



# Nordea Kredit Investor Presentation 2016 Q1

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Nordea Kredit

*Making it possible*

# Introduction and contact information

This Investor Presentation has been compiled by Nordea Kredit for information purposes only and offers facts and figures on Nordea Kredit and the mortgage collateral supporting outstanding covered mortgage bonds and mortgage bonds.

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## Contents:

- Nordea Kredit – in brief
- Ratings and OC
- Loan portfolio
- LTV

# Nordea Kredit – in brief I

- Founded in 1993, number of employees (in FTEs) 101 (as per 2015 Q4)
- New issues are covered mortgage bonds (SDROs), exclusively
- All bonds issued by Nordea Kredit are rated AAA (by S&P) and Aaa (by Moody's)
- Profit before tax 2015, DKK 1,913m and Cost/Income ratio 10.6%
- Mortgage loans at nominal value 2016 Q1: DKK 390.7bn (2015 Q4: DKK 383.8bn)
- Mortgage loans at fair value 2016 Q1: DKK 384.9bn (2015 Q4: DKK 385.9bn)
- Market share 2016 Q1: 15.0% (2015 Q4: 15.0%)  
(Mortgage loans at nominal value as a share of all Danish mortgage bank loans)

## Nordea Kredit – in brief II

- Weighted average LTV 2016 Q1: 64% (2015 Q4: 63%)
- Total capital ratio at end of 2015: 29.7% and Tier 1 capital ratio 29.7% (excl. transitional rules)
- Match-funded “Pass Through” setup complying with the Danish specific balance principle
- Late payments by borrowers 2015 Q4: 0.16% (2015 Q3: 0.17%)  
(Residential properties and holiday homes, 3½ months after the December 31, 2015 payment date)
- Danish mortgage banks are regulated and supervised by Finanstilsynet  
(The Danish FSA)
- All covered bonds issued by Nordea Kredit are ECBC-labeled – see <http://nordeakredit.dk/> - Investor information

# Nordea Kredit – ratings and over-collateralisation

|                                            | Moody's |     | S&P  |      |
|--------------------------------------------|---------|-----|------|------|
|                                            | CC 1    | CC2 | CC1  | CC 2 |
| Ratings of issued bonds                    | Aaa     | Aaa | AAA  | AAA  |
| Required OC / CE for Aaa and AAA rating, % | 0.0     | 0.0 | 4.44 | 2.69 |
| TPI leeway/Unused uplift                   | 7       | 6   | 4    | 4    |

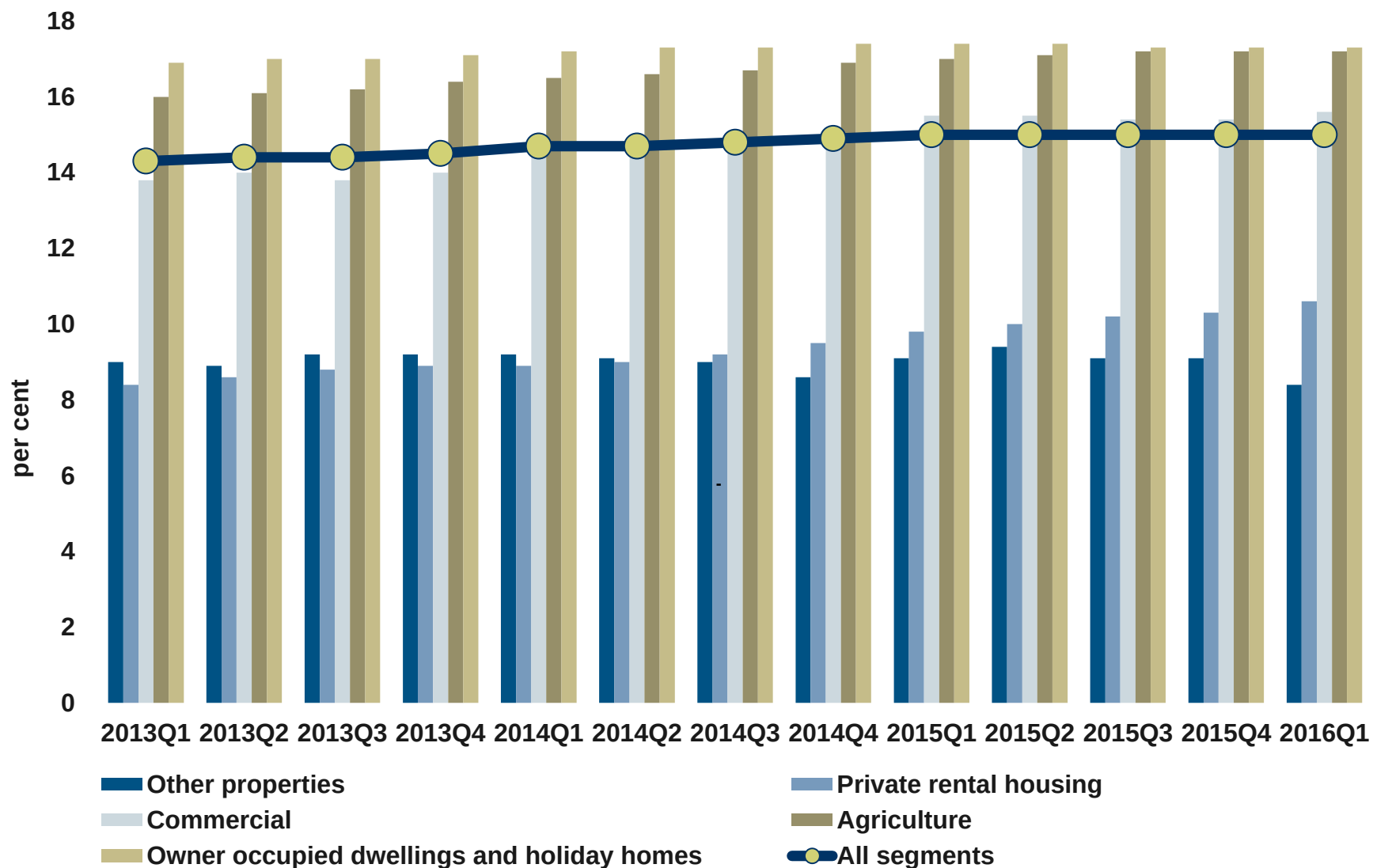
OC and CE requirements as set by Moody's and S&P, respectively  
 TPI leeway and unused uplift as defined by Moody's and S&P, respectively  
 OC data in the lower right hand box as computed by Nordea Kredit

