

# Nordea



## Factbook

First-Quarter 2022

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Q1 2022

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## Ratings

As of 31 Mar 2022

|                                      | Moody's |      | Standard & Poor's |      | Fitch |      |
|--------------------------------------|---------|------|-------------------|------|-------|------|
|                                      | Short   | Long | Short             | Long | Short | Long |
| Nordea Bank Abp                      | P-1     | Aa3  | A-1+              | AA-  | F1+   | AA-  |
| Senior Preferred (SP) issuances      |         | Aa3  |                   | AA-  |       | AA   |
| Senior Non-Preferred (SNP) issuances |         | A3   |                   | A    |       | AA-  |
| Tier 2 (T2) issuances                |         | Baa1 |                   | A-   |       | A    |
| Additional tier 1 (AT1) issuances    |         |      |                   | BBB  |       | BBB+ |
| Nordea Hypotek AB (publ)             |         | Aaa* |                   |      |       |      |
| Nordea Kredit Realkreditatieselskab  |         |      |                   | AAA* |       |      |
| Nordea Eiendomskreditt AS            |         | Aaa* |                   |      |       |      |
| Nordea Mortgage Bank Plc             |         | Aaa* |                   |      |       |      |
| Nordea Direct Bank ASA               |         |      | A-1+              | AA-  |       |      |
| Nordea Direct Boligkreditt AS        |         |      |                   | AAA* |       |      |

\*Covered bond rating

## Nordea's Largest shareholders

| End of Q1 2022                            | No.of shares,<br>mill | Percent end Q1 |
|-------------------------------------------|-----------------------|----------------|
| Sampo                                     | 227.6                 | 5.9            |
| BlackRock                                 | 193.8                 | 5.0            |
| Cevian Capital                            | 192.4                 | 4.8            |
| Nordea-fonden                             | 158.2                 | 4.1            |
| Norges Bank                               | 137.2                 | 3.5            |
| Vanguard Funds                            | 111.7                 | 2.9            |
| Swedbank Robur                            | 72.0                  | 1.9            |
| Alecta Pension Insurance                  | 66.5                  | 1.7            |
| Varma Mutual Pension Insurance            | 65.0                  | 1.7            |
| Nordea Funds                              | 55.8                  | 1.4            |
| First Swedish National Pension Fund       | 41.6                  | 1.1            |
| Fidelity Investments                      | 40.7                  | 1.1            |
| Handelsbanken funds                       | 37.4                  | 1.0            |
| Ilmarinen Mutual Pension Insurance        | 31.5                  | 0.8            |
| SEB Funds                                 | 31.1                  | 0.8            |
| TIAA - Teachers Advisors                  | 30.0                  | 0.8            |
| JP Morgan Asset Management                | 28.6                  | 0.7            |
| Amundi                                    | 26.1                  | 0.7            |
| Nordea Vinstandelsstiftelse               | 24.3                  | 0.6            |
| Janus Henderson Investors                 | 23.0                  | 0.6            |
| Other                                     | 2 266                 | 59.1           |
| <b>Total number of outstanding shares</b> | <b>3 860</b>          | <b>100</b>     |

## Key financial figures

First-Quarter Factbook 2022



## Income statement, 10 year overview

Historical numbers for 2014 restated following that IT Poland is included in continuing operations

| EURm                                                             | Jan-Mar<br>2022 | 2021          | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          | 2014          | 2013          |
|------------------------------------------------------------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Net interest income                                              | 1 308           | 4 925         | 4 515         | 4 318         | 4 491         | 4 888         | 4 855         | 5 110         | 5 482         | 5 525         |
| Net fee and commission income                                    | 870             | 3 495         | 2 959         | 3 011         | 2 993         | 3 369         | 3 238         | 3 230         | 3 017         | 2 774         |
| Net result from items at fair value                              | -242            | 1 119         | 900           | 1 012         | 1 088         | 1 328         | 1 715         | 1 645         | 1 383         | 1 539         |
| Equity method                                                    | 0               | -6            | -1            | 50            | 124           | 23            | 112           | 39            | 18            | 79            |
| Other income                                                     | 17              | 87            | 93            | 232           | 476           | 83            | 135           | 263           | 474           | 106           |
| <b>Total operating income</b>                                    | <b>1 953</b>    | <b>9 620</b>  | <b>8 466</b>  | <b>8 623</b>  | <b>9 172</b>  | <b>9 691</b>  | <b>10 055</b> | <b>10 287</b> | <b>10 374</b> | <b>10 023</b> |
| Staff costs                                                      | -703            | -2 759        | -2 752        | -3 017        | -2 998        | -3 212        | -2 926        | -3 263        | -3 159        | -2 978        |
| Other expenses                                                   | -266            | -1 002        | -1 084        | -1 428        | -1 399        | -1 622        | -1 646        | -1 632        | -1 656        | -1 835        |
| Regulatory fees                                                  | -273            | -224          | -202          | -211          | -167          | -222          | -128          | -147          | -133          | -132          |
| Depreciation tangible and intangible assets                      | -146            | -664          | -605          | -1 330        | -482          | -268          | -228          | -209          | -585          | -227          |
| <b>Total operating expenses</b>                                  | <b>-1 388</b>   | <b>-4 649</b> | <b>-4 643</b> | <b>-5 986</b> | <b>-5 046</b> | <b>-5 324</b> | <b>-4 928</b> | <b>-5 251</b> | <b>-5 533</b> | <b>-5 040</b> |
| <b>Profit before loan losses</b>                                 | <b>565</b>      | <b>4 971</b>  | <b>3 823</b>  | <b>2 637</b>  | <b>4 126</b>  | <b>4 367</b>  | <b>5 127</b>  | <b>5 183</b>  | <b>4 841</b>  | <b>4 851</b>  |
| Net loan losses and similar net result <sup>9</sup>              | -64             | -35           | -860          | -524          | -173          | -369          | -502          | -479          | -534          | -735          |
| <b>Operating profit</b>                                          | <b>501</b>      | <b>4 936</b>  | <b>2 963</b>  | <b>2 113</b>  | <b>3 953</b>  | <b>3 998</b>  | <b>4 625</b>  | <b>4 704</b>  | <b>4 307</b>  | <b>4 116</b>  |
| Income tax expense                                               | -232            | -1 105        | -698          | -571          | -872          | -950          | -859          | -1 042        | -950          | -1 009        |
| <b>Net profit for period from continuing operations</b>          | <b>269</b>      | <b>3 831</b>  | <b>2 265</b>  | <b>1 542</b>  | <b>3 081</b>  | <b>3 048</b>  | <b>3 766</b>  | <b>3 662</b>  | <b>3 357</b>  | <b>3 107</b>  |
| Net profit for the period from discontinued operations after tax | -               | -             | -             | -             | -             | -             | -             | -             | -25           | 9             |
| <b>Net profit for the period</b>                                 | <b>269</b>      | <b>3 831</b>  | <b>2 265</b>  | <b>1 542</b>  | <b>3 081</b>  | <b>3 048</b>  | <b>3 766</b>  | <b>3 662</b>  | <b>3 332</b>  | <b>3 116</b>  |
| <b>Net profit, excl. non-recurring items<sup>1</sup></b>         | <b>868</b>      | <b>3 831</b>  | <b>2 265</b>  | <b>2 502</b>  | <b>2 694</b>  | <b>3 048</b>  | <b>3 539</b>  | <b>3 691</b>  | <b>3 361</b>  | <b>3 116</b>  |

## Ratios and key figures

|                                                                                                          | Jan-Mar<br>2022 | 2021   | 2020   | 2019   | 2018   | 2017   | 2016   | 2015   | 2014   | 2013   |
|----------------------------------------------------------------------------------------------------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Diluted earnings per share, EUR                                                                          | 0.06            | 0.95   | 0.55   | 0.38   | 0.76   | 0.75   | 0.93   | 0.91   | 0.83   | 0.77   |
| Share price <sup>2</sup> , EUR                                                                           | 9.38            | 10.79  | 6.67   | 7.24   | 7.3    | 10.09  | 10.6   | 10.15  | 9.68   | 9.78   |
| Proposed/actual dividend per share <sup>3</sup> , EUR                                                    | -               | 0.69   | 0.39   | 0.4    | 0.69   | 0.68   | 0.65   | 0.64   | 0.62   | 0.43   |
| Equity per share <sup>2</sup> , EUR                                                                      | 8.04            | 8.51   | 8.35   | 7.8    | 8.15   | 8.21   | 8.03   | 7.69   | 7.4    | 7.27   |
| Potential shares outstanding <sup>2</sup> , million                                                      | 3 860           | 3 966  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  |
| Weighted average number of diluted shares, million                                                       | 3 894           | 4 025  | 4 039  | 4 035  | 4 037  | 4 039  | 4 037  | 4 031  | 4 031  | 4 020  |
| Return on equity, %                                                                                      | 3.3             | 11.2   | 7.1    | 5.0    | 9.7    | 9.5    | 12.3   | 12.2   | 11.4   | 11.0   |
| Assets under management, EURbn                                                                           | 389.4           | 411.3  | 351.4  | 324.1  | 280.1  | 330.4  | 322.7  | 288.2  | 262.2  | 232.1  |
| Cost-to-income ratio, % - excl. items affecting comparability <sup>1</sup>                               | 56              | 48     | 55     | 57     | 56     | 54     | 50     | 47     | 49     | 51     |
| Loan loss ratio, basis points <sup>3</sup>                                                               | 10              | 4      | 35     | 22     | 7      | 12     | 15     | 14     | 15     | 21     |
| Loan loss ratio including loans held at fair value, bp <sup>3</sup>                                      | 7               | 1      | 26     | 18     | 7      | 12     | 15     | 14     | 15     | 21     |
| Loan loss ratio including loans held at fair value, excl. items affecting comparability, bp <sup>1</sup> | -1              | 1      | 26     | 8      | 7      | 12     | 15     | 14     | 15     | 21     |
| Common Equity Tier 1 capital ratio, excl, Basel I floor <sup>2,4,6,7</sup> , %                           | 16.3            | 17.0   | 17.1   | 16.3   | 15.5   | 19.5   | 18.4   | 16.5   | 15.7   | 14.9   |
| Tier 1 capital ratio, excl, Basel I floor <sup>2,4,6,7</sup> , %                                         | 18.4            | 19.1   | 18.7   | 18.3   | 17.3   | 22.3   | 20.7   | 18.5   | 17.6   | 15.7   |
| Total capital ratio, excl, Basel I floor <sup>2,4,6,7</sup> , %                                          | 20.5            | 21.2   | 20.5   | 20.8   | 19.9   | 25.2   | 24.7   | 21.6   | 20.6   | 18.1   |
| Tier 1 capital <sup>2,4</sup> , EURm                                                                     | 28 317          | 29 012 | 29 141 | 27 518 | 26 984 | 28 008 | 27 555 | 26 516 | 25 588 | 24 444 |
| Risk Exposure Amount, excl, Basel I floor <sup>4</sup> , EURbn                                           | 154             | 152    | 155    | 150    | 156    | 126    | 133    | 143    | 146    | 155    |
| Risk Exposure Amount, incl, Basel I floor <sup>4</sup> , EURbn                                           | -               | -      | -      | -      | -      | 202    | 216    | 222    | 220    | 209    |
| Number of employees (FTEs) <sup>2</sup>                                                                  | 27 076          | 26 894 | 28 051 | 29 000 | 28 990 | 30 399 | 31 596 | 29 815 | 29 643 | 29 429 |
| Economic capital <sup>2,7</sup> , EURbn                                                                  | 23.4            | 23.2   | 23.5   | 25.7   | 26.6   | 26.7   | 26.3   | 25.0   | 24.3   | 23.5   |
| Return on capital at risk <sup>5</sup> , %                                                               | 15.1            | 16.5   | 9.2    | 9.2    | 10.0   | 11.1   | 13.2   | 14.8   | 14.0   |        |

<sup>1</sup> Excl. Items affecting comparability in Q1 2022: a non-deductible loss from the recycling of EUR 529m in accumulated foreign exchange losses related to operations in Russia and EUR 8m (EUR 6m after tax) in losses on fund investments in Russia, recognised in "Net result from items at fair value"; and EUR 76m (EUR 64m after tax) in credit losses on direct Russia-linked exposures, recognised in "Net loan losses and similar net result". In Q4 2019: EUR 138m tax free gain related to sale of LR Realkredit. In Q3 2019: EUR 735 expense related to impairment of capitalised IT systems (EUR 559m after tax), EUR 204m expense related to restructuring (EUR 155m after tax), EUR 75m non-deductible expense related to sale of Luminor and EUR 282m loss related to loan loss provisions due to model updates and dialogue with the ECB reflecting a more subdued outlook in certain sectors (EUR 214m after tax). In Q1 2019: EUR 95m non-deductible expense related to provision for ongoing AML-related matters. Q4 2018: EUR 50m gain from revaluation of Euroclear, EUR 38m after tax, EUR 36m gain related to sale of Eijendomme and EUR 141m loss from goodwill depreciation in Russia. Q2 2018: tax free gain related to divestment of shares in UC EUR 87m and tax free gain related to the sale of Nordea Liv & Pension Denmark EUR 262m. In Q1 2018: EUR 135m gain (EUR 105m after tax) from valuation model update in Denmark. Q4 2016: additional gain related to VISA of EUR 22m before tax, Q4 2016: change in pension agreement in Norway of EUR 86m before tax, Q2 2016: gain related to Visa Inc.'s acquisition of Visa Europe amounting to EUR 151m net of tax, Q4 2015: gain from divestment of Nordea's merchant acquiring business to Nets of EUR 176m before tax and restructuring charge of EUR 263m before tax.

<sup>2</sup> End of period.

<sup>3</sup> Including Loans to the public reported in Assets held for sale.

<sup>4</sup> Including the result for the period.

<sup>5</sup> Return on capital at risk restated Q4 2015 due to changed definition.

<sup>6</sup> For more detailed information see chapter Other information.

<sup>7</sup> The capital ratios for 2018 have not been restated due to the changed recognition and presentation of resolution fees (see Note 1 for more information).

<sup>8</sup> For 2021, proposed dividend, approximate amount based on the estimated number of shares that will be in issue at the estimated dividend decision date.

<sup>9</sup> Figures are only restated for 2019.

For more detailed information regarding ratios and key figures defined as alternative performance measures, see <http://www.nordea.com/en/investor-relations/>.

**Balance sheet, 10 year overview**

| EURm                                                                        | Mar 2022       | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           | 2014           | 2013           |
|-----------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Assets</b>                                                               |                |                |                |                |                |                |                |                |                |                |
| Cash and balances with central banks                                        | 71 147         | 47 495         | 32 955         | 35 509         | 41 578         | 43 081         | 32 099         | 35 500         | 31 067         | 33 529         |
| Loans to central banks                                                      | 263            | 409            | 3 123          | 9 207          | 7 642          | 4 796          | 11 235         | 13 224         | 6 958          | 11 769         |
| Loans to credit institutions <sup>1</sup>                                   | 12 545         | 1 983          | 3 123          | 8 519          | 11 320         | 8 592          | 9 026          | 10 762         | 12 217         | 10 743         |
| Loans to the public <sup>1</sup>                                            | 351 902        | 345 050        | 329 765        | 323 091        | 308 304        | 310 158        | 317 689        | 340 920        | 348 085        | 342 451        |
| Interest-bearing securities                                                 | 67 781         | 63 383         | 62 509         | 64 930         | 76 222         | 75 294         | 87 701         | 86 535         | 87 110         | 87 314         |
| Financial instruments pledged as collateral                                 | 4 327          | 1 668          | 3 795          | 7 151          | 7 568          | 6 489          | 5 108          | 8 341          | 12 151         | 9 575          |
| Shares                                                                      | 20 001         | 15 217         | 12 649         | 14 184         | 12 452         | 17 180         | 21 524         | 22 273         | 39 749         | 33 271         |
| Assets in pooled schemes and unit-linked investment contracts               | 45 358         | 46 912         | 36 484         | 30 799         | 24 583         | 25 879         | 23 102         | 20 434         |                |                |
| Derivatives                                                                 | 30 654         | 30 200         | 44 770         | 39 111         | 37 025         | 46 111         | 69 959         | 80 741         | 105 119        | 70 992         |
| Fair value changes of hedged items in portfolio hedge of interest rate risk | -912           | -65            | 359            | 217            | 169            | 163            | 178            | 151            | 256            | 203            |
| Investments in associated undertakings and joint ventures                   | 215            | 207            | 555            | 572            | 1 601          | 1 235          | 588            | 515            | 487            | 630            |
| Intangible assets                                                           | 3 809          | 3 784          | 3 771          | 3 695          | 4 035          | 3 983          | 3 792          | 3 208          | 2 908          | 3 246          |
| Properties and equipment                                                    | 1 749          | 1 745          | 1 931          | 2 002          | 546            | 624            | 566            | 557            | 509            | 431            |
| Investment property                                                         | 1 787          | 1 764          | 1 535          | 1 585          | 1 607          | 1 448          | 3 119          | 3 054          | 3 227          | 3 524          |
| Deferred tax assets                                                         | 388            | 218            | 406            | 487            | 164            | 118            | 60             | 76             | 130            | 62             |
| Current tax assets                                                          | 289            | 272            | 300            | 362            | 284            | 121            | 288            | 87             | 132            | 31             |
| Retirement benefit assets                                                   | 333            | 221            | 144            | 173            | 246            | 250            | 306            | 377            | 42             | 321            |
| Other assets                                                                | 11 899         | 8 830          | 13 349         | 12 543         | 14 749         | 12 441         | 18 973         | 18 587         | 17 581         | 11 064         |
| Prepaid expenses and accrued income <sup>1</sup>                            | 781            | 880            | 637            | 711            | 1 313          | 1 463          | 1 449          | 1 526          | 1 614          | 2 383          |
| Assets held for sale                                                        | 182            | 180            | -              | -              | -              | 22 186         | 8 897          | -              | -              | 8 895          |
| <b>Total assets</b>                                                         | <b>624 498</b> | <b>570 353</b> | <b>552 160</b> | <b>554 848</b> | <b>551 408</b> | <b>581 612</b> | <b>615 659</b> | <b>646 868</b> | <b>669 342</b> | <b>630 434</b> |
| <b>Liabilities</b>                                                          |                |                |                |                |                |                |                |                |                |                |
| Deposits by credit institutions                                             | 45 472         | 26 961         | 23 939         | 32 304         | 42 419         | 39 983         | 38 136         | 44 209         | 56 322         | 59 090         |
| Deposits and borrowings from the public                                     | 221 095        | 205 801        | 183 431        | 168 725        | 164 958        | 172 434        | 174 028        | 189 049        | 197 254        | 200 743        |
| Deposits in pooled schemes and unit-linked investment contracts             | 46 704         | 48 201         | 37 534         | 31 859         | 25 653         | 26 333         | 23 580         | 21 088         |                |                |
| Liabilities to policyholders                                                | 19 116         | 19 595         | 18 178         | 19 246         | 18 230         | 19 412         | 41 210         | 38 707         | 51 843         | 47 226         |
| Debt securities in issue                                                    | 193 003        | 175 792        | 174 309        | 193 726        | 190 422        | 179 114        | 191 750        | 201 937        | 194 274        | 185 602        |
| Derivatives                                                                 | 35 093         | 31 485         | 47 033         | 42 047         | 39 547         | 42 713         | 68 636         | 79 505         | 97 340         | 65 924         |
| Fair value changes of hedged items in portfolio hedge of interest rate risk | -2 106         | 805            | 2 608          | 2 018          | 1 273          | 1 450          | 2 466          | 2 594          | 3 418          | 1 734          |
| Current tax liabilities                                                     | 506            | 354            | 305            | 742            | 414            | 389            | 487            | 225            | 368            | 303            |
| Other liabilities                                                           | 25 126         | 18 485         | 21 341         | 19 868         | 23 315         | 28 515         | 24 413         | 25 745         | 26 973         | 24 737         |
| Accrued expenses and prepaid income                                         | 1 565          | 1 334          | 1 404          | 1 476          | 1 696          | 1 603          | 1 758          | 1 805          | 1 943          | 3 677          |
| Deferred tax liabilities                                                    | 543            | 535            | 436            | 481            | 706            | 722            | 830            | 1 028          | 983            | 935            |
| Provisions                                                                  | 406            | 414            | 596            | 570            | 321            | 329            | 306            | 415            | 305            | 177            |
| Retirement benefit obligations                                              | 310            | 369            | 365            | 439            | 398            | 281            | 302            | 329            | 540            | 334            |
| Subordinated liabilities                                                    | 6 744          | 6 719          | 6 941          | 9 819          | 9 155          | 8 987          | 10 459         | 9 200          | 7 942          | 6 545          |
| Liabilities held for sale                                                   | -              | -              | -              | -              | -              | 26 031         | 4 888          | -              | -              | 4 198          |
| <b>Total liabilities</b>                                                    | <b>593 577</b> | <b>536 850</b> | <b>518 420</b> | <b>523 320</b> | <b>518 507</b> | <b>548 296</b> | <b>583 249</b> | <b>615 836</b> | <b>639 505</b> | <b>601 225</b> |
| <b>Equity</b>                                                               |                |                |                |                |                |                |                |                |                |                |
| Additional Tier 1 capital holders                                           | 750            | 750            | 748            | 748            | 750            | 750            | -              | -              | -              | -              |
| Non-controlling interests                                                   | 8              | 9              | 9              | 40             | 6              | 168            | 1              | 1              | 2              | 2              |
| Share capital                                                               | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          |
| Share premium reserve                                                       | -              | -              | -              | -              | -              | 1 080          | 1 080          | 1 080          | 1 080          | 1 080          |
| Invested unrestricted equity                                                | 1 088          | 1 090          | 1 063          | 1 080          | 1 080          | -              | -              | -              | -              | -              |
| Other reserves                                                              | -1 036         | -1 801         | -2 067         | -2 062         | -1 876         | -1 543         | -1 023         | -1 188         | -1 201         | -159           |
| Retained earnings                                                           | 26 061         | 29 405         | 29 937         | 27 672         | 28 891         | 28 811         | 28 302         | 27 089         | 25 906         | 24 236         |
| <b>Total equity</b>                                                         | <b>30 921</b>  | <b>33 503</b>  | <b>33 740</b>  | <b>31 528</b>  | <b>32 901</b>  | <b>33 316</b>  | <b>32 410</b>  | <b>31 032</b>  | <b>29 837</b>  | <b>29 209</b>  |
| <b>Total liabilities and equity</b>                                         | <b>624 498</b> | <b>570 353</b> | <b>552 160</b> | <b>554 848</b> | <b>551 408</b> | <b>581 612</b> | <b>615 659</b> | <b>646 868</b> | <b>669 342</b> | <b>630 434</b> |

<sup>1</sup> Figures are only restated for 2019.

## Income statement, 14 quarter overview

| EURm                                                                   | Q122          | Q421          | Q321          | Q221          | Q121          | Q420          | Q320          | Q220          | Q120          | Q419          | Q319          | Q219          | Q119          | Q418          |
|------------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Net interest income                                                    | 1 308         | 1 255         | 1 226         | 1 232         | 1 212         | 1 169         | 1 146         | 1 091         | 1 109         | 1 108         | 1 083         | 1 071         | 1 056         | 1 142         |
| Net fee and commission income                                          | 870           | 920           | 870           | 878           | 827           | 792           | 729           | 673           | 765           | 775           | 756           | 743           | 737           | 720           |
| Net result from items at fair value                                    | -242          | 247           | 224           | 278           | 370           | 217           | 257           | 316           | 110           | 250           | 212           | 285           | 264           | 182           |
| Equity method                                                          | 0             | -4            | 9             | 3             | -14           | 5             | 6             | -10           | -2            | -1            | 13            | 24            | 14            | 15            |
| Other income                                                           | 17            | 20            | 15            | 27            | 25            | 36            | 17            | 20            | 20            | 146           | 22            | 20            | 44            | 60            |
| <b>Total operating income</b>                                          | <b>1 953</b>  | <b>2 438</b>  | <b>2 344</b>  | <b>2 418</b>  | <b>2 420</b>  | <b>2 219</b>  | <b>2 155</b>  | <b>2 090</b>  | <b>2 002</b>  | <b>2 278</b>  | <b>2 086</b>  | <b>2 143</b>  | <b>2 115</b>  | <b>2 119</b>  |
| <b>Total operating income, excl. non-recurring items<sup>1</sup></b>   | <b>2 490</b>  | <b>2 438</b>  | <b>2 344</b>  | <b>2 418</b>  | <b>2 420</b>  | <b>2 219</b>  | <b>2 155</b>  | <b>2 090</b>  | <b>2 002</b>  | <b>2 140</b>  | <b>2 086</b>  | <b>2 143</b>  | <b>2 115</b>  | <b>2 033</b>  |
| Staff costs                                                            | -703          | -670          | -702          | -705          | -682          | -722          | -686          | -645          | -699          | -648          | -924          | -727          | -718          | -744          |
| Other expenses                                                         | -266          | -241          | -237          | -262          | -262          | -319          | -245          | -254          | -266          | -374          | -364          | -303          | -387          | -390          |
| Regulatory fees                                                        | -273          | -             | -             | -             | -224          | -             | -             | -49           | -153          | -1            | -2            | -1            | -207          | -             |
| Depreciation tangible and intangible assets                            | -146          | -190          | -159          | -164          | -151          | -177          | -158          | -140          | -130          | -156          | -885          | -149          | -140          | -250          |
| <b>Total operating expenses</b>                                        | <b>-1 388</b> | <b>-1 101</b> | <b>-1 098</b> | <b>-1 131</b> | <b>-1 319</b> | <b>-1 218</b> | <b>-1 089</b> | <b>-1 088</b> | <b>-1 248</b> | <b>-1 179</b> | <b>-2 175</b> | <b>-1 180</b> | <b>-1 452</b> | <b>-1 384</b> |
| <b>Total operating expenses, excl. non-recurring items<sup>1</sup></b> | <b>-1 388</b> | <b>-1 101</b> | <b>-1 098</b> | <b>-1 131</b> | <b>-1 319</b> | <b>-1 218</b> | <b>-1 089</b> | <b>-1 088</b> | <b>-1 248</b> | <b>-1 179</b> | <b>-1 161</b> | <b>-1 180</b> | <b>-1 357</b> | <b>-1 243</b> |
| <b>Profit before loan losses</b>                                       | <b>565</b>    | <b>1 337</b>  | <b>1 246</b>  | <b>1 287</b>  | <b>1 101</b>  | <b>1 001</b>  | <b>1 066</b>  | <b>1 002</b>  | <b>754</b>    | <b>1 099</b>  | <b>-89</b>    | <b>963</b>    | <b>663</b>    | <b>735</b>    |
| Net loan losses and similar net result                                 | -64           | -56           | 22            | 51            | -52           | -28           | 19            | -696          | -155          | -86           | -332          | -63           | -42           | -30           |
| <b>Operating profit</b>                                                | <b>501</b>    | <b>1 281</b>  | <b>1 268</b>  | <b>1 338</b>  | <b>1 049</b>  | <b>973</b>    | <b>1 085</b>  | <b>306</b>    | <b>599</b>    | <b>1 013</b>  | <b>-421</b>   | <b>900</b>    | <b>621</b>    | <b>705</b>    |
| <b>Operating profit, excl. non-recurring items<sup>1</sup></b>         | <b>1 102</b>  | <b>1 281</b>  | <b>1 268</b>  | <b>1 338</b>  | <b>1 049</b>  | <b>973</b>    | <b>1 085</b>  | <b>306</b>    | <b>599</b>    | <b>875</b>    | <b>875</b>    | <b>900</b>    | <b>716</b>    | <b>760</b>    |
| Income tax expense                                                     | -232          | -264          | -267          | -313          | -261          | -248          | -248          | -63           | -139          | -263          | 89            | -219          | -178          | -200          |
| <b>Net profit</b>                                                      | <b>269</b>    | <b>1 017</b>  | <b>1 001</b>  | <b>1 025</b>  | <b>788</b>    | <b>725</b>    | <b>837</b>    | <b>243</b>    | <b>460</b>    | <b>750</b>    | <b>-332</b>   | <b>681</b>    | <b>443</b>    | <b>505</b>    |
| <b>Net profit, excl. non-recurring items<sup>1</sup></b>               | <b>868</b>    | <b>1 017</b>  | <b>1 001</b>  | <b>1 025</b>  | <b>788</b>    | <b>725</b>    | <b>837</b>    | <b>243</b>    | <b>460</b>    | <b>612</b>    | <b>671</b>    | <b>681</b>    | <b>538</b>    | <b>872</b>    |

