Nordea



Capital and Risk Management Report 2018

Appendix D Nordea Eiendomskreditt AS

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D1 Mapping of own funds to the balance sheet

EURm	Nordea Eiendomskreditt	Row in transitional own funds template
Assets		
Intangible assets - of which: Goodwill and other intangible assets		8
Deferred tax assets - of which: Deferred tax assets that rely on future profitability excluding those arising from temporary differences		10
Retirement benefit assets - of which: Retirement benefit assets net of tax		15
Liabilities		
Deferred tax liabilities - of which: Deductible deferred tax liabilities associated with deferred tax assets that rely on future profitability and do not arise from temporary differences	11 0	10
Subordinated liabilities - of which: AT1 Capital instruments and the related share premium accounts	121	30
- of which: Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1		33
 of which: Direct and indirect holdings by an institution of own AT1 Instruments of which: T2 Capital instruments and the related share premium 	121	37 46
accounts - of which: Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	121	47
- of which: Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)		52
Equity		
Share capital Share premium reserves	171 375	1
- of which: Capital instruments and the related share premium accounts - of which: Retained earnings	375	1 2
Other reserves	-9	
- of which: Retained earnings		2
- of which: Accumulated other comprehensive income	-9	3
- of which: Fair value reserves related to gains or losses on cash flow hedges	8	11
Retained earnings net of proposed dividend - of which: Profit/loss for the year	813 72	5a
- of which: Retained earnings		2
- of which: Direct holdings by an institution of own CET1 instruments (negative amount)		16

EURm	(A) Amount at disclosure date	(B) regulation (EU) no 575/2013 article reference	(C) Amounts subject to pre-regulation treatment or prescribed residual amount of regulation, (EU) no 575/2013
Common Equity Tier 1 capital: instruments and reserves		(1)	
1 Capital instruments and the related share premium	546		
accounts	474	EBA list 26 (3)	
of which: Instrument type 1	171	` '	
of which: Instrument type 2		EBA list 26 (3)	
of which: Instrument type 3	7.41	EBA list 26 (3)	
2 Retained earnings	741 -9	(, (,	
3 Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	-9	26 (1)	
3a Funds for general banking risk		26 (1) (f)	
4 Amount of qualifying items referred to in Article 484 (3) and		486 (2)	
the related share premium accounts subject to phase out from CET1		100 (2)	
Public sector capital injections grandfathered until 1 January 2018		483 (2)	
5 Minority Interests (amount allowed in consolidated CET1)		84, 479, 480	
5a Independently reviewed interim profits net of any foreseeable charge or dividend	72	26 (2)	
6 Common Equity Tier 1 (CET1) capital before regulatory adjustments	1,351		
Common Equity Tier 1 (CET1) capital: regulatory adjustments			
7 Additional value adjustments (negative amount)8 Intangible assets (net of related tax liability) (negative	0	34, 105 36 (1) (b), 37, 472	
amount)		(4)	
9 Empty Set in the EU	NA		
10 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)		36 (1) (c), 38, 472 (5)	
11 Fair value reserves related to gains or losses on cash flow hedges	8	33 (a)	
12 Negative amounts resulting from the calculation of expected loss amounts	-10	36 (1) (d), 40, 159, 472 (6)	
13 Any increase in equity that results from securitised assets (negative amount)		32 (1)	
14 Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-2	33 (b)	
15 Defined-benefit pension fund assets (negative amount)		36 (1) (e) , 41, 472 (7)	
16 Direct and indirect holdings by an institution of own CET1 instruments (negative amount)		36 (1) (f), 42, 472 (8)	
17 Holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)		36 (1) (g), 44, 472 (9)	
18 Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above the 10% threshold and net of eligible short positions) (negative amount)		36 (1) (h), 43, 45, 46, 49 (2) (3), 79, 472 (10)	

