# Nordea

ATR BLEVE

Q2 2022 Debt investor presentation
Nordea Hypotek Bank Covered Bonds

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# 1. In brief



# Nordea covered bond operations

Q2 2022

| Four aligned covered<br>bond issuers with<br>complementary roles | Nordea Eiendomskreditt          | Nordea Hypotek                          | Nordea Kredit                                | Nordea Mortgage Bank                    |
|--|---------------------------------|---|--|---|
| Legislation  | Norwegian                       | Swedish                                 | Danish                                       | Finnish                                 |
| Cover pool assets  | Norwegian residential mortgages | Swedish residential mortgages primarily | Danish residential & commercial<br>mortgages | Finnish residential mortgages primarily |
| Cover pool size*   | EUR 21.5bn (eq.)                | EUR 61.8bn (eq.)                        | Balance principle                            | EUR 24.0bn                              |
| Covered bonds outstanding*                                       | EUR 11.7bn (eq.)                | EUR 31.4bn (eq.)                        | EUR 62.9bn (eq.)                             | EUR 20.7bn                              |
| OC*  | 84%                             | 97%                                     | 6.6%*  | 16%                                     |
| Issuance currencies  | NOK                             | SEK                                     | DKK, EUR                                     | EUR, GBP                                |
| Rating (Moody's / S&P)   | Aaa/ -                          | Aaa / -                                 | - / AAA                                      | Aaa / -                                 |
| Included in Nordea Green Framework                               | Yes                             | Yes                                     | Yes  | Yes                                     |
| Issued Green CB's  | Yes (inaugural issue in 2021)   | -                                       | Yes (inaugural issue in 2019)                | <u>-</u>                                |

· Covered bonds are an integral part of Nordea's long term funding operations



COVERED BOND

- Issuance in Scandinavian and international currencies
- All Nordea covered bond issuance entities (MCI's) are covered by Nordea's updated 2021 green bond framework
- 4 \* The figures in Nordea Kredit only include capital centre 2 (SDRO). Nordea Kredit no longer reports for CC1 (RO), as this capital centre only accounts for a minor part (<1%) of the outstanding volume of loans and bonds</p>

# Nordea Hypotek – overview

Q2 2022

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- 100% owned subsidiary of Nordea Bank Abp the largest Nordic financial institution
- Grants long-term loans to Swedish households, municipalities, municipal housing companies and corporates
- All loans secured by mortgages, tenant-owner units or municipal/state guarantees
- Cost-effective loan origination and service through Nordea Bank's nationwide Swedish branch network and internet
- Licensed by the Swedish Financial Supervisory Authority to issue covered bonds (Säkerställda Obligationer) according to the Swedish Covered Bond Act
- Covered bonds rated Aaa by Moody's

# 2. Cover pool characteristics



# **Cover pool key characteristics**

#### Q2 2022

| Cover pool summary         |  |
|----------------------------|--|
| Loans in cover pool        | SEK 662.0bn  |
| Outstanding covered bonds  | SEK 336.5bn  |
| Cover pool content         | Mortgage loans secured by residential or commercial property. Loans to public sector |
| Geographic distribution    | Throughout Sweden with concentration to urban areas                                  |
| Asset distribution         | 94.7% residential, 3.7% commercial, 1.6% public sector                               |
| Weighted average LTV*      | 48.0% (indexed)  |
| Average loans size*        | SEK 738.0k   |
| Over collateralization, OC | 96.8%  |
| Rate type**                | Floating 46.2%, Fixed 53.8%  |
| Amortization**             | Bullet/ interest only 17.9%, Amortizing 82.1%  |
| Pool type                  | Dynamic  |
| Loans originated by        | Nordea Hypotek   |