## Ratios and key figures

|                                                                                                          | Q122   | Q421   | Q321   | Q221   | Q121   | Q420   | Q320   | Q220   | Q120   | Q419   | Q319   | Q219   | Q119   | Q418   |
|----------------------------------------------------------------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Diluted earnings per share, EUR                                                                          | 0.22   | 0.26   | 0.25   | 0.25   | 0.19   | 0.18   | 0.21   | 0.06   | 0.11   | 0.19   | -0.08  | 0.17   | 0.11   | 0.13   |
| Share price <sup>2</sup> , EUR                                                                           | 9.38   | 10.79  | 11.24  | 9.4    | 8.41   | 6.67   | 6.49   | 6.15   | 5.13   | 7.24   | 6.5    | 6.39   | 6.8    | 7.3    |
| Equity per share <sup>2</sup> , EUR                                                                      | 8.04   | 8.51   | 9.06   | 8.79   | 8.53   | 8.35   | 8.06   | 7.86   | 7.79   | 7.8    | 7.55   | 7.69   | 7.55   | 8.15   |
| Potential shares outstanding <sup>2</sup> , million                                                      | 3 860  | 3 966  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  | 4 050  |
| Weighted average number of diluted shares, million                                                       | 3 894  | 3 978  | 4 042  | 4 041  | 4 040  | 4 039  | 4 040  | 4 039  | 4 038  | 4 039  | 4 036  | 4 032  | 4 033  | 4 037  |
| Return on equity, %                                                                                      | 10.7   | 11.8   | 11.3   | 11.9   | 9.4    | 8.9    | 10.6   | 3.1    | 5.9    | 9.9    | -4.4   | 9.1    | 5.5    | 6.3    |
| Return on equity with amortised resolution fees, % - excl. items affecting comparability <sup>1</sup>    | 12.5   | 11.3   | 10.8   | 11.4   | 11.0   | 8.4    | 10.1   | 3.0    | 6.9    | 7.6    | 8.4    | 8.6    | 8.2    | 6.7    |
| Assets under management, EURbn                                                                           | 389.4  | 411.3  | 392.9  | 384.2  | 368.9  | 351.4  | 324.5  | 309.8  | 279.0  | 324.7  | 314.3  | 306.9  | 300.5  | 280.1  |
| Cost-to-income ratio, % - excl. items affecting comparability                                            | 56     | 45     | 47     | 47     | 55     | 55     | 51     | 52     | 62     | 55     | 56     | 55     | 64     | 61     |
| Cost-to-income ratio, % - excl. items affecting comparability with amortised resolution fees             | 48     | 47     | 49     | 49     | 48     | 57     | 53     | 52     | 57     | 58     | 58     | 58     | 57     | 63     |
| Loan loss ratio, basis points <sup>3</sup>                                                               | 10     | 12     | 1      | -5     | 10     | 9      | 0      | 115    | 26     | 17     | 55     | 10     | 7      | 5      |
| Loan loss ratio including loans held at fair value, bp <sup>3</sup>                                      | 7      | 7      | -3     | -6     | 6      | 3      | -2     | 85     | 19     | 11     | 40     | 8      | 5      | 4      |
| Loan loss ratio including loans held at fair value, excl. items affecting comparability, bp <sup>3</sup> | -1     | 7      | -3     | -6     | 6      | 3      | -2     | 85     | 19     | 11     | 6      | 8      | 5      | 4      |
| Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , %                                                | 16.3   | 17.0   | 16.9   | 18.0   | 17.5   | 17.1   | 16.4   | 15.8   | 16.0   | 16.3   | 15.4   | 14.8   | 14.6   | 15.5   |
| Tier 1 capital ratio <sup>2,4,5,6</sup> , %                                                              | 18.4   | 19.1   | 18.9   | 19.5   | 19.2   | 18.7   | 18.2   | 17.6   | 17.8   | 18.3   | 17.4   | 17.3   | 17.1   | 17.3   |
| Total capital ratio <sup>2,4,5,6</sup> , %                                                               | 20.5   | 21.2   | 21.0   | 21.3   | 20.9   | 20.5   | 19.9   | 20.1   | 20.2   | 20.8   | 20.0   | 19.8   | 19.5   | 19.9   |
| Tier 1 capital <sup>2,4</sup> , EURm                                                                     | 28 317 | 29 012 | 28 826 | 29 628 | 29 636 | 29 141 | 27 434 | 27 224 | 27 135 | 27 518 | 27 261 | 27 590 | 27 817 | 26 984 |
| Risk Exposure Amount <sup>4</sup> , EURbn                                                                | 154    | 151.9  | 152.6  | 152.2  | 154.0  | 155.4  | 150.6  | 154.6  | 152.1  | 150.2  | 156.3  | 159.7  | 163.0  | 155.9  |
| Number of employees (FTEs) <sup>2</sup>                                                                  | 27 076 | 26 894 | 27 126 | 27 510 | 27 800 | 28 051 | 27 880 | 27 954 | 28 292 | 29 000 | 29 469 | 29 550 | 29 284 | 28 990 |
| Economic capital <sup>2,5</sup> , EURbn                                                                  | 23.4   | 23.2   | 23.1   | 23.2   | 23.4   | 23.5   | 23.7   | 24.2   | 25.8   | 25.7   | 26.5   | 27.8   | 28.2   | 26.6   |
| Return on capital at risk <sup>1</sup> , %                                                               | 15.1   | 17.3   | 17.2   | 17.7   | 13.6   | 12.1   | 13.9   | 3.8    | 7.2    | 9.3    | 9.7    | 9.8    | 8.1    | 8.5    |
| Return on capital at risk with amortised resolution fees, %                                              | 17.7   | 16.6   | 16.4   | 17.0   | 15.8   | 11.5   | 13.2   | 3.8    | 8.4    |        |        |        |        |        |

<sup>1</sup> Excl Items affecting comparability Q1 2022: a non-deductible loss from the recycling of EUR 529m in accumulated foreign exchange losses related to operations in Russia and EUR 8m (EUR 6m after tax) in losses on fund investments in Russia, recognised in "Net result from items at fair value"; and EUR 76m (EUR 64m after tax) in credit losses on direct Russia-linked exposures, recognised in "Net loan losses and similar net result". In Q4 2019: EUR 138m tax free gain related to sale of LR Realkredit. In Q3 2019: EUR 735 expense related to impairment of capitalised IT systems (EUR 559m after tax), EUR 204m expense related to restructuring (EUR 155m after tax), EUR 75m non-deductible expense related to sale of Luminor and EUR 282m loss related to loan loss provisions due to model updates and dialogue with the ECB reflecting a more subdued outlook in certain sectors (EUR 214m after tax). In Q1 2019: EUR 95m non-deductible expense related to provision for ongoing AML-related matters. Q4 2018: EUR 50m gain from revaluation of Euroclear, EUR 38m after tax, EUR 36m gain related to sale of Eijendomme and EUR 141m loss from goodwill depreciation in Russia.

<sup>2</sup> End of period.

<sup>3</sup> Including Loans to the public reported in Assets held for sale.

<sup>4</sup> Including the result for the period.

<sup>5</sup> The capital ratios for 2018 have not been restated due to the changed recognition and presentation of resolution fees.

<sup>6</sup> For more detailed information see chapter Other information.

For more detailed information regarding ratios and key figures defined as Alternative performance measures, see <http://www.nordea.com/en/investor-relations/>.

## Balance sheet, 14 quarter overview

| EURm                                                                        | Q122           | Q421           | Q321           | Q221           | Q121           | Q420           | Q320           | Q220           | Q120           | Q419           | Q319           | Q219           | Q119           | Q418           |
|-----------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Assets</b>                                                               |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Cash and balances with central banks                                        | 71 147         | 47 495         | 77 086         | 51 769         | 56 843         | 32 955         | 48 928         | 48 642         | 41 420         | 35 509         | 31 337         | 41 739         | 45 764         | 41 578         |
| Loans to central banks                                                      | 263            | 409            | 475            | 1 501          | 27             | 3 123          | 4 430          | 5 661          | 12 633         | 9 207          | 8 153          | 8 123          | 8 473          | 7 642          |
| Loans to credit institutions                                                | 12 545         | 1 983          | 6 760          | 6 181          | 10 478         | 3 123          | 10 358         | 8 650          | 16 074         | 8 518          | 20 067         | 17 790         | 14 372         | 11 320         |
| Loans to the public                                                         | 351 902        | 345 050        | 342 604        | 338 410        | 333 622        | 329 765        | 320 469        | 328 022        | 324 341        | 323 091        | 328 673        | 324 125        | 325 934        | 308 304        |
| Interest-bearing securities                                                 | 67 781         | 63 383         | 63 917         | 65 424         | 66 739         | 62 509         | 68 185         | 72 520         | 71 690         | 64 930         | 66 202         | 69 633         | 70 559         | 76 222         |
| Financial instruments pledged as collateral                                 | 4 327          | 1 668          | 2 754          | 1 792          | 3 948          | 3 795          | 6 510          | 6 448          | 7 742          | 7 151          | 6 092          | 6 557          | 11 582         | 7 568          |
| Shares                                                                      | 20 001         | 15 217         | 21 825         | 23 720         | 19 324         | 12 649         | 12 794         | 13 368         | 12 836         | 14 184         | 14 919         | 14 969         | 16 137         | 12 452         |
| Assets in pooled schemes and unit-linked investment contracts               | 45 358         | 46 912         | 43 967         | 42 795         | 39 783         | 36 484         | 32 730         | 29 854         | 25 961         | 30 799         | 29 350         | 28 111         | 27 003         | 24 583         |
| Derivatives                                                                 | 30 654         | 30 200         | 30 268         | 32 365         | 36 000         | 44 770         | 45 434         | 47 039         | 56 934         | 39 111         | 51 791         | 41 647         | 39 491         | 37 025         |
| Fair value changes of hedged items in portfolio hedge of interest rate risk | -912           | -65            | 92             | 179            | 222            | 359            | 373            | 356            | 332            | 217            | 372            | 316            | 212            | 169            |
| Investments in associated undertakings and joint ventures                   | 215            | 207            | 208            | 547            | 545            | 555            | 549            | 553            | 557            | 572            | 1 377          | 2 098          | 1 620          | 1 601          |
| Intangible assets                                                           | 3 809          | 3 784          | 3 812          | 3 807          | 3 817          | 3 771          | 3 637          | 3 661          | 3 531          | 3 695          | 3 595          | 4 328          | 4 319          | 4 035          |
| Properties and equipment                                                    | 1 749          | 1 745          | 1 753          | 1 809          | 1 875          | 1 931          | 1 908          | 1 945          | 1 955          | 2 002          | 1 972          | 2 022          | 2 067          | 546            |
| Investment properties                                                       | 1 787          | 1 764          | 1 732          | 1 638          | 1 596          | 1 535          | 1 573          | 1 575          | 1 478          | 1 585          | 1 603          | 1 680          | 1 698          | 1 607          |
| Deferred tax assets                                                         | 388            | 218            | 375            | 87             | 340            | 406            | 394            | 500            | 443            | 487            | 334            | 114            | 110            | 164            |
| Current tax assets                                                          | 289            | 272            | 391            | 397            | 355            | 300            | 392            | 392            | 309            | 362            | 782            | 466            | 335            | 284            |
| Retirement benefit assets                                                   | 333            | 221            | 386            | 337            | 283            | 144            | 74             | 91             | 163            | 173            | 156            | 181            | 195            | 246            |
| Other assets                                                                | 11 899         | 8 830          | 14 989         | 13 270         | 14 557         | 13 349         | 15 301         | 17 282         | 21 223         | 12 543         | 18 316         | 18 228         | 19 335         | 14 749         |
| Prepaid expenses and accrued income                                         | 781            | 880            | 773            | 784            | 747            | 637            | 735            | 728            | 772            | 712            | 764            | 748            | 967            | 1 313          |
| Assets held for sale                                                        | 182            | 180            | 342            | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              |
| <b>Total assets</b>                                                         | <b>624 498</b> | <b>570 353</b> | <b>614 509</b> | <b>586 812</b> | <b>591 101</b> | <b>552 160</b> | <b>574 774</b> | <b>587 287</b> | <b>600 394</b> | <b>554 848</b> | <b>585 855</b> | <b>582 875</b> | <b>590 173</b> | <b>551 408</b> |
| <b>Liabilities</b>                                                          |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Deposits by credit institutions                                             | 45 472         | 26 961         | 43 467         | 32 983         | 43 431         | 23 939         | 39 076         | 46 223         | 63 308         | 32 304         | 45 308         | 43 553         | 51 634         | 42 419         |
| Deposits and borrowings from the public                                     | 221 095        | 205 801        | 210 822        | 204 627        | 198 169        | 183 431        | 189 971        | 188 451        | 173 992        | 168 725        | 168 326        | 176 543        | 176 285        | 164 958        |
| Deposits in pooled schemes and unit-linked investment contracts             | 46 704         | 48 201         | 44 638         | 43 482         | 40 824         | 37 534         | 33 811         | 31 126         | 27 378         | 31 859         | 30 274         | 29 157         | 28 120         | 25 653         |
| Liabilities to policyholders                                                | 19 116         | 19 595         | 19 175         | 19 101         | 18 805         | 18 178         | 17 199         | 17 888         | 16 736         | 19 246         | 19 051         | 18 997         | 19 067         | 18 230         |
| Debt securities in issue                                                    | 193 003        | 175 792        | 191 074        | 182 670        | 183 101        | 174 309        | 180 237        | 182 069        | 183 927        | 193 726        | 190 859        | 189 058        | 193 263        | 190 422        |
| Derivatives                                                                 | 35 093         | 31 485         | 31 726         | 32 470         | 36 786         | 47 033         | 45 308         | 49 749         | 55 386         | 42 047         | 53 742         | 44 430         | 41 448         | 39 547         |
| Fair value changes of hedged items in portfolio hedge of interest rate risk | -2 106         | 805            | 1 402          | 1 659          | 1 893          | 2 608          | 2 934          | 3 081          | 2 792          | 2 018          | 3 248          | 2 748          | 1 828          | 1 273          |
| Current tax liabilities                                                     | 506            | 354            | 498            | 110            | 186            | 305            | 187            | 146            | 500            | 742            | 304            | 223            | 386            | 414            |
| Other liabilities                                                           | 25 126         | 18 485         | 25 932         | 25 048         | 24 182         | 21 341         | 22 663         | 25 359         | 33 335         | 19 868         | 30 688         | 33 463         | 33 933         | 23 315         |
| Accrued expenses and prepaid income                                         | 1 565          | 1 334          | 1 218          | 1 250          | 1 624          | 1 404          | 1 409          | 1 337          | 1 595          | 1 476          | 1 578          | 1 471          | 1 933          | 1 696          |
| Deferred tax liabilities                                                    | 543            | 535            | 555            | 473            | 458            | 436            | 436            | 464            | 450            | 481            | 727            | 637            | 562            | 706            |
| Provisions                                                                  | 406            | 414            | 502            | 520            | 559            | 596            | 615            | 622            | 531            | 570            | 612            | 379            | 398            | 321            |
| Retirement benefit obligations                                              | 310            | 369            | 289            | 290            | 295            | 365            | 547            | 561            | 493            | 439            | 694            | 555            | 489            | 398            |
| Subordinated liabilities                                                    | 6 744          | 6 719          | 6 583          | 6 601          | 6 299          | 6 941          | 7 828          | 8 452          | 8 495          | 9 819          | 9 907          | 10 607         | 10 332         | 9 155          |
| Liabilities held for sale                                                   | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              | -              |
| <b>Total liabilities</b>                                                    | <b>593 577</b> | <b>536 850</b> | <b>577 881</b> | <b>551 284</b> | <b>556 612</b> | <b>518 420</b> | <b>542 221</b> | <b>555 528</b> | <b>568 918</b> | <b>523 320</b> | <b>555 318</b> | <b>551 821</b> | <b>559 678</b> | <b>518 507</b> |
| <b>Equity</b>                                                               |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Additional Tier 1 capital holders                                           | 750            | 750            | 750            | 749            | 749            | 748            | 750            | 750            | 750            | 748            | 750            | 750            | 750            | 750            |
| Non-controlling interests                                                   | 8              | 9              | 9              | 9              | 9              | 9              | 9              | 22             | 34             | 40             | 43             | 44             | 52             | 6              |
| Share capital                                                               | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          | 4 050          |
| Invested unrestricted equity                                                | 1 088          | 1 090          | 1 069          | 1 066          | 1 072          | 1 063          | 1 070          | 1 072          | 1 072          | 1 080          | 1 080          | 1 080          | 1 080          | 1 080          |
| Other reserves                                                              | -1 036         | -1 801         | -1 706         | -1 794         | -1 810         | -2 067         | -2 515         | -2 488         | -2 538         | -2 062         | -2 290         | -2 075         | -1 934         | -1 876         |
| Retained earnings                                                           | 26 061         | 29 405         | 32 456         | 31 448         | 30 419         | 29 937         | 29 189         | 28 353         | 28 108         | 27 672         | 26 904         | 27 205         | 26 497         | 28 891         |
| <b>Total equity</b>                                                         | <b>30 921</b>  | <b>33 503</b>  | <b>36 628</b>  | <b>35 528</b>  | <b>34 489</b>  | <b>33 740</b>  | <b>32 553</b>  | <b>31 759</b>  | <b>31 476</b>  | <b>31 528</b>  | <b>30 537</b>  | <b>31 054</b>  | <b>30 495</b>  | <b>32 901</b>  |
| <b>Total liabilities and equity</b>                                         | <b>624 498</b> | <b>570 353</b> | <b>614 509</b> | <b>586 812</b> | <b>591 101</b> | <b>552 160</b> | <b>574 774</b> | <b>587 287</b> | <b>600 394</b> | <b>554 848</b> | <b>585 855</b> | <b>582 875</b> | <b>590 173</b> | <b>551 408</b> |

## Change in net interest income (NII)

## Nordea Group

| EURm                           | Q122/Q421    | Q421/Q321    | Q321/Q221    | Q221/Q121    | Q121/Q420    | Jan-Mar 22/21 |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|---------------|
| <b>NII beginning of period</b> | <b>1 255</b> | <b>1 226</b> | <b>1 232</b> | <b>1 212</b> | <b>1 169</b> | <b>1 212</b>  |
| <b>Margin driven NII</b>       | <b>76</b>    | <b>-25</b>   | <b>-9</b>    | <b>-7</b>    | <b>40</b>    | <b>28</b>     |
| Lending margin                 | 8            | -33          | -19          | -5           | -3           | -55           |
| Deposit margin                 | 15           | 14           | 14           | 2            | 13           | 44            |
| Cost of funds                  | 53           | -6           | -4           | -4           | 30           | 39            |
| <b>Volume driven NII</b>       | <b>25</b>    | <b>19</b>    | <b>9</b>     | <b>6</b>     | <b>2</b>     | <b>59</b>     |
| Lending volume                 | 25           | 20           | 11           | 9            | 2            | 65            |
| Deposit volume                 | 0            | -1           | -2           | -3           | 0            | -6            |
| Day count                      | -24          | 0            | 12           | 12           | -24          | 0             |
| Other (incl Treasury)          | -24          | 35           | -18          | 9            | 25           | 9             |
| of which FX                    | -11          | 17           | -11          | 6            | 22           | 1             |
| <b>NII end of period</b>       | <b>1 308</b> | <b>1 255</b> | <b>1 226</b> | <b>1 232</b> | <b>1 212</b> | <b>1 308</b>  |

## Personal Banking

|                                | Q122/Q421  | Q421/Q321  | Q321/Q221  | Q221/Q121  | Q121/Q420  | Jan-Mar 22/21 |
|--------------------------------|------------|------------|------------|------------|------------|---------------|
| <b>NII beginning of period</b> | <b>556</b> | <b>573</b> | <b>569</b> | <b>561</b> | <b>535</b> | <b>561</b>    |
| <b>Margin driven NII</b>       | <b>14</b>  | <b>-23</b> | <b>-9</b>  | <b>-2</b>  | <b>-2</b>  | <b>-22</b>    |
| Lending margin                 | 7          | -30        | -15        | -4         | -10        | -44           |
| Deposit margin                 | 7          | 7          | 6          | 2          | 8          | 22            |
| <b>Volume driven NII</b>       | <b>6</b>   | <b>9</b>   | <b>10</b>  | <b>6</b>   | <b>6</b>   | <b>31</b>     |
| Lending volume                 | 6          | 9          | 11         | 8          | 6          | 34            |
| Deposit volume                 | 0          | 0          | -1         | -2         | 0          | -3            |
| Day count                      | -10        | 0          | 5          | 5          | -10        | 0             |
| Other                          | -1         | -3         | -2         | -1         | 32         | -5            |
| of which FX                    | -6         | 5          | -4         | 2          | 9          | -3            |
| <b>NII end of period</b>       | <b>565</b> | <b>556</b> | <b>573</b> | <b>569</b> | <b>561</b> | <b>565</b>    |

## Business Banking

|                                | Q122/Q421  | Q421/Q321  | Q321/Q221  | Q221/Q121  | Q121/Q420  | Jan-Mar 22/21 |
|--------------------------------|------------|------------|------------|------------|------------|---------------|
| <b>NII beginning of period</b> | <b>416</b> | <b>395</b> | <b>405</b> | <b>394</b> | <b>384</b> | <b>395</b>    |
| <b>Margin driven NII</b>       | <b>3</b>   | <b>2</b>   | <b>0</b>   | <b>-1</b>  | <b>3</b>   | <b>2</b>      |
| Lending margin                 | -2         | -3         | -4         | -1         | -1         | -10           |
| Deposit margin                 | 5          | 5          | 4          | 0          | 4          | 12            |
| <b>Volume driven NII</b>       | <b>6</b>   | <b>5</b>   | <b>4</b>   | <b>6</b>   | <b>3</b>   | <b>22</b>     |
| Lending volume                 | 6          | 6          | 4          | 7          | 3          | 23            |
| Deposit volume                 | 0          | -1         | 0          | -1         | 0          | -1            |
| Day count                      | -6         | 0          | 3          | 3          | -6         | 0             |
| Other                          | 21         | 14         | -17        | 3          | 10         | 21            |
| of which FX                    | -3         | 5          | -3         | 2          | 6          | 0             |
| <b>NII end of period</b>       | <b>440</b> | <b>416</b> | <b>395</b> | <b>405</b> | <b>394</b> | <b>440</b>    |

## Large Corporates &amp; Institutions

|                                | Q122/Q421  | Q421/Q321  | Q321/Q221  | Q221/Q121  | Q121/Q420  | Jan-Mar 22/21 |
|--------------------------------|------------|------------|------------|------------|------------|---------------|
| <b>NII beginning of period</b> | <b>247</b> | <b>228</b> | <b>231</b> | <b>240</b> | <b>226</b> | <b>240</b>    |
| <b>Margin driven NII</b>       | <b>5</b>   | <b>3</b>   | <b>4</b>   | <b>0</b>   | <b>8</b>   | <b>8</b>      |
| Lending margin                 | 3          | 1          | 0          | 0          | 8          | 1             |
| Deposit margin                 | 2          | 2          | 4          | 0          | 0          | 7             |
| <b>Volume driven NII</b>       | <b>12</b>  | <b>4</b>   | <b>-6</b>  | <b>-7</b>  | <b>-8</b>  | <b>2</b>      |
| Lending volume                 | 12         | 4          | -5         | -7         | -8         | 3             |
| Deposit volume                 | 0          | 0          | -1         | 0          | 0          | -1            |
| Day count                      | -5         | 0          | 3          | 3          | -6         | 0             |
| Other                          | 8          | 12         | -4         | -5         | 20         | 17            |
| of which FX                    | -3         | 3          | -2         | 1          | 5          | 0             |
| <b>NII end of period</b>       | <b>267</b> | <b>247</b> | <b>228</b> | <b>231</b> | <b>240</b> | <b>267</b>    |

## Asset &amp; Wealth Management

|                                | Q122/Q421 | Q421/Q321 | Q321/Q221 | Q221/Q121 | Q121/Q420 | Jan-Mar 22/21 |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|---------------|
| <b>NII beginning of period</b> | <b>20</b> | <b>19</b> | <b>19</b> | <b>19</b> | <b>17</b> | <b>19</b>     |
| <b>Margin driven NII</b>       | <b>1</b>  | <b>-1</b> | <b>0</b>  | <b>0</b>  | <b>1</b>  | <b>1</b>      |
| Lending margin                 | 0         | -1        | 0         | 0         | 0         | -2            |
| Deposit margin                 | 1         | 0         | 0         | 0         | 1         | 3             |
| <b>Volume driven NII</b>       | <b>1</b>  | <b>1</b>  | <b>1</b>  | <b>1</b>  | <b>1</b>  | <b>4</b>      |
| Lending volume                 | 1         | 1         | 1         | 1         | 1         | 5             |
| Deposit volume                 | 0         | 0         | 0         | 0         | 0         | -1            |
| Day count                      | -1        | 0         | 1         | 1         | -1        | 0             |
| Other                          | 5         | 1         | -2        | -2        | 1         | 2             |
| of which FX                    | 0         | 0         | 0         | 0         | 0         | 0             |
| <b>NII end of period</b>       | <b>26</b> | <b>20</b> | <b>19</b> | <b>19</b> | <b>19</b> | <b>26</b>     |

Net fee and commission income

|                              | Jan-Mar | Jan-Dec | Jan-Dec | Jan-Dec | Jan-Dec | Jan-Dec | Jan-Dec | Q1   | Q4   | Q3   | Q2   | Q1   | Q4   | Q3   | Q2   | Q1   | Q4   | Q3   | Q2   | Q1   | Q4   | Q3   | Q2   |
|------------------------------|---------|---------|---------|---------|---------|---------|---------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| EURm                         | 2022    | 2021    | 2020    | 2019    | 2018    | 2017    | 2016    | 2022 | 2021 | 2021 | 2021 | 2021 | 2020 | 2020 | 2020 | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 |
| Asset management commissions | 451     | 1 845   | 1 469   | 1 455   | 1 429   | 1 543   | 1 369   | 451  | 507  | 481  | 441  | 416  | 398  | 372  | 340  | 359  | 388  | 359  | 361  | 347  | 360  | 358  | 364  |
| Life and pension commissions | 74      | 273     | 263     | 251     | 239     | 313     | 306     | 74   | 73   | 68   | 68   | 64   | 70   | 64   | 61   | 68   | 66   | 62   | 61   | 62   | 64   | 54   | 59   |
| Deposit products             | 6       | 25      | 27      | 23      | 23      | 27      | 30      | 6    | 8    | 5    | 6    | 6    | 8    | 6    | 6    | 7    | 7    | 6    | 5    | 5    | 7    | 6    | 5    |
| Brokerage, securities issues | 62      | 269     | 204     | 157     | 169     | 224     | 226     | 62   | 55   | 49   | 88   | 77   | 64   | 42   | 34   | 64   | 34   | 36   | 57   | 30   | 53   | 21   | 65   |
| Custody and issuer services  | 2       | 35      | 34      | 41      | 45      | 59      | 59      | 2    | 11   | 9    | 15   | 0    | 12   | 7    | 10   | 5    | 17   | 10   | 11   | 3    | 15   | 10   | 17   |
| Payments                     | 63      | 236     | 236     | 307     | 312     | 307     | 297     | 63   | 54   | 59   | 59   | 64   | 55   | 57   | 58   | 66   | 74   | 70   | 77   | 86   | 72   | 73   | 82   |
| Cards                        | 68      | 250     | 212     | 220     | 221     | 228     | 226     | 68   | 73   | 70   | 56   | 51   | 55   | 52   | 47   | 58   | 46   | 67   | 50   | 57   | 49   | 57   | 58   |
| Lending products             | 119     | 478     | 424     | 429     | 404     | 465     | 531     | 119  | 122  | 114  | 121  | 121  | 117  | 104  | 98   | 105  | 115  | 113  | 99   | 102  | 92   | 98   | 112  |
| Guarantees                   | 27      | 102     | 89      | 111     | 107     | 143     | 161     | 27   | 29   | 25   | 23   | 25   | 23   | 23   | 21   | 22   | 31   | 34   | 22   | 24   | 22   | 31   | 30   |
| Other                        | -2      | -18     | 1       | 17      | 11      | 60      | 33      | -2   | -12  | -10  | 1    | 3    | -10  | 2    | -2   | 11   | -3   | -1   | 0    | 21   | -14  | -5   | 8    |
| Total                        | 870     | 3 495   | 2 959   | 3 011   | 2 960   | 3 369   | 3 238   | 870  | 920  | 870  | 878  | 827  | 792  | 729  | 673  | 765  | 775  | 756  | 743  | 737  | 720  | 703  | 800  |

