Nordea

Interim Report 3rd quarter 2017

Nordea Eiendomskreditt AS



Nordea Eiendomskreditt AS is part of the Nordea group. Nordea is among the ten largest universal banks in Europe in terms of total market capitalisation and has around 11 million customers, 31,500 employees and approximately 600 branch office locations. The Nordea share is listed on the Nasdaq Stockholm, Nasdaq Helsinki and Nasdaq Copenhagen exchanges. We have a broad expertise across the wide range of products, services and solutions that we provide within banking, asset management and insurance. At Nordea we build trusted relationships through our strong engagement with both customers and society.

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Key financial figures

Summary of income statement (NOKm)

| | Jan-Sep 2017 | Jan-Sep 2016 | Year 2016 |
|--|--------------|--------------|-----------|
| Net interest income | 1 177 | 955 | 1 247 |
| Net result from items at fair value | -17 | 1 | -16 |
| Other operating income | 42 | 34 | 49 |
| Total operating income | 1 203 | 991 | 1 280 |
| Staff costs | 12 | 2 | 0 |
| Other expenses | 301 | 348 | 462 |
| Total operating expenses | 314 | 350 | 462 |
| Loan losses (negative figures are reversals) | 23 | 4 | 1 |
| Operating profit | 867 | 637 | 817 |
| Income tax expense | 217 | 159 | 204 |
| Net profit for the period | 650 | 478 | 613 |

Summary of balance sheet (NOKm)

| | 30 Sep 2017 | 30 Sep 2016 | 31 Dec 2016 |
|--------------------------|-------------|-------------|-------------|
| Loans to the public | 123 318 | 115 980 | 105 939 |
| Other assets | 6 348 | 6 452 | 7 673 |
| Debt securities in issue | 75 424 | 91 267 | 84 252 |
| Other liabilities | 41 311 | 21 312 | 17 083 |
| Equity | 12 931 | 9 854 | 12 278 |
| Total assets | 129 666 | 122 432 | 113 613 |
| Average total assets | 131 421 | 120 869 | 119 682 |

Ratios and key figures

| | 30 Sep 2017 | 30 Sep 2016 | 31 Dec 2016 |
|--|-------------|-------------|-------------|
| Basic/diluted Earnings per share (EPS), annualised basis, NOK | 56,5 | 41,5 | 39,9 |
| Equity per share ¹ , NOK | 843,2 | 642,5 | 800,6 |
| Shares outstanding ¹ , million | 15,3 | 15,3 | 15,3 |
| Post-tax return on average equity | 6,9 % | 6,2 % | 6,0 % |
| Cost/income ratio | 26,1 % | 35,3 % | 36,1 % |
| Loan loss ratio, annualised, basis points, average loan balance | 2,5 | 0,5 | 0,1 |
| Common Equity Tier 1 capital ratio, excl, Basel I floor ^{1,2} | 86.4 % | 59,2 % | 85,8 % |
| Tier 1 capital ratio, excl, Basel I floor ^{1,2} | 86.4 % | 59,2 % | 85,8 % |
| Total capital ratio, excl, Basel I floor ^{1,2} | 95.3 % | 67,0 % | 94,4 % |
| Common Equity Tier 1 capital ratio, incl, Basel I floor ^{1,2} | 22.3 % | 18,1 % | 25,7 % |
| Tier 1 capital ratio, incl, Basel I floor ^{1,2} | 22.3 % | 18,1 % | 25,7 % |
| Total capital ratio, incl, Basel I floor ^{1,2} | 24.6 % | 20,5 % | 28,3 % |
| Own funds, NOKm ^{1,2} | 13 487 | 10 584 | 13 486 |
| Risk Exposure Amount incl, Basel I floor ¹ , NOKm | 54 758 | 51 581 | 47 707 |
| Number of employees (full-time equivalents) ¹ | 15.0 | 1.7 | 1.7 |

¹ At the end of the period.

² Excluding the year to date profit for interim figures.

Nordea Eiendomskreditt AS

Nordea Eiendomskreditt AS

(Previous year comparable figures for the company are shown in brackets)

Nordea Eiendomskreditt's business objective is to acquire long term Norwegian residential mortgage loans and loans to holiday houses from the parent bank, and to fund its lending activities primarily via issuance of covered bonds (bonds with a priority right of recourse to the company's collateral for its lending). Nordea Eiendomskreditt AS is a wholly owned subsidiary of Nordea Bank AB (publ).

Income statement

Profit from ordinary activities after loan losses but before tax for the first nine months of 2017 was NOK 867 million (NOK 637 million). The profit reported is equivalent to a post-tax return on average equity of 6.9% (6.2%) on an annualised basis.

Net interest income for the nine months ending 30 September 2017 showed an increase of 23% compared to the same period last year, and amounted to NOK 1 177 million (NOK 955 million). The loan portfolio has been higher in 2017 than in 2016, and this is the main reason for the increase in net interest income. However, also return on the liquidity portfolio has been higher than the previous year.

Total operating expenses for the first nine months amounted to NOK 314 million (NOK 350 million). NOK 12 million of operating expenses is staff related (NOK 2 million) and the increase from last year is due to increased staffing. Other operating expenses are mainly related to management of the loan portfolio and customer contact, as well as funding and risk control.

Loan losses and provisions recognised in the accounts for the first nine months amounted to NOK 23 million (NOK 4 million). Changes in allowances for individually assessed loans are insignificant since year end, while allowances for collectively assessed loans have increased by NOK 18 million. Realised loan losses in the period were NOK 5 million.

Total assets amounted to NOK 129 666 million as of 30 September 2017 (NOK 122 432 million).

Capital position and risk-weighted exposure

Nordea Eiendomskreditt's Common Equity Tier 1 capital ratio excluding Basel I floor was 86.4% excluding profit at the end of the third quarter, an increase of 13.4 percentage points from the end of the previous quarter. This was primarily due to decrease in REA, stemming from amortization in mortgage loans as well as the favourable rating migration. The Total Capital ratio excluding Basel I floor increased 14.9 percentage points to 95.3% excluding profit.

Risk Exposure Amount (REA) was NOK 14 154 million excluding Basel I rules, a decrease of NOK 2 609 million, compared to the previous quarter. The main driver for the decrease in REA was decreased volumes in the retail portfolio due to amortization in mortgage loans as well as the favourable rating migration.

The Common Equity Tier 1 ratio including Basel I rules was 22.3% excluding profit at the end of the third quarter and the Own Funds was NOK 13 487 million. The Tier 1 capital and the Common Equity Tier 1 capital was NOK 12 235 million (no additional Tier 1 capital).

Funding

Nordea Eiendomskreditt's main funding source is issuance of covered bonds. Covered bonds are debt instruments, regulated by the Financial Undertakings Act (Act. No. 17 of 10 April 2015, Norwegian: Finansforetaksloven), that gives investors a preferential claim into a pool of high quality assets in case of the issuer's insolvency. Norwegian covered bonds can only be issued by mortgage credit institutions that holds a licence from the Norwegian FSA and whose articles of association comply with certain mandatory requirements. The cover pool in Nordea Eiendomskreditt consists entirely of Norwegian residential mortgage loans and loans to holiday houses in Norway.