\* Residential \*\* Excluding Public sector

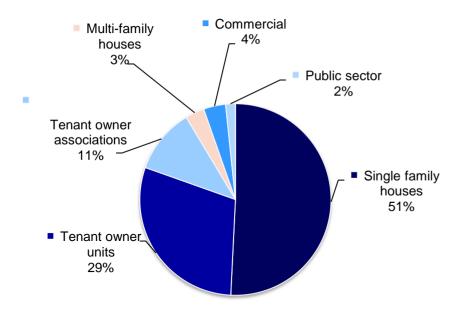
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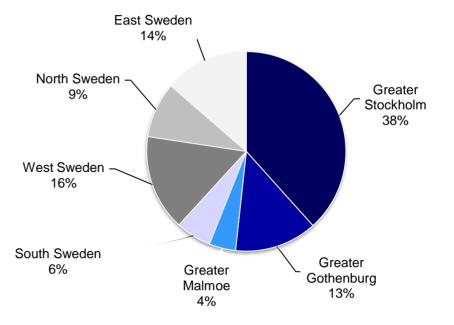
# **Cover pool key characteristics (2)**

Q2 2022

### Cover pool balance by loan category

### **Cover pool balance by region\***







# 3. Asset quality



# Loan To Value (LTV)\*

Q2 2022

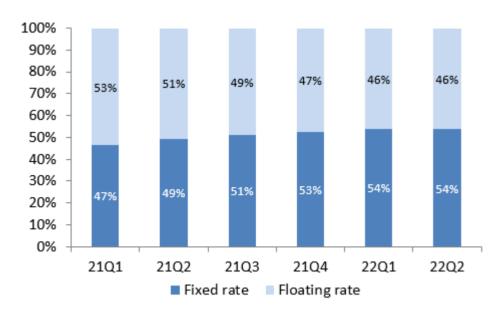
| Weighted Average LTV - Unindexed | 56.2%           |                     |
|----------------------------------|-----------------|---------------------|
| LTV buckets                      | Nominal (SEKbn) | % Residential Loans |
| >0 - <=40 %                      | 450.5           | 72%                 |
| >40 - <=50 %                     | 72.6            | 12%                 |
| >50 - <=60 %                     | 54.1            | 9%                  |
| >60 - <=70 %                     | 37.7            | 6%                  |
| >70 - <=80 %                     | 11.5            | 2%                  |
| Total                            | 626.4           | 100%                |
| Weighted Average LTV - Indexed   | 48.0%           |                     |
| LTV buckets                      | Nominal (SEKbn) | % Residential Loans |
| >0 - <=40 %                      | 501.8           | 80%                 |
| >40 - <=50 %                     | 60.2            | 10%                 |
| >50 - <=60 %                     | 38.3            | 6%                  |
| >60 - <=70 %                     | 20.9            | 3%                  |
| >70 - <=80 %                     | 5.2             | 1%                  |
| Total                            | 626.4           | 100%                |



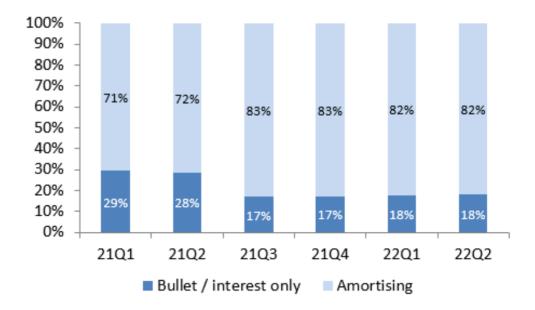
## Loan structure

Q2 2022

## Rate type



### Repayment



# **Underwriting criteria**

Q2 2022

Private households

- Track record and income checked via UC
- Always household budget "before-after" with buffer requirement and stress test including behavioral analysis
- Individual valuation of the pledged property

Corporates / Municipalities

- Financial analysis with adjustments to market conditions
- Verification of key ratios and other requirements in Nordea general real estate lending policy
- Rating according to Nordea's in-house models
- Individual valuation of the pledged property
- Yearly reassessments