Other expenses

|                                                        | Jan-Mar | Jan-Dec | Jan-Dec | Jan-Dec | Jan-Dec | Jan-Dec | Jan-Dec | Q1   | Q4   | Q3   | Q2   | Q1   | Q4   | Q3   | Q2   | Q1   | Q4   | Q3   | Q2   | Q1   | Q4   | Q3   | Q2   |
|--------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| EURm                                                   | 2022    | 2021    | 2020    | 2019    | 2018    | 2017    | 2016    | 2022 | 2021 | 2021 | 2021 | 2021 | 2020 | 2020 | 2020 | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 |
| Information technology                                 | -125    | -522    | -490    | -530    | -489    | -565    | -573    | -125 | -145 | -131 | -122 | -124 | -151 | -97  | -122 | -120 | -140 | -125 | -137 | -128 | -120 | -121 | -119 |
| Marketing and representation                           | -11     | -44     | -46     | -59     | -61     | -66     | -79     | -11  | -16  | -9   | -12  | -7   | -21  | -8   | -8   | -9   | -20  | -13  | -14  | -12  | -26  | -10  | -12  |
| Postage, transportation, telephone and office expenses | -12     | -48     | -57     | -66     | -79     | -101    | -125    | -12  | -9   | -12  | -13  | -14  | -16  | -13  | -13  | -15  | -16  | -15  | -17  | -18  | -20  | -19  | -22  |
| Rents, premises and real estate                        | -31     | -97     | -128    | -150    | -268    | -309    | -309    | -31  | -21  | -23  | -27  | -26  | -32  | -35  | -34  | -27  | -64  | -29  | -27  | -30  | -83  | -71  | -84  |
| Professional services                                  | -26     | -104    | -123    | -154    | -184    | -261    | -226    | -26  | -31  | -13  | -29  | -31  | -40  | -30  | -27  | -26  | -52  | -45  | -31  | -43  | -65  | -35  | -41  |
| Market data services                                   | -23     | -84     | -89     | -92     | -84     | -84     | -66     | -23  | -18  | -21  | -23  | -22  | -21  | -22  | -22  | -24  | -23  | -24  | -21  | -22  | -22  | -20  | -20  |
| Other                                                  | -38     | -103    | -151    | -273    | -286    | -236    | -268    | -38  | -1   | -28  | -36  | -38  | -38  | -40  | -27  | -46  | -58  | -115 | -54  | -135 | -53  | -46  | -52  |
| Total                                                  | -266    | -1 002  | -1 084  | -1 324  | -1 451  | -1 622  | -1 646  | -266 | -241 | -237 | -262 | -262 | -319 | -245 | -253 | -267 | -373 | -366 | -301 | -388 | -389 | -322 | -350 |

## Net loan losses

|                                                                 | Q1<br>2022 | Q4<br>2021  | Q3<br>2021 | Q2<br>2021  | Q1<br>2021 | Jan-Dec<br>2021 | Q4<br>2020 | Q3<br>2020 | Q2<br>2020  | Q1<br>2020  | Jan-Dec<br>2020 | Q4<br>2019  | Q3<br>2019  | Q2<br>2019 | Q1<br>2019 | Jan-Dec<br>2019 |
|-----------------------------------------------------------------|------------|-------------|------------|-------------|------------|-----------------|------------|------------|-------------|-------------|-----------------|-------------|-------------|------------|------------|-----------------|
| <b>EURm</b>                                                     |            |             |            |             |            |                 |            |            |             |             |                 |             |             |            |            |                 |
| Net loan losses, stage 1                                        | -20        | 31          | -4         | 91          | -6         | 112             | -11        | 79         | -200        | -23         | -155            | 4           | -35         | 14         | -1         | -18             |
| Net loan losses, stage 2                                        | -15        | 43          | 0          | 44          | 16         | 103             | 3          | -15        | -201        | 13          | -200            | -8          | -49         | -3         | -9         | -69             |
| <b>Net loan losses, non-defaulted</b>                           | <b>-35</b> | <b>74</b>   | <b>-4</b>  | <b>135</b>  | <b>10</b>  | <b>215</b>      | <b>-8</b>  | <b>64</b>  | <b>-401</b> | <b>-10</b>  | <b>-355</b>     | <b>-4</b>   | <b>-84</b>  | <b>11</b>  | <b>-10</b> | <b>-87</b>      |
| <b>Stage 3, defaulted</b>                                       |            |             |            |             |            |                 |            |            |             |             |                 |             |             |            |            |                 |
| Net loan losses, individually assessed, collectively calculated | 56         | -45         | 25         | -58         | 10         | -68             | 43         | -3         | -80         | -87         | -127            | -9          | -40         | 8          | -7         | -48             |
| Realised loan losses                                            | -367       | -188        | -58        | -145        | -102       | -493            | -228       | -151       | -125        | -69         | -573            | -148        | -75         | -144       | -85        | -452            |
| Decrease in provisions to cover realised loan losses            | 323        | 110         | 17         | 73          | 64         | 264             | 130        | 119        | 90          | 38          | 377             | 98          | 49          | 108        | 66         | 321             |
| Recoveries on previous realised loan losses                     | 16         | 9           | 20         | 17          | 7          | 53              | 6          | 7          | 6           | 31          | 50              | 25          | 8           | 7          | 7          | 47              |
| Reimbursement right                                             | 4          | 1           | -3         | 3           | 0          | 1               | 1          | 0          | 0           | -1          | 0               | -1          | -12         | 2          | 14         | 3               |
| New/increase in provisions                                      | -166       | -81         | -28        | -89         | -211       | -409            | -91        | -90        | -253        | -167        | -601            | -150        | -222        | -119       | -80        | -571            |
| Reversals of provisions                                         | 97         | 39          | 27         | 94          | 159        | 319             | 89         | 56         | 65          | 111         | 321             | 87          | 45          | 66         | 53         | 251             |
| <b>Net loan losses, defaulted</b>                               | <b>-37</b> | <b>-155</b> | <b>0</b>   | <b>-105</b> | <b>-73</b> | <b>-333</b>     | <b>-50</b> | <b>-62</b> | <b>-297</b> | <b>-144</b> | <b>-553</b>     | <b>-98</b>  | <b>-247</b> | <b>-72</b> | <b>-32</b> | <b>-449</b>     |
| <b>Net loan losses</b>                                          | <b>-72</b> | <b>-81</b>  | <b>-4</b>  | <b>30</b>   | <b>-63</b> | <b>-118</b>     | <b>-58</b> | <b>2</b>   | <b>-698</b> | <b>-154</b> | <b>-908</b>     | <b>-102</b> | <b>-331</b> | <b>-61</b> | <b>-42</b> | <b>-536</b>     |

## Key ratios

|                                                  | Q1<br>2022 | Q4<br>2021 | Q3<br>2021 | Q2<br>2021 | Q1<br>2021 | Jan-Dec<br>2021 | Q4<br>2020 | Q3<br>2020 | Q2<br>2020 | Q1<br>2020 | Jan-Dec<br>2020 | Q4<br>2019 | Q3<br>2019 | Q2<br>2019 | Q1<br>2019 | Jan-Dec<br>2019 |
|--------------------------------------------------|------------|------------|------------|------------|------------|-----------------|------------|------------|------------|------------|-----------------|------------|------------|------------|------------|-----------------|
| Loan loss ratio, amortised cost, bp <sup>1</sup> | 0          | 12         | 1          | -5         | 10         | 4               | 9          | 0          | 115        | 26         | 35              | 17         | 55         | 10         | 7          | 22              |
| - of which stage 1                               | 3          | -5         | 1          | -14        | 1          | -4              | 2          | -13        | 33         | 4          | 6               | -1         | 6          | -2         | 0          | 1               |
| - of which stage 2                               | 2          | -6         | 0          | -7         | -3         | -4              | -1         | 3          | 33         | -2         | 8               | 1          | 8          | 0          | 2          | 3               |
| - of which stage 3                               | -5         | 23         | 0          | 16         | 12         | 12              | 8          | 10         | 49         | 24         | 21              | 17         | 41         | 12         | 5          | 18              |

<sup>1</sup> Excluding items affecting comparability.

Total net loan losses excluding items affecting comparability amounts to EUR 49m with net loan losses at EUR 11m in stage1, net reversals at EUR -37m in stage 2 and net loan losses at EUR 75m in stage 3.

# Nordea

## Personal Banking

First-Quarter Factbook 2022



## Personal Banking - Financial highlights

| EURm                                       | Q122        | Q421        | Q321        | Q221        | Q121        | Chg %      |             | Chg local curr. % |            |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------------|------------|
|                                            |             |             |             |             |             | Q1/Q1      | Q1/Q4       | Q1/Q1             | Q1/Q4      |
| Net interest income                        | 565         | 556         | 573         | 569         | 561         | 1%         | 2%          | 1%                | 3%         |
| Net fee and commission income              | 301         | 324         | 316         | 301         | 282         | 7%         | -7%         | 8%                | -6%        |
| Net result from items at fair value        | 57          | 34          | 32          | 51          | 32          | 78%        | 68%         | 70%               | 81%        |
| Equity method & other income               | 2           | -1          | 1           | 10          | 4           |            |             |                   |            |
| <b>Total operating income</b>              | <b>925</b>  | <b>913</b>  | <b>922</b>  | <b>931</b>  | <b>879</b>  | <b>5%</b>  | <b>1%</b>   | <b>6%</b>         | <b>3%</b>  |
| <b>Total operating expenses</b>            | <b>-509</b> | <b>-455</b> | <b>-451</b> | <b>-447</b> | <b>-509</b> | <b>0%</b>  | <b>12%</b>  | <b>0%</b>         | <b>13%</b> |
| <b>Profit before loan losses</b>           | <b>416</b>  | <b>458</b>  | <b>471</b>  | <b>484</b>  | <b>370</b>  | <b>12%</b> | <b>-9%</b>  | <b>13%</b>        | <b>-8%</b> |
| Net loan losses and similar net result     | -13         | -10         | -1          | 2           | -7          |            |             |                   |            |
| <b>Operating profit</b>                    | <b>403</b>  | <b>448</b>  | <b>470</b>  | <b>486</b>  | <b>363</b>  | <b>11%</b> | <b>-10%</b> | <b>12%</b>        | <b>-9%</b> |
| Cost-to-income ratio <sup>1</sup> , %      | 50          | 52          | 51          | 49          | 53          |            |             |                   |            |
| Return on capital at risk <sup>1</sup> , % | 18          | 17          | 18          | 19          | 16          |            |             |                   |            |
| Economic capital (EC)                      | 7 909       | 7 750       | 7 769       | 7 759       | 7 603       |            |             |                   |            |
| Risk exposure amount (REA)                 | 46 968      | 46 603      | 46 937      | 47 008      | 46 464      |            |             |                   |            |
| Number of employees (FTEs)                 | 6 893       | 6 839       | 6 950       | 7 007       | 6 965       | -1%        | 1%          |                   |            |

| Personal Banking - Volumes |              |              |              |              |              | Chg %     |           | Chg local curr. % |           |
|----------------------------|--------------|--------------|--------------|--------------|--------------|-----------|-----------|-------------------|-----------|
| EURbn                      | Q122         | Q421         | Q321         | Q221         | Q121         | Q1/Q1     | Q1/Q4     | Q1/Q1             | Q1/Q4     |
|                            |              |              |              |              |              |           |           |                   |           |
| Mortgage lending           | 152.9        | 150.6        | 148.5        | 146.1        | 143.6        | 6%        | 2%        | 6%                | 1%        |
| Other lending              | 21.1         | 20.9         | 21.1         | 20.9         | 20.7         | 2%        | 1%        | 1%                | 0%        |
| <b>Total lending</b>       | <b>174.0</b> | <b>171.5</b> | <b>169.6</b> | <b>167.0</b> | <b>164.3</b> | <b>6%</b> | <b>1%</b> | <b>5%</b>         | <b>1%</b> |
| <b>Total deposits</b>      | <b>86.8</b>  | <b>85.5</b>  | <b>85.7</b>  | <b>85.8</b>  | <b>83.5</b>  | <b>4%</b> | <b>2%</b> | <b>4%</b>         | <b>1%</b> |

<sup>1</sup> With amortised resolution fees.

## Personal Banking - Net interest income

| EURm        | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|-------------|------|------|------|------|------|-------|-------|-------------------|-------|
|             |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| PeB Denmark | 155  | 153  | 153  | 145  | 145  | 7%    | 1%    | 7%                | 1%    |
| PeB Finland | 108  | 97   | 101  | 98   | 99   | 9%    | 11%   | 9%                | 11%   |
| PeB Norway  | 121  | 109  | 121  | 130  | 119  | 2%    | 11%   | -1%               | 10%   |
| PeB Sweden  | 186  | 202  | 199  | 198  | 201  | -7%   | -8%   | -4%               | -4%   |
| PeB Other   | -5   | -5   | -1   | -2   | -3   |       |       |                   |       |

## Personal Banking - Net fee and commission income

| EURm        | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|-------------|------|------|------|------|------|-------|-------|-------------------|-------|
|             |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| PeB Denmark | 75   | 83   | 84   | 83   | 74   | 1%    | -10%  | 1%                | -11%  |
| PeB Finland | 94   | 98   | 97   | 90   | 88   | 7%    | -4%   | 7%                | -4%   |
| PeB Norway  | 25   | 27   | 23   | 23   | 22   | 14%   | -7%   | 9%                | -11%  |
| PeB Sweden  | 107  | 116  | 113  | 106  | 99   | 8%    | -8%   | 12%               | -4%   |
| PeB Other   | 0    | 0    | -1   | -1   | -1   |       |       |                   |       |

## Personal Banking - Net loan losses and similar net result

| EURm        | Q122 | Q421 | Q321 | Q221 | Q121 |
|-------------|------|------|------|------|------|
| PeB Denmark | 9    | 20   | 18   | 33   | 13   |
| PeB Finland | -14  | -20  | -9   | -20  | -14  |
| PeB Norway  | -1   | -5   | -4   | 0    | -2   |
| PeB Sweden  | -6   | -4   | -4   | -8   | -7   |
| PeB Other   | -1   | -1   | -2   | -3   | 3    |

## Volumes

## Personal Banking Denmark

| EURbn                 | Q122        | Q421        | Q321        | Q221        | Q121        | Chg %      |           | Chg local curr. % |           |
|-----------------------|-------------|-------------|-------------|-------------|-------------|------------|-----------|-------------------|-----------|
|                       |             |             |             |             |             | Q1/Q1      | Q1/Q4     | Q1/Q1             | Q1/Q4     |
| Mortgage lending      | 36.3        | 35.9        | 35.2        | 34.5        | 33.9        | 7%         | 1%        | 7%                | 1%        |
| Other lending         | 8.6         | 8.5         | 8.6         | 8.5         | 8.5         | 1%         | 1%        | 1%                | 1%        |
| <b>Total lending</b>  | <b>44.9</b> | <b>44.4</b> | <b>43.8</b> | <b>43.0</b> | <b>42.4</b> | <b>6%</b>  | <b>1%</b> | <b>6%</b>         | <b>1%</b> |
| <b>Total deposits</b> | <b>21.4</b> | <b>21.4</b> | <b>21.5</b> | <b>21.9</b> | <b>22.1</b> | <b>-3%</b> | <b>0%</b> | <b>-3%</b>        | <b>0%</b> |

## Personal Banking Finland

| EURbn                 | Q122        | Q421        | Q321        | Q221        | Q121        | Q1/Q1     | Q1/Q4     | Q1/Q1     | Q1/Q4     |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-----------|-----------|-----------|-----------|
| Mortgage lending      | 30.7        | 30.4        | 30.0        | 29.6        | 29.2        | 5%        | 1%        | 5%        | 1%        |
| Other lending         | 6.2         | 6.2         | 6.3         | 6.3         | 6.3         | -2%       | 0%        | -2%       | 0%        |
| <b>Total lending</b>  | <b>36.9</b> | <b>36.6</b> | <b>36.3</b> | <b>35.9</b> | <b>35.5</b> | <b>4%</b> | <b>1%</b> | <b>4%</b> | <b>1%</b> |
| <b>Total deposits</b> | <b>26.3</b> | <b>25.9</b> | <b>26.1</b> | <b>25.7</b> | <b>25.0</b> | <b>5%</b> | <b>2%</b> | <b>5%</b> | <b>2%</b> |

## Personal Banking Norway

| EURbn                 | Q122        | Q421        | Q321        | Q221        | Q121        | Q1/Q1     | Q1/Q4     | Q1/Q1     | Q1/Q4     |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-----------|-----------|-----------|-----------|
| Mortgage lending      | 37.0        | 35.7        | 35.0        | 34.5        | 34.5        | 7%        | 4%        | 4%        | 0%        |
| Other lending         | 2.7         | 2.7         | 2.7         | 2.6         | 2.6         | 4%        | 0%        | 0%        | 0%        |
| <b>Total lending</b>  | <b>39.7</b> | <b>38.4</b> | <b>37.7</b> | <b>37.1</b> | <b>37.1</b> | <b>7%</b> | <b>3%</b> | <b>4%</b> | <b>0%</b> |
| <b>Total deposits</b> | <b>11.3</b> | <b>10.8</b> | <b>10.7</b> | <b>10.9</b> | <b>10.4</b> | <b>9%</b> | <b>5%</b> | <b>5%</b> | <b>2%</b> |

## Personal Banking Sweden

| EURbn                 | Q122        | Q421        | Q321        | Q221        | Q121        | Q1/Q1     | Q1/Q4     | Q1/Q1     | Q1/Q4     |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-----------|-----------|-----------|-----------|
| Mortgage lending      | 49.0        | 48.5        | 48.2        | 47.4        | 46.0        | 7%        | 1%        | 8%        | 2%        |
| Other lending         | 3.6         | 3.6         | 3.6         | 3.6         | 3.4         | 6%        | 0%        | 9%        | 0%        |
| <b>Total lending</b>  | <b>52.6</b> | <b>52.1</b> | <b>51.8</b> | <b>51.0</b> | <b>49.4</b> | <b>6%</b> | <b>1%</b> | <b>8%</b> | <b>2%</b> |
| <b>Total deposits</b> | <b>27.9</b> | <b>27.4</b> | <b>27.4</b> | <b>27.3</b> | <b>26.0</b> | <b>7%</b> | <b>2%</b> | <b>8%</b> | <b>3%</b> |

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## Business Banking

First-Quarter Factbook 2022



## Business Banking - Financial highlights

| EURm                                       | Q122        | Q421        | Q321        | Q221        | Q121        | Chg %      |            | Chg local curr. % |            |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|------------|------------|-------------------|------------|
|                                            |             |             |             |             |             | Q1/Q1      | Q1/Q4      | Q1/Q1             | Q1/Q4      |
| Net interest income                        | 440         | 416         | 395         | 405         | 394         | 12%        | 6%         | 12%               | 6%         |
| Net fee and commission income              | 164         | 170         | 161         | 153         | 160         | 3%         | -4%        | 3%                | -2%        |
| Net result from items at fair value        | 101         | 89          | 70          | 77          | 74          | 36%        | 13%        | 36%               | 13%        |
| Equity method & other income               | 10          | 7           | 9           | 9           | 9           |            |            |                   |            |
| <b>Total operating income</b>              | <b>715</b>  | <b>682</b>  | <b>635</b>  | <b>644</b>  | <b>637</b>  | <b>12%</b> | <b>5%</b>  | <b>12%</b>        | <b>5%</b>  |
| <b>Total operating expenses</b>            | <b>-350</b> | <b>-295</b> | <b>-290</b> | <b>-278</b> | <b>-336</b> | <b>4%</b>  | <b>19%</b> | <b>4%</b>         | <b>20%</b> |
| <b>Profit before loan losses</b>           | <b>365</b>  | <b>387</b>  | <b>345</b>  | <b>366</b>  | <b>301</b>  | <b>21%</b> | <b>-6%</b> | <b>21%</b>        | <b>-5%</b> |
| Net loan losses and similar net result     | -11         | -27         | 16          | 30          | -15         |            |            |                   |            |
| <b>Operating profit</b>                    | <b>354</b>  | <b>360</b>  | <b>361</b>  | <b>396</b>  | <b>286</b>  | <b>24%</b> | <b>-2%</b> | <b>25%</b>        | <b>-2%</b> |
| Cost-to-income ratio <sup>1</sup> , %      | 42          | 45          | 48          | 45          | 46          |            |            |                   |            |
| Return on capital at risk <sup>1</sup> , % | 18          | 15          | 15          | 17          | 15          |            |            |                   |            |
| Economic capital (EC)                      | 6 894       | 6 867       | 6 785       | 6 838       | 6 856       |            |            |                   |            |
| Risk exposure amount (REA)                 | 43 424      | 43 200      | 43 707      | 44 014      | 43 698      |            |            |                   |            |
| Number of employees (FTEs)                 | 4 037       | 4 070       | 4 124       | 4 213       | 4 337       | -7%        | -1%        |                   |            |

## Business Banking - Volumes

| EURbn          | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|----------------|------|------|------|------|------|-------|-------|-------------------|-------|
|                |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| Total lending  | 99.9 | 97.8 | 96.0 | 94.5 | 93.7 | 7%    | 2%    | 6%                | 1%    |
| Total deposits | 53.9 | 55.9 | 53.1 | 52.7 | 50.5 | 7%    | -4%   | 6%                | -4%   |

<sup>1</sup> With amortised resolution fees.

## Business Banking - Net interest income

| EURm       | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|------------|------|------|------|------|------|-------|-------|-------------------|-------|
|            |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| BB Denmark | 91   | 92   | 91   | 85   | 85   | 7%    | -1%   | 7%                | 0%    |
| BB Finland | 121  | 98   | 96   | 105  | 108  | 12%   | 23%   | 12%               | 23%   |
| BB Norway  | 120  | 115  | 104  | 107  | 101  | 19%   | 4%    | 15%               | 4%    |
| BB Sweden  | 104  | 108  | 100  | 100  | 98   | 6%    | -4%   | 9%                | 0%    |
| Other      | 4    | 3    | 4    | 8    | 2    |       |       |                   |       |

## Business Banking - Net fee and commission income

| EURm       | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|------------|------|------|------|------|------|-------|-------|-------------------|-------|
|            |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| BB Denmark | 33   | 31   | 30   | 27   | 33   | 0%    | 6%    | 0%                | 6%    |
| BB Finland | 53   | 55   | 55   | 52   | 51   | 4%    | -4%   | 4%                | -4%   |
| BB Norway  | 32   | 31   | 29   | 29   | 31   | 3%    | 3%    | 0%                | 7%    |
| BB Sweden  | 60   | 64   | 57   | 58   | 58   | 3%    | -6%   | 7%                | -2%   |
| Other      | -14  | -11  | -10  | -13  | -13  |       |       |                   |       |

## Business Banking - Net loan losses and similar net result

| EURm       | Q122 | Q421 | Q321 | Q221 | Q121 |
|------------|------|------|------|------|------|
| BB Denmark | 7    | -2   | 15   | 25   | 1    |
| BB Finland | -15  | -27  | 2    | -7   | -11  |
| BB Norway  | 2    | 5    | -6   | 12   | 0    |
| BB Sweden  | -9   | -1   | 6    | 1    | -7   |
| Other      | 4    | -2   | -1   | -1   | 2    |

## Business Banking - Lending

| EURbn      | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|------------|------|------|------|------|------|-------|-------|-------------------|-------|
|            |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| BB Denmark | 25.7 | 26.3 | 25.9 | 25.8 | 26.2 | -2%   | -2%   | -2%               | -2%   |
| BB Finland | 20.4 | 20.1 | 19.9 | 19.8 | 19.7 | 4%    | 1%    | 4%                | 1%    |
| BB Norway  | 25.1 | 24.0 | 23.1 | 22.4 | 22.4 | 12%   | 5%    | 9%                | 1%    |
| BB Sweden  | 28.6 | 27.4 | 27.1 | 26.5 | 25.4 | 13%   | 4%    | 13%               | 5%    |
| Other      | 0.1  | 0.0  | 0.0  | 0.0  | 0.0  |       |       |                   |       |

## Business Banking - Deposits

| EURbn      | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       | Chg local curr. % |       |
|------------|------|------|------|------|------|-------|-------|-------------------|-------|
|            |      |      |      |      |      | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| BB Denmark | 9.2  | 9.6  | 9.6  | 9.6  | 9.1  | 1%    | -4%   | 1%                | -4%   |
| BB Finland | 15.5 | 15.5 | 14.5 | 14.7 | 14.4 | 8%    | 0%    | 8%                | 0%    |
| BB Norway  | 10.8 | 10.8 | 10.3 | 9.8  | 9.7  | 11%   | 0%    | 6%                | -4%   |
| BB Sweden  | 18.4 | 19.9 | 18.6 | 18.6 | 17.3 | 6%    | -8%   | 8%                | -7%   |
| Other      | 0.0  | 0.1  | 0.1  | 0.0  | 0.0  |       |       |                   |       |

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## Large Corporates & Institutions

First-Quarter Factbook 2022



## Large Corporates &amp; Institutions - Financial highlights

| EURm                                       | Q122        | Q421        | Q321        | Q221        | Q121        | Chg %       |            |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|
|                                            |             |             |             |             |             | Q1/Q1       | Q1/Q4      |
| Net interest income                        | 267         | 247         | 228         | 231         | 240         | 11%         | 8%         |
| Net fee and commission income              | 129         | 119         | 115         | 167         | 140         | -8%         | 8%         |
| Net result from items at fair value        | 133         | 86          | 91          | 107         | 238         | -44%        | 55%        |
| Equity method & other income               | 0           | 2           | 0           | 0           | 1           |             |            |
| <b>Total operating income</b>              | <b>529</b>  | <b>454</b>  | <b>434</b>  | <b>505</b>  | <b>619</b>  | <b>-15%</b> | <b>17%</b> |
| <b>Total operating expenses</b>            | <b>-275</b> | <b>-175</b> | <b>-173</b> | <b>-174</b> | <b>-274</b> | <b>0%</b>   | <b>57%</b> |
| <b>Profit before loan losses</b>           | <b>254</b>  | <b>279</b>  | <b>261</b>  | <b>331</b>  | <b>345</b>  | <b>-26%</b> | <b>-9%</b> |
| Net loan losses and similar net result     | 29          | -12         | 10          | 12          | -27         |             |            |
| <b>Operating profit</b>                    | <b>283</b>  | <b>267</b>  | <b>271</b>  | <b>343</b>  | <b>318</b>  | <b>-11%</b> | <b>6%</b>  |
| Cost-to-income ratio <sup>1</sup> , %      | 38          | 44          | 46          | 39          | 32          |             |            |
| Return on capital at risk <sup>1</sup> , % | 19          | 13          | 13          | 17          | 21          |             |            |
| Economic capital (EC)                      | 5 942       | 5 655       | 5 505       | 5 580       | 5 866       |             |            |
| Risk exposure amount (REA)                 | 43 477      | 41 333      | 40 509      | 40 518      | 42 095      |             |            |
| Number of employees (FTEs)                 | 1 213       | 1 210       | 1 291       | 1 326       | 1 384       | -12%        | 0%         |

<sup>1</sup> With amortised resolution fees.Large Corporates & Institutions - Volumes<sup>2</sup>

| EURbn          | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       |
|----------------|------|------|------|------|------|-------|-------|
|                |      |      |      |      |      | Q1/Q1 | Q1/Q4 |
| Total lending  | 49.8 | 46.5 | 43.7 | 43.9 | 45.0 | 11%   | 7%    |
| Total deposits | 56.9 | 49.8 | 49.8 | 48.5 | 43.6 | 31%   | 14%   |

## Large Corporates &amp; Institutions - Net interest income

| EURm    | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       |
|---------|------|------|------|------|------|-------|-------|
|         |      |      |      |      |      | Q1/Q1 | Q1/Q4 |
| Denmark | 39   | 38   | 34   | 36   | 35   | 11%   | 3%    |
| Finland | 48   | 36   | 36   | 41   | 50   | -4%   | 33%   |
| Norway  | 72   | 73   | 71   | 73   | 74   | -3%   | -1%   |
| Sweden  | 97   | 89   | 83   | 75   | 71   | 37%   | 9%    |
| Other   | 11   | 11   | 4    | 6    | 10   |       |       |

## Large Corporates &amp; Institutions - Net fee and commission income

| EURm    | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       |
|---------|------|------|------|------|------|-------|-------|
|         |      |      |      |      |      | Q1/Q1 | Q1/Q4 |
| Denmark | 31   | 33   | 23   | 51   | 31   | 0%    | -6%   |
| Finland | 35   | 29   | 29   | 43   | 34   | 3%    | 21%   |
| Norway  | 26   | 26   | 23   | 28   | 36   | -28%  | 0%    |
| Sweden  | 41   | 54   | 37   | 50   | 40   | 3%    | -24%  |
| Other   | -4   | -23  | 3    | -5   | -1   |       |       |

## Large Corporates &amp; Institutions - Net loan losses and similar net result

| EURm    | Q122 | Q421 | Q321 | Q221 | Q121 |
|---------|------|------|------|------|------|
| Denmark | 0    | 5    | 5    | 3    | 11   |
| Finland | 6    | -10  | 6    | -2   | 0    |
| Norway  | 18   | -2   | -1   | 1    | -35  |
| Sweden  | 4    | -3   | -1   | 7    | -2   |
| Other   | 1    | -2   | 1    | 3    | -1   |

Large Corporates & Institutions - Lending<sup>2</sup>

| EURbn   | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       |
|---------|------|------|------|------|------|-------|-------|
|         |      |      |      |      |      | Q1/Q1 | Q1/Q4 |
| Denmark | 10.7 | 7.4  | 7.5  | 7.4  | 7.5  | 43%   | 45%   |
| Finland | 7.9  | 8.4  | 7.3  | 7.8  | 8.4  | -6%   | -6%   |
| Norway  | 12.4 | 12.1 | 12.1 | 12.2 | 13.1 | -5%   | 2%    |
| Sweden  | 17.3 | 16.9 | 15.3 | 14.9 | 14.6 | 18%   | 2%    |
| Other   | 1.5  | 1.7  | 1.5  | 1.6  | 1.4  |       |       |

Large Corporates & Institutions - Deposits<sup>2</sup>

| EURbn   | Q122 | Q421 | Q321 | Q221 | Q121 | Chg % |       |
|---------|------|------|------|------|------|-------|-------|
|         |      |      |      |      |      | Q1/Q1 | Q1/Q4 |
| Denmark | 8.0  | 7.8  | 8.8  | 9.4  | 7.1  | 13%   | 3%    |
| Finland | 15.5 | 16.1 | 15.0 | 13.4 | 12.5 | 24%   | -4%   |
| Norway  | 12.3 | 10.7 | 9.2  | 10.2 | 8.7  | 41%   | 15%   |
| Sweden  | 20.7 | 15.2 | 16.5 | 15.4 | 14.9 | 39%   | 36%   |
| Other   | 0.4  | 0.0  | 0.3  | 0.1  | 0.4  |       |       |

<sup>2</sup> Excluding repurchase and reversed security lending/borrowing agreements.

