

**Nordea**

**Debt investor presentation  
Q1 2026**



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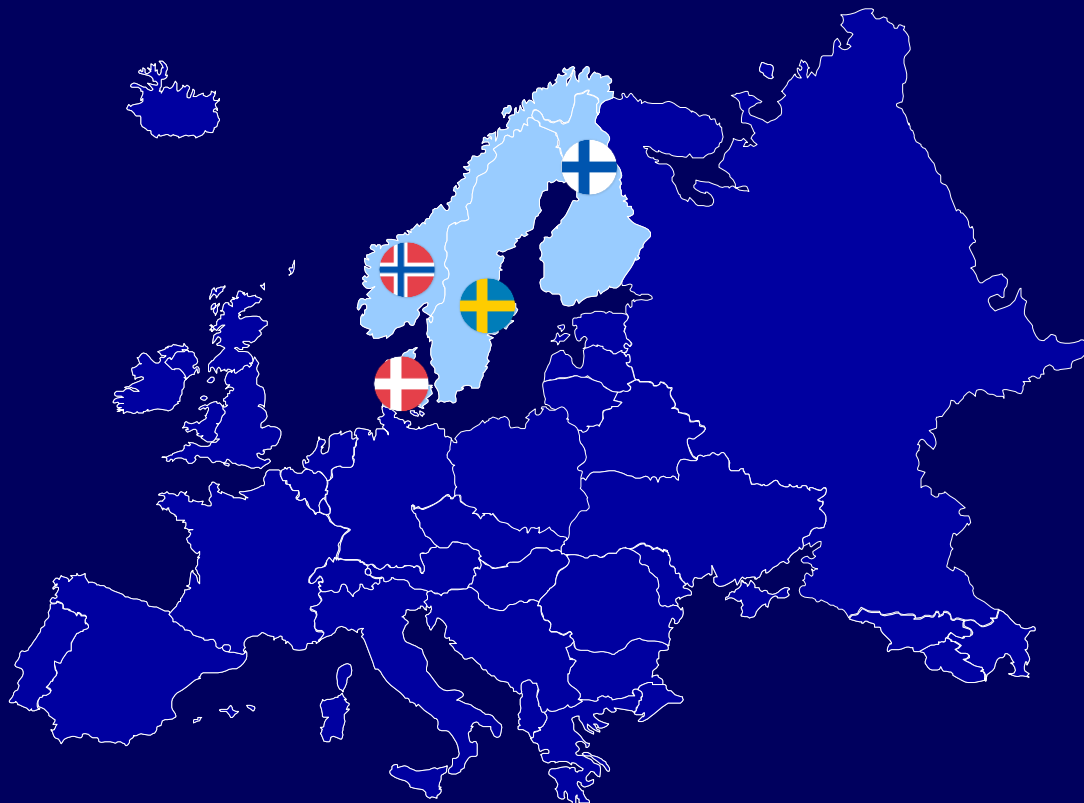
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Nordea today

## The largest financial services group in the Nordics

### Unique Nordic diversification and scale



<b>€679bn</b> Assets	<b>€1.4bn</b> Operating profit in Q1 2026	<b>AA-/Aa2</b> Credit rating
<b>€354bn</b> Loan portfolio	<b>€464bn</b> Assets under management	<b>~€50bn</b> Market capitalisation
<b>~29 000</b> Employees	<b>EUR 0.96</b> Dividend per share for 2025	<b>EUR 0.26</b> Share buy-back per share 2025

Personal Banking

Business Banking

Large Corporates and  
Institutions

Asset and Wealth  
Management

# 1. Strategy update

## Financial and supporting targets met and exceeded

2025 financial and supporting targets	2021	2025	
Return on equity >15%	11.2%	15.5%	✓
Cost-to-income ratio 44–46%	48.3%	46.0%	✓
Cost of risk normalised at ~10bp <sup>1</sup>	1bp	5bp	✓
CET1 ratio ~15%, 150bp mgmt. buffer	17.0%	15.7%	✓
Shareholder distributions EUR 17–18bn		EUR 17.4bn <sup>2</sup>	✓

Note: The latest financial targets and FY 2025 figures are shown. The targets have been upgraded since originally announced at Nordea’s Capital Markets Day in 2022: return on equity above 13%, cost-to-income ratio of 45–47%, loan losses of ~10bp, CET1 ratio of 15–16% (150–200bp management buffer) and underlying total shareholder distributions of EUR 15–16bn.

<sup>1</sup> Annualised net loan losses and similar net result, excluding management judgement buffer releases

<sup>2</sup> Cumulative 2022–25

## Superior EPS growth and market-leading profitability, driven by positive jaws

### 2030 financial targets

**Return on equity**  
**>15%**

Throughout the period and significantly higher in 2030<sup>1</sup>

**Cost-to-income ratio<sup>2</sup>**  
**40–42%**

### Supported by

**High credit quality**  
Loan losses ~10bp

**Capital excellence and EUR >20bn in total shareholder distributions during 2026–30**

60–70% payout ratio with semi-annual distributions<sup>3</sup>, and buy-backs<sup>4</sup>

### 2030 ambition

**Deliver earnings per share of EUR ~2.0**

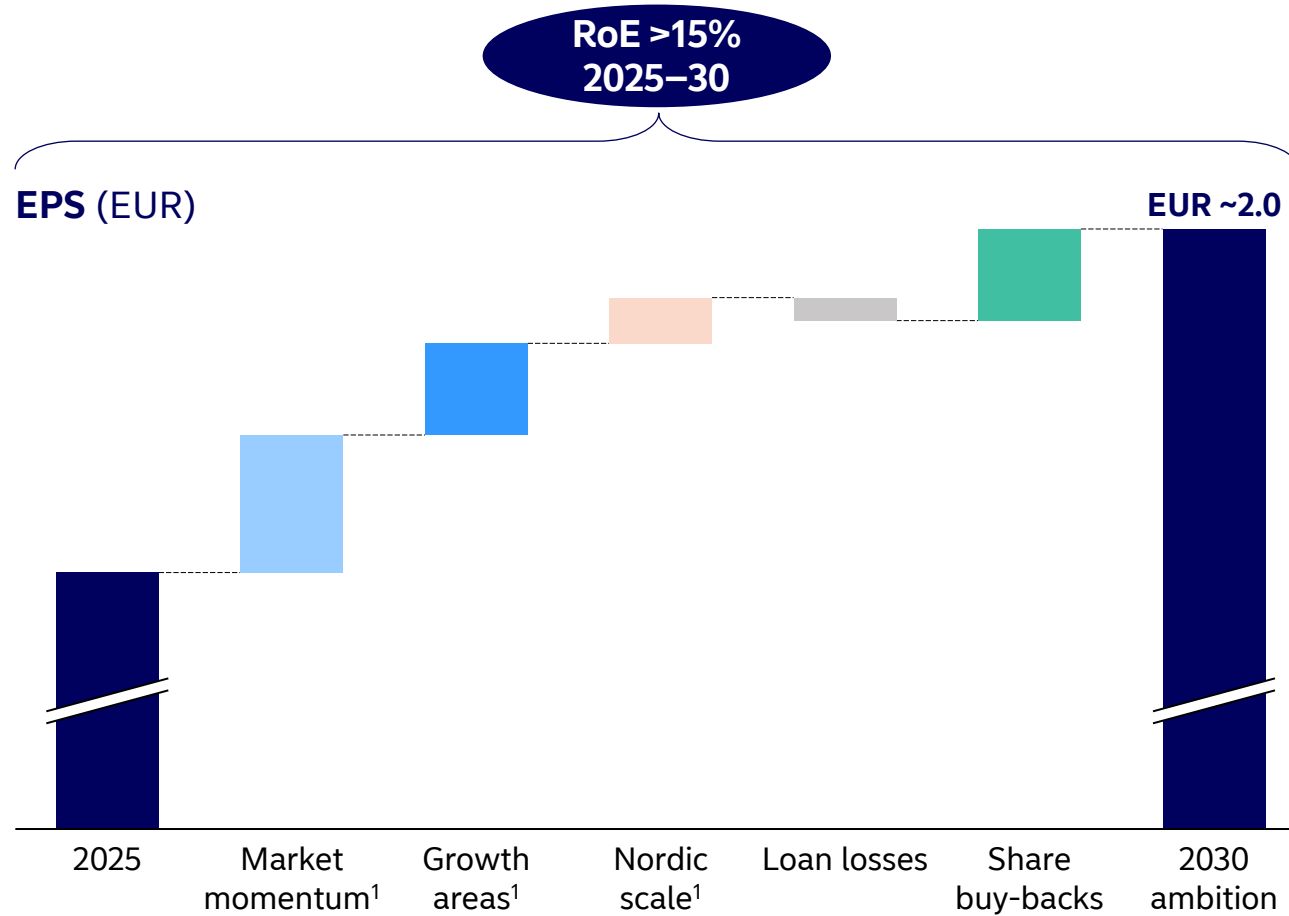
1. Assuming CET1 ratio of around 15.5%

2. Excluding regulatory fees

3. Mid-year distribution paid from retained earnings

4. Used to distribute excess capital

## Building blocks for 2030 performance



### Market momentum

- Growth at current market share, with income growing slightly faster than costs, resulting in positive jaws

### Growth areas

- Additional growth in targeted areas with low marginal cost-to-income ratio

### Nordic scale

- Structural efficiency improvements across processes, technology, data & AI

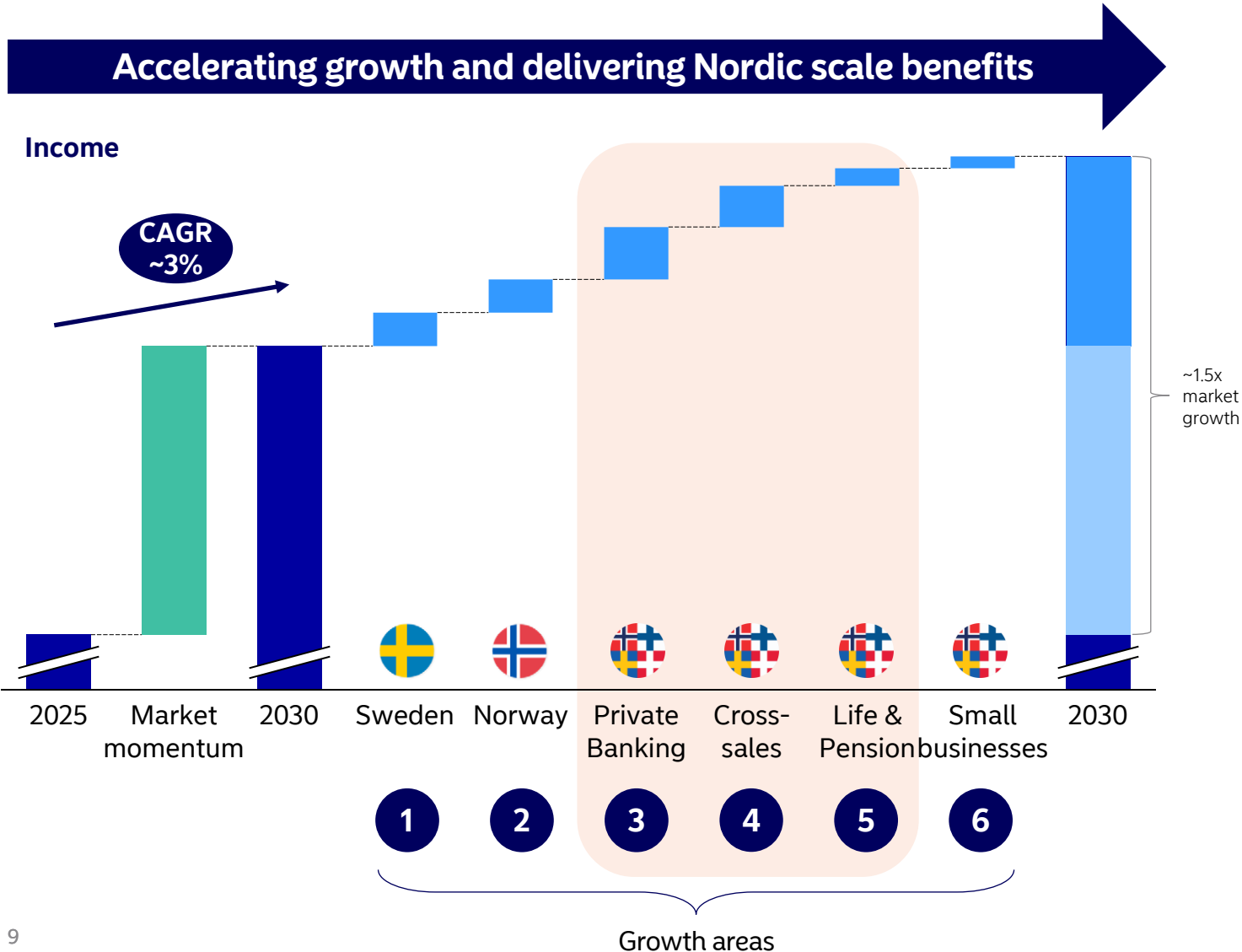
### Low credit losses

- Loan losses ~10bp or lower throughout

### Share buy-backs

- Capital efficiency; CET1 ratio ~15.5%

## Six growth areas driving above-market income growth



### 1 Win Sweden

- Accelerate growth in largest market
- Capitalise on momentum with high market shares across businesses
- Expand growth effort to include LC&I and underpenetrated segments

### 2 Grow Norway

- Expand personal banking relationships and accelerate growth in corporate segments

### 3 4 5 Nordic savings

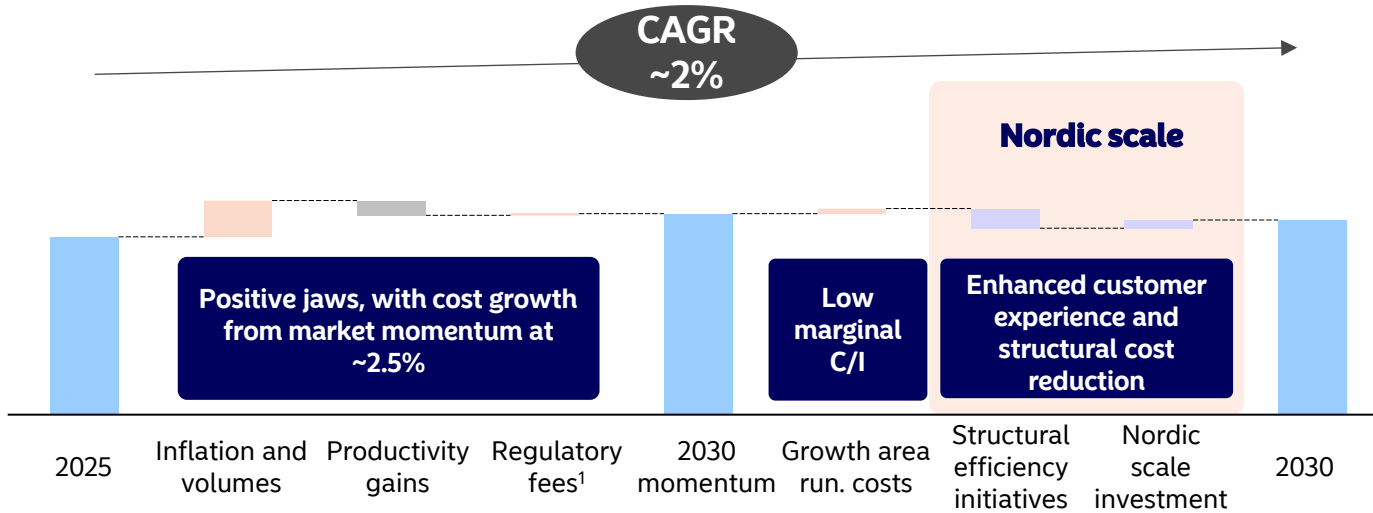
- Deliver full potential of largest savings franchise in Nordics
- Drive leading and most efficient savings franchise for all customers in Nordics, combining scale, speed and first-class in-house asset management

### 6 Leading offering for small businesses

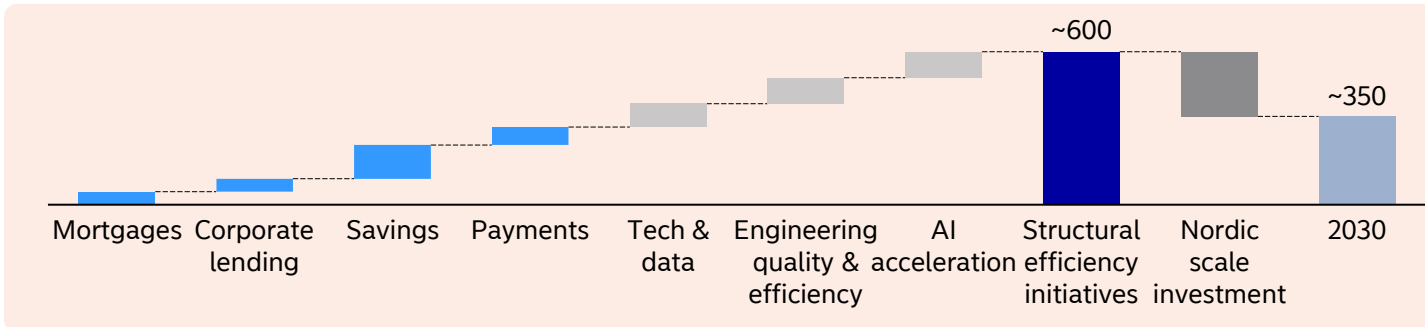
- Capture profitable and underserved segment by offering increasingly digital products and solutions