OC per Q1 2016, %

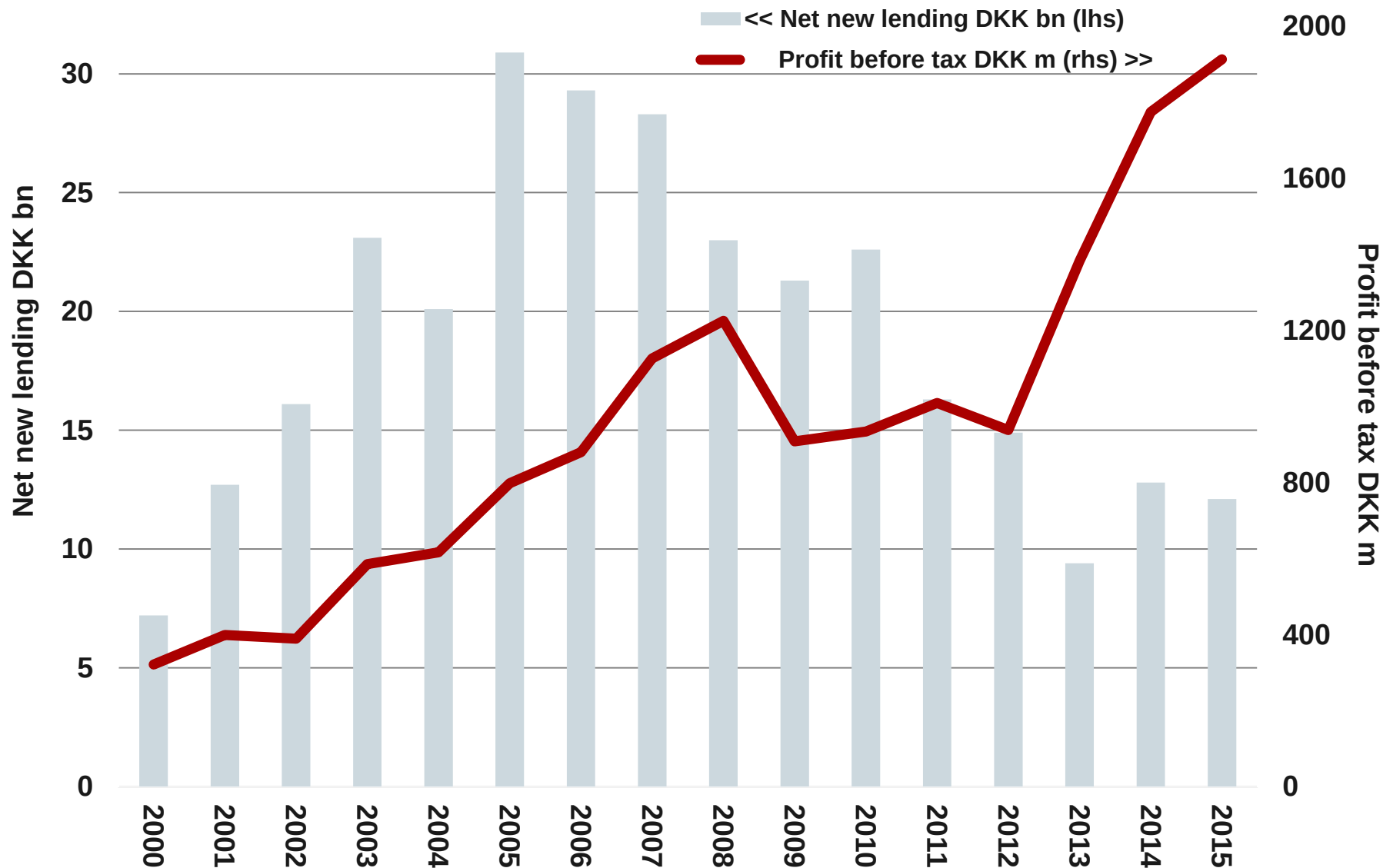
CC1: 8.1

CC2: 9.8

# Nordea Kredit's market shares - outstanding loans in per cent of all Danish mortgage credit loans

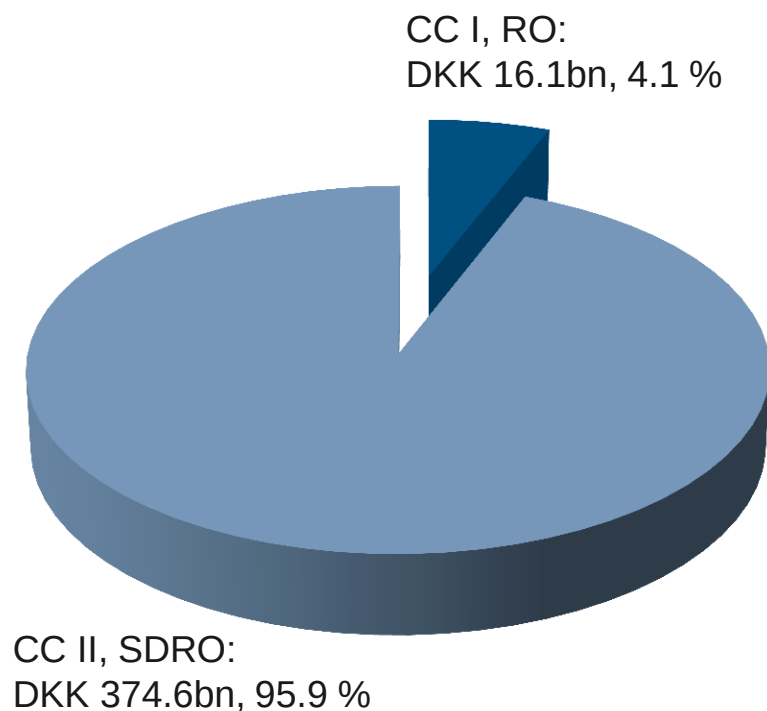


# Nordea Kredit – profit and net new lending



# Nordea Kredit capital centers

CCs I&II, 2016 Q1: DKK 390.7bn  
(mortgage loans at fair value)