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## Asset & Wealth Management

First-Quarter Factbook 2022



## Asset &amp; Wealth Management - Financial highlights

| EURm                                       | Q122        | Q421        | Q321        | Q221        | Q121        | Chg %     |             | Chg local curr. % |             |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|-----------|-------------|-------------------|-------------|
|                                            |             |             |             |             |             | Q1/Q1     | Q1/Q4       | Q1/Q1             | Q1/Q4       |
| Net interest income                        | 26          | 20          | 19          | 19          | 19          | 37%       | 30%         | 37%               | 37%         |
| Net fee and commission income              | 283         | 311         | 287         | 262         | 252         | 12%       | -9%         | 12%               | -9%         |
| Net result from items at fair value        | -3          | 12          | 13          | 14          | 23          |           |             |                   |             |
| Equity method & other income               | 0           | 3           | 0           | 0           | 0           |           |             |                   |             |
| <b>Total operating income</b>              | <b>306</b>  | <b>346</b>  | <b>319</b>  | <b>295</b>  | <b>294</b>  | <b>4%</b> | <b>-12%</b> | <b>4%</b>         | <b>-11%</b> |
| <b>Total operating expenses</b>            | <b>-139</b> | <b>-143</b> | <b>-149</b> | <b>-120</b> | <b>-127</b> | <b>9%</b> | <b>-3%</b>  | <b>9%</b>         | <b>-2%</b>  |
| <b>Profit before loan losses</b>           | <b>167</b>  | <b>203</b>  | <b>170</b>  | <b>175</b>  | <b>167</b>  | <b>0%</b> | <b>-18%</b> | <b>0%</b>         | <b>-18%</b> |
| Net loan losses and similar net result     | -1          | 0           | 0           | 3           | -3          |           |             |                   |             |
| <b>Operating profit</b>                    | <b>166</b>  | <b>203</b>  | <b>170</b>  | <b>178</b>  | <b>164</b>  | <b>1%</b> | <b>-18%</b> | <b>1%</b>         | <b>-18%</b> |
| Cost-to-income ratio <sup>1</sup> , %      | 45          | 41          | 47          | 41          | 43          |           |             |                   |             |
| Return on capital at risk <sup>1</sup> , % | 30          | 31          | 28          | 31          | 32          |           |             |                   |             |
| Economic capital (EC)                      | 1 606       | 2 003       | 1 885       | 1 785       | 1 693       |           |             |                   |             |
| Risk exposure amount (REA)                 | 8 335       | 9 251       | 8 841       | 8 552       | 8 294       |           |             |                   |             |
| Number of employees (FTEs)                 | 2 725       | 2 711       | 2 727       | 2 744       | 2 717       | 0%        | 1%          |                   |             |

<sup>1</sup> With amortised resolution fees.

## Asset &amp; Wealth Management - Volumes

| EURbn                         | Q122  | Q421  | Q321  | Q221  | Q121  | Chg % |       | Chg local curr. % |       |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|-------------------|-------|
|                               |       |       |       |       |       | Q1/Q1 | Q1/Q4 | Q1/Q1             | Q1/Q4 |
| Assets under management (AuM) | 389.4 | 411.3 | 392.9 | 384.2 | 368.9 | 6%    | -5%   |                   |       |
| Total lending                 | 11.7  | 11.3  | 10.9  | 10.5  | 10.1  | 16%   | 4%    | 17%               | 4%    |
| Total deposits                | 11.6  | 11.6  | 11.3  | 11.0  | 10.5  | 10%   | 0%    | 11%               | 0%    |

## Asset &amp; Wealth Management - Net commission income

| EURm             | Q122       | Q421       | Q321       | Q221       | Q121       | Chg %      |            |
|------------------|------------|------------|------------|------------|------------|------------|------------|
|                  |            |            |            |            |            | Q1/Q1      | Q1/Q4      |
| PB Denmark       | , or       | 54         | 48         | 52         | 48         | -4%        | -15%       |
| PB Finland       | 46         | 48         | 48         | 46         | 44         | 5%         | -4%        |
| PB Norway        | 14         | 12         | 11         | 9          | 10         | 40%        | 17%        |
| PB Sweden        | 28         | 32         | 29         | 27         | 25         | 12%        | -13%       |
| Asset Management | 131        | 154        | 143        | 122        | 120        | 9%         | -15%       |
| Other            | 18         | 11         | 8          | 6          | 5          |            | 64%        |
| <b>Total</b>     | <b>283</b> | <b>311</b> | <b>287</b> | <b>262</b> | <b>252</b> | <b>12%</b> | <b>-9%</b> |

## Private Banking - AuM

| EURbn                        | Q122         | Q421         | Q321         | Q221         | Q121         | Chg %     |            |
|------------------------------|--------------|--------------|--------------|--------------|--------------|-----------|------------|
|                              |              |              |              |              |              | Q1/Q1     | Q1/Q4      |
| PB Denmark                   | 33.7         | 35.8         | 34.3         | 34.0         | 32.4         | 4%        | -6%        |
| PB Finland                   | 37.9         | 40.4         | 38.6         | 38.4         | 36.0         | 5%        |            |
| PB Norway                    | 11.0         | 10.9         | 10.0         | 9.8          | 9.3          | 18%       | 1%         |
| PB Sweden                    | 32.9         | 35.7         | 33.2         | 32.1         | 29.5         | 11%       | -8%        |
| <b>Private Banking total</b> | <b>115.4</b> | <b>122.7</b> | <b>116.1</b> | <b>114.2</b> | <b>107.2</b> | <b>8%</b> | <b>-6%</b> |

## Private Banking - Lending

| EURbn                        | Q122        | Q421        | Q321        | Q221        | Q121        | Chg %      |           |
|------------------------------|-------------|-------------|-------------|-------------|-------------|------------|-----------|
|                              |             |             |             |             |             | Q1/Q1      | Q1/Q4     |
| PB Denmark                   | 4.1         | 4.0         | 3.8         | 3.8         | 3.8         | 8%         | 2%        |
| PB Finland                   | 2.7         | 2.6         | 2.5         | 2.5         | 2.3         | 17%        | 4%        |
| PB Norway                    | 1.9         | 1.8         | 1.8         | 1.6         | 1.6         | 19%        | 6%        |
| PB Sweden                    | 3.0         | 2.9         | 2.8         | 2.6         | 2.4         | 25%        | 3%        |
| <b>Private Banking total</b> | <b>11.7</b> | <b>11.3</b> | <b>10.9</b> | <b>10.5</b> | <b>10.1</b> | <b>16%</b> | <b>4%</b> |

## Life &amp; Pension - Financial highlights

| EURm                          | Q122      | Q421      | Q321      | Q221      | Q121      | Q420      | Q320      | Q220      | Chg %     |            |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
|                               |           |           |           |           |           |           |           |           | Q1/Q1     | Q1/Q4      |
| AuM, EURbn                    | 62.8      | 65.1      | 61.6      | 60.1      | 57.0      | 53.2      | 48.8      | 46.9      | 10%       | -3%        |
| Premiums                      | 1.957     | 2.242     | 1.764     | 2.081     | 1.919     | 1.852     | 1.098     | 1.102     | 2%        | -13%       |
| <b>Profit drivers</b>         |           |           |           |           |           |           |           |           |           |            |
| Profit traditional products   | 4         | 9         | 7         | 6         | 7         | 11        | 8         | 5         | -45%      | -58%       |
| Profit market return products | 67        | 70        | 66        | 66        | 63        | 54        | 53        | 51        | 7%        | -4%        |
| Profit risk products          | 20        | 19        | 20        | 22        | 21        | 15        | 20        | 17        | -4%       | 2%         |
| <b>Total product result</b>   | <b>91</b> | <b>99</b> | <b>93</b> | <b>94</b> | <b>91</b> | <b>81</b> | <b>81</b> | <b>73</b> | <b>0%</b> | <b>-8%</b> |

## Profit Traditional Products

Profit from traditional products including fee contribution, profit sharing, cost result and risk result.

## Profit Market Return products

Profit from unit linked and premium guarantee products including cost result and risk result

## Profit Risk products

Profit from Pure risk products (not bundled with pension schemes) including Health &amp; Accident result.

## Life &amp; Pension - Gross written premiums by market

| EURm         | Q122         | Q421         | Q321         | Q221         | Q121         | Q420         | Q320         | Q220         |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Finland      | 442          | 371          | 322          | 428          | 448          | 340          | 261          | 212          |
| Norway       | 724          | 1            | 795          | 829          | 668          | 920          | 406          | 396          |
| Sweden       | 791          | 829          | 647          | 825          | 804          | 592          | 431          | 494          |
| Poland       |              |              |              |              |              |              |              |              |
| Other        |              |              |              |              |              |              |              |              |
| <b>Total</b> | <b>1 957</b> | <b>2 242</b> | <b>1 764</b> | <b>2 081</b> | <b>1 919</b> | <b>1 852</b> | <b>1 098</b> | <b>1 102</b> |

## Life &amp; Pension - Asset allocation

| EURbn        | Total EURbn |             |             | Net equity exposure % |      |      |
|--------------|-------------|-------------|-------------|-----------------------|------|------|
|              | Q122        | Q421        | Q321        | Q122                  | Q421 | Q321 |
| Finland      | 20.9        | 21.7        | 21.0        | 6.9                   | 5.9  | 5.6  |
| Norway       | 19.5        | 19.4        | 18.4        | 7.8                   | 7.9  | 8.3  |
| Sweden       | 22.7        | 24.0        | 22.3        | 3.8                   | 7.1  | 7.1  |
| Poland       | 0.0         | 0.0         | 0.0         |                       |      |      |
| Other        | 0.0         | 0.0         | 0.0         |                       |      |      |
| <b>Total</b> | <b>62.8</b> | <b>65.1</b> | <b>61.6</b> |                       |      |      |

## Life &amp; Pension - Guaranteed client returns per category

| EURbn                             | Finland     | Norway      | Sweden      | Poland     | Other       |
|-----------------------------------|-------------|-------------|-------------|------------|-------------|
| <b>Total Traditional AuM</b>      | <b>2.4</b>  | <b>6.9</b>  | <b>1.3</b>  | <b>0.0</b> | <b>-0.3</b> |
| of which >5%                      | 0.0         | 0.0         | 0.0         | 0.0        | 0.0         |
| of which 3-5%                     | 0.0         | 2.1         | 0.0         | 0.0        | 0.0         |
| of which 0-3%                     | 0.0         | 3.7         | 1.2         | 0.0        | 0.0         |
| of which 0 %                      | 0.0         | 0.0         | 0.0         | 0.0        | 0.0         |
| of which non-guaranteed           | 2.4         | 1.0         | 0.1         | 0.0        | -0.3        |
| <b>Total Market Return AuM</b>    | <b>18.5</b> | <b>12.6</b> | <b>21.4</b> | <b>0.0</b> | <b>0.0</b>  |
| of which guaranteed               | 0.0         | 0.0         | 1.1         | 0.0        | 0.0         |
| of which non-guaranteed           | 18.5        | 12.6        | 20.3        | 0.0        | 0.0         |
| <b>Total Asset and Management</b> | <b>20.9</b> | <b>19.5</b> | <b>22.7</b> | <b>0.0</b> | <b>-0.3</b> |

## Financial buffers

| EURm         | EURm         |              |              | % of provisions |           |           |
|--------------|--------------|--------------|--------------|-----------------|-----------|-----------|
|              | Q122         | Q421         | Q321         | Q122            | Q421      | Q321      |
| Denmark      |              |              |              |                 |           |           |
| Finland      | 1 367        | 1 315        | 1 274        | 71              | 64        | 63        |
| Norway       | 708          | 736          | 549          | 14              | 15        | 11        |
| Sweden       | 1 436        | 1 522        | 1 410        | 72              | 71        | 64        |
| <b>Total</b> | <b>3 511</b> | <b>3 573</b> | <b>3 232</b> | <b>39</b>       | <b>40</b> | <b>36</b> |

## Life &amp; Pension - Solvency position as of March 31, 2022

| EURm                         | Finland | Norway | Sweden | Life Group |
|------------------------------|---------|--------|--------|------------|
| Required solvency            | 909     | 685    | 614    | 2 388      |
| Actual solvency capital      | 1 580   | 1 413  | 1 008  | 3 504      |
| Solvency buffer              | 671     | 728    | 394    | 1 116      |
| Solvency in % of requirement | 174%    | 206%   | 164%   | 147%       |

## Life &amp; Pension - Solvency sensitivity as of March 31, 2022

| EURm                         | Finland | Norway | Sweden | Life Group |
|------------------------------|---------|--------|--------|------------|
| Solvency in % of requirement | 174%    | 206%   | 164%   | 147%       |
| Interest rates down 50bp     | 170%    | 185%   | 160%   | 147%       |
| Interest rates up 50bp       | 177%    | 229%   | 169%   | 160%       |
| Equities drop 20%            | 187%    | 196%   | 183%   | 161%       |

## Assets under management and Net flow

| EURm | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | Q3/20 | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| AuM  | 389   | 411   | 393   | 384   | 369   | 351   | 324   | 310   | 279   | 325   | 314   | 307   | 300   |
| Flow | -2.4  | 4.9   | 4.1   | 2.3   | 3.0   | 7.7   | 4.5   | 3.5   | -3.2  | 0.5   | 3.7   | 3.8   | 1.0   |

## Distribution of Assets under management

|                      | Retail funds | Private Banking | Institutional sales | Life & Pension | All products |
|----------------------|--------------|-----------------|---------------------|----------------|--------------|
| <b>Q122</b>          |              |                 |                     |                |              |
| Denmark              | 24.9         | 33.7            | 27.2                | 4.6            | 90.4         |
| Finland              | 12.7         | 37.9            | 5.8                 | 20.9           | 77.3         |
| Norway               | 4.6          | 11.0            | 6.8                 | 19.5           | 41.9         |
| Sweden               | 39.5         | 32.9            | 10.8                | 22.7           | 105.8        |
| International        | 0.0          | 0.0             | 74.2                | -0.3           | 73.9         |
| <b>All countries</b> | <b>81.7</b>  | <b>115.4</b>    | <b>124.8</b>        | <b>67.4</b>    | <b>389.4</b> |

## Net flow

| EURbn                  | Q122        | Q421       | Q321       | Q221       | Q121       | Q420       | Q320       | Q220       | Q120        | Q419       |
|------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|-------------|------------|
| Retail funds           | -1.4        | 1.8        | 0.8        | 1.4        | 1.4        | 1.7        | 0.9        | -0.2       | -1.4        | 0.4        |
| Private Banking        | 0.3         | 1.8        | 0.7        | 2.0        | 1.6        | 0.5        | 0.8        | 1.4        | 0.6         | 0.3        |
| Institutional sales    | -0.8        | -0.1       | 0.9        | -4.0       | -1.5       | 1.8        | 1.1        | -0.1       | -1.4        | -1.5       |
| Life & Pension         | 0.7         | 0.9        | 0.7        | 1.0        | 1.0        | 1.1        | 0.5        | 0.5        | 0.4         | 0.1        |
| Wholesale distribution | -1.3        | 0.5        | 1.1        | 1.8        | 0.5        | 2.6        | 1.2        | 1.8        | -1.4        | 1.1        |
| <b>Total</b>           | <b>-2.4</b> | <b>5.0</b> | <b>4.1</b> | <b>2.3</b> | <b>3.0</b> | <b>7.7</b> | <b>4.5</b> | <b>3.5</b> | <b>-3.2</b> | <b>0.5</b> |

Asset Management - Assets under management and Net flow<sup>1</sup>

| EURm                                 | Q122         | Q421         | Q321         | Q221         | Q121         |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| AuM, internal channels, EURbn        | 148.2        | 161.2        | 153.2        | 149.7        | 141.1        |
| AuM, external channels, EURbn        | 124.8        | 131.3        | 128.0        | 124.6        | 124.5        |
| <b>AuM, total, EURbn</b>             | <b>273.0</b> | <b>292.5</b> | <b>281.2</b> | <b>274.3</b> | <b>265.6</b> |
| Whereof ESG <sup>2</sup> AuM         | 175.2        | 194.6        | 176.9        | 173.9        | 167.8        |
| Net inflow, internal channels, EURbn | -1.3         | 2.5          | 1.8          | 3.0          | 2.9          |
| Net inflow, external channels, EURbn | -2.1         | 0.4          | 2.0          | -2.2         | -1.0         |
| <b>Net Inflow, total, EURbn</b>      | <b>-3.4</b>  | <b>2.9</b>   | <b>3.9</b>   | <b>0.9</b>   | <b>1.9</b>   |
| Whereof ESG <sup>2</sup> net inflow  | -2.0         | 2.9          | 3.9          | 2.4          | 2.4          |

<sup>1</sup> External channels include "Institutional sales" while internal channels include all other assets management by Asset Management.

<sup>2</sup> Articles 8 and 9 of the Sustainable Finance Disclosure Regulation.

## Asset mix

| %            | Q122 | Q421 | Q321 | Q221 | Q121 | Q420 | Q320 | Q220 | Q120 | Q419 |
|--------------|------|------|------|------|------|------|------|------|------|------|
| Equities     | 53   | 51   | 50   | 49   | 47   | 44   | 43   | 42   | 41   | 44   |
| Fixed income | 47   | 48   | 50   | 51   | 53   | 56   | 57   | 58   | 59   | 56   |
| Other        | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    |

## Group Functions

First-Quarter Factbook 2022



## Group functions

| EURm                                   | Q122        | Q421       | Q321       | Q221        | Q121       | Chg% | Q1/Q1 | Q1/Q4 |
|----------------------------------------|-------------|------------|------------|-------------|------------|------|-------|-------|
| Net interest income                    | 10          | 16         | 11         | 8           | -2         |      |       |       |
| Net fee and commission income          | -7          | -4         | -9         | -5          | -7         |      |       |       |
| Net result from items at fair value    | 7           | 26         | 18         | 29          | 3          |      |       |       |
| Equity method & other income           | 5           | 5          | 14         | 11          | -3         |      |       |       |
| <b>Total operating income</b>          | <b>15</b>   | <b>43</b>  | <b>34</b>  | <b>43</b>   | <b>-9</b>  |      |       |       |
| <b>Total operating expenses</b>        | <b>-115</b> | <b>-33</b> | <b>-35</b> | <b>-112</b> | <b>-73</b> |      |       |       |
| <b>Profit before loan losses</b>       | <b>-100</b> | <b>10</b>  | <b>-1</b>  | <b>-69</b>  | <b>-82</b> |      |       |       |
| Net loan losses and similar net result | 8           | -7         | -3         | 4           | 0          |      |       |       |
| <b>Operating profit</b>                | <b>-92</b>  | <b>3</b>   | <b>-4</b>  | <b>-65</b>  | <b>-82</b> |      |       |       |
| Economic capital (EC)                  | 1 065       | 942        | 1 181      | 1 205       | 1 355      |      |       |       |
| Risk Exposure Amount (REA)             | 11 835      | 11 519     | 12 569     | 12 130      | 13 486     |      |       |       |
| Number of employees (FTEs)             | 12 208      | 12 064     | 12 034     | 12 220      | 12 397     |      | -2%   | 1%    |

## **Risk, liquidity and capital management**

First-Quarter Factbook 2022



## Loans carrying amount to the public, by segment - 6 years

| Total loans                                        |         |      |      |      |      |      |      |
|----------------------------------------------------|---------|------|------|------|------|------|------|
| EURbn                                              | Q1 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 |
| Corporate                                          | 141     | 136  | 137  | 133  | 131  | 131  | 134  |
| Mortgage                                           | 163     | 162  | 151  | 142  | 132  | 132  | 133  |
| Consumer                                           | 26      | 25   | 25   | 25   | 25   | 26   | 28   |
| Public sector                                      | 3       | 5    | 5    | 4    | 3    | 5    | 4    |
| Total excluding reverse repos/securities borrowing | 333     | 328  | 318  | 304  | 291  | 294  | 299  |
| Reverse repos/securities borrowing*                | 19      | 17   | 12   | 19   | 17   | 16   | 19   |
| Total                                              | 352     | 345  | 330  | 323  | 308  | 310  | 318  |

\* Securities borrowing included in Reverse repos/securities borrowing from Q2 2021 and onwards, previously included in Corporate.

## Loans carrying amount to the public, by country, segment and industry, Q1 2022

| EURm                                                            | Total          | Denmark       | Finland       | Norway        | Sweden         | Russia    | Outside Nordics |
|-----------------------------------------------------------------|----------------|---------------|---------------|---------------|----------------|-----------|-----------------|
| Financial institutions                                          | 15 225         | 3 461         | 1 837         | 1 561         | 7 699          | 0         | 667             |
| Agriculture                                                     | 8 851          | 5 431         | 354           | 2 882         | 179            | 0         | 5               |
| Crops, plantations and hunting                                  | 3 518          | 3 091         | 191           | 111           | 120            | 0         | 5               |
| Animal husbandry                                                | 2 663          | 2 317         | 161           | 127           | 58             | 0         | 0               |
| Fishing and aquaculture                                         | 2 670          | 23            | 2             | 2 644         | 1              | 0         | 0               |
| Natural resources                                               | 2 797          | 197           | 916           | 1 055         | 510            | 0         | 119             |
| Paper and forest products                                       | 1 865          | 166           | 714           | 420           | 446            | 0         | 119             |
| Mining and supporting activities                                | 395            | 12            | 183           | 139           | 61             | 0         | 0               |
| Oil, gas and offshore                                           | 537            | 19            | 19            | 496           | 3              | 0         | 0               |
| Consumer staples                                                | 6 107          | 2 886         | 767           | 741           | 1 635          | 0         | 78              |
| Food processing and beverages                                   | 1 930          | 802           | 282           | 354           | 472            | 0         | 20              |
| Household and personal products                                 | 770            | 173           | 64            | 141           | 389            | 0         | 3               |
| Healthcare                                                      | 3 407          | 1 911         | 421           | 246           | 774            | 0         | 55              |
| Consumer discretionary and services                             | 13 025         | 2 361         | 2 555         | 2 707         | 5 314          | 0         | 88              |
| Consumer durables                                               | 2 382          | 190           | 361           | 173           | 1 574          | 0         | 84              |
| Media and entertainment                                         | 2 358          | 603           | 361           | 156           | 1 238          | 0         | 0               |
| Retail trade                                                    | 4 991          | 778           | 1 285         | 1 250         | 1 674          | 0         | 4               |
| Air transportation                                              | 251            | 53            | 44            | 88            | 66             | 0         | 0               |
| Accommodation and leisure                                       | 2 274          | 649           | 476           | 624           | 525            | 0         | 0               |
| Telecommunication services                                      | 769            | 88            | 28            | 416           | 237            | 0         | 0               |
| Industrials                                                     | 34 004         | 7 621         | 7 062         | 9 461         | 9 468          | 71        | 321             |
| Materials                                                       | 2 009          | 593           | 450           | 333           | 569            | 36        | 28              |
| Capital goods                                                   | 4 211          | 763           | 1 751         | 218           | 1 355          | 0         | 124             |
| Commercial and professional services                            | 6 478          | 1 899         | 866           | 1 913         | 1 671          | 0         | 129             |
| Construction                                                    | 9 646          | 1 403         | 1 372         | 4 693         | 2 176          | 0         | 2               |
| Wholesale trade                                                 | 6 677          | 2 153         | 1 287         | 985           | 2 225          | 0         | 27              |
| Land transportation                                             | 2 881          | 392           | 884           | 839           | 724            | 35        | 7               |
| IT services                                                     | 2 102          | 418           | 452           | 480           | 748            | 0         | 4               |
| Maritime                                                        | 6 666          | 360           | 195           | 5 541         | 152            | 0         | 418             |
| Ship building                                                   | 269            | 0             | 64            | 205           | 0              | 0         | 0               |
| Shipping                                                        | 5 779          | 192           | 41            | 4 986         | 142            | 0         | 418             |
| Maritime services                                               | 618            | 168           | 90            | 350           | 10             | 0         | 0               |
| Utilities and public service                                    | 8 464          | 1 578         | 3 319         | 2 191         | 1 375          | 0         | 1               |
| Utilities distribution                                          | 4 751          | 1 127         | 1 617         | 1 141         | 866            | 0         | 0               |
| Power production                                                | 2 678          | 83            | 1 548         | 849           | 198            | 0         | 0               |
| Public services                                                 | 1 035          | 368           | 154           | 201           | 311            | 0         | 1               |
| Real estate                                                     | 45 264         | 9 163         | 7 694         | 10 268        | 18 011         | 0         | 128             |
| Commercial real estate                                          | 25 103         | 4 209         | 4 230         | 8 582         | 7 954          | 0         | 128             |
| Tenant-owned associations and residential real estate companies | 20 161         | 4 954         | 3 464         | 1 686         | 10 057         | 0         | 0               |
| Other industries                                                | 1 026          | 462           | 0             | 131           | 432            | 0         | 1               |
|                                                                 | 0              | 0             | 0             | 0             | 0              | 0         | 0               |
| <b>Total Corporate</b>                                          | <b>141 429</b> | <b>33 520</b> | <b>24 699</b> | <b>36 538</b> | <b>44 775</b>  | <b>71</b> | <b>1 826</b>    |
| Housing loans                                                   | 162 503        | 37 341        | 33 574        | 38 593        | 52 995         | 0         | 0               |
| Collateralised lending                                          | 19 519         | 8 204         | 6 447         | 2 663         | 2 205          | 0         | 0               |
| Non-Collateralised lending                                      | 6 062          | 1 151         | 2 076         | 416           | 2 419          | 0         | 0               |
| <b>Household</b>                                                | <b>188 084</b> | <b>46 696</b> | <b>42 097</b> | <b>41 672</b> | <b>57 619</b>  | <b>0</b>  | <b>0</b>        |
| <b>Public sector</b>                                            | <b>3 589</b>   | <b>752</b>    | <b>778</b>    | <b>20</b>     | <b>2 039</b>   | <b>0</b>  | <b>0</b>        |
| <b>Reversed repos/securities borrowing</b>                      | <b>18 800</b>  | <b>0</b>      | <b>18 800</b> | <b>0</b>      | <b>0</b>       | <b>0</b>  | <b>0</b>        |
| <b>Lending to the public by country</b>                         | <b>351 902</b> | <b>80 968</b> | <b>86 374</b> | <b>78 230</b> | <b>104 433</b> | <b>71</b> | <b>1 826</b>    |
| <b>of which fair value</b>                                      | <b>75 312</b>  | <b>56 454</b> | <b>18 840</b> | <b>17</b>     | <b>0</b>       | <b>0</b>  | <b>0</b>        |

Loans related to respectively Russia (EUR 71m) and the Baltics (EUR 138m), legally booked in Sweden are moved from Sweden to Russia and outside Nordics.

Industry distribution within the corporate portfolio as of Q1 2022 is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes rather than publicly available NACE codes.

