses | -262 | -378 | -821 |
| | | | |

¹ See Note 7 Loans and impairment

Note 7 - Loans and impairment

| I | | Total | |
|---|---------|---------|---------|
| | 31 Mar | 31 Dec | 31 Mar |
| NOKm | 2015 | 2014 | 2014 |
| Loans, not impaired | 529,270 | 516,455 | 486,077 |
| Impaired loans | 4,531 | 4,374 | 3,410 |
| - Performing | 1,923 | 2,330 | 1,456 |
| - Non-performing | 2,608 | 2,044 | 1,954 |
| Loans before allowances | 533,801 | 520,829 | 489,487 |
| Allowances for individually assessed impaired loans | -2,531 | -2,428 | -2,097 |
| - Performing | -840 | -1,070 | -698 |
| - Non-performing | -1,691 | -1,358 | -1,399 |
| Allowances for collectively assessed impaired loans | -629 | -616 | -720 |
| Allowances | -3,160 | -3,044 | -2,817 |
| Loans, carrying amount | 530,641 | 517,785 | 486,670 |

| | Central ba | nks and credit ins | titutions | | The public | | |
|---|------------|--------------------|-----------|---------|------------|---------|--|
| | 31 Mar | 31 Dec | 31 Mar | 31 Mar | 31 Dec | 31 Mar | |
| NOKm | 2015 | 2014 | 2014 | 2015 | 2014 | 2014 | |
| Loans, not impaired | 35,444 | 17,863 | 21,355 | 493,826 | 498,592 | 464,722 | |
| Impaired loans | 0 | 0 | 0 | 4,531 | 4,374 | 3,410 | |
| – Performing | 0 | 0 | 0 | 1,923 | 2,330 | 1,456 | |
| – Non–performing | 0 | 0 | 0 | 2,608 | 2,044 | 1,954 | |
| Loans before allowances | 35,444 | 17,863 | 21,355 | 498,357 | 502,966 | 468,132 | |
| Allowances for individually assessed impaired loans | 0 | 0 | 0 | -2,531 | -2,428 | -2,097 | |
| – Performing | 0 | 0 | 0 | -840 | -1,070 | -698 | |
| – Non-performing | 0 | 0 | 0 | -1,691 | -1,358 | -1,399 | |
| Allowances for collectively assessed impaired loans | 0 | 0 | 0 | -629 | -616 | -720 | |
| Allowances | 0 | 0 | 0 | -3,160 | -3,044 | -2,817 | |
| Loans, carrying amount | 35,444 | 17.863 | 21,355 | 495,197 | 499,922 | 465.315 | |

Allowances and provisions

| NOKm | 31 Mar 2015 | 31 Dec 2014 | 31 Mar 2014 |
|---|----------------|----------------|----------------|
| NOKII | 2015 | 2014 | 2014 |
| Allowances for items in the balance sheet | -3,160 | -3,044 | -2,817 |
| Provisions for off balance sheet items | -135 | -48 | 0 |
| Total allowances and provisions | -3,295 | -3,092 | -2,817 |

| Key ratios | | | |
|---|--------|--------|--------|
| | 31 Mar | 31 Dec | 31 Mar |
| | 2015 | 2014 | 2014 |
| Impairment rate, gross ¹ , basis points | 85 | 84 | 70 |
| Impairment rate, net ² , basis points | 37 | 37 | 27 |
| Total allowance rate ³ , basis points | 59 | 58 | 58 |
| Allowances in relation to impaired loans ⁴ , % | 56 | 56 | 61 |
| Total allowances in relation to impaired loans 5 , % | 70 | 70 | 83 |
| Non-performing, not impaired, NOKm | 447 | 840 | 605 |

 $^{\rm i}$ Individually assessed impaired loans before allowances divided by total loans before allowances.

² Individually assessed impaired loans after allowances divided by total loans before allowances.

 $^{\scriptscriptstyle 3}$ Total allowances divided by total loans before allowances.

⁴Allowances for individually assessed impaired loans divided by individually assessed impaired loans before allowances.

⁵ Total allowances divided by total impaired loans before allowances.

