



Nordea Kredit Investor Presentation 2015 Q4

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Nordea Kredit

Making it possible

Introduction and contact information

This Investor Presentation has been compiled by Nordea Kredit for information purposes only and offers facts and figures on Nordea Kredit and the mortgage collateral supporting outstanding covered mortgage bonds and mortgage bonds.

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- Nordea Kredit – in brief
- Ratings and OC
- Loan portfolio
- LTV

Nordea Kredit – in brief I

- Founded in 1993, number of employees (in FTEs) 101 (as per 2015 Q4)
- New issues are covered mortgage bonds (SDROs), exclusively
- All bonds issued by Nordea Kredit are rated AAA (by S&P) and Aaa (by Moody's)
- Profit before tax 2015, DKK 1,913m and Cost/Income ratio 10.6%
- Mortgage loans at nominal value 2015 Q4: DKK 383.8bn (2015 Q3: DKK 381.3bn)
- Mortgage loans at fair value 2015 Q4: DKK 385.9bn (2015 Q3: DKK 383.0bn)
- Market share 2015 Q4: 15.0% (2015 Q3: 15.0%)
(Mortgage loans at nominal value as a share of all Danish mortgage bank loans)

Nordea Kredit – in brief II

- Weighted average LTV 2015 Q4: 63% (2015 Q3: 63%)
- Total capital ratio at end of 2015: 29.7% and Tier 1 capital ratio 29.7% (excl. transitional rules)
- Match-funded “Pass Through” setup complying with the Danish specific balance principle
- Late payments by borrowers 2015 Q3: 0.17% (2015 Q2: 0.18%)
(Residential properties and holiday homes, 3½ months after the September 30, 2015 payment date)
- Danish mortgage banks are regulated and supervised by Finanstilsynet
(The Danish FSA)
- All covered bonds issued by Nordea Kredit are ECBC-labeled – see <http://nordeakredit.dk/> - Investor information

Nordea Kredit – ratings and over-collateralisation

	Moody's		S&P	
	CC 1	CC2	CC1	CC 2
Ratings of issued bonds	Aaa	Aaa	AAA	AAA
Required OC / CE for Aaa and AAA rating, %	0.0	0.0	4.44	2.69
TPI leeway/Unused uplift	7	6	4	4

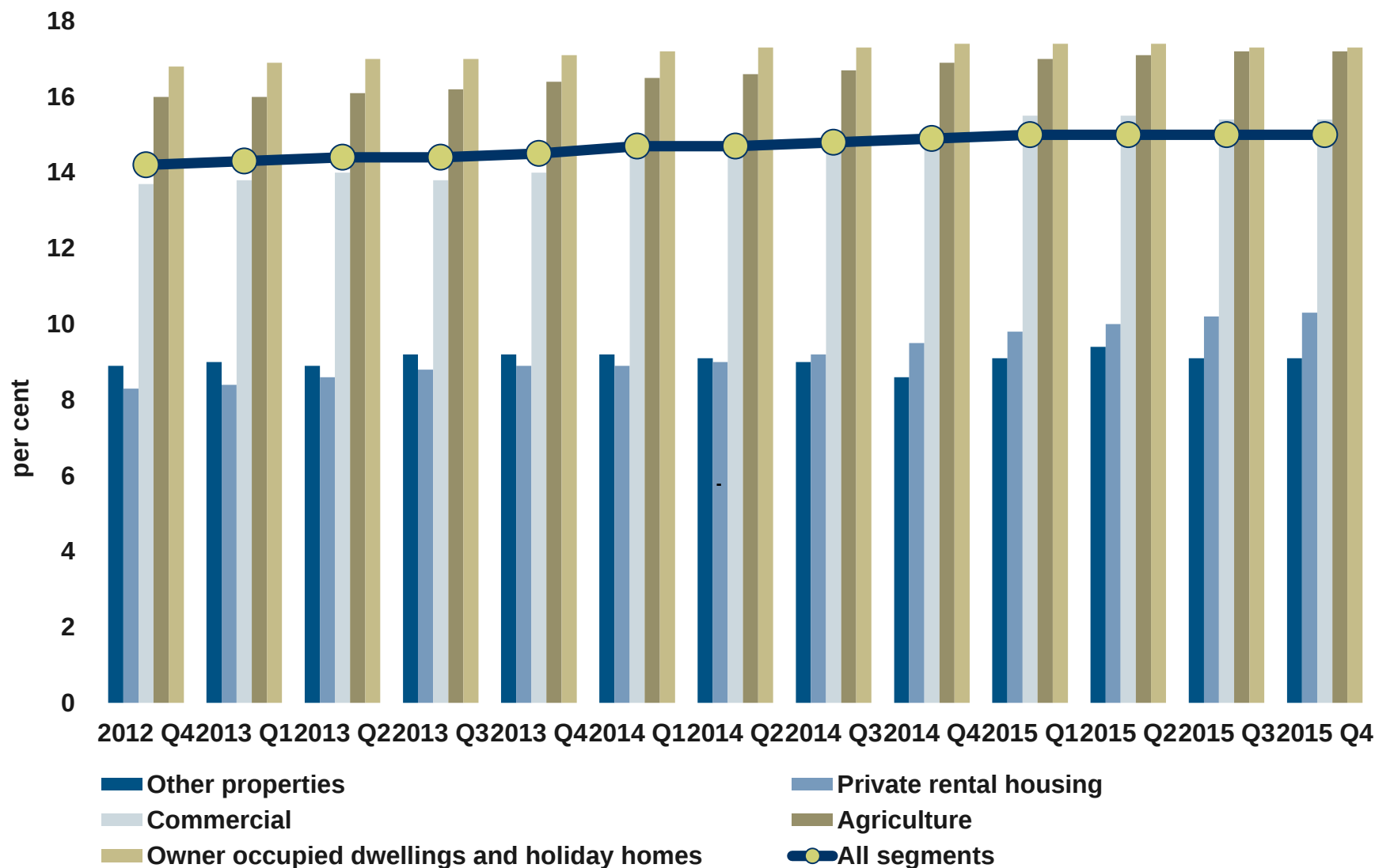
OC and CE requirements as set by Moody's and S&P, respectively
 TPI leeway and unused uplift as defined by Moody's and S&P, respectively
 OC data in the lower right hand box as computed by Nordea Kredit