## Loans carrying amount to the public, by country, segment and industry, Q4 2021

| EURm                                                            | Total          | Denmark       | Finland       | Norway        | Sweden         | Russia    | Outside Nordics |
|-----------------------------------------------------------------|----------------|---------------|---------------|---------------|----------------|-----------|-----------------|
| Financial institutions                                          | 13 826         | 2 742         | 1 745         | 1 380         | 6 769          | 0         | 1 190           |
| Agriculture                                                     | 8 668          | 5 422         | 346           | 2 719         | 176            | 0         | 5               |
| Crops, plantations and hunting                                  | 3 582          | 3 165         | 189           | 106           | 117            | 0         | 5               |
| Animal husbandry                                                | 2 572          | 2 238         | 155           | 121           | 58             | 0         | 0               |
| Fishing and aquaculture                                         | 2 514          | 19            | 2             | 2 492         | 1              | 0         | 0               |
| Natural resources                                               | 3 140          | 221           | 1 064         | 1 134         | 511            | 0         | 210             |
| Paper and forest products                                       | 2 058          | 181           | 888           | 435           | 460            | 0         | 94              |
| Mining and supporting activities                                | 360            | 17            | 158           | 136           | 49             | 0         | 0               |
| Oil, gas and offshore                                           | 722            | 23            | 18            | 563           | 2              | 0         | 116             |
| Consumer staples                                                | 4 969          | 1 533         | 1 099         | 681           | 1 590          | 0         | 66              |
| Food processing and beverages                                   | 1 244          | 235           | 277           | 307           | 405            | 0         | 20              |
| Household and personal products                                 | 861            | 171           | 60            | 142           | 486            | 0         | 2               |
| Healthcare                                                      | 2 864          | 1 127         | 762           | 232           | 699            | 0         | 44              |
| Consumer discretionary and services                             | 11 841         | 2 220         | 2 282         | 2 420         | 4 894          | 0         | 25              |
| Consumer durables                                               | 2 357          | 167           | 314           | 158           | 1 697          | 0         | 21              |
| Media and entertainment                                         | 1 806          | 552           | 371           | 150           | 733            | 0         | 0               |
| Retail trade                                                    | 4 472          | 723           | 1 047         | 1 042         | 1 656          | 0         | 4               |
| Air transportation                                              | 251            | 58            | 45            | 87            | 61             | 0         | 0               |
| Accommodation and leisure                                       | 2 222          | 636           | 479           | 604           | 503            | 0         | 0               |
| Telecommunication services                                      | 733            | 84            | 26            | 379           | 244            | 0         | 0               |
| Industrials                                                     | 32 200         | 7 279         | 7 044         | 8 851         | 8 661          | 94        | 271             |
| Materials                                                       | 1 904          | 547           | 416           | 320           | 549            | 57        | 15              |
| Capital goods                                                   | 3 681          | 622           | 1 711         | 206           | 1 029          | 0         | 113             |
| Commercial and professional services                            | 6 153          | 1 956         | 887           | 1 677         | 1 525          | 0         | 108             |
| Construction                                                    | 9 342          | 1 443         | 1 323         | 4 339         | 2 236          | 0         | 1               |
| Wholesale trade                                                 | 6 094          | 1 903         | 1 276         | 887           | 2 005          | 0         | 23              |
| Land transportation                                             | 2 939          | 416           | 989           | 795           | 694            | 37        | 8               |
| IT services                                                     | 2 087          | 392           | 442           | 627           | 623            | 0         | 3               |
| Maritime                                                        | 6 700          | 366           | 161           | 5 597         | 133            | 0         | 443             |
| Ship building                                                   | 252            | 0             | 28            | 224           | 0              | 0         | 0               |
| Shipping                                                        | 5 867          | 222           | 43            | 5 035         | 124            | 0         | 443             |
| Maritime services                                               | 581            | 144           | 90            | 338           | 9              | 0         | 0               |
| Utilities and public service                                    | 9 074          | 1 696         | 3 285         | 2 090         | 2 002          | 0         | 1               |
| Utilities distribution                                          | 4 649          | 1 239         | 1 606         | 1 084         | 720            | 0         | 0               |
| Power production                                                | 3 373          | 66            | 1 525         | 808           | 973            | 0         | 1               |
| Public services                                                 | 1 052          | 391           | 154           | 198           | 309            | 0         | 0               |
| Real estate                                                     | 44 786         | 9 342         | 7 729         | 9 986         | 17 578         | 0         | 151             |
| Commercial real estate                                          | 26 482         | 5 984         | 4 334         | 8 346         | 7 667          | 0         | 151             |
| Tenant-owned associations and residential real estate companies | 18 304         | 3 358         | 3 395         | 1 640         | 9 911          | 0         | 0               |
| Other industries                                                | 737            | 236           | 0             | 127           | 373            | 0.0       | 1.0             |
|                                                                 | 0              | 0             | 0             | 0             | 0              | 0         | 0               |
| <b>Total Corporate</b>                                          | <b>135 941</b> | <b>31 057</b> | <b>24 755</b> | <b>34 985</b> | <b>42 687</b>  | <b>94</b> | <b>2 363</b>    |
| Housing loans                                                   | 162 316        | 39 332        | 33 317        | 37 249        | 52 418         | 0         | 0               |
| Collateralised lending                                          | 18 633         | 8 181         | 5 513         | 2 647         | 2 292          | 0         | 0               |
| Non-Collateralised lending                                      | 6 779          | 1 014         | 2 923         | 408           | 2 434          | 0         | 0               |
| <b>Household</b>                                                | <b>187 728</b> | <b>48 527</b> | <b>41 753</b> | <b>40 304</b> | <b>57 144</b>  | <b>0</b>  | <b>0</b>        |
| <b>Public sector</b>                                            | <b>4 569</b>   | <b>1 168</b>  | <b>780</b>    | <b>19</b>     | <b>2 602</b>   | <b>0</b>  | <b>0</b>        |
| <b>Reversed repos/securities borrowing</b>                      | <b>16 812</b>  | <b>0</b>      | <b>16 812</b> | <b>0</b>      | <b>0</b>       | <b>0</b>  | <b>0</b>        |
| <b>Lending to the public by country</b>                         | <b>345 050</b> | <b>80 752</b> | <b>84 100</b> | <b>75 308</b> | <b>102 433</b> | <b>94</b> | <b>2 363</b>    |
| <b>of which fair value</b>                                      | <b>75 176</b>  | <b>58 347</b> | <b>16 812</b> | <b>17</b>     | <b>0</b>       | <b>0</b>  | <b>0</b>        |

Loans related to respectively Russia (EUR 94m) and the Baltics (EUR 162m), legally booked in Sweden are moved from Sweden to Russia and outside Nordics.

Industry distribution within the corporate portfolio as of Q4 2021 is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes rather than publicly available NACE codes.

## Loans carrying amount and impairment to the public, by segment and industry, Q1 2022

| EURm                                            | Net loan losses and similar net result (excl. IAC) | Net loan loss ratio incl. loans held at fair value ratio, bps (excl. IAC) | Net loan loss (incl. IAC) | Impaired loans | Impairment rate, gross, bp | Allowances   | Allowances Stage 1 | Allowances Stage 2 | Allowances Stage 3 | Coverage ratio, % | Loans, carrying amount |
|-------------------------------------------------|----------------------------------------------------|---------------------------------------------------------------------------|---------------------------|----------------|----------------------------|--------------|--------------------|--------------------|--------------------|-------------------|------------------------|
| Financial institutions                          | -6                                                 | -16                                                                       | 23                        | 62             | 41                         | 39           | 7                  | 9                  | 23                 | 38                | 15 225                 |
| Agriculture                                     | 1                                                  | 5                                                                         | 1                         | 315            | 268                        | 85           | 6                  | 13                 | 66                 | 53                | 8 851                  |
| Crops, plantations and hunting                  | -3                                                 | -34                                                                       | -3                        | 71             | 229                        | 18           | 2                  | 5                  | 11                 | 44                | 3 518                  |
| Animal husbandry                                | 4                                                  | 60                                                                        | 4                         | 243            | 1 130                      | 64           | 1                  | 8                  | 55                 | 56                | 2 663                  |
| Fishing and aquaculture                         | 0                                                  | 0                                                                         | 0                         | 1              | 1                          | 3            | 3                  | 0                  | 0                  | 0                 | 2 670                  |
| Natural resources                               | -8                                                 | -114                                                                      | -8                        | 169            | 590                        | 65           | 3                  | 3                  | 59                 | 36                | 2 797                  |
| Paper and forest products                       | -1                                                 | -21                                                                       | -1                        | 31             | 168                        | 21           | 1                  | 2                  | 18                 | 60                | 1 865                  |
| Mining and supporting activities                | 1                                                  | 101                                                                       | 1                         | 3              | 71                         | 2            | 1                  | 0                  | 1                  | 33                | 395                    |
| Oil, gas and offshore                           | -8                                                 | -596                                                                      | -8                        | 135            | 2 269                      | 42           | 1                  | 1                  | 40                 | 31                | 537                    |
| Consumer staples                                | 0                                                  | 0                                                                         | 0                         | 21             | 33                         | 26           | 6                  | 9                  | 11                 | 61                | 6 107                  |
| Food processing and beverages                   | 1                                                  | 21                                                                        | 1                         | 6              | 33                         | 10           | 2                  | 3                  | 5                  | 83                | 1 930                  |
| Household and personal products                 | 0                                                  | 0                                                                         | 0                         | 11             | 155                        | 6            | 1                  | 1                  | 4                  | 40                | 770                    |
| Healthcare                                      | -1                                                 | -12                                                                       | -1                        | 4              | 7                          | 10           | 3                  | 5                  | 2                  | 100               | 3 407                  |
| Consumer discretionary and services             | 15                                                 | 46                                                                        | 19                        | 305            | 251                        | 251          | 12                 | 58                 | 181                | 61                | 13 025                 |
| Consumer durables                               | 7                                                  | 118                                                                       | 11                        | 57             | 242                        | 32           | 2                  | 6                  | 24                 | 42                | 2 382                  |
| Media and entertainment                         | 0                                                  | 0                                                                         | 0                         | 17             | 77                         | 19           | 1                  | 8                  | 10                 | 63                | 2 358                  |
| Retail trade                                    | 2                                                  | 16                                                                        | 2                         | 188            | 386                        | 140          | 6                  | 18                 | 116                | 63                | 4 991                  |
| Air transportation                              | 4                                                  | 637                                                                       | 4                         | 10             | 492                        | 9            | 0                  | 2                  | 7                  | 70                | 251                    |
| Accommodation and leisure                       | 3                                                  | 53                                                                        | 3                         | 25             | 135                        | 43           | 1                  | 24                 | 18                 | 75                | 2 274                  |
| Telecommunication services                      | -1                                                 | -52                                                                       | -1                        | 8              | 108                        | 8            | 2                  | 0                  | 6                  | 86                | 769                    |
| Industrials                                     | 3                                                  | 4                                                                         | 36                        | 766            | 230                        | 475          | 45                 | 94                 | 336                | 45                | 34 004                 |
| Materials                                       | -2                                                 | -38                                                                       | 29                        | 119            | 584                        | 58           | 4                  | 6                  | 48                 | 40                | 2 009                  |
| Capital goods                                   | -11                                                | -104                                                                      | -11                       | 111            | 258                        | 65           | 5                  | 16                 | 44                 | 41                | 4 211                  |
| Commercial and professional services            | 0                                                  | 0                                                                         | 0                         | 54             | 84                         | 47           | 6                  | 15                 | 26                 | 55                | 6 478                  |
| Construction                                    | 10                                                 | 41                                                                        | 10                        | 188            | 195                        | 147          | 14                 | 29                 | 104                | 58                | 9 646                  |
| Wholesale trade                                 | 7                                                  | 42                                                                        | 7                         | 78             | 115                        | 72           | 8                  | 17                 | 47                 | 62                | 6 677                  |
| Land transportation                             | 2                                                  | 33                                                                        | 4                         | 144            | 503                        | 61           | 5                  | 6                  | 50                 | 35                | 2 881                  |
| IT services                                     | -3                                                 | -57                                                                       | -3                        | 72             | 357                        | 25           | 3                  | 5                  | 17                 | 25                | 2 102                  |
| Maritime                                        | -1                                                 | -5                                                                        | 8                         | 519            | 756                        | 180          | 12                 | 8                  | 160                | 31                | 6 666                  |
| Ship building                                   | -1                                                 | -149                                                                      | -1                        | 0              | 4                          | 1            | 1                  | 0                  | 0                  | 0                 | 269                    |
| Shipping                                        | 0                                                  | 1                                                                         | 9                         | 508            | 854                        | 178          | 10                 | 8                  | 160                | 31                | 5 779                  |
| Maritime services                               | 0                                                  | 0                                                                         | 0                         | 11             | 6                          | 1            | 1                  | 0                  | 0                  | 0                 | 618                    |
| Utilities and public service                    | -9                                                 | -43                                                                       | -9                        | 47             | 62                         | 30           | 7                  | 3                  | 20                 | 44                | 8 464                  |
| Utilities distribution                          | -10                                                | -84                                                                       | -10                       | 30             | 78                         | 14           | 4                  | 2                  | 8                  | 27                | 4 751                  |
| Power production                                | 1                                                  | 15                                                                        | 1                         | 1              | 4                          | 4            | 3                  | 0                  | 1                  | 100               | 2 678                  |
| Public services                                 | 0                                                  | 0                                                                         | 0                         | 16             | 193                        | 12           | 0                  | 1                  | 11                 | 79                | 1 035                  |
| Real estate                                     | 2                                                  | 2                                                                         | 2                         | 224            | 45                         | 182          | 29                 | 43                 | 110                | 65                | 45 264                 |
| Other industries                                | -7                                                 | -269                                                                      | -5                        | 9              | 139                        | 6            | 6                  | 0                  | 0                  | 0                 | 1 026                  |
| <b>Total Corporate</b>                          | <b>-9</b>                                          | <b>-3</b>                                                                 | <b>67</b>                 | <b>2 437</b>   | <b>173</b>                 | <b>1 339</b> | <b>133</b>         | <b>240</b>         | <b>966</b>         | <b>45</b>         | <b>141 429</b>         |
| Housing loans                                   | 5                                                  | 1                                                                         | 5                         | 797            | 37                         | 144          | 17                 | 47                 | 80                 | 17                | 162 503                |
| Collateralised lending                          | -7                                                 | -14                                                                       | -7                        | 317            | 160                        | 249          | 51                 | 48                 | 150                | 47                | 19 519                 |
| Non-collateralised lending                      | 9                                                  | 59                                                                        | 9                         | 194            | 310                        | 196          | 20                 | 83                 | 93                 | 48                | 6 062                  |
| <b>Household</b>                                | <b>7</b>                                           | <b>1</b>                                                                  | <b>7</b>                  | <b>1 308</b>   | <b>64</b>                  | <b>589</b>   | <b>88</b>          | <b>178</b>         | <b>323</b>         | <b>33</b>         | <b>188 084</b>         |
| <b>Public sector</b>                            | <b>-2</b>                                          | <b>-22</b>                                                                | <b>-2</b>                 | <b>35</b>      | <b>98</b>                  | <b>2</b>     | <b>0</b>           | <b>0</b>           | <b>2</b>           | <b>6</b>          | <b>3 589</b>           |
| <b>Reversed repos/securities borrowing</b>      | <b>0</b>                                           | <b>0</b>                                                                  | <b>0</b>                  | <b>0</b>       | <b>0</b>                   | <b>0</b>     | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>0</b>          | <b>18 800</b>          |
| <b>Lending to the public by country</b>         | <b>-4</b>                                          | <b>0</b>                                                                  | <b>72</b>                 | <b>3 780</b>   | <b>113</b>                 | <b>1 930</b> | <b>221</b>         | <b>418</b>         | <b>1 291</b>       | <b>41</b>         | <b>351 902</b>         |
| <b>of which fair value</b>                      |                                                    |                                                                           |                           | <b>637</b>     |                            |              |                    |                    |                    |                   | <b>75 312</b>          |
| <b>Net result on loans at fair value</b>        | <b>-8</b>                                          |                                                                           | <b>-8</b>                 |                |                            |              |                    |                    |                    |                   |                        |
| <b>Net loan losses and similar net result</b>   | <b>-12</b>                                         | <b>-1</b>                                                                 | <b>64</b>                 |                |                            |              |                    |                    |                    |                   |                        |
| <b>To central banks and credit institutions</b> |                                                    |                                                                           |                           | <b>10</b>      |                            | <b>22</b>    | <b>3</b>           | <b>1</b>           | <b>18</b>          |                   |                        |

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

Net loan loss and net loan loss ratio are for amortised cost except last lines where both net loan losses and similar result are included.

The loan book measured at fair value is included in the distribution of impaired loans, impairment rate and loans, carrying amount. As the loan book measured at fair value is accounted for under IFRS13 and not IFRS9, the net loan losses, net loan loss ratio and allowances are excluding the fair value loan book. Net loan losses and net loan loss ratio including loans held at fair value is shown in a separate line.

Industry distribution within the corporate portfolio as of Q1 2022 is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes. rather than publicly available NACE codes

## Loans carrying amount and impairment to the public, by segment and industry, Q4 2021

| EURm                                            | Net loan losses | Net loan loss ratio, bps | Impaired loans | Impairment rate, gross bps | Allowances   | Allowances Stage 1 | Allowances Stage 2 | Allowances Stage 3 | Coverage ratio, % | Loans, carrying amount |
|-------------------------------------------------|-----------------|--------------------------|----------------|----------------------------|--------------|--------------------|--------------------|--------------------|-------------------|------------------------|
| Financial institutions                          | -10             | -29                      | 68             | 45                         | 38           | 6                  | 8                  | 24                 | 41                | 13 826                 |
| Agriculture                                     | 3               | 14                       | 332            | 304                        | 99           | 5                  | 12                 | 82                 | 60                | 8 668                  |
| Crops, plantations and hunting                  | 1               | 11                       | 72             | 236                        | 22           | 2                  | 5                  | 15                 | 60                | 3 582                  |
| Animal husbandry                                | 3               | 47                       | 259            | 1 241                      | 74           | 1                  | 7                  | 66                 | 61                | 2 572                  |
| Fishing and aquaculture                         | -1              | -16                      | 1              | 4                          | 3            | 2                  | 0                  | 1                  | 50                | 2 514                  |
| Natural resources                               | -4              | -51                      | 576            | 1 709                      | 353          | 4                  | 4                  | 345                | 60                | 3 140                  |
| Paper and forest products                       | -4              | -78                      | 32             | 161                        | 22           | 2                  | 4                  | 16                 | 50                | 2 058                  |
| Mining and supporting activities                | -1              | -111                     | 3              | 77                         | 2            | 1                  | 0                  | 1                  | 33                | 360                    |
| Oil, gas and offshore                           | 1               | 55                       | 541            | 5 185                      | 329          | 1                  | 0                  | 328                | 61                | 722                    |
| Consumer staples                                | -5              | -40                      | 20             | 39                         | 25           | 4                  | 11                 | 10                 | 59                | 4 969                  |
| Food processing and beverages                   | -2              | -64                      | 5              | 43                         | 9            | 2                  | 3                  | 4                  | 80                | 1 244                  |
| Household and personal products                 | 0               | 0                        | 11             | 133                        | 6            | 1                  | 1                  | 4                  | 40                | 861                    |
| Healthcare                                      | -3              | -42                      | 4              | 9                          | 10           | 1                  | 7                  | 2                  | 100               | 2 864                  |
| Consumer discretionary and services             | -9              | -30                      | 271            | 245                        | 232          | 11                 | 55                 | 166                | 63                | 11 841                 |
| Consumer durables                               | -4              | -68                      | 30             | 129                        | 21           | 2                  | 6                  | 13                 | 43                | 2 357                  |
| Media and entertainment                         | 1               | 22                       | 19             | 116                        | 19           | 1                  | 8                  | 10                 | 56                | 1 806                  |
| Retail trade                                    | -3              | -27                      | 183            | 420                        | 140          | 5                  | 17                 | 118                | 66                | 4 472                  |
| Air transportation                              | -1              | -159                     | 5              | 239                        | 5            | 1                  | 2                  | 2                  | 40                | 251                    |
| Accommodation and leisure                       | -4              | -72                      | 26             | 139                        | 40           | 2                  | 22                 | 16                 | 64                | 2 222                  |
| Telecommunication services                      | 2               | 109                      | 8              | 122                        | 7            | 0                  | 0                  | 7                  | 100               | 733                    |
| Industrials                                     | 30              | 37                       | 709            | 225                        | 460          | 41                 | 95                 | 324                | 48                | 32 200                 |
| Materials                                       | 12              | 252                      | 59             | 304                        | 38           | 3                  | 5                  | 30                 | 51                | 1 904                  |
| Capital goods                                   | 4               | 43                       | 127            | 336                        | 77           | 3                  | 16                 | 58                 | 47                | 3 681                  |
| Commercial and professional services            | -6              | -39                      | 56             | 93                         | 49           | 7                  | 15                 | 27                 | 56                | 6 153                  |
| Construction                                    | 9               | 39                       | 210            | 229                        | 144          | 13                 | 30                 | 101                | 51                | 9 342                  |
| Wholesale trade                                 | -3              | -20                      | 80             | 129                        | 67           | 7                  | 17                 | 43                 | 56                | 6 094                  |
| Land transportation                             | 3               | 41                       | 107            | 364                        | 58           | 4                  | 6                  | 48                 | 45                | 2 939                  |
| IT services                                     | 11              | 211                      | 70             | 350                        | 27           | 4                  | 6                  | 17                 | 25                | 2 087                  |
| Maritime                                        | -6              | -36                      | 516            | 750                        | 166          | 8                  | 7                  | 151                | 30                | 6 700                  |
| Ship building                                   | 0               | 0                        | 0              | 7                          | 2            | 2                  | 0                  | 0                  | 0                 | 252                    |
| Shipping                                        | -6              | -41                      | 505            | 839                        | 164          | 6                  | 7                  | 151                | 30                | 5 867                  |
| Maritime services                               | 0               | 0                        | 11             | 7                          | 0            | 0                  | 0                  | 0                  | 0                 | 581                    |
| Utilities and public service                    | 7               | 31                       | 48             | 58                         | 40           | 4                  | 7                  | 29                 | 64                | 9 074                  |
| Utilities distribution                          | 1               | 9                        | 29             | 80                         | 24           | 2                  | 5                  | 17                 | 59                | 4 649                  |
| Power production                                | 0               | 0                        | 1              | 3                          | 2            | 0                  | 1                  | 1                  | 100               | 3 373                  |
| Public services                                 | 6               | 228                      | 18             | 207                        | 14           | 2                  | 1                  | 11                 | 73                | 1 052                  |
| Real estate                                     | 29              | 26                       | 254            | 49                         | 183          | 24                 | 42                 | 117                | 64                | 44 786                 |
| Other industries                                | 0               | 0                        | 7              | 113                        | 5            | 3                  | 1                  | 1                  | 14                | 737                    |
| <b>Total Corporate</b>                          | <b>35</b>       | <b>10</b>                | <b>2 801</b>   | <b>209</b>                 | <b>1 601</b> | <b>110</b>         | <b>242</b>         | <b>1 249</b>       | <b>51</b>         | <b>135 941</b>         |
| Housing loans                                   | 19              | 5                        | 824            | 39                         | 141          | 15                 | 38                 | 88                 | 18                | 162 316                |
| Collateralised lending                          | -9              | -19                      | 311            | 164                        | 257          | 48                 | 48                 | 161                | 52                | 18 633                 |
| Non-collateralised lending                      | 34              | 201                      | 218            | 314                        | 202          | 21                 | 71                 | 110                | 50                | 6 779                  |
| <b>Household</b>                                | <b>44</b>       | <b>9</b>                 | <b>1 353</b>   | <b>68</b>                  | <b>600</b>   | <b>84</b>          | <b>157</b>         | <b>359</b>         | <b>36</b>         | <b>187 728</b>         |
| <b>Public sector</b>                            | <b>2</b>        | <b>18</b>                | <b>34</b>      | <b>75</b>                  | <b>2</b>     | <b>0</b>           | <b>0</b>           | <b>2</b>           | <b>6</b>          | <b>4 569</b>           |
| <b>Reversed repos/securities borrowing</b>      | <b>0</b>        | <b>0</b>                 | <b>0</b>       | <b>0</b>                   | <b>0</b>     | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>0</b>          | <b>16 812</b>          |
| <b>Lending to the public by country</b>         | <b>81</b>       | <b>9</b>                 | <b>4 188</b>   | <b>129</b>                 | <b>2 203</b> | <b>194</b>         | <b>399</b>         | <b>1 610</b>       | <b>46</b>         | <b>345 050</b>         |
| of which fair value                             |                 |                          | 675            |                            |              |                    |                    |                    |                   | 75 176                 |
| <b>Net result on loans at fair value</b>        | <b>-25</b>      |                          |                |                            |              |                    |                    |                    |                   |                        |
| <b>Net loan losses and similar net result</b>   | <b>56</b>       | <b>7</b>                 |                |                            |              |                    |                    |                    |                   |                        |
| <b>To central banks and credit institutions</b> |                 |                          |                |                            | <b>3</b>     | <b>3</b>           | <b>0</b>           | <b>0</b>           |                   |                        |

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

Net loan loss and net loan loss ratio are for amortised cost except last lines where both net loan losses and similar result are included.

The loan book measured at fair value is included in the distribution of impaired loans, impairment rate and loans, carrying amount. As the loan book measured at fair value is accounted for under IFRS13 and not IFRS9, the net loan losses, net loan loss ratio and allowances are excluding the fair value loan book. Net loan losses and net loan loss ratio including loans held at fair value is shown in a separate line.