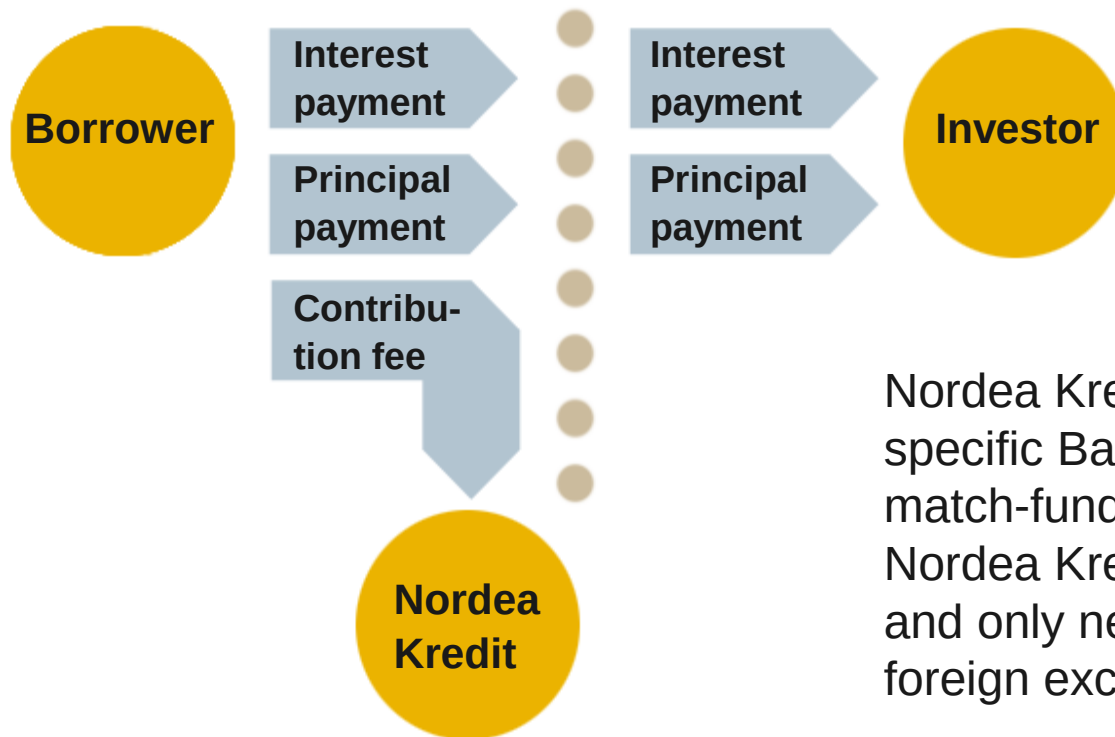
Nordea Kredit has two capital centers:

- CC I: Mortgage Bonds (Realkreditobligationer, "RO")  
No open series.  
About 83% of the bonds in CC I are grandfathered covered bonds according to UCITS/CRD.
- CC II: Covered Mortgage Bonds (Særligt dækkede realkreditobligationer, "SDRO") are issued out of CC II (2007 - ).

All bonds in CC II are covered bonds according to UCITS/CRD.