During the first nine months of 2017 Nordea Eiendomskreditt issued covered bonds amounting to NOK 3.1 billion in the Norwegian domestic market under its NOK 100bn domestic covered bond programme. As of 30 September 2017, Nordea Eiendomskreditt had outstanding covered bonds totalling NOK 67.5 billion in the Norwegian market, GBP 0.6 billion in the British market and EUR 0.1 billion in the European market. Nordea Eiendomskreditt also had subordinated debt outstanding to the amount of NOK 1.2 billion.

The EUR 10bn EMTN covered bond programme established in June 2013 will primarily target covered bond issuance in USD RegS, CHF and GBP, complementing issuance under the domestic programme.

In addition to the long term funding, Nordea Eiendomskreditt also raised short term unsecured funding from the parent bank. At the end of the third quarter of 2017 such borrowings amounted to NOK 37.1 billion.

Rating

The company has since April 2010 had the rating Aaa from Moody's Investor Service for the covered bonds issued by the company.

Lending

The gross book value of loans outstanding amounted to NOK 123.4 billion as of 30 September 2017 (NOK 116.1 billion), and consists entirely of residential mortgage loans and loans to holiday houses, that are bought from and managed by Nordea Bank AB (publ), filial i Norge. NOK 116.4 billion of the loan portfolio is included in the collateral pool for the purposes of the calculation of the asset coverage requirement under the covered bond legislation. This represents surplus collateral of 51.5% in relation to covered bonds issued.

Interest rate and currency hedging

The company uses interest rate and currency swaps to hedge interest rate and currency risk. At the close of the third quarter of 2017, the company was party to interest rate swaps with nominal value of NOK 62.5 billion. In accordance with IFRS, fair value changes of interest rate swaps and the corresponding hedged items (fixed-rate lending and fixed-rate issued bonds) due to changes in market rates, are recognised in the profit and loss accounts. In order to eliminate the foreign exchange risk, the company has entered into currency swaps of the same amounts as covered bonds issued in in foreign currencies. Counterparties to all derivative contracts are within the Nordea group.

Impaired loans

As of 30 September 2017 impaired loans amounted to NOK 687.3 million which corresponds to 0.56% of the total lending portfolio. Individual allowances of NOK 27.8 million have been made, and net impaired loans were NOK 659.5 million at 30 September 2017 compared to NOK 407.3 million at 30 September 2016.

Nordea Eiendomskreditt AS Oslo, 8 November 2017

John Arne Sætre Chairman

Marte Koppestad

Marte Kopperstad Board member

Nicklas Ilebrand Vice Chairman

VT

Eva I. E. Jarbekk Board member

Board member

Alex Madsen Board member

Rex

Anne Sofie Knoph Employee representative

Børre Sten Gundersen Chief Executive Officer

Income statement

| NOKt | Note | Jan-Sep 2017 | Jan-Sep 2016 | Q3 2017 | Q3 2016 | Year 2016 |
|---|------|-----------------|-----------------|------------|------------|--------------|
| Operating income | | | | | | |
| Interest income on loans and deposits with financial institutions | | 3 300 | 3 047 | 371 | 1 778 | 3 677 |
| Interest and related income on loans to customers | | 2 332 125 | 2 149 799 | 799 317 | 720 256 | 2 849 870 |
| Interest and related income on debt securities | | 36 899 | 8 714 | 11 503 | 4 117 | 14 191 |
| Other interest and related income | | 194 | 304 | 71 | 93 | 1 |
| Total interest and related income | | 2 372 519 | 2 161 864 | 811 262 | 726 244 | 2 867 738 |
| Interest expense on liabilities to financial institutions | | 242 719 | 97 442 | 106 691 | 31 574 | 134 487 |
| Interest and related expense on securities issued | | 1 094 043 | 1 358 213 | 337 219 | 468 044 | 1 767 267 |
| Interest expense on subordinated loan capital | | 26 343 | 27 826 | 8 459 | 9 376 | 43 051 |
| Other interest and related expense ¹ | | -167 881 | -276 594 | -56 750 | -91 659 | -323 758 |
| Total interest and related expense | | 1 195 224 | 1 206 887 | 395 619 | 417 335 | 1 621 048 |
| Net interest income | | 1 177 294 | 954 977 | 415 643 | 308 909 | 1 246 690 |
| Fee and commission income | | 45 207 | 38 293 | 15 168 | 13 319 | 52 404 |
| Fee and commission expense | | 2 765 | 3 865 | 1 2 9 1 | 1782 | 3 510 |
| Net fee and commission income | | 42 442 | 34 428 | 13 877 | 11 537 | 48 894 |
| Net result from items at fair value | 3 | -16 626 | 1 291 | 6 507 | 6 283 | -16 116 |
| Total operating income | | 1 203 111 | 990 697 | 436 027 | 326 730 | 1 279 468 |
| Staff costs | | 12 414 | 1 711 | 4 410 | 595 | -60 |
| Other operating expenses | | 301 369 | 347 899 | 103 130 | 117 188 | 462 123 |
| Total operating expenses | | 313 783 | 349 610 | 107 540 | 117 782 | 462 063 |
| Profit before loan losses | | 889 328 | 641 087 | 328 487 | 208 948 | 817 405 |
| Loan losses | 4 | 22 823 | 3 991 | 15 190 | 347 | 544 |
| Operating profit | | 866 505 | 637 096 | 313 296 | 208 601 | 816 860 |
| Income tax expense | | 216 626 | 159 279 | 75 928 | 52 150 | 204 226 |
| Net profit for the period | | 649 879 | 477 817 | 237 368 | 156 450 | 612 635 |
| Attributable to: | | | | | | |
| Shareholder of Nordea Eiendomskreditt AS | | 649 879 | 477 817 | 237 368 | 156 450 | 612 635 |
| Total | | 649 879 | 477 817 | 237 368 | 156 450 | 612 635 |
| Basic/diluted earnings per share, NOK | | 42,4 | 31,2 | 15,5 | 10,2 | 39,9 |

¹ Includes net interest income from derivatives, measured at fair value and related to Nordea Eiendomskreditt's funding. This can have both a positive and negative impact on other interest expense. For further information see Note 1 Accounting policies in the Annual Report 2016.