Industry distribution within the corporate portfolio as of Q4 2021 is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes. rather than publicly available NACE codes

## Loans carrying amount and impairment to the public, by business area, Q1 2022

| EURm                                                   | Net loan losses<br>and similar net<br>result (excl. IAC) | Net loan loss<br>ratio incl. loans<br>held at fair<br>value (excl.<br>IAC) ratio, bps | Net loan losses<br>and similar net<br>result (incl. IAC) | Impaired loans | Impairment rate,<br>gross bps | Allowances   | Coverage ratio<br>% | Loans,<br>carrying<br>amount |
|--------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------------------------------------------|----------------------------------------------------------|----------------|-------------------------------|--------------|---------------------|------------------------------|
| PeB Denmark                                            | -9                                                       | -8                                                                                    | -9                                                       | 445            | 99                            | 118          | 32                  | 44 900                       |
| Stage 3                                                | 2                                                        | 2                                                                                     | 2                                                        |                |                               | 44           |                     |                              |
| Stages 1 and 2                                         | -11                                                      | -10                                                                                   | -11                                                      |                |                               | 74           |                     |                              |
| PeB Finland                                            | 14                                                       | 15                                                                                    | 14                                                       | 491            | 133                           | 110          | 14                  | 36 900                       |
| Stage 3                                                | 1                                                        | 1                                                                                     | 1                                                        |                |                               | 67           |                     |                              |
| Stages 1 and 2                                         | 13                                                       | 14                                                                                    | 13                                                       |                |                               | 43           |                     |                              |
| PeB Norway                                             | 1                                                        | 1                                                                                     | 1                                                        | 98             | 25                            | 39           | 33                  | 39 700                       |
| Stage 3                                                | 0                                                        | 0                                                                                     | 0                                                        |                |                               | 22           |                     |                              |
| Stages 1 and 2                                         | 1                                                        | 1                                                                                     | 1                                                        |                |                               | 17           |                     |                              |
| PeB Sweden                                             | 6                                                        | 5                                                                                     | 6                                                        | 73             | 14                            | 47           | 29                  | 52 600                       |
| Stage 3                                                | 2                                                        | 2                                                                                     | 2                                                        |                |                               | 21           |                     |                              |
| Stages 1 and 2                                         | 4                                                        | 3                                                                                     | 4                                                        |                |                               | 26           |                     |                              |
| PeB Other                                              | 1                                                        |                                                                                       | 1                                                        | 0              |                               | 23           |                     | -100                         |
| <b>Personal Banking total</b>                          | <b>13</b>                                                | <b>3</b>                                                                              | <b>13</b>                                                | <b>1 107</b>   | <b>63</b>                     | <b>337</b>   | <b>20</b>           | <b>174 000</b>               |
| Stage 3                                                | 3                                                        | 1                                                                                     | 3                                                        |                |                               | 163          |                     |                              |
| Stages 1 and 2                                         | 10                                                       | 2                                                                                     | 10                                                       |                |                               | 174          |                     |                              |
| Business Banking Denmark                               | -7                                                       | -11                                                                                   | -7                                                       | 571            | 220                           | 227          | 57                  | 25 700                       |
| Stage 3                                                | -7                                                       | -11                                                                                   | -7                                                       |                |                               | 147          |                     |                              |
| Stages 1 and 2                                         | 0                                                        | 0                                                                                     | 0                                                        |                |                               | 80           |                     |                              |
| Business Banking Finland                               | 15                                                       | 29                                                                                    | 16                                                       | 439            | 213                           | 257          | 43                  | 20 400                       |
| Stage 3                                                | 8                                                        | 16                                                                                    | 9                                                        |                |                               | 189          |                     |                              |
| Stages 1 and 2                                         | 7                                                        | 14                                                                                    | 7                                                        |                |                               | 68           |                     |                              |
| Business Banking Norway                                | -2                                                       | -3                                                                                    | -2                                                       | 262            | 104                           | 135          | 29                  | 25 100                       |
| Stage 3                                                | -8                                                       | -13                                                                                   | -8                                                       |                |                               | 77           |                     |                              |
| Stages 1 and 2                                         | 6                                                        | 10                                                                                    | 6                                                        |                |                               | 58           |                     |                              |
| Business Banking Sweden                                | 9                                                        | 13                                                                                    | 9                                                        | 170            | 59                            | 119          | 54                  | 28 600                       |
| Stage 3                                                | 9                                                        | 13                                                                                    | 9                                                        |                |                               | 92           |                     |                              |
| Stages 1 and 2                                         | 0                                                        | 0                                                                                     | 0                                                        |                |                               | 27           |                     |                              |
| Business Banking Other                                 | -4                                                       |                                                                                       | -4                                                       | 2              |                               | 262          |                     | 100                          |
| <b>Business Banking total</b>                          | <b>11</b>                                                | <b>4</b>                                                                              | <b>12</b>                                                | <b>1 444</b>   | <b>143</b>                    | <b>1 000</b> | <b>56</b>           | <b>99 900</b>                |
| Stage 3                                                | -13                                                      | -5                                                                                    | -12                                                      |                |                               | 635          |                     |                              |
| Stages 1 and 2                                         | 24                                                       | 10                                                                                    | 24                                                       |                |                               | 365          |                     |                              |
| LC&I Denmark                                           | 0                                                        | 0                                                                                     | 0                                                        | 251            | 232                           | 104          | 31                  | 10 700                       |
| Stage 3                                                | 0                                                        | 0                                                                                     | 0                                                        |                |                               | 79           |                     |                              |
| Stages 1 and 2                                         | 0                                                        | 0                                                                                     | 0                                                        |                |                               | 25           |                     |                              |
| LC&I Finland                                           | -6                                                       | -30                                                                                   | -1                                                       | 73             | 92                            | 72           | 79                  | 7 900                        |
| Stage 3                                                | -8                                                       | -41                                                                                   | -3                                                       |                |                               | 58           |                     |                              |
| Stages 1 and 2                                         | 2                                                        | 10                                                                                    | 2                                                        |                |                               | 14           |                     |                              |
| LC&I Norway                                            | -18                                                      | -58                                                                                   | -9                                                       | 708            | 559                           | 257          | 33                  | 12 400                       |
| Stage 3                                                | -22                                                      | -71                                                                                   | -13                                                      |                |                               | 225          |                     |                              |
| Stages 1 and 2                                         | 4                                                        | 13                                                                                    | 4                                                        |                |                               | 32           |                     |                              |
| LC&I Sweden                                            | -4                                                       | -9                                                                                    | 1                                                        | 75             | 43                            | 36           | 28                  | 17 300                       |
| Stage 3                                                | 0                                                        | 0                                                                                     | 5                                                        |                |                               | 21           |                     |                              |
| Stages 1 and 2                                         | -4                                                       | -9                                                                                    | -4                                                       |                |                               | 15           |                     |                              |
| Other                                                  | -1                                                       | -2                                                                                    | 31                                                       | 105            | 52                            | 35           |                     | 20 300                       |
| <b>Large Corporates &amp; Institutions total</b>       | <b>-29</b>                                               | <b>-17</b>                                                                            | <b>22</b>                                                | <b>1 212</b>   | <b>175</b>                    | <b>504</b>   | <b>35</b>           | <b>68 600</b>                |
| Stage 3                                                | -31                                                      | -18                                                                                   | 20                                                       |                |                               | 418          |                     |                              |
| Stages 1 and 2                                         | 2                                                        | 1                                                                                     | 2                                                        |                |                               | 86           |                     |                              |
| <b>Asset and Wealth Management</b>                     | <b>1</b>                                                 | <b>3</b>                                                                              | <b>1</b>                                                 | <b>17</b>      | <b>15</b>                     | <b>14</b>    |                     | <b>11 700</b>                |
| <b>Other</b>                                           | <b>-8</b>                                                | <b>139</b>                                                                            | <b>16</b>                                                | <b>1</b>       | <b>-4</b>                     | <b>74</b>    |                     | <b>-2 300</b>                |
| <b>Total</b>                                           | <b>-12</b>                                               | <b>-1</b>                                                                             | <b>64</b>                                                | <b>3 781</b>   | <b>107</b>                    | <b>1 930</b> | <b>41</b>           | <b>351 900</b>               |
| Stage 3                                                | -38                                                      | -4                                                                                    | 36                                                       |                |                               | 1 290        |                     |                              |
| Stages 1 and 2                                         | 26                                                       | 3                                                                                     | 28                                                       |                |                               | 640          |                     |                              |
| Of which result on loans held at fair value            | -8                                                       |                                                                                       | -8                                                       |                |                               |              |                     |                              |
| <b>Net loan losses excluding net result on loans I</b> | <b>-4</b>                                                | <b>-1</b>                                                                             | <b>72</b>                                                |                |                               |              |                     |                              |
| Stage 3                                                | -37                                                      | -5                                                                                    | 37                                                       |                |                               |              |                     |                              |
| Stages 1 and 2                                         | 33                                                       | 5                                                                                     | 35                                                       |                |                               |              |                     |                              |

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

## Loans carrying amount and impairment to the public, by business area, Q4 2021

| EURm                                                         | Net loan losses and similar net result | Net loan loss ratio including loans held at fair value ratio, bps | Impaired loans | Impairment rate, gross bps | Allowances   | Coverage ratio % | Loans, carrying amount |
|--------------------------------------------------------------|----------------------------------------|-------------------------------------------------------------------|----------------|----------------------------|--------------|------------------|------------------------|
| PeB Denmark                                                  | -19                                    | -17                                                               | 524            | 117                        | 130          | 33               | 44 700                 |
| Stage 3                                                      | 13                                     | 12                                                                |                |                            | 50           |                  |                        |
| Stages 1 and 2                                               | -32                                    | -29                                                               |                |                            | 80           |                  |                        |
| PeB Finland                                                  | 19                                     | 21                                                                | 509            | 139                        | 105          | 15               | 36 600                 |
| Stage 3                                                      | 27                                     | 30                                                                |                |                            | 74           |                  |                        |
| Stages 1 and 2                                               | -8                                     | -9                                                                |                |                            | 31           |                  |                        |
| PeB Norway                                                   | 5                                      | 5                                                                 | 100            | 26                         | 40           | 32               | 38 400                 |
| Stage 3                                                      | 5                                      | 5                                                                 |                |                            | 23           |                  |                        |
| Stages 1 and 2                                               | 0                                      | 0                                                                 |                |                            | 17           |                  |                        |
| PeB Sweden                                                   | 5                                      | 4                                                                 | 69             | 13                         | 44           | 30               | 52 100                 |
| Stage 3                                                      | 5                                      | 4                                                                 |                |                            | 21           |                  |                        |
| Stages 1 and 2                                               | 0                                      | 0                                                                 |                |                            | 23           |                  |                        |
| PeB Other                                                    | 0                                      |                                                                   | 0              |                            | 19           |                  | 100                    |
| <b>Personal Banking total</b>                                | <b>10</b>                              | <b>2</b>                                                          | <b>1 202</b>   | <b>70</b>                  | <b>338</b>   | <b>21</b>        | <b>171 900</b>         |
| Stage 3                                                      | 52                                     | 12                                                                |                |                            | 176          |                  |                        |
| Stages 1 and 2                                               | -42                                    | -10                                                               |                |                            | 162          |                  |                        |
| Business Banking Denmark                                     | 3                                      | 5                                                                 | 551            | 205                        | 246          | 64               | 26 600                 |
| Stage 3                                                      | 14                                     | 21                                                                |                |                            | 171          |                  |                        |
| Stages 1 and 2                                               | -11                                    | -17                                                               |                |                            | 75           |                  |                        |
| Business Banking Finland                                     | 27                                     | 54                                                                | 436            | 214                        | 249          | 42               | 20 100                 |
| Stage 3                                                      | 23                                     | 46                                                                |                |                            | 185          |                  |                        |
| Stages 1 and 2                                               | 4                                      | 8                                                                 |                |                            | 64           |                  |                        |
| Business Banking Norway                                      | -4                                     | -7                                                                | 267            | 110                        | 132          | 30               | 24 100                 |
| Stage 3                                                      | 13                                     | 22                                                                |                |                            | 81           |                  |                        |
| Stages 1 and 2                                               | -17                                    | -28                                                               |                |                            | 51           |                  |                        |
| Business Banking Sweden                                      | 1                                      | 1                                                                 | 147            | 53                         | 111          | 56               | 27 500                 |
| Stage 3                                                      | 3                                      | 4                                                                 |                |                            | 83           |                  |                        |
| Stages 1 and 2                                               | -2                                     | -3                                                                |                |                            | 28           |                  |                        |
| Business Banking Other                                       | 0                                      |                                                                   | -1             |                            | 302          |                  |                        |
| <b>Business Banking total</b>                                | <b>27</b>                              | <b>11</b>                                                         | <b>1 400</b>   | <b>141</b>                 | <b>1 040</b> | <b>63</b>        | <b>98 300</b>          |
| Stage 3                                                      | 70                                     | 28                                                                |                |                            | 700          |                  |                        |
| Stages 1 and 2                                               | -43                                    | -17                                                               |                |                            | 340          |                  |                        |
| LC&I Denmark                                                 | -4                                     | -21                                                               | 229            | 301                        | 106          | 36               | 7 500                  |
| Stage 3                                                      | 3                                      | 16                                                                |                |                            | 83           |                  |                        |
| Stages 1 and 2                                               | -7                                     | -37                                                               |                |                            | 23           |                  |                        |
| LC&I Finland                                                 | 10                                     | 48                                                                | 102            | 120                        | 86           | 72               | 8 400                  |
| Stage 3                                                      | 14                                     | 67                                                                |                |                            | 73           |                  |                        |
| Stages 1 and 2                                               | -4                                     | -19                                                               |                |                            | 13           |                  |                        |
| LC&I Norway                                                  | 2                                      | 7                                                                 | 1 147          | 923                        | 532          | 45               | 11 900                 |
| Stage 3                                                      | 4                                      | 13                                                                |                |                            | 506          |                  |                        |
| Stages 1 and 2                                               | -2                                     | -7                                                                |                |                            | 27           |                  |                        |
| LC&I Sweden                                                  | 3                                      | 7                                                                 | 72             | 43                         | 32           | 23               | 16 800                 |
| Stage 3                                                      | 10                                     | 24                                                                |                |                            | 17           |                  |                        |
| Stages 1 and 2                                               | -7                                     | -17                                                               |                |                            | 15           |                  |                        |
| Other                                                        | 1                                      | 2                                                                 | 1              | 1                          | 4            |                  | 18 450                 |
| <b>Large Corporates &amp; Institutions total</b>             | <b>12</b>                              | <b>8</b>                                                          | <b>1 551</b>   | <b>243</b>                 | <b>760</b>   | <b>44</b>        | <b>63 050</b>          |
| Stage 3                                                      | 32                                     | 20                                                                |                |                            | 680          |                  |                        |
| Stages 1 and 2                                               | -20                                    | -13                                                               |                |                            | 80           |                  |                        |
| <b>Asset and Wealth Management</b>                           | <b>0</b>                               | <b>0</b>                                                          | <b>17</b>      | <b>15</b>                  | <b>12</b>    |                  | <b>11 300</b>          |
| <b>Other</b>                                                 | <b>7</b>                               | <b>560</b>                                                        | <b>18</b>      | <b>325</b>                 | <b>53</b>    |                  | <b>500</b>             |
| <b>Total</b>                                                 | <b>56</b>                              | <b>7</b>                                                          | <b>4 188</b>   | <b>121</b>                 | <b>2 203</b> | <b>46</b>        | <b>345 050</b>         |
| Stage 3                                                      | 154                                    | 18                                                                |                |                            | 1 610        |                  |                        |
| Stages 1 and 2                                               | -98                                    | -11                                                               |                |                            | 593          |                  |                        |
| Of which result on loans held at fair value                  | -25                                    |                                                                   |                |                            |              |                  |                        |
| <b>Net loan losses excluding net result on loans held at</b> | <b>81</b>                              | <b>12</b>                                                         |                |                            |              |                  |                        |
| Stage 3                                                      | 155                                    | 23                                                                |                |                            |              |                  |                        |
| Stages 1 and 2                                               | -74                                    | -11                                                               |                |                            |              |                  |                        |

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

## Shipping, offshore and oil services - loan portfolio

| EURbn                              | Q122       | Q421       | Q321       | Q221       | Q121       | Q420       | Q320       | Q220       | Q120       | Q419       | Q319       | Q219       | Q119       | Q418       | Q318       | Q218       | Q118       | Q417       | Q317       |
|------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Tankers (crude, product, chemical) | 1.6        | 1.6        | 1.6        | 1.7        | 1.8        | 1.8        | 2.0        | 2.1        | 2.2        | 2.1        | 2.0        | 2.0        | 2.1        | 2.0        | 2.2        | 2.3        | 2.3        | 2.5        | 2.6        |
| Dry Cargo                          | 1.0        | 0.9        | 0.7        | 0.7        | 0.7        | 0.7        | 0.8        | 0.9        | 0.9        | 1.0        | 1.1        | 1.1        | 1.1        | 1.1        | 1.2        | 1.1        | 1.1        | 1.2        | 1.3        |
| Gas Tankers                        | 1.1        | 1.1        | 1.1        | 1.1        | 1.1        | 1.2        | 1.2        | 1.2        | 1.3        | 1.4        | 1.5        | 1.4        | 1.4        | 1.4        | 1.3        | 1.4        | 1.4        | 1.5        | 1.6        |
| RoRo Vessels                       | 0.3        | 0.3        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.3        | 0.3        | 0.3        | 0.2        | 0.3        | 0.2        | 0.2        | 0.1        | 0.1        | 0.1        | 0.1        |
| Container Ships                    | 0.0        | 0.0        | 0.1        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        |
| Car Carriers                       | 0.3        | 0.3        | 0.3        | 0.3        | 0.4        | 0.3        | 0.4        | 0.4        | 0.5        | 0.4        | 0.5        | 0.7        | 0.6        | 0.6        | 0.6        | 0.6        | 0.5        | 0.6        | 0.6        |
| Other Shipping                     | 0.1        | 0.0        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        |
| Drilling Rigs                      | 0.4        | 0.7        | 0.6        | 0.7        | 0.7        | 0.6        | 0.7        | 0.7        | 0.9        | 0.8        | 0.9        | 0.9        | 0.8        | 0.7        | 0.7        | 0.8        | 0.8        | 0.8        | 0.9        |
| Supply Vessels                     | 0.4        | 0.5        | 0.6        | 0.5        | 0.6        | 0.5        | 0.6        | 0.6        | 0.5        | 0.6        | 0.6        | 0.6        | 0.7        | 0.8        | 0.7        | 0.8        | 0.7        | 0.8        | 0.8        |
| Floating Production                | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.3        | 0.3        | 0.3        | 0.3        |
| Oil Services                       | 0.1        | 0.1        | 0.1        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.3        | 0.3        | 0.3        | 0.3        | 0.4        | 0.4        | 0.2        | 0.2        | 0.2        | 0.3        | 0.3        |
| Cruise                             | 0.3        | 0.2        | 0.2        | 0.2        | 0.2        | 0.3        | 0.3        | 0.3        | 0.4        | 0.3        | 0.3        | 0.3        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.5        |
| Ferries                            | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.1        | 0.2        | 0.2        | 0.2        | 0.2        | 0.2        | 0.3        | 0.3        | 0.3        | 0.3        | 0.3        | 0.3        | 0.3        | 0.3        |
| Other                              | 0.5        | 0.4        | 0.4        | 0.4        | 0.3        | 0.4        | 0.4        | 0.5        | 0.5        | 0.5        | 0.6        | 0.5        | 0.4        | 0.5        | 0.5        | 0.6        | 0.5        | 0.4        | 0.4        |
| <b>Total</b>                       | <b>6.2</b> | <b>6.4</b> | <b>6.4</b> | <b>6.3</b> | <b>6.6</b> | <b>6.7</b> | <b>7.2</b> | <b>7.7</b> | <b>8.3</b> | <b>8.2</b> | <b>8.6</b> | <b>8.5</b> | <b>8.6</b> | <b>8.6</b> | <b>8.6</b> | <b>8.9</b> | <b>8.7</b> | <b>9.2</b> | <b>9.9</b> |

## Climate-vulnerable sector exposure

| EURm                                          | Q122          | Q421          |
|-----------------------------------------------|---------------|---------------|
| Oil, gas and offshore                         | 537           | 722           |
| Shipping                                      | 5 779         | 5 867         |
| Animal husbandry (agriculture)                | 2 663         | 2 572         |
| Fishing and aquaculture (agriculture)         | 2 670         | 2 514         |
| Crops, plantation and hunting (agriculture)   | 3 518         | 3 582         |
| Air transportation                            | 251           | 251           |
| Land transportation                           | 2 881         | 2 939         |
| Utilities distribution (and waste management) | 4 751         | 4 649         |
| Materials                                     | 2 009         | 1 904         |
| Mining and supporting activities              | 395           | 360           |
| Capital goods                                 | 4 211         | 3 681         |
| Power production                              | 2 678         | 3 373         |
| Real estate management                        | 45 264        | 44 786        |
| Paper and forest products                     | 1 865         | 2 058         |
| Construction                                  | 9 646         | 9 342         |
| <b>Total</b>                                  | <b>89 118</b> | <b>88 600</b> |
| <b>Ex REMI</b>                                | <b>43 854</b> | <b>43 814</b> |

Industry distribution within the corporate portfolio is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes rather than publicly available NACE codes.

## Impaired loans (stage 3), by country, segment and industry, Q1 2022

| EURm                                            | Total        | Denmark      | Finland      | Norway       | Sweden     | Russia   | Outside Nordics |
|-------------------------------------------------|--------------|--------------|--------------|--------------|------------|----------|-----------------|
| Financial institutions                          | 62           | 47           | 7            | 8            | 0          | 0        | 0               |
| Agriculture                                     | 315          | 290          | 21           | 2            | 1          | 0        | 1               |
| Crops, plantations and hunting                  | 71           | 65           | 3            | 1            | 1          | 0        | 1               |
| Animal husbandry                                | 243          | 225          | 17           | 1            | 0          | 0        | 0               |
| Fishing and aquaculture                         | 1            | 0            | 1            | 0            | 0          | 0        | 0               |
| Natural resources                               | 169          | 17           | 13           | 139          | 0          | 0        | 0               |
| Paper and forest products                       | 31           | 17           | 10           | 4            | 0          | 0        | 0               |
| Mining and supporting activities                | 3            | 0            | 3            | 0            | 0          | 0        | 0               |
| Oil, gas and offshore                           | 135          | 0            | 0            | 135          | 0          | 0        | 0               |
| Consumer staples                                | 21           | 4            | 6            | 9            | 2          | 0        | 0               |
| Food processing and beverages                   | 6            | 1            | 2            | 1            | 2          | 0        | 0               |
| Household and personal products                 | 11           | 2            | 1            | 8            | 0          | 0        | 0               |
| Healthcare                                      | 4            | 1            | 3            | 0            | 0          | 0        | 0               |
| Consumer discretionary and services             | 305          | 132          | 41           | 20           | 112        | 0        | 0               |
| Consumer durables                               | 57           | 5            | 4            | 0            | 48         | 0        | 0               |
| Media and entertainment                         | 17           | 3            | 10           | 1            | 3          | 0        | 0               |
| Retail trade                                    | 188          | 121          | 15           | 7            | 45         | 0        | 0               |
| Air transportation                              | 10           | 0            | 2            | 7            | 1          | 0        | 0               |
| Accommodation and leisure                       | 25           | 3            | 10           | 5            | 7          | 0        | 0               |
| Telecommunication services                      | 8            | 0            | 0            | 0            | 8          | 0        | 0               |
| Industrials                                     | 766          | 170          | 235          | 141          | 220        | 0        | 0               |
| Materials                                       | 119          | 16           | 30           | 5            | 68         | 0        | 0               |
| Capital goods                                   | 111          | 63           | 33           | 9            | 6          | 0        | 0               |
| Commercial and professional services            | 54           | 17           | 16           | 12           | 9          | 0        | 0               |
| Construction                                    | 188          | 37           | 78           | 58           | 15         | 0        | 0               |
| Wholesale trade                                 | 78           | 25           | 24           | 1            | 28         | 0        | 0               |
| Land transportation                             | 144          | 6            | 44           | 56           | 38         | 0        | 0               |
| IT services                                     | 72           | 6            | 10           | 0            | 56         | 0        | 0               |
| Maritime                                        | 519          | 7            | 0            | 512          | 0          | 0        | 0               |
| Ship building                                   | 0            | 0            | 0            | 0            | 0          | 0        | 0               |
| Shipping                                        | 508          | 7            | 0            | 501          | 0          | 0        | 0               |
| Maritime services                               | 11           | 0            | 0            | 11           | 0          | 0        | 0               |
| Utilities and public service                    | 47           | 3            | 3            | 37           | 4          | 0        | 0               |
| Utilities distribution                          | 30           | 0            | 1            | 28           | 1          | 0        | 0               |
| Power production                                | 1            | 0            | 0            | 0            | 1          | 0        | 0               |
| Public services                                 | 16           | 3            | 2            | 9            | 2          | 0        | 0               |
| Real estate                                     | 224          | 74           | 90           | 50           | 10         | 0        | 0               |
| Other industries                                | 9            | 0            | 0            | 3            | 6          | 0        | 0               |
| <b>Total Corporate</b>                          | <b>2 437</b> | <b>744</b>   | <b>416</b>   | <b>921</b>   | <b>355</b> | <b>0</b> | <b>1</b>        |
| Housing loans                                   | 797          | 333          | 342          | 76           | 46         | 0        | 0               |
| Collateralised lending                          | 317          | 120          | 156          | 37           | 4          | 0        | 0               |
| Non-collateralised lending                      | 194          | 31           | 104          | 27           | 32         | 0        | 0               |
| <b>Household</b>                                | <b>1 308</b> | <b>484</b>   | <b>602</b>   | <b>140</b>   | <b>82</b>  | <b>0</b> | <b>0</b>        |
| <b>Public sector</b>                            | <b>35</b>    | <b>35</b>    | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b> | <b>0</b>        |
| <b>Reversed repos/securities borrowing</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b> | <b>0</b>        |
| <b>Lending to the public by country Total</b>   | <b>3 780</b> | <b>1 263</b> | <b>1 018</b> | <b>1 061</b> | <b>437</b> | <b>0</b> | <b>1</b>        |
| <b>of which fair value</b>                      | <b>637</b>   | <b>620</b>   | <b>0</b>     | <b>17</b>    | <b>0</b>   | <b>0</b> | <b>0</b>        |
| <b>To central banks and credit institutions</b> | <b>10</b>    | <b>0</b>     | <b>10</b>    | <b>0</b>     | <b>0</b>   | <b>0</b> | <b>0</b>        |

Industry distribution within the corporate portfolio as of Q1 2022 is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes rather than publicly available NACE codes.

## Impaired loans (stage 3), by country, segment and industry, Q4 2021

| EURm                                          | Total        | Denmark      | Finland      | Norway       | Sweden     | Russia   | Outside Nordics |
|-----------------------------------------------|--------------|--------------|--------------|--------------|------------|----------|-----------------|
| Financial institutions                        | 68           | 48           | 5            | 15           | 0          | 0        | 0               |
| Agriculture                                   | 332          | 307          | 18           | 4            | 2          | 0        | 1               |
| Crops, plantations and hunting                | 72           | 66           | 2            | 2            | 1          | 0        | 1               |
| Animal husbandry                              | 259          | 241          | 15           | 2            | 1          | 0        | 0               |
| Fishing and aquaculture                       | 1            | 0            | 1            | 0            | 0          | 0        | 0               |
| Natural resources                             | 576          | 17           | 15           | 207          | 0          | 0        | 337             |
| Paper and forest products                     | 32           | 17           | 11           | 4            | 0          | 0        | 0               |
| Mining and supporting activities              | 3            | 0            | 2            | 1            | 0          | 0        | 0               |
| Oil, gas and offshore                         | 541          | 0            | 2            | 202          | 0          | 0        | 337             |
| Consumer staples                              | 20           | 5            | 5            | 9            | 1          | 0        | 0               |
| Food processing and beverages                 | 5            | 1            | 2            | 1            | 1          | 0        | 0               |
| Household and personal products               | 11           | 2            | 1            | 8            | 0          | 0        | 0               |
| Healthcare                                    | 4            | 2            | 2            | 0            | 0          | 0        | 0               |
| Consumer discretionary and services           | 271          | 114          | 39           | 14           | 104        | 0        | 0               |
| Consumer durables                             | 30           | 3            | 4            | 0            | 23         | 0        | 0               |
| Media and entertainment                       | 19           | 4            | 10           | 1            | 4          | 0        | 0               |
| Retail trade                                  | 183          | 104          | 12           | 7            | 60         | 0        | 0               |
| Air transportation                            | 5            | 0            | 3            | 1            | 1          | 0        | 0               |
| Accommodation and leisure                     | 26           | 3            | 10           | 5            | 8          | 0        | 0               |
| Telecommunication services                    | 8            | 0            | 0            | 0            | 8          | 0        | 0               |
| Industrials                                   | 709          | 163          | 254          | 174          | 118        | 0        | 0               |
| Materials                                     | 59           | 16           | 43           | 0            | 0          | 0        | 0               |
| Capital goods                                 | 127          | 62           | 45           | 15           | 5          | 0        | 0               |
| Commercial and professional services          | 56           | 16           | 18           | 13           | 9          | 0        | 0               |
| Construction                                  | 210          | 38           | 66           | 89           | 17         | 0        | 0               |
| Wholesale trade                               | 80           | 22           | 25           | 2            | 31         | 0        | 0               |
| Land transportation                           | 107          | 7            | 44           | 54           | 2          | 0        | 0               |
| IT services                                   | 70           | 2            | 13           | 1            | 54         | 0        | 0               |
| Maritime                                      | 516          | 28           | 0            | 488          | 0          | 0        | 0               |
| Ship building                                 | 0            | 0            | 0            | 0            | 0          | 0        | 0               |
| Shipping                                      | 505          | 28           | 0            | 477          | 0          | 0        | 0               |
| Maritime services                             | 11           | 0            | 0            | 11           | 0          | 0        | 0               |
| Utilities and public service                  | 48           | 3            | 5            | 37           | 3          | 0        | 0               |
| Utilities distribution                        | 29           | 0            | 1            | 28           | 0          | 0        | 0               |
| Power production                              | 1            | 0            | 0            | 0            | 1          | 0        | 0               |
| Public services                               | 18           | 3            | 4            | 9            | 2          | 0        | 0               |
| Real estate                                   | 254          | 97           | 97           | 50           | 10         | 0        | 0               |
| Other industries                              | 7            | 1            | 0            | 4            | 2          | 0        | 0               |
| <b>Total Corporate</b>                        | <b>2 801</b> | <b>783</b>   | <b>438</b>   | <b>1 002</b> | <b>240</b> | <b>0</b> | <b>338</b>      |
| Housing loans                                 | 824          | 346          | 355          | 81           | 42         | 0        | 0               |
| Collateralised lending                        | 311          | 129          | 138          | 41           | 3          | 0        | 0               |
| Non-collateralised lending                    | 218          | 31           | 131          | 24           | 32         | 0        | 0               |
| <b>Household</b>                              | <b>1 353</b> | <b>506</b>   | <b>624</b>   | <b>146</b>   | <b>77</b>  | <b>0</b> | <b>0</b>        |
| <b>Public sector</b>                          | <b>34</b>    | <b>32</b>    | <b>0</b>     | <b>2</b>     | <b>0</b>   | <b>0</b> | <b>0</b>        |
| <b>Reversed repos/securities borrowing</b>    | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b> | <b>0</b>        |
| <b>Lending to the public by country Total</b> | <b>4 188</b> | <b>1 321</b> | <b>1 062</b> | <b>1 150</b> | <b>317</b> | <b>0</b> | <b>338</b>      |
| <b>of which fair value</b>                    | <b>675</b>   | <b>658</b>   | <b>0</b>     | <b>17</b>    | <b>0</b>   | <b>0</b> | <b>0</b>        |

Industry distribution within the corporate portfolio as of Q4 2021 is restated to better reflect Nordea's credit risk, using internal credit risk assessed NACE codes rather than publicly available NACE codes.