Note 8 - Classification of financial instruments

| | | _ | | ets at fair value cofit or loss | | | |
|---|-----------------------|---------------------|---------------------|--|------------------------------------|-----------------------|---------|
| NOKm | Loans and receivables | Held to maturity | Held for trading | Designated at fair value through profit or loss | Derivatives used for hedging | Available for sale | Total |
| Assets | | | | | | | |
| Cash and balances with central banks | 13,220 | | | | | | 13,220 |
| Loans to central banks and credit institutions | 35,144 | | 300 | | | | 35,444 |
| Loans to the public | 495,095 | | 102 | | | | 495,197 |
| Interest-bearing securities | | 5,881 | 41,869 | | | 47,173 | 94,923 |
| Financial instruments pledged as collateral | | | 215 | | | | 215 |
| Shares | | | 306 | 3 | | 36 | 345 |
| Derivatives | | | 1,598 | | 6,343 | | 7,941 |
| Fair value changes of the hedged items in portfolio | | | | | | | |
| hedge of interest rate risk | 549 | | | | | | 549 |
| Other assets | 2,724 | | | 558 | | | 3,282 |
| Prepaid expenses and accrued income | 1,930 | | | | | | 1,930 |
| Total 31 Mar 2015 | 548,662 | 5,881 | 44,390 | 561 | 6,343 | 47,209 | 653,046 |
| T. (121 D 2014 | 522 4(1 | r 007 | (4.275 | 2 | F 0(7 | 27 727 | (4(210 |
| Total 31 Dec 2014 | 532,461 | 5,887 | 64,375 | 2 | 5,867 | 37,727 | 646,319 |
| Total 31 Mar 2014 | 500,661 | 6,300 | 47,234 | 118 | 2,657 | 28,570 | 585,540 |

| | Financial liak value through | | | | |
|---|---------------------------------|--|------------------------------------|-----------------------------------|---------|
| NOKm | Held for trading | Designated at fair value through profit or loss | Derivatives used for hedging | Other financial liabilities | Total |
| Liabilities | | | | | |
| Deposits by credit institutions | 314 | | | 256,116 | 256,430 |
| Deposits and borrowings from the public | 220 | | | 232,956 | 233,176 |
| Debt securities in issue | | | | 90,223 | 90,223 |
| Derivatives | 1,359 | | 1,136 | | 2,495 |
| Fair value changes of the hedged items in portfolio | | | | | |
| hedge of interest rate risk | | | | 1,696 | 1,696 |
| Other liabilities | | 1,650 | | 3,453 | 5,103 |
| Accrued expenses and prepaid income | 66 | | | 739 | 805 |
| Subordinated liabilities | | | | 10,011 | 10,011 |
| Total 31 Mar 2015 | 1,959 | 1,650 | 1,136 | 595,194 | 599,939 |
| | | | | | |
| Total 31 Dec 2014 | 10,965 | 0 | 1,241 | 582,084 | 594,290 |
| Total 31 Mar 2014 | 4,972 | 612 | 1,071 | 533,313 | 539,968 |

Note 9 - Fair value of financial assets and liabilities

| | 31 Mar 2015 | 31 Dec 2014 | | |
|---|-----------------|-------------|-----------------|------------|
| NOKm | Carrying amount | Fair value | Carrying amount | Fair value |
| Assets | | | | |
| Cash and balances with central banks | 13,220 | 13,220 | 2,499 | 2,499 |
| Loans | 531,190 | 537,986 | 518,411 | 523,345 |
| Interest-bearing securities | 94,923 | 94,969 | 91,574 | 91,626 |
| Financial instruments pledged as collateral | 215 | 215 | 1,392 | 1,392 |
| Shares | 345 | 345 | 443 | 443 |
| Derivatives | 7,941 | 7,941 | 11,951 | 11,951 |
| Other assets | 3,282 | 3,282 | 18,034 | 18,034 |
| Prepaid expenses and accrued income | 1,930 | 1,930 | 2,015 | 2,015 |
| Total | 653,046 | 659,888 | 646,319 | 651,305 |
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Liabilities | | | | |
| Deposits and debt instruments | 591,536 | 592,937 | 571,758 | 573,146 |
| Derivatives | 2,495 | 2,495 | 1,732 | 1,732 |
| Other liabilities | 5,103 | 5,103 | 19,952 | 19,952 |
| Accrued expenses and prepaid income | 805 | 805 | 848 | 848 |
| Total | 599,939 | 601,340 | 594,290 | 595,678 |

The determination of fair value is described in the 2014 Annual Report, Note 40 Assets and liabilities at fair value.