OC per Q4 2015, %

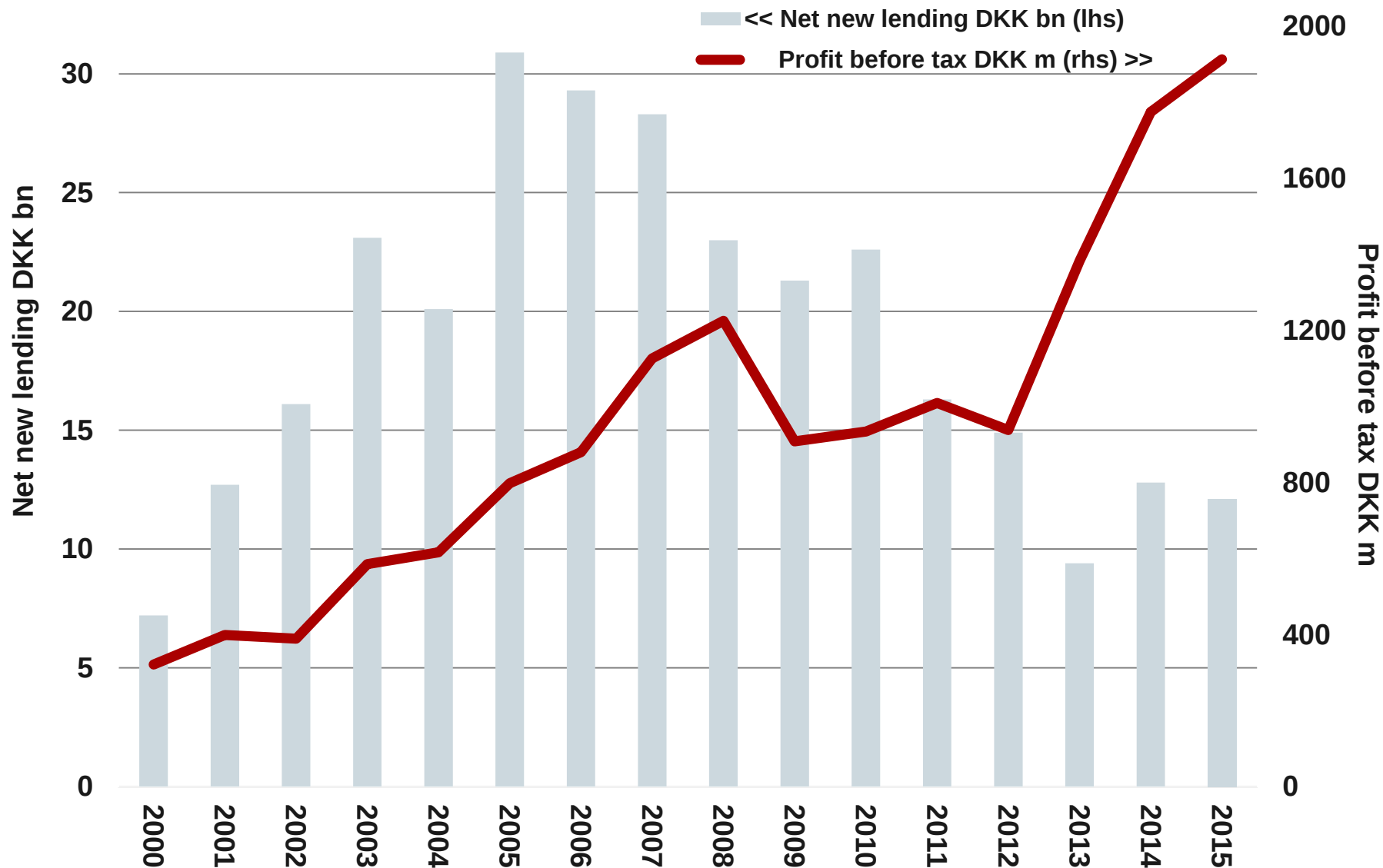
CC1: 7.8

CC2: 9.8

Nordea Kredit's market shares - outstanding loans in per cent of all Danish mortgage credit loans

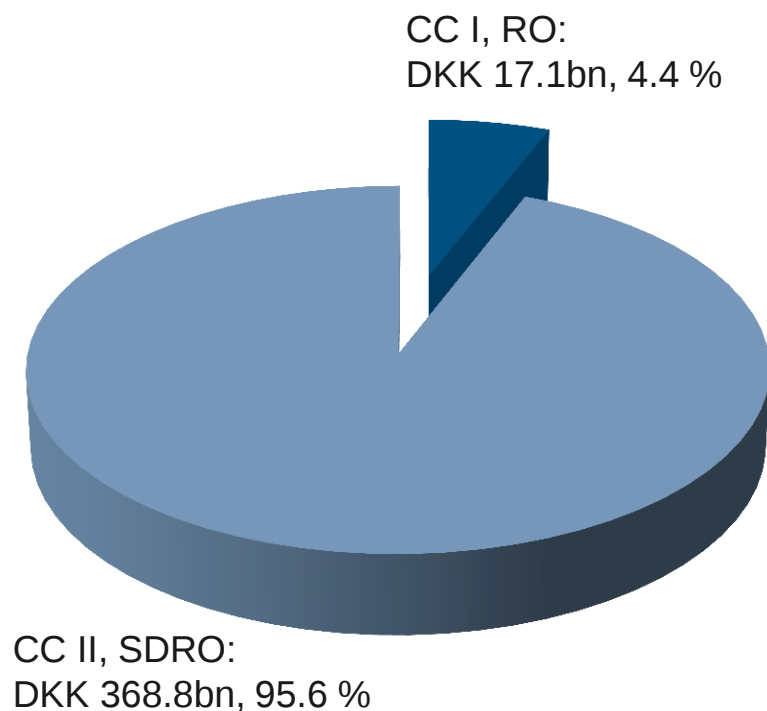


Nordea Kredit – profit and net new lending



Nordea Kredit capital centers

CCs I&II, 2015 Q4: DKK 385.9bn
(mortgage loans at fair value)