# 4. Covered bond framework



# Swedish covered bond framework

### Q2 2022

- Legal framework
  - Swedish Covered Issuance Act (SFS 2003:1223), came into force 1 July 2004
  - A domestic legal proposal regarding the new EU covered bond directive was presented in November 2020 (SOU 2020:61). In October 2021, the Law Council referral was published (significantly delayed). Domestic legal changes will enter into force on July 8th, 2022
- Registration
  - An issuing institution is required to maintain a register on covered bonds, the cover pool and, if applicable, derivative agreements
- Limit on LTV ratio based on the current value
  - 75% for housing loans (residential property)
  - 60% for commercial loans (commercial property)
- Matching rules
  - The nominal value of the cover pool must at all times exceed the aggregate nominal value of any claims that may be brought against the issuing institution in respect of covered bonds by a minimum of 2%
  - The issuing institution must ensure that the flow of payments regarding assets in the cover pool, derivative agreements and covered bonds are such that the institution is, at all times, able to fulfil its payment obligations towards the holders of covered bonds and counterparties in derivative agreements
- Independent inspector

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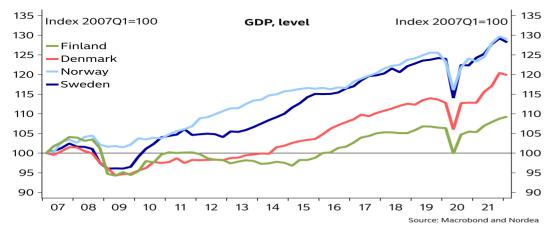
- Finansinspektionen will appoint an independent inspector for each issuing institution
- The inspector is required to look after that the register is maintained in a correct manner and in accordance with the provisions of the Act

# 5. Macroeconomy



### Nordic economic development Nordic economies are cooling down

#### **GDP** development



- The Nordic economies recovered quickly from the pandemic and even showed signs of overheating
- Now, the war in Ukraine and higher interest rates are slowing down the global economy, including the Nordics
- The main effects of the war on the Nordic economies are higher prices and longer delivery times due to supply disruptions

#### **Trade with Russia**



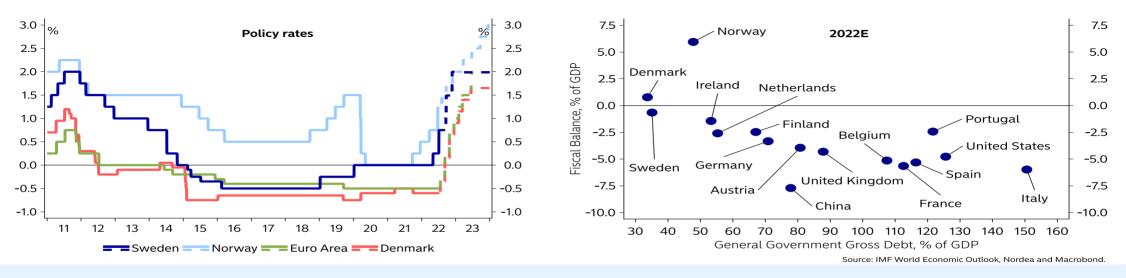
#### GDP, % y/y (Economic Outlook May 2022)

| Country | 2021 | 2022E | 2023E |
|---------|------|-------|-------|
| Denmark | 4.7  | 3.5   | 1.0   |
| Finland | 3.5  | 2.0   | 1.5   |
| Norway  | 4.2  | 3.5   | 2.0   |
| Sweden  | 4.7  | 3.0   | 1.0   |

## Nordeo

## Nordic economies Interest rates to rise throughout the Nordics

### **Policy rates**



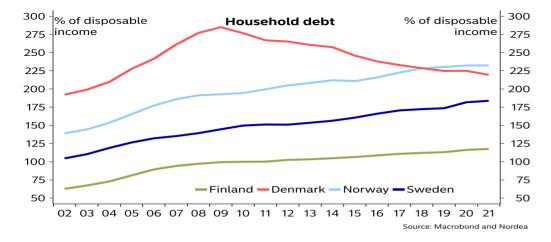
Public balance/debt. % of GDP. 2022E (IMF)

- Central banks are rapidly hiking interest rates to combat the high inflation
- Norges Bank has hiked from 0 to 1.25% since last fall, and are expected to continue until they reach 3.0% at the end of 2023
- The Swedish Riksbank raised policy rate to 0.75% in June, and is expected to hike to 2% by end-2022, before staying put in 2023
- We predict that policy rates will rise by a total of 2.25 percentage points in the Euro Area and Denmark
- The ECB has stopped increasing its balance sheet, while the Riksbank has started decreasing its balance sheet
- Solid public finances helped Nordic governments during the pandemic, and will help them handle the economic difficulties ahead