Statement of comprehensive income

| | Jan-Sep | Jan-Sep | Q3 | Q3 | Year |
|---|---------|----------|---------|---------|----------|
| NOKt | 2017 | 2016 | 2017 | 2016 | 2016 |
| Net profit for the period | 649 879 | 477 817 | 237 368 | 156 450 | 612 635 |
| Items that may be reclassified subsequently to the income statement | | | | | |
| Cash flow hedges: | | | | | |
| Valuation gains/losses during the period | 4 773 | -128 140 | 9 774 | -76 878 | -139 132 |
| Tax on valuation gains/losses during the period | -1 193 | 32 035 | -2 443 | 19 219 | 34 783 |
| Items that may not be reclassified subsequently to the income statement | | | | | |
| Defined benefit plans: | | | | | |
| Remeasurement of defined benefit plans | -49 | -1 413 | 238 | -74 | -4 721 |
| Tax on remeasurement of defined benefit plans | 12 | 353 | -60 | 18 | 1 180 |
| Other comprehensive income, net of tax | 3 543 | -97 165 | 7 509 | -57 714 | -107 889 |
| Total comprehensive income | 653 422 | 380 652 | 244 877 | 98 736 | 504 745 |
| Attributable to: | | | | | |
| Shareholders of Nordea Eiendomskreditt AS | 653 422 | 380 652 | 244 877 | 98 736 | 504 745 |
| Total | 653 422 | 380 652 | 244 877 | 98 736 | 504 745 |

Balance sheet

| NOKt | Note | 30 Sep 2017 | 30 Sep 2016 | 31 Dec 2016 |
|--|------|----------------------|-----------------------------|----------------------|
| Assets | | | | |
| Loans to credit institutions | | 248 841 | 1 430 151 | 155 900 |
| Loans to the public | 4 | 123 317 861 | 115 980 170 | 105 939 338 |
| Interest-bearing securities | | 4 792 373 | 3 183 418 | 5 757 776 |
| Derivatives | 6 | 1 130 291 | 1 677 751 | 1 613 137 |
| Fair value changes of the hedged items in portfolio hedge of interest rate ris | k | 28 408 | 39 711 | 29 036 |
| Other assets | | 2 298 | - | 154 |
| Accrued income and prepaid expenses | | 145 716 | 121 060 | 117 385 |
| Total assets | 5 | 129 665 788 | 122 432 260 | 113 612 726 |
| | | | | |
| Liabilities | | | | |
| Deposits by credit institutions | | 37 155 464 | 15 837 802 | 12 752 409 |
| Debt securities in issue | | 75 424 047 | 91 266 982 | 84 251 822 |
| Derivatives | 6 | 1 702 395 | 1 815 306 | 1 794 382 |
| Fair value changes of the hedged items in portfolio hedge of interest rate ris | k | 903 404 | 1 426 243 | 1 047 646 |
| Current tax liabilities | | 216 768 | 159 093 | 193 892 |
| Other liabilities | | 26 443 | 3 971 | 2 637 |
| Accured expenses and prepaid income | | 7 466 | 2 657 | 1 050 |
| Deferred tax liabilities | | 84 482 | 76 548 | 83 301 |
| Retirement benefit obligations | | 13 979 | 6 692 | 7 540 |
| Subordinated loan capital | | 1 200 179 | 1 983 323 | 1 200 310 |
| Total liabilities | | 116 734 628 | 112 578 616 | 101 334 989 |
| | | | | |
| Equity | | 1 702 220 | 1 606 000 | 1 702 220 |
| Share capital | | 1 702 326 | 1 686 990 | 1 702 326 |
| Share premium Other reserves | | 3 731 301 -59 227 | 1 446 637 | 3 731 301 -62 770 |
| Retained earnings | | -59 227 6 906 880 | -52 045 6 294 246 | 6 906 880 |
| | | 649 879 | | 0 900 880 |
| Net profit for the period | | <u>12 931 160</u> | 477 817 9 853 644 | 12 277 727 |
| Total equity | | 12 931 100 | 9 853 644 | 12 277 737 |
| Total liabilities and equity | | 129 665 788 | 122 432 260 | 113 612 726 |
| Assets pledged as security for own liabilities | | 116 438 127 | 108 153 292 | 98 523 242 |
| Contingent liabilities | | 704 | 869 | 704 |
| Commitments | | 14 266 539 | 14 383 555 | 13 660 782 |

Statements of changes in equity

| | | | Other res | | | |
|--------------------------------|-----------------------------|---------------|------------------|---------------|-----------|--------------|
| | | | | Defined | Retained | - |
| NOKt | Share capital ¹⁾ | Share premium | Cash flow hedges | benefit plans | earnings | Total equity |
| Opening balance at 1 Jan 2017 | 1 702 326 | 3 731 301 | -58 140 | -4 629 | 6 906 880 | 12 277 737 |
| Total comprehensive income | | | 3 580 | -37 | 649 879 | 653 422 |
| Group contribution paid | | | | | | 0 |
| Group contribution received | | | | | | 0 |
| Closing balance at 30 Sep 2017 | 1 702 326 | 3 731 301 | -54 560 | -4 666 | 7 556 759 | 12 931 160 |

| | | | Other rese | | | |
|--------------------------------|-----------------------------|---------------|------------------|--------------------------|----------------------|--------------|
| NOKt | Share capital ¹⁾ | Share premium | Cash flow hedges | Defined benefit plans | Retained earnings | Total equity |
| Opening balance at 1 Jan 2016 | 1 686 990 | 1 446 637 | 46 209 | -1 089 | 7 371 910 | 10 550 657 |
| Total comprehensive income | | | -104 349 | -3 540 | 612 635 | 504 745 |
| Group contribution paid | | | | | -1 077 665 | -1 077 665 |
| Group contribution received | | | | | | 0 |
| Increase of share capital | 15 336 | 2 284 664 | | | | 2 300 000 |
| Closing balance at 31 Dec 2016 | 1 702 326 | 3 731 301 | -58 140 | -4 629 | 6 906 880 | 12 277 737 |

| | | | erves | | | |
|--------------------------------|-----------------------------|---------------|------------------|---------------|------------|--------------|
| | | | | Defined | Retained | |
| NOKt | Share capital ¹⁾ | Share premium | Cash flow hedges | benefit plans | earnings | Total equity |
| Opening balance at 1 Jan 2016 | 1 686 990 | 1 446 637 | 46 209 | -1 089 | 7 371 910 | 10 550 657 |
| Total comprehensive income | | | -96 105 | -1 060 | 477 817 | 380 652 |
| Group contribution paid | | | | | -1 077 665 | -1 077 665 |
| Group contribution received | | | | | | 0 |
| Closing balance at 30 Sep 2016 | 1 686 990 | 1 446 637 | -49 897 | -2 148 | 6 772 062 | 9 853 644 |

¹ The company's share capital at 30 September 2017 was NOK 1 702 325 859. The number of shares was 15 336 269, each with a quota value of NOK 111,-. All shares are owned by Nordea Bank AB (publ).

