# Nordea

## Interim Report 2<sup>nd</sup> quarter 2018

Nordea Eiendomskreditt AS



Nordea Eiendomskreditt AS is part of the Nordea Group. Nordea build strong and close relationships through our engagement with customers and society. Whenever people strive to reach their goals and realize their dreams, we are there to provide relevant financial solutions. We are the largest bank in the Nordic region and among the ten largest financial groups in Europe in terms of total market capitalization with around 11 million customers. The Nordea share is listed on the Nasdaq Stockholm, Nasdaq Helsinki and Nasdaq Copenhagen exchanges.

Read more about us on Nordea.com.

# Key financial figures

## Summary of income statement (NOKm)

|  | Jan-Jun 2018 | Jan-Jun 2017 | Year 2017 |
|--|--------------|--------------|-----------|
| Net interest income                          | 720          | 762          | 1 576     |
| Net result from items at fair value          | -10          | -23          | -2        |
| Other operating income                       | 22           | 29           | 42        |
| Total operating income                       | 732          | 767          | 1 616     |
| Staff costs                                  | 9            | 8            | 17        |
| Other expenses                               | 184          | 198          | 396       |
| Total operating expenses                     | 192          | 206          | 414       |
| Loan losses (negative figures are reversals) | 4            | 8            | 27        |
| Operating profit                             | 536          | 553          | 1 175     |
| Income tax expense                           | 134          | 141          | 294       |
| Net profit for the period                    | 402          | 413          | 881       |

## Summary of balance sheet (NOKm)

|                            | 30 Jun 2018 | 30 Jun 2017 | 31 Dec 2017 |
|----------------------------|-------------|-------------|-------------|
| Loans to the public, gross | 116 631     | 133 705     | 135 511     |
| Allowance for loan losses  | -59         | -72         | -89         |
| Other assets               | 7 471       | 7 619       | 7 111       |
| Debt securities in issue   | 85 870      | 80 899      | 77 731      |
| Other liabilities          | 25 045      | 47 667      | 51 635      |
| Equity                     | 13 128      | 12 686      | 13 167      |
| Total assets               | 124 043     | 141 252     | 142 533     |
| Average total assets       | 133 350     | 129 407     | 131 021     |

## Ratios and key figures

|   | 30 Jun 2018 | 30 Jun 2017 | 31 Dec 2017 |
|---|-------------|-------------|-------------|
| Basic/diluted Earnings per share (EPS), annualised basis, NOK | 52.4        | 53.8        | 57.5        |
| Equity per share <sup>1</sup> , NOK                           | 856.0       | 827.2       | 858.5       |
| Shares outstanding <sup>1</sup> , million                     | 15.3        | 15.3        | 15.3        |
| Post-tax return on average equity                             | 6.1 %       | 6.6 %       | 6.9 %       |
| Cost/income ratio   | 26.3 %      | 26.9 %      | 25.6 %      |
| Loan loss ratio, annualised, basis points                     | 0.7         | 1.3         | 2.2         |
| Common Equity Tier   capital ratio, excl. Basel I floor 1,2   | 95.5 %      | 73.0 %      | 83.5 %      |
| Tier 1 capital ratio, excl. Basel I floor 1.2                 | 95.5 %      | 73.0 %      | 83.5 %      |
| Total capital ratio, excl. Basel I floor 1,2                  | 104.6 %     | 80.3 %      | 91.6 %      |
| Common Equity Tier 1 capital ratio, incl. Basel I floor 1,2   | 24.6 %      | 20.7 %      | 21.2 %      |
| Tier 1 capital ratio, incl. Basel I floor 1,2                 | 24.6 %      | 20.7 %      | 21.2 %      |
| Total capital ratio, incl. Basel I floor 1,2                  | 27.0 %      | 22.8 %      | 23.2 %      |
| Own funds, NOKm 1,2   | 13 923      | 13 467      | 13 923      |
| Risk Exposure Amount incl. Basel I floor <sup>1</sup> , NOKm  | 51 567      | 59 026      | 59 927      |
| Number of employees (Full-time equivalents) <sup>1</sup>      | 15.5        | 15.0        | 15.5        |

<sup>&</sup>lt;sup>1</sup>At the end of the period

 $<sup>^{\</sup>rm 2}\,\mbox{Excluding}$  the year to date result for interim figures

## Nordea Fiendomskreditt

#### Introduction

(Previous year comparable figures for the company are shown in brackets)

Nordea Eiendomskreditt's business objective is to acquire long term Norwegian residential mortgage loans and loans to holiday houses from the parent bank, and to fund its lending activities primarily via issuance of covered bonds (bonds with a priority right of recourse to the company's collateral for its lending). Nordea Eiendomskreditt AS is a wholly owned subsidiary of Nordea Bank AB (publ).

#### **Income statement**

Profit from ordinary activities after loan losses but before tax for the first six months of 2018 was NOK 536 million (NOK 553 million). The profit reported is equivalent to a post-tax return on average equity of 6.1% (6.6%) on an annualised basis.

Net interest income for the six months ending 30 June 2018 showed a decrease of 5.5% compared to the same period last year and amounted to NOK 720 million (NOK 762 million). The loan portfolio has been higher during the first half year of 2018 compared to the same period in 2017, but the margins have been tighter, and this is the main reason for the decrease in net interest income.

Total operating expenses for the first six months amounted to NOK 192 million (NOK 206 million). NOK 9 million of operating expenses is staff related. Other operating expenses are mainly related to services bought from the parent bank, such as management of the loan portfolio and customer contact, as well as funding and risk control.

Loan losses and provisions recognised in the accounts for the first six months amounted to NOK 4.2 million (NOK 7.6 million). Loan loss provision has increased from NOK 56.3 million at the beginning of the year, to NOK 59.1 million at 30 June 2018, with the increase split on all three stages. Realised loan losses were NOK 1.0 million. See note 4 and note 5 for further information about loan losses and impairment for loans in the three stages according to IFRS 9, that were implemented from 1 January 2018.

Total assets amounted to NOK 124.0 billion as of 30 June 2018 (NOK 141.3 billion).

### Capital position and risk-weighted exposure

Nordea Eiendomskreditt's Common Equity Tier 1 capital ratio excluding Basel I floor was 95.5%, excluding profit at the end of the second quarter, an increase of 5.4 percentage points from the end of the previous quarter. This was primarily due to a decrease in REA, stemming from amortization in mortgage loans. The Total Capital ratio excluding Basel I floor increased 5.9 percentage points to 104.6%, excluding profit.

Risk Exposure Amount (REA) was NOK 13 307 million excluding Basel I rules, a decrease of NOK 803 million, compared to the previous quarter. The main driver for the decrease in REA was decreased volumes in the retail portfolio due to amortization in mortgage loans.

The Common Equity Tier 1 ratio including Basel I rules was 24.6%, excluding profit at the end of the second quarter, and the Own Funds was NOK 13 923 million. The Tier 1 capital and the Common Equity Tier 1 capital were NOK 12 711 million (no additional Tier 1 capital).

#### **Funding**

Nordea Eiendomskreditt's main funding source is issuance of covered bonds. Covered bonds are debt instruments, regulated by the Financial Undertakings Act (Act. No. 17 of 10 April 2015, Norwegian: Finansforetaksloven), that gives investors a preferential claim into a pool of high quality assets in case of the issuer's insolvency. Norwegian covered bonds can only be issued by mortgage credit institutions that holds a licence from the Norwegian FSA and whose articles of association comply with certain mandatory requirements. The cover pool in Nordea Eiendomskreditt consists entirely of Norwegian residential mortgage loans and loans to holiday houses in Norway.