# Match-funded setup due to the specific Balance Principle

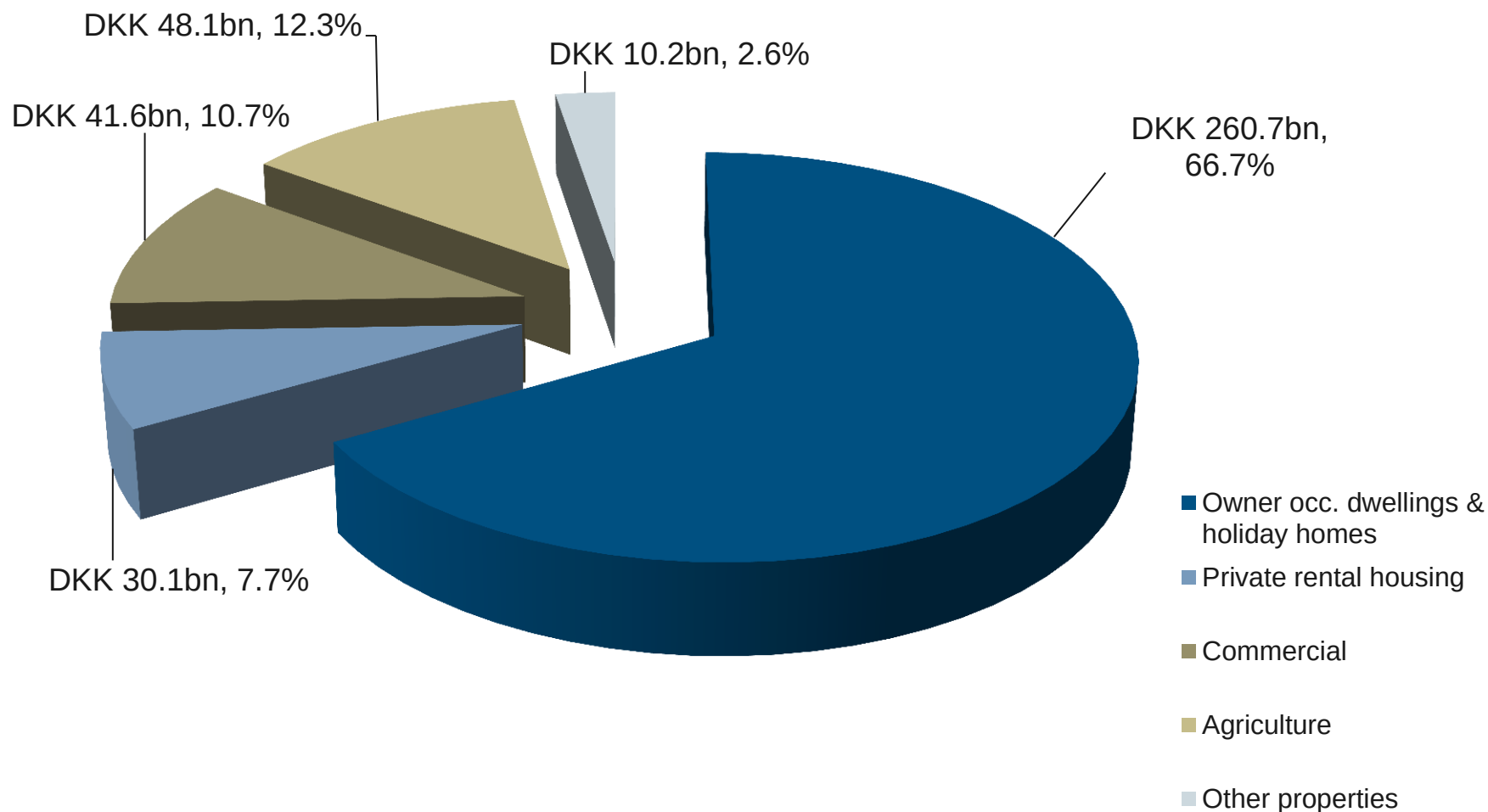


Nordea Kredit complies with the specific Balance Principle and has a match-funded “Pass Through” setup. Nordea Kredit has no prepayment risk and only negligible interest rate and foreign exchange risk.

# Nordea Kredit – loan portfolio split by property categories

Capital centres I & II, 2016, Q1 at fair value: DKK 390.7bn

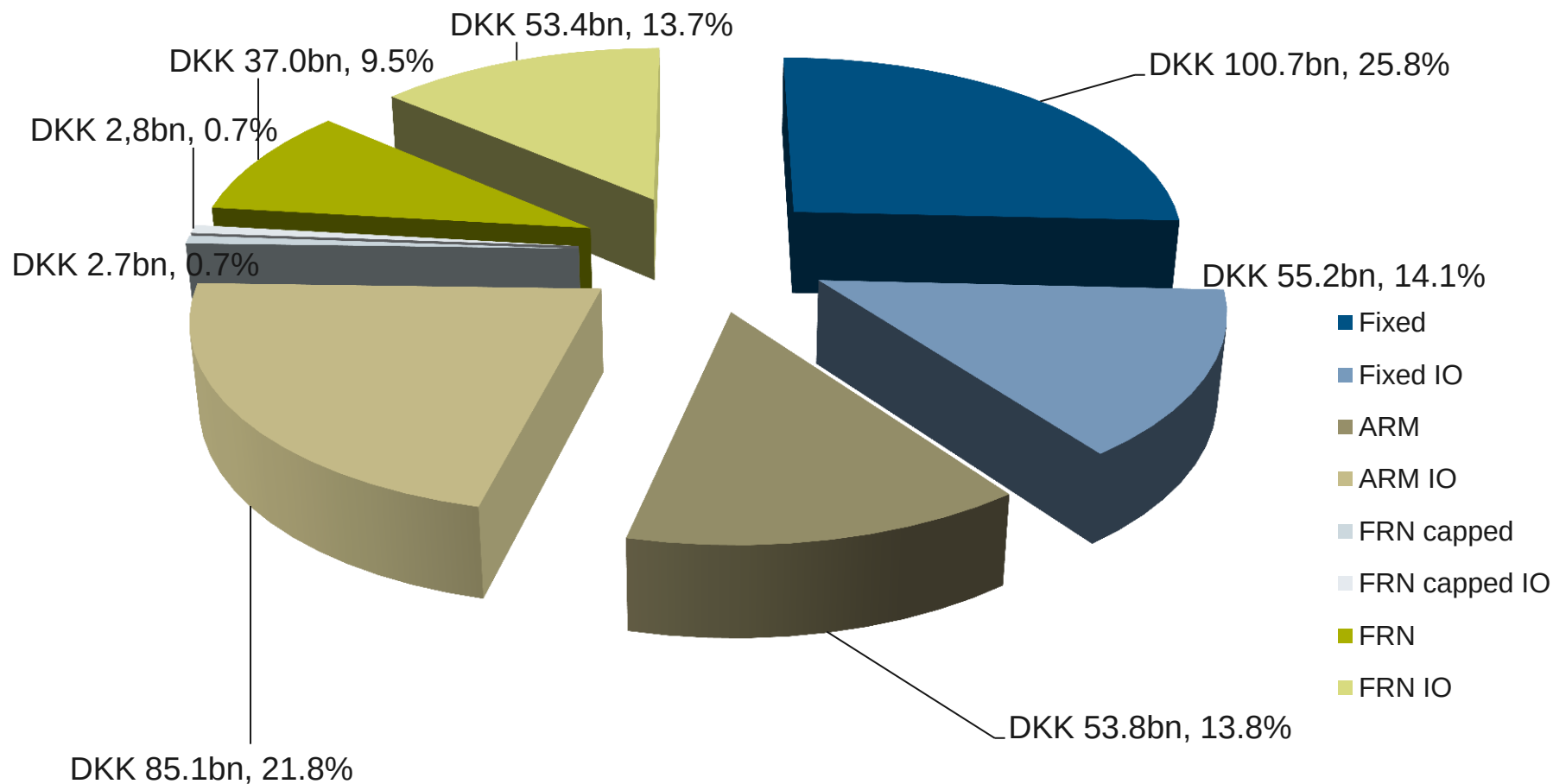
Distribution of all loans by property category