## Structural cost efficiencies, driven by Nordic scale

**Cost growth below inflation, driven by structural improvements**



**Nordic scale – structural efficiency improvement 2030 (EURm)**



## >10% gross cost reduction from Nordic scale

**Redesigning four key processes for streamlined end-to-end value streams**

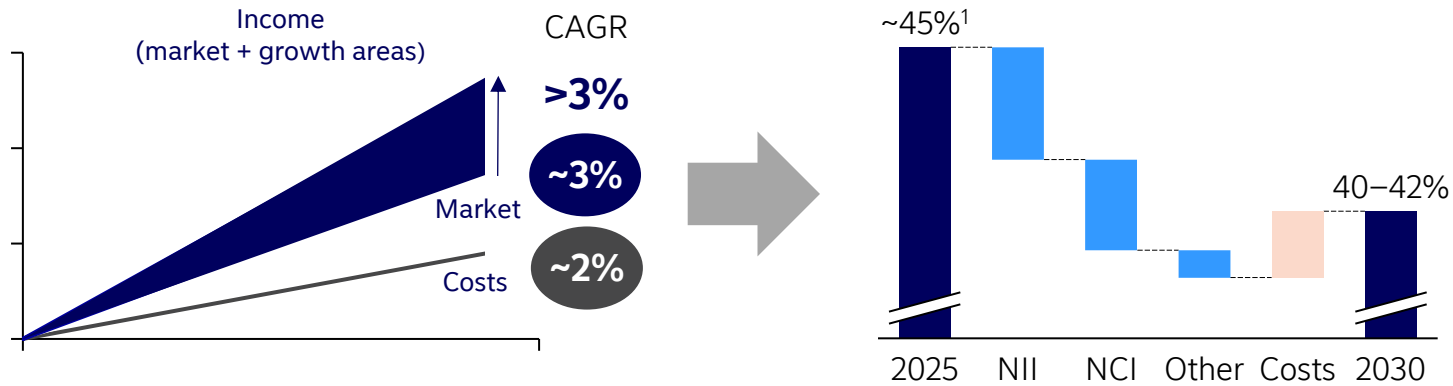
- Automated, AI-enabled new mortgage flows
- End-to-end digitalised corporate lending process
- Digitalised savings services built on modern infrastructure, driving advisory efficiency
- Modernised global payment platform based on Nordic architecture and simplified operating model

## Technology behind Nordic scale

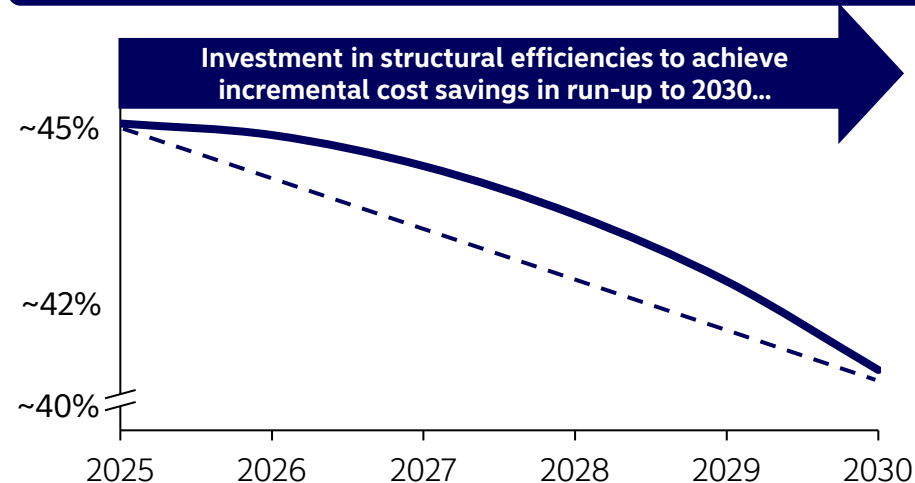
- Modernisation of technology and data, with priority on exiting legacies
- Improved resilience and security, and efficiency through engineering excellence
- Business processes transformed through AI

## Better operating efficiency

Positive jaws with faster-than-market income growth improving C/I ratio<sup>1</sup>



### Cost-to-income ratio<sup>1</sup> improving in run-up to 2030



...aims to deliver annual improvement in cost-to-income ratio, driven by positive jaws

### Drive focused profitable growth

- Market-driven income growth CAGR ~3% 2025–30
- In addition, faster-than-market income growth through targeted growth areas, further enhancing positive jaws

### Invest in key levers

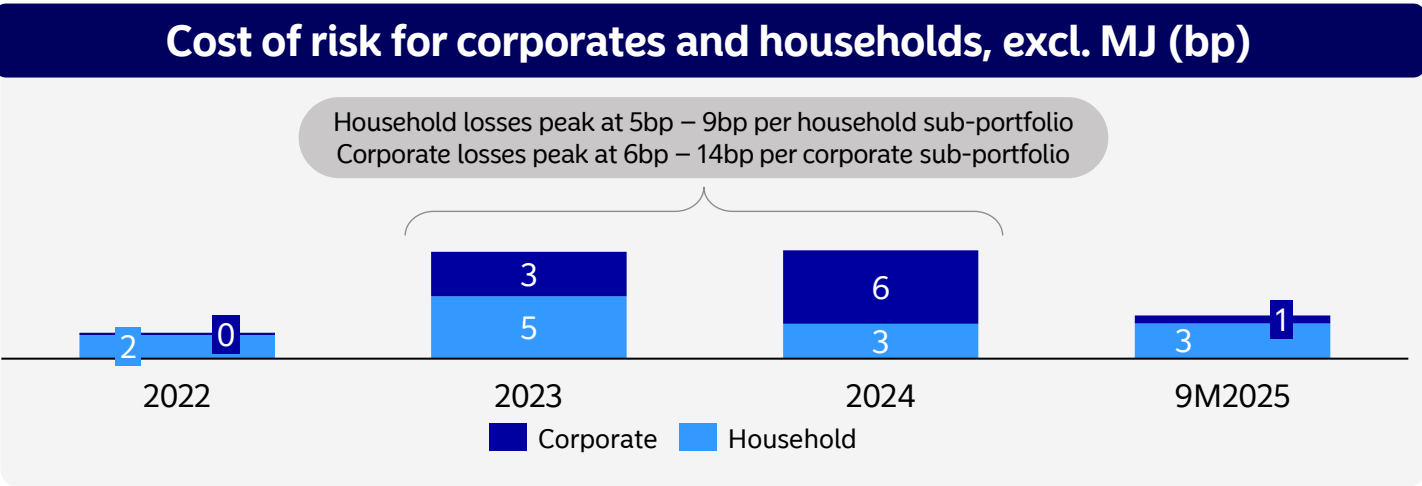
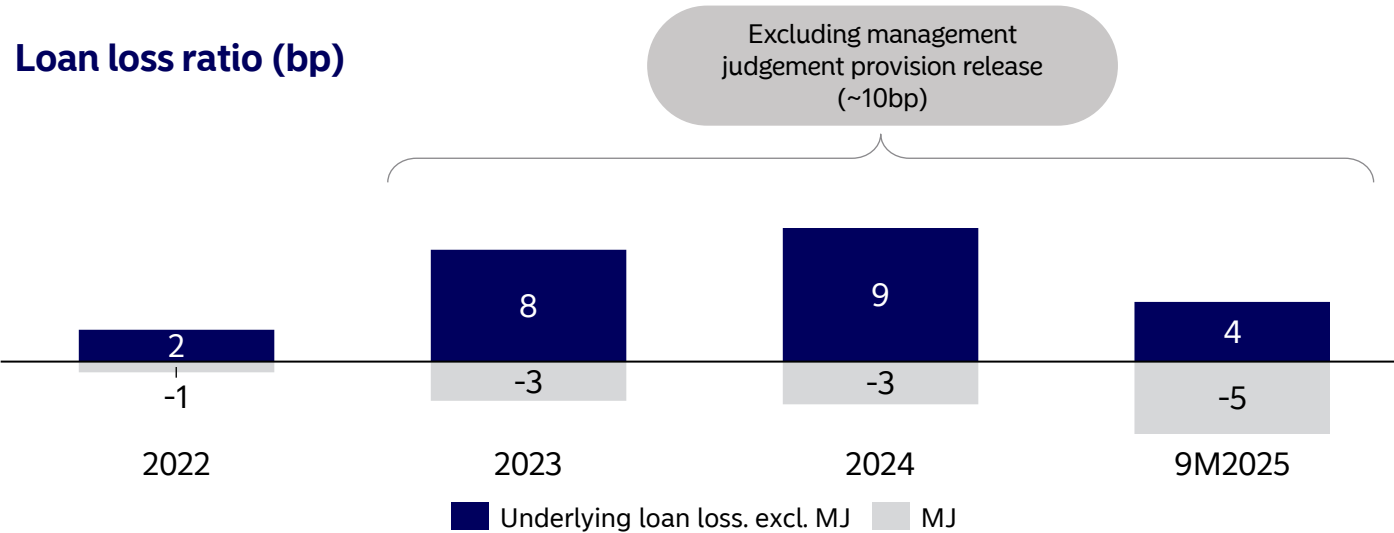
- Nordic scale investments: a material driver for efficiency via structural cost reduction and enhanced customer experience in growth areas

### Rigorous cost efficiency

- Cost increases from inflation and volumes offset by continuous operational productivity gains and structural efficiency initiatives
- Total cost CAGR below inflation at approximately 2% 2025–30

Cost of risk

**Net loan losses and similar net result ~10bp or lower**



**Loan losses from portfolio ~10bp or lower, as expected<sup>1</sup>**

- Purely Nordic low risk portfolio with more than half of exposure to households
- Corporate portfolio well diversified across sectors, with no concentrations

**Robust credit quality**

- Loan losses below 10bp even in recent higher inflation and interest rate environment

**Continued management judgement releases**

- EUR 291m in provisions remaining

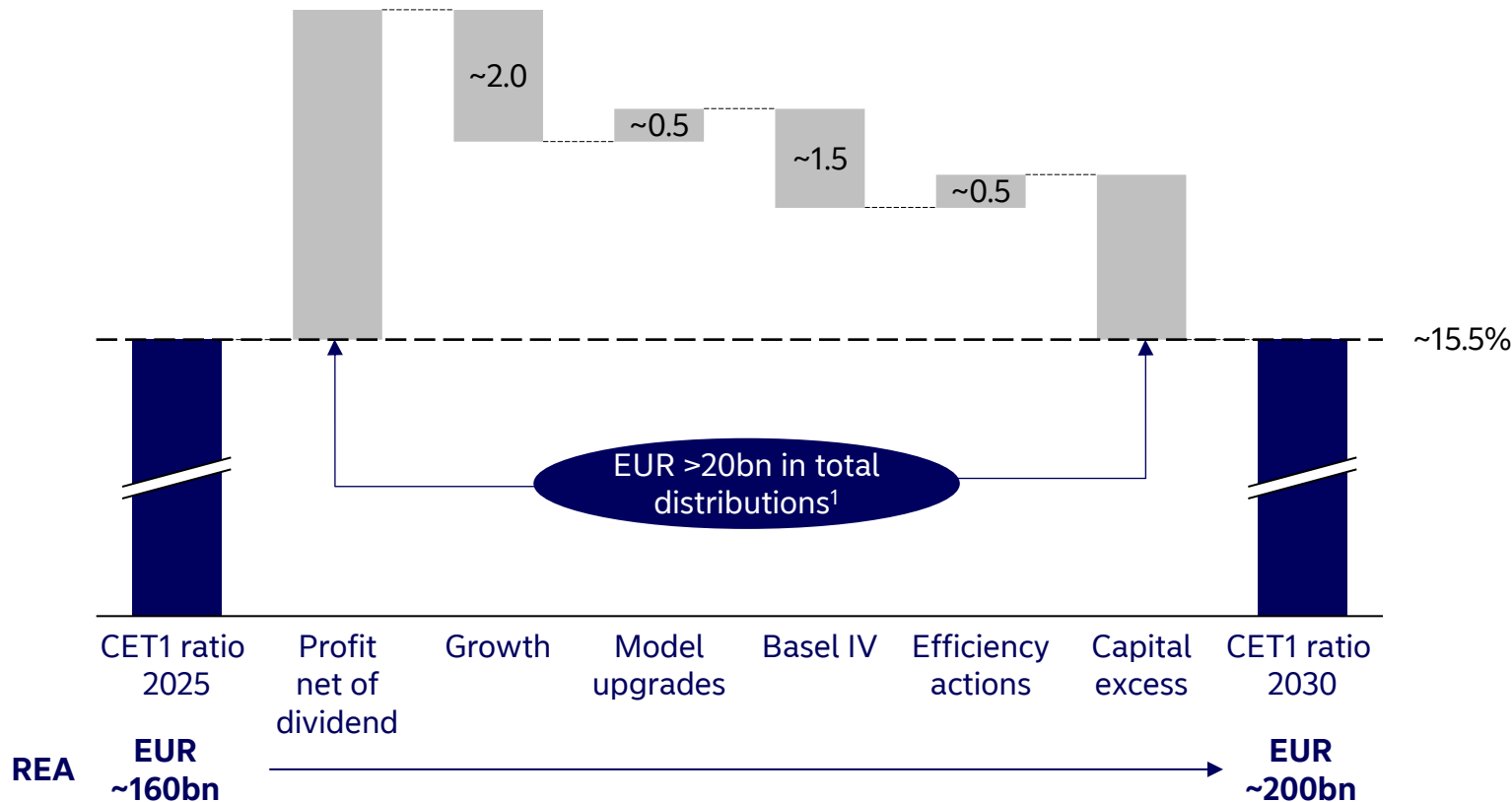
12 1. Excluding management judgement (MJ) provision releases

Capital

## Continued capital excellence – generate, deploy, distribute

**Stable CET1 requirements, with capital policy maintained at ~15.5%**

CET1 ratio development, %



### Strong capital generation deployed for growth and shareholder returns

- Total distribution (dividend and buy-backs) above EUR 20bn<sup>1</sup> 2026–30
- REA development in line with growth plans
- REA inflation from Basel IV output floor managed through capital efficiency initiatives, including targeted use of securitisation
- Capital excess deployed for bolt-on M&A and share buy-backs

### Capital and dividend policies unchanged

- Capital policy of 150bp buffer and dividend policy of 60–70% payout ratio

### Introduction of semi-annual distributions

- Interim distribution of 50% of half-year profits shortly after second-quarter results

## 2. Quarterly update

First-quarter highlights 2026<sup>1</sup>

## **Executive summary**

### **Resilient performance and solid profitability – markets negatively impacted by escalation in Middle East conflict**

- Return on equity<sup>2</sup> 15.4% and earnings per share EUR 0.36

### **Continued solid growth in lending and deposit volumes and assets under management**

- Corporate lending up 11% y/y, mortgage lending up 2%. Retail deposits up 5% y/y, corporate deposits up 2%. AuM up 9% y/y

### **Total income resilient**

- Total income 2% lower. Net interest income down 4%, as expected; net fee and commission income up 6% and net fair value result 22% lower

### **Firm cost management**

- Total expenses flat y/y adjusted for FX (up 2% including FX)

### **Very strong credit quality – remaining management judgement buffer now fully deployed**

- Net loan losses and similar net result reversal of EUR 99m (losses of EUR 61m or 6bp excluding management buffer release)
- Management buffer fully deployed; EUR 116m reallocated to strengthen modelled provisions and surplus of EUR 160m released

### **Continued strong capital generation and share buy-backs**

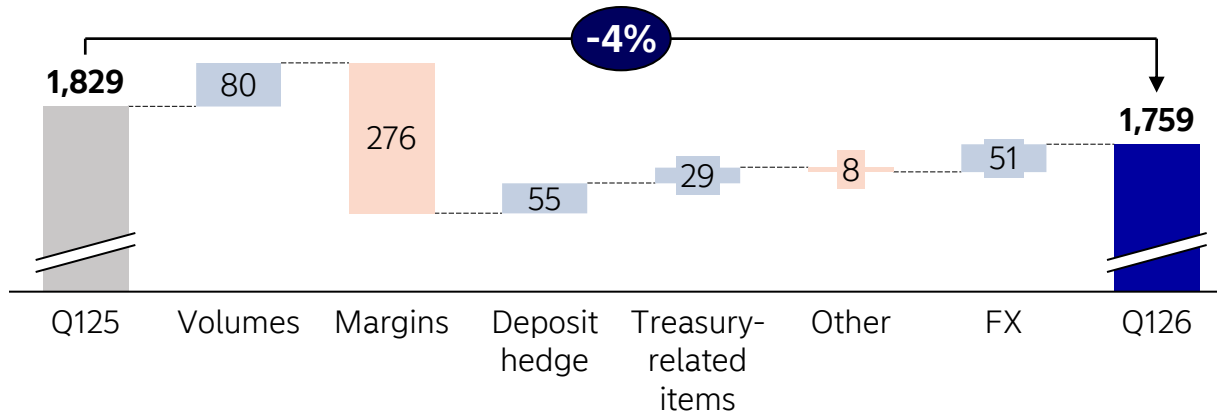
- CET1 ratio 15.7% – 1.9pp above current regulatory requirement
- Planned distribution of mid-year dividend for 2026, corresponding to approximately 50% of net profit for first half of 2026

### **2026 outlook<sup>1</sup> unchanged: return on equity greater than 15% and cost-to-income ratio<sup>3</sup> around 45%**

