Meet Nordea Markets

Lämpimästi tervetuloa tutustumaan Future Financial Professional -ohjelmaan sekä Marketsin, Large Corporates and Investments, Corporate & Institutional Wealth ja Financial Reporting and Control yksiköihin!

Aloitamme tilaisuuden Nordea Markets Suomen johtajan Tuomo Lehtovaaran haastattelulla, jonka jälkeen voit tutustua haluamiisi tiimeihin Teamsin kautta klikkaamalla tiimin kohdalla olevaa linkkiä. Tiimien esittäytyminen on porrastettu alkamaan aina 15 minuutin välein, mutta voit jäädä keskustelemaan tiimin kanssa tarkemmin myös pidemmäksi aikaa. Tiimiläiset ja esimiehet ovat paikalla sinua varten, joten kysy ja ota osaa rohkeasti keskusteluihin. Tarkemman aikataulun ja tiimikohtaiset esittelyt näet seuraavilta sivuilta.

‹‹ **Klikkaa itsesi tästä mukaan** ››

Ohjelma 12.10.2022

14.00	Marketsin kuulumiset ja Tuomo Lehtovaaran terveiset
14.30	Tiimikohtaiset esittelyt alkavat
18.00	Future Finance Professional –ohjelma ja paneeli
19.00	Tilaisuus päättyy

NORDEA BANK OYJ

Satamarandankatu 5, 00020 NORDEA

Nordea
MARKETS

Aikataulu

Voit osallistua päivän aikana vapaavalintaisesti sinua kiinnostaviin tiimiesittelyihin. Tiimiesittelyt kestävät noin 30 minuuttia, jonka jälkeen on 15 minuuttia aikaa kysymyksille ja keskustelulle.

14.00-14.30	Tilaisuuden avaus Marketsin kuulumiset ja Tuomo Lehtovaaran terveiset		Teams-linkki
14.30-15.15	Research & Risk Solutions	Tiimiesittely	Teams-linkki
14.45-15.30	Business Risk Control	Tiimiesittely	Teams-linkki
15.00-15.45	Scalable Sales & Concepts	Tiimiesittely	Teams-linkki
15.15-16.00	Financial Reporting	Tiimiesittely	Teams-linkki
15.30-16.15	FX Sales	Tiimiesittely	Teams-linkki
15.45-16.30	Capital Development	Tiimiesittely	Teams-linkki
16.00-16.45	Derivatives Coverage	Tiimiesittely	Teams-linkki
16.15-17.00	Automation	Tiimiesittely	Teams-linkki
16.30-17.15	Fixed Income Sales	Tiimiesittely	Teams-linkki
16.45-17.30	Equity Research	Tiimiesittely	Teams-linkki
17.00-17.45	Investments & Securities	Tiimiesittely	Teams-linkki
17.15-18.00	e-Trading	Tiimiesittely	Teams-linkki
17.30-18.00	Securities Advisory Finland	Tiimiesittely	Teams-linkki
18.00	• FFP-ohjelman esittely • Paneeli, jossa aiempien vuosien FFP:t kertovat omista kokemuksistaan • Vinkkejä hakemuksen tekemiseen • Mahdollisuus esittää kysymyksiä FFP-ohjelmasta		Teams-linkki
19.00	Tilaisuus päättyy		

Nordea MARKETS

Research & Risk Solutions

Klo 14.30-15.15 | Liity mukaan tästä

Research & Risk Solutions is a team full of passionate economists, strategists and analysts. We are the preferred speaking partner for hundreds of clients, be they CEOs or central bankers, corporates or institutional investors, citizens or start-ups.

On Research side we provide analysis on macroeconomic development and specific markets such as foreign currencies and interest rates. We do this both in Finnish and in English and the format varies from presentations and written analysis to podcasts and blogs. The FFP will be responsible, for example, for the daily morning report and will thus form the backbone of the monitoring work. During the FFP period you will gain experience in analysing the global economy and financial markets and all of this will be done side-by-side with top-class experts as your colleagues. In addition, you will get a chance to present current topics in the economy to both internal and external stakeholders.