Note 10 - Financial assets and liabilities measured at fair value on the balance sheet

Categorisation into the fair value hierarchy

| | 31 Mar 2015 | | | | | | |
|--|---|-----------|---|--------|--|--|--|
| | Quoted prices in active markets for same instrument | 1 | Valuation technique using non–observable data | | | | |
| NOKm | (Level 1) | (Level 2) | (Level 3) | Total | | | |
| Financial Assets ¹ | | | | | | | |
| Loans to central banks and credit institutions | | 300 | | 300 | | | |
| Loans to the public | | 102 | | 102 | | | |
| Interest bearing securities | 34,063 | 54,979 | | 89,042 | | | |
| Shares ² | 384 | | 176 | 560 | | | |
| Derivatives | 5 | 7,936 | | 7,941 | | | |
| Other assets | | 558 | | 558 | | | |
| Investment properties | | | 65 | 65 | | | |
| Total | 34,452 | 63,875 | 241 | 98,568 | | | |
| Financial Liabilities ¹ | | | | | | | |
| Deposits by credit institutions | | 313 | | 313 | | | |
| Deposits and borrowings from the public | | 220 | | 220 | | | |
| Derivatives | | 2,495 | | 2,495 | | | |
| Other liabilities | | 1,650 | | 1,650 | | | |
| Accrued expenses and prepaid income | | 66 | | 66 | | | |
| Total | 0 | 4,744 | 0 | 4,744 | | | |

¹ All items are measured at fair value on a recurring basis at the end of each reporting period.

²Of which NOK 215m relates to the balance sheet item Financial instruments pledged as collateral

Financial assets and liabilites with offsetting positions in markets risk and counterparty risk are measured on the basis of the price that would be received to sell the net asset position or paid to transfer the net liability position for that risk exposure. For more information about valuation techniques and inputs used in the fair value measurement, see the 2014 Annual Report, Note 40 Asset and liabilities at fair value.

Transfers between level 1 and 2

During the period, Nordea transferred interest-bearing securities of NOK 1 496m from Level 1 to Level 2 of the fair value hierarchy. The reason for the transfer from Level 1 to Level 2 is that there are only a few price setters of these securities.

Movements in level 3

The following table shows a reconciliation of the opening and closing carrying amount of level 3 financial assets and liabilities recognised at fair value.

| | | Unrealised fair value gains/losses recorded in the | | | Translation | |
|--------------------------|------------|--|-----------|-------|-------------|-------------|
| <u>31 Mar 2015, NOKm</u> | 1 jan 2015 | income statement | Purchases | Sales | differences | 31 Mar 2015 |
| Assets | | | | | | |
| Shares | 179 | 0 | 0 | 0 | -3 | 176 |

Unrealised gains/losses related to those assets and liabilities held at the end of the reporting period. Transfers between categories are measured at the end of the reporting period. Fair value gains/losses in the income statement during the year are included in "Net results from items at fair value".

During the period NBN Group had no transfers from level 1 and level 2 to level 3 of the fair value hierarchy.

Valuation techniques and inputs used in the fair value measurements in Level 3

| 31 Mar 2015, NOKm | Fair value Valuation techniques |
|-------------------|--|
| Unlisted Shares | 176 Discounted cash flow/net asset value |
| Total | 176 |