36 (1) (i), 43, 45, 47.	
(3), 13, 113, 112 (11)	
NA	
36 (1) (k)	
36 (1) (k) (i), 89 to	
91	
36 (1) (k) (ii)	
243 (1) (b)	
244 (1) (b) 258	
36 (1) (k) (iii), 379	
(3)	
36 (1) (c), 38, 48 (1)	
(a), 470, 472 (5)	
470, 472 (11)	
NA	
(a), 410, 412 (3)	
36 (1) (a), 472 (3)	
36 (1) (l)	
467	
467	
400	
468	
701	
481	
- (', ()	
-3	
1,347	
	36 (1) (k) (i), 89 to 91 36 (1) (k) (ii) 243 (1) (b) 244 (1) (b) 258 36 (1) (k) (iii), 379 (3) 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) NA 36 (1) (c), 38, 48 (1) (a), 470, 472 (11) NA 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) 36 (1) (a), 472 (3) 36 (1) (l) 467 468 468 468 468 481 481 36 (1) (j)

Additional Tier 1 (AT1) capital: instruments

30 Capital instruments and the related share premium 51, 52 accounts

31 of which: classified as equity under applicable accounting standards

32 of which: classified as liabilities under applicable accounting standards

33 Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1	486 (3)	
Public sector capital injections grandfathered until 1 January 2018	483 (3)	
34 Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties	85, 86, 480	
35 of which: instruments issued by subsidiaries subject to phase out	486 (3)	
36 Additional Tier 1 (AT1) capital before regulatory adjustments		
Additional Tier 1 (AT1) capital: regulatory adjustments 37 Direct and indirect holdings by an institution of own AT1 Instruments (negative amount)	52 (1) (b), 56 (a), 57, 475 (2)	
38 Holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	56 (b), 58, 475 (3)	
39 Direct and indirect holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above the 10% threshold and net of eligible short positions) (negative amount)	56 (c), 59, 60, 79, 475 (4)	
40 Direct and indirect holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above the 10% threshold net of eligible short positions) (negative amount)	56 (d), 59, 79, 475 (4)	
41 Regulatory adjustments applied to additional tier 1 in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No 575/2013 (i.e. CRR residual amounts)		
41a Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	472, 472(3)(a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a)	
Of which shortfall 41b Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Tier 2 capital during the transitional period pursuant to article 475 of Regulation (EU) No 575/2013 Of which items to be detailed line by line, e.g. Reciprocal cross holdings in Tier 2 instruments, direct holdings of nonsignificant investments in the capital of other financial	477, 477 (3), 477 (4) (a)	
sector entities, etc 41c Amount to be deducted from or added to Additional Tier 1 capital with regard to additional filters and deductions required pre- CRR Of which:possible filter for unrealised losses	467, 468, 481 467	
Of which:possible filter for unrealised gains Of which: 42 Qualifying T2 deductions that exceed the T2 capital of the	468 481 56 (e)	
institution (negative amount) 43 Total regulatory adjustments to Additional Tier 1 (AT1)	50 (e)	
capital 44 Additional Tier 1 (AT1) capital	1247	
45 Tier 1 capital (T1 = CET1 + AT1)	1,347	