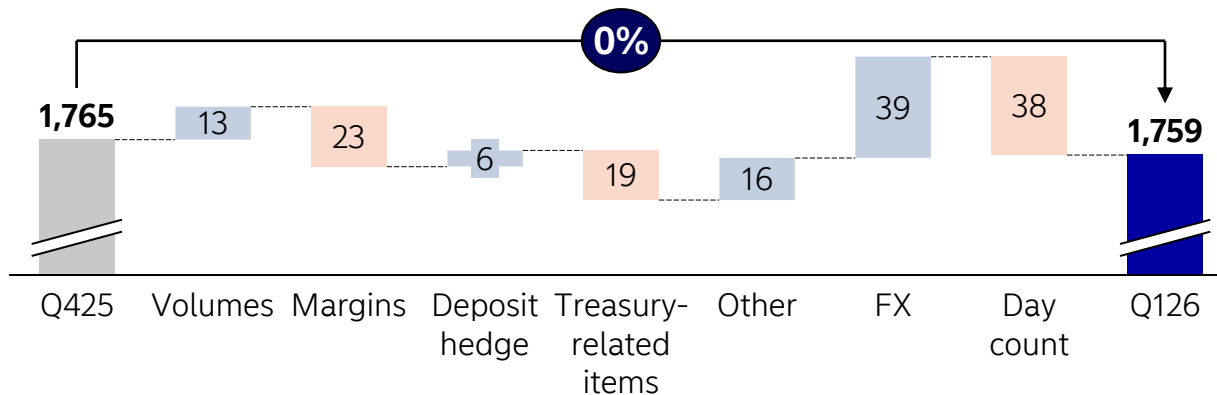
Net interest income

## Solid business volume growth, lower margins as expected

### Year-over-year bridge, EURm



### Quarter-over-quarter bridge, EURm

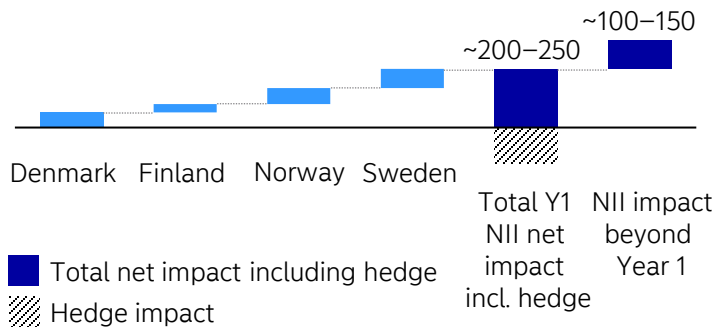


- **Net interest income down 4% y/y, as expected**
- **Strong lending and deposit growth**
  - Corporate lending up 11%
  - Mortgages up 2%
  - Retail deposits up 5%
  - Corporate deposits up 2%
- **Net interest margin 1.57% (1.70% Q125; 1.57% Q425)**
  - Lower deposit and equity margins, driven by lower policy rates, and lower lending margins – offset by positive contribution from deposit hedge

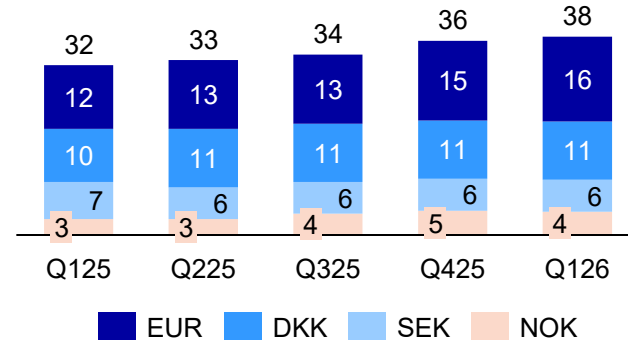
Net interest income sensitivity

# Net interest income sensitivity to policy rate changes

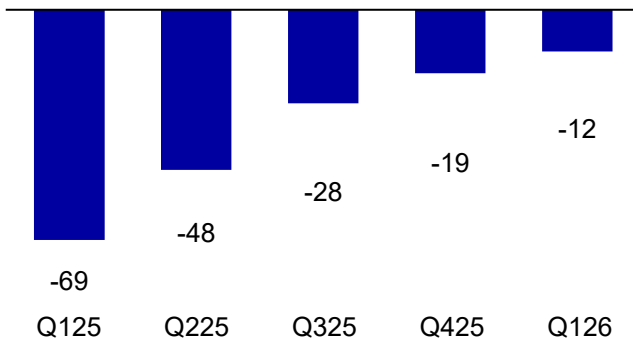
**Sensitivity to +50bp parallel shift in policy rates<sup>1</sup>, EURm**



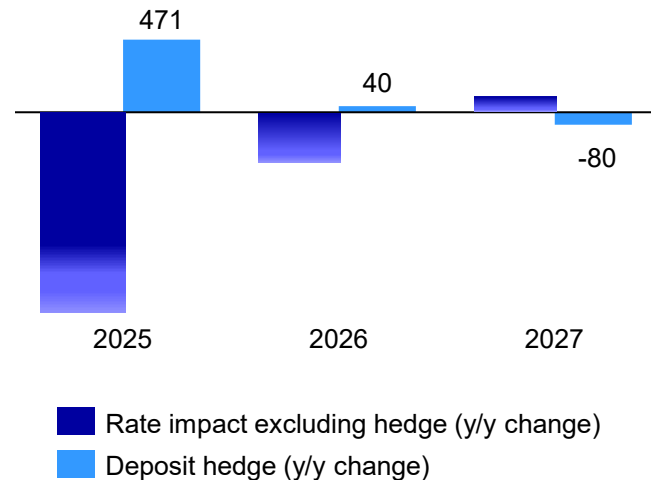
**Deposit hedge – nominal volume, EURbn**



**Quarterly NII impact from deposit hedge (absolute), EURm**



**Deposit hedge continuing to reduce NII volatility, EURm<sup>2</sup>**



- NII impact largely driven by policy rates and pass-through**

- Actual pass-through varying between account types and countries, and throughout rate cycles
- Sensitivity reflecting modelled risk over cycle – NII impact lower following initial rate cuts and higher thereafter

- Group NII also impacted by other drivers**

- Volumes and loan/deposit pricing
- Wholesale funding costs

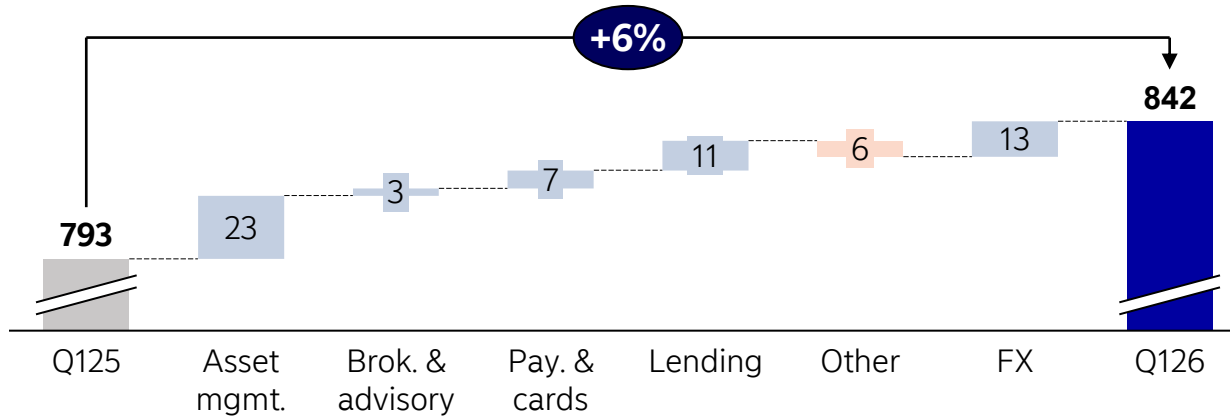
- Deposit hedging reduces sensitivity to interest rate changes**

- Average hedge maturity ~3 years
- Additional NII impact in Y2–Y3 as assets repriced and hedges rolled over

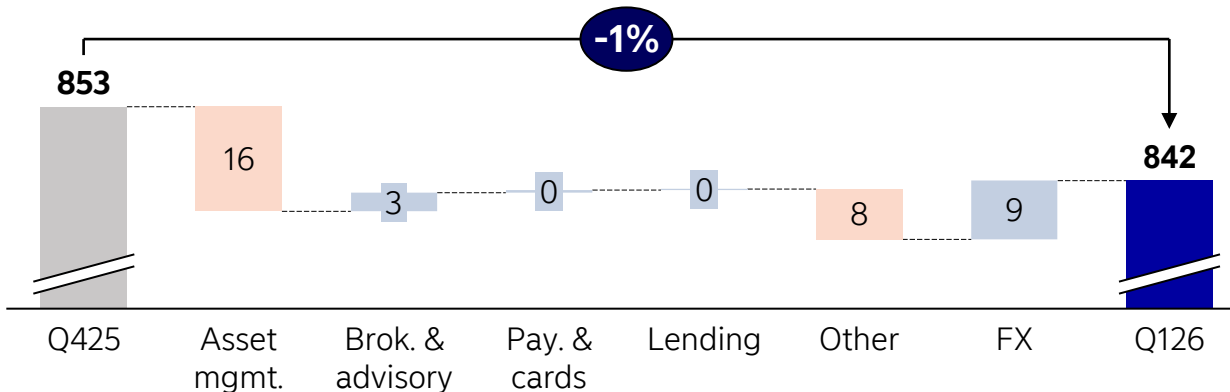
Net fee and commission income

## Continued growth across fee types

### Year-over-year bridge, EURm



### Quarter-over-quarter bridge, EURm

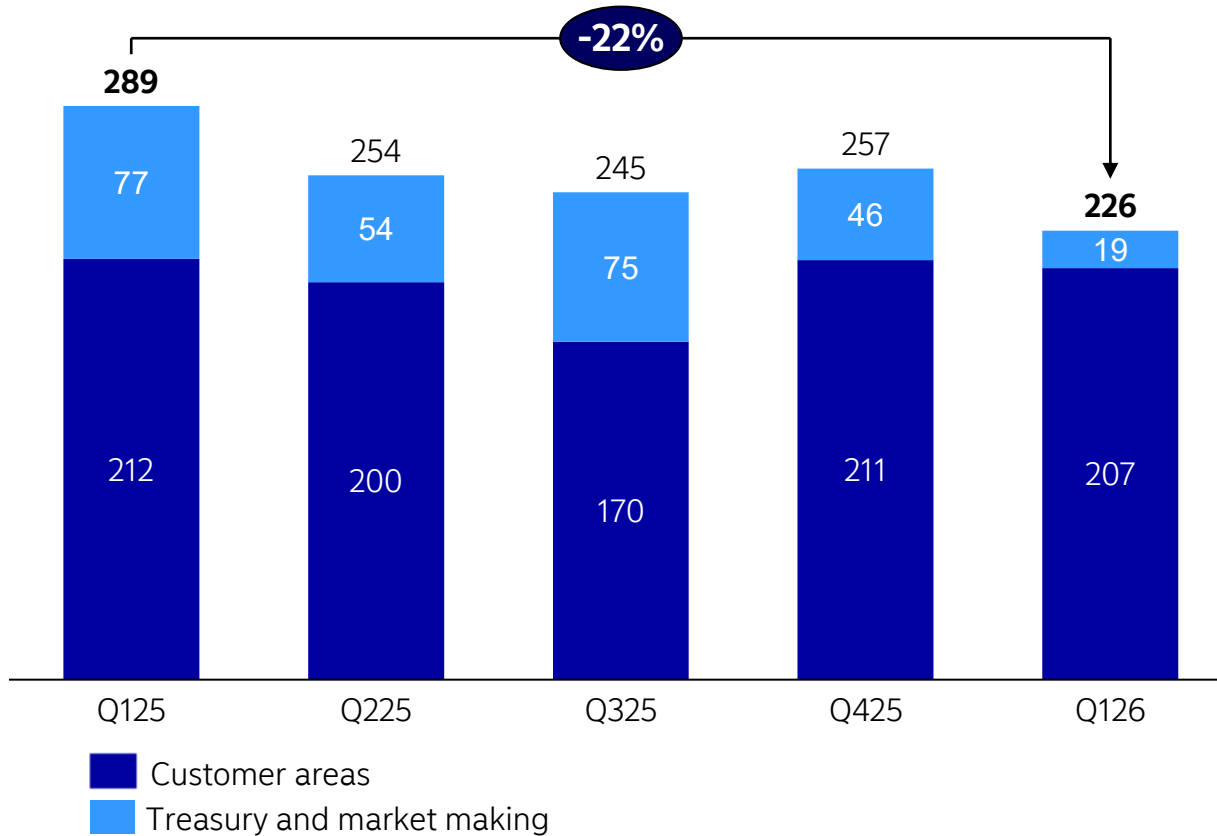


- Net fee and commission income up 6% y/y
- Savings fee income up, driven by higher AuM and positive net flows in investment products
  - Total AuM up 9%, to EUR 464bn
- Brokerage & advisory fee income up; stronger debt capital markets and secondary equities income
- Higher customer activity driving payment and card fee income
- Lending fee income up, driven by higher activity

Net fair value result

## Strong customer activity; market making affected by market turmoil

Net fair value result, EURm

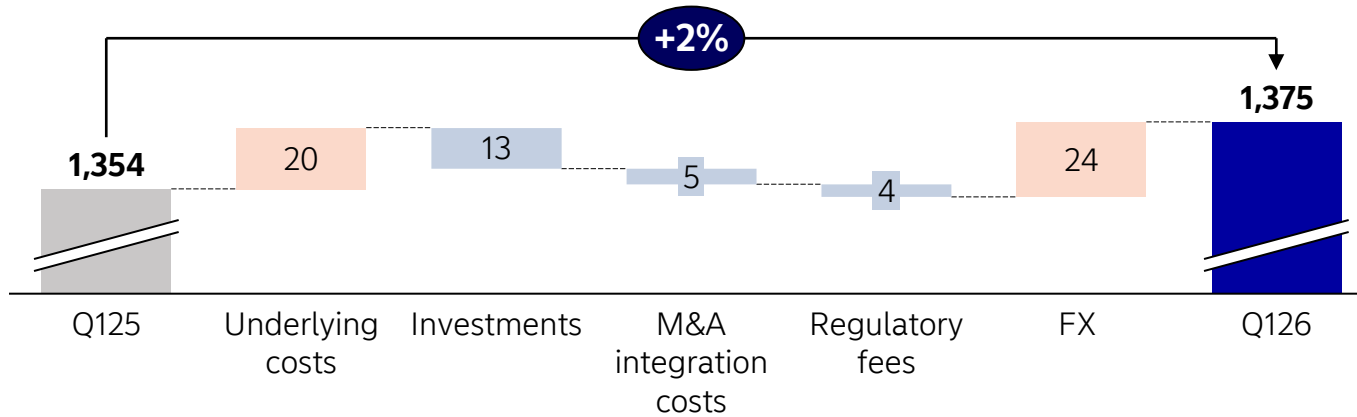


- **Strong customer activity** throughout quarter, driven by FX and interest rate hedging. Equities and securities financing also solid
- **Market making income lower:** strong first two months offset by exceptional losses across certain desks, caused by unexpected sharp increases in EUR and SEK interest rate expectations
- **Treasury lower, driven by lower revaluations**