Note 11 - Capital adequacy

These figures are according to part 8 of CRR

Summary of items included in own funds

Total Own Funds, including profit

| | 31 Mar | 31 Dec ² | 31 Mar |
|---|--------|----------------------------|--------|
| NOKm | 2015 | 2014 | 2014 |
| Calculation of own funds | | | |
| Equity in the consolidated situation | 45,054 | 45,120 | 40,779 |
| Proposed/actual dividend | | 0 | |
| Common Equity Tier 1 capital before regulatory adjustments | 45,054 | 45,120 | 40,779 |
| Deferred tax assets | | | |
| Intangible assets | -151 | -149 | -364 |
| IRB provisions shortfall (-) ¹ | -141 | -63 | -78 |
| Deduction for investments in credit institutions (50%) | | | |
| Pension assets in excess of related liabilities | -1 | -0 | |
| Other items, net | -168 | -356 | -97 |
| Total regulatory adjustments to Common Equity Tier 1 capital | -461 | -568 | -540 |
| Common Equity Tier 1 capital (net after deduction) | 44,593 | 44,552 | 40,239 |
| Additional Tier 1 capital before regulatory adjustments | 4,539 | 5,187 | 4,936 |
| Total regulatory adjustments to Additional Tier 1 capital | | | |
| Additional Tier 1 capital | 4,539 | 5,187 | 4,936 |
| Tier 1 capital (net after deduction) | 49,132 | 49,739 | 45,176 |
| Tier 2 capital before regulatory adjustments | 4,449 | 4,096 | 3,333 |
| IRB provisions excess (+)/shortfall (-) ¹ | | | -78 |
| Deduction for investments in credit institutions (50%) | | | |
| Deductions for investments in insurance companies | | | |
| Pension assets in excess of related liabilities | | | |
| Other items, net | | 77 | |
| Total regulatory adjustments to Tier 2 capital | | 77 | -78 |
| Tier 2 capital | 4,449 | 4,173 | 3,255 |
| Own funds (net after deduction) | 53,581 | 53,912 | 48,431 |
| ¹ Shortfall is now deducted 100% CET1, previously 50% T1, 50% T2 | | | |
| ² Including profit | | | |
| | | | |
| | | | |
| Own Funds including profit | | | |
| | 31 Mar | 31 Dec | 31 Mar |
| NOKm | 2015 | 2014 | 2014 |
| Common Equity Tier 1 capital, including profit | 46,069 | 44,552 | 41,361 |
| | 55.050 | 50.010 | 10 550 |

55,058

53,912

49,553

Note 11 - Capital adequacy cont.

Minimum capital requirement and REA

| | 31 Mar | 31 Mar | 31 Dec | 31 Dec | 31 Mar | 31 Mar |
|--|-------------|---------|-------------|---------|-------------|---------|
| | 2015 | 2015 | 2014 | 2014 | 2014 | 2014 |
| | Minimum | | Minimum | | Minimum | |
| Nor | Capital | DEA | Capital | DEA | Capital | |
| NOKm | requirement | REA | requirement | REA | requirement | REA |
| Credit risk | 14,735 | 184,194 | 14,373 | 179,658 | 14,726 | 184,073 |
| – of which counterparty credit risk | 186 | 2,324 | 251 | 3,141 | 58 | 727 |
| IRB | 13,064 | 163,301 | 12,884 | 161,051 | 13,476 | 168,452 |
| - of which corporate | 9,631 | 120,384 | 9,849 | 123,108 | 10,358 | 129,479 |
| – of which advanced | 9,081 | 113,504 | 9,309 | 116,355 | 9,847 | 123,088 |
| – of which foundation | 550 | 6,880 | 540 | 6,753 | 511 | 6,390 |
| - of which institutions | 364 | 4,552 | 333 | 4,168 | 500 | 6,245 |
| - of which retail | 2,846 | 35,574 | 2,498 | 31,227 | 2,434 | 30,420 |
| – of which secured by immovable property collateral | 2,145 | 26,816 | 1,816 | 22,699 | 1,852 | 23,151 |
| – of which other retail | 701 | 8,758 | 682 | 8,528 | 582 | 7,269 |
| – of which other | 223 | 2,791 | 204 | 2,548 | 185 | 2,309 |
| Standardised | 1,671 | 20,893 | 1,489 | 18,607 | 1,250 | 15,621 |
| – of which central governments or central banks | 0 | 1 | 0 | 0 | 0 | 1 |
| – of which regional governments or local authorities | 13 | 163 | 15 | 190 | 11 | 136 |
| – of which public sector entities | 1 | 13 | | | | |
| – of which multilateral development banks | | | | | | |
| – of which international organisations | | | | | | |
| – of which institutions | 922 | 11,522 | 755 | 9,441 | 480 | 6,004 |
| - of which corporate | 5 | 62 | 4 | 54 | 71 | 883 |
| - of which retail | 480 | 6,005 | 484 | 6,048 | 597 | 7,458 |
| – of which secured by mortgages on immovable property | | | | | | |
| – of which in default | 6 | 74 | 5 | 63 | 19 | 242 |
| – of which associated with particularly high risk | | | | | | |
| – of which covered bonds | | | | | | |
| - of which institutions and corporates with a short-term | | | | | | |
| credit assessment | | | | | | |
| - of which collective investments undertakings (CIU) | | | | | | |
| – of which equity | 10 | 130 | 9 | 106 | 0 | 0 |
| - of which other items | 234 | 2,923 | 217 | 2,705 | 72 | 896 |
| Credit Value Adjustment Risk | 57 | 710 | 35 | 436 | 0 | 0 |
| Market risk | 164 | 2,049 | 276 | 3,447 | 192 | 2,398 |
| – of which trading book, Internal Approach | 115 | 1,436 | 218 | 2,719 | 161 | 2,007 |
| – of which trading book, Standardised Approach | 49 | 613 | 58 | 728 | 31 | 391 |
| – of which banking book, Standardised Approach | | | | | | |
| Operational risk | 1,826 | 22,822 | 1,744 | 21,806 | 1,738 | 21,720 |
| Standardised | 1,826 | 22,822 | 1,744 | 21,806 | 1,738 | 21,720 |
| Sub total | 16,782 | 209,775 | 16,428 | 205,347 | 16,655 | 208,192 |
| Adjustment for Basel I floor | | | | | | |
| Additional capital requirement according to Basel I floor ¹ | 11,194 | 139,928 | 11,658 | 145,728 | 8,936 | 111,703 |
| Total | 27,976 | 349,703 | 28,086 | 351,075 | 25,591 | 319,895 |