# Nordea Kredit – loan portfolio - loan type split

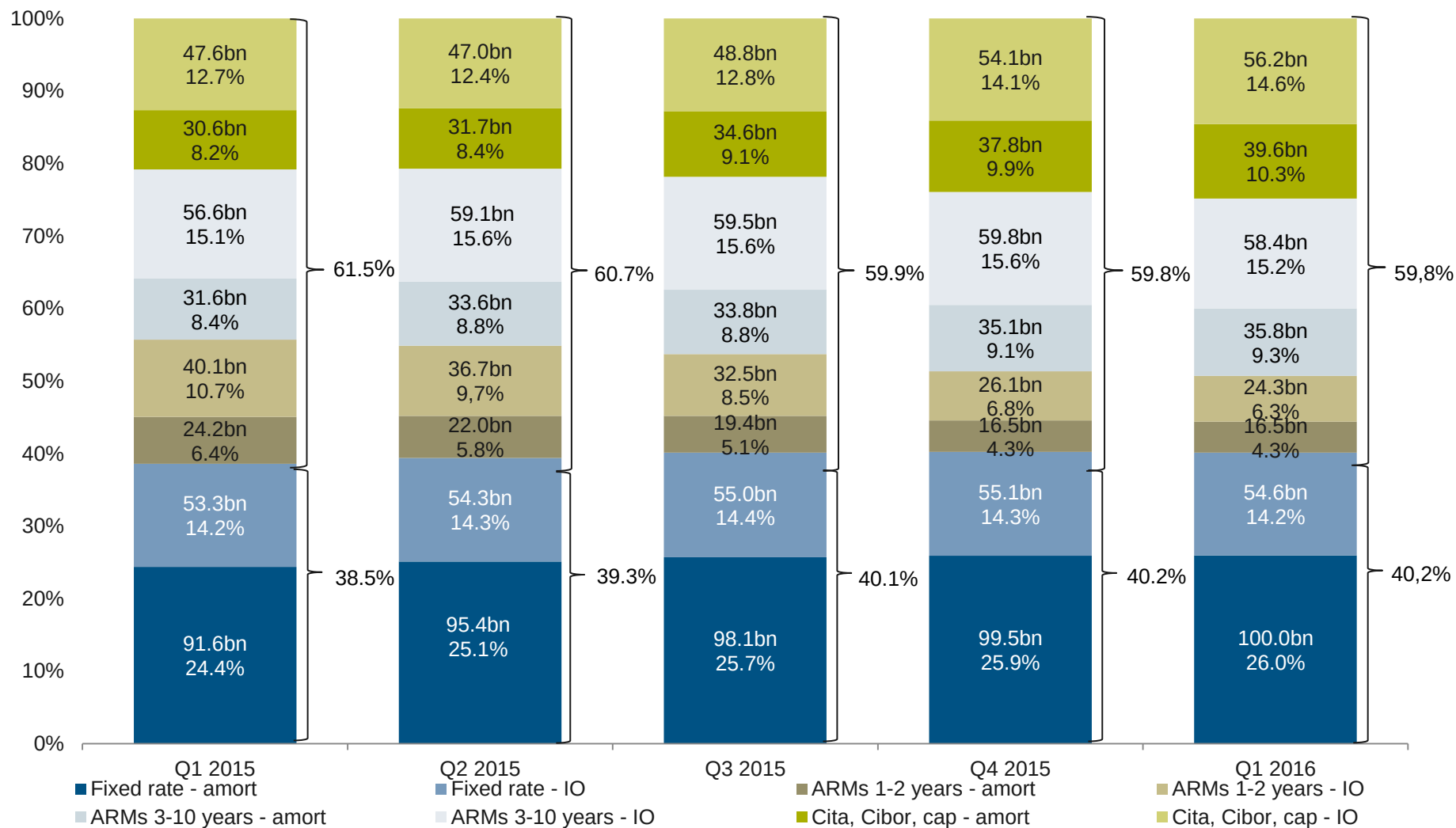
Capital centres I & II, 2016, Q1 at fair value: DKK 390.7bn