On Risk Solutions side we provide financial risk management consulting and analyse our clients' balance sheets and cash flows. Our analysis may relate to a specific event such as a cross-border acquisition or it could be part of our client reviewing their operations and strategy. The FFP will be involved in providing the analysis as well as in the development of our tools.

Our unit is looking for one FFP that would start early (e.g. March).

These skills/experience are seen as an advantage:

- Interest in following economic developments around the globe and basic knowledge of economics and/or finance
- Ability to write Finnish fluently
- Excel/VBA skills and data analysis skills
- Knowledge of financial instruments and financial statements
- Proactive can-deliver attitude

Business Risk Control (BRC)

Klo 14.45-15.30 | Liity mukaan tästä

Business Risk Control (BRC) is a dedicated control unit helping business to manage non-financial risk and reduce the risk of failure. In essence, BRC makes sure that employees follow regulation and internal Nordea guidelines when executing their tasks and processes. If misbehaviour is found, it is reported to necessary stakeholders. BRC then also ensures that action is taken to avoid repetition of the misbehaviour in the future. In addition, BRC assures that LC&I meets the requirements and expectations of regulators and stakeholders. In BRC, we design, implement, develop and perform controls, and we look after supervisory, fraud and conduct risk. BRC has three types of controls: assurance, supervisory and regular business conduct controls.

Our vision is to enhance Nordea's compliance with external and internal regulatory requirements on conduct with the aim of safeguarding the assets of the bank and customers. We strive to do this by maintaining a sophisticated front office supervision service with a focus on automation and tailor-made reporting. We ensure through our controls that the employees we monitor, are aware of the internal and external guidelines and legislation that defines their ways of working. We ensure that our customers receive the documentation and advice that is required by law. In addition, we improve Nordea's data quality by taking action when we notice errors and deficiencies.

Our unit is looking for an FFP for 2023 that would preferably start early, in January or in February, but we are flexible with potential candidates.

About this opportunity

You will join First Line of Defence (1LoD) control function. We are a Nordic unit with 10 business risk professionals who actively take ownership over their tasks and execute on them. Being a member of the team, you will manage, control and report on non-financial risk to ensure adequate and proactive risk management. You will participate in team's daily and monthly controlling tasks, and you will participate in developing and automating controls using Python and SQL. You will be assigned tasks that support your earlier experience and acquirements but with an opportunity to continuously learn new skills and ways of working.

To succeed in this role, we believe that you:

- are able to question ways of working and have motivation to develop better solutions
- have attention to details
- have analytical mindset and excellent problem-solving skills
- are interested in financial instruments and risk management
- have some programming experience with Python and SQL
- are used to working with Excel and PowerBI

Nordea
MARKETS

Scalable Sales & Concepts

Klo 15.00-15.45 | Liity mukaan tästä

Scalable Sales & Concepts team builds on the capabilities across all FX/Derivatives Sales & Research teams to refine service models and products with the ambition to help customers in their needs in market risk management across customer segments.

One key responsibility of the team is to drive the sales and development of standard embedded interest rate hedging products to a wide range of retail customers from households to SMEs. This is done in close collaboration with stakeholders among customer responsible units and in Markets (such as Trading).

The other key focus area is to drive the development of the way of working and service models across customer channels to promote the offering of FX/Derivatives Sales & Research Finland reaching customers both digitally and with in-person sales & marketing activities.

Being a member of the team, you will have the opportunity to increase your knowledge in risk management solutions in FX and interest rates, and build network across many stakeholders in Markets. You will also have the opportunity to get involved in software development projects thereby gaining exposure to working at the intersection of business and technology.

Examples of FFP tasks:

- Helping in creating and updating training and support materials for embedded hedging products
- Participating in the process of monitoring interest rate market movements and adjusting pricing
- Testing and providing feedback on various advisors tools developed and maintained in e-Trading
- Creating overviews of and analysing sales performance

In order to succeed in this role, we expect that you:

- Are a structured and organized person who takes an active role to drive things forward
- Enjoy collaborating with others across the Nordics
- Have good communication skills in English

Nordea
MARKETS

Financial Reporting

Klo 15.15-16.00 | Liity mukaan tästä

Financial Reporting is a unit responsible for various analysis and reporting activities, and data within the finance domain. We aim at providing accurate and reliable monthly management reporting to key stakeholders for Treasury and Markets. We also interact with a variety of stakeholders across the bank and external stakeholders on a daily basis in projects, working groups and ad-hoc topics. In addition, we drive and participate in building new reporting and controlling solutions using wide range of technologies, databases and tools.