## Net loan losses and similar result Q1 2019 - Q1 2022

| EURm                                          | Q122       | Q421      | Q321       | Q221       | Q121      | Q420      | Q320       | Q220       | Q120       | Q419      | Q319      | Q219      | Q119      |
|-----------------------------------------------|------------|-----------|------------|------------|-----------|-----------|------------|------------|------------|-----------|-----------|-----------|-----------|
| Net loan losses (excluding IAC)               | -4         | 81        | 4          | -30        | 63        | 58        | -2         | 698        | 154        | 102       | 49        | 61        | 42        |
| Net result on loans held at fair value        | -8         | -25       | -26        | -21        | -11       | -30       | -17        | -2         | 1          | -16       | 1         | 2         | 1         |
| <b>Net loan losses and similar net result</b> | <b>-12</b> | <b>56</b> | <b>-22</b> | <b>-51</b> | <b>52</b> | <b>28</b> | <b>-19</b> | <b>696</b> | <b>155</b> | <b>86</b> | <b>50</b> | <b>63</b> | <b>43</b> |

## Impaired loans and individually (Stage 3) and collectively assessed allowances (Stage 1 and 2)

| EURm                                                                    | Q122         | Q421         | Q321         | Q221         | Q121         | Q420         | Q320         | Q220         | Q120         |
|-------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Impaired loans gross                                                    | 3 154        | 3 512        | 3 628        | 3 750        | 4 023        | 3 979        | 4 219        | 4 421        | 4 516        |
| Allowances for individually assessed impaired loans                     | 1 309        | 1 610        | 1 623        | 1 651        | 1 676        | 1 674        | 1 816        | 1 907        | 1 746        |
| Impaired loans net                                                      | 1 845        | 1 903        | 2 005        | 2 099        | 2 347        | 2 305        | 2 403        | 2 514        | 2 770        |
| Impairment rate (stage 3) gross, basis points                           | 112          | 128          | 136          | 141          | 153          | 151          | 169          | 174          | 174          |
| Allowances individually assessed / Impaired loans gross (%)             | 42           | 46           | 45           | 44           | 42           | 42           | 43           | 43           | 39           |
| Allowances in relation to loans in stage 1 and 2 , basis points         | 23           | 22           | 25           | 25           | 30           | 30           | 29           | 32           | 19           |
| <b>Total allowances / Impaired loans gross individually assessed, %</b> | <b>62</b>    | <b>63</b>    | <b>63</b>    | <b>62</b>    | <b>61</b>    | <b>62</b>    | <b>60</b>    | <b>61</b>    | <b>50</b>    |
| Allowances for individually assessed loans (stage 3)                    | 1 309        | 1 610        | 1 623        | 1 651        | 1 676        | 1 674        | 1 816        | 1 907        | 1 746        |
| Allowances for collectively assessed loans (stages 1 & 2)               | 643          | 597          | 647          | 661          | 786          | 775          | 718          | 796          | 496          |
| <b>Total allowances and provisions</b>                                  | <b>1 952</b> | <b>2 206</b> | <b>2 270</b> | <b>2 312</b> | <b>2 461</b> | <b>2 448</b> | <b>2 534</b> | <b>2 703</b> | <b>2 242</b> |
| Total allowances on balance sheet items                                 | 1 952        | 2 206        | 2 270        | 2 312        | 2 461        | 2 448        | 2 534        | 2 703        | 2 242        |
| Interest-bearing securities                                             | 6            | 15           | 6            | 4            | 4            | 3            | 2            | 2            | 2            |
| Provisions for off balance sheet items                                  | 195          | 183          | 219          | 203          | 225          | 235          | 253          | 248          | 133          |
| <b>Total allowances and provisions</b>                                  | <b>2 153</b> | <b>2 405</b> | <b>2 495</b> | <b>2 518</b> | <b>2 690</b> | <b>2 687</b> | <b>2 790</b> | <b>2 953</b> | <b>2 376</b> |

## Past due carrying amounts amortised cost and fair value to the public in stages 1, 2 and 3, Q1 2022

|                  | Household customers | Corporate customers | Total        |
|------------------|---------------------|---------------------|--------------|
| 6-30 days        | 617                 | 404                 | 1 022        |
| 31-60 days       | 200                 | 95                  | 295          |
| 61-90 days       | 85                  | 38                  | 123          |
| >90 days         | 558                 | 314                 | 872          |
| <b>Total</b>     | <b>1 461</b>        | <b>851</b>          | <b>2 312</b> |
| Past due loans % | 0.8%                | 0.5%                | 0.7%         |

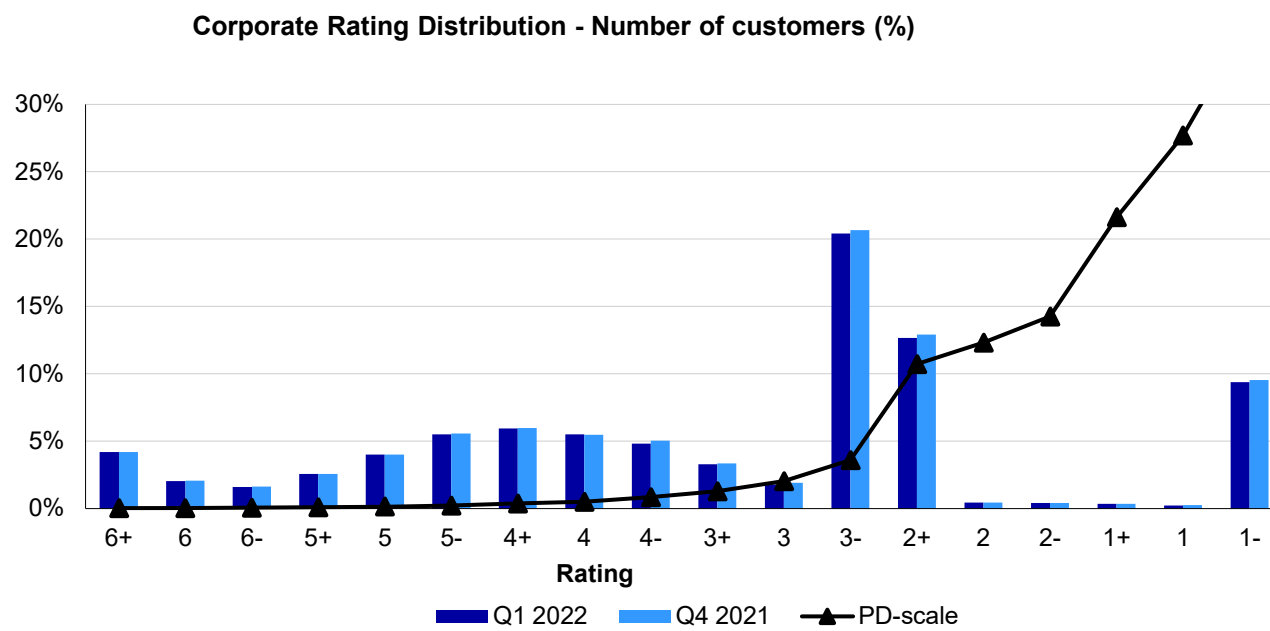
## Past due carrying amounts amortised cost and fair value to the public in stages 1, 2 and 3, Q4 2021

| EURm             | Household customers | Corporate customers | Total        |
|------------------|---------------------|---------------------|--------------|
| 6-30 days        | 595                 | 428                 | 1 024        |
| 31-60 days       | 199                 | 87                  | 286          |
| 61-90 days       | 75                  | 32                  | 107          |
| >90 days         | 571                 | 317                 | 887          |
| <b>Total</b>     | <b>1 440</b>        | <b>864</b>          | <b>2 304</b> |
| Past due loans % | 0.8%                | 0.5%                | 0.7%         |

## Rating distribution

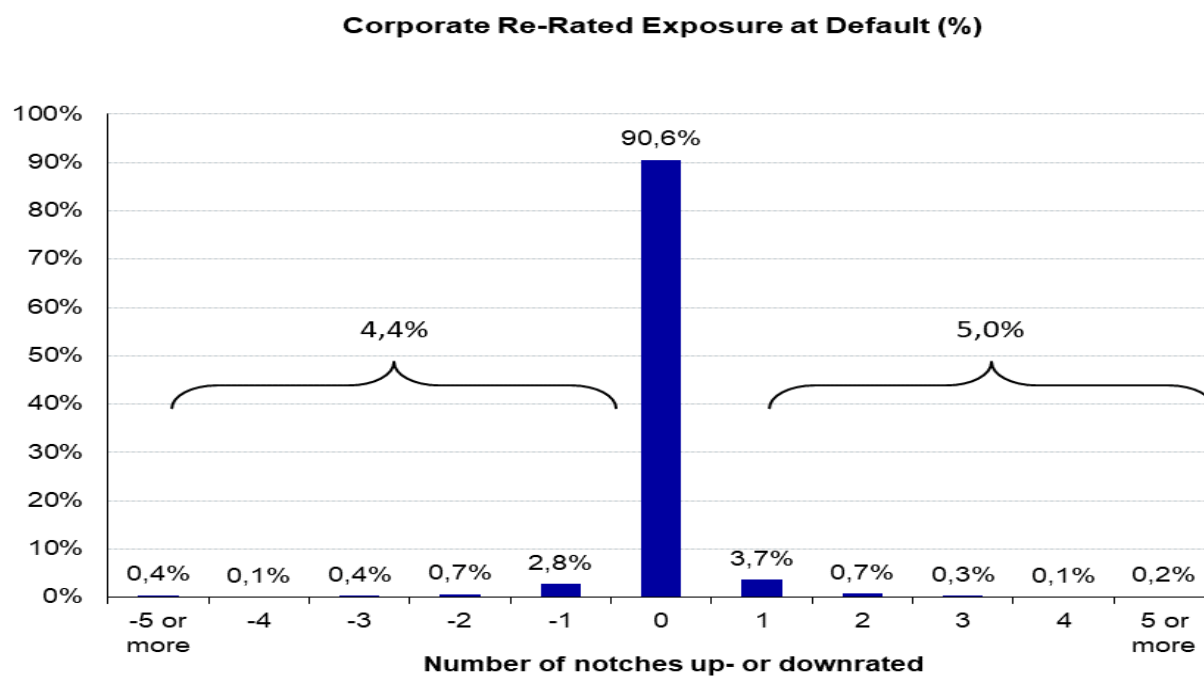
### Corporate rating distribution

Q1 2022



### Corporate rating migration

Q1 2022



## Loan-to-value distribution

Cover pools, covered bonds

### Nordea Mortgage Bank cover pool (Finland)

| Mortgage loans EURbn* | Q122        | %           | Q421        | %           | Q321        | %           | Q221        | %           | Q121        | %           |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <40%                  | 17.6        | 74%         | 17.5        | 74%         | 17.5        | 74%         | 17.4        | 75%         | 17.3        | 75%         |
| 40-50%                | 2.7         | 11%         | 2.6         | 11%         | 2.6         | 11%         | 2.6         | 11%         | 2.5         | 11%         |
| 50-60%                | 2.1         | 9%          | 2.0         | 9%          | 2.0         | 9%          | 2.0         | 8%          | 1.9         | 8%          |
| 60-70%                | 1.5         | 6%          | 1.4         | 6%          | 1.4         | 6%          | 1.4         | 6%          | 1.3         | 6%          |
| 70-100%               | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          |
| <b>Total</b>          | <b>23.8</b> | <b>100%</b> | <b>23.6</b> | <b>100%</b> | <b>23.5</b> | <b>100%</b> | <b>23.3</b> | <b>100%</b> | <b>23.2</b> | <b>100%</b> |

### Nordea Eiendomskreditt cover pool (Norway)

| Mortgage loans EURbn** | Q122        | %           | Q421        | %           | Q321        | %           | Q221        | %           | Q121        | %           |
|------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <40%                   | 5.9         | 27%         | 5.8         | 27%         | 5.7         | 27%         | 5.5         | 27%         | 5.0         | 27%         |
| 40-50%                 | 4.0         | 18%         | 3.9         | 18%         | 3.8         | 18%         | 3.7         | 18%         | 3.3         | 18%         |
| 50-60%                 | 5.0         | 23%         | 4.9         | 23%         | 4.8         | 23%         | 4.5         | 22%         | 4.2         | 23%         |
| 60-70%                 | 4.5         | 21%         | 4.4         | 21%         | 4.4         | 21%         | 4.2         | 21%         | 3.9         | 21%         |
| 70-80%                 | 2.3         | 11%         | 2.3         | 11%         | 2.3         | 11%         | 2.3         | 11%         | 2.3         | 12%         |
| 80-90%                 | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          |
| >90%                   | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          |
| <b>Total</b>           | <b>21.7</b> | <b>100%</b> | <b>21.2</b> | <b>100%</b> | <b>21.0</b> | <b>100%</b> | <b>20.3</b> | <b>100%</b> | <b>18.8</b> | <b>100%</b> |

### Nordea Hypotek cover pool (Sweden)

| Mortgage loans EURbn* | Q122        | %           | Q421        | %           | Q321        | %           | Q221        | %           | Q121        | %           |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <40%                  | 45.6        | 73%         | 44.9        | 72%         | 44.7        | 72%         | 43.9        | 72%         | 42.5        | 72%         |
| 40-50%                | 7.2         | 11%         | 7.1         | 11%         | 7.0         | 11%         | 6.9         | 11%         | 6.7         | 11%         |
| 50-60%                | 5.3         | 8%          | 5.3         | 9%          | 5.3         | 9%          | 5.3         | 9%          | 5.1         | 9%          |
| 60-70%                | 3.6         | 6%          | 3.7         | 6%          | 3.7         | 6%          | 3.7         | 6%          | 3.6         | 6%          |
| 70-80%                | 1.1         | 2%          | 1.1         | 2%          | 1.2         | 2%          | 1.2         | 2%          | 1.1         | 2%          |
| 80-90%                | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          |
| >90%                  | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          |
| <b>Total</b>          | <b>62.9</b> | <b>100%</b> | <b>62.1</b> | <b>100%</b> | <b>61.9</b> | <b>100%</b> | <b>61.0</b> | <b>100%</b> | <b>59.1</b> | <b>100%</b> |

### Nordea Kredit Capital Centre 2 cover pool (Denmark)

| Mortgage loans EURbn*** | Q122        | %           | Q421        | %           | Q321        | %           | Q221        | %           | Q121        | %           |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <20%                    | 22.9        | 41%         | 22.8        | 39%         | 22.0        | 39%         | 21.3        | 38%         | 20.5        | 36%         |
| 20-40%                  | 19.4        | 35%         | 19.6        | 34%         | 19.6        | 34%         | 18.9        | 33%         | 18.5        | 33%         |
| 40-60%                  | 11.2        | 20%         | 12.1        | 21%         | 12.1        | 21%         | 12.2        | 22%         | 12.6        | 22%         |
| 60-70%                  | 1.9         | 3%          | 2.4         | 4%          | 2.3         | 4%          | 2.7         | 5%          | 3.1         | 6%          |
| 70-80%                  | 0.5         | 1%          | 0.8         | 2%          | 0.7         | 2%          | 0.9         | 2%          | 1.2         | 2%          |
| 80-90%                  | 0.1         | 0%          | 0.2         | 0%          | 0.1         | 0%          | 0.1         | 0%          | 0.2         | 1%          |
| 90-100%                 | 0.0         | 0%          | 0.0         | 0%          | 0.0         | 0%          | 0.1         | 0%          | 0.1         | 0%          |
| >100%                   | 0.0         | 0%          | 0.1         | 0%          | 0.1         | 0%          | 0.1         | 0%          | 0.1         | 0%          |
| <b>Total</b>            | <b>56.0</b> | <b>100%</b> | <b>58.0</b> | <b>100%</b> | <b>56.9</b> | <b>100%</b> | <b>56.3</b> | <b>100%</b> | <b>56.3</b> | <b>100%</b> |

\*LTV unindexed distribution in ranges where a single loan can exist in multiple buckets, with continuous distribution

\*\*LTV unindexed distribution where a loan is reported in the highest bucket

\*\*\*LTV current property value distribution where a single loan can exist in multiple buckets, with continuous distribution

Own Funds including profit (Banking Group)<sup>1</sup>

| EURm                                                                      | Q122               | Q421          | Q321          | Q221          | Q121          | Q420          | Q320          | Q220          | Q120          |
|---------------------------------------------------------------------------|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Balance sheet equity                                                      | 30 921             | 33 503        | 36 628        | 35 528        | 34 489        | 33 740        | 32 553        | 31 759        | 31 476        |
| Valuation adjustment for non-CRR companies                                | -9                 | -9            | -4            | -4            | -4            | 0             | -491          | -449          | -340          |
| Other adjustments                                                         | -750               | -750          | -750          | -749          | -749          | -748          | -750          | -750          | -750          |
| <b>Sub-total</b>                                                          | <b>30 162</b>      | <b>32 744</b> | <b>35 874</b> | <b>34 775</b> | <b>33 736</b> | <b>32 992</b> | <b>31 312</b> | <b>30 560</b> | <b>30 386</b> |
| Actual/Proposed dividend, based on Nordea legal group profit <sup>2</sup> | -559               | -2 682        | -1 970        | -1 269        | -552          | -1 585        | -1 078        | -492          | -322          |
| Part of interim or year-end profit not eligible                           |                    |               |               |               |               |               |               |               |               |
| Goodwill                                                                  | -1 873             | -1 843        | -1 834        | -1 830        | -1 843        | -1 806        | -1 734        | -1 749        | -1 691        |
| Other intangibles assets                                                  | -1 032             | -961          | -933          | -855          | -823          | -829          | -1 643        | -1 652        | -1 595        |
| IRB provisions shortfall                                                  |                    |               |               |               |               |               |               |               | -96           |
| Pensions assets in excess of related liabilities                          | -251               | -169          | -197          | -169          | -160          | -108          | -56           | -71           | -131          |
| Other deductions                                                          | -1 318             | -1 209        | -5 194        | -3 211        | -3 395        | -2 110        | -2 046        | -2 135        | -2 226        |
| <b>Common Equity Tier 1</b>                                               | <b>25 130</b>      | <b>25 880</b> | <b>25 745</b> | <b>27 440</b> | <b>26 964</b> | <b>26 553</b> | <b>24 756</b> | <b>24 461</b> | <b>24 325</b> |
| Common Equity Tier 1 ratio                                                | 16.3%              | 17.0%         | 16.9%         | 18.0%         | 17.5%         | 17.1%         | 16.4%         | 15.8%         | 16.0%         |
| Hybrid capital loans                                                      | 3 187              | 3 132         | 3 081         | 2 188         | 2 672         | 2 588         | 2 678         | 2 763         | 2 810         |
| Deductions for investments in insurance companies (50%)                   |                    |               |               |               |               |               |               |               |               |
| <b>Tier 1 capital</b>                                                     | <b>28 317</b>      | <b>29 012</b> | <b>28 826</b> | <b>29 628</b> | <b>29 636</b> | <b>29 141</b> | <b>27 434</b> | <b>27 224</b> | <b>27 135</b> |
| Tier 1 ratio                                                              | 18.4%              | 19.1%         | 18.9%         | 19.5%         | 19.2%         | 18.7%         | 18.2%         | 17.6%         | 17.8%         |
| Tier 2 capital                                                            | 3 400              | 3 454         | 3 486         | 3 937         | 2 631         | 2 745         | 3 669         | 4 240         | 4 383         |
| - of which perpetual subordinated loans                                   |                    |               |               |               |               |               |               |               |               |
| Deductions for investments in insurance companies                         | -650               | -650          | -650          | -650          | -650          | -650          | -1 000        | -1 000        | -1 000        |
| Other deductions                                                          | 525                | 459           | 421           | -544          | 541           | 565           | -197          | 564           | 232           |
| <b>Total Own funds</b>                                                    | <b>31 592</b>      | <b>32 275</b> | <b>32 083</b> | <b>32 372</b> | <b>32 158</b> | <b>31 801</b> | <b>29 906</b> | <b>31 028</b> | <b>30 749</b> |
| Total Capital ratio                                                       | 20.5%              | 21.2%         | 21.0%         | 21.3%         | 20.9%         | 20.5%         | 19.9%         | 20.1%         | 20.2%         |
| Total REA                                                                 | 154 039            | 151 906       | 152 563       | 152 222       | 154 037       | 155 440       | 150 559       | 154 600       | 152 108       |
| <sup>1</sup> Banking Group exclude non-CRR companies                      |                    |               |               |               |               |               |               |               |               |
| <sup>2</sup> Corresponding to a payout ratio of Legal Group profit:       | 70.0% <sup>3</sup> | 70.0%         | 70.0%         | 70.0%         | 70.0%         | 70.0%         | 70.0%         | 70.0%         | 70.0%         |
| and corresponding to a payout ratio of Banking Group profit:              | 70.0% <sup>3</sup> | 69.9%         | 70.0%         | 70.0%         | 69.9%         | 69.3%         | 64.7%         | 55.2%         | 46.1%         |

<sup>3</sup> Excluding the impact from recycling of accumulated FX losses in OCI related to the close of the operations in Russia

## Capital ratios (Banking Group)

| Percentage                                                                                  | Q122    | Q421    | Q321    | Q221    | Q121    | Q420    | Q320    | Q220    | Q120    |
|---------------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Common Equity Tier 1 capital ratio, including profit                                        | 16.3    | 17.0    | 16.9    | 18.0    | 17.5    | 17.1    | 16.4    | 15.8    | 16.0    |
| Tier 1 ratio, including profit                                                              | 18.4    | 19.1    | 18.9    | 19.5    | 19.2    | 18.7    | 18.2    | 17.6    | 17.8    |
| Total Capital ratio, including profit                                                       | 20.5    | 21.2    | 21.0    | 21.3    | 20.9    | 20.5    | 19.9    | 20.1    | 20.2    |
| Common Equity Tier 1 capital ratio, excluding profit                                        | 16.5    | 16.8    | 16.7    | 17.8    | 17.4    | 17.0    | 16.3    | 15.8    | 15.8    |
| Tier 1 ratio, excluding profit                                                              | 18.6    | 18.9    | 18.7    | 19.3    | 19.1    | 18.7    | 18.1    | 17.6    | 17.6    |
| Total Capital ratio, excluding profit                                                       | 20.7    | 21.1    | 20.8    | 21.1    | 20.7    | 20.4    | 19.7    | 20.0    | 20.0    |
| Leverage ratio                                                                              | Q122    | Q421    | Q321    | Q221    | Q121    | Q420    | Q320    | Q220    | Q120    |
| Tier 1 capital, including profit, EURm                                                      | 28 317  | 29 012  | 28 826  | 29 628  | 29 636  | 29 141  | 27 434  | 27 224  | 27 135  |
| Leverage ratio exposure <sup>2</sup> , including profit, EURm                               | 589 760 | 536 512 | 578 554 | 555 022 | 563 039 | 518 511 | 544 060 | 553 867 | 553 188 |
| Leverage ratio, including profit, percentage                                                | 4.8     | 5.4     | 5.0     | 5.3     | 5.3     | 5.6     | 5.0     | 4.9     | 4.9     |
| Leverage ratio excluding central bank exposures <sup>1</sup> , including profit, percentage |         |         |         |         | 5.6     | 5.9     | 5.3     |         |         |
| Tier 1 capital, excluding profit EURm                                                       | 28 640  | 28 714  | 28 519  | 29 320  | 29 401  | 29 019  | 27 236  | 27 148  | 26 817  |
| Leverage ratio exposure <sup>2</sup> , excluding profit, EURm                               | 589 795 | 536 518 | 578 552 | 555 022 | 563 041 | 518 503 | 544 050 | 553 814 | 553 245 |
| Leverage ratio, excluding profit, percentage                                                | 4.9     | 5.4     | 4.9     | 5.3     | 5.2     | 5.6     | 5.0     | 4.9     | 4.8     |
| Leverage ratio excluding central bank exposures <sup>1</sup> , excluding profit, percentage |         |         |         |         | 5.5     | 5.9     | 5.3     |         |         |

<sup>1</sup> From Q3 2020 to Q1 2021 calculated in accordance with the derogation in Article 500b of Regulation (EU) 575/2013 of the European Parliament and of the Council (CRR) and Decision (EU) 2020/1306 of the European Central Bank. This derogation terminated 27 June 2021. The derogation based on Article 429b (5) valid from 27 June 2021 is not applied in Q2 2021.

<sup>2</sup> Q4 2020, Q1 2021 and Q2 2021 figures have been adjusted compared to what was disclosed in Q2 2021. The minor adjustment to exposure values has not impacted any ratios.

Own Funds & Capital ratios reported to ECB (Financial conglomerate)<sup>1</sup>

|                                                                                  | Q122 <sup>2</sup> | Q421 <sup>3</sup> | Q321 <sup>3</sup> | Q221 <sup>3</sup> | Q121 <sup>3</sup> | Q420 <sup>3</sup> | Q320 <sup>3</sup> | Q220 <sup>3</sup> | Q120 <sup>3</sup> |
|----------------------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Financial conglomerates Own funds, EURm                                          | 33 927            | 34 360            | 34 120            | 34 378            | 34 030            | 33 537            | 32 263            | 33 227            | 32 685            |
| The Own funds requirement of the financial conglomerate, EURm                    | 24 132            | 23 812            | 23 838            | 23 780            | 23 974            | 23 930            | 23 057            | 23 559            | 24 560            |
| Capital adequacy of the financial conglomerate (Own funds surplus/deficit), EURm | 9 795             | 10 548            | 10 282            | 10 598            | 10 056            | 9 606             | 9 206             | 9 668             | 8 125             |
| Financial conglomerates capital adequacy ratio, %                                | 140.6 %           | 144.3 %           | 143.1 %           | 144.6 %           | 141.9 %           | 140.1 %           | 139.9 %           | 141.0 %           | 133.1 %           |

<sup>1</sup> The financial conglomerate consists of banking and insurance operations

<sup>2</sup> Excluding first-quarter profit (pending application)

<sup>3</sup> Including profit

## Risk exposure amount (Banking Group)

| EURm                                                                                      | Q122           | Q421           | Q321           | Q221           | Q121           | Q420           | Q320           | Q220           | Q120           |
|-------------------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Credit risk</b>                                                                        | <b>120 143</b> | <b>119 483</b> | <b>120 572</b> | <b>120 285</b> | <b>122 321</b> | <b>120 479</b> | <b>115 586</b> | <b>117 764</b> | <b>117 242</b> |
| IRB                                                                                       | 103 431        | 102 818        | 103 015        | 103 569        | 106 082        | 104 743        | 102 531        | 104 380        | 104 365        |
| - sovereign                                                                               |                |                |                |                |                |                |                |                |                |
| - corporate                                                                               | 67 327         | 66 994         | 66 886         | 66 792         | 68 381         | 67 540         | 66 518         | 68 349         | 68 522         |
| - <i>advanced</i>                                                                         | 59 499         | 58 281         | 57 123         | 57 481         | 58 474         | 57 670         | 55 965         | 57 026         | 57 014         |
| - <i>foundation</i>                                                                       | 7 828          | 8 713          | 9 763          | 9 311          | 9 907          | 9 870          | 10 553         | 11 323         | 11 508         |
| - institutions                                                                            | 4 148          | 3 862          | 3 930          | 4 089          | 3 977          | 4 738          | 5 283          | 5 420          | 6 293          |
| - retail                                                                                  | 27 686         | 27 610         | 27 693         | 27 822         | 27 612         | 27 256         | 26 927         | 26 933         | 25 468         |
| - items representing securitisation positions                                             | 878            | 880            | 879            | 878            | 882            | 880            | 883            | 890            | 893            |
| - other                                                                                   | 3 392          | 3 472          | 3 627          | 3 988          | 5 230          | 4 329          | 2 920          | 2 788          | 3 189          |
| Standardised                                                                              | 16 712         | 16 665         | 17 557         | 16 716         | 16 239         | 15 736         | 13 055         | 13 384         | 12 877         |
| - sovereign                                                                               | 1 015          | 671            | 1 133          | 418            | 560            | 520            | 685            | 840            | 948            |
| - retail                                                                                  | 5 590          | 5 548          | 5 656          | 5 562          | 5 522          | 5 373          | 5 266          | 5 115          | 4 661          |
| - other                                                                                   | 10 108         | 10 447         | 10 769         | 10 736         | 10 157         | 9 842          | 7 104          | 7 429          | 7 268          |
| <b>Credit Valuation Adjustment Risk</b>                                                   | <b>1 008</b>   | <b>773</b>     | <b>749</b>     | <b>645</b>     | <b>696</b>     | <b>648</b>     | <b>633</b>     | <b>934</b>     | <b>674</b>     |
| <b>Market risk</b>                                                                        | <b>5 334</b>   | <b>4 972</b>   | <b>4 171</b>   | <b>4 409</b>   | <b>4 720</b>   | <b>6 616</b>   | <b>7 537</b>   | <b>9 597</b>   | <b>8 594</b>   |
| - trading book, Internal Approach                                                         | 4 663          | 3 908          | 3 016          | 3 674          | 4 044          | 3 671          | 4 781          | 6 842          | 5 825          |
| - trading book, Standardised Approach                                                     | 671            | 637            | 745            | 735            | 676            | 606            | 598            | 653            | 865            |
| - banking book, Standardised Approach                                                     |                | 427            | 410            |                |                | 2 339          | 2 158          | 2 102          | 1 904          |
| <b>Settlement Risk</b>                                                                    | <b>0</b>       | <b>0</b>       | <b>2</b>       | <b>0</b>       | <b>1</b>       | <b>265</b>     | <b>106</b>     | <b>1</b>       | <b>0</b>       |
| <b>Operational risk</b>                                                                   | <b>15 025</b>  | <b>14 306</b>  | <b>14 306</b>  | <b>14 306</b>  | <b>14 306</b>  | <b>14 701</b>  | <b>14 701</b>  | <b>14 701</b>  | <b>14 701</b>  |
| <b>Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR</b> |                |                |                |                |                | <b>630</b>     | <b>546</b>     | <b>452</b>     | <b>735</b>     |
| <b>Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR</b> | <b>12 529</b>  | <b>12 372</b>  | <b>12 763</b>  | <b>12 577</b>  | <b>11 993</b>  | <b>12 101</b>  | <b>11 450</b>  | <b>11 151</b>  | <b>10 162</b>  |
| <b>Additional risk exposure amount due to Article 3 CRR</b>                               |                |                |                |                |                |                |                |                |                |
| <b>Total</b>                                                                              | <b>154 039</b> | <b>151 906</b> | <b>152 563</b> | <b>152 222</b> | <b>154 037</b> | <b>155 440</b> | <b>150 559</b> | <b>154 600</b> | <b>152 108</b> |