Tier 2 (T2) capital: instruments and provisions		
46 Capital instruments and the related share premium	121	62, 63
accounts 47 Amount of qualifying items referred to in Article 484 (5) and		486 (4)
the related share premium accounts subject to phase out from T2		400 (4)
Public sector capital injections grandfathered until 1 January		483 (4)
2018 48 Qualifying own funds instruments included in consolidated		87, 88, 480
T2 capital (including minority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties		
49 of which: instruments issued by subsidiaries subject to		486 (4)
phase out 50 Credit risk adjustments	1	62 (c) & (d)
51 Tier 2 (T2) capital before regulatory adjustments	122	02 (c) & (u)
Tier 2 (T2) capital: regulatory adjustments 52 Direct and indirect holdings by an institution of own T2	62 (h) (i) 66 (a) 67
instruments and subordinated loans (negative amount)	03 (b) (i), 66 (a), 67, 477 (2)
53 Holdings of the T2 instruments and subordinated loans of	66	5 (b), 68, 477 (3)
financial sector entities where those entities have reciprocal		
cross holdings with the institution designed to inflate artificially the own funds of the institution (negative		
amount)		
54 Direct and indirect holdings of the T2 instruments and	6	66 (c), 69, 70, 79,
subordinated loans of financial sector entities where the		477 (4)
institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible		
short positions) (negative amount)		
54a Of which new holdings not subject to transitional arrangements		
54b Of which holdings existing before 1 January 2013 and		
subject to transitional arrangements		
55 Direct and indirect holdings by the institution of the T2	66	5 (d), 69, 79, 477
instruments and subordinated loans of financial sector entities where the institution has a significant investment in		(4)
those entities (net of eligible short positions) (negative		
amount)		
56 Regulatory adjustments applied to tier 2 in respect of		
amounts subject to pre-CRR treatment and transitional		
treatments subject to phase out as prescribed in Regulation (EU) No 575/2013 (i.e. CRR residual amounts)		
56a Residual amounts deducted from Tier 2capital with regard	47	2, 472(3)(a), 472
to deduction from Common Equity Tier 1 capital during the		472 (6), 472 (8)
transitional period pursuant to article 472 of Regulation		472 (9), 472 (10)
(EU) No 575/2013		(a), 472 (11) (a)
Of which shortfall		
56b Residual amounts deducted from Tier 2 capital with regard to deduction from Additional Tier 1 capital during the	4/5,	475 (2) (a), 475 (3), 475 (4) (a)
transitional period pursuant to article 475 of Regulation		(3), 4/3 (4) (a)
(EU) No 575/2013		
Of which items to be detailed line by line, e.g. reciprocal		
cross holdings in at 1 instruments, direct holdings of non		
significant investments in the capital of other financial sector entities, etc		

56c Amount to be deducted from or added to Tier 2 capital with regard to additional filters and deductions required pre CRR	467, 468, 481	
Of which:possible filter for unrealised losses Of which:possible filter for unrealised gains Of which:	467 468 481	
57 Total regulatory adjustments to Tier 2 (T2) capital 58 Tier 2 (T2) capital 59 Total capital (TC = T1 + T2)	122 1,469	
59a Risk weighted assets in respect of amounts subject to pre- CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No 575/2013(i.e. CRR residual amounts) Of which:items not deducted from CET1 (Regulation (EU) No 575/2013residual amounts) (items to be detailed line by line, e.g. Deferred tax assets that rely on future profitability net of related tax liablity, indirect holdings of own CET1, etc) Of which:items not deducted from AT1 items (Regulation (EU) No 575/2013residual amounts) (items to be detailed line by line, e.g. Reciprocal cross holdings in T2 instruments, direct holdings of non-significant investments in the capital of other financial sector entities, etc) Items not deducted from T2 items (Regulation (EU) No 575/2013residual amounts) (items to be detailed line by line, e.g. Indirect holdings of own t2 instruments, indirect holdings of non significant investments in the capital of other financial sector entities, indirect holdings of significant investments in the capital of other financial sector entities etc)	472, 472 (5), 472 (8) (b), 472 (10) (b), 472 (11) (b) 475, 475 (2) (b), 475 (2) (c), 475 (4) (b) 477, 477 (2) (b), 477 (2) (c), 477 (4) (b)	
60 Total risk weighted assets	5,001	
Capital ratios and buffers		
61 Common Equity Tier 1 (as a percentage of risk exposure amount) 62 Tier 1 (as a percentage of risk exposure amount) 63 Total capital (as a percentage of risk exposure amount) 64 Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1) (a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)	0 92 (2) (a), 465 0 92 (2) (b), 465 0 92 (2) (c) 0	
65 of which: capital conservation buffer requirement	2.5%	
 66 of which: countercyclical buffer requirement 67 of which: systemic risk buffer requirement 67a of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer 	2.0% 3.0% 0.0% CRD 131	
68 Common Equity Tier 1 available to meet buffers (as a	22.4% CRD 128	
percentage of risk exposure amount) 69 [non relevant in EU regulation] 70 [non relevant in EU regulation] 71 [non relevant in EU regulation]	NA NA NA	