Nordea Kredit has two capital centers:

- CC I: Mortgage Bonds (Realkreditobligationer, "RO")

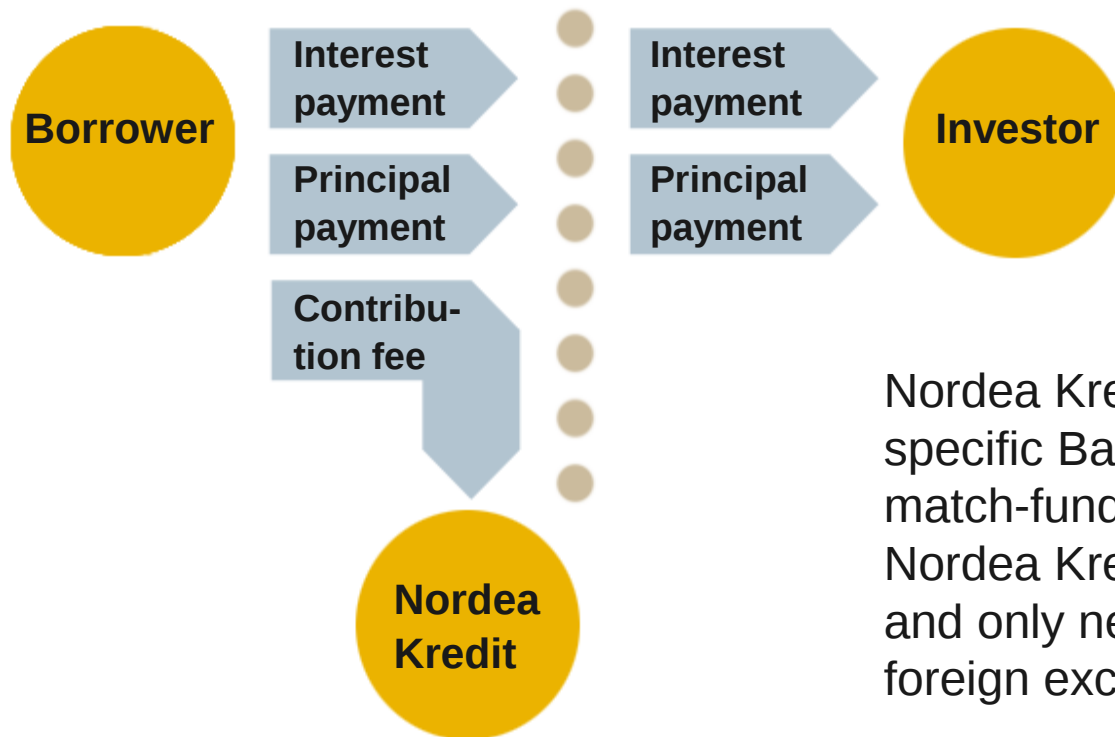
No open series.

About 66% of the bonds in CC I are grandfathered covered bonds according to UCITS/CRD.

- CC II: Covered Mortgage Bonds (Særligt dækkede realkreditobligationer, "SDRO") are issued out of CC II (2007 -).

All bonds in CC II are covered bonds according to UCITS/CRD.