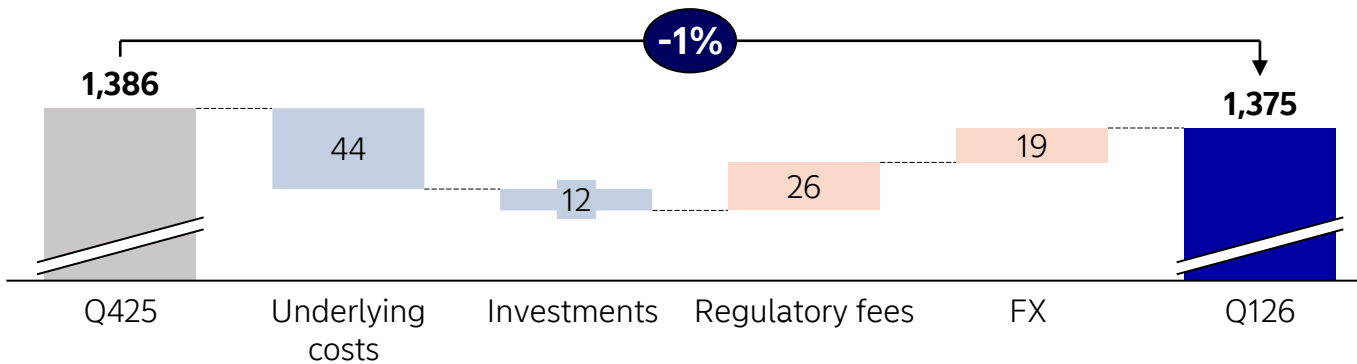
Costs<sup>1</sup>

## Costs flat excluding FX

### Year-over-year bridge, EURm



### Quarter-over-quarter bridge, EURm



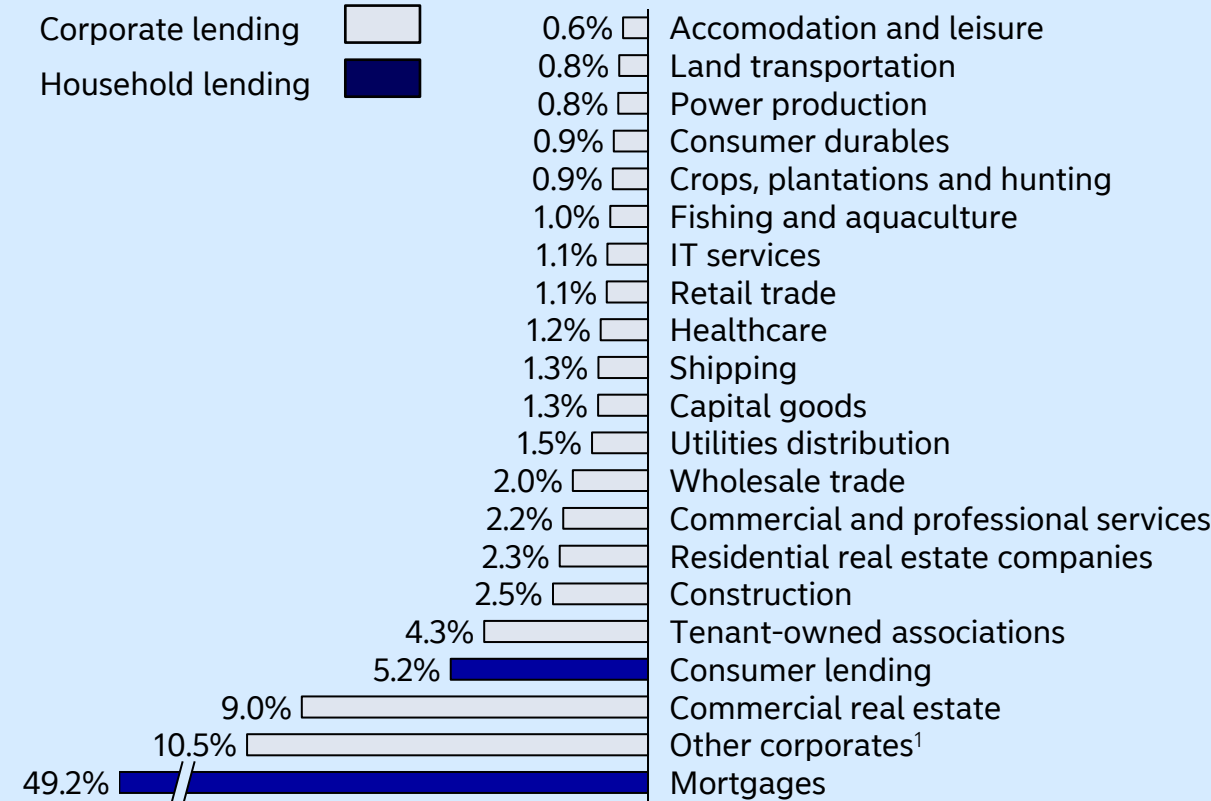
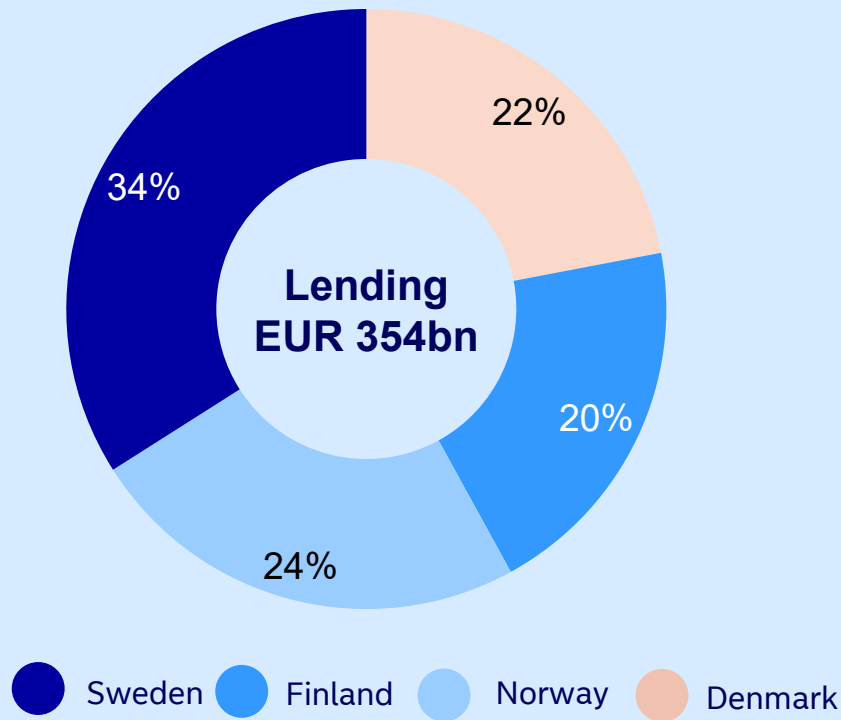
- **Total costs flat y/y excluding FX due to stabilised investment levels and firm cost management**

- Underlying costs up, mainly due to salary inflation – mitigated by reduction in number of employees
- Investment levels in strategic areas stable, in line with plan

20 1. Excluding items affecting comparability in the first quarter of 2026: EUR 190m expense related to restructuring costs (EUR 144m after tax). See pages 5 and 17 in the interim report for further details

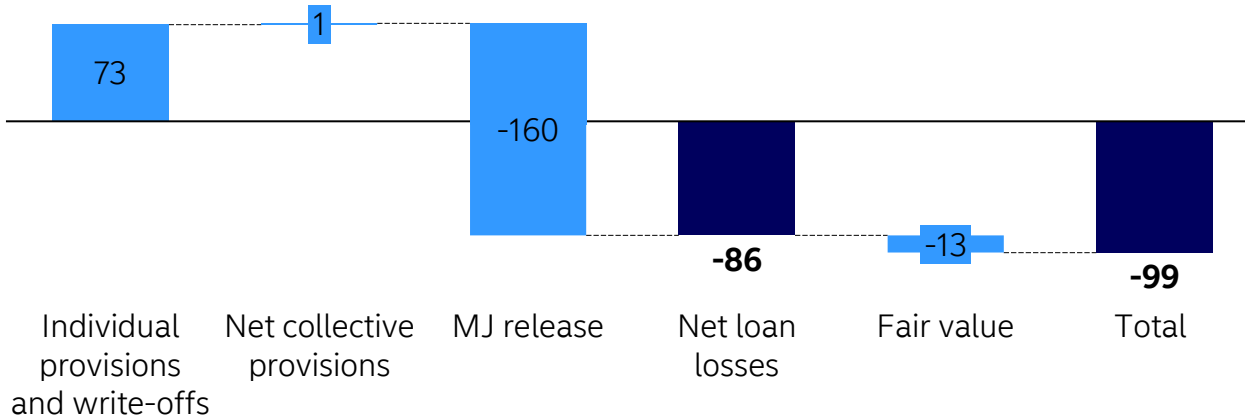
## 3. Credit quality

## Well diversified pan-Nordic financial service provider

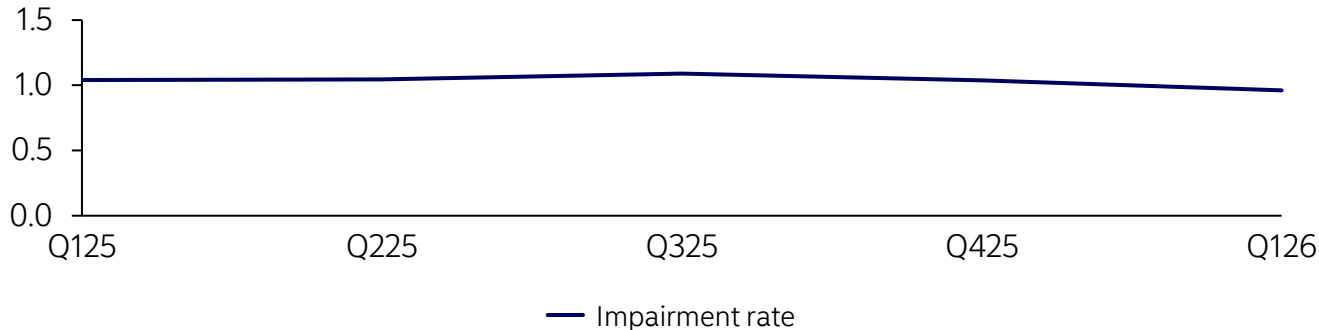


Net loan losses and similar net result  
**Very strong credit quality**

Net loan losses and similar net result, EURm



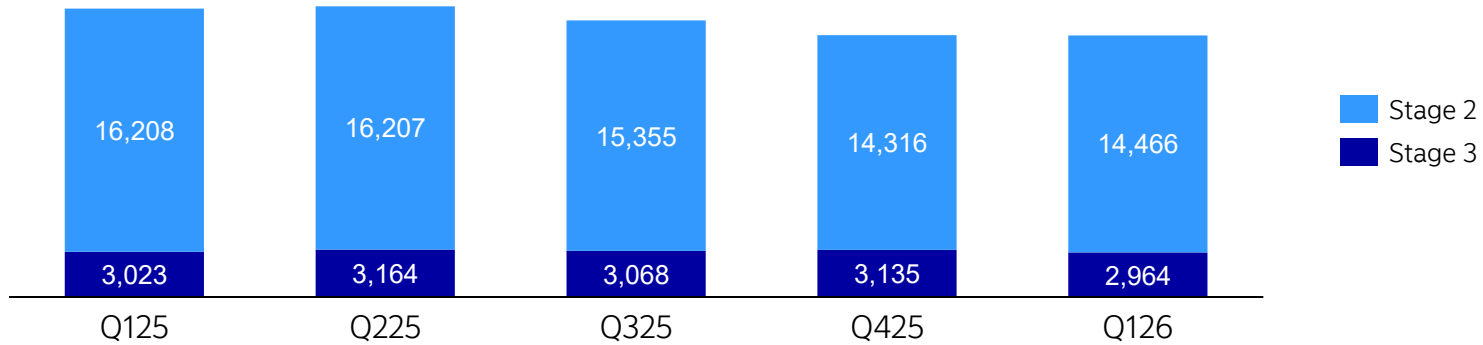
Impaired (stage 3) loans, %



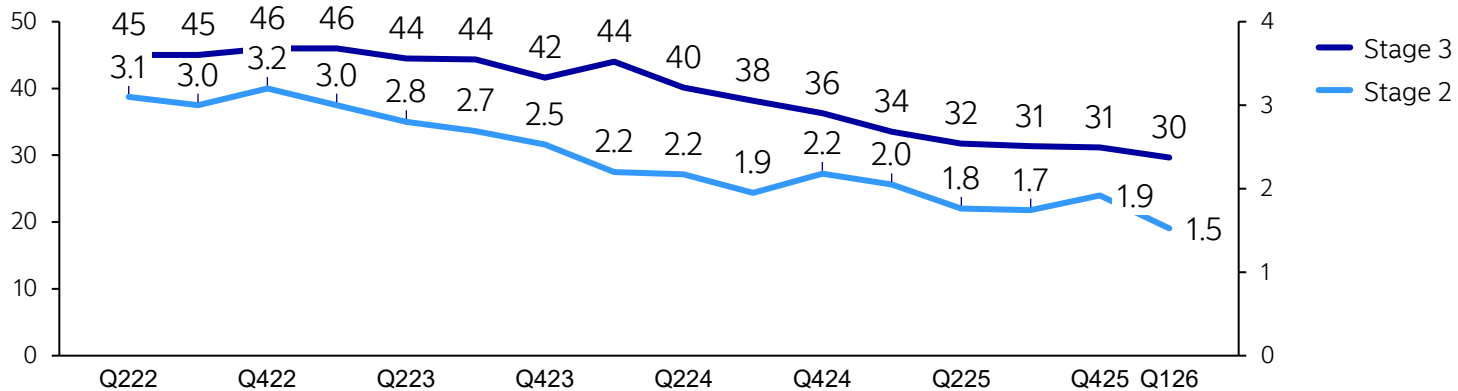
- **Net loan losses and similar net result reversal of EUR 99m (losses of EUR 61m or 6bp excluding MJ buffer release)**
  - Moderate individual provisions and write-offs, mainly attributable to few corporates
  - Collective provisions flat with improvement in credit quality offsetting change in macro scenario weights
  - Management judgement buffer now fully deployed, with EUR 116m reallocated to strengthen modelled provisions and remaining EUR 160m released
- **Provision levels strong at EUR 1.3bn**
  - Solid coverage reflecting high levels of collateral
- **Low level of non-performing loans**
  - Stage 3 loans down at 0.96%

## Reduction in impaired exposures

Stage 2 and 3 loans at amortised cost, EURm



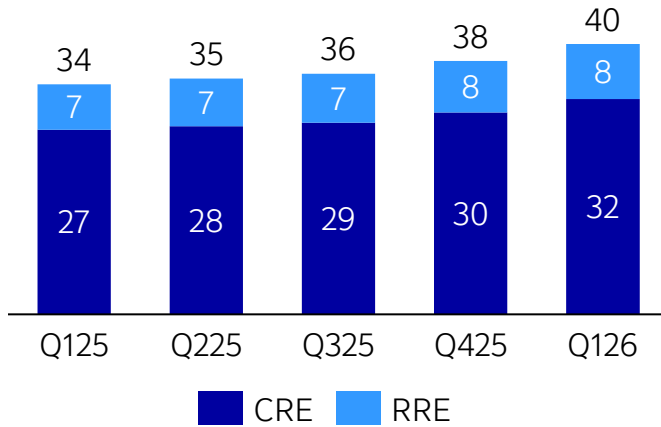
Coverage ratio, %



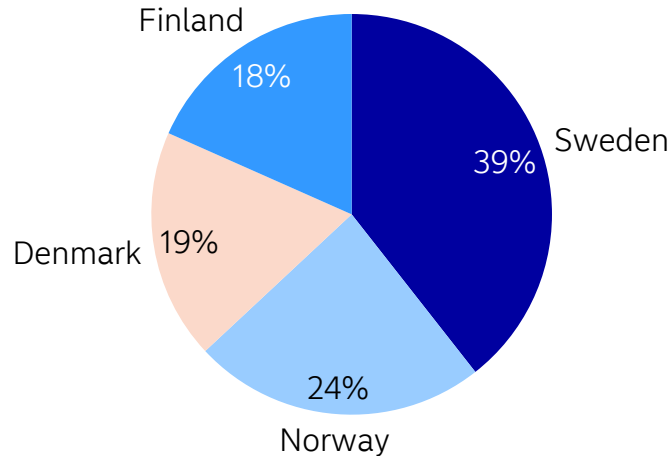
- **Stage 3 loans down at 0.96% of total loans**
  - 5% decrease in stage 3 loans, driven by write-offs and decrease in exposure
- **Stage 2 loans unchanged at 5% of total loans**
- **Coverage ratio for stage 3 portfolio down at 30%**
  - Both stage 3 lending and allowances down
  - Solid coverage reflecting high levels of collateral
- **Coverage ratio for stage 2 lower following MJ release**
- **Coverage ratios in line with Nordic and similar SSM peers**

## Well-diversified portfolio, high-quality lending

### Lending volumes increased

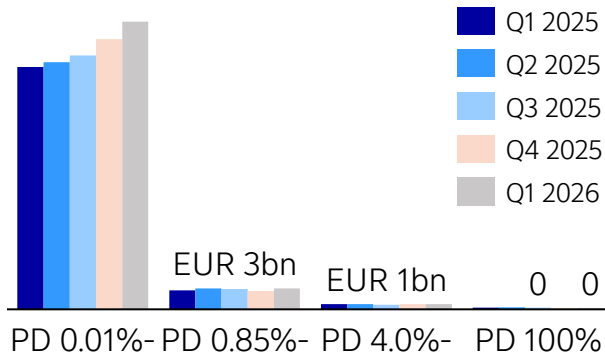


### Diversified across countries

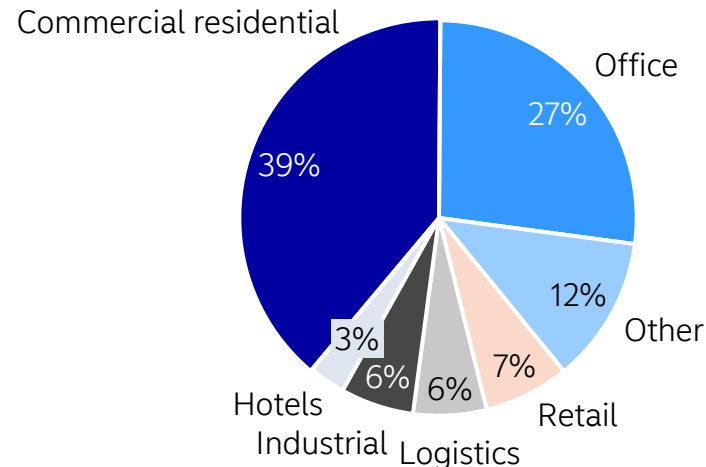


### 91% of portfolio with low probability of default (PD)

EUR 36bn



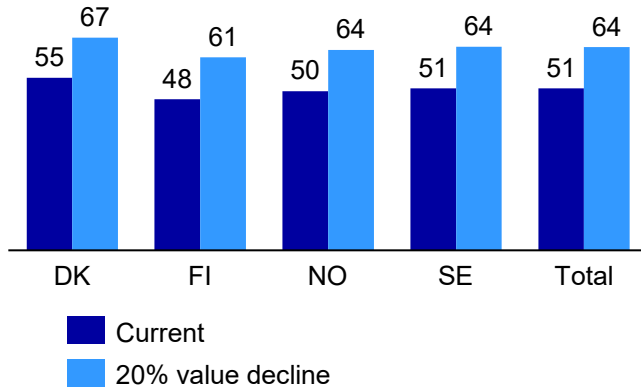
### Diversified across types



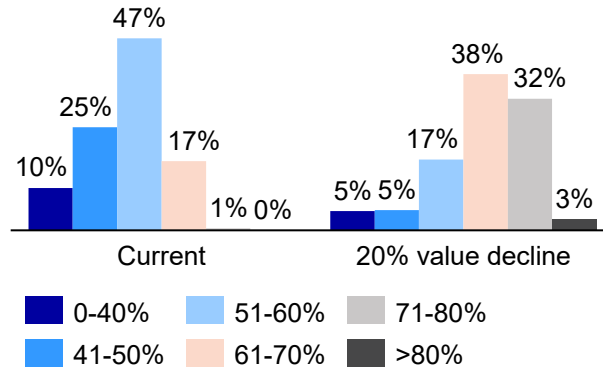
- **Well-diversified portfolio across Nordic markets**
- **91% of exposure towards low-risk customers, 6% towards increased risk, only 2% towards high risk and less than 1% impaired**
- **Portfolio mainly comprising central, modern office and residential properties**
- **Strict underwriting standards: conservative credit policy with focus on cash flow**

## Solid LTVs, resilient interest coverage, high occupancy

### Solid LTV levels for all countries



### Majority of portfolio with low LTV



- **83% of exposures with LTV below 60%**

- In event of 20% decline in market value, 65% of portfolio still with LTV below 70%

- **Average interest coverage ratio (ICR) 2.4x**

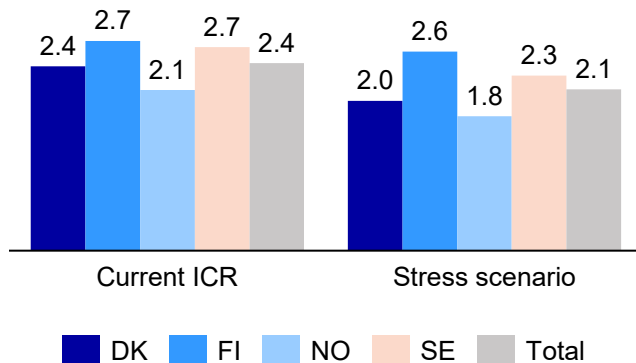
- Average ICR 2.1x in stress scenario
- Stress scenario: all debt refinanced day one at 5Y swap rates plus margins (4.25–6.0%); no hedging