During the first six months of 2018 Nordea Eiendomskreditt issued covered bonds amounting to NOK 15.5 billion in the Norwegian domestic market under its NOK 100bn domestic covered bond programme and GBP 0.3 billion under its EUR 10bn EMTN covered bond programme. As of 30 June 2018, Nordea Eiendomskreditt had outstanding covered bonds totalling NOK 74.7 billion in the Norwegian market, GBP 0.9 billion in the British market and EUR 0.1 billion in the European market. Nordea Eiendomskreditt also had subordinated debt outstanding to the amount of NOK 1.2 billion.

The EUR 10bn EMTN covered bond programme established in June 2013 will primarily target covered bond issuance in USD RegS, CHF and GBP, complementing issuance under the domestic programme.

In addition to the long-term funding, Nordea Eiendomskreditt also raised short term unsecured funding from the parent bank. At the end of the second quarter of 2018 such borrowings amounted to NOK 21.0 billion.

### Rating

The company has since April 2010 had the rating Aaa from Moody's Investor Service for the covered bonds issued by the company.

#### Lending

The gross book value of loans to the public amounted to NOK 116.6 billion as of 30 June 2018 (NOK 133.7 billion) and consists entirely of residential mortgage loans and loans to holiday houses, that are bought from and managed by Nordea Bank AB (publ), filial i Norge. NOK 109.8 billion of the loan portfolio is included in the collateral pool for the purposes of the calculation of the asset coverage requirement under the covered bond legislation. This represents surplus collateral of 25.9% in relation to covered bonds issued.

#### Interest rate and currency hedging

The company uses interest rate and currency swaps to hedge interest rate and currency risk. At the close of the second quarter of 2018, the company was party to interest rate swaps with a nominal value of NOK 71.5 billion. In accordance with IFRS, fair value changes of interest rate swaps and the corresponding hedged items

(fixed-rate lending and fixed-rate issued bonds) due to changes in market rates, are recognised in the profit and loss accounts.

In order to eliminate the foreign exchange risk, the company has entered into currency swaps of the same amounts as covered bonds issued in foreign currencies. Counterparties to all derivative contracts are within the Nordea group.

#### **Impaired loans**

As of 30 June 2018 impaired loans amounted to NOK 525.2 million which corresponds to 0.45% of the total loan portfolio. Allowances of NOK 40.3 million have been made, and net impaired loans were NOK 484.9 million at 30 June 2018 compared to NOK 389.4 million at 30 June 2017.

### Nordea Eiendomskreditt AS

Oslo, 19 July 2018

John Arne Sætre Chairman Nicklas Ilebrand Vice Chairman Ola Littorin Board member

Anne Sofie Knoph

Employee representative

Marte Kopperstad Board member

Marke Koppestad

Alex Madsen Board member

Børre S. Gundersen Chief Executive Officer

## Income statement

|   |      | Jan-Jun   | Jan-Jun   | Q2      | Q2      | Year      |
|---|------|-----------|-----------|---------|---------|-----------|
| NOKt  | Note | 2018      | 2017      | 2018    | 2017    | 2017      |
| Operating income  |      |           |           |         |         |           |
| Interest income on loans and deposits with financial institutions |      | 1 022     | 2 930     | 630     | 2 584   | 3 685     |
| Interest and related income on loans to customers                 |      | 1 514 527 | 1 532 807 | 725 934 | 857 704 | 3 087 253 |
| Interest and related income on debt securities                    |      | 26 131    | 25 396    | 14 995  | 12 123  | 47 716    |
| Other interest and related income                                 |      | -5 286    | 124       | -5 441  | 82      | 383       |
| Total interest and related income                                 |      | 1 536 394 | 1 561 257 | 736 118 | 872 492 | 3 139 037 |
| Interest expense on liabilities to financial institutions         |      | 220 208   | 136 028   | 97 017  | 105 799 | 347 030   |
| Interest and related expense on securities issued                 |      | 722 240   | 756 825   | 385 901 | 365 278 | 1 418 004 |
| Interest expense on subordinated loan capital                     |      | 17 645    | 17 883    | 9 444   | 8 609   | 34 602    |
| Other interest and related expense <sup>1</sup>                   |      | -143 519  | -111 131  | -70 810 | -52 821 | -236 558  |
| Total interest and related expense                                |      | 816 575   | 799 606   | 421 552 | 426 866 | 1 563 078 |
| Net interest income   |      | 719 819   | 761 651   | 314 566 | 445 628 | 1 575 959 |
| Fee and commission income   |      | 29 615    | 30 039    | 14 429  | 16 458  | 60 162    |
| Fee and commission expense  |      | 7 156     | 1 473     | 3 907   | 729     | 18 225    |
| Net fee and commission income                                     |      | 22 459    | 28 565    | 10 522  | 15 729  | 41 937    |
| Net result from items at fair value                               | 3    | -9 874    | -23 133   | -9 717  | 5 073   | -1 935    |
| Total operating income  |      | 732 405   | 767 084   | 315 371 | 466 430 | 1 615 961 |
| Staff costs   |      | 8 649     | 8 004     | 3 676   | 3 232   | 17 376    |
| Other operating expenses  |      | 183 709   | 198 238   | 89 369  | 110 136 | 396 214   |
| Total operating expenses  |      | 192 358   | 206 243   | 93 045  | 113 370 | 413 590   |
| Profit before loan losses   |      | 540 047   | 560 841   | 222 327 | 353 060 | 1 202 371 |
| Loan losses   | 4    | 4 165     | 7 632     | 3 027   | 7 279   | 27 341    |
| Operating profit  |      | 535 881   | 553 209   | 219 300 | 345 780 | 1 175 030 |
| Income tax expense  |      | 133 970   | 140 698   | 55 574  | 88 841  | 293 760   |
| Net profit for the period   |      | 401 911   | 412 511   | 163 726 | 256 939 | 881 270   |
| Attributable to:  |      |           |           |         |         |           |
| Shareholder of Nordea Eiendomskreditt AS                          |      | 401 911   | 412 511   | 163 726 | 256 939 | 881 270   |
| Total   |      | 401 911   | 412 511   | 163 726 | 256 939 | 881 270   |
| Basic/diluted earnings per share, NOK                             |      | 26.2      | 26.9      | 10.7    | 16.7    | 57.5      |

<sup>&</sup>lt;sup>1</sup>Includes net interest income from derivatives, measured at fair value and related to Nordea Eiendomskreditt's funding. This can have both a positive and negative impact on other interest expense, for further information see Note 1 Accounting policies in the Annual Report 2017.

## Statement of comprehensive income

|   | Jan-Jun | Jan-Jun | Q2      | Q2      | Year    |
|---|---------|---------|---------|---------|---------|
| NOKt  | 2018    | 2017    | 2018    | 2017    | 2017    |
| Net profit for the period   | 401 911 | 412 511 | 163 726 | 256 939 | 881 270 |
| Items that may be reclassified subsequently to the income statement     |         |         |         |         |         |
| Cash flow hedges:   |         |         |         |         |         |
| Valuation gains/losses during the period                                | -35 967 | -5 001  | -42 706 | 6 191   | 8 169   |
| Tax on valuation gains/losses during the period                         | 9 015   | 1 250   | 10 680  | -1 548  | -2 042  |
| Items that may not be reclassified subsequently to the income statement |         |         |         |         |         |
| Defined benefit plans:  |         |         |         |         |         |
| Remeasurement of defined benefit plans                                  | 2 318   | -287    | 46      | -280    | 2 351   |
| Tax on remeasurement of defined benefit plans                           | -580    | 72      | -12     | 70      | -588    |
| Other comprehensive income, net of tax                                  | -25 214 | -3 966  | -31 992 | 4 433   | 7 890   |
| Total comprehensive income  | 376 697 | 408 545 | 131 734 | 261 372 | 889 160 |
| Attributable to:  |         |         |         |         |         |
| Shareholders of Nordea Eiendomskreditt AS                               | 376 697 | 408 545 | 131 734 | 261 372 | 889 160 |
| Total   | 376 697 | 408 545 | 131 734 | 261 372 | 889 160 |