Match-funded setup due to the specific Balance Principle

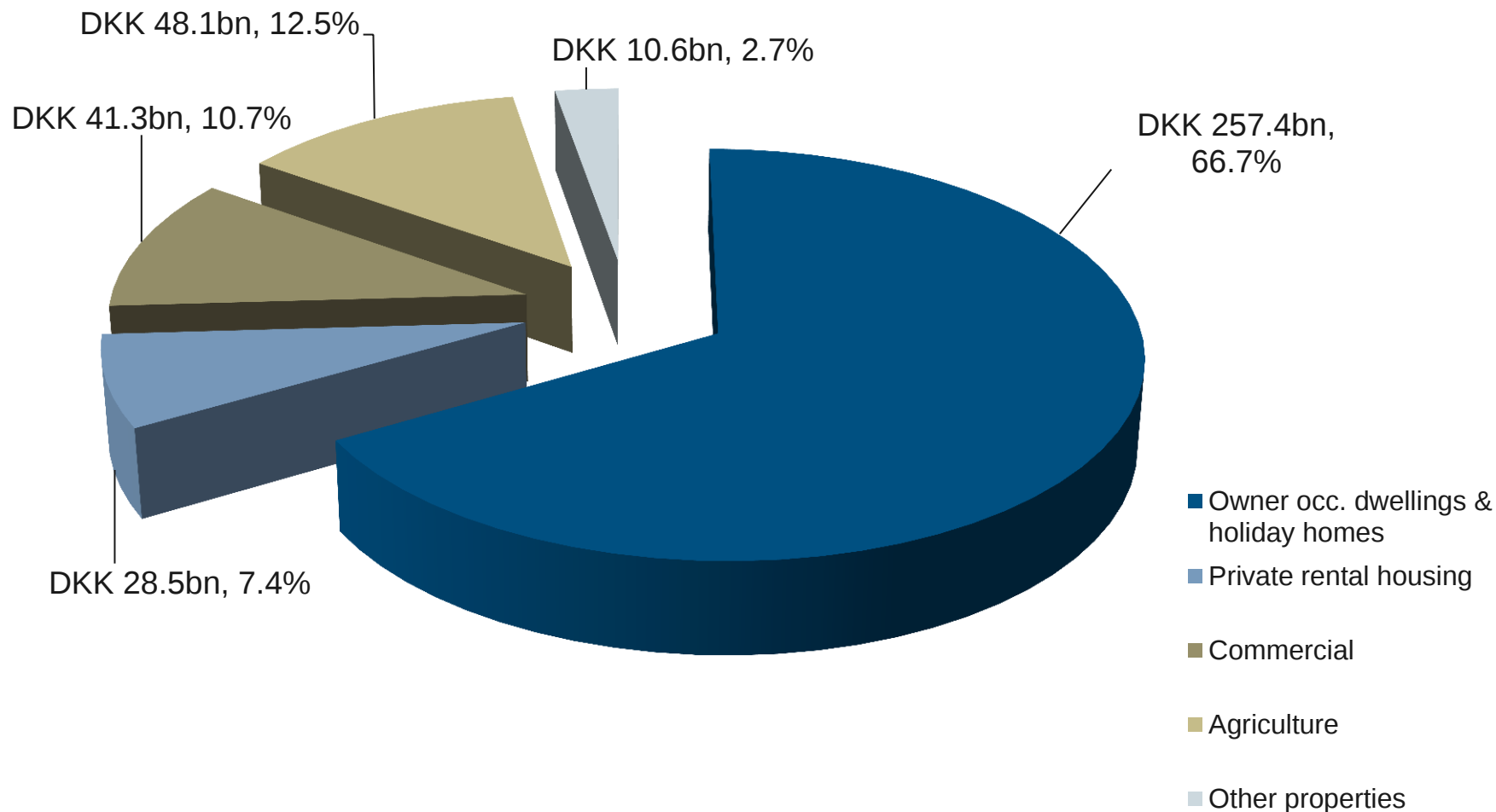


Nordea Kredit complies with the specific Balance Principle and has a match-funded “Pass Through” setup. Nordea Kredit has no prepayment risk and only negligible interest rate and foreign exchange risk.

Nordea Kredit – loan portfolio split by property categories

Capital centres I & II, 2015, Q4 at fair value: DKK 385.9bn

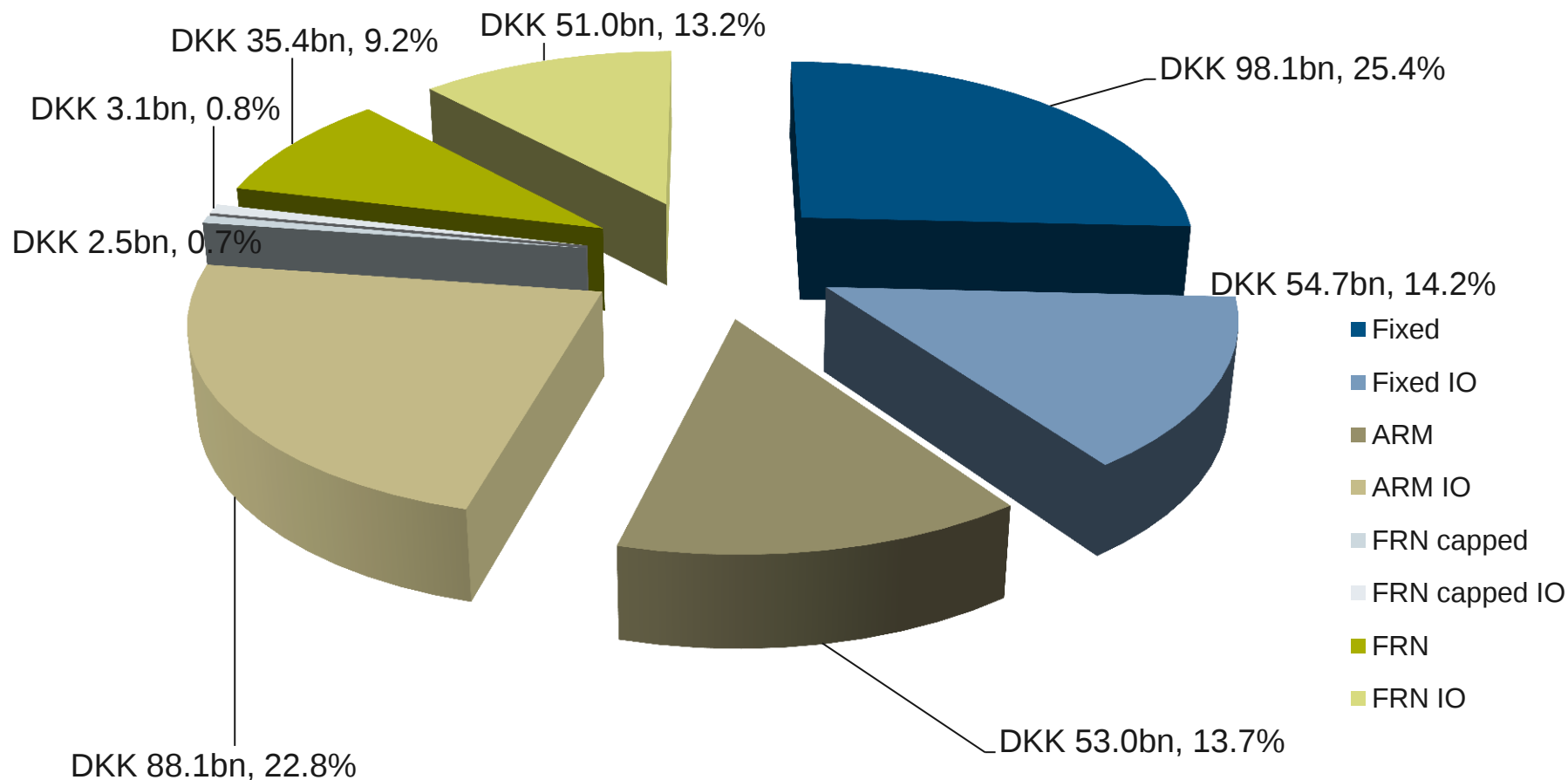
Distribution of all loans by property category