- **Strict interest rate hedging requirements**

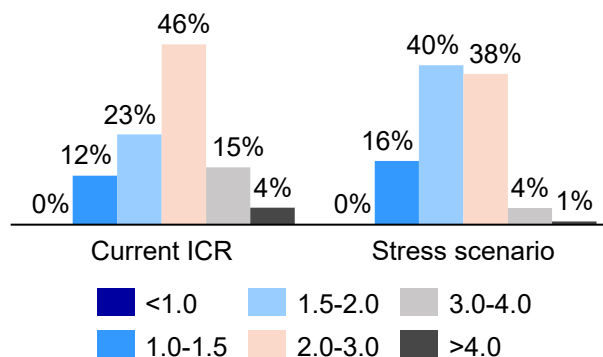
- 66% of customer debt hedged, with average maturity 3.7 years

- **Low vacancy rates, with average letting ratio 95%**

### High ICR in all countries

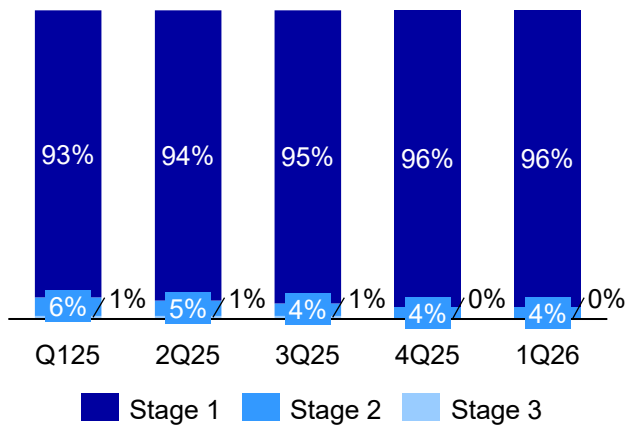


### ICR above 1.0 in stress scenario for 100% of portfolio

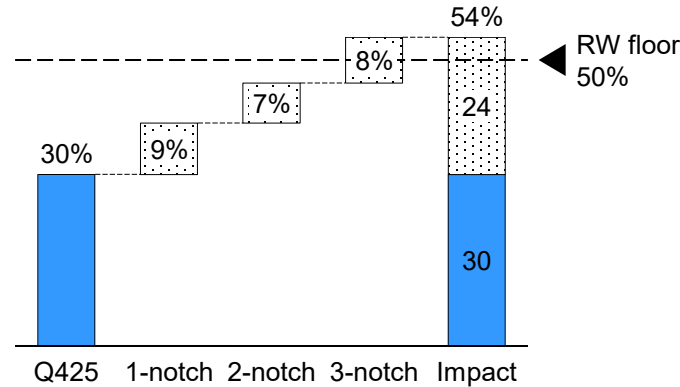


## Low levels of risk exposure

**Strong credit quality, with 96% of IFRS 9 portfolio in stage 1**

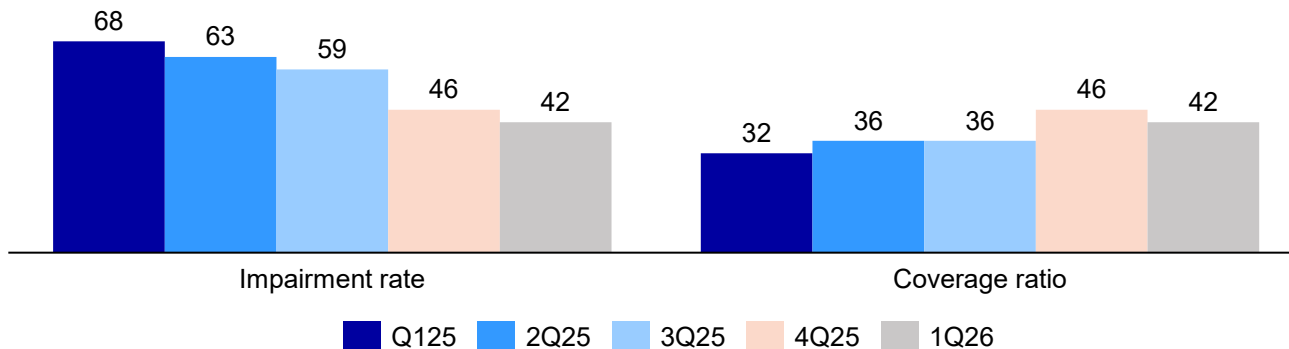


**Minimal REA impact from 3-notch downgrade due to risk weight floors**



- Continued strong credit quality
- Only 4% of portfolio in stage 2
- 0.42% of portfolio impaired: continued decrease
- Provision coverage decreased to 42% due to allowances decreased more than impaired lending
- REA protected by risk weight floors

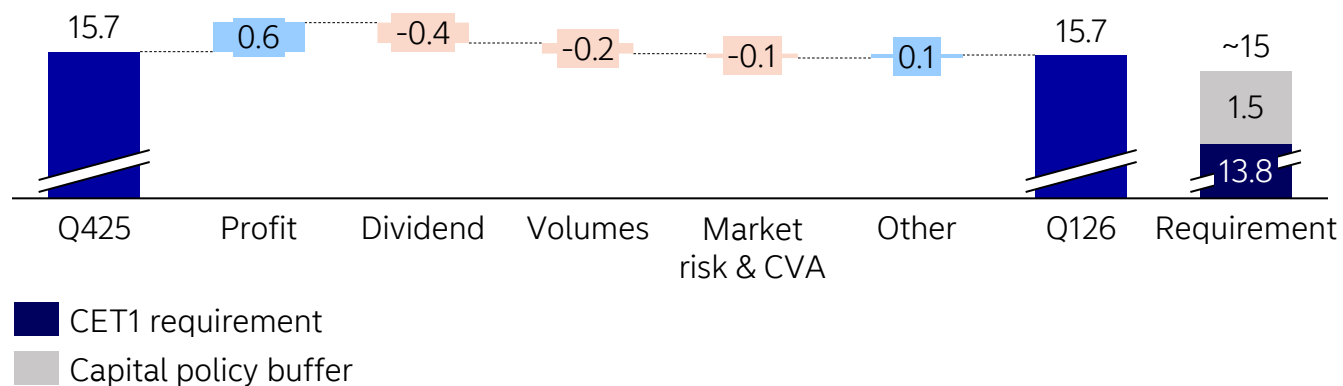
**Low impairment rate and strong coverage for impaired portfolio**



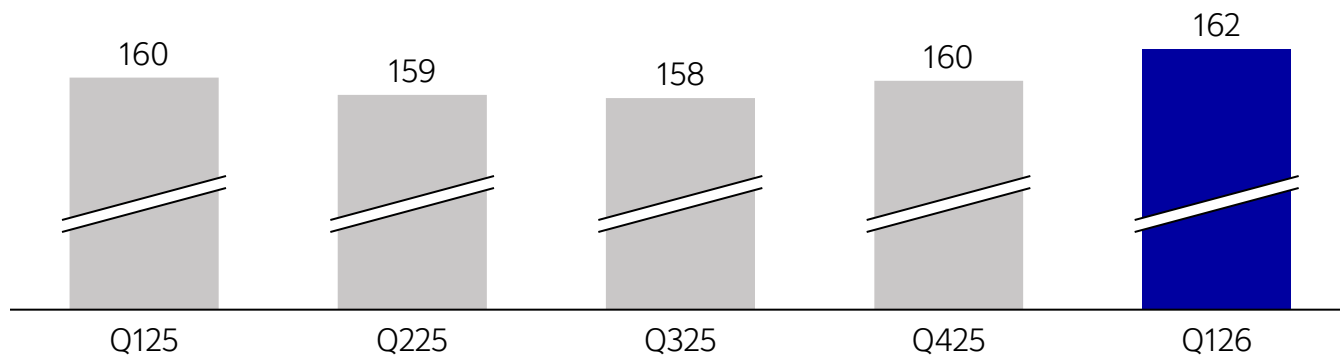
## **4. Capital, liquidity and funding**

## Strong capital position

CET1 capital ratio development, %



REA development, EURbn



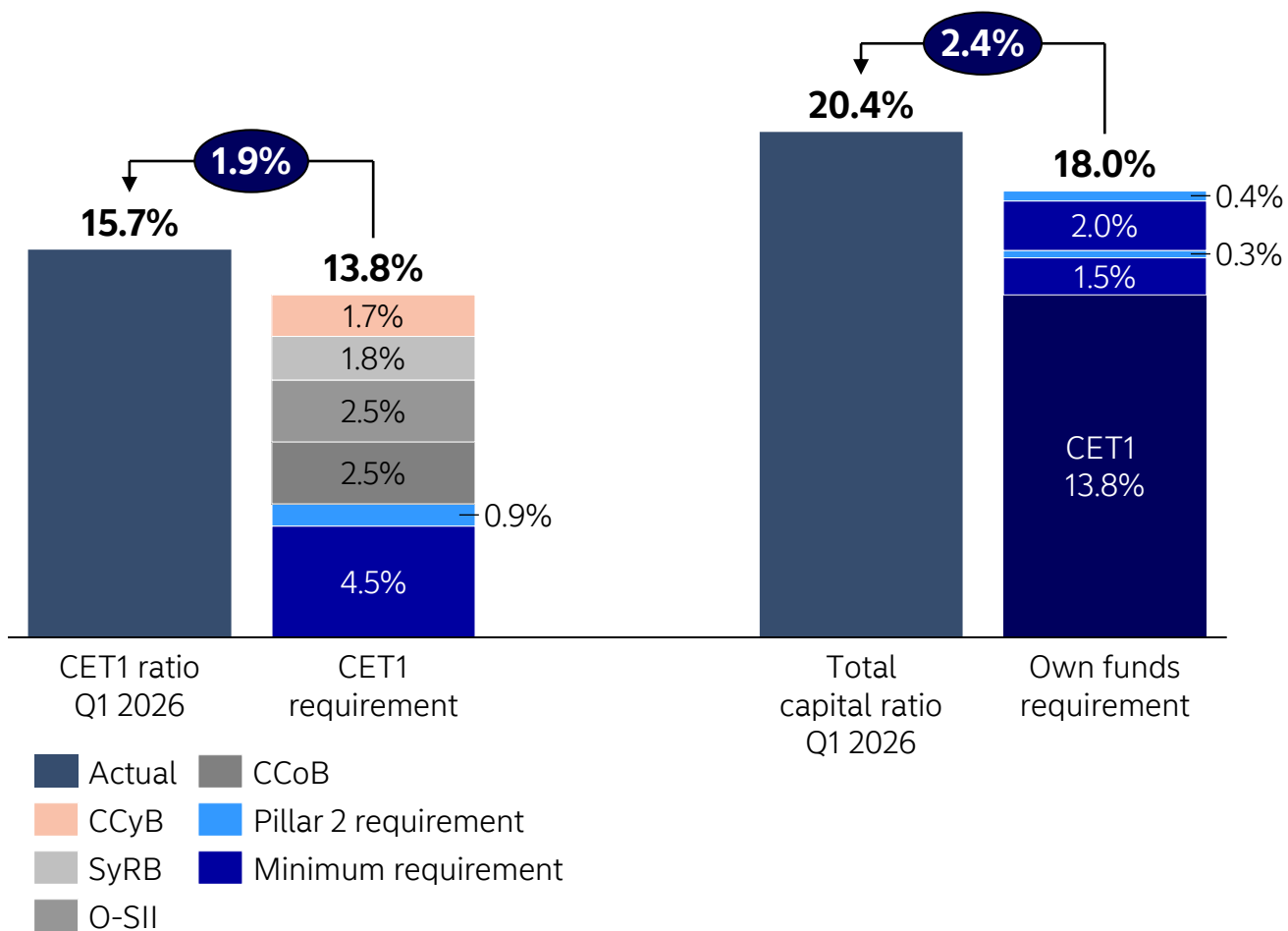
- CET1 ratio stable at 15.7%**

- 1.9 percentage points above regulatory requirement
- CET1 capital up EUR 0.3bn with continued strong capital generation
- EUR 2.4bn increase in risk exposure amount (REA) due to increased corporate lending, FX effects, higher market risk and credit valuation adjustments – partly offset by annual PD calibration of retail models (EUR 1.6bn reduction, representing first step in remediation to deliver EUR 4–6bn REA reduction related to retail models)

# Capital

## Strong capital position

Capital position and requirements (%)

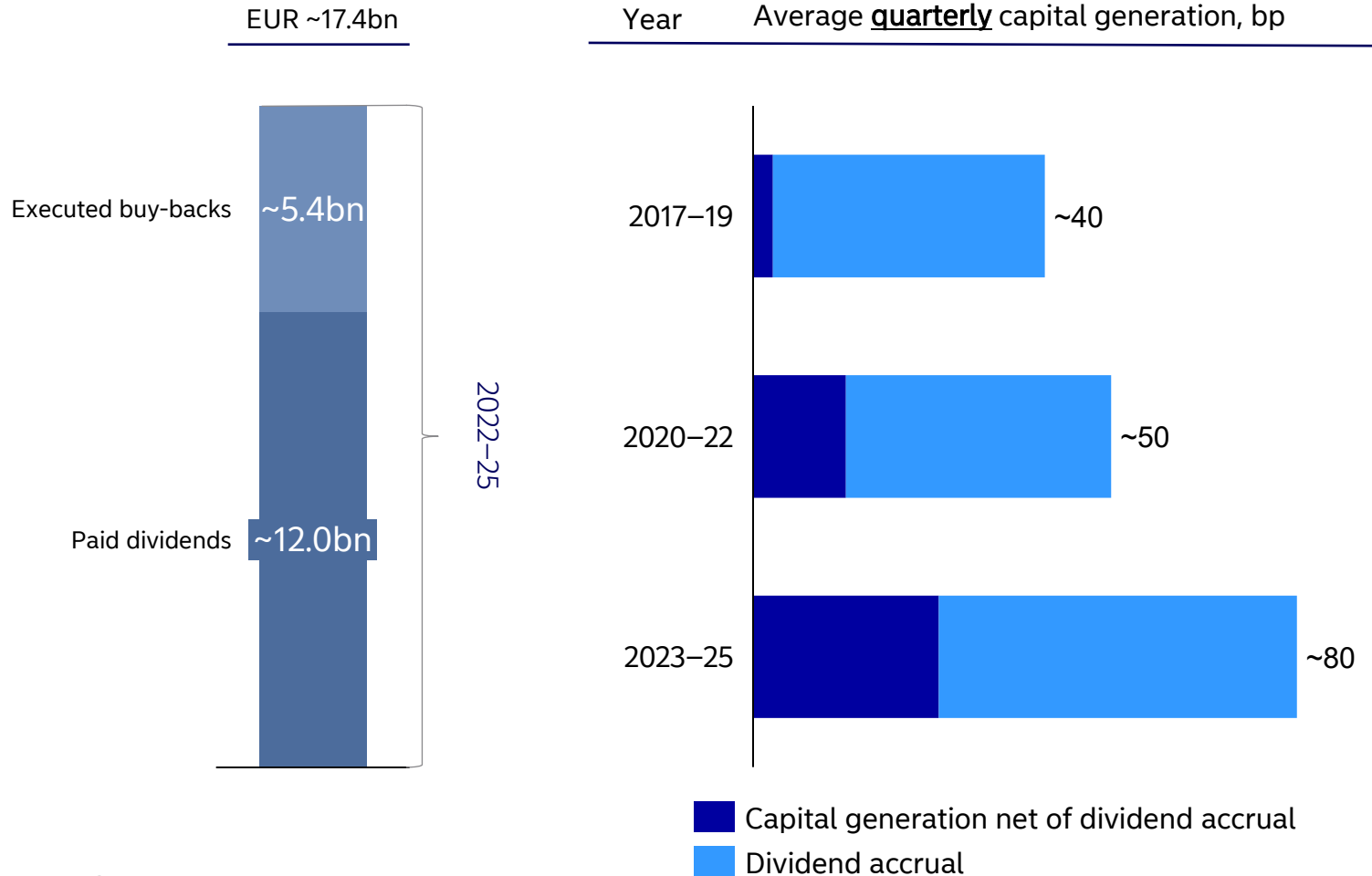


- CET1 capital ratio 15.7%**
  - 1.9 percentage points above regulatory requirement, corresponding to a CET1 buffer of EUR 3.0bn
- Regulatory developments**
  - Updated Group MREL requirements received from Single Resolution Board (SRB): 23.6% of REA excluding combined buffer requirement (CBR), and 6.2% of LRE
  - Subordination requirements: 14.6% of REA excluding CBR, and 6.2% of LRE
  - Requirements annually assessed and updated by SRB