## Balance sheet

| NOKt  | Note         | 30 Jun<br>2018 | 30 Jun<br>2017 | 31 Dec<br>2017 |
|---|--------------|----------------|----------------|----------------|
| Assets  | Note         | 2010           | 2017           | 2017           |
| Loans to credit institutions  |              | 20 585         | 313 522        | 138 509        |
| Loans to the public   | 5, 8         | 116 572 325    | 133 632 741    | 135 421 520    |
| Interest-bearing securities   | 3, 0<br>8, 9 | 6 617 157      | 5 790 024      | 5 603 387      |
| Derivatives   | 7, 8, 9      | 683 127        | 1 345 608      | 1 194 840      |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 1, 0, 5      | 16 021         | 29 384         | 26 142         |
| Retirement benefit asset  |              | 1796           | 0              | 0              |
| Other assets  |              | 2              | 999            | 4              |
| Accrued income and prepaid expenses   | 8            | 132 103        | 139 450        | 148 564        |
| Total assets  | 6            | 124 043 115    | 141 251 727    | 142 532 966    |
| Liabilities   |              |                |                |                |
| Deposits by credit institutions   | 8            | 21 247 733     | 43 697 100     | 47 832 472     |
| Debt securities in issue  | 8            | 85 869 806     | 80 898 760     | 77 730 925     |
| Derivatives   | 7, 8, 9      | 1 714 164      | 1 577 585      | 1 349 553      |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 1, 0, 3      | 603 545        | 944 027        | 835 069        |
| Current tax liabilities   |              | 133 976        | 140 840        | 279 728        |
| Other liabilities   |              | 9 025          | 3 826          | 5 872          |
| Accured expenses and prepaid income   | 8            | 25 698         | 7 052          | 21 168         |
| Deferred tax liabilities  |              | 99 787         | 81 979         | 99 968         |
| Provisions  |              | 224            | 0              | 0              |
| Retirement benefit obligations  |              | 10 762         | 14 091         | 11 036         |
| Subordinated loan capital   |              | 1 200 192      | 1 200 184      | 1 200 279      |
| Total liabilities   | 6            | 110 914 913    | 128 565 445    | 129 366 069    |
| Equity  |              |                |                |                |
| Share capital   |              | 1 702 326      | 1 702 326      | 1 702 326      |
| Share premium   |              | 3 731 301      | 3 731 301      | 3 731 301      |
| Other reserves  |              | -80 094        | -66 736        | -54 880        |
| Retained earnings   |              | 7 372 758      | 6 906 880      | 7 788 150      |
| Net profit for the period   |              | 401 911        | 412 511        |                |
| Total equity  |              | 13 128 202     | 12 686 282     | 13 166 897     |
| Total liabilities and equity  |              | 124 043 115    | 141 251 727    | 142 532 966    |
| Assets pledged as security for own liabilities                                  |              | 109 815 949    | 125 967 763    | 127 465 821    |
| Contingent liabilities  |              | 535            | 704            | 535            |
| Commitments   |              | 13 049 498     | 15 114 554     | 14 221 101     |
|   |              | <del>-</del>   |                |                |

## Statement of changes in equity

|  |                            | _             | Other res           | serves                |                   |              |
|--|----------------------------|---------------|---------------------|-----------------------|-------------------|--------------|
| NOKt   | Share capital <sup>1</sup> | Share premium | Cash flow<br>hedges | Defined benefit plans | Retained earnings | Total equity |
| Opening balance at 1 Jan 2018                                | 1 702 326                  | 3 731 301     | -52 013             | -2 867                | 7 788 150         | 13 166 897   |
| Restatement due to changed accounting policy, net of $tax^2$ |                            |               |                     |                       | 25 108            | 25 108       |
| Restated opening balance at 1 Jan 2018                       | 1 702 326                  | 3 731 301     | -52 013             | -2 867                | 7 813 258         | 13 192 005   |
| Total comprehensive income                                   |                            |               | -26 952             | 1 738                 | 401 911           | 376 697      |
| Group contribution paid                                      |                            |               |                     |                       | -440 500          | -440 500     |
| Closing balance at 30 Jun 2018                               | 1 702 326                  | 3 731 301     | -78 965             | -1 129                | 7 774 669         | 13 128 202   |

|                                |                            | Other reserves |           |               |           |              |
|--------------------------------|----------------------------|----------------|-----------|---------------|-----------|--------------|
|                                |                            |                | Cash flow | Defined       | Retained  |              |
| NOKt                           | Share capital <sup>1</sup> | Share premium  | hedges    | benefit plans | earnings  | Total equity |
| Opening balance at 1 Jan 2017  | 1 702 326                  | 3 731 301      | -58 140   | -4 629        | 6 906 880 | 12 277 737   |
| Total comprehensive income     |                            |                | 6 127     | 1 763         | 881 270   | 889 160      |
| Closing balance at 31 Dec 2017 | 1 702 326                  | 3 731 301      | -52 013   | -2 867        | 7 788 150 | 13 166 897   |

|                                |                            | _             | Other reserves      |                       |                   |              |
|--------------------------------|----------------------------|---------------|---------------------|-----------------------|-------------------|--------------|
| NOKt                           | Share capital <sup>1</sup> | Share premium | Cash flow<br>hedges | Defined benefit plans | Retained earnings | Total equity |
| Opening balance at 1 Jan 2017  | 1 702 326                  | 3 731 301     | -58 140             | -4 629                | 6 906 880         | 12 277 737   |
| Total comprehensive income     |                            |               | -3 751              | -215                  | 412 511           | 408 545      |
| Closing balance at 30 Jun 2017 | 1 702 326                  | 3 731 301     | -61 890             | -4 845                | 7 319 391         | 12 686 282   |

<sup>&</sup>lt;sup>1</sup>The company's share capital at 30 June 2018 was NOK 1.702.325.859,-. The number of shares was 15 336 269, each with a quota value of NOK 111.-. All shares are owned by Nordea Bank AB (publ).

### Nordea Eiendomskreditt AS

Oslo, 19 July 2018

John Arne Sætre Chairman Nicklas Ilebrand Vice Chairman Ola Littorin Board member

Marte Kopperstad Board member

Marke Koppestad

Alex Madsen Board member Anne Sofie Knoph Employee representative

Børre S. Gundersen Chief Executive Officer

 $<sup>^{2}</sup>$ Related to IFRS 9. See Note 1 in the Interim Report for first quarter 2018 for more information.

### Cash flow statement

| NOKt   | Jan-Jun 2018 | Jan-Jun 2017 | Year 2017   |
|--|--------------|--------------|-------------|
| Operating activities   |              |              |             |
| Operating profit before tax  | 535 881      | 553 209      | 1 175 030   |
| Adjustments for items not included in cash flow  | 3 201        | 3 800        | 20 657      |
| Income taxes paid  | -279 723     | -193 750     | -193 887    |
| Cash flow from operating activities before changes in operating assets and liabilities | 259 359      | 363 259      | 1 001 800   |
| Changes in operating assets  |              |              |             |
| Change in loans to the public  | 18 879 754   | -27 697 203  | -29 502 839 |
| Change in interest-bearing securities  | -1 047 730   | -52 430      | 181 188     |
| Change in derivatives, net   | 876 324      | 50 732       | -26 533     |
| Change in other assets   | 58 668       | -3 076       | -54 934     |
| Changes in operating liabilities   |              |              |             |
| Change in deposits by credit institutions  | -26 555 114  | 30 929 746   | 35 038 265  |
| Change in debt securities in issue   | 8 420 019    | -3 016 501   | -6 483 701  |
| Change in other liabilities  | -568 703     | -416 906     | -170 637    |
| Cash flow from operating activities  | 322 577      | 157 621      | -17 391     |
| Investing activities   |              |              |             |
| Purchase/sale of tangible fixed assets   | 0            | 0            | 0           |
| Change in loans and receivables to credit institutions, fixed terms                    | 0            | 0            | 0           |
| Change in holdings of bearer bonds issued by others                                    | 0            | 0            | 0           |
| Cash flow from investing activities  | 0            | 0            | 0           |
| Financing activities   |              |              |             |
| Change in subordinated loan capital  | 0            | 0            | 0           |
| Group contribution paid  | -440 500     | 0            | 0           |
| Group contribution received  | 0            | 0            | 0           |
| Increase in share capital and share premium  | 0            | 0            | 0           |
| Cash flow from financing activities  | -440 500     | 0            | 0           |
| Cash flow for the year   | -117 924     | 157 621      | -17 391     |
| Cash and cash equivalents at 1 January   | 138 509      | 155 900      | 155 900     |
| Cash and cash equivalents at end of the period   | 20 585       | 313 521      | 138 509     |
| Change   | -117 924     | 157 621      | -17 391     |