¹ Norwegian regulatory requirement as reported under the Basel II regulation framework

Note 11 - Capital adequacy cont.

Minimum Capital Requirement & Capital Buffers

| 1 1 | | | Capital Buffe | ers | | | |
|---|-----------------------------|----------------------|---------------|-----|---------|----------------------------|---------------------|
| | Minimum Capital | | | | | Capital Buffers | |
| Percentage | requirement | CCoB | CCyB | SII | SRB | total | Total |
| Common Equity Tier 1 capital | 4.5 | 2.5 | | | 3 | 5.5 | 10 |
| Tier 1 capital | 6 | 2.5 | | | 3 | 5.5 | 11.5 |
| Own funds CCyB will increase to 1 % of CET1 in Q2 2015, and Si | 8 i will increase to 1 % | 2.5 of CET1 in O3 | 2015 | | 3 | 5.5 | 13.5 |
| | | <u> </u> | | | | | |
| NOKm | | | | | | | |
| Common Equity Tier 1 capital | 15,737 | 8,743 | | | 10,491 | 19,234 | 34,970 |
| Tier 1 capital | 20,982 | 8,743 | | | 10,491 | 19,234 | 40,216 |
| Own funds | 27,976 | 8,743 | | | 10,491 | 19,234 | 47,210 |
| Common Equity Tier 1 available to meet Capital Buffe | ers | | | | | | |
| | | | | | 31 Mar | 31 Dec ¹ | 31 Mar |
| Percentage points of REA | | | | | 2015 | 2014 | 2014 |
| Common Equity Tier 1 capital ¹ | | | | | 12.2 | 12.6 | N/A |
| ¹ Including profit of the period | | | | | | | |
| Capital ratios | | | | | | | |
| I. | | | | | 31 Mar | 31 Dec | 31 Mar |
| Percentage | | | | | 2015 | 2014 | 2014 |
| Common Equity Tier 1 capital ratio, including profit | | | | | 22.0 | 21.7 | 19.9 |
| Tier 1 capital ratio, including profit | | | | | 24.1 | 24.2 | 22.2 |
| Total Capital ratio, including profit | | | | | 26.2 | 26.3 | 23.8 |
| Common Equity Tier 1 capital ratio, excluding profit | | | | | 21.3 | 19.3 | 19.3 |
| Tier 1 capital ratio, excluding profit | | | | | 23.4 | 21.8 | 21.7 |
| Total Capital ratio, excluding profit | | | | | 25.5 | 23.8 | 23.3 |
| Capital ratios including Basel I floor | | | | | | | |
| 1 0 | | | | | 31 Mar | 31 Dec | 31 Mar |
| Percentage | | | | | 2015 | 2014 | 2014 |
| Common Equity Tier 1 capital ratio, including profit | | | | | 13.2 | 12.7 | 12.9 |
| Tier 1 capital ratio, including profit | | | | | 14.5 | 14.2 | 14.5 |
| Total Capital ratio, including profit | | | | | 15.7 | 15.4 | 15.5 |
| Common Equity Tier 1 capital ratio, excluding profit | | | | | 12.8 | 11.3 | 12.6 |
| Tier 1 capital ratio, excluding profit | | | | | 14.0 | 12.8 | 14.1 |
| Total Capital ratio, excluding profit | | | | | 15.3 | 13.9 | 15.1 |
| Leverage ratio | | | | | 31 Mar | 31 Dec ¹ | 31 Mar ² |
| Leverage ruito | | | | | 2015 | 2014 | 2014 |
| Tier 1 capital, transitional definition, NOKm ¹ | | | | | 49,132 | 49,739 | N/A |
| Leverage ratio exposure, NOKm | | | | | 787,571 | 781,048 | N/A |
| Leverage ratio, percentage | | | | | 6.2 | 6.4 | N/A |
| ¹ Including profit of the period | | | | | | | |
| | | | | | | | |