Nordea Eiendomskreditt AS

Oslo, 8 November 2017

John Arne Sætre Chairman

Marte Koppestad

Marte Kopperstad

Board member

Nicklas Ilebrand Vice Chairman

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Eva I. E. Jarbekk Board member

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Ola Littorin

Board member

Alex Madsen Board member

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Anne Sofie Knoph Employee representative

Børre Sten Gundersen Chief Executive Officer

Cash flow statement

| NOKt | Jan-Sep 2017 | Jan-Sep 2016 | Year 2016 |
|--|--------------|--------------|-------------|
| Operating activities | | | |
| Operating profit before tax | 866 505 | 637 096 | 816 860 |
| Adjustments for items not included in cash flow | 18 163 | -786 | -6 924 |
| Income taxes paid | -193 750 | -181 | -0 |
| Cash flow from operating activities before changes in operating assets and liabilities | 690 918 | 636 129 | 809 936 |
| Changes in operating assets | | | |
| Change in loans to the public | -17 396 686 | -9 547 168 | 499 802 |
| Change in interest-bearing securities | 955 076 | -1 669 485 | -4 229 237 |
| Change in derivatives, net | 390 859 | 6 698 798 | 6 742 488 |
| Change in other assets | -19 520 | 251 467 | 251 057 |
| Changes in operating liabilities | | | |
| Change in other liabilities | -257 301 | -520 092 | -770 930 |
| Cash flow from operating activities | -15 636 654 | -4 150 351 | 3 303 116 |
| Investing activities | | | |
| Purchase/sale of tangible fixed assets | | | |
| Change in loans and receivables to credit institutions, fixed terms | | | |
| Change in holdings of bearer bonds issued by others | | | |
| Cash flow from investing activities | 0 | 0 | 0 |
| Financing activities | | | |
| Change in deposits by credit institutions | 24 363 615 | -4 190 071 | -7 282 227 |
| Receipts on issue of debt securities | 3 175 454 | 26 150 698 | 26 407 183 |
| Payments on redemption of debt securities | -11 809 475 | -16 293 844 | -23 705 891 |
| Change in subordinated loan capital | | 1 200 000 | 420 000 |
| Group contribution paid | | -1 430 000 | -1 430 000 |
| Group contribution received | | | |
| Increase in share capital and share premium | | | 2 300 000 |
| Cash flow from financing activities | 15 729 594 | 5 436 782 | -3 290 936 |
| Cash flow for the year | 92 941 | 1 286 431 | 12 180 |
| Cash and cash equivalents at 1 January | 155 900 | 143 720 | 143 720 |
| Cash and cash equivalents at end of the period | 248 841 | 1 430 151 | 155 900 |
| Change | 92 941 | 1 286 431 | 12 180 |

Comments on the cash flow statement

The cash flow statement shows inflows and outflows of cash and cash equivalents during the year. Nordea Eiendomskreditt's cash flow has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as loan losses. The cash flows are classified by operating, investing and financing activities.

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Items not included in cash flow relates to changes in impairment charges. Changes in operating assets and liabilities consist of assets and liabilities that are part of normal business activities, such as loans and receivables and derivatives. Changes in short-term funding and debt securities in issue are reported under Financing activities. Changes in derivatives are reported net.

Financing activities are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, group contribution paid or received and issued/amortised subordinated liabilities. Also changes in short-term funding and debt securities in issue are reported under Financing activities.

Cash and cash equivalents comprise loans to finance institutions with no fixed maturity (bank deposits).

Notes to the financial statements

Note 1 Accounting policies

The interim financial statements for the period 1 January to 30 September 2017 are presented in accordance with IAS 34 "Interim Financial Reporting". In addition, certain complementary rules in the Norwegian Accounting Act with supported regulation have been applied. The same accounting policies and methods of computations are followed as compared to the Annual Report 2016. For more information see Note 1 Accounting Principles in the Annual Report 2016. No changes have been implemented during 2017.

As a result of rounding adjustments, the figures in one or more columns or rows included in the financial statements may not add up to the total of that column or row.

Changes in IFRSs not yet applied IFRS 9 "Financial instruments"

The IASB has completed the new standard for financial instruments, IFRS 9 "Financial instruments". IFRS 9 covers classification and measurement, impairment and general hedge accounting and replaces the current requirements covering these areas in IAS 39. IFRS 9 is effective as from annual periods beginning on or after 1 January 2018. Additional qualitative disclosures can be found in the interim report for the second quarter 2017.

No significant quantitative impact is expected from the new classification and measurement requirements.

Total allowances and provisions amounted to NOK 87m at the end of the third quarter 2017 and the increase of total allowances and provisions will be accounted for directly in equity (after tax) at transition. No significant quantitative impact is expected. The final impact is dependent on Nordea Eiendomskreditt's balance sheet as well as macro-economic forecasts, at transition.

There will be no impact from the new hedge accounting requirements in IFRS 9 as Nordea Eiendomskreditt will continue using the hedge accounting requirements in IAS 39 until the IASB has completing the requirements on macro (open portfolio) hedge accounting.

| USD 1 = NOK | Jan-Sep 2017 | Full year 2016 | Jan-Sep 2016 |
|----------------------------------|-----------------|-------------------|-----------------|
| Income statement (average) | 8,3059 | 8,4011 | 8,4066 |
| Balance sheet (at end of period) | 7,9726 | 8,6200 | 8,0517 |
| GBP1=NOK | | | |
| Income statement (average) | 10,5861 | 11,3922 | 11,7214 |
| Balance sheet (at end of period) | 10,6744 | 10,6126 | 10,4369 |
| EUR 1 = NOK | | | |
| Income statement (average) | 9,2361 | 9,2943 | 9,3801 |
| Balance sheet (at end of period) | 9,4125 | 9,0863 | 8,9865 |

Note 2 Segment information

The activities of Nordea Eiendomskreditt AS represent a single segment. This is a result of the manner in which the company is organised and managed, including the system for internal reporting whereby the business is to all practical purposes managed as a single segment. The services provided by Nordea Eiendomskreditt AS are judged to be subject to the same risks and yield requirements. Nordea Eiendomskreditt AS is part of the Personal Banking Business Area in Nordea.

Note 3 Net result from items at fair value

Net gains/losses for categories of financial instruments

| NOKt | Jan-Sep 2017 | Jan-Sep 2016 | Full year 2016 |
|---|--------------|--------------|----------------|
| Financial instruments held for trading ¹ | 5 001 | -18 073 | -3 457 |
| Financial instruments under hedge accounting | -21 628 | 19 365 | -12 660 |
| - of which net gains/losses on hedged items | 138 663 | 280 376 | 607 901 |
| - of which net gains/losses on hedging instruments | -160 292 | -261 012 | -620 561 |
| Other financial instruments | 0 | 0 | 0 |
| Total | -16 626 | 1 291 | -16 116 |

¹ No assets or liabilities were classified as held for trading other than interest-bearing securities and derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