#### Comments on the cash flow statement

The cash flow statement shows inflows and outflows of cash and cash equivalents during the year. Nordea Eiendomskreditt's cash flow has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as loan losses. The cash flows are classified by operating, investing and financing activities.

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Items not included in cash flow relates to changes in impairment charges. Changes in operating assets and liabilities consist of assets and liabilities that are part of normal business activities, such as loans and receivables, short-term funding and debt securities in issue. Changes in derivatives are reported net.

**Financing activities** are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, group contribution paid or received and issued/amortised subordinated liabilities.

Cash and cash equivalents comprise loans to finance institutions with no fixed maturity (bank deposits).

## Notes to the financial statements

## Note 1 Accounting policies

The interim financial statements are presented in accordance with IAS 34 "Interim Financial Reporting".

The same accounting policies and methods of computation are followed as compared to the Annual Report 2017. For more information see Note 1 in the Annual Report 2017. For changes implemented during 2018, see "Changed accounting policies and presentation" below.

#### Changed accounting policies and presentation

The following new and amended standards were implemented by Nordea Eiendomskreditt at 1 January 2018:

#### IFRS 9 "Financial instruments"

The new standard IFRS 9 "Financial instruments" covers classification and measurement, impairment and general hedge accounting and replaces the earlier requirements covering these areas in IAS 39. The classification, measurement and impairment requirements in IFRS 9 were implemented by Nordea Eiendomskreditt as from 1 January 2018. Nordea Eiendomskreditt continues to use the IAS 39 hedge accounting requirements.

#### IFRS 15 "Revenue from Contracts with Customers"

The new standard IFRS 15 "Revenue from Contracts with Customers" outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue recognition standards and interpretations within IFRS, such as IAS 18 "Revenue". The standard does not apply to financial instruments, insurance contracts or lease contracts.

The standard was implemented by Nordea Eiendomskreditt as from 1 January 2018. However, the implementation had no effect on the financial statements or capital adequacy.

#### Changes in IFRSs not yet applied

#### IFRS 16 "Leases"

The IASB has published the new standard, IFRS 16 "Leases". The new standard changes the accounting requirements for lessees. All leases (except for short term- and low value leases) should be accounted for on the balance sheet of the lessee as a right to use the asset and a corresponding liability, and the lease payments should be recognised as amortisation and interest expense. The accounting requirements for lessors are unchanged. Additional disclosures are also required. The new standard is effective for annual periods beginning on or after 1 January 2019 and earlier application is permitted. The standard was endorsed by the European Commission in 2017. Nordea Eiendomskreditt does not intend to early adopt the standard.

The main impact on Nordea Eiendomskreditt's financial statements is expected to come from the accounting of property leases. Such leasing contracts will be accounted for on the balance sheet to a larger extent than today. No significant impact is currently expected on the income statement or equity, although the presentation is expected to change in the income.

#### Other amendments to IFRS

Other amendments to IFRS are not assessed to have any significant impact on Nordea Eiendomskreditt's financial statements, capital adequacy or large exposures in the period of initial application.

#### **Exchange rates**

| USD 1 = NOK                      | Jan-Jun<br>2018 | Full year<br>2017 | Jan-Jun<br>2017 |
|----------------------------------|-----------------|-------------------|-----------------|
| Income statement (average)       | 7.9292          | 8.2698            | 8.4793          |
| Balance sheet (at end of period) | 8.1588          | 8.2050            | 8.3871          |
| GBP 1 = NOK                      |                 |                   |                 |
| Income statement (average)       | 10.9078         | 10.6496           | 10.6693         |
| Balance sheet (at end of period) | 11.7347         | 11.09104          | 10.8848         |
| EUR 1 = NOK                      |                 |                   |                 |
| Income statement (average)       | 9.5953          | 9.3317            | 9.1771          |
| Balance sheet (at end of period) | 9.5115          | 9.8403            | 9.5713          |

## Note 2 Segment information

The activities of Nordea Eiendomskreditt AS represent a single segment. This is a result of the manner in which the company is organised and managed, including the system for internal reporting whereby the business is to all practical purposes managed as a single segment.

The services provided by Nordea Eiendomskreditt AS are judged to be subject to the same risks and yield requirements. Nordea Eiendomskreditt AS is part of the Personal Banking Business Area in Nordea.

## Note 3 Net result from items at fair value

Net gains/losses for categories of financial instruments

|  | Jan-Jun  |
|--|----------|
| NOKt   | 2018     |
| Financial instruments at FVPL - Mandatorily <sup>1</sup> | 4 483    |
| Financial instruments under hedge accounting             | -14 357  |
| - of which net gains/losses on hedged items              | 251 214  |
| - of which net gains/losses on hedging instruments       | -265 572 |
| Total  | -9 874   |

<sup>&</sup>lt;sup>1</sup>No Financial Instruments at "Fair value through profit and loss (FVPL) - Mandatorily" comprises of interest bearing securities and derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

|   | Jan-Jun  | Full Year |
|---|----------|-----------|
| NOKt  | 2017     | 2017      |
| Financial instruments held for trading <sup>1</sup> | -941     | 17 766    |
| Financial instruments under hedge accounting        | -22 192  | -19 701   |
| - of which net gains/losses on hedged items         | 108 693  | 198 516   |
| - of which net gains/losses on hedging instruments  | -130 886 | -218 217  |
| Total   | -23 133  | -1 935    |

<sup>&</sup>lt;sup>1</sup>No assets or liabilities were classified as held for trading other than interest-bearing securities and derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

## Note 4 Net loan losses

#### Net loan losses

| NOKt  | Jan-Jun 2018¹ |
|---|---------------|
| Net loan losses, Stage 1  | 1 560         |
| Net loan losses, Stage 2  | 1 090         |
| Total loan losses, non-defaulted                                | 2 650         |
|   |               |
| Stage 3, defaulted  |               |
| Net loan losses, individually assessed, collectively calculated | -1 875        |
| Realised loan losses  | 1 062         |
| Decrease of provisions to cover realised loan losses            | -72           |
| Recoveries on previous realised loan losses                     | -             |
| New/increase in provisions                                      | 4 512         |
| Reversals of provisions   | -2 111        |
| Net loan losses, defaulted                                      | 1 515         |
|   |               |
| Net loan losses   | 4 165         |

#### **Key ratios**

|                               | Jan-Jun 2018 <sup>1</sup> |
|-------------------------------|---------------------------|
| Loan loss ratio, basis points | 0.71                      |
| - of which stage 1            | 0.27                      |
| - of which stage 2            | 0.19                      |
| - of which stage 3            | 0.26                      |