Amounts below the thresholds for deduction (before risk weighting) 72 Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)		36 (1) (h), 45, 46, 472 (10) 56 (c), 59, 60, 475 (4) 66 (c), 69, 70, 477 (4)
73 Direct and indirect holdings by the institution of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible short positions)		36 (1) (i), 45, 48, 470, 472 (11)
74 Empty Set in the EU 75 Deferred tax assets arising from temporary differences (amount below 10% threshold, net of related tax liability where the conditions in Article 38 (3) are met)		36 (1) (c), 38, 48, 470, 472 (5)
Applicable caps on the inclusion of provisions in Tier 2 76 Credit risk adjustments included in T2 in respect of exposures subject to standardized approach (prior to the application of the cap)		62
77 Cap on inclusion of credit risk adjustments in T2 under		62
standardised approach 78 Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	1	62
79 Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	16	62
Capital instruments subject to phase-out arrangements (only applicable between	en 1 Jan :	2013 and 1 Jan 2022)
80 Current cap on CET1 instruments subject to phase out arrangements		484 (3), 486 (2) & (5)
81 Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)		484 (3), 486 (2) & (5)
82 Current cap on AT1 instruments subject to phase out arrangements		484 (4), 486 (3) & (5)
83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)		484 (4), 486 (3) & (5)
84 Current cap on T2 instruments subject to phase out arrangements	65	484 (5), 486 (4) & (5)
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)		484 (5), 486 (4) & (5)

D3 Countercyclical capital buffer

	General credit risk exposures	Trading book exposures	Own funds r	requirement			Counter-
		Interna	l General	Trading Securitisa		Own funds	cyclical
	IRB	models models	s credit	book tion		requirement	buffer
EURm	SA ¹ approach	n SA approach	exposures e	exposures exposures	Total	weight (%)	rate (%)
Carratuta	the extention CO. D						
Countries w Canada	ith existing CCyB rate	.	0		0	0.0%	2.0%
China	·	,	U		U	0.0%	2.0%
Czech	(1	0		0	0.0%	1.0%
Republic		,	O		U	0.076	1.0 70
Hong Kong							1.9%
TIONS NOTES							1.570
Iceland	()	0		0	0.0%	1.3%
Lithuania						0.0%	0.5%
Norway	11,662	<u>)</u>	208		208	99.8%	2.0%
Slovakia	()	0		0	0.0%	1.3%
Sweden	3	3	0		0	0.0%	2.0%
United	2	2	0		0	0.0%	1.0%
Kingdom							
Sub-total	11,673	3	208		208	99.8%	
Countries with own funds requirements weight 1% or above and no existing CCyB rate							
Sub-total	ith own tunds requiremen	ts weight 1% or above	and no existi	ng CCyB rate			
Sub-total							
Countries w	ith own funds requiremen	t below 1% and no exi	sting CCvB ra	te			
Sub-total	2′		0		0	0.2%	
Total	11,694		208		208	100%	

¹⁾ Standardised approach

²⁾ Internal ratings based

D4 Leverage ratio disclosure templates

LRSum: Summary reconciliation of accounting assets and leverage ratio exposures	
EURm	