FFP tasks:

- Building solutions to enhance controlling and reporting capabilities
- Automating processes to support our efficiency agenda
- Communicating with internal and external stakeholders
- Maintain and develop our Python framework

These skills are seen as advantage:

- Technical skills in e.g. Python, SQL, VBA or BI tools or interest towards learning such skills
- Strong Excel skills
- Knowledge of financial instruments
- Proficiency in English and ability to work in an international environment
- Strong analytical skills and attention to details

FX Sales

Klo 15.30-16.15 | Liity mukaan tästä

FX/MM Sales FI cover's Nordea's corporate and institutional clients in FX risk advisory and sales of FX derivatives. We are also responsible for the Money Market functions where we match investors and corporates and municipalities seeking funding.

In FX Sales we cover corporates and institutions – everything from start-ups to large pension funds. We aim to simplify clients' daily tasks relating to FX trading and offer industry-leading risk advisory and tailor-made solutions.

FX Sales is a nice vantage point to learn from all aspects of banking. In FX Sales you need to stay close to the FX and interest rates markets. We value team players who fear no pure customer work. A real interest towards financial markets and sales is needed.

About this opportunity

Being a member of the team, you will learn quick the most common different FX instruments, including FX spot, FX forwards & swaps and vanilla options. In addition you will understand how the dynamics of money market works. In this role you will be discussing daily with our clients and fulfil their daily needs when it comes to FX handling.

We will offer you also the chance to learn about more demanding and tailored FX advisory cases by attending customer meetings. All this will enable you to grow as a salesperson and FX adviser.

Capital Development

Klo 15.45-16.30 | Liity mukaan tästä

Capital Development is a change and development team responsible for building and enhancing the infrastructure that calculates and reports Nordea's capital requirements. Capital is the lifeblood of any banking operation, which enables us to conduct profitable and sustainable business. The capital requirement is a key ingredient when proving/reporting solvency towards our regulators and it guides our everyday business decision making as it also defines our profitability and the return we generate to our shareholders. The calculations themselves are not trivial as they are the outcome of our regulatory approved internal models and encompass Nordea's entire balance sheet.

Nordea has embarked on a journey to upgrade its IT landscape regarding the calculation and reporting of capital numbers used for regulatory reporting purposes as well as for internal purposes. This initiative, having high strategic relevance, aims to enhance the way we source data, calculate capital and ultimately report to various stakeholders. Your contribution will play a key role in the success of this initiative and the position offers interesting work tasks with great learning opportunities and senior management focus and support. You will navigate in the space between business and IT units with the possibility to interact with wide range of stakeholders on many different seniority levels.

About the position

The team consists of seasoned business analysts and product owners/managers. Together with them, you will be performing gap analysis, creating proof-of-concepts and testing solutions, to ensure that our requirements for capital adequacy reporting are set correctly and are understood by IT developers. To succeed in the role, we believe you

- Have a deep interest in working in the intersect of business and technology
- Have strong technical skills and like to work with data
- Have strong analytical and problem-solving skills
- Are a structured and organized person who takes an active role to drive things forward

Derivative Coverage

Klo 16.00-16.45 | Liity mukaan tästä

Derivative Sales FI cover's Nordea's corporate and institutional clients in risk advisory and sales of interest rate derivatives. Main responsibility is to work in close contact with bank's Relationship Managers and other internal and external stakeholders to serve Nordea's corporate and municipal clients.

Derivative Sales offers a great viewpoint into the interesting world of interest rates. We value excellent teamworking skills and a great candidate should possess an analytical mindset combined with a can-do attitude. The candidate should also showcase clear interest towards the financial markets.