 $^{\rm 2}$ No reference in Q1.2014 due to Norway not being in CRD IV/CRR

| Note 11 | - Capital | adequacy cont. |
|---------|-----------|----------------|
|---------|-----------|----------------|

| | On-balance exposure, | * | Exposure value (EAD), | of which EAD for off-balance, | Exposure– weighted average risk |
|--|-------------------------|--------------------|-----------------------------------|-------------------------------------|---------------------------------------|
| <u>Credit risk exposures for which internal models are used, split by rating grade</u> Corporate, foundation IRB: | <u>NOKm</u> 9,924 | <u>NOKm</u> 874 | <u>NOKm¹</u> 10,733 | <u>NOKm</u> 655 | weight: 64.1 |
| - of which rating grades 6 | 107 | 11 | 10,755 | 9 | 16.9 |
| – of which rating grades 5 | 1,624 | 230 | 1,936 | 172 | 31.5 |
| – of which rating grades 4 | 4,928 | 418 | 5,380 | 313 | 63.3 |
| – of which rating grades 3 | 2,551 | 138 | 2,561 | 103 | 92.4 |
| – of which rating grades 2 | 2,551 | 2 | 2,501 | 2 | 149.0 |
| – of which rating grades 1 | 30 | - | 30 | - | 209.8 |
| - of which unrated | 224 | 75 | 247 | 56 | 109.1 |
| – of which defaulted | 366 | 0 | 366 | 0 | 0.0 |
| Corporate, advanced IRB: | 230,027 | 81,419 | 268,782 | 40,453 | 42.2 |
| – of which rating grades 6 | 7,624 | 7,750 | 11,502 | 3,852 | 12.8 |
| – of which rating grades 5 | 42,955 | 33,446 | 60,779 | 16,919 | 27.8 |
| – of which rating grades 4 | 136,047 | 33,593 | 150,918 | 16,482 | 43.0 |
| – of which rating grades 3 | 31,278 | 5,421 | 33,507 | 2,902 | 60.2 |
| – of which rating grades 2 | 4,259 | 113 | 4,097 | 40 | 112.5 |
| – of which rating grades 1 | 166 | 6 | 157 | 4 | 132.9 |
| – of which unrated | 3,894 | 394 | 4,074 | 253 | 50.0 |
| – of which defaulted | 3,805 | 697 | 3,748 | | 86.7 |
| Institutions, foundation IRB: | 44,058 | 3,826 | 50,986 | 1,430 | 8.9 |
| – of which rating grades 6 | 37,563 | 5 | 40,235 | 539 | 5.9 |
| – of which rating grades 5 | 6,275 | 1,021 | 10,059 | 766 | 18.4 |
| – of which rating grades 4 | 82 | 2,799 | 552 | 124 | 42.7 |
| – of which rating grades 3 | 54 | | 55 | | 112.0 |
| – of which rating grades 2 | 1 | | 1 | | 227.5 |
| – of which rating grades 1 | 0 | | 0 | | 233.9 |
| – of which unrated – of which defaulted | 83 | 1 | 83 | 0 | 42.7 |
| | | 10 1/5 | 210 52(| 5 075 | 10 5 |
| Retail, of which secured by real estate: | 204,550 | 18,167 | 210,526 | 5,975 | 12.7 |
| – of which scoring grades A | 137,212 | 15,107 | 142,143 | 4,931 | 4.8 |
| - of which scoring grades B | 34,837 | 1,901 | 35,471 | 633 | 10.8 |
| – of which scoring grades C – of which scoring grades D | 13,542 8,837 | 544 280 | 13,733 8,940 | 191 103 | 22.5 42.8 |
| – of which scoring grades E – of which scoring grades E | 7,465 | 311 | 7,573 | 105 | 42.8 67.1 |
| – of which scoring grades F | 1,646 | 20 | 1,654 | 8 | 111.7 |
| - of which not scored | 1,040 | 20 | 1,054 | 0 | 44.7 |
| - of which defaulted | 1,000 | 3 | 1,001 | 1 | 223.4 |
| Retail, of which other retail: | 33,157 | 12,077 | 38,565 | 5,409 | 22.7 |
| – of which scoring grades A | 16,111 | 7,269 | 19,241 | 3,129 | 8.3 |
| – of which scoring grades B | 6,925 | 2,227 | 7,953 | 1,027 | 16.8 |
| – of which scoring grades C | 3,262 | 1,141 | 3,808 | 548 | 32.2 |
| – of which scoring grades D | 2,530 | 714 | 2,885 | 357 | 45.9 |
| – of which scoring grades E | 3,349 | 556 | 3,613 | 263 | 49.6 |
| – of which scoring grades F | 561 | 67 | 593 | 32 | 72.4 |
| - of which not scored | 9 | 61 | 43 | 34 | 66.9 |
| – of which defaulted | 410 | 42 | 430 | 20 | 240.4 |
| Other non credit-obligation assets: | 3,819 | 0 | 3,278 | 0 | 85.1 |