Nordea Kredit – loan portfolio - loan type split

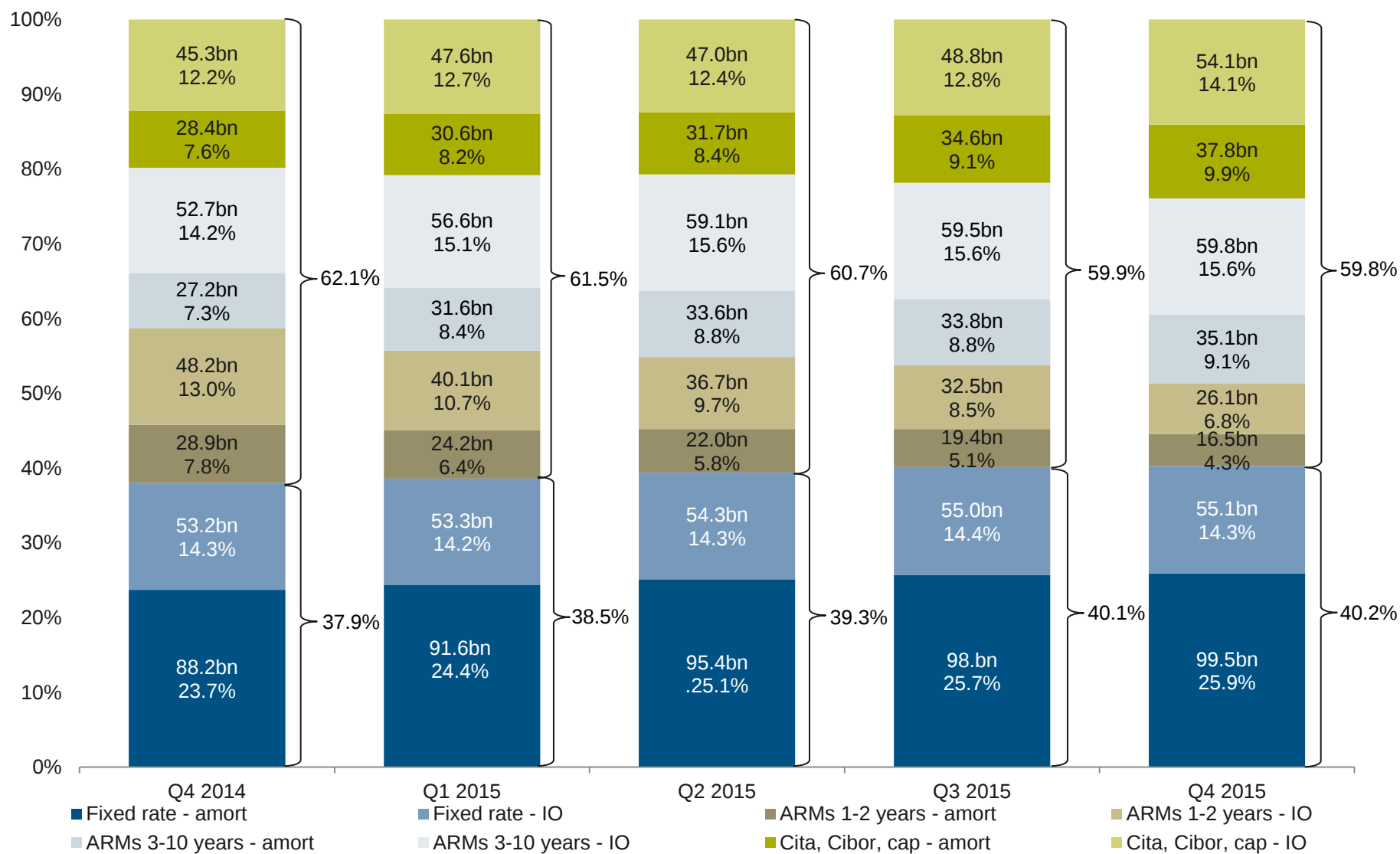
Capital centres I & II, 2015, Q4 at fair value: DKK 385.9bn