Capital excellence

## Strong capital generation supporting returns

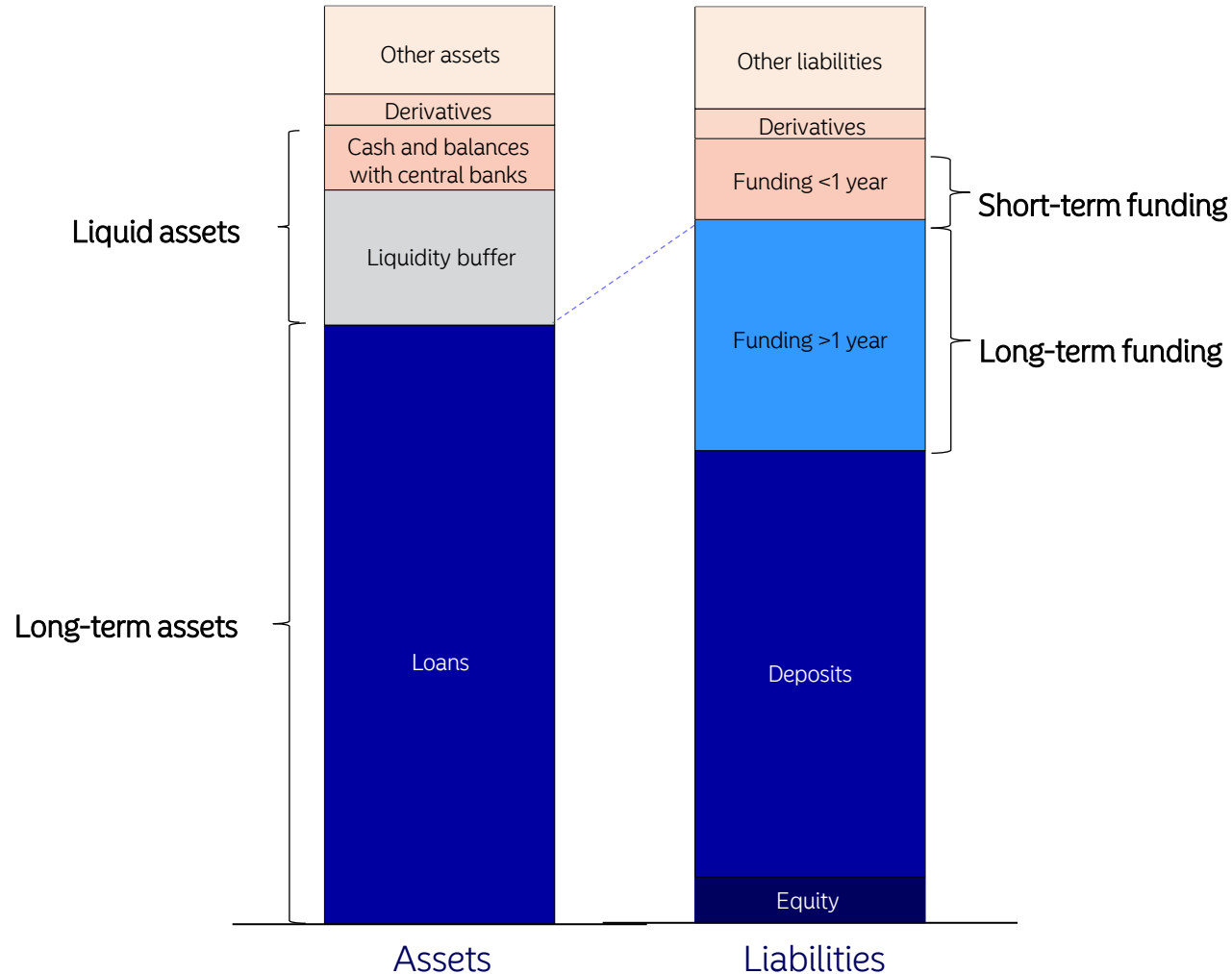
Shareholder returns supported by continued strong capital generation



- **Capital return commitment reaffirmed**
  - Strong capital generation
  - Unchanged dividend policy, with mid-year dividend<sup>1</sup>
  - Share buy-backs to distribute excess capital
- **EUR 500m share buy-back programme launched on 18 December completed**
- **Planned distribution of mid-year dividend for 2026, corresponding to approximately 50% of net profit for first half of 2026**

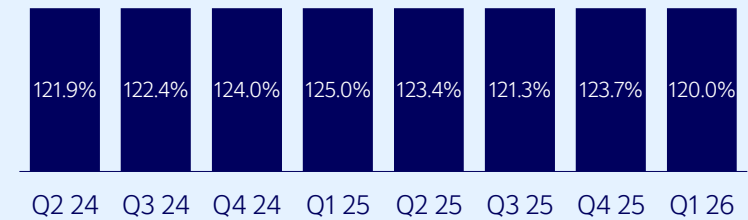
## Strong balance sheet structure

Q1 2026



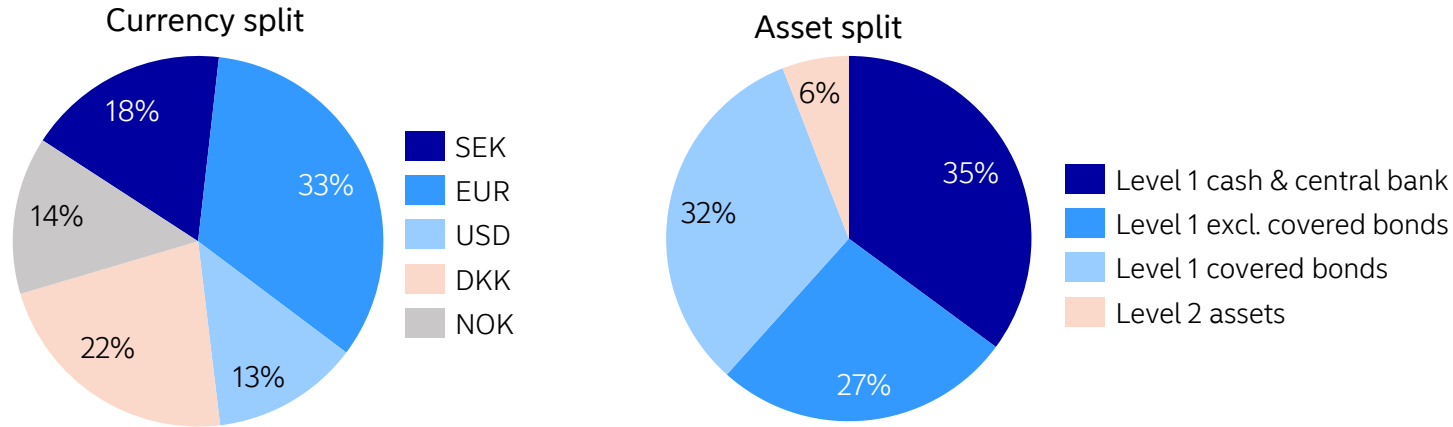
- **Total assets EUR 679bn Q1 2026**

- Strong balance sheet with deposits as primary source of funding
- Long-term funding 75% of total wholesale funding
- Nordea's net stable funding ratio (NSFR) is stable over time:

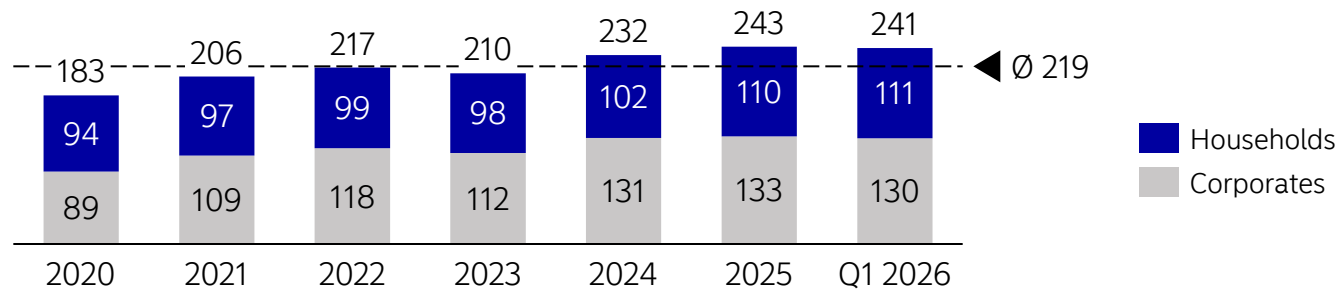


## Strong liquidity position

### Liquidity buffer composition, EUR 117bn



### Deposits and borrowings from the public<sup>1</sup>, EURbn



- **Robust liquidity position**

- Liquidity coverage ratio (LCR) 150%
- Net stable funding ratio (NSFR) 120.0%

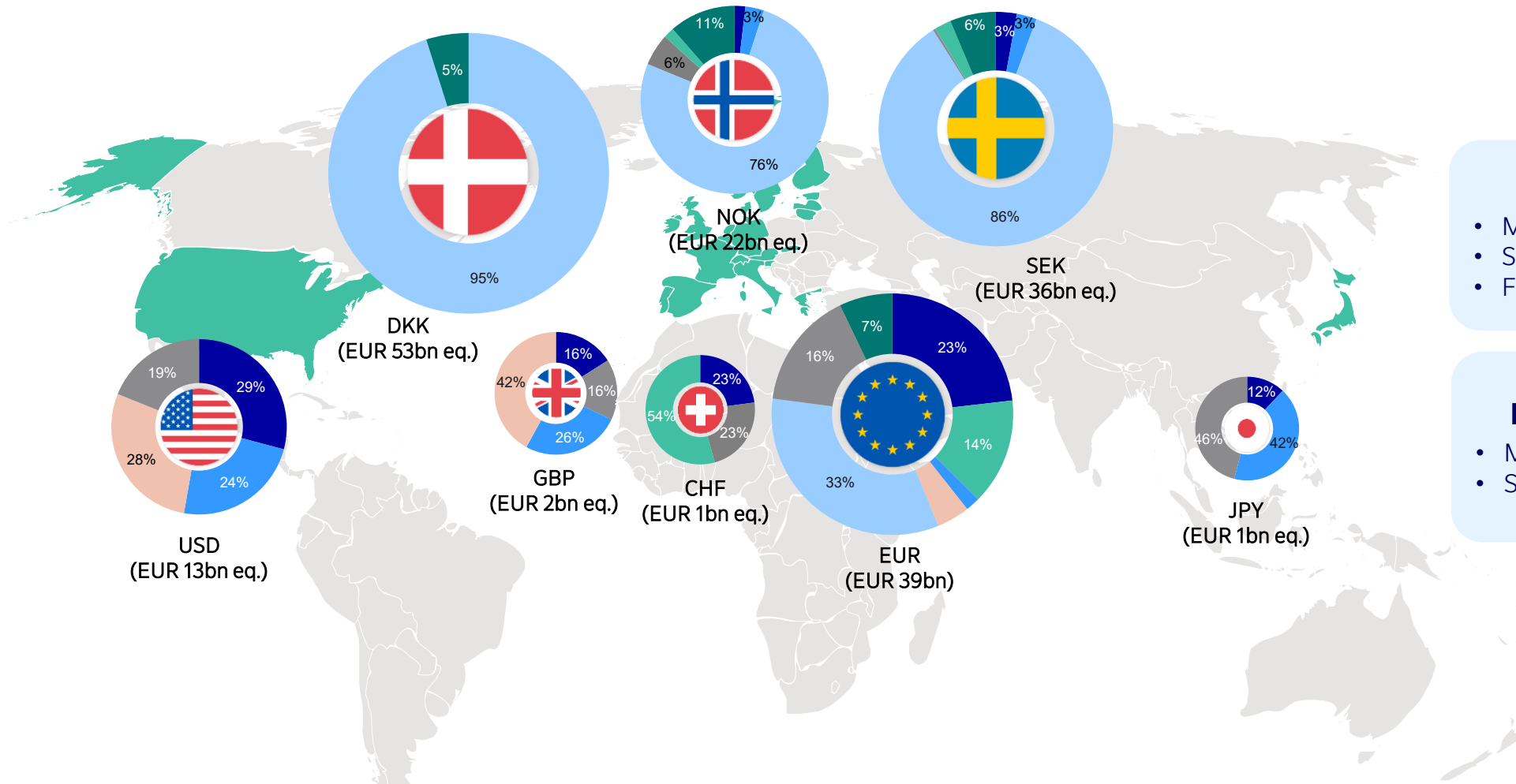
- **Well diversified liquidity buffer of EUR 117bn**

- EUR 41bn in central bank cash and reserves
- EUR 76bn in securities
- Conservative hedging approach and no single name concentration

- **Deposits**

- 42% of deposits covered by deposit guarantee scheme

Long term funding  
**Nordea global issuance**



**Strong ratings**

**Nordea Bank Abp**

- Moody's Aa2 (negative outlook)
- S&P AA- (stable outlook)
- Fitch AA- (stable outlook)

**Nordea covered bonds**

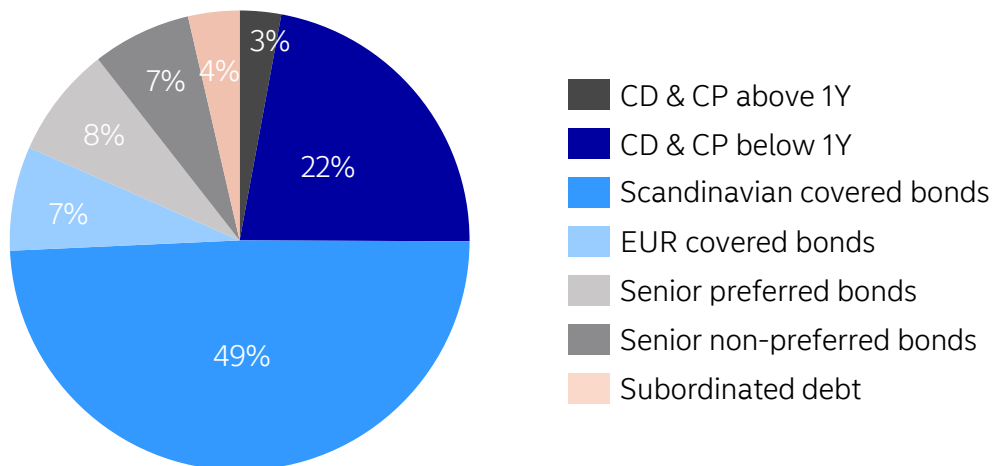
- Moody's Aaa (stable outlook)
- S&P AAA (stable outlook)

■ Covered bonds  
 ■ Senior preferred  
 ■ Sustainable bonds<sup>1</sup>  
 ■ Green covered  
 ■ SNP  
 ■ CDs > 1 year  
 ■ Capital instruments

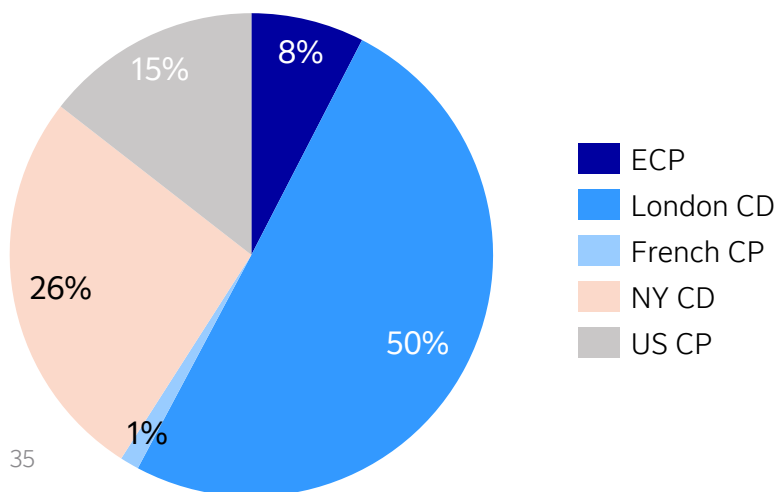
Wholesale funding

## Solid funding operations

Total wholesale funding, EUR 212bn



Short term funding, EUR 47bn



- **Long-term issuance**<sup>1</sup>

- EUR 7.8bn issued during Q1, where of EUR 6.8bn in covered bonds and EUR 1.1bn in senior format
- EUR 7.1bn issued during Q1 2025

- **Short term issuance**

- EUR 47bn total outstanding per end Q1

- **Issuance plans 2026**<sup>1</sup>

- Around EUR 25bn in total long-term issuance
- Around half expected in Scandinavian currencies, most of which in covered bonds
- Remaining volume in international currencies incorporating senior debt and covered bonds
- Reduced MREL requirements imply near term focus on refinancing maturing senior debt mainly through senior preferred instruments

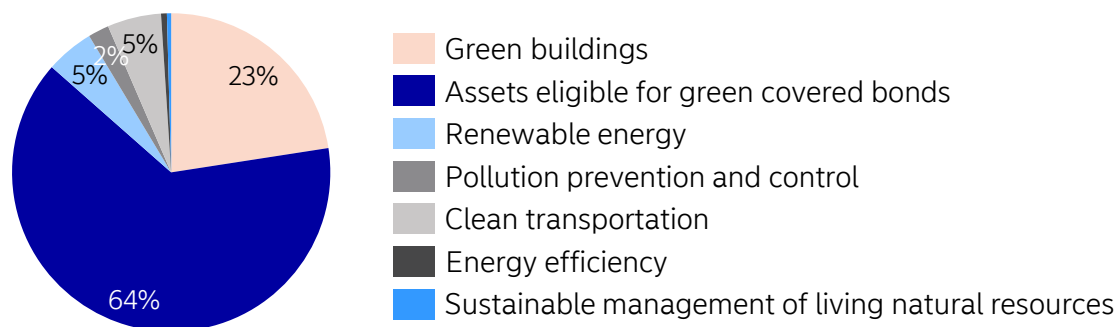
<sup>1</sup> Excluding DKK covered bonds, CD/CPs and subordinated debt

Sustainability at the core

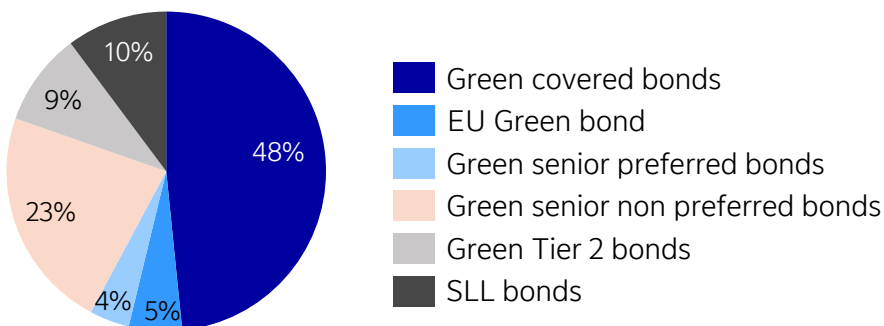
## Enhanced focus on sustainable funding



### Nordea's green bond asset portfolio, EUR 26.1bn



### Nordea's sustainable bonds, EUR 18.6bn



- **EUR 26.1bn assets available for green funding**
  - EUR 9.1bn in NBAbp green bond asset portfolio
  - EUR 17.0bn available assets for green covered bonds
- **EUR 16.7bn green bonds outstanding**
  - EUR 6.7bn green bonds senior and capital
  - EUR 9.0bn green covered bonds
  - EUR 1.0bn inaugural European Green bond
- **EUR 1.9bn sustainability linked loan (SLL) bonds outstanding**
- **Deposits with climate focus offered in Finland, Norway and Sweden**