EURII	l .	Applicable Amounts
•	Total assets as per published financial statements	12,109
2	Adjustment for entities which are consolidated for accounting	
	purposes but are outside the scope of regulatory consolidation	
_		
3	3 (Adjustment for fiduciary assets recognised on the balance sheet	
	pursuant to the applicable accounting framework but excluded	
	from the leverage ratio exposure measure in accordance with	
	Article 429(13) of Regulation (EU) No 575/2013 "CRR")	
4	Adjustments for derivative financial instruments	
	Adjustments for securities financing transactions "SFTs"	
6	Adjustment for off-balance sheet items (ie conversion to credit	621
	equivalent amounts of off-balance sheet exposures)	
EU-6a	(Adjustment for intragroup exposures excluded from the	
	leverage ratio exposure measure in accordance with Article 429	
	(7) of Regulation (EU) No 575/2013)	
EU-6b	(Adjustment for exposures excluded from the leverage ratio	
	exposure measure in accordance with Article 429 (14) of	
	Regulation (EU) No 575/2013)	
7	7 Other adjustments	-91
8	3 Total leverage ratio exposure	12,639
LRCom: Leverage ra	atio common disclosure	
EURm		CRR leverage ratio exposures
		<u> </u>
On-balance sheet ex	xposures (excluding derivatives and SFTs)	
1	On-balance sheet items (excluding derivatives, SFTs and	12,022
	fiduciary assets, but including collateral)	
2	? (Asset amounts deducted in determining Tier 1 capital)	-3
3	3 Total on-balance sheet exposures (excluding derivatives, SFTs	12,018
	and fiduciary assets) (sum of lines 1 and 2)	
Derivative exposure	es ·	
4	Replacement cost associated with all derivatives transactions (ie	
	net of eligible cash variation margin)	
5	Add-on amounts for PFE associated with all derivatives	
	transactions (mark-to-market method)	
EU-5a	Exposure determined under Original Exposure Method	
	Gross-up for derivatives collateral provided where deducted	
	from the balance sheet assets pursuant to the applicable	
	accounting framework	
7	7 (Deductions of receivables assets for cash variation margin provided	l in derivatives transactions)
	(Exempted CCP leg of client-cleared trade exposures)	•
	Adjusted effective notional amount of written credit derivatives	
10	(Adjusted effective notional offsets and add-on deductions for	
IC	written credit derivatives)	
11	Total derivative exposures (sum of lines 4 to 10)	
	•	

Applicable Amounts

Securities financing transaction exposures

- 12 Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions
- 13 (Netted amounts of cash payables and cash receivables of gross SFT assets)
- 14 Counterparty credit risk exposure for SFT assets

EU-14a Derogation for SFTs: Counterparty credit risk expos accordance with Article 429b (4) and 222 of Regula 575/2013 15 Agent transaction exposures EU-15a (Exempted CCP leg of client-cleared SFT exposure)	ation (EU) No
16 Total securities financing transaction exposures (su to 15a)	um of lines 12
Other off-balance sheet exposures	
17 Off-balance sheet exposures at gross notional amo18 (Adjustments for conversion to credit equivalent ar	
19 Other off-balance sheet exposures (sum of lines 17	to 18) 621
Exempted exposures in accordance with CRR Article 429 (7) and (14) (0 EU-19a (Exemption of intragroup exposures (solo basis) in with Article 429(7) of Regulation (EU) No 575/2013 balance sheet))	accordance
EU-19b (Exposures exempted in accordance with Article 42 Regulation (EU) No 575/2013 (on and off balance s	

Capital and total exposures

	20 Tier 1 capital	1,347
	21 Total leverage ratio exposures (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)	12,639
Leverage ratio		
	22 Leverage ratio	10.66%

Choice on transitional arrangements and amount of derecognised fiduciary items

EU-23 Leverage ratio

EU-24 Amount of derecognised fiduciary items in accordance with

Article 429(11) of Regulation (EU) NO 575/2013

LRSpl: Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted exposures)

EURm		CRR leverage ratio exposures
EU-1	Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which:	12,022
EU-2	Trading book exposures	
EU-3	Banking book exposures, of which:	12,022
EU-4	Covered bonds	355
EU-5	Exposures treated as sovereigns	314
EU-6	Exposures to regional governments, MDB, international	
	organisations and PSE NOT treated as sovereigns	
EU-7	Institutions	85
EU-8	Secured by mortgages of immovable properties	10,387
EU-9	Retail exposures	838
EU-10	Corporate	
EU-11	Exposures in default	42
EU-12	Other exposures (eg equity, securitisations, and other non-credit	0
	obligation assets)	

LRQua: Free format text boxes for disclosure on qualitative items

1 Description of the processes used to manage the risk of excessive leverage

Nordea Eiendomskreditt AS has policies and processes in place for the identification, management and monitoring of the excessive leverage. The leverage ratio is also part of Nordea Eiendomskreditt's risk appetite framework.