Nordea does not have the following IRB exposure classes: equity exposures, items representing securitisation positions, central governments and central banks, qualifying revolving retail

¹Includes EAD for on-balance, off-balance, derivatives and securities financing

Note 11 - Capital adequacy cont.

| Capital requirements for market risk | Trad | ling book, IM | Tra | ding book, SA | Ban | king book, SA | | Total |
|---|-------|---------------|-----|---------------|-----|---------------|-------|-------------|
| | | Capital | | Capital | | Capital | | Capital |
| NOKm | REA | requirement | REA | requirement | REA | requirement | REA | requirement |
| Interest rate risk & other ¹ | 115 | 9 | 521 | 42 | | | 636 | 51 |
| Equity risk | 318 | 26 | 92 | 7 | | | 410 | 33 |
| Foreign exchange risk | 1 | 0 | | | | | 1 | 0 |
| Commodity risk | | | | | | | 0 | 0 |
| Settlement risk | | | | | | | 0 | 0 |
| Diversification effect | -99 | -8 | | | | | -99 | -8 |
| Stressed Value-at-Risk | 1,101 | 88 | | | | | 1,101 | 88 |
| Incremental Risk Measure | 0 | 0 | | | | | 0 | 0 |
| Comprehensive Risk Measure | 0 | 0 | | | | | 0 | 0 |
| Total | 1,436 | 115 | 613 | 49 | 0 | 0 | 2,049 | 164 |

¹Interest rate risk column Trading book IA includes both general and specific interest rate risk which is elsewhere referred to as interest rate VaR and credit spread VaR.

Note 12 - Risks and uncertainties

Nordea Bank Norge's revenue base reflects our business with a large and diversified customer base, comprised of both household and corporate customers and represents different geographic areas and industries.

NBN's main risk exposure is credit risk. NBN also assumes risks such as market risk, liquidity risk and operational risk. For further information on risk composition, see the 2014 Annual Report.

The financial crisis and the deteriorating macroeconomic situation have not had a material impact on NBN's financial position. However, the macroeconomic development remains uncertain. None of the above exposures and risks is expected to have any significant adverse effect on NBN or our financial position in the medium term.

Within the framework of the normal business operations, NBN faces claims in civil lawsuits and other disputes, most of which involve relatively limited amounts. None of these disputes are considered likely to have any significant adverse effect on NBN or our financial position in the next six months.