<sup>&</sup>lt;sup>1</sup>Based on IFRS 9

### Net loan losses

| NOKt                                     | Jan-Jun 2017 <sup>2</sup> | Jan-Dec 2017 <sup>2</sup> |
|--|---------------------------|---------------------------|
| Realised loan losses                     | 3 833                     | 6 684                     |
| Allowances to cover realised loan losses | -2 948                    | -4 633                    |
| Provisions                               | 9 010                     | 30 129                    |
| Reversals of previous provisions         | -2 262                    | -4 839                    |
| Total loan losses for the period         | 7 632                     | 27 341                    |

### **Key ratios**

|                               | Jan-Jun 2017² | Jan-Dec 2017 <sup>2</sup> |
|-------------------------------|---------------|---------------------------|
| Loan loss ratio, basis points | 1.3           | 2.2                       |

<sup>&</sup>lt;sup>2</sup> Based on IAS 39

## Note 5 Loans and impairment

#### Loans and impairment

| NOKt  | 30 Jun 2018 <sup>1</sup> | 30 Jun 2017 <sup>2</sup> | 31 Dec 2017 <sup>2</sup> |
|---|--------------------------|--------------------------|--------------------------|
| Loans measured at amortised cost, not impaired (Stage 1 and 2)      | 116 105 854              | 133 288 970              | 135 048 500              |
| Impaired loans (Stage 3)  | 525 224                  | 416 227                  | 462 333                  |
| - of which servicing  | 86 596                   | 20 929                   | 17 939                   |
| - of which non-servicing  | 438 628                  | 395 298                  | 444 394                  |
| Loans before allowances   | 116 631 078              | 133 705 197              | 135 510 833              |
| Allowances for individually assessed impaired loans (Stage 3)       | -40 313                  | -26 837                  | -26 056                  |
| - of which servicing  | -2 206                   | -1 767                   | -1 356                   |
| - of which non-servicing  | -38 107                  | -25 070                  | -24 700                  |
| Allowances for collectively assessed impaired loans (Stage 1 and 2) | -18 441                  | -45 619                  | -63 257                  |
| Allowances  | -58 754                  | -72 456                  | -89 313                  |
| Loans, carrying amount  | 116 572 325              | 133 632 741              | 135 421 520              |

<sup>&</sup>lt;sup>1</sup>Based on IFRS 9

#### Movements of allowance accounts for loans measured at amortised cost

| NOKt  | Stage 1 | Stage 2 | Stage 3 | Total  |
|---|---------|---------|---------|--------|
| Balance at 1 January 2018 <sup>1</sup>          | 2 529   | 13 749  | 39 818  | 56 097 |
| Changes due to origination and acquisition      |         | 63      | 582     | 645    |
| Changes due to change in credit risk (net)      | 1 819   | 2 842   | 2 797   | 7 457  |
| Changes due to repayments and disposals         | -281    | -1 862  | -2 811  | -4 954 |
| Write-off through decrease in allowance account |         |         | -72     | -72    |
| Other changes                                   | -418    |         |         | -418   |
| Translation differences                         |         |         |         | 0      |
| Balance at 30 Jun 2018                          | 3 649   | 14 792  | 40 313  | 58 754 |

<sup>&</sup>lt;sup>1</sup>Based on IFRS 9

### **Key ratios**

|   | 30 Jun 2018 <sup>1</sup> |
|---|--------------------------|
| Impairment rate (stage 3), gross, basis points                            | 45.0                     |
| Impairment rate (stage 3), net, basis points                              | 41.6                     |
| Total allowance rate (stage 1, 2 and 3), basis points                     | 5.0                      |
| Allowances in relation to credit impaired loans (stage 3), basis points   | 767.5                    |
| Collective allowances in relation to loans in stage 1 and 2, basis points | 1.6                      |

<sup>&</sup>lt;sup>1</sup>Based on IFRS 9

|  | 30 Jun 2017 | 31 Dec 2017 |
|--|-------------|-------------|
| Impairment rate, gross <sup>1</sup> , basis points                 | 31.1        | 34.1        |
| Impairment rate, net <sup>2</sup> , basis points                   | 25.7        | 27.5        |
| Total allowance rate <sup>3</sup> , basis points                   | 5.4         | 6.6         |
| Allowance rate, individually assessed impaired loans 4, in %       | 6.4         | 5.6         |
| Total allowances in relation to impaired loans <sup>5</sup> , in % | 17.4        | 19.3        |
| Non-servicing loans, not impaired <sup>6</sup> , in NOKt           | 114 918     | 44 284      |

These key ratios are based on IAS 39. Please note that the concept of stages did not exist in IAS 39.

<sup>&</sup>lt;sup>2</sup> Based on IAS 39

<sup>&</sup>lt;sup>1</sup>Impaired loans before allowances divided by total loans before allowances.

 $<sup>^{\</sup>rm 2}\,\mbox{Impaired loans}$  after allowances divided by total loans before allowances.

<sup>&</sup>lt;sup>3</sup> Total allowances divided by total loans before allowances.

<sup>&</sup>lt;sup>4</sup> Allowances for individually assessed impaired loans divided by gross impaired loans.

<sup>&</sup>lt;sup>5</sup>Total allowances divided by gross impaired loans.

 $<sup>^{\</sup>rm 6}\,{\rm Past}$  due loans, not impaired due to future cash flows.

## Note 6 Classification of assets and liabilities

Of the assets listed below, Loans to credit institutions, Loans to the public, Interest-bearing securities, Derivatives, as well as accrued interest on these items, are exposed to credit risk. The exposure equals the book value presented in the tables below.

#### Fair value through profit or loss (FVPL)

| Total 30 June 2018  | 116 740 774            | 6 619 488   | 680 796                         | 2 057                   | 124 043 115 |
|---|------------------------|-------------|---------------------------------|-------------------------|-------------|
| Prepaid expenses and accrued income   | 131 843                |             |                                 | 260                     | 132 103     |
| Other assets  |                        |             |                                 | 2                       | 2           |
| Retirement benefit asssets  |                        |             |                                 | 1796                    | 1 796       |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 16 021                 |             |                                 |                         | 16 021      |
| Derivatives   |                        | 2 331       | 680 796                         |                         | 683 127     |
| Interest-bearing securities   |                        | 6 617 157   |                                 |                         | 6 617 157   |
| Loans to the public   | 116 572 325            |             |                                 |                         | 116 572 325 |
| Loans to credit institutions  | 20 585                 |             |                                 |                         | 20 585      |
| Assets  |                        |             | ,                               |                         |             |
|   | Amortised cost<br>(AC) | Mandatorily | Derivatives used<br>for hedging | Non-financial<br>assets | Total       |
|   |                        |             |                                 |                         |             |

### Fair value through profit or loss (FVPL)

|   | Amortised cost<br>(AC) | Mandatorily    | Derivatives used for hedging | Non-financial<br>liabilities | Total       |
|---|------------------------|----------------|------------------------------|------------------------------|-------------|
| Liabilities   | (AC)                   | ivialidatority | Tor neuging                  | liabilities                  | Total       |
| Deposits by credit institutions                     | 21 247 733             |                |                              |                              | 21 247 733  |
| Debt securities in issue                            | 85 869 806             |                |                              |                              | 85 869 806  |
| Derivatives Privatives                              | 03 003 000             | 64 450         | 1 649 714                    |                              | 1 714 164   |
| Fair value changes of the hedged items in portfolio |                        |                |                              |                              |             |
| hedge of interest rate risk                         | 603 545                |                |                              |                              | 603 545     |
| Current tax liabilities                             |                        |                |                              | 133 976                      | 133 976     |
| Other liabilities                                   | 3 237                  |                |                              | 5 789                        | 9 025       |
| Accrued expenses and prepaid income                 | 302                    |                |                              | 25 396                       | 25 698      |
| Deferred tax liabilities                            |                        |                |                              | 99 787                       | 99 787      |
| Provisions  |                        |                |                              | 224                          | 224         |
| Retirement benefit obligations                      |                        |                |                              | 10 762                       | 10 762      |
| Subordinated loan capital                           | 1 200 192              |                |                              |                              | 1 200 192   |
| Total 30 June 2018                                  | 108 924 815            | 64 450         | 1 649 714                    | 275 934                      | 110 914 913 |