Distribution of all loans by loan type



# Nordea Kredit – loan portfolio - loan type split

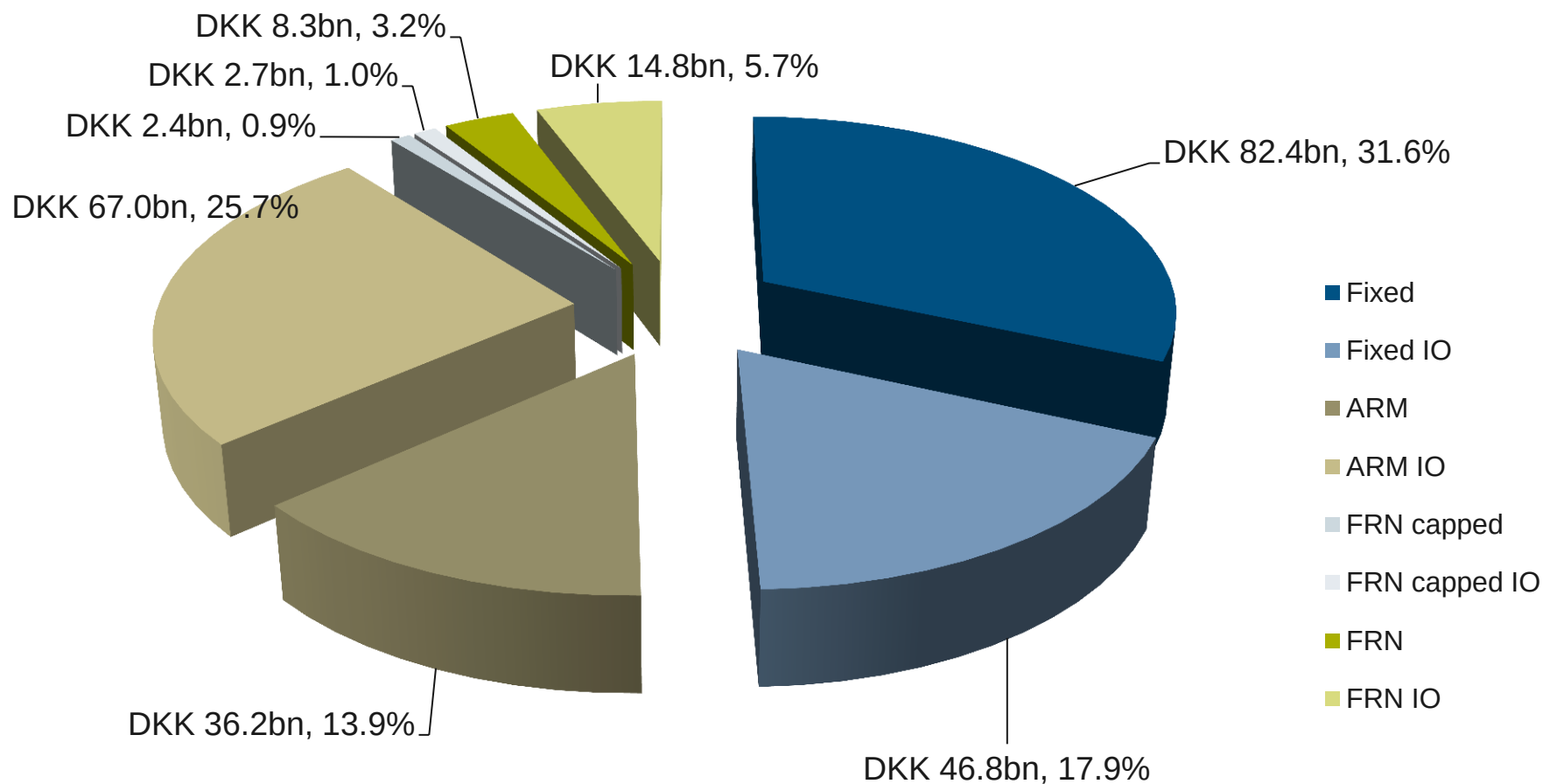
(Developments from 2015, Q1 - 2016, Q1 – nominal value)



# Nordea Kredit – loan type split for owner occupied dwellings

Owner occupied dwellings and holiday homes, capital centres I & II, 2016 Q1 at fair value: DKK 260.7bn