Company rating:  
B- (A+ to D-) <sup>1</sup>



ESG score:  
13.1 (0 to 100) <sup>2</sup>



ESG rating:  
AA (AAA to CCC)

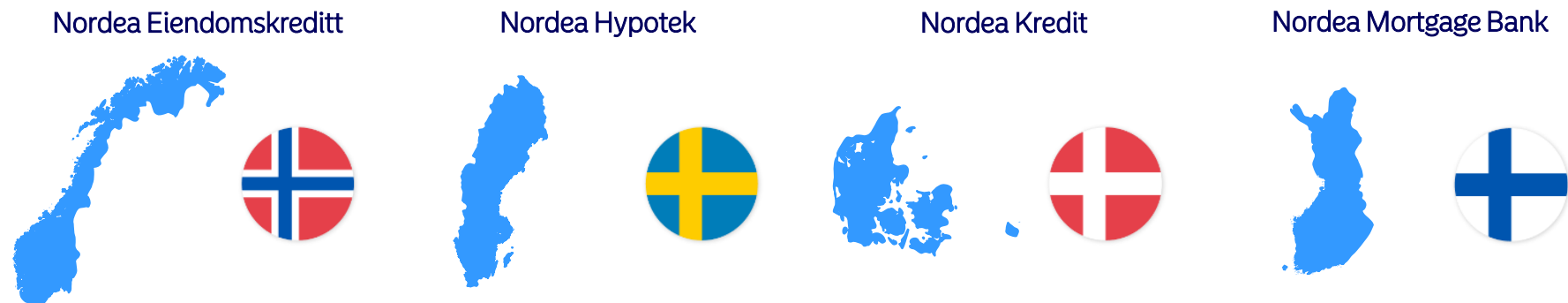


CSA score:  
73 (0 to 100) <sup>3</sup>

## Covered bonds

# Nordea covered bond operations

**Four aligned covered bond issuers with complementary roles**



**Data as per Q4 2025**

Legislation	Norwegian	Swedish	Danish	Finnish
Cover pool assets	Norwegian residential mortgages	Swedish residential mortgages primarily	Danish residential & commercial mortgages	Finnish residential mortgages primarily
Cover pool size	EUR 36.7bn (eq.)	EUR 68.9bn (eq.)	Balance principle	Pool 1: EUR 7.0bn Pool 2: EUR 19.9bn
Covered bonds outstanding	EUR 21.0bn (eq.)	EUR 31.4bn (eq.)	EUR 57.0bn (eq.) <sup>1</sup>	Pool 1: EUR 6.2bn Pool 2: EUR 15.5bn
OC	74%	119%	7.6% <sup>1</sup>	Pool 1: 12% / Pool 2: 28%
Issuance currencies	NOK	SEK	DKK, EUR	EUR
Rating (Moody's / S&P)	Aaa / -	Aaa / -	- / AAA	Aaa / -
Outstanding green covered bonds	EUR 2.4bn	EUR 2.3bn	EUR 2.2bn <sup>1</sup>	EUR 1.8bn



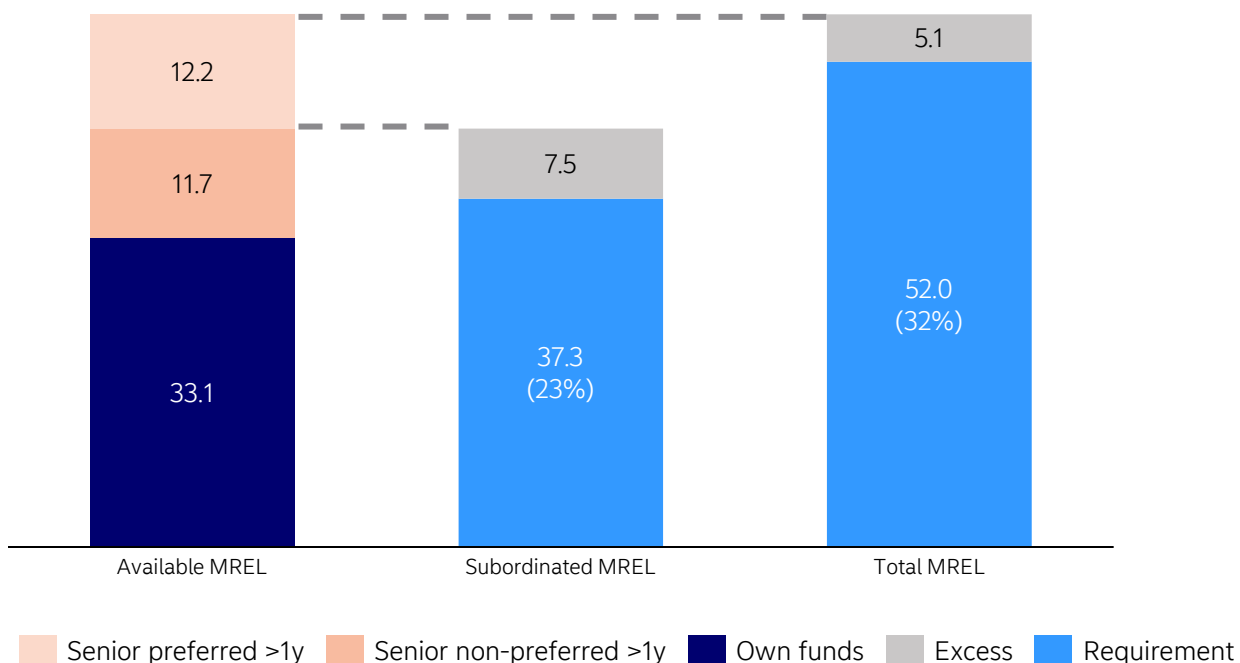
<sup>1</sup> The figures for Nordea Kredit only include capital centre 2 (SDRO). Nordea Kredit no longer reports for CC1 (RO), as this capital centre only accounts for a minor part (<0.5%) of the outstanding volume of loans and bonds

## Funding transactions

# Nordea recent benchmark transactions

	Issuer	Type	Currency	Amount (m)	FRN / Fixed	Issue date	Maturity date	First call date
	Nordea Mortgage Bank	Covered, EUGB	EUR	1,000	Fixed	Apr-26	Apr-29	
	Nordea Bank	Senior preferred	SEK	3,250	Fixed/FRN	Feb-26	Feb-29	
	Nordea Hypotek	Covered	SEK	5,500	Fixed	Feb-26	Oct-31	
Q1	Nordea Bank	Senior preferred	EUR	750	Fixed	Feb-26	Feb-33	
	Nordea Hypotek	Covered, Green	SEK	7,000	Fixed	Nov-25	Nov-30	
	Nordea Mortgage Bank	Covered	EUR	1,000	Fixed	Nov-25	Nov-30	
	Nordea Bank	Senior preferred, SLL	SEK	3,700	Fixed/FRN	Nov-25	Nov-28	
	Nordea Bank	Tier 2, Green	EUR	500	Fixed	Nov-25	Nov-35	Nov-30
	Nordea Bank	Senior preferred, SLL	EUR	1,000	Fixed	Oct-25	Oct-28	
	Nordea Bank	Senior non-preferred, Green	EUR	750	Fixed	Sep-25	Sep-35	
	Nordea Bank	Additional Tier 1	USD	850	Fixed	Sep-25	Perpetual	Nov-33
	Nordea Eiendomskreditt	Covered, Green	NOK	7,000	FRN	Sep-25	Oct-30	
	Nordea Bank	Senior preferred	USD	1,000	Fixed/FRN	Aug-25	Aug-30	
	Nordea Bank	Additional Tier 1	SEK	2,500	FRN	Aug-25	Perpetual	Nov-30
	Nordea Bank	Additional Tier 1	NOK	3,500	FRN	Aug-25	Perpetual	Nov-30
	Nordea Mortgage Bank	Covered	EUR	1,000	Fixed	Aug-25	Aug-35	
	Nordea Bank	Senior non-preferred	NOK	1,250	FRN	Jun-25	Jun-30	
	Nordea Bank	Senior non-preferred	NOK	2,000	FRN	Jun-25	Jun-28	
	Nordea Bank	Senior non-preferred, Green	NOK	2,700	FRN/Fixed	May-25	May-32	
	Nordea Bank	Senior non-preferred	JPY	44,300	Fixed	May-25	Multi-tranche	Multi-tranche
	Nordea Bank	Senior preferred	JPY	9,200	Fixed	May-25	May-30	

Minimum requirements for own funds and eligible liabilities  
**MREL positions and requirements, EUR bn**



### Updated MREL requirements

- New requirements by Single Resolution Board (SRB)

### Subordinated MREL

- EUR 7.5bn above constraining requirement of 23% of REA incl. combined buffer requirement (EUR 37.3bn)
- Subordinated requirements reduced from previous 27% (EUR 44bn) as a result of resolvability progress

### Total MREL

- EUR 5.1bn above constraining requirement of 32% of REA incl. combined buffer requirement

## Capital instruments

### Instruments including an optional par call period

Type	ISIN	CCY	Size (m)	Coupon	Issue date	Start optional par call period	End optional par call period/ Reset date
AT1	US65559CAD39/ US65559D2D05	USD	1,000	3.750%	01 Sep 2021	01 Mar 2029	01 Sep 2029
AT1	XS2898085589	SEK	3,750	3mS+280bp	06 Sep 2024	06 Sep 2029	06 Mar 2030
AT1	XS2898090746	NOK	1,600	3mN+285bp	06 Sep 2024	06 Sep 2029	06 Mar 2030
AT1	USX60003AC87/ US65558RAK59	USD	800	6.300%	25 Sep 2024	25 Sep 2031	25 Mar 2032
Tier2	XS2343459074	EUR	1,000	0.625%	18 May 2021	18 May 2026	18 Aug 2026
Tier2	XS2343845389	SEK	3,000	3mS+98bp	18 May 2021	18 May 2026	18 Aug 2026
Tier2	XS2343847674	SEK	1,000	1.385%	18 May 2021	18 May 2026	18 Aug 2026
Tier2	XS2385122630	GBP	500	1.625%	09 Sep 2021	09 Sep 2027	09 Dec 2027
Tier2	XS2723860990	EUR	500	4.875%	23 Nov 2023	23 Nov 2028	23 Feb 2029
Tier2	NO0013405712	NOK	2,750	3mN+150bp	21 Nov 2024	21 Feb 2030	21 May 2030
Tier2	XS2828791074	EUR	750	4.125%	29 May 2024	28 Feb 2030	29 May 2030

### Optional par call period

- Nordea introduced the par call period in its capital instruments in 2021 to increase flexibility in connection with refinancings
- Nordea's instruments with optional par call period were priced to reset date in primary markets
- As per regulation, Nordea cannot provide guidance on potential intentions to exercise calls
- In case of an optional par call period, Nordea may exercise the call at any time within that period as specified in the terms and conditions, subject to regulatory permission
- Nordea does not consider not calling on the first day in a par call period a non-call event
- Nordea does not comment on internal hedge arrangements
- Nordea has from 2024 excluded par calls in new capital instruments to avoid uncertainty

## 5. ESG

## Our sustainability targets

2050

Achieve  
net zero  
emissions

2030

Reduce  
carbon  
emissions by  
40–50%

Science-based climate targets to reduce emissions across own operations, lending and investments portfolios.

- **Own operations: -50%** reduction of emissions in targeted areas
- **Lending: 40-50%** reduction of financed emissions
- **NAM: -50%** reduction of weighted average carbon intensity
- **NLP: -40-50%** reduction of the carbon footprint intensity

Gender  
balance

Targets to promote a diverse and inclusive workplace, including

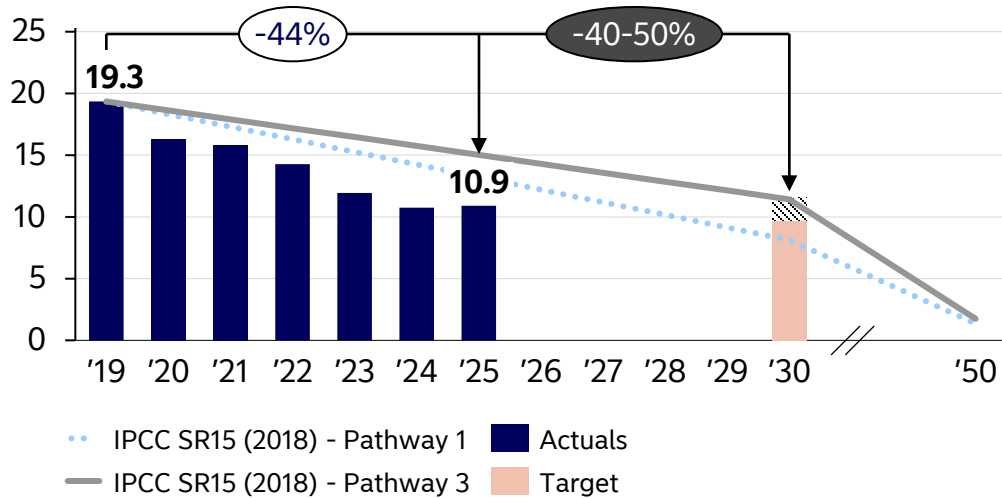
- **gender balance at top 3 leadership levels combined: 40/60%**

See all targets at [nordea.com](https://www.nordea.com)

# Nordea is well on-track to reach its 2030 financed emissions target

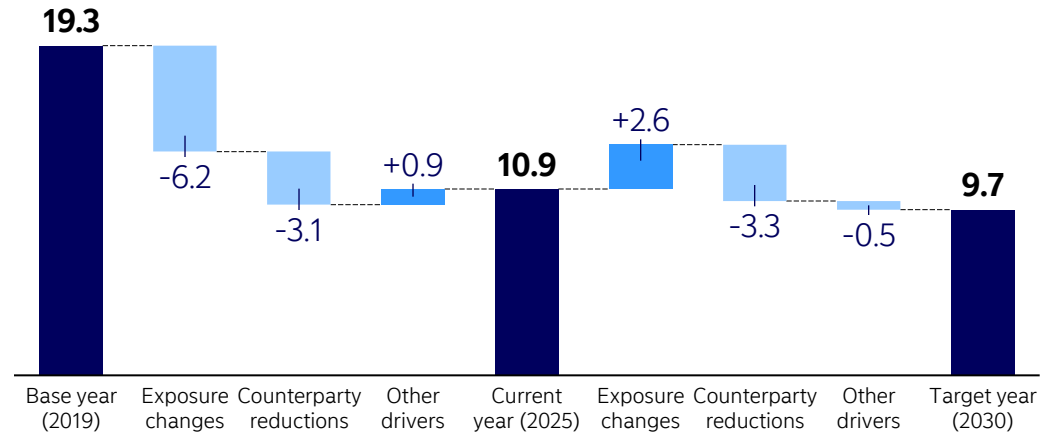
## Portfolio-wide 2030 target for the lending portfolio

MtCO<sub>2</sub>e



## Decarbonisation levers in the lending portfolio

MtCO<sub>2</sub>e



# 44%

**reduction in financed emissions** from business loans, motor vehicle loans, residential and commercial real estate loans between 2019 and 2025

Sustainability at the core

## Continued progress on climate targets in our lending portfolio

2025 progress



**40-50%** reduction in financed emissions in our lending portfolio by 2030<sup>1</sup>

**-44%**

Sector	Sub-sector	Emissions scope	Metric	Base year	Baseline	Target year	Target	
<b>Residential real estate</b>	Households and tenant-owner associations	1 and 2	kgCO <sub>2</sub> e/m <sup>2</sup>	2019	12.2	2030	<b>-40-50%</b>	-34%
<b>Shipping</b>	Vessels	1	AER, gCO <sub>2</sub> /dwt-nm	2019	8.3	2030	<b>-30%</b>	-15% <sup>2</sup>
<b>Motor vehicles</b>	Cars and vans	1	gCO <sub>2</sub> e/km	2022	114	2030	<b>-40%</b>	-18%
<b>Agriculture</b>	Crops, plantation and hunting, and animal husbandry	1 and 2	tCO <sub>2</sub> e/EURm	2021	363	2030	<b>-40-50%</b>	1%
<b>Power production</b>	Electricity generation	1 and 2	gCO <sub>2</sub> e/kWh	2021	220	2030	<b>-70%</b>	-91% <sup>2</sup>
<b>Oil &amp; gas</b>	Exploration and production	1, 2 and 3	MtCO <sub>2</sub> e	2024	0.7	2035	<b>-55%</b>	-98.4%
<b>Offshore</b>	Drilling rigs and offshore service vessels within oil and gas, and shipping	-	EURm	2019	1,872	2025	<b>-100%</b>	-100%
<b>Mining</b>	Thermal peat	-	EURm	2022	52	2025	<b>-100%</b>	-65%
	Thermal coal	-	EURm	<i>Restrictive policy, full phase-out achieved in 2021</i>				

44 1. compared to 2019 baseline and covering lending to corporates and households for business loans, motor vehicles, commercial and residential real estate and shipping

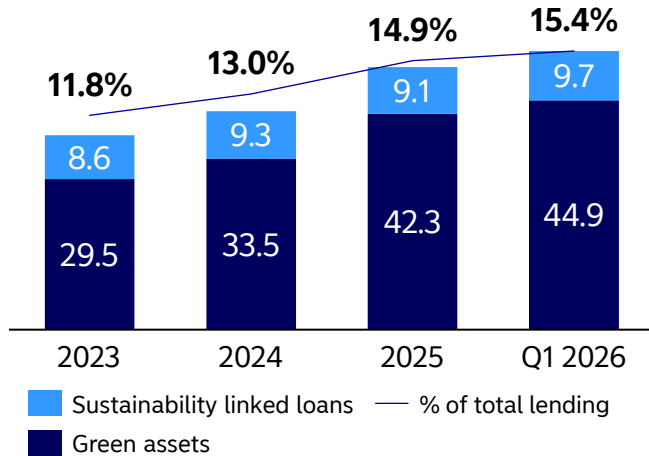
2. Shipping and Power production are 2024 actuals