About this opportunity

You will quickly learn the most common derivatives instruments, including swaps, tailored collars and different options. In addition, this opportunity will teach you a great deal about the rates market and how interest rates affect the overall economy. The work is dynamic and requires good interpersonal skills, as you will discuss daily with different stakeholders.

Nordea
MARKETS

Automation

Klo 16.15-17.00 | Liity mukaan tästä

Python Automation developer: Would you like to have the opportunity to join a virtual team that will provide solutions and enablement for automation across Nordea? Work in the context of Risk, PnL, Accounting, Reporting and greatly contribute to increase efficiency and accuracy in Nordea? Then here is your chance to make a difference from day one.

As a Python Automation engineer you will get a first row insight into how to take manual processes, create a solution design, code it and deploy it to production environment and see the difference! You will get exposed to a large technology stack with fully integrated CI/CD pipelines and a broad set of stakeholders.

You will be working with highly skilled professionals that will support you from day one to make sure that You learn our ways of working and that you comfortable coding on an enterprise level.

Tasks that You will do

- Code python
- Join design workshops
- Work with business stakeholder to understand their As-Is business process
- Work with more senior designers to create To-Be solutions
- Document your work
- Learn new ways of working and new technologies

Welcome to Group Finance Automation!

Fixed Income Sales

Klo 16.30-17.15 | Liity mukaan tästä

Fixed Income Sales is one of the most fast paced teams on the dealing floor with risk being moved globally in cash bonds and derivatives. We speak to institutional investors all over the world with local teams based in the Nordic capitals and an international one split across sites. A few of the institution types are asset managers, hedge funds, pension funds and treasuries. On the cash side we arrange bond financing to companies, governments and other types of institutions in collaboration with other parts of our value chain (Debt Capital Market, Syndicate, Trading and Research) and provide institutional investors investment opportunities in High Yield, Investment Grade and High Grade space in primary and secondary markets.

The derivatives side of our Fixed Income Sales business trades the swap curves with hedge fund and pension fund type investors and helps institutions in hedging transactions where for example an issuer might want to pay floating interest instead of fixed. The structures can be very complex and at times involve rather high level mathematics.

The FFP will be involved in everything the team does, with focus on the local Finnish client space.

These skills/experience are seen as an advantage:

- Can-do attitude
- High degree of proactivity and curiosity
- Excellent communication and collaboration skills in Finnish and English
- Multi-tasking skills and ability to handle high amounts of pressure and absorb information from multiple channels
- Knowledge of corporate finance and financial instruments

Nordea
MARKETS

Equity Research

Klo 16.45-17.30 | Liity mukaan tästä

Equity Research in Nordea is responsible for the research of the listed companies on the Nordic stock exchanges. We conduct research to convey investment ideas (which stocks to buy or sell) to our institutional equity clients (both domestic and international), and to the sales professionals within the banks' equity organization.

By providing high-quality research, thought provoking ideas and access to company senior management, the unit keeps domestic and international institutional investors intimately familiar with the corporate developments and provides them with alpha generating investment ideas.

In this position, the FFP's responsibilities include e.g., our daily equities morning report and other market monitoring tasks. You will also be supporting our analysts in their daily work by, for example, conducting market and/or competitor analysis, and thus gain hands-on experience in the day-to-day analysis work in the dynamic world of equity markets.

These skills/experience are seen as an advantage:

- Interest in the equity markets, investing and following the global economic developments
- Knowledge of financial valuation techniques and financial statements
- Ability to write fluently in Finnish and in English
- Good Excel and data analysis skills
- Proactive can-deliver attitude with an analytical mindset

Nordea MARKETS

Corporate & Institutional Wealth

Investments & Securities

Klo 17.00-17.45 | Liity mukaan tästä

Corporate & Institutional Wealth is a spearhead unit providing two service offering: 1) Leading edge securities advisory for large private and non-private customers including brokerage desk for instruments like equities, bonds and structured products. 2) Holistic investment advice for large institutional customers. The investment advice offering includes best in class portfolio analysis and a very wide and holistic product range provided by experienced investment advisors. In Finland there are 30 professionals working in Corporate & Institutional Wealth.