Distribution of all loans by loan type



Nordea Kredit – loan portfolio - loan type split

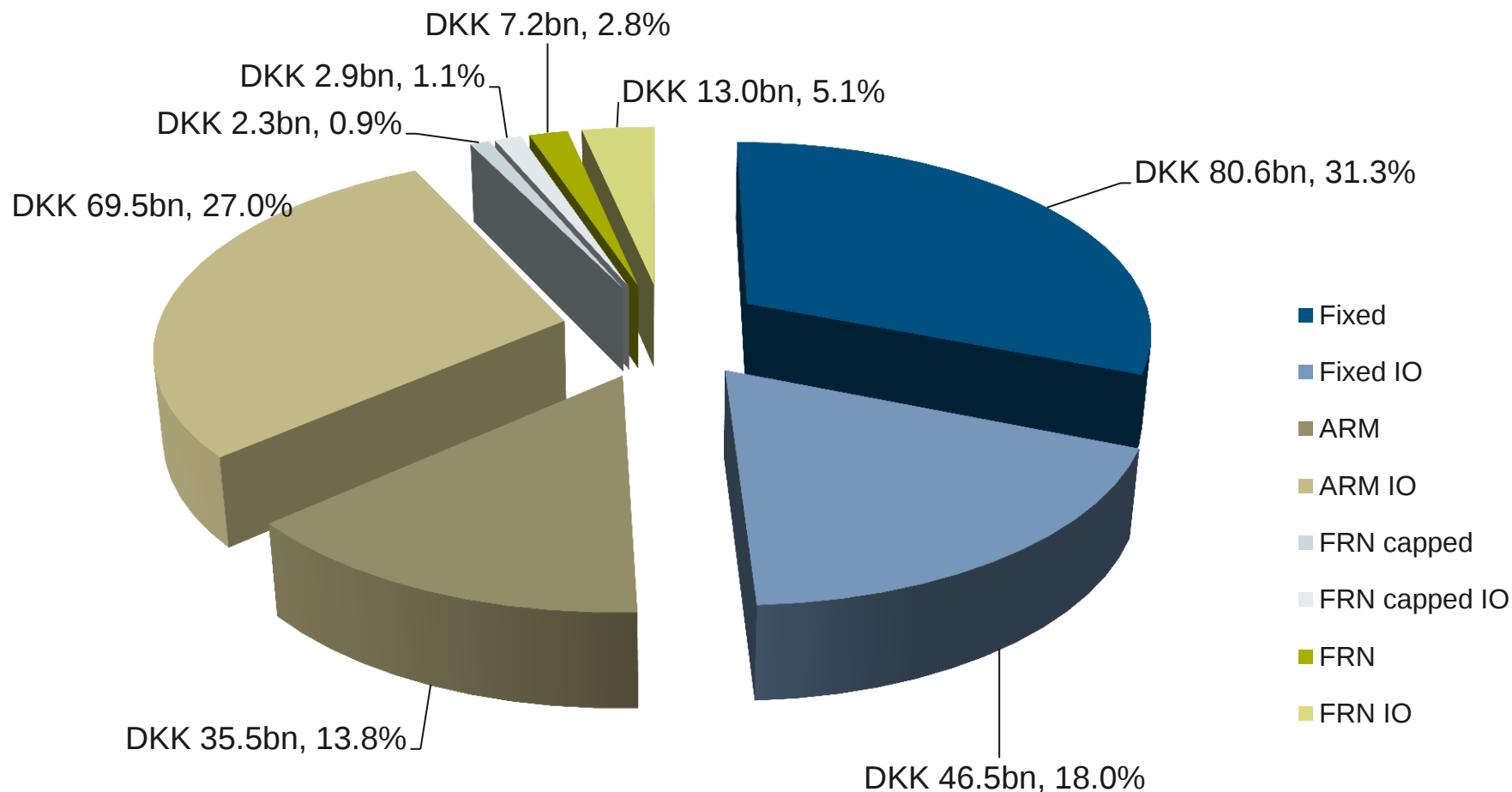
(Developments from 2014, Q4 - 2015, Q4 – nominal value)



Nordea Kredit – loan type split for owner occupied dwellings

Owner occupied dwellings and holiday homes, capital centres I & II, 2015, Q4 at fair value: DKK 257.4bn