2 Description of the factors that had an impact on the leverage Ratio during the period to which the disclosed leverage ratio refers

Q4-Q4

The leverage ratio increased from 8.5% in Q4 2017 to 10.7% in Q4 2018. The improved leverage ratio was mainly driven by decreased on-balance exposures.

Q3-Q4

The leverage ratio increased from 9.9% in Q3 2018 to 10.7% in Q4 2018. The improved leverage ratio was mainly driven by decreased on-balance exposures.

D5 Overview of REA

	REA		Minimum o	-
EURm	2018	2017	2018	2017
Credit risk (excluding counterparty credit risk) (CCR)	2,650	1,281	212	103
Of which standardised approach (SA) ¹	17	3	1	0
Of which foundation IRB (FIRB) approach	28	24	2	2
Of which advanced IRB approach	2,605	1,254	208	100
Of which AIRB				
Of which Retail RIRB	2,605	1,254	208	100
Of which Equity IRB under the simple risk-weight or the IMA				
Counterparty credit risk		4		0
Of which Marked to market ²		4		0
Of which Original exposure				
Of which standardised approach				
Of which internal model method (IMM)				
Of which Financial collateral comprehensive method (for SFTs)				
Of which exposure amount for contributions to the default fund of a CCP				
Of which CVA				
Settlement risk				
Securitisation exposures in banking book (after the cap)				
Of which IRB supervisory formula approach (SFA)				
Market risk				
Of which standardised approach (SA)				
Of which IMA				
Large exposures				
Operational risk	233	259	19	21
Of which Standardised Approach	233	259	19	21
Amounts below the thresholds for deduction (subject to 250% risk weight)				
Swedish risk weight floor in Pillar 1	1		0	
Finnish risk weight floor in Pillar 1	0.44=	4545	100	254
Additional capital requirement according to Basel 1 floor	2,117	4,545	169	364
Article 3 CRR Buffer			10.5	
Regulatory Total	5,001	6,090	400	487

¹⁾ Excluding amounts below the thresholds for deduction (subject to 250% risk weight).

²⁾ Excludes exposures to CCPs.

D6 Original exposure by exposure class, end of year

7	ทา	≀ ⊢	ПR	m

	Original exposure	Average exposure
IRB approach		
Sovereign Institutions	355	244 367
Corporates	333	307
of which Specialised Lending		
of which SME		
Retail	12,514	13,517
 of which Secured by real estate property of which SME 	11,602	12,659
of which Non-SME	11,602	12,659
- of which Other Retail	911	858
of which SME		
of which Non-SME	911	858
Equity		
Other non-credit obligation assets		0
Total IRB approach	12,868	14,128
Standardised approach Central governments or central banks Regional governments or local authorities Public sector entities	314	79
Multilateral Development Banks		
International Organisations		
Institutions Corporates - of which SME	85	35
Retail		
- of which SME		
Secured by mortgages on immovable property - of which SME		
Exposures in default		
Items associated with particularly high risk Covered bonds		
Claims on institutions and corporates with a short-term credit assessment		
Collective investments undertakings (CIU) Equity exposures		
Other exposures		
Total standardised approach	399	113
Total	13,268	14,241
- of which loans	12,501	13,505
- of which debt securities	669	689
- of which off-balance sheet exposures	1,242	1,345

D7 Exposure split by exposure class and by geography

	Nordic	Baltic				
EURm	countries	countries	Russia	US	Other	Total
IRB exposure classes						
Sovereign						
Institution	35	55				355
Corporate						
- of which Advanced						
Retail	11,67	75		3	16	11,694
-of which secured by immovable property	10,8			3	14	10,828
-of which other retail	86	54		0	1	866
-of which SME						
Other non-credit obligation assets		_		_		
Total IRB approach	12,03	80		3	16	12,048
Standardised exposure classes						
Central governments and central banks	19	19				314
Regional governments and local authorities						
Institution	8	35				85
Corporate						
Retail						
Exposures secured by real estate						
Other						
Total standardised approach	28	34				399
Total exposure	12,31	14		3		12,448