Note 4 Loans and impairment

Net loan losses

| NOKt | Jan-Sep 2017 | Jan-Sep 2016 | Jan-Dec 2016 |
|---|--------------|--------------|--------------|
| Realised loan losses | 4 660 | 4 776 | 7 571 |
| Allowances to cover realised loan losses | -3 555 | -3 254 | -5 920 |
| Recoveries on previous realised loan losses | 0 | 0 | 0 |
| Provisions | 25 058 | 4 885 | 6 824 |
| Reversals of previous provisions | -3 340 | -2 417 | -7 931 |
| Total loan losses for the period | 22 823 | 3 991 | 544 |

Reconciliation of allowance accounts for impaired loans

| NOKt | J | an-Sep 2017 | | J | an-Sep 2016 | | Ja | an-Dec 2016 | |
|--|--------------|--------------|--------|--------------|--------------|--------|--------------|--------------|--------|
| | Individually | Collectively | | Individually | Collectively | | Individually | Collectively | |
| | assessed | assessed | Total | assessed | assessed | Total | assessed | assessed | Total |
| Opening balance at beginning of period | 28 017 | 40 639 | 68 656 | 31 835 | 43 745 | 75 580 | 31 835 | 43 745 | 75 580 |
| Provisions | 5 693 | 19 365 | 25 058 | 4 640 | 245 | 4 885 | 6 579 | 245 | 6 824 |
| Reversals | -2 320 | -1 019 | -3 340 | -1 827 | -589 | -2 417 | -4 581 | -3 350 | -7 931 |
| Changes through the income statement | 3 372 | 18 346 | 21 718 | 2 813 | -345 | 2 468 | 1 999 | -3 106 | -1 107 |
| Allowances to cover realised loan losses | -3 555 | 0 | -3 555 | -3 254 | 0 | -3 254 | -5 817 | 0 | -5 817 |
| Closing balance at end of period | 27 834 | 58 985 | 86 819 | 31 394 | 43 400 | 74 794 | 28 017 | 40 639 | 68 656 |

Loans and impairment

| NOKt | 30 Sep 2017 | 30 Sep 2016 | 31 Dec 2016 |
|--|-------------|-------------|-------------|
| Loans, not impaired | 122 717 344 | 115 616 218 | 105 573 899 |
| Impaired loans; | 687 336 | 438 746 | 434 095 |
| - Servicing | 27 841 | 36 052 | 39 693 |
| - Non-servicing | 659 494 | 402 694 | 394 402 |
| Loans before allowances | 123 404 680 | 116 054 964 | 106 007 994 |
| Allowances for individually assessed impaired loans; | -27 834 | -31 394 | -28 017 |
| - Servicing | -2 087 | -2 781 | -2 813 |
| - Non-servicing | -25 747 | -28 613 | -25 204 |
| Allowances for collectively assessed impaired loans | -58 985 | -43 400 | -40 639 |
| Allowances | -86 819 | -74 794 | -68 656 |
| Loans, carrying amount | 123 317 861 | 115 980 170 | 105 939 338 |

Key ratios

| | 30 Sep 2017 | 30 Sep 2016 | 31 Dec 2016 |
|--|-------------|-------------|-------------|
| Impairment rate, gross ¹ , (bsp) | 55,7 | 37,8 | 40,9 |
| Impairment rate, net ² , (bsp) | 48,7 | 35,1 | 34,5 |
| Total allowance rate ³ , (bsp) | 7,0 | 6,4 | 6,5 |
| Allowance rate, individually assessed impaired loans ⁴ , in % | 4,0 | 7,2 | 6,5 |
| Total allowances in relation to impaired loans ^{5,} in % | 12,6 | 17,0 | 15,8 |
| Non-performing loans, not impaired ⁶ , in NOKt | 125 006 | 113 380 | 77 298 |

¹Impaired loans before allowances divided by total loans before allowances.

² Impaired loans after allowances divided by total loans before allowances.

 $^{\scriptscriptstyle 3}$ Total allowances divided by total loans before allowances.

⁴ Allowances for individually assessed impaired loans divided by gross impaired loans.

⁵Total allowances divided by gross impaired loans

⁶ Past due loans, not impaired due to future cash flows

Note 5 Classification of financial instruments

Of the assets listed below, Loans to credit institutions, Loans to the public, Interest-bearing securities, Derivatives, as well as accrued interest on these items, are exposed to credit risk. The exposure equals the book value presented in the tables below.

| NOKt | Loans and receivables | Assets at fair value through profit and loss Held for trading ¹ | Derivatives used for hedging | Non-financial assets | Total |
|--|-----------------------|---|---------------------------------|-------------------------|-------------|
| Assets | | | | | |
| Loans to credit institutions | 248 841 | | | | 248 841 |
| Loans to the public | 123 317 861 | | | | 123 317 861 |
| Interest-bearing securities | | 4 792 373 | | | 4 792 373 |
| Derivatives Fair value changes of the hedged items in portfolio | | | 1 130 291 | | 1 130 291 |
| hedge of interest rate risk | 28 408 | | | | 28 408 |
| Other assets | 0 | | | 2 298 | 2 298 |
| Prepaid expenses and accrued income | 145 716 | | | | 145 716 |
| Total 30 September 2017 | 123 740 826 | 4 792 373 | 1 130 291 | 2 298 | 129 665 788 |
| Total 31 December 2016 | 106 241 659 | 5 758 726 | 1 612 186 | 154 | 113 612 726 |
| Total 30 September 2016 | 117 570 918 | 3 183 722 | 1 677 447 | 173 | 122 432 260 |

| | Liabilities at fair | | | | |
|--|------------------------------------|------------------|-----------------|---------------|-------------|
| | value through profit and loss - | Derivatives used | Other financial | Non-financial | |
| NOKt | Held for trading ¹ | for hedging | liabilities | liabilities | Total |
| Liabilities | | | | | |
| Deposits by credit institutions | | | 37 155 464 | | 37 155 464 |
| Debt securities in issue | | | 75 424 047 | | 75 424 047 |
| Derivatives | 55 253 | 1 647 142 | | | 1 702 395 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | | | 903 404 | | 903 404 |
| Current tax liabilities | | | | 216 768 | 216 768 |
| Other liabilities | | | 23 157 | 3 286 | 26 443 |
| Accrued expenses and prepaid income | | | | 7 466 | 7 466 |
| Deferred tax liabilities | | | | 84 482 | 84 482 |
| Retirement benefit obligations | | | | 13 979 | 13 979 |
| Subordinated loan capital | | | 1 200 179 | | 1 200 179 |
| Total 30 September 2017 | 55 253 | 1 647 142 | 114 706 251 | 325 981 | 116 734 628 |
| Total 31 December 2016 | 75 342 | 1 719 041 | 99 252 440 | 288 167 | 101 334 989 |
| Total 30 September 2016 | 65 882 | 1 749 424 | 110 514 675 | 248 635 | 112 578 616 |

¹No assets or liabilities were classified as held for trading other than interest-bearing securities and derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