## Nordea

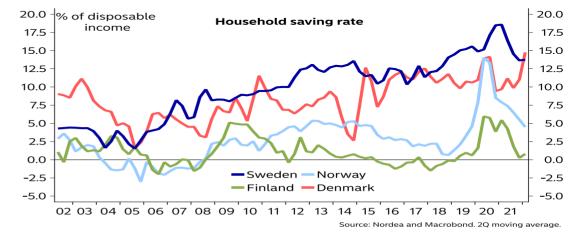
## Households Households facing high inflation and rising interest rates

#### Household debt

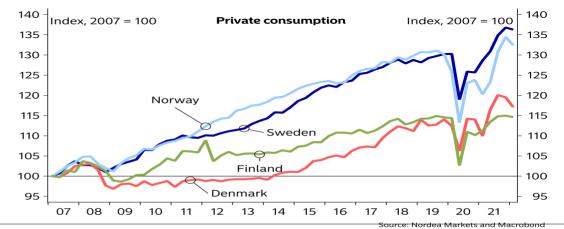


- Household savings increased dramatically during the pandemic, but have since returned to more normal levels as consumption has increased
- However, rising interest rates, as well as high inflation which decreases purchasing power, imply downside risks for private consumption

#### Household savings

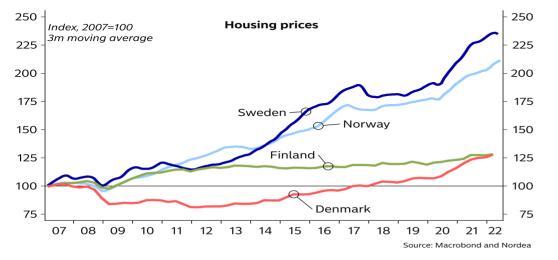


#### **Private consumption**

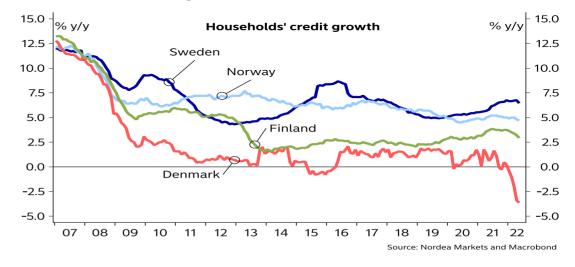


## Housing markets **Rising interest rates might cool off hot Nordic housing markets**

#### **Housing prices**



#### Households' credit growth



- Housing prices increased to record-high levels in all the Nordic countries during the pandemic
- However, with inflation and interest rates on the rise, there are now more downside risks to housing prices, which have already started to fall in Sweden

# 6. Further information



# Nordea Hypotek – outstanding benchmark covered bonds

Q2 2022

| Serial no. | Currency | Amount (m) | Maturity   | Coupon |
|------------|----------|------------|------------|--------|
| 5533       | SEK      | 64 400     | 20/09/2023 | 1.25%  |
| 5534       | SEK      | 79 200     | 18/09/2024 | 1%     |
| 5535       | SEK      | 75 800     | 17/09/2025 | 1%     |
| 5536       | SEK      | 27 800     | 16/09/2026 | 0.5%   |
| 5537       | SEK      | 30 450     | 16/06/2027 | 1%     |
| -          | EUR      | 3 000*     | 19/03/2024 | FRN    |

\* Retained bond issue

## **Contacts**

### **Investor Relations**

#### Maria Caneman

Debt IR and ratings Mobile: +46 738 66 17 24 Tel: +46 10 156 50 19 maria.caneman@nordea.com

### **Group Treasury**

#### Cecilia Tannerfeldt

#### Morten Keil

Senior Treasury Manager Tel: +46 8 407 91 05 Mobile: +46 733 21 44 33 cecilia.tannerfeldt@nordea.com Head of Covered Bonds Tel: +45 3333 1875 Mobile: +45 6177 3100 morten.keil@nordea.com

