

# Nordea



## Investor Presentation Q1 2017

Nordea Kredit

30.05.2017

# Introduction and contact information

This Investor Presentation has been compiled by Nordea Kredit for information purposes only.

The presentation offers facts and figures on Nordea Kredit and the mortgage collateral supporting outstanding covered mortgage bonds and mortgage bonds.

If you have any questions, please feel free to **contact**:

**Morten Keil,**  
Head of STF & IB, Copenhagen & Oslo,  
phone +45 3333 1875

**Finn Nicolaisen,**  
First Vice President, TALM Exposures,  
phone +45 3333 1625

## Content:

- Nordea Kredit – In brief
- Ratings and OC
- Loan portfolio
- Asset quality
- Legislation

# Nordea Kredit

In brief – data as per 31 March 2017 unless otherwise indicated

Profile		Portfolio	
Founded	1993	Mortgage loans, nom. value	DKK 383bn
Number of employees (FTEs)	103	Market share	14.6%
Profit before tax (2016)	DKK 2152m	Portfolio by type of loan:	
Cost-income ratio (2016)	11.3%	<p>■ Fixed rate ■ ARM ■ Floating rate      ■ IO ■ Amortizing</p>	
Capital ratio (of which Tier 1) (Q4 2016)	35.3% (31.8%)		
Legal		Rating of bonds	
Regulated by Finanstilsynet (Danish FSA)		Moody's	Aaa
All covered bonds are ECBC labelled		Standard & Poor's	AAA
Investor information - <a href="http://nordeakredit.dk">nordeakredit.dk</a>			
Asset quality			
LTV overall average	62.0%		
Late payments <sup>1</sup>	0.15%		

<sup>1</sup>) Owner occ. dwellings and holiday homes – 3½ month after 30 December 2016

# Nordea Kredit - ratings and over-collateralisation

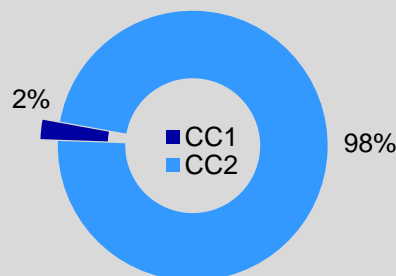
	Moody's		S&P		OC per Q1 2017 (%)	
	CC1	CC2	CC1	CC2	CC1	CC2
Rating of issued bonds	Aaa	Aaa	AAA	AAA	10.9	9.8
Required OC/CE for Aaa and AAA rating, %	0	0	5.21	2.69		
TPI leeway / Unused uplift	7	6	4	4		

OC and CE requirements as set by Moody's and S&P, respectively.

TPI leeway and unused uplift as defined by Moody's and S&P, respectively.

## Capital Centre 1 (DKK 8.8bn) 31 March 2017

- Mortgage Bonds (Realkreditobligationer, "RO")
- No series open for issuance
- ~74% of which are grandfathered covered bonds according to UCITS/ CRD

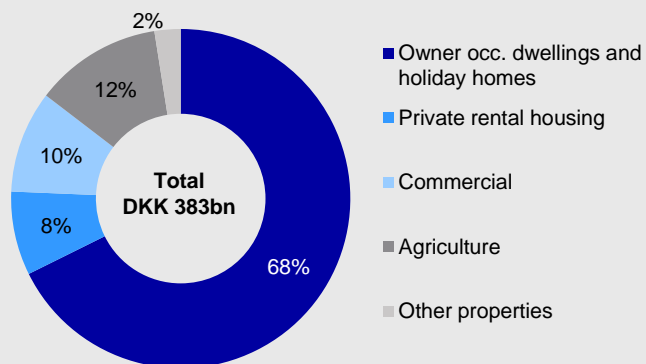


## Capital Centre 2 (DKK 374.0bn) 31 March 2017

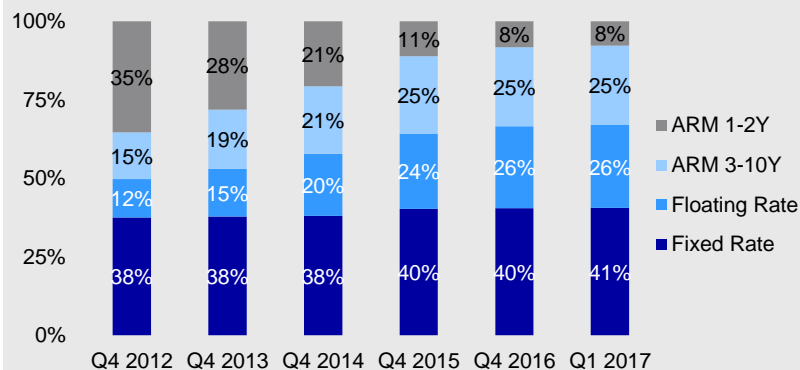
- Covered Mortgage Bonds (Særligt dækkede realkreditobligationer "SDRO")
- All bonds are covered according to UCITS/CRD