Nordea Bank Norge ASA Income statements

| | Q1 | Q1 | Full year |
|--|--------|--------|-----------|
| NOKm | 2015 | 2014 | 2014 |
| Operating income | | | |
| Interest income | 3,539 | 3,780 | 15,346 |
| Interest expense | -1,810 | -2,061 | -8,257 |
| Net interest income | 1,729 | 1,719 | 7,089 |
| Fee and commision income | 842 | 759 | 3,330 |
| Fee and commision expense | -198 | -188 | -823 |
| Net fee and commission income | 644 | 571 | 2,507 |
| Net result from items at fair value | 333 | 127 | 635 |
| Dividends and group contribution | 0 | 0 | 675 |
| Other operating income | 64 | 56 | 213 |
| Total operating income | 2,770 | 2,473 | 11,119 |
| Operating expenses | | | |
| General administrative expenses: | | | |
| Staff costs | -734 | -726 | -3,027 |
| Other expenses | -418 | -428 | -1,855 |
| Depreciation of tangible and intangible assets | -20 | -36 | -329 |
| Total operating expenses | -1,172 | -1,190 | -5,211 |
| Profit before loan losses | 1,598 | 1,283 | 5,908 |
| Net loan losses | -247 | -354 | -760 |
| Operating profit | 1,351 | 929 | 5,148 |
| Income tax expense | -342 | -261 | -1,386 |
| Net profit for the period | 1,009 | 668 | 3,762 |

Nordea Bank Norge ASA Balance sheet

| | 31 Mar | 31 Dec | 31 Mar |
|---|---------|---------|---------|
| NOKm | 2015 | 2014 | 2014 |
| Assets | | | |
| Cash and balances with central banks | 13,220 | 2,499 | 6,714 |
| Loans to central banks and credit institutions | 69,108 | 54,138 | 52,435 |
| Loans to the public | 366,808 | 362,445 | 330,086 |
| Interest-bearing securities | 96,068 | 102,734 | 94,124 |
| Financial instruments pledged as collateral | 215 | 1,392 | 512 |
| Shares | 342 | 440 | 527 |
| Derivatives | 8,258 | 12,314 | 3,267 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 445 | 509 | 372 |
| Investments in group undertakings | 5,814 | 5,814 | 5,042 |
| Investments in associated undertakings | 417 | 417 | 417 |
| Intangible assets | 83 | 85 | 303 |
| Property and equipment | 531 | 543 | 474 |
| Investment property | 1 | 1 | 9 |
| Other assets | 3,969 | 18,674 | 8,215 |
| Prepaid expenses and accrued income | 1,038 | 1,128 | 1,568 |
| Total assets | 566,317 | 563,133 | 504,065 |
| * 1 0 | | | |
| Liabilities | | 220 125 | 215 460 |
| Deposits by credit institutions | 257,400 | 239,137 | 215,460 |
| Deposits and borrowings from the public | 233,232 | 236,909 | 218,353 |
| Debt securities in issue | 5,199 | 4,682 | 4,931 |
| Derivatives | 8,087 | 6,465 | 4,999 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 65 | 105 | -14 |
| Current tax liabilities | 1,056 | 694 | 261 |
| Other liabilities | 8,429 | 23,864 | 13,145 |
| Accrued expenses and prepaid income | 1,112 | 1,072 | 2,033 |
| Deferred tax liabilities | 985 | 979 | 554 |
| Provisions | 267 | 195 | 114 |
| Retirement benefit obligations | 2,234 | 2,286 | 1,104 |
| Subordinated liabilities | 10,012 | 9,471 | 8,229 |
| Total liabilities | 528,078 | 525,859 | 469,169 |

Equity

| Share capital | 4,411 | 4,411 | 4,411 |
|--|---------|---------|---------|
| Share premium reserve | 3,402 | 3,402 | 3,402 |
| Other reserves | 244 | 290 | 1,013 |
| Retained earnings | 30,182 | 29,171 | 26,070 |
| Total equity | 38,239 | 37,274 | 34,896 |
| Total liabilities and equity | 566,317 | 563,133 | 504,065 |
| Assets pledged as security for own liabilities | 71,394 | 67,679 | 73,184 |
| Contingent liabilities | 6,583 | 6,587 | 1,789 |
| Commitments ¹ | 192,591 | 201,610 | 213,535 |
| | | | |

¹Restated, see Note 1 Accouting Principles for further detail

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