Note 6 Derivatives and hedge accounting

| | Fair | Total nominal | |
|---|-----------|---------------|------------|
| 30 September 2017, NOKt | Positive | Negative | amount |
| | | | |
| Derivatives held for trading ¹ : | | | |
| Interest rate swaps | 0 | 55 253 | 44 500 000 |
| Total | 0 | 55 253 | 44 500 000 |
| | | | |
| Derivatives used for hedge accounting: | | | |
| Interest rate swaps | 1 130 291 | 136 858 | 18 017 000 |
| Currency interest rate swaps | 0 | 1 510 284 | 9 114 756 |
| Total | 1 130 291 | 1 647 142 | 27 131 756 |
| | | | |
| Total derivatives | 1 130 291 | 1 702 395 | 71 631 756 |

| | Fair | Total nominal | |
|---|-----------|---------------|------------|
| 31 December 2016, NOKt | Positive | Negative | amount |
| | | | |
| Derivatives held for trading ¹ : | | | |
| Interest rate swaps | 950 | 75 342 | 58 500 000 |
| Total | 950 | 75 342 | 58 500 000 |
| Derivatives used for hedge accounting: | | | |
| Interest rate swaps | 1 441 669 | 155 478 | 20 083 000 |
| Currency interest rate swaps | 170 517 | 1 563 563 | 14 248 301 |
| Total | 1 612 186 | 1 719 041 | 34 331 301 |
| Total derivatives | 1 613 137 | 1 794 382 | 92 831 301 |

| | Fair value | | |
|--|------------|-----------|------------|
| 30 September 2016, NOKt | Positive | Negative | amount |
| Derivatives held for trading 1: | | | |
| Interest rate swaps | 304 | 65 882 | 58 500 000 |
| Total | 304 | 65 882 | 58 500 000 |
| Derivatives used for hedge accounting: | | | |
| Interest rate swaps | 1 595 867 | 135 221 | 22 433 000 |
| Currency interest rate swaps | 81 579 | 1 614 203 | 12 765 426 |
| Total | 1 677 447 | 1 749 424 | 35 198 426 |
| Total derivatives | 1 677 751 | 1 815 306 | 93 698 426 |

¹ No derivatives were classified as held for trading other than derivatives held for economic hedging, which do not meet the requirements for hedge accounting according to IAS 39.

Note 7 Fair value of financial assets and liabilities

| | 30 September | 2017 | 31 December 2016 | |
|-------------------------------------|-----------------|-------------|------------------|-------------|
| NOKt | Carrying amount | Fair value | Carrying amount | Fair value |
| Financial assets | | | | |
| Loans | 123 595 110 | 124 405 102 | 106 124 274 | 105 039 386 |
| Interest-bearing securities | 4 792 373 | 4 792 373 | 5 757 776 | 5 757 776 |
| Derivatives | 1 130 291 | 1 130 291 | 1 613 137 | 1 613 137 |
| Other financial assets | 0 | 0 | 0 | 0 |
| Prepaid expenses and accrued income | 145 359 | 145 359 | 117 385 | 117 385 |
| Total financial assets | 129 663 133 | 130 473 125 | 113 612 571 | 112 527 684 |

| | Carrying amount | Fair value | Carrying amount | Fair value |
|-------------------------------------|-----------------|-------------|-----------------|-------------|
| Financial liabilities | | | | |
| Deposits and debt instruments | 114 683 094 | 115 748 878 | 99 252 186 | 99 822 748 |
| Derivatives | 1 702 395 | 1 702 395 | 1 794 382 | 1 794 382 |
| Other financial liabilities | 23 077 | 23 077 | 253 | 253 |
| Accrued expenses and prepaid income | 327 | 327 | 0 | 0 |
| Total financial liabilities | 116 408 893 | 117 474 677 | 101 046 822 | 101 617 383 |

The determination of fair value is described in the Annual Report 2016, Note 17 Assets and liabilities at fair value.

Note 8 Financial assets and liabilities measured at fair value on the balance sheet

Categorisation into fair value hierarchy

| | Quoted prices in active markets for same instrument | Valuation technique using observable data | Valuation technique using non-observable data | |
|------------------------------------|--|---|---|------------|
| 30 September 2017, NOKt | (Level 1) | (Level 2) | (Level 3) | Total |
| Financial assets ¹ | | | | |
| Interest-bearing securities | | 4 792 373 | | 4 792 373 |
| • | | | | |
| Derivatives | | 1 130 291 | | 1 130 291 |
| Total assets | 0 | 5 922 664 | 0 | 5 922 664 |
| Financial liabilities ¹ | | | | |
| Derivatives | | 1 702 395 | | 1 702 395 |
| Total liabilities | 0 | 1 702 395 | 0 | 1 702 395 |
| | | | | |
| | Quoted prices in active markets | Valuation technique using | Valuation technique using | |
| | for same instrument | observable data | non-observable data | |
| 31 December 2016, NOKt | (Level 1) | (Level 2) | (Level 3) | Total |
| Financial assets ¹ | | | | |
| Interest-bearing securities | | 5 757 776 | | 5 757 776 |
| Derivatives | | 1 613 137 | | 1 613 137 |
| Total assets | 0 | 7 370 913 | 0 | 7 370 913 |
| Financial liabilities ¹ | | | | |
| | | 1 70 4 202 | | 1 70 4 202 |
| Derivatives | | 1 794 382 | | 1 794 382 |
| Total liabilities | 0 | 1 794 382 | 0 | 1 794 382 |

¹ All items are measured at fair value on a recurring basis at the end of each reporting period.

Determination of fair values for items measured at fair value on the balance sheet

Fair value of financial assets and liabilities are generally calculated as the theoretical net present value of the individual instruments, based on independently sourced market parameters as described above, and assuming no risks and uncertainties. For more information about valuation techniques and inputs used in the fair value measurement, see the Annual Report 2016, Note 17 Assets and liabilities at fair value.

Transfers between Level 1 and Level 2

There has not been any transfers between Level 1 and Level 2 in the first three quarters of 2017. When transfers between levels occur, these are considered to have occurred at the end of the reporting period.