# Nordea Kredit - portfolio and market share

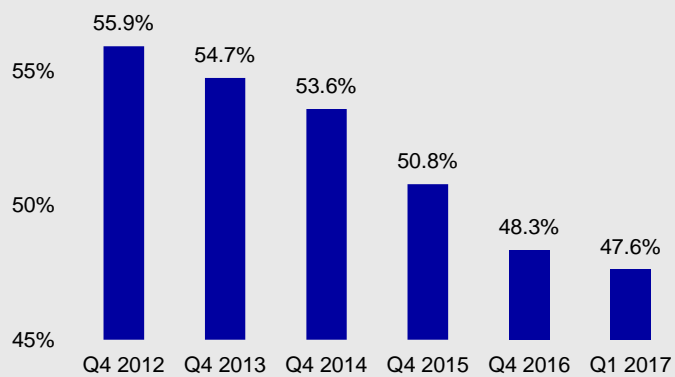
## Loan portfolio by property type



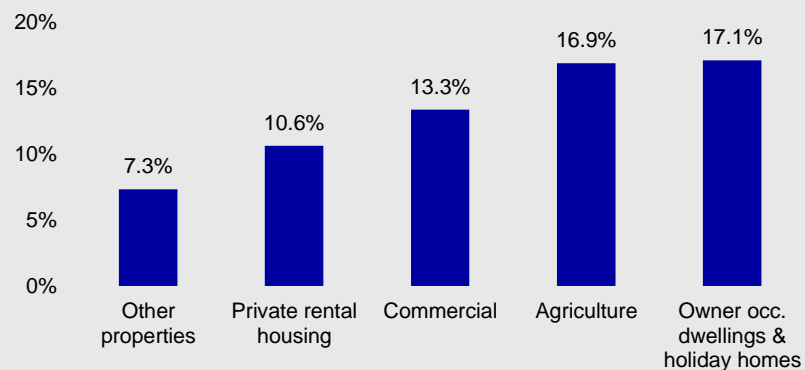
## Portfolio by loan type



## Share of interest-only mortgages (%)

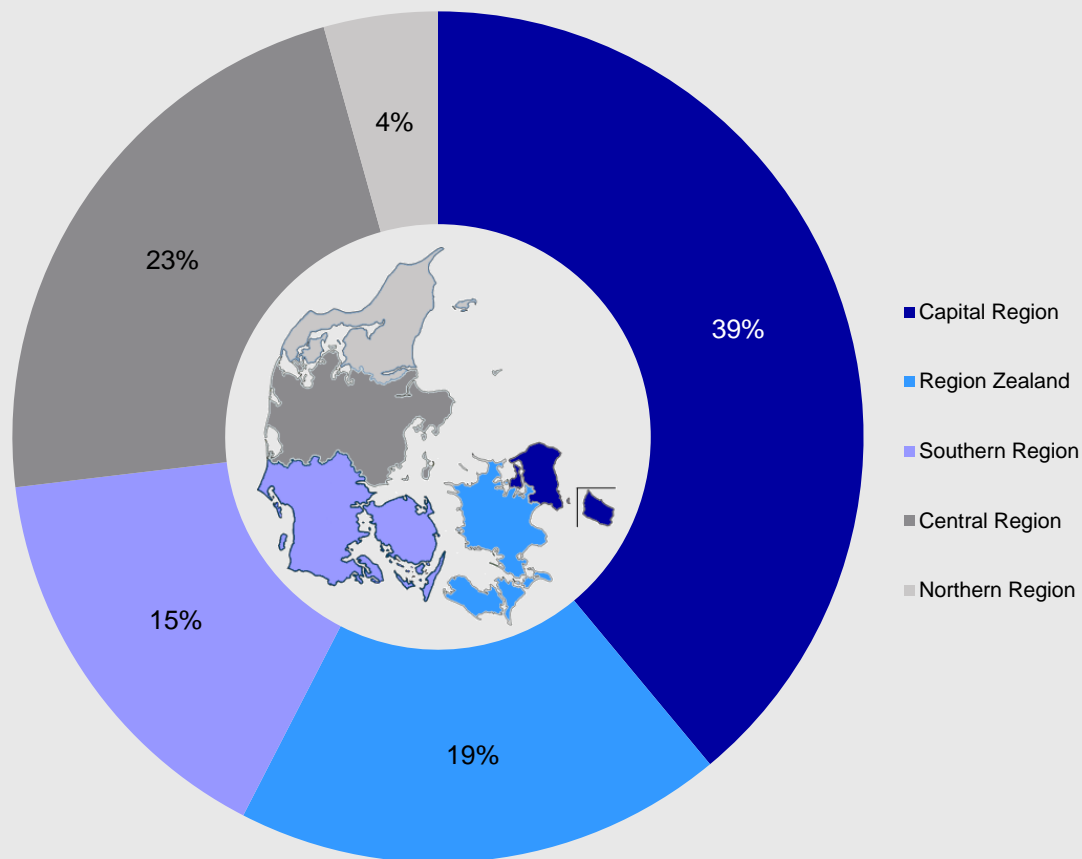


## Market share Q1 2017 – 14.6% overall

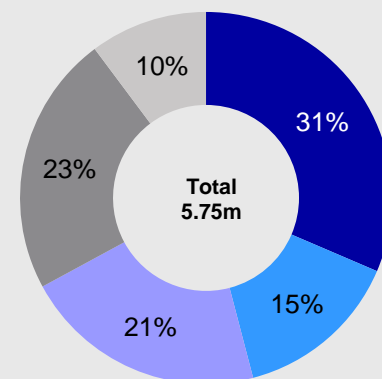


# Nordea Kredit - loan portfolio by region

All segments Q1 2017



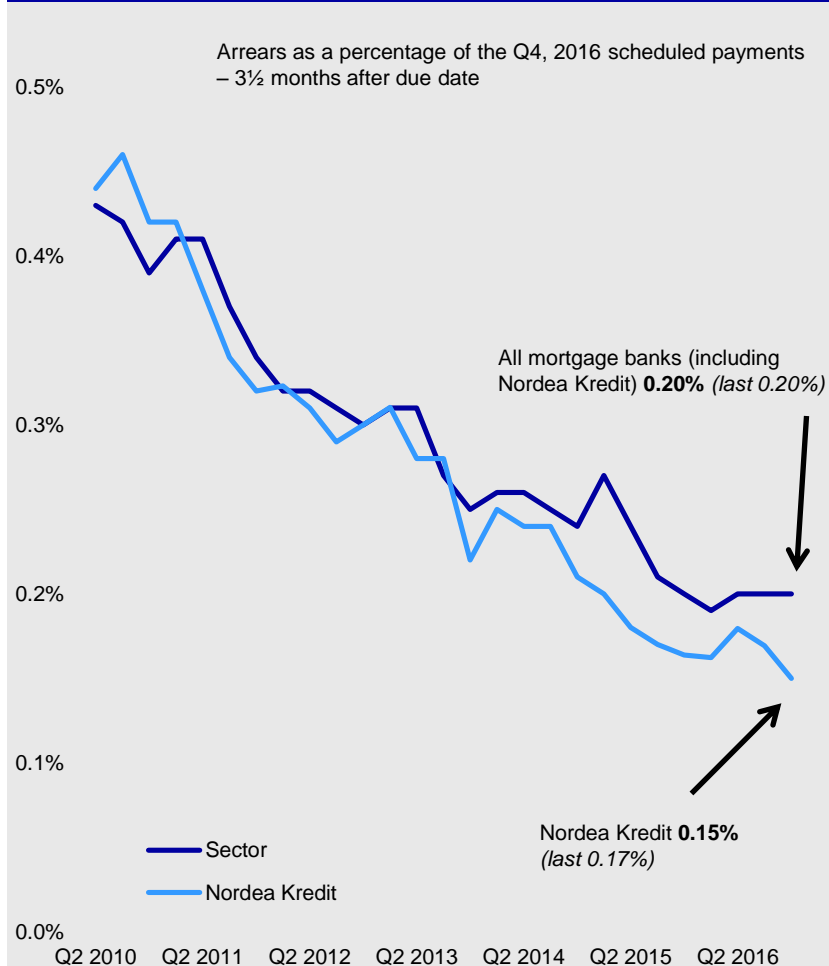