## Note 7 Derivatives and hedge accounting

|  |          | Fair value |            |  |  |
|--|----------|------------|------------|--|--|
| 30 June 2018, NOKt                     | Positive | Negative   | amount     |  |  |
| Derivatives at FVPL - Mandatorily 1:   |          |            |            |  |  |
| Interest rate swaps                    | 2 331    | 64 450     | 52 500 000 |  |  |
| Total                                  | 2 331    | 64 450     | 52 500 000 |  |  |
| Derivatives used for hedge accounting: |          |            |            |  |  |
| Interest rate swaps                    | 0        | 153 245    | 18 998 000 |  |  |
| Currency interest rate swaps           | 680 796  | 1 496 469  | 12 384 756 |  |  |
| Total                                  | 680 796  | 1 649 714  | 31 382 756 |  |  |
| Total derivatives                      | 683 127  | 1 714 164  | 83 882 756 |  |  |

<sup>&</sup>lt;sup>1</sup>Derivatives at "Fair value through profit and loss (FVPL) - Mandatorily" comprises derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

|  |           | Fair value |            |  |  |
|--|-----------|------------|------------|--|--|
| 1 December 2017, NOKt                  | Positive  | Negative   | amount     |  |  |
| Derivatives held for trading 2:        |           |            |            |  |  |
| Interest rate swaps                    | 46        | 38 971     | 45 500 000 |  |  |
| Total                                  | 46        | 38 971     | 45 500 000 |  |  |
| Derivatives used for hedge accounting: |           |            |            |  |  |
| Interest rate swaps                    | 1 194 794 | 130 337    | 18 784 000 |  |  |
| Currency interest rate swaps           | 0         | 1 180 245  | 9 114 756  |  |  |
| Total                                  | 1 194 794 | 1 310 582  | 27 898 756 |  |  |
| Total derivatives                      | 1 194 840 | 1 349 553  | 73 398 756 |  |  |

|  | Fair      | Fair value |            |  |  |
|--|-----------|------------|------------|--|--|
| 30 June 2017, NOKt                     | Positive  | Negative   | amount     |  |  |
| Derivatives held for trading 2:        |           |            |            |  |  |
| Interest rate swaps                    | 0         | 58 491     | 44 500 000 |  |  |
| Total                                  | 0         | 58 491     | 44 500 000 |  |  |
| Derivatives used for hedge accounting: |           |            |            |  |  |
| Interest rate swaps                    | 1 038 773 | 161 987    | 18 143 000 |  |  |
| Currency interest rate swaps           | 306 835   | 1 357 107  | 14 248 301 |  |  |
| Total                                  | 1 345 608 | 1 519 094  | 32 391 301 |  |  |
| Total derivatives                      | 1 345 608 | 1 577 585  | 76 891 301 |  |  |

<sup>&</sup>lt;sup>2</sup> No derivatives were classified as held for trading other than derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

## Note 8 Fair value of financial assets and liabilities

|                                     | 30 Ju           | une 2018    | 31 December 2017 |             |  |
|-------------------------------------|-----------------|-------------|------------------|-------------|--|
| NOKt                                | Carrying amount | Fair value  | Carrying amount  | Fair value  |  |
| Financial assets                    |                 | ,           |                  |             |  |
| Loans                               | 116 608 931     | 120 844 818 | 135 586 171      | 133 848 501 |  |
| Interest-bearing securities         | 6 617 157       | 6 617 157   | 5 603 387        | 5 603 387   |  |
| Derivatives                         | 683 127         | 683 127     | 1 194 840        | 1 194 840   |  |
| Accrued income and prepaid expenses | 131 843         | 131 843     | 148 303          | 148 303     |  |
| Total financial assets              | 124 041 058     | 128 276 945 | 142 532 701      | 140 795 031 |  |

|                                     | Carrying amount | Fair value  | Carrying amount | Fair value  |
|-------------------------------------|-----------------|-------------|-----------------|-------------|
| Financial liabilities               |                 | ,           |                 |             |
| Deposits and debt instruments       | 108 921 276     | 110 068 326 | 127 598 745     | 128 822 011 |
| Derivatives                         | 1 714 164       | 1 714 164   | 1 349 553       | 1 349 553   |
| Other financial liabilities         | 3 237           | 3 237       | 0               | 0           |
| Accrued expenses and prepaid income | 302             | 302         | 418             | 418         |
| Total financial liabilities         | 110 638 979     | 111 786 029 | 128 948 717     | 130 171 982 |

The determination of fair value is described in the Annual Report 2017, Note 17 Assets and liabilities at fair value.

## Note 9 Financial assets and liabilities measured at fair value on the balance sheet

#### Categorisation into fair value hierarchy

| ,                                  |                                     |                           |                     |           |
|------------------------------------|-------------------------------------|---------------------------|---------------------|-----------|
|                                    | Quoted prices in                    | Valuation                 | Valuation           |           |
|                                    | active markets for                  | technique using           | technique using     |           |
|                                    | same instrument                     | observable data           | non-observable data |           |
| 30 June 2018, NOKt                 | (Level 1)                           | (Level 2)                 | (Level 3)           | Total     |
| Financial assets <sup>1</sup>      |                                     |                           |                     |           |
| Interest-bearing securities        |                                     | 6 617 157                 |                     | 6 617 157 |
| Derivatives                        |                                     | 683 127                   |                     | 683 127   |
| Total assets                       | 0                                   | 7 300 284                 | 0                   | 7 300 284 |
| Financial liabilities <sup>1</sup> |                                     |                           |                     |           |
| Derivatives                        |                                     | 1 714 164                 |                     | 1 714 164 |
| Total liabilities                  | 0                                   | 1 714 164                 | 0                   | 1 714 164 |
|                                    | Overted united in                   | V-location                | Valuation           |           |
|                                    | Quoted prices in active markets for | Valuation technique using | technique using     |           |
|                                    | same instrument                     | observable data           | non-observable data |           |
| 31 December 2017, NOKt             | (Level 1)                           | (Level 2)                 | (Level 3)           | Total     |
| Financial assets <sup>1</sup>      |                                     |                           |                     |           |
| Interest-bearing securities        |                                     | 5 603 387                 |                     | 5 603 387 |
| Derivatives                        |                                     | 1 194 840                 |                     | 1 194 840 |
| Total assets                       | 0                                   | 6 798 227                 | 0                   | 6 798 227 |
| Financial liabilities <sup>1</sup> |                                     |                           |                     |           |
| Derivatives                        |                                     | 1 349 553                 |                     | 1 349 553 |
| Total liabilities                  | 0                                   | 1 349 553                 | 0                   | 1 349 553 |

<sup>&</sup>lt;sup>1</sup> All items are measured at fair value on a recurring basis at the end of each reporting period.

#### Determination of fair values for items measured at fair value on the balance sheet

Fair value of financial assets and liabilities are generally calculated as the theoretical net present value of the individual instruments, based on independently sourced market parameters as described above, and assuming no risks and uncertainties. For more information about valuation techniques and inputs used in the fair value measurement, see the Annual Report 2017, Note 17 Assets and liabilities at fair value.

#### Transfers between Level 1 and Level 2

There has not been any transfers between Level 1 and Level 2 in the first half year of 2018. When transfers between levels occur, these are considered to have occurred at the end of the reporting period.