Note 9 Capital adequacy

Summary of items included in own funds

| | 30 Sep | 31 Dec ¹ | 30 Sep |
|---|--------|---------------------|--------|
| NOKm | 2017 | 2016 | 2016 |
| Calculation of own funds | | | |
| Equity in the consolidated situation | 12 281 | 12 278 | 9 376 |
| Proposed/actual dividend | 0 | | |
| Common Equity Tier 1 capital before regulatory adjustments | 12 281 | 12 278 | 9 376 |
| Deferred tax assets | | | |
| Intangible assets | | | |
| IRB provisions shortfall (-) | -84 | -63 | -72 |
| Deduction for investments in credit institutions (50%) | | | |
| Pension assets in excess of related liabilities | | | |
| Other items, net | 38 | 42 | 50 |
| Total regulatory adjustments to Common Equity Tier 1 capital | -46 | -21 | -22 |
| Common Equity Tier 1 capital (net after deduction) | 12 235 | 12 257 | 9 354 |
| Additional Tier 1 capital before regulatory adjustments | | | |
| Total regulatory adjustments to Additional Tier 1 capital | | | |
| Additional Tier 1 capital | | | |
| Tier 1 capital (net after deduction) | 12 235 | 12 257 | 9 354 |
| Tier 2 capital before regulatory adjustments | 1 200 | 1 200 | 1 200 |
| IRB provisions excess (+) | 52 | 29 | 30 |
| Deduction for investments in credit institutions (50%) | | | |
| Deductions for investments in insurance companies | | | |
| Pension assets in excess of related liabilities | | | |
| Other items, net | | | |
| Total regulatory adjustments to Tier 2 capital | 52 | 29 | 30 |
| Tier 2 capital | 1 252 | 1 229 | 1 230 |
| Own funds (net after deduction) ² | 13 487 | 13 486 | 10 584 |
| ¹ Including profit of the period | | | |
| ² Own Funds adjusted for IRB provision, i.e. adjusted own funds equal 13,519m by 30 Sep 2017 | | | |

 $^{\rm 2}$ Own Funds adjusted for IRB provision, i.e. adjusted own funds equal 13,519m by 30 Sep 2017

Own Funds, including profit

| | 30 Sep | 31 Dec | 30 Sep |
|--|--------|--------|--------|
| NOKm | 2017 | 2016 | 2016 |
| Common Equity Tier 1 capital, including profit | 13 112 | 12 257 | 9 832 |
| Total Own Funds, including profit | 14 364 | 13 486 | 11 062 |

Note 9 Capital adequacy cont.

Minimum Capital requirement and REA

| Mininum Capital requirement and KEA | 30 Sep | 30 Sep | 31 Dec | 31 Dec | 30 Sep | 30 Sep |
|---|------------------------|--------------|------------------------|--------------|------------------------|--------------|
| | 2017 | 2017 | 2016 | 2016 | 2016 | 2016 |
| | Minimum | | Minimum | | Minimum | |
| NOKm | Capital requirement | RFA | Capital requirement | RFA | Capital requirement | REA |
| Credit risk | 928 | 11 604 | 900 | 11 247 | 1 015 | 12 686 |
| - of which counterparty credit risk | 3 | 41 | 25 | 309 | 26 | 324 |
| - of which counterparty credit lisk | 5 | 41 | 25 | 309 | 20 | 524 |
| IRB | 921 | 11 513 | 873 | 10 907 | 966 | 12 076 |
| - sovereign | 4 | 55 | | | | |
| - corporate | | | | | | |
| - advanced | | | | | | |
| - foundation | | | | | | |
| - institutions | 12 | 155 | 14 | 166 | | |
| - retail | 904 | 11 302 | 859 | 10 741 | 966 | 12 075 |
| - secured by immovable property collateral | 756 | 9 449 | 815 | 10 187 | 922 | 11 520 |
| - other retail | 148 | 1 853 | 44 | 554 | 44 | 556 |
| - other | 0 | 1 | | | 0 | 0 |
| | | | | | | |
| Standardised | 7 | 91 | 27 | 340 | 49 | 610 |
| - central governments or central banks | | | | | | |
| - regional governments or local authorities | | | | | | |
| - public sector entities | | | | | | |
| - multilateral development banks | | | | | | |
| - international organisations | | | | | | |
| - institutions | 7 | 91 | 27 | 340 | 49 | 610 |
| - corporate | | 51 | 21 | 510 | 15 | 010 |
| - retail | | | | | | |
| - secured by mortgages on immovable properties | | | | | | |
| - in default | | | | | | |
| - associated with particularly high risk | | | | | | |
| - covered bonds | | | | | | |
| institutions and corporates with a short-term credit assessment | | | | | | |
| - collective investments undertakings (CIU) | | | | | | |
| - equity | | | | | | |
| - other items | | | | | | |
| | | | | | | |
| Credit Value Adjustment Risk | | | | | | |
| Market risk | | | | | | |
| - trading book, Internal Approach | | | | | | |
| - trading book, Standardised Approach | | | | | | |
| - banking book, Standardised Approach | | | | | | |
| Operation of with | 20.4 | | | | | |
| Operational risk Standardized | 204 | 2 550 | 238 | 2 977 | 238 | 2 977 |
| Standardised | 204 | 2 550 | 238 | 2 977 | 238 | 2 977 |
| Additional risk exposure amount due to Article 3 CRR | | | 5 | 63 | 11 | 138 |
| Sub total | 1 132 | 14 154 | 1 143 | 14 287 | 1 264 | 15 801 |
| | 1 132 | 1-1134 | 1 145 | 14 207 | 1 204 | 15 001 |

| Adjustment for Basel I floor | | | | | | |
|---|-------|--------|-------|--------|-------|--------|
| Additional capital requirement according to Basel I floor | 3 248 | 40 604 | 2 674 | 33 420 | 2 862 | 35 780 |
| Total | 4 381 | 54 758 | 3 817 | 47 707 | 4 126 | 51 581 |

Note 9 Capital adequacy cont.

Minimum Capital Requirement & Capital Buffers

| | | | Capit | al Buffers | | | |
|------------------------------|-----------------------------------|-------|-------|------------|---------|--------------------------|-------|
| Percentage | Minimum Capital requirement | ССоВ | ССуВ | SII | SRB | Capital Buffers total | Total |
| Common Equity Tier 1 capital | 4,5 | 2,5 | 1,5 | | 3,0 | 7,0 | 11,5 |
| Tier 1 capital | 6,0 | 2,5 | 1,5 | | 3,0 | 7,0 | 13,0 |
| Own funds | 8,0 | 2,5 | 1,5 | | 3,0 | 7,0 | 15,0 |
| NOKm | | | | | | | |
| Common Equity Tier 1 capital | 2 464 | 1 369 | 820 | | 1 643 | 3 832 | 6 296 |
| Tier 1 capital | 3 285 | 1 369 | 820 | | 1 643 | 3 832 | 7 117 |
| Own funds | 4 381 | 1 369 | 820 | | 1 6 4 3 | 3 832 | 8 212 |

Common Equity Tier 1 available to meet Capital Buffers

| | 30 Sep ² | 31 Dec ^{1,2} | 30 Sept ^{,2} |
|--|----------------------------|-----------------------|-----------------------|
| Percentage points of REA | 2017 | 2016 | 2016 |
| Common Equity Tier 1 capital | 16,3 | 19,7 | 12,1 |
| ¹ Including profit for the period | | | |

² Including Basel I floor

Capital ratios

| | 30 Sep | 31 Dec | 30 Sep |
|--|--------|--------|--------|
| Percentage | 2017 | 2016 | 2016 |
| Common Equity Tier 1 capital ratio, including profit | 91,1 | 85,8 | 62,2 |
| Tier 1 capital ratio, including profit | 91,1 | 85,8 | 62,2 |
| Total capital ratio, including profit | 100,0 | 94,4 | 70,0 |
| Common Equity Tier 1 capital ratio, excluding profit | 86,4 | 81,5 | 59,2 |
| Tier 1 capital ratio, excluding profit | 86,4 | 81,5 | 59,2 |
| Total capital ratio, excluding profit | 95,3 | 90,1 | 67,0 |