Danish population by regions



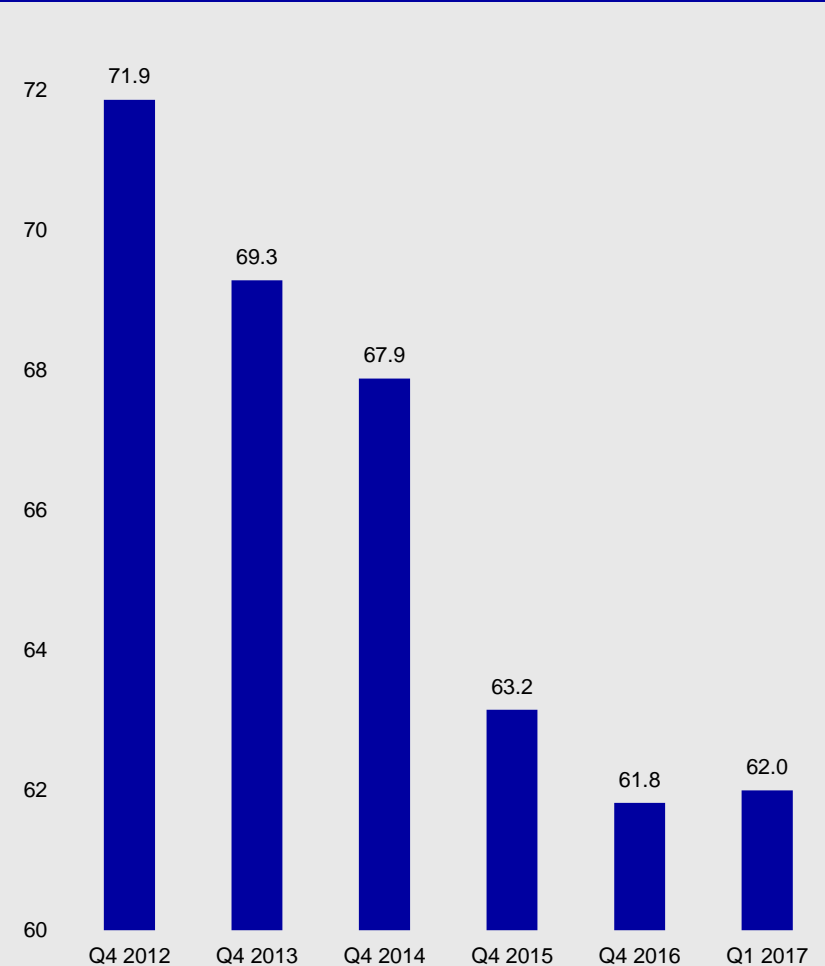


# Nordea Kredit - asset quality, late payments and LTV

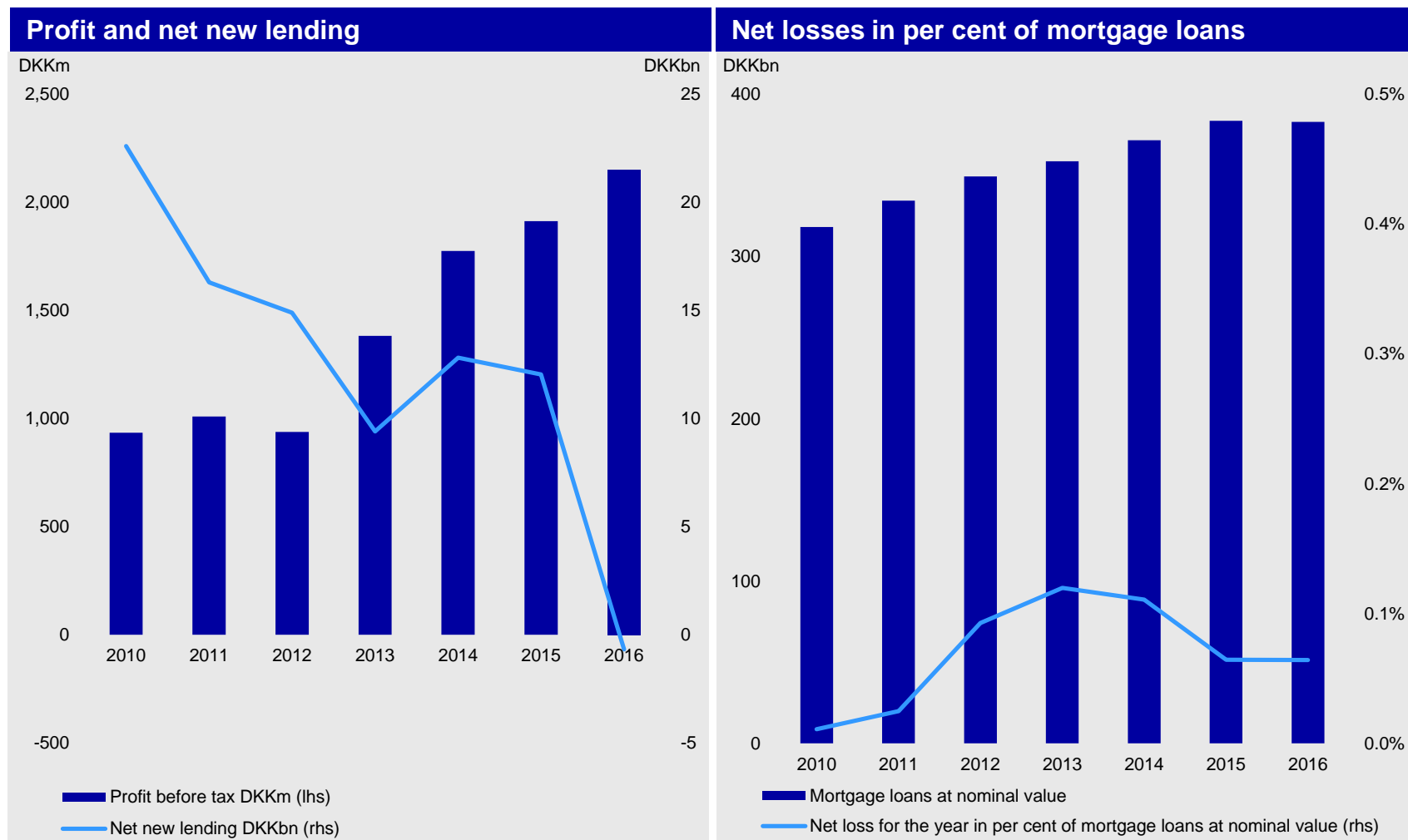
## Owner occupied dwellings and holiday homes