## Note 10 Capital adequacy

### Summary of items included in own funds

| 30 Jun | 31 Dec <sup>1</sup> | 30 Jun² |   |
|--------|---------------------|---------|---|
| 2017   | 2017                | 2018    | NOKm  |
|        |                     |         | Calculation of own funds                                      |
| 12 274 | 13 168              | 12 726  | Equity in the consolidated situation                          |
|        | -441                |         | Proposed/actual dividend                                      |
| 12 274 | 12 727              | 12 726  | Common Equity Tier 1 capital before regulatory adjustments    |
|        |                     |         | Deferred tax assets   |
|        |                     |         | Intangible assets   |
| -77    | -75                 | -84     | IRB provisions shortfall (-)                                  |
|        |                     |         | Deduction for investments in credit institutions (50%)        |
|        |                     | -2      | Pension assets in excess of related liabilities               |
| 45     | 43                  | 71      | Other items, net  |
| -32    | -32                 | -15     | Total regulatory adjustments to Common Equity Tier 1 capital  |
| 12 242 | 12 695              | 12 711  | Common Equity Tier 1 capital (net after deduction)            |
|        |                     |         | Additional Tier 1 capital before regulatory adjustments       |
|        |                     |         | Total regulatory adjustments to Additional Tier 1 capital     |
|        |                     |         | Additional Tier 1 capital                                     |
| 12 242 | 12 695              | 12 711  | Tier 1 capital (net after deduction)                          |
| 1 200  | 1 200               | 1 200   | Tier 2 capital before regulatory adjustments                  |
| 25     | 28                  | 12      | IRB provisions excess (+)                                     |
|        |                     |         | Deduction for investments in credit institutions (50%)        |
|        |                     |         | Deductions for investments in insurance companies             |
|        |                     |         | Pension assets in excess of related liabilities               |
|        |                     |         | Other items, net  |
| 25     | 28                  | 12      | Total regulatory adjustments to Tier 2 capital                |
| 1 225  | 1 228               | 1 212   | Tier 2 capital  |
| 13 467 | 13 923              | 13 923  | Own funds (net after deduction) <sup>2</sup>                  |
| _      | 1 228               | 1 212   | Total regulatory adjustments to Tier 2 capital Tier 2 capital |

<sup>&</sup>lt;sup>1</sup>Including profit for the period

### Minimum capital requirement and REA

|   | 2018                              | 2018   | 2017                                  | 2017   | 2017                              | 2017   |
|---|-----------------------------------|--------|---------------------------------------|--------|-----------------------------------|--------|
| NOKm  | Minimum<br>Capital<br>requirement |        | Minimum<br>Capital<br>REA requirement |        | Minimum<br>Capital<br>requirement | REA    |
| Credit risk                                 | 879                               | 10 990 | 1 012                                 | 12 652 | 1 113                             | 13 918 |
| - of which counterparty credit risk         | 2                                 | 30     | 3                                     | 43     | 4                                 | 46     |
| IRB   | 876                               | 10 944 | 1 006                                 | 12 581 | 1 105                             | 13 809 |
| - sovereign                                 | 9                                 | 114    | 6                                     | 77     | 7                                 | 91     |
| - corporate                                 |                                   |        |                                       |        | 0                                 | 0      |
| - advanced                                  |                                   |        |                                       |        | 0                                 | 0      |
| - foundation                                |                                   |        |                                       |        | 0                                 | 0      |
| - institutions                              | 13                                | 161    | 13                                    | 161    | 13                                | 155    |
| - retail                                    | 854                               | 10 669 | 987                                   | 12 343 | 1 085                             | 13 563 |
| - secured by immovable property collateral  | 716                               | 8 946  | 790                                   | 9 879  | 1 034                             | 12 931 |
| - other retail                              | 138                               | 1723   | 197                                   | 2 464  | 51                                | 632    |
| - other                                     | 0                                 | 0      |                                       |        |                                   |        |
| Standardised                                | 3                                 | 46     | 6                                     | 71     | 8                                 | 109    |
| - central governments or central banks      |                                   |        |                                       |        |                                   |        |
| - regional governments or local authorities |                                   |        |                                       |        |                                   |        |
| - public sector entities                    |                                   |        |                                       |        |                                   |        |
| - multilateral development banks            |                                   |        |                                       |        |                                   |        |
| - international organisations               |                                   |        |                                       |        |                                   |        |
| - institutions                              | 3                                 | 46     | 6                                     | 71     | 8                                 | 109    |
| - corporate                                 |                                   |        |                                       |        |                                   |        |
|   |                                   |        |                                       |        |                                   |        |

30 Jun

30 Jun

31 Dec

31 Dec

30 Jun

30 Jun

<sup>&</sup>lt;sup>2</sup>Own Funds adjusted for IRB provision, i.e. adjusted own funds equal 13996m by 30 Jun 2018

<sup>-</sup> retail

<sup>-</sup> secured by mortgages on immovable properties

<sup>-</sup> in default

|      | 30 Jun      | 30 Jun | 31 Dec      | 31 Dec | 30 Jun      | 30 Jun |
|------|-------------|--------|-------------|--------|-------------|--------|
|      | 2018        | 2018   | 2017        | 2017   | 2017        | 2017   |
|      | Minimum     |        | Minimum     |        | Minimum     |        |
|      | Capital     |        | Capital     |        | Capital     |        |
| NOKm | requirement | REA    | requirement | REA    | requirement | REA    |

- associated with particularly high risk
- covered bonds
- institutions and corporates with a short-term credit assessment
- collective investments undertakings (CIU)
- equity
- other items

#### Credit Value Adjustment Risk

#### Market risk

- trading book, Internal Approach
- trading book, Standardised Approach
- banking book, Standardised Approach

| Operational risk  | 185   | 2 317  | 204   | 2 550  | 204   | 2 550  |
|---|-------|--------|-------|--------|-------|--------|
| Standardised  | 185   | 2 317  | 204   | 2 550  | 204   | 2 550  |
|   |       |        |       |        |       |        |
| Additional risk exposure amount due to Article 3 CRR      |       |        |       |        | 24    | 295    |
| Sub total   | 1 064 | 13 307 | 1 216 | 15 202 | 1 341 | 16 763 |
|   |       |        |       |        |       |        |
| Adjustment for Basel I floor                              |       |        |       |        |       |        |
| Additional capital requirement according to Basel I floor | 3 061 | 38 260 | 3 578 | 44 725 | 3 381 | 42 263 |
| Total   | 4 125 | 51 567 | 4 794 | 59 927 | 4 722 | 59 026 |

#### **Minimum Capital Requirement & Capital Buffers**

|                              |                                   | Capital Buffers |       |     |       |                             |       |
|------------------------------|-----------------------------------|-----------------|-------|-----|-------|-----------------------------|-------|
| Percentage                   | Minimum<br>Capital<br>requirement | ССоВ            | ССуВ  | SII | SRB   | Capital<br>Buffers<br>total | Total |
| Common Equity Tier 1 capital | 4.5                               | 2.5             | 2.0   |     | 3.0   | 7.5                         | 12.0  |
| Tier 1 capital               | 6.0                               | 2.5             | 2.0   |     | 3.0   | 7.5                         | 13.5  |
| Own funds                    | 8.0                               | 2.5             | 2.0   |     | 3.0   | 7.5                         | 15.5  |
| NOKm                         |                                   |                 |       |     |       |                             |       |
| Common Equity Tier 1 capital | 2 321                             | 1 289           | 1 029 |     | 1 547 | 3 865                       | 6 185 |
| Tier 1 capital               | 3 094                             | 1 289           | 1 029 |     | 1 547 | 3 865                       | 6 959 |
| Own funds                    | 4 125                             | 1 289           | 1 029 |     | 1 547 | 3 865                       | 7 990 |

#### Common Equity Tier 1 available to meet Capital Buffers

|                              | 30 Jun- | 31 Dec 1/2 | 30 Jun² |
|------------------------------|---------|------------|---------|
| Percentage points of REA     | 2018    | 2017       | 2017    |
| Common Equity Tier 1 capital | 18.6    | 15.2       | 14.7    |