Distribution of loans by loan type

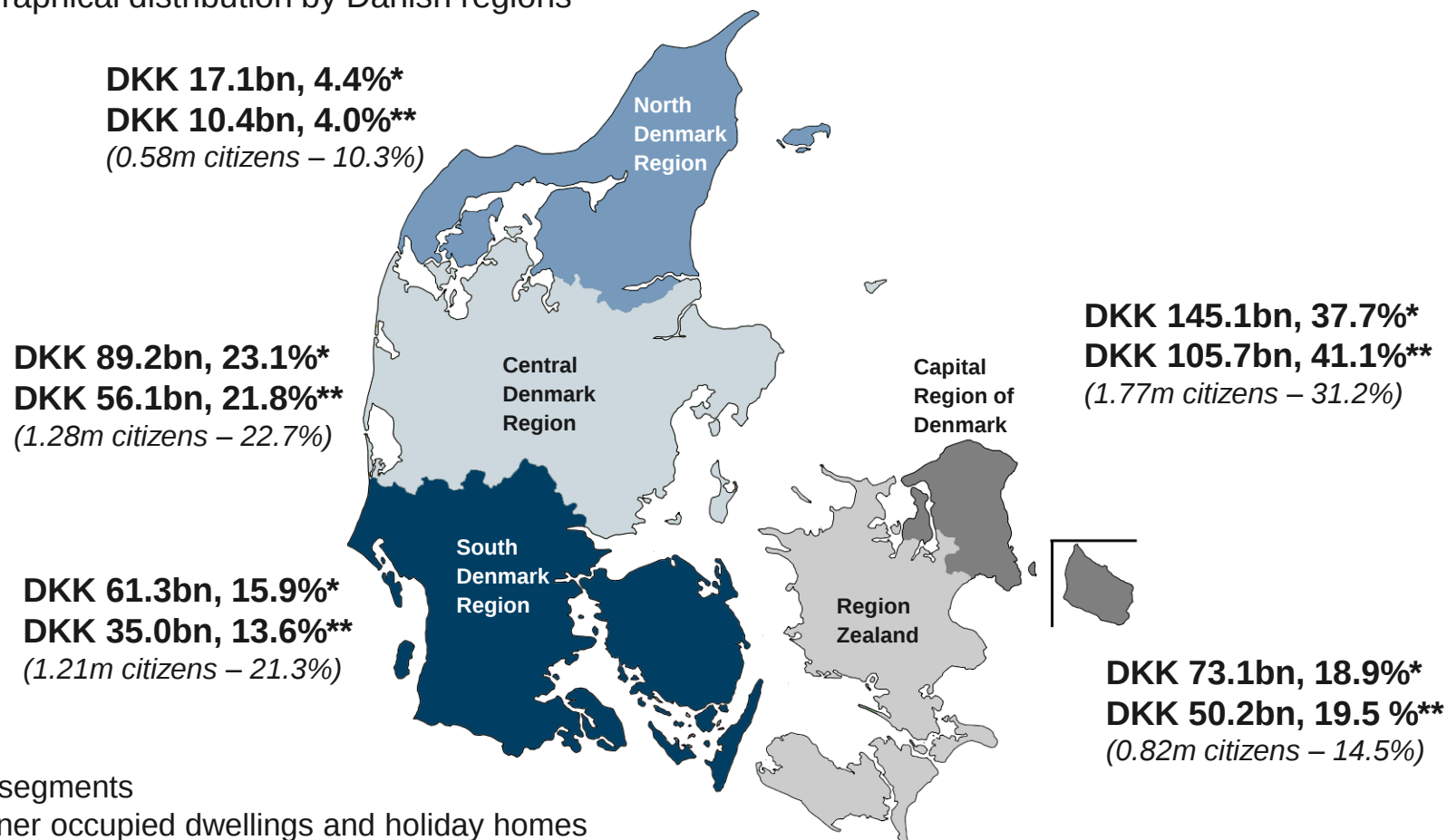


Nordea Kredit - loans by Danish regions and property categories

Capital centres I & II, 2015, Q4 at fair value: All property categories: DKK 385.9bn

Owner occupied dwellings & holiday homes: DKK 257.4bn

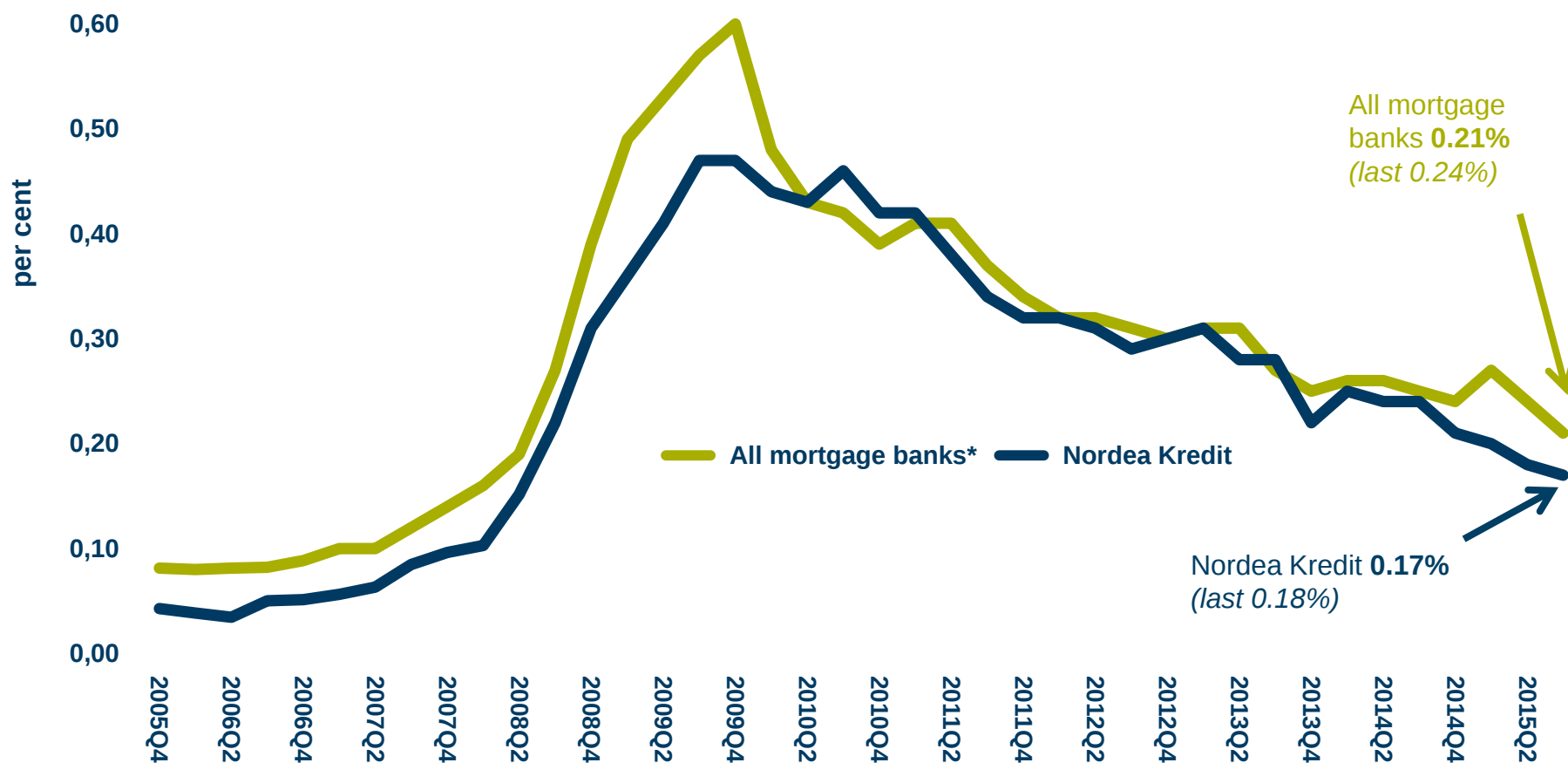
Geographical distribution by Danish regions



Total number of citizens 5.7m, April 1, 2015 – Source: Statistics Denmark

Asset quality - late payments by borrowers, 2015 Q3

0,70 Owner occupied dwellings and holiday homes, arrears as a percentage of the Q3, 2015 scheduled payments - 3½ months after due date



***) Including Nordea Kredit**

Asset quality - loss guarantee by Nordea Bank Danmark

Nordea Bank Danmark takes “first losses” on Nordea Kredit loans according to the table below:

Property type	Guarantee period *	Guarantee level **
Owner occupied dwellings	Lifetime of loan	25 per cent
Holiday homes	Lifetime of loan	25 per cent
Subsidized property	Lifetime of loan	10 per cent
Housing for youth/elderly	Lifetime of loan	10 per cent
Agricultural property	Lifetime of loan	25 per cent
Commercial property	Lifetime of loan	25 per cent

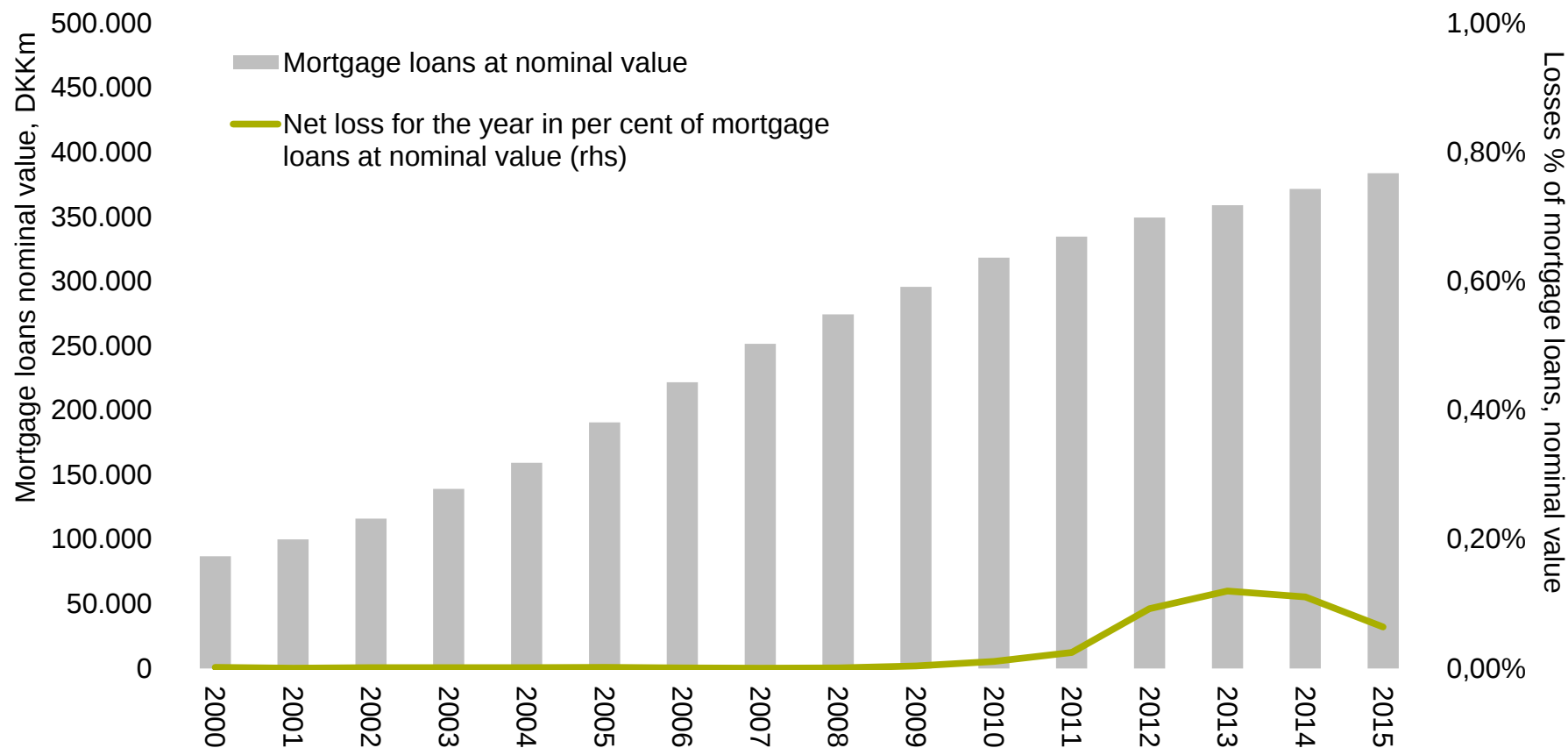
**) The guarantee period starts when a loan is disbursed or remortgaged. The former guarantee period of 5 or 10 years, respectively was changed to the lifetime of the loans on December 9, 2013.*

***) As a percentage of the original principal – disregarding all amortisation*

-The guarantee amount is not reduced during the guarantee period, but cannot exceed the outstanding debt.

-By the end of Q4 2015 loss guarantees from Nordea Bank comprised loans totalling DKK 357.6bn. The actual loss guarantees amounted to DKK 100.0bn.

Net losses in per cent of mortgage loans at nominal value



Nordea Kredit – LTV, loan-to-value 2015 Q4 *(2015 Q3)*

	LTV CC I & II		LTV CC I		LTV CC II	
	2015Q4	2015Q3	2015Q4	2015Q3	2015Q4	2015Q3
Owner occupied dwellings	69	69	68	69	69	69
Private rental housing	58	59	77	77	58	58
Commercial	54	55	47	48	54	55
Agriculture	50	50	47	48	50	50
Other properties	37	36	38	38	37	36
Total	63	63	64	65	63	63

- The figures are weighted averages for the respective property categories
- Please also see the information about Nordea Kredit in the [ECBC covered bonds labelling](#)

Legislation

- Danish mortgage financing is regulated and supervised by the DFSA (Finanstilsynet): www.ftnet.dk
- Some legislation can be found in English at the DFSA's English website: <http://www.finanstilsynet.dk/en/Regler-og-praksis/Translated-regulations.aspx>
- All relevant legislation can be found in Danish at the DFSA's Danish website: <http://www.finanstilsynet.dk/da/Regler-og-praksis/Lovsamling.aspx>



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