Distribution of loans by loan type

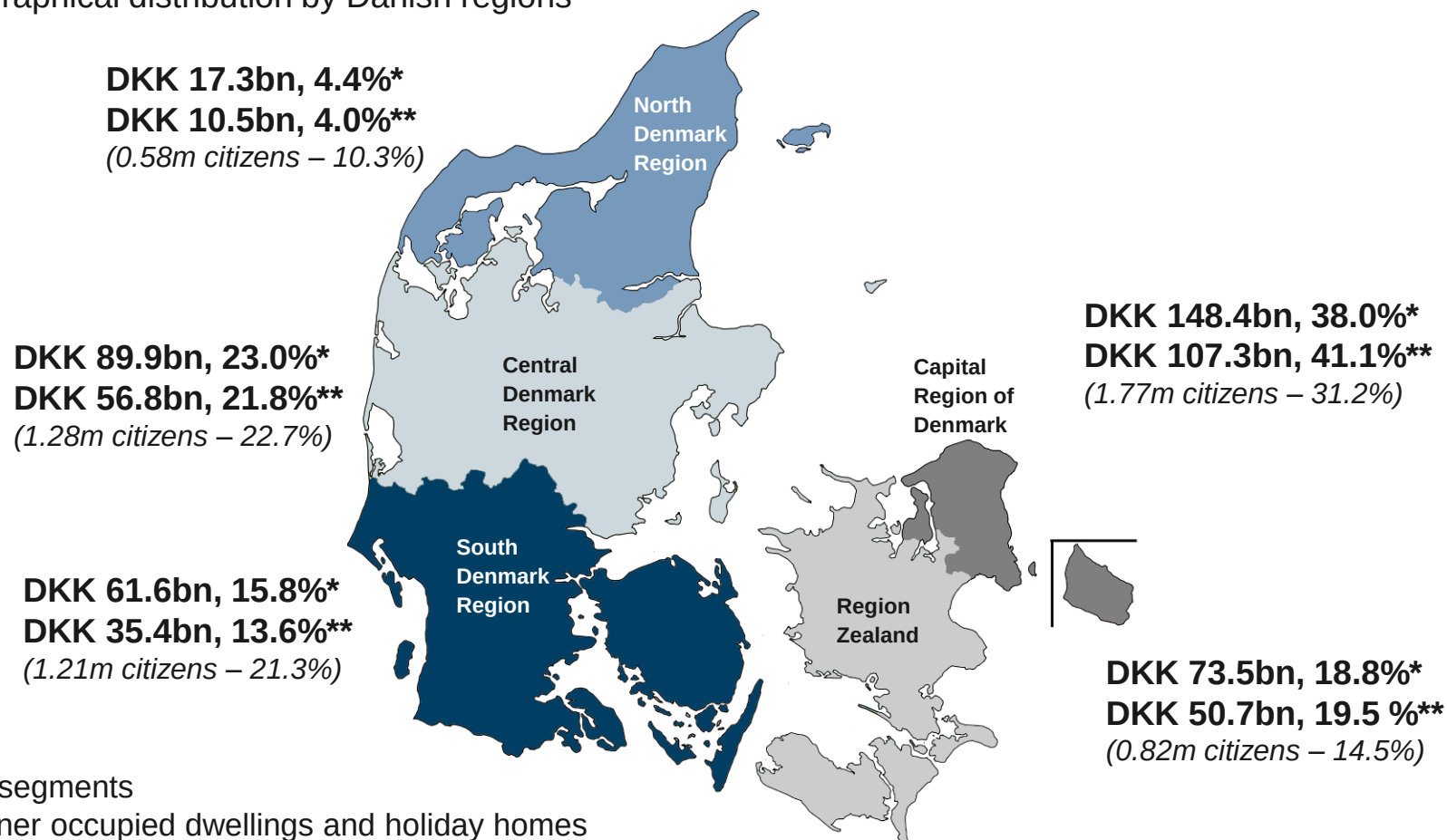


# Nordea Kredit - loans by Danish regions and property categories

Capital centres I & II, 2016 Q1 at fair value: All property categories: DKK 390.7bn

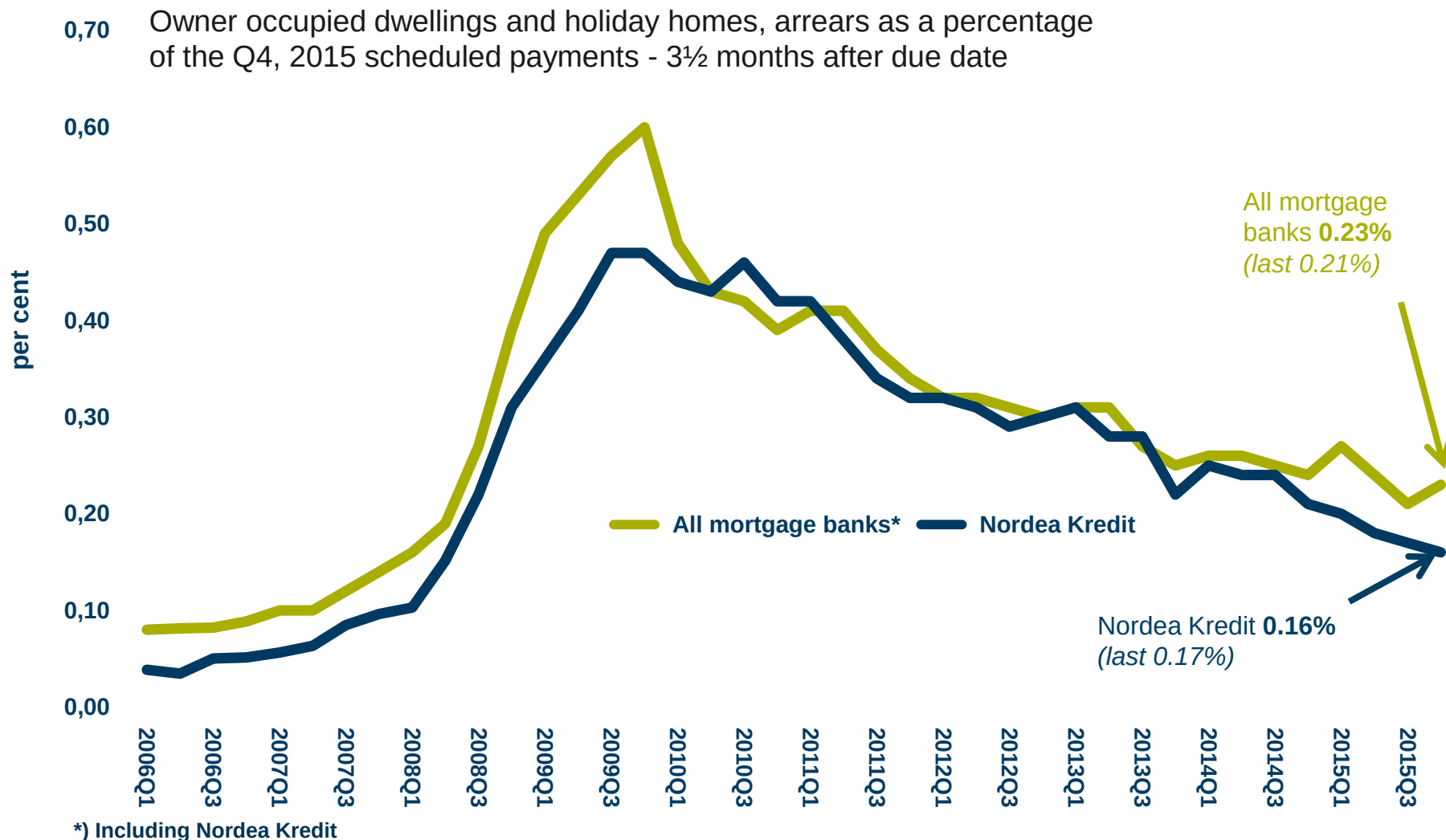
Owner occupied dwellings & holiday homes: DKK 260.7bn

Geographical distribution by Danish regions



Total number of citizens 5.7m, April 1, 2015 – Source: Statistics Denmark

# Asset quality - late payments by borrowers, 2015 Q4



# Asset quality - loss guarantee by Nordea Bank Danmark

Nordea Bank Danmark takes “first losses” on Nordea Kredit loans according to the table below:

| Property type             | Guarantee period * | Guarantee level ** |
|---------------------------|--------------------|--------------------|
| Owner occupied dwellings  | Lifetime of loan   | 25 per cent        |
| Holiday homes             | Lifetime of loan   | 25 per cent        |
| Subsidized property       | Lifetime of loan   | 10 per cent        |
| Housing for youth/elderly | Lifetime of loan   | 10 per cent        |
| Agricultural property     | Lifetime of loan   | 25 per cent        |
| Commercial property       | Lifetime of loan   | 25 per cent        |