D8 Exposure split by industry group and by main exposure class, 31 December 2018

IRB approach

			πτο αρριστ	acit		
				- of which		Other non credit
EURm	Sovereign	Institution	Corporate	SME	Retail	obligation assets
Construction and engineering						
Consumer durables (cars, appliances, etc.) Consumer staples (food, agriculture etc.)						
Energy (oil, gas, etc.)						
Health care and pharmaceuticals Industrial capital goods Industrial commercial services IT software, hardware and services Media and leisure						
Metals and mining materials						
Other financial institutions		355				
Other materials (chemical, building materials, etc.) Other, public and					11,694	
Paper and forest materials						
Real estate management and investment Retail trade						
Shipping and offshore						
Telecommunication						
equipment Telecommunication						
operators Transportation						
Utilities (distribution and production)						
Total exposure		355			11,694	

D9 Exposure secured by collaterals, guarantees and credit derivatives, split by exposure class,

- of which secured by guarantees - of which Original and credit secured by Average **EURm** Exposure derivatives collateral weighted LGD¹ exposure IRB exposure classes Sovereign Institution 355 355 11.3% Corporate -of which Advanced Retail 12,514 11,694 10,828 20.3% -of which secured by immovable property 19.9% 11,602 10,828 10,828 -of which other retail 911 866 25.4% -of which SME Other non-credit obligation assets 12,048 20.0% Total IRB approach 12,868 10,828 Standardised exposure classes Central government and central banks 314 314 Regional governments and local authorities Institution 85 85 Corporate Retail Exposures secured by real estate Other Total standardised approach 399 399 10,828 **Total** 13,268 12,448

¹⁾ IRB total average LGD is excluding Other non-credit obligation assets.

D10 Distribution of collateral

	31 Dec 2018	31 Dec 2017
Financial collateral	0.0%	0.0%
Receivables	0.0%	0.0%
Residential real estate	99.9%	99.9%
Commercial real estate	0.1%	0.1%
Other physical collateral		
Total	100.0%	100.0%

D11 Residual maturity broken down by exposure classes

EURm	<1 year	1-3 years		3-5 years	>5 years	Total exposure
IRB exposure classes						
Sovereign						
Institution	3!	55				355
Corporate						
-of which Advanced						
Retail	28	37	817	715	9,874	11,694
-of which secured by immovable property	23	86	788	685	9,119	10,828
-of which other retail		51	29	31	755	866
-of which SME						
Other non-credit obligation assets						
Total IRB approach	64	12	817	715	9,874	12,048
Standardised exposure classes						
Central government and central banks	3	14				314
Regional governments and local authorities						
Institution					85	85
Corporate						
Retail						
Exposures secured by real estate						
Other						
Total standardised approach	3	14			85	399
Total	9!	56	817	715	9,960	12,448

D12 Exposure, impaired exposures, past due exposures and allowances, split by sectors

	Impaired loa	ns (stage Past due	Credit risk	- of w chang	hich es during
EURm	3)	exposures	adjustments ¹	the re	porting period
Households		53	120	6	0
Non financial corporations		0	0	0	0
Other		0	0	0	0
Total in banking operations		53	120	6	0

¹⁾ For stages 1,2 and 3

D13 Exposure, impaired exposures, past due exposures and allowances, split by geography

Impaired loans (stage

EURm	Original exposure	3) P	ast due exposures
Norway	13,038	53	120
Sweden	89	0	0
Other	140		1
Total	13,268	53	120

D14 Reconciliation of allowance accounts

Specific credit	risk adjustments	
Individually		
-		
assessed,	Collectively	

	assessed,	Collectively	1
EURm	stage 3	assessed, stage 1&2	2 Total
Opening balance according to IFRS9	4.2	2	2 6
Changes through the income statement	0.2	C	0
- Of which Provisions	-0.7		-1
- Of which Reversals	0.3		0
- Of which Net model effect	0.2	C	0
Allowances used to cover write-offs	0.4		0
Currency translation differences	-0.6	1	0
Closing balance	3.8	2	2 6