Sustainability at the core

## Supporting customers in the sustainability transition

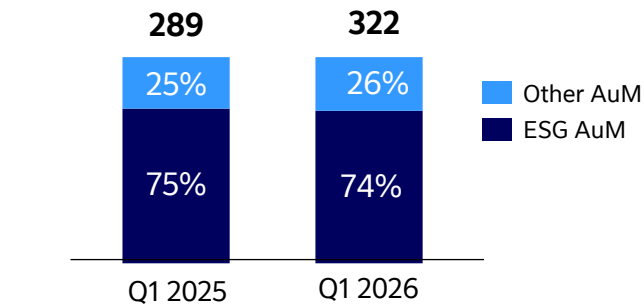
### Green assets and sustainability-linked loans

Total volumes, EURbn



### Nordea Asset Management

Assets under management, EURbn



ESG AuM = article 8 and 9 funds (according to EU SFDR)

### Sustainable finance advisory

Leading Nordic provider of sustainable financing



Honoured with five awards in **Global Finance's 6<sup>th</sup> annual Sustainable Finance Awards**

- Best Bank for Sustainable Finance in Denmark
- Best Bank for Sustainable Finance in Finland
- Best Bank for Sustainable Finance in Sweden
- Best Bank for Sustainable Finance in Norway
- Best Bank for Sustainability Transparency in Western Europe

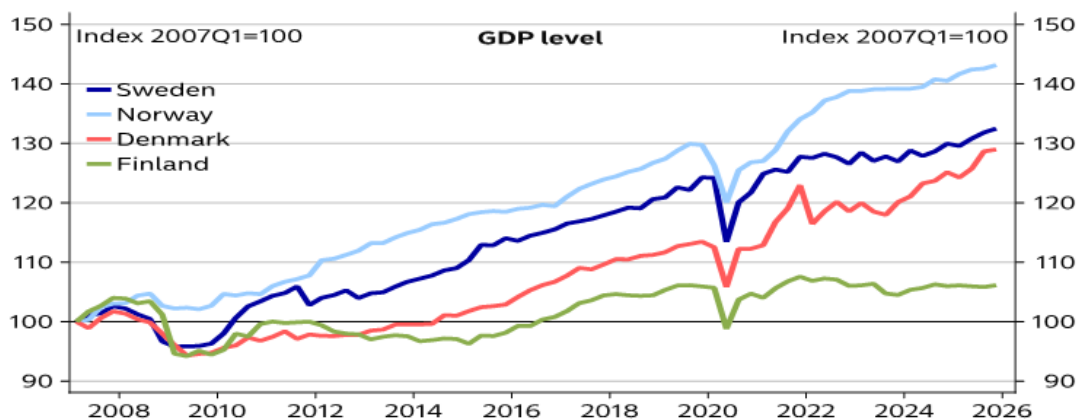
- **First Nordic bank to issue a green bond under the EU Green Bond Standard**
- Included in the **S&P Global Sustainability Yearbook 2026**
  - For the third consecutive year

## 6. Macroeconomy

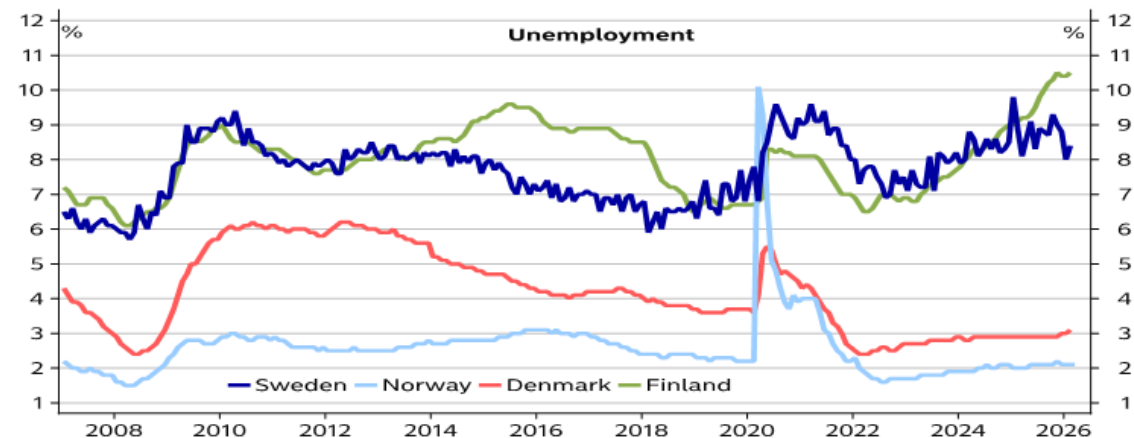
# Nordic economic development

## Uncertainty

### GDP



### Unemployment rate



- The war in the Middle East and escalating geopolitical tensions has resulted in heightened uncertainty and substantially higher energy prices. The impact on the Nordic economic development and inflation will ultimately depend on how long the conflict lasts
- GDP development was positive in the fourth quarter last year in all the Nordic countries

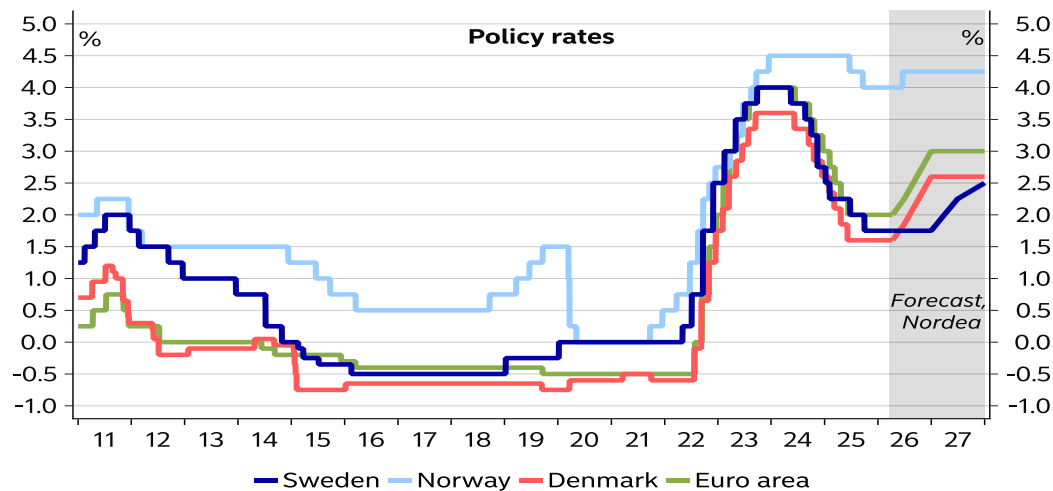
### GDP, % y/y, Economic Outlook January 2026

Country	2024	2025	2026E	2027E
Denmark	3.5	2.9	2.5	1.9
Finland	0.4	0.2	1.0	2.0
Norway (mainland)	0.6	1.8	1.6	1.6
Sweden	1.0	1.8	3.0	2.3

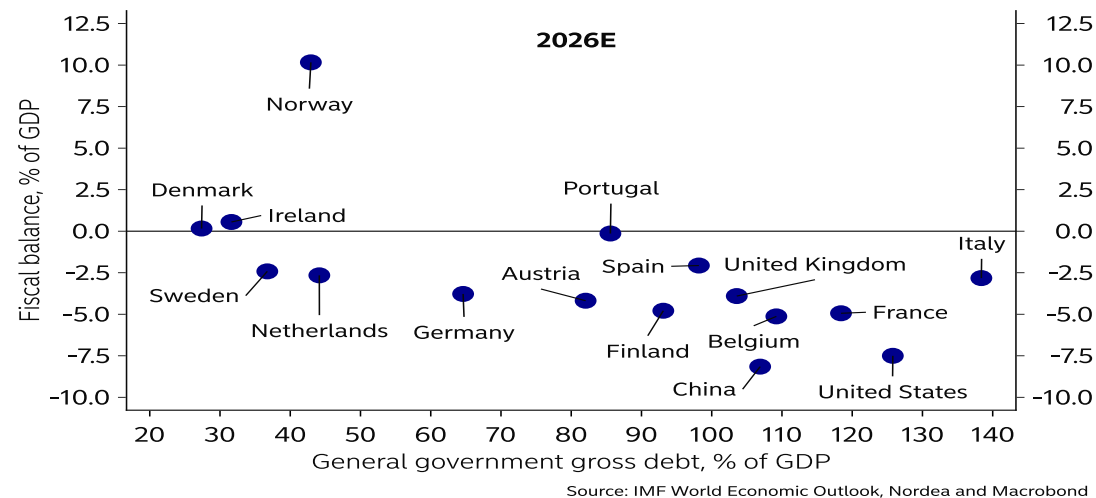
# Nordic economies

## Upside risks

### Policy rates



### Public balance/debt, % of GDP, 2026E (IMF)



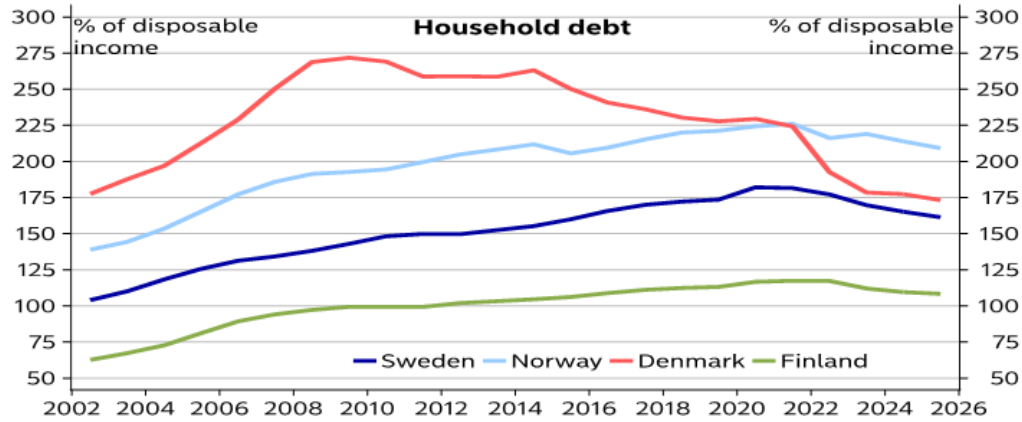
- The ECB, Riksbank and Norges Bank kept their policy rate unchanged in March at 2.0%, 1.75% and 4.0%, respectively
- The ECB is expected to hike rates four times in 2026 to 3.0% and keep rates steady during 2027, according to Nordea's forecast
- The Riksbank is expected to leave their policy rate unchanged until year-end. Thereafter, the bank is expected to raise the policy rate three times to 2.5% during 2027
- Norges Bank is expected to hike its policy rate to 4.25% in June and thereafter leave it unchanged until year-end 2027
- The outlook for central banks are very uncertain with regards to the war in the Middle East. Risks are tilted to the upside for inflation and policy rates
- Most of the Nordic countries are AAA-rated characterised by robust public finances and solid external balance sheet surpluses

Source: Nordea Markets and Macrobond

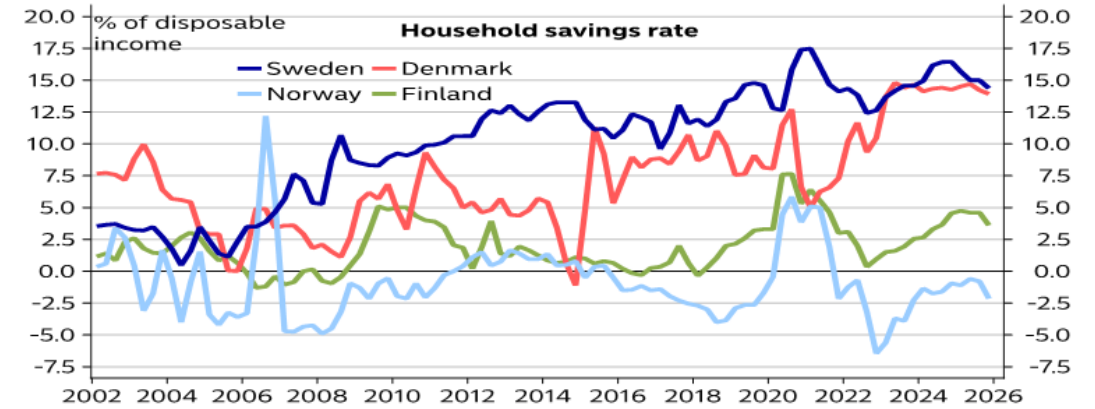
# Households

## Normalisation

### Household debt

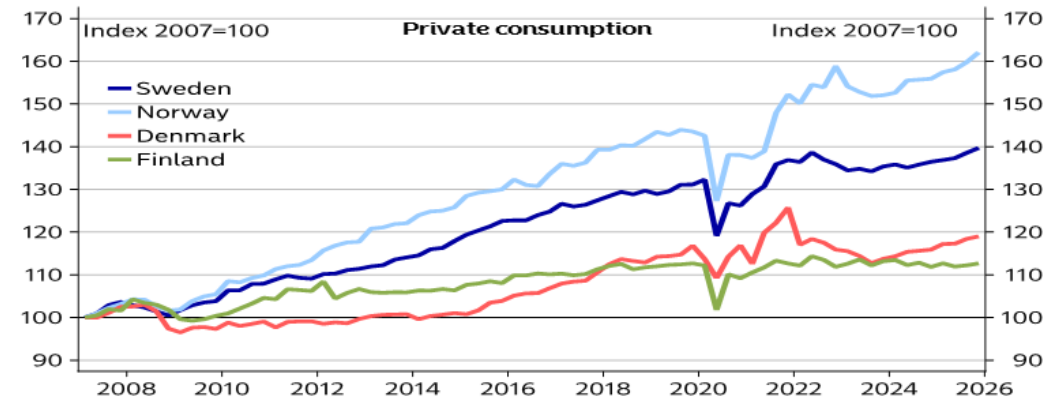


### Household savings



- Consumer confidence is mixed among Nordic households
- However, the levels still remain below historical normal, particular for Danish and Finnish households, thus indicating continued caution
- Household purchasing power and consumption are expected to improve as real disposable income continues to increase. The improved domestic demand is expected to support economic growth

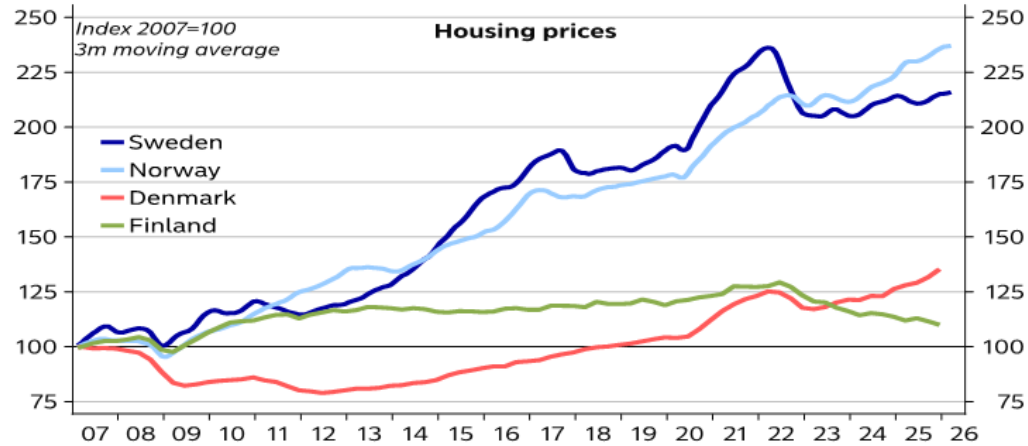
### Private consumption



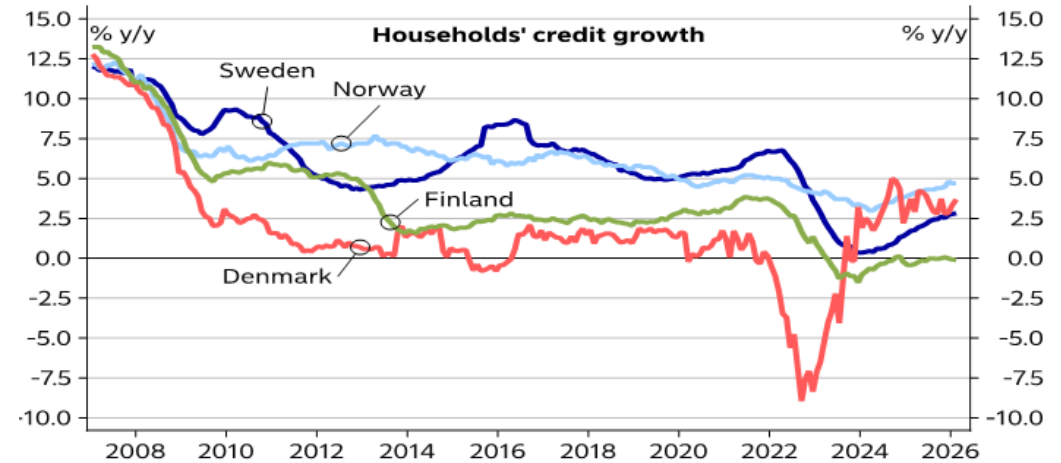
# Housing markets

## Increased activity

### Housing prices



### Households' credit growth



- Housing price development in Norway and Denmark have fared better than their Nordic counterparts. Prices in Sweden have started to increase, but are still well below the previous peak. The development in Finland remains sluggish with falling prices
- Monetary policy has normalised in most of the Nordic countries. In addition, improved financial conditions for households should support continued increase in housing prices
- Transaction volumes have normalised in Sweden, Norway and Denmark, but fallen in Finland. However, the supply of homes in Sweden and Norway is still elevated, but has fallen back in Denmark and Finland
- Household credit growth has turned positive in all the Nordic countries except for Finland

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