As a member of the team, you will gain understanding of leading investment product advisory and analysis processes and tools and be part of the growing business with high ambition.

These skills/experience are seen as advantage:

- Keen interest in investing, understanding of different type of investment process
- Proven IT skills such as Microsoft Excel for data management and PowerPoint for client presentations
- Capability to work in Finnish, Swedish and English
- Ability to work under pressure
- Keen interest in equities and investing in general.
- Team player

Nordea
MARKETS

e-Trading

Klo 17.15-18.00 | Liity mukaan tästä

e-Trading Commercial Developers creates and evolves digital tools for customer engagement and commercialisation in close collaboration with the Scalable Sales & Concepts team. We build data pipelines, apps and automation that connects our customers to the right products and solutions within FX & Interest Rate Derivatives.

Are you a curious and passionate software developer with a strong interest in financial products? Do you want to be part of a fast-moving, customer focused team with plenty of opportunity to make an impact and generate immediate value? Are you ready to take end-to-end ownership in a highly collaborative setup connecting people ranging from technical experts all the way to the end customer?

If you can answer YES to these questions, we should talk!

As junior developer, this is a chance for you to grow fast and have fun. You are either familiar with or want to learn about these technologies:

- Full-stack development, REST APIs, web development
- Spring Boot, Angular
- Java, TypeScript
- PostgreSQL, Oracle SQL, Kubernetes, Containers, Linux

In order to succeed in this role, we expect that you:

- Enjoy collaborating with others, both coming from the technical and business side across the Nordics
- Thrive in a dynamic environment with lots of space to make your mark
- Have a strong commitment with a curious mind and are eager to learn
- Have excellent skills in English

It is considered as an advantage, although not a must have, if you can start with us already during spring 2023. There might be some travelling involved since you will work closely with our e-Trading colleagues in Copenhagen, Denmark.

Another e-Trading role on next page!

e-Trading

Klo 17.15-18.00 | Liity mukaan tästä

e-Trading FX Core Developers is responsible for the machine room of our most profitable trading business: FX.

We develop, maintain and support APIs and event-driven microservices that – together with our vendor-based trading platform – make up our front-office FX trading capability. We work closely with sales and trading teams to deliver on the key business priorities for our FX franchise. And we ensure that we have a healthy, sustainable and compliant technical platform.

We are looking for a Junior Developer to join our Next Gen FX value stream, where we focus on new digital products for our corporate customers.

Are you a curious and passionate software developer with an interest in, for example, finance, trading or investing? Do you want to be part of a fast-moving, customer focused team with plenty of opportunity to make an impact and generate immediate value? Are you ready to take end-to-end ownership in a highly collaborative setup connecting people ranging from technical experts all the way to the end customer?

If you can answer YES to these questions, we should talk!

- As junior developer, this is a chance for you to grow fast and have fun. You are either familiar with or want to learn about these technologies:
- Java backend components, REST APIs, web development
- Event-driven architecture
- SQL, Containers, Linux

In order to succeed in this role, we expect that you:

- Enjoy collaborating with others, both coming from the technical and business side across the Nordics
- Thrive in a dynamic environment with lots of space to make your mark
- Have a strong commitment with a curious mind and are eager to learn
- Have excellent English skills

Corporate & Institutional Wealth

Securities Advisory Finland

Klo 17.30-18.00 | Liity mukaan tästä

Corporate & Institutional Wealth is a spearhead unit providing two service offering: 1) Leading edge securities advisory for large private and non-private customers including brokerage desk for instruments like equities, bonds and structured products. 2) Holistic investment advice for large institutional customers. The investment advice offering includes best in class portfolio analysis and a very wide and holistic product range provided by experienced investment advisors. In Finland there are 30 professionals working in Corporate & Institutional Wealth.

As a member of the team, you will gain understanding of leading investment product advisory and analysis processes and tools and be part of the growing business with high ambition.

These skills/experience are seen as advantage:

- Keen interest in investing, understanding of different type of investment process
- Proven IT skills such as Microsoft Excel for data management and PowerPoint for client presentations
- Capability to work in Finnish, Swedish and English
- Ability to work under pressure
- Keen interest in equities and investing in general.
- Team player