## Loan-to-value (LTV) development



# Nordea Kredit - profit and losses





## Links to more information

### Nordea Kredit

- Nordea Kredit [ECBC harmonised transparency templates](#)
- Nordea Kredit [financial reports](#)

### Legislation

- Danish mortgage financing is regulated and supervised by [the DFSA](#) (Finanstilsynet)
- Some legislation can be found in English at the DFSA's English [website](#)
- All relevant legislation can be found in Danish at the DFSA's Danish [website](#):

## DISCLAIMER

This presentation and any information contained in this presentation or supplied in connection therewith, whether in writing or not, are provided for information purposes only. Nordea Bank AB (publ) including its subsidiaries ("Nordea") is not acting as your financial adviser or in any other fiduciary capacity and this presentation should not be treated as if Nordea is giving investment advice.

This presentation and any information contained in this presentation or supplied in connection therewith, whether in writing or not, do not constitute or form a part of, and should not be construed as, an offer, recommendation, advertisement of an offer or invitation to subscribe for or purchase any securities of any Nordea Group company anywhere in the world or a solicitation of any such offer, and shall neither form the basis of, or be relied on in connection with, any offer or commitment whatsoever.

Information contained in this presentation is derived from publicly available sources which Nordea believes are reliable, and includes market information based on data provided by third party sources identified herein and estimates, assessments, adjustments and judgments that are based on Nordea's experience and familiarity with the sectors in which it operates. Even though Nordea believes the third party sources to be reliable no independent verification has been made, consequently the correctness and completeness in the information can not be guaranteed. There is no assurance that such estimates, assessments and judgments are the most appropriate for making determinations relating to market information or that market information prepared by other sources will not differ materially from the market information included herein. This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Although Nordea believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors. Important factors that may cause such a difference for Nordea include, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in interest rate and foreign exchange rate levels and (iv) change in the regulatory environment and other governmental actions. This presentation does not imply that Nordea has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.

Neither Nordea nor any of its directors, officers, employees or advisors nor any other person makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained in this presentation. Neither Nordea nor any its directors, officers, employees or advisors nor any other person shall have any liability whatsoever for loss howsoever arising, directly or indirectly, from any use of this presentation.

This presentation (i) does not and will not constitute or include an invitation to tender for purchase or sale, an advertisement or an offer of any securities in circumstances which could qualify as a public offer (oferta pública) or as a private offer (oferta particular) pursuant to the Portuguese Securities Code (Código dos Valores Mobiliários) enacted by Decree Law no. 486/99, of 13 November, and published by Decree Law no. 357-A/2007 of 31 October, as amended from time to time and (ii) complies with all applicable laws and regulations of the Republic of Portugal.

You may not distribute this presentation, in whole or part, without our prior express written permission. This presentation is not for release, directly or indirectly, in or into Australia, Canada, Hong Kong, Japan or the United States of America.