*\*) The guarantee period starts when a loan is disbursed or remortgaged. The former guarantee period of 5 or 10 years, respectively was changed to the lifetime of the loans on December 9, 2013.*

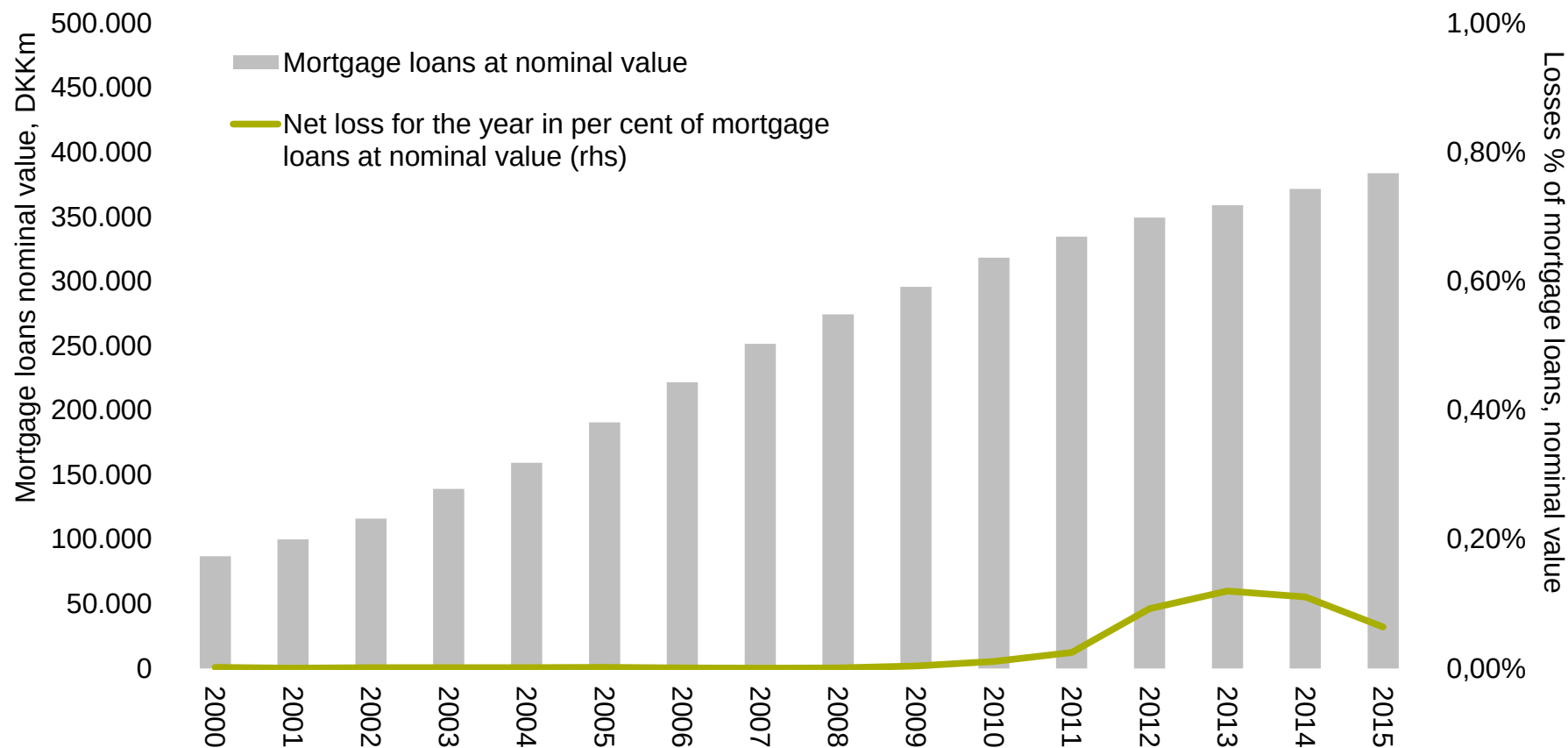
*\*\*) As a percentage of the original principal – disregarding all amortisation*

-The guarantee amount is not reduced during the guarantee period, but cannot exceed the outstanding debt.

-By the end of Q4 2015 loss guarantees from Nordea Bank comprised loans totalling DKK 357.6bn. The actual loss guarantees amounted to DKK 100.0bn.



# Net losses in per cent of mortgage loans at nominal value



## Nordea Kredit – LTV, loan-to-value 2016 Q1 *(2015 Q4)*

|                          | LTV CC I & II |           | LTV CC I  |           | LTV CC II |           |
|--------------------------|---------------|-----------|-----------|-----------|-----------|-----------|
|                          | 2016Q1        | 2015Q4    | 2016Q1    | 2015Q4    | 2016Q1    | 2015Q4    |
| Owner occupied dwellings | 70            | 69        | 69        | 68        | 70        | 69        |
| Private rental housing   | 58            | 58        | 76        | 77        | 57        | 58        |
| Commercial               | 54            | 54        | 48        | 47        | 54        | 54        |
| Agriculture              | 50            | 50        | 47        | 47        | 50        | 50        |
| Other properties         | 36            | 37        | 39        | 38        | 36        | 37        |
| <b>Total</b>             | <b>64</b>     | <b>63</b> | <b>65</b> | <b>64</b> | <b>64</b> | <b>63</b> |

- The figures are weighted averages for the respective property categories
- Please also see the information about Nordea Kredit in the [ECBC covered bonds labelling](#)

# Legislation

- Danish mortgage financing is regulated and supervised by the DFSA (Finanstilsynet): [www.ftnet.dk](http://www.ftnet.dk)
- Some legislation can be found in English at the DFSA's English website: <http://www.finanstilsynet.dk/en/Regler-og-praksis/Translated-regulations.aspx>
- All relevant legislation can be found in Danish at the DFSA's Danish website: <http://www.finanstilsynet.dk/da/Regler-og-praksis/Lovsamling.aspx>



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