Capital ratios including Basel I floor

| | 30 Sep | 31 Dec | 30 Sep |
|--|---------------------|-----------------------|---------------------|
| Percentage | 2017 | 2016 | 2016 |
| Common Equity Tier 1 capital ratio, including profit | 23,6 | 25,7 | 19,1 |
| Tier 1 capital ratio, including profit | 23,6 | 25,7 | 19,1 |
| Total capital ratio, including profit | 25,8 | 28,3 | 21,4 |
| Common Equity Tier 1 capital ratio, excluding profit | 22,3 | 24,4 | 18,1 |
| Tier 1 capital ratio, excluding profit | 22,3 | 24,4 | 18,1 |
| Total capital ratio, excluding profit | 24,6 | 27,0 | 20,5 |
| Leverage ratio | 30 Sep ² | 31 Dec ^{1,2} | 30 Sep ² |
| | 2017 | 2016 | 2016 |
| Tier 1 capital, transitional definition, NOKm | 12 235 | 12 257 | 9 354 |
| Leverage ratio exposure, NOKm | 135 826 | 120 378 | 129 574 |

9,0

10,2

Leverage ratio exposure, NOKm Leverage ratio, percentage

¹ Including profit of the period

 $^{\rm 2}\,{\rm Leverage}$ ratio is calculated according to the Delegated Act

7,2

Note 9 Capital adequacy cont.

Credit risk exposures for which internal models are used,

| Credit risk exposures for which internal models are used, split by rating grade | | | | of which EAD | Exposure- weighted |
|---|------------------------------|-------------------------------|--|--------------------------|-------------------------|
| | On-balance exposure, NOKm | Off-balance exposure, NOKm | Exposure value (EAD), NOKm ¹ | for off-balance, NOKm | average risk weight: |
| Sovereign, foundation IRB: | 1 472 | | 1 472 | · | 4 |
| of which | | | | | |
| - rating grades 7 | 1 472 | | 1 472 | | 4 |
| - rating grades 6 | | | | | |
| - rating grades 5 | | | | | |
| - rating grades 4 | | | | | |
| - rating grades 3 | | | | | |
| - rating grades 2 | | | | | |
| - rating grades 1 | | | | | |
| - unrated | | | | | |
| - defaulted | | | | | |
| Institutions, foundation IRB: | 3 320 | | 3 320 | | 5 |
| of which | | | 0.005 | | _ |
| - rating grades 6 | 3 320 | | 3 320 | | 5 |
| - rating grades 5 | | | | | 0 |
| - rating grades 4 | | | | | 0 |
| - rating grades 3 | | | | | 0 |
| - rating grades 2 | | | | | 0 |
| - rating grades 1 | | | | | 0 |
| - unrated | | | | | 0 |
| - defaulted | | | | | 0 |
| Retail, of which secured by real estate: | 116 545 | 13 197 | 121 085 | 4 540 | 8 |
| of which | 0.0.015 | 10.100 | | | - |
| - scoring grades A | 96 615 | 12 166 | 100 800 | 4 185 | 5 |
| - scoring grades B | 13 248 | 724 | 13 498 | 249 | 11 |
| - scoring grades C | 5 063 | 265 | 5 154 | 91 | 23 |
| - scoring grades D | 944 | 36 | 957 | 12 | 36 |
| - scoring grades E | | | | | 0 |
| - scoring grades F | | | | | 0 |
| - not scored | 675 | C | C 77 | 2 | 0 |
| - defaulted | 675 | 6 | 677 | 2 | 242 |
| Retail, of which other retail: | 6 946 | 1 070 | 7 315 | 368 | 25 |
| of which | | | | | |
| - scoring grades A | 2 685 | 817 | 2 966 | 281 | 6 |
| - scoring grades B | 522 | 80 | 549 | 28 | 14 |
| - scoring grades C | 151 | 18 | 157 | 6 | 25 |
| - scoring grades D | 1 929 | 75 | 1 955 | 26 | 36 |
| - scoring grades E | 1 051 | 76 | 1 078 | 26 | 40 |
| - scoring grades F | 557 | 4 | 559 | 1 | 56 |
| - not scored | | | | | |
| - defaulted | 52 | 0 | 52 | 0 | 186 |
| Other non credit-obligation assets: | 1 | 0 | 1 | 0 | 100 |

Nordea Eiendomskreditt does not have the following IRB exposure classes: equity exposures, qualifying revolving retail.

¹ Includes EAD for on-balance, off-balance, derivatives and securities financing

Note 10 Risks and uncertainties

Nordea Eiendomskreditt's sole business activity is lending secured by residential properties and holiday houses, and the company's main risk exposure is credit risk, which means the ability of its borrowers to service their loans. Secondly, the company is exposed to changes in the residential property market and the market for holiday houses.

Nordea Eiendomskreditt is also exposed to risks such as market risk, liquidity risk and operational risk. Further information on the composition of the company's risk exposure and risk management can be found in the Annual Report for 2016.

Note 11 Transactions with related parties

Nordea Eiendomskreditt considers that its related parties include its parent company, other companies in the Nordea Group, and key persons in senior positions.

Interest rate risk and currency risk that arise as part of Nordea Eiendomskreditt's normal business activities, are hedged using interest rate and currency swaps. Counterparties to all derivative contracts are Nordea Group internal. The volume and fair value of the derivative contracts are shown in note 6.

Nordea Bank AB (publ), filial i Norge also provides short term unsecured funding to Nordea Eiendomskreditt, and at the end of the second third 2017 such borrowings amounted to NOK 37.1 billion.

Loans to the public, which constitute Nordea Eiendomskreditt's cover pool, are purchased from Nordea Bank AB (publ), filial i Norge. Instalments, early redemptions and refinancings will over time reduce the company's loan portfolio. Loans that cease to be a part of the portfolio, are replaced by new purchases of loans from the parent bank, if deemed necessary to maintain the level of overcollateralization, or for other strategic reasons. This year to date, loans amounting to NOK 46.9 billion have been transferred from Nordea Bank AB (publ), filial i Norge to Nordea Eiendomskreditt AS. None of the exposures and risks mentioned above is expected to have any significant adverse effect on the company over the next three months.

There have been no disputes or legal proceedings in which material claims have been raised against the company.

Transferred loans are continued to be managed by Nordea Bank AB, Norwegian Branch. For this service Nordea Eiendomskreditt has paid an amount of NOK 284.6 million in the first nine months of 2017.

Nordea Eiendomskreditt also buys services related to funding and risk control, accounting and reporting, and IT services from other Nordea companies according to agreements entered into. All group internal transactions are settled according to market based principles on conformity with OECD requirements on transfer pricing.

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