<sup>&</sup>lt;sup>1</sup>Including profit for the period

#### **Capital ratios**

|  | 30 Jun <sup>2</sup> | 31 Dec | 30 Jun |
|--|---------------------|--------|--------|
| Percentage   | 2018                | 2017   | 2017   |
| Common Equity Tier 1 capital ratio, excluding profit | 95.5                | 80.6   | 73.0   |
| Tier 1 capital ratio, excluding profit               | 95.5                | 80.6   | 73.0   |
| Total capital ratio, excluding profit                | 104.6               | 88.6   | 80.3   |

#### Capital ratios including Basel I floor

|  | 30 Jun² | 31 Dec | 30 Jun |
|--|---------|--------|--------|
| Percentage   | 2018    | 2017   | 2017   |
| Common Equity Tier 1 capital ratio, excluding profit | 24.6    | 20.4   | 20.7   |
| Tier 1 capital ratio, excluding profit               | 24.6    | 20.4   | 20.7   |
| Total capital ratio, excluding profit                | 27.0    | 22.5   | 22.8   |
|  |         |        |        |

<sup>&</sup>lt;sup>2</sup> Including Basel I floor

#### Leverage ratio

|   | 30 Jun <sup>2</sup> | 31 Dec 1,2 | 30 Jun² |
|---|---------------------|------------|---------|
|   | 2018                | 2017       | 2017    |
| Tier 1 capital, transitional definition, NOKm | 12 711              | 12 695     | 12 242  |
| Leverage ratio exposure, NOKm                 | 130 054             | 148 632    | 147 639 |
| Leverage ratio, percentage                    | 9,8                 | 8,5        | 8,3     |

<sup>&</sup>lt;sup>1</sup>Including profit for the period

### Credit risk exposures for which internal models are used, split by rating grade

|  | On-balance<br>exposure,<br>NOKm | Off-balance<br>exposure,<br>NOKm | Exposure<br>value (EAD),<br>NOKm <sup>1</sup> | of which<br>EAD for<br>off-balance,<br>NOKm | Exposure-<br>weighted<br>average risk<br>weight: |
|--|---------------------------------|----------------------------------|---|---|--|
| Sovereign, foundation IRB:               | 3 076                           |                                  | 3 076   |   | 4  |
| of which                                 |                                 |                                  |   |   |  |
| - rating grades 7                        | 3 076                           |                                  | 3 076   |   | 4  |
| - rating grades 6                        |                                 |                                  |   |   |  |
| - rating grades 5                        |                                 |                                  |   |   |  |
| - rating grades 4                        |                                 |                                  |   |   |  |
| - rating grades 3                        |                                 |                                  |   |   |  |
| - rating grades 2                        |                                 |                                  |   |   |  |
| - rating grades 1                        |                                 |                                  |   |   |  |
| - unrated                                |                                 |                                  |   |   |  |
| - defaulted                              |                                 |                                  |   |   |  |
| Institutions, foundation IRB:            | 3 541                           |                                  | 3 541   |   | 5  |
| of which                                 |                                 |                                  |   |   |  |
| - rating grades 6                        | 3 541                           |                                  | 3 541   |   | 5  |
| - rating grades 5                        |                                 |                                  |   |   |  |
| - rating grades 4                        |                                 |                                  |   |   |  |
| - rating grades 3                        |                                 |                                  |   |   |  |
| - rating grades 2                        |                                 |                                  |   |   |  |
| - rating grades 1                        |                                 |                                  |   |   |  |
| - unrated                                |                                 |                                  |   |   |  |
| - defaulted                              |                                 |                                  |   |   |  |
| Retail, of which secured by real estate: | 109 868                         | 12 215                           | 114 021                                       | 4 153                                       | 8  |
| of which                                 |                                 |                                  |   |   |  |
| - scoring grades A                       | 89 419                          | 11 061                           | 93 180  | 3 761                                       | 5  |
| - scoring grades B                       | 13 044                          | 817                              | 13 322  | 278   | 11   |
| - scoring grades C                       | 4 854                           | 246                              | 4 938   | 83  | 23   |
| - scoring grades D                       | 2 119                           | 88                               | 2 149   | 30  | 41   |
| - scoring grades E                       |                                 |                                  |   |   |  |
| - scoring grades F                       |                                 |                                  |   |   |  |
| - not scored                             | 28                              |                                  | 27  |   | 41   |
| - defaulted                              | 404                             | 3                                | 405   | 1   | 242  |
| Retail, of which other retail:           | 6 835                           | 835                              | 7 119   | 284   | 24   |
| of which                                 |                                 |                                  |   |   | _  |
| - scoring grades A                       | 2 965                           | 693                              | 3 201   | 236   | 7  |
| - scoring grades B                       | 549                             | 59                               | 570   | 20  | 14   |
| - scoring grades C                       | 207                             | 27                               | 216   | 9   | 26   |
| - scoring grades D                       | 861                             | 21                               | 869   | 7   | 37   |
| - scoring grades E                       | 1 519                           | 28                               | 1 528   | 10  | 40   |
| - scoring grades F                       | 675                             | 7                                | 677   | 2   | 57   |
| - not scored                             | 24                              |                                  | 23  |   | 34   |
| - defaulted                              | 35                              | 0                                | 35  | 0   | 124  |
| Other non credit-obligation assets:      | 0                               |                                  | 0   |   | 100  |

Nordea Eiendomskreditt does not have the following IRB exposure classes: equity exposures, qualifying revolving retail

 $<sup>^{\</sup>rm 2} Leverate \ ratio$  is calculated according to the Delegated Act

<sup>&</sup>lt;sup>1</sup>Includes EAD for on-balance, off-balance, derivatives and securities financing

### Note 11 Risks and uncertainties

Nordea Eiendomskreditt's sole business activity is lending secured by residential properties and holiday houses, and the company's main risk exposure is credit risk, which means the ability of its borrowers to service their loans. Secondly, the company is exposed to changes in the residential property market and the market for holiday houses.

Nordea Eiendomskreditt is also exposed to risks such as market risk, liquidity risk and operational risk. Further information on the composition of the company's risk exposure and risk management can be found in the Annual Report for 2017.

None of the exposures and risks mentioned above is expected to have any significant adverse effect on the company over the next three months.

There have been no disputes or legal proceedings in which material claims have been raised against the company.

## Note 12 Transactions with related parties

Nordea Eiendomskreditt considers that its related parties include its parent company, other companies in the Nordea Group, and key persons in senior positions.

Interest rate risk and currency risk that arise as part of Nordea Eiendomskreditt's normal business activities, are hedged using interest rate and cross currency swaps. Counterparties to all derivative contracts are Nordea Group internal. The volume and fair value of the derivative contracts are shown in note 7.

Nordea Bank AB (publ), filial i Norge also provides short term unsecured funding to Nordea Eiendomskreditt, and at the end of the second quarter 2018 such borrowings amounted to NOK 21.0 billion.

Loans to the public, which constitute Nordea Eiendomskreditt's cover pool, are purchased from Nordea Bank AB (publ), filial i Norge. Instalments, early redemptions and refinancings will over time reduce the company's loan portfolio. Loans that cease to be a part of the portfolio, are replaced by new purchases of loans from the parent bank, if deemed necessary to maintain the level of overcollateralization, or for other strategic reasons. No new loans have been transferred from the parent bank so far in 2018.

Transferred loans are continued to be managed by Nordea Bank AB, Norwegian Branch. For this service Nordea Eiendomskreditt has paid an amount of NOK 173.1 million in the first six months of 2018.

Nordea Eiendomskreditt also buys services related to funding and risk control, accounting and reporting, and IT services from other Nordea companies according to agreements entered into. All group internal transactions are settled according to market based principles on conformity with OECD requirements on transfer pricing.

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