## Risk-weight breakdown, % (Banking Group)

| Asset class                                              | Q122       | Q421       | Q321       | Q221       | Q121       | Q420       | Q320       | Q220       | Q120       |
|----------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| <b>Institutions</b>                                      | <b>14%</b> | <b>14%</b> | <b>14%</b> | <b>14%</b> | <b>13%</b> | <b>15%</b> | <b>15%</b> | <b>16%</b> | <b>18%</b> |
| Finland                                                  | 29%        | 29%        | 29%        | 28%        | 27%        | 28%        | 28%        | 30%        | 30%        |
| Norway                                                   | 8%         | 7%         | 7%         | 6%         | 6%         | 9%         | 9%         | 9%         | 10%        |
| Denmark                                                  | 12%        | 11%        | 12%        | 12%        | 12%        | 12%        | 11%        | 11%        | 13%        |
| Sweden                                                   | 10%        | 10%        | 10%        | 11%        | 11%        | 12%        | 14%        | 17%        | 18%        |
| <b>Corporate total</b>                                   | <b>41%</b> | <b>42%</b> | <b>43%</b> | <b>44%</b> | <b>44%</b> | <b>44%</b> | <b>45%</b> | <b>45%</b> | <b>47%</b> |
| <b>Corporate - Large Corporates &amp; Institutions</b>   | <b>44%</b> | <b>46%</b> | <b>47%</b> | <b>47%</b> | <b>47%</b> | <b>47%</b> | <b>48%</b> | <b>47%</b> | <b>48%</b> |
| Finland                                                  | 40%        | 42%        | 45%        | 45%        | 47%        | 47%        | 48%        | 48%        | 49%        |
| Norway                                                   | 66%        | 66%        | 65%        | 66%        | 65%        | 64%        | 64%        | 63%        | 65%        |
| Denmark                                                  | 32%        | 36%        | 37%        | 37%        | 37%        | 36%        | 38%        | 38%        | 38%        |
| Sweden                                                   | 39%        | 40%        | 40%        | 42%        | 41%        | 41%        | 43%        | 42%        | 43%        |
| <b>Corporate - Business Banking and Personal Banking</b> | <b>39%</b> | <b>39%</b> | <b>40%</b> | <b>41%</b> | <b>41%</b> | <b>41%</b> | <b>41%</b> | <b>43%</b> | <b>45%</b> |
| Finland                                                  | 42%        | 43%        | 43%        | 44%        | 46%        | 47%        | 48%        | 49%        | 51%        |
| Norway                                                   | 46%        | 46%        | 47%        | 47%        | 47%        | 47%        | 47%        | 48%        | 50%        |
| Denmark                                                  | 35%        | 35%        | 37%        | 39%        | 40%        | 40%        | 40%        | 42%        | 44%        |
| Sweden                                                   | 34%        | 34%        | 34%        | 35%        | 34%        | 34%        | 34%        | 35%        | 37%        |
| <b>Retail mortgages</b>                                  | <b>11%</b> | <b>11%</b> | <b>11%</b> | <b>11%</b> | <b>12%</b> | <b>12%</b> | <b>12%</b> | <b>12%</b> | <b>12%</b> |
| Finland                                                  | 10%        | 10%        | 11%        | 11%        | 12%        | 12%        | 13%        | 13%        | 12%        |
| Norway                                                   | 22%        | 22%        | 22%        | 22%        | 22%        | 22%        | 22%        | 22%        | 22%        |
| Denmark                                                  | 15%        | 15%        | 15%        | 15%        | 15%        | 15%        | 15%        | 15%        | 15%        |
| Sweden                                                   | 4%         | 4%         | 4%         | 4%         | 3%         | 3%         | 3%         | 3%         | 3%         |

## Minimum capital requirement and REA (Banking Group)

| EURm                                                                                      | End Q122                 |                | End Q421                 |                | End Q121                 |                |
|-------------------------------------------------------------------------------------------|--------------------------|----------------|--------------------------|----------------|--------------------------|----------------|
|                                                                                           | Min. capital requirement | REA            | Min. capital requirement | REA            | Min. capital requirement | REA            |
| <b>Credit risk</b>                                                                        | <b>9 611</b>             | <b>120 143</b> | <b>9 559</b>             | <b>119 483</b> | <b>9 786</b>             | <b>122 321</b> |
| - of which counterparty credit risk                                                       | 314                      | 3 919          | 368                      | 4 600          | 395                      | 4 939          |
| IRB                                                                                       | 8 274                    | 103 431        | 8 226                    | 102 818        | 8 487                    | 106 082        |
| - sovereign                                                                               |                          |                |                          |                |                          |                |
| - corporate                                                                               | 5 386                    | 67 327         | 5 360                    | 66 994         | 5 470                    | 68 381         |
| - <i>advanced</i>                                                                         | 4 760                    | 59 499         | 4 663                    | 58 281         | 4 678                    | 58 474         |
| - <i>foundation</i>                                                                       | 626                      | 7 828          | 697                      | 8 713          | 792                      | 9 907          |
| - institutions                                                                            | 332                      | 4 148          | 309                      | 3 862          | 318                      | 3 977          |
| - retail                                                                                  | 2 215                    | 27 686         | 2 209                    | 27 610         | 2 209                    | 27 612         |
| - items representing securitisation positions                                             | 70                       | 878            | 70                       | 880            | 71                       | 882            |
| - other                                                                                   | 271                      | 3 392          | 278                      | 3 472          | 419                      | 5 230          |
| Standardised                                                                              | 1 337                    | 16 712         | 1 333                    | 16 665         | 1 299                    | 16 239         |
| - central governments or central banks                                                    | 77                       | 960            | 47                       | 589            | 38                       | 476            |
| - regional governments or local authorities                                               | 5                        | 55             | 7                        | 82             | 7                        | 85             |
| - public sector entities                                                                  |                          |                |                          |                |                          |                |
| - multilateral development banks                                                          |                          |                |                          |                |                          |                |
| - international organisations                                                             |                          |                |                          |                |                          |                |
| - institutions                                                                            | 9                        | 107            | 13                       | 168            | 11                       | 130            |
| - corporate                                                                               | 140                      | 1 751          | 155                      | 1 942          | 168                      | 2 097          |
| - retail                                                                                  | 296                      | 3 706          | 298                      | 3 721          | 305                      | 3 817          |
| - secured by mortgages on immovable property                                              | 151                      | 1 884          | 146                      | 1 827          | 136                      | 1 705          |
| - in default                                                                              | 8                        | 95             | 7                        | 84             | 8                        | 98             |
| - associated with particularly high risk                                                  |                          |                |                          |                | 100                      | 1 255          |
| - covered bonds                                                                           | 2                        | 26             | 2                        | 27             | 2                        | 30             |
| - institutions and corporates with a short-term credit assessment                         |                          |                |                          |                |                          |                |
| - collective investments undertakings (CIU)                                               | 183                      | 2 293          | 170                      | 2 121          | 29                       | 355            |
| - equity                                                                                  | 415                      | 5 194          | 440                      | 5 506          | 433                      | 5 414          |
| - other items                                                                             | 51                       | 641            | 48                       | 598            | 62                       | 777            |
| <b>Credit Valuation Adjustment risk</b>                                                   | <b>81</b>                | <b>1 008</b>   | <b>62</b>                | <b>773</b>     | <b>56</b>                | <b>696</b>     |
| <b>Market risk</b>                                                                        | <b>427</b>               | <b>5 334</b>   | <b>398</b>               | <b>4 972</b>   | <b>378</b>               | <b>4 720</b>   |
| - trading book, Internal Approach                                                         | 373                      | 4 663          | 313                      | 3 908          | 324                      | 4 044          |
| - trading book, Standardised Approach                                                     | 54                       | 671            | 51                       | 637            | 54                       | 676            |
| - banking book, Standardised Approach                                                     |                          |                | 34                       | 427            |                          |                |
| <b>Settlement Risk</b>                                                                    | <b>0</b>                 | <b>0</b>       | <b>0</b>                 | <b>0</b>       | <b>0</b>                 | <b>1</b>       |
| <b>Operational risk</b>                                                                   | <b>1 202</b>             | <b>15 025</b>  | <b>1 144</b>             | <b>14 306</b>  | <b>1 144</b>             | <b>14 306</b>  |
| Standardised                                                                              | 1 202                    | 15 025         | 1 144                    | 14 306         | 1 144                    | 14 306         |
| <b>Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR</b> |                          |                |                          |                |                          |                |
| <b>Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR</b> | <b>1 002</b>             | <b>12 529</b>  | <b>990</b>               | <b>12 372</b>  | <b>959</b>               | <b>11 993</b>  |
| <b>Additional risk exposure amount due to Article 3 CRR</b>                               |                          |                |                          |                |                          |                |
| <b>Total</b>                                                                              | <b>12 323</b>            | <b>154 039</b> | <b>12 153</b>            | <b>151 906</b> | <b>12 323</b>            | <b>154 037</b> |

## Capital requirements for market risk (Banking Group)<sup>1</sup>

Q1 2022

|                                       | Trading book |                     | Banking book |                     | Total        |                     |
|---------------------------------------|--------------|---------------------|--------------|---------------------|--------------|---------------------|
|                                       | REA          | Capital requirement | REA          | Capital requirement | REA          | Capital requirement |
| <b>EURm</b>                           |              |                     |              |                     |              |                     |
| <b>Total VaR (IA)</b>                 | <b>1 221</b> | <b>98</b>           |              |                     | <b>1 221</b> | <b>98</b>           |
| Interest rate risk                    | 1 217        | 97                  |              |                     | 1 217        | 97                  |
| Equity risk                           | 222          | 18                  |              |                     | 222          | 18                  |
| Credit spread risk                    | 285          | 23                  |              |                     | 285          | 23                  |
| Foreign exchange risk                 | 62           | 5                   |              |                     | 62           | 5                   |
| Inflation risk                        | 71           | 6                   |              |                     | 71           | 6                   |
| Diversification effect                | -635         | -51                 |              |                     | -635         | -51                 |
| <b>Total Stressed VaR (IA)</b>        | <b>2 068</b> | <b>165</b>          |              |                     | <b>2 068</b> | <b>165</b>          |
| Interest rate risk                    | 1 953        | 156                 |              |                     | 1 953        | 156                 |
| Equity risk                           | 514          | 41                  |              |                     | 514          | 41                  |
| Credit spread risk                    | 811          | 65                  |              |                     | 811          | 65                  |
| Foreign exchange risk                 | 100          | 8                   |              |                     | 100          | 8                   |
| Inflation risk                        | 153          | 12                  |              |                     | 153          | 12                  |
| Diversification effect                | -1 464       | -117                |              |                     | -1 464       | -117                |
| <b>Incremental Risk Charge (IA)</b>   | <b>878</b>   | <b>70</b>           |              |                     | <b>878</b>   | <b>70</b>           |
| <b>Comprehensive Risk Charge (IA)</b> | <b>484</b>   | <b>39</b>           |              |                     | <b>484</b>   | <b>39</b>           |
| <b>Equity Event Risk (IA)</b>         | <b>12</b>    | <b>1</b>            |              |                     | <b>12</b>    | <b>1</b>            |
| <b>Standardised Approach</b>          | <b>671</b>   | <b>54</b>           |              |                     | <b>671</b>   | <b>54</b>           |
| Interest rate risk                    | 274          | 22                  |              |                     | 274          | 22                  |
| Equity risk                           | 351          | 28                  |              |                     | 351          | 28                  |
| Commodity Risk                        | 47           | 4                   |              |                     | 47           | 4                   |
| Foreign exchange risk                 |              |                     |              |                     |              |                     |
| <b>Total</b>                          | <b>5 334</b> | <b>427</b>          |              |                     | <b>5 334</b> | <b>427</b>          |

<sup>1</sup> All figures excluding Settlement Risk

**Summary of items included in own funds including result (Banking Group)**

These figures are according to part 8 of CRR

| EURm                                                         | Q122          | Q421          | Q321          | Q221          | Q121          | Q420          | Q320          | Q220          | Q120          |
|--------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Calculation of own funds</b>                              |               |               |               |               |               |               |               |               |               |
| Equity in the consolidated situation                         | 29 889        | 28 900        | 30 153        | 30 049        | 30 033        | 29 100        | 28 046        | 28 064        | 28 080        |
| Profit of the period                                         | 271           | 3 835         | 2 820         | 1 814         | 789           | 2 288         | 1 665         | 891           | 698           |
| Proposed/actual dividend                                     | -559          | -2 682        | -1 970        | -1 269        | -552          | -1 585        | -1 078        | -492          | -322          |
| Common Equity Tier 1 capital before regulatory adjustments   | 29 602        | 30 054        | 31 003        | 30 594        | 30 270        | 29 802        | 28 634        | 28 463        | 28 456        |
| Deferred tax assets                                          | -4            | -4            | -3            | -3            | -173          | -253          | -173          | -240          | -143          |
| Intangible assets                                            | -2 905        | -2 804        | -2 768        | -2 685        | -2 666        | -2 636        | -3 377        | -3 401        | -3 286        |
| IRB provisions shortfall (-)                                 |               |               |               |               |               |               |               |               | -96           |
| Pension assets in excess of related liabilities              | -251          | -169          | -197          | -170          | -160          | -108          | -56           | -71           | -131          |
| Other items, net <sup>1</sup>                                | -1 312        | -1 197        | -2 290        | -296          | -307          | -253          | -272          | -290          | -475          |
| Total regulatory adjustments to Common Equity Tier 1 capital | -4 472        | -4 174        | -5 258        | -3 154        | -3 306        | -3 249        | -3 878        | -4 002        | -4 131        |
| <b>Common Equity Tier 1 capital (net after deduction)</b>    | <b>25 130</b> | <b>25 880</b> | <b>25 745</b> | <b>27 440</b> | <b>26 964</b> | <b>26 553</b> | <b>24 756</b> | <b>24 461</b> | <b>24 325</b> |
| Additional Tier 1 capital before regulatory adjustments      | 3 214         | 3 159         | 3 108         | 2 677         | 2 699         | 2 609         | 2 704         | 2 787         | 2 833         |
| Total regulatory adjustments to Additional Tier 1 capital    | -27           | -27           | -27           | -489          | -27           | -21           | -26           | -24           | -23           |
| Additional Tier 1 capital                                    | 3 187         | 3 132         | 3 081         | 2 188         | 2 672         | 2 588         | 2 678         | 2 763         | 2 810         |
| <b>Tier 1 capital (net after deduction)</b>                  | <b>28 317</b> | <b>29 012</b> | <b>28 826</b> | <b>29 628</b> | <b>29 636</b> | <b>29 141</b> | <b>27 434</b> | <b>27 224</b> | <b>27 135</b> |
| <b>Tier 2 capital before regulatory adjustments</b>          | <b>3 400</b>  | <b>3 454</b>  | <b>3 486</b>  | <b>3 938</b>  | <b>2 631</b>  | <b>2 745</b>  | <b>3 669</b>  | <b>4 240</b>  | <b>4 382</b>  |
| IRB provisions excess (+)                                    | 589           | 523           | 485           | 520           | 604           | 628           | 615           | 626           | 294           |
| Deductions for investments in insurance companies            | -650          | -650          | -650          | -650          | -650          | -650          | -1 000        | -1 000        | -1 000        |
| Other items, net                                             | -64           | -64           | -64           | -1 064        | -63           | -63           | -812          | -62           | -62           |
| <b>Total regulatory adjustments to Tier 2 capital</b>        | <b>-125</b>   | <b>-191</b>   | <b>-229</b>   | <b>-1 194</b> | <b>-109</b>   | <b>-85</b>    | <b>-1 197</b> | <b>-436</b>   | <b>-768</b>   |
| <b>Tier 2 capital</b>                                        | <b>3 275</b>  | <b>3 263</b>  | <b>3 257</b>  | <b>2 744</b>  | <b>2 522</b>  | <b>2 660</b>  | <b>2 472</b>  | <b>3 804</b>  | <b>3 614</b>  |
| <b>Own funds (net after deduction)</b>                       | <b>31 592</b> | <b>32 275</b> | <b>32 083</b> | <b>32 372</b> | <b>32 158</b> | <b>31 801</b> | <b>29 906</b> | <b>31 028</b> | <b>30 749</b> |
| <sup>1</sup> Other items, net, based on profit inclusion     | -1 277        | -1 197        | -2 290        | -296          | -307          | -253          | -272          | -290          | -475          |

**Own Funds reported to ECB**

| EURm                                 | Q122 <sup>1</sup> | Q421 <sup>2</sup> | Q321 <sup>2</sup> | Q221 <sup>2</sup> | Q121 <sup>2</sup> | Q420 <sup>2</sup> | Q320 <sup>2</sup> | Q220 <sup>2</sup> | Q120 <sup>2</sup> |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Common Equity Tier 1 capital         | 25 453            | 25 880            | 25 745            | 27 440            | 26 964            | 26 553            | 24 756            | 24 461            | 24 325            |
| Tier 1 capital (net after deduction) | 28 640            | 29 012            | 28 826            | 29 628            | 29 636            | 29 141            | 27 434            | 27 224            | 27 135            |
| Total Own Funds                      | 31 915            | 32 275            | 32 083            | 32 372            | 32 158            | 31 801            | 29 906            | 31 028            | 30 749            |

<sup>1</sup> Excluding first-quarter profit (pending application)<sup>2</sup> Including profit**Minimum Capital Requirement & Capital Buffers (Banking Group)**

| Percentage                   | Min.<br>Capital<br>Requirement | Pillar 2<br>Requirement | Capital Buffers |      |       |     | Capital<br>Buffers<br>total <sup>1</sup> | Total  |
|------------------------------|--------------------------------|-------------------------|-----------------|------|-------|-----|------------------------------------------|--------|
|                              |                                |                         | CCoB            | CCyB | O-SII | SRB |                                          |        |
| Common Equity Tier 1 capital | 4.5                            | 1.0                     | 2.5             | 0.2  | 2.0   |     | 4.7                                      | 10.2   |
| Tier 1 capital               | 6.0                            | 1.3                     | 2.5             | 0.2  | 2.0   |     | 4.7                                      | 12.1   |
| Own funds                    | 8.0                            | 1.8                     | 2.5             | 0.2  | 2.0   |     | 4.7                                      | 14.5   |
| <b>EURm</b>                  |                                |                         |                 |      |       |     |                                          |        |
| Common Equity Tier 1 capital | 6 932                          | 1 516                   | 3 851           | 369  | 3 081 |     | 7 301                                    | 15 749 |
| Tier 1 capital               | 9 242                          | 2 022                   | 3 851           | 369  | 3 081 |     | 7 301                                    | 18 565 |
| Own funds                    | 12 323                         | 2 696                   | 3 851           | 369  | 3 081 |     | 7 301                                    | 22 320 |

<sup>1</sup> Only the maximum of the SRB and SII is used in the calculation of the total capital buffers.**Common Equity Tier 1 available to meet Capital Buffers**

| Percentage points of REA                       | Q122 | Q421 | Q321 | Q221 | Q121 | Q420 | Q320 | Q220 | Q120 |
|------------------------------------------------|------|------|------|------|------|------|------|------|------|
| Common Equity Tier 1 capital, including profit | 10.8 | 11.5 | 11.3 | 11.5 | 11.1 | 10.7 | 10.1 | 10.3 | 10.5 |
| Common Equity Tier 1 capital, excluding profit | 11.0 | 11.3 | 11.1 | 11.3 | 11.0 | 10.6 | 10.0 | 10.3 | 10.3 |

## Additional information on exposures for which internal models are used (Banking Group)

|                                          | On-balance<br>exposure, EURm | Off-balance<br>exposure, EURm | Exposure value<br>(EAD), EURm <sup>1</sup> | of which EAD for off-<br>balance, EURm | Exposure-weighted<br>average risk weight |
|------------------------------------------|------------------------------|-------------------------------|--------------------------------------------|----------------------------------------|------------------------------------------|
| Corporate, foundation IRB:               | 9 279                        | 4 132                         | 15 684                                     | 555                                    | 49.9                                     |
| <i>of which</i>                          |                              |                               |                                            |                                        |                                          |
| - rating grades 6                        | 1 025                        | 285                           | 3 778                                      | 57                                     | 26.5                                     |
| - rating grades 5                        | 2 225                        | 1 276                         | 6 075                                      | 155                                    | 36.7                                     |
| - rating grades 4                        | 2 857                        | 1 280                         | 3 700                                      | 241                                    | 64.3                                     |
| - rating grades 3                        | 1 292                        | 483                           | 1 574                                      | 69                                     | 93.4                                     |
| - rating grades 2                        | 208                          | 102                           | 223                                        | 10                                     | 140.8                                    |
| - rating grades 1                        | 918                          | 368                           | 120                                        | 8                                      | 181.8                                    |
| - unrated                                | 652                          | 231                           | 88                                         | 5                                      | 210.4                                    |
| - defaulted                              | 102                          | 107                           | 126                                        | 10                                     | 25.9                                     |
| Corporate, advanced IRB:                 | 119 811                      | 63 649                        | 147 584                                    | 30 051                                 | 40.3                                     |
| <i>of which</i>                          |                              |                               |                                            |                                        |                                          |
| - rating grades 6                        | 19 521                       | 7 343                         | 22 603                                     | 3 624                                  | 12.8                                     |
| - rating grades 5                        | 35 500                       | 28 638                        | 49 633                                     | 13 772                                 | 32.6                                     |
| - rating grades 4                        | 49 826                       | 21 370                        | 58 848                                     | 9 918                                  | 47.9                                     |
| - rating grades 3                        | 8 687                        | 4 786                         | 10 129                                     | 2 209                                  | 63.6                                     |
| - rating grades 2                        | 2 818                        | 472                           | 2 887                                      | 177                                    | 72.7                                     |
| - rating grades 1                        | 954                          | 350                           | 1 059                                      | 162                                    | 91.6                                     |
| - unrated                                | 433                          | 413                           | 547                                        | 189                                    | 129.1                                    |
| - defaulted                              | 2 072                        | 277                           | 1 878                                      | 0                                      | 105.7                                    |
| Institutions, foundation IRB:            | 25 124                       | 2 572                         | 29 973                                     | 1 061                                  | 13.8                                     |
| <i>of which</i>                          |                              |                               |                                            |                                        |                                          |
| - rating grades 6                        | 11 252                       | 485                           | 12 557                                     | 77                                     | 8.6                                      |
| - rating grades 5                        | 13 564                       | 1 419                         | 16 727                                     | 876                                    | 15.2                                     |
| - rating grades 4                        | 194                          | 393                           | 520                                        | 76                                     | 56.0                                     |
| - rating grades 3                        | 76                           | 121                           | 123                                        | 23                                     | 92.0                                     |
| - rating grades 2                        | 2                            | 154                           | 11                                         | 9                                      | 152.8                                    |
| - rating grades 1                        | 4                            | 0                             | 4                                          | 0                                      | 292.3                                    |
| - unrated                                | 32                           | 0                             | 31                                         | 0                                      | 293.0                                    |
| - defaulted                              |                              |                               |                                            |                                        |                                          |
| Retail, of which secured by real estate: | 159 231                      | 14 172                        | 169 425                                    | 10 194                                 | 11.4                                     |
| <i>of which</i>                          |                              |                               |                                            |                                        |                                          |
| - scoring grades A                       | 116 921                      | 11 433                        | 125 265                                    | 8 345                                  | 8.6                                      |
| - scoring grades B                       | 26 694                       | 1 663                         | 27 824                                     | 1 129                                  | 11.2                                     |
| - scoring grades C                       | 10 761                       | 717                           | 11 272                                     | 511                                    | 17.7                                     |
| - scoring grades D                       | 2 823                        | 268                           | 2 970                                      | 147                                    | 33.1                                     |
| - scoring grades E                       | 585                          | 41                            | 613                                        | 28                                     | 57.2                                     |
| - scoring grades F                       | 637                          | 31                            | 663                                        | 26                                     | 90.0                                     |
| - not scored                             | 28                           | 14                            | 33                                         | 5                                      | 69.1                                     |
| - defaulted                              | 782                          | 5                             | 785                                        | 3                                      | 176.2                                    |

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail.

<sup>1</sup> Includes EAD for on-balance, off-balance, derivatives and securities financing.

|                                     | On-balance<br>exposure, EURm | Off-balance<br>exposure, EURm | Exposure value<br>(EAD), EURm <sup>1</sup> | of which EAD for off-<br>balance, EURm | Exposure-weighted<br>average risk weight |
|-------------------------------------|------------------------------|-------------------------------|--------------------------------------------|----------------------------------------|------------------------------------------|
| Retail, of which other retail:      | 24 486                       | 20 225                        | 32 968                                     | 10 504                                 | 25.5                                     |
| <i>of which</i>                     |                              |                               |                                            |                                        |                                          |
| - scoring grades A                  | 8 478                        | 12 070                        | 14 304                                     | 6 130                                  | 7.9                                      |
| - scoring grades B                  | 5 328                        | 4 190                         | 6 994                                      | 2 279                                  | 17.0                                     |
| - scoring grades C                  | 4 007                        | 1 951                         | 4 641                                      | 1 174                                  | 29.3                                     |
| - scoring grades D                  | 3 164                        | 1 194                         | 3 502                                      | 673                                    | 38.7                                     |
| - scoring grades E                  | 1 716                        | 185                           | 1 719                                      | 104                                    | 41.2                                     |
| - scoring grades F                  | 1 075                        | 93                            | 1 021                                      | 54                                     | 61.2                                     |
| - not scored                        | 171                          | 467                           | 228                                        | 54                                     | 73.8                                     |
| - defaulted                         | 547                          | 75                            | 559                                        | 36                                     | 334.6                                    |
| Other non credit-obligation assets: | 3 825                        |                               | 3 808                                      |                                        | 89.1                                     |

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail.

<sup>1</sup> Includes EAD for on-balance, off-balance, derivatives and securities financing.

### Contribution to REA by country (Banking Group)

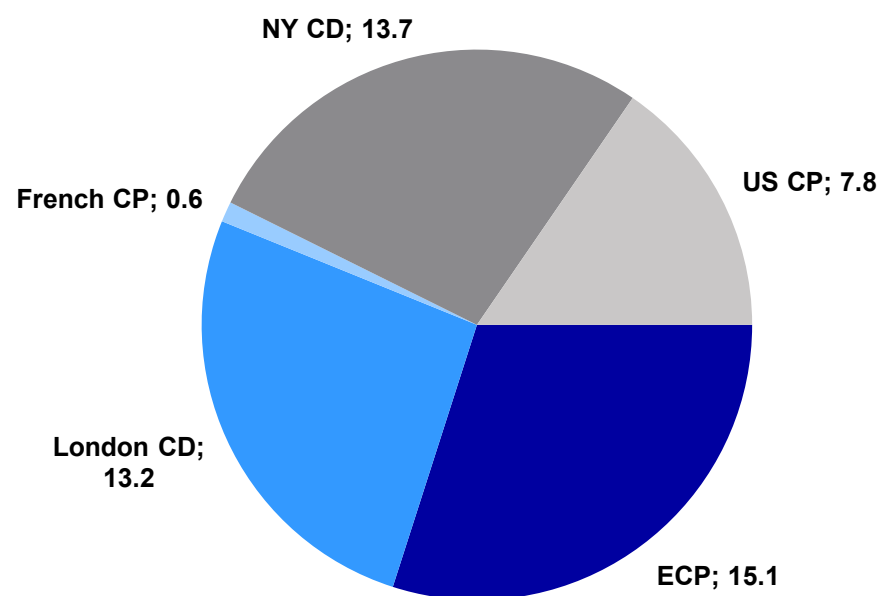
| EURm                                                                                      | Q122           | Q421           | Q321           | Q221           | Q121           | Q420           | Q320           | Q220           | Q120           |
|-------------------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Credit risk</b>                                                                        | <b>120 143</b> | <b>119 483</b> | <b>120 572</b> | <b>120 285</b> | <b>122 321</b> | <b>120 479</b> | <b>115 586</b> | <b>117 764</b> | <b>117 242</b> |
| <b>Sweden</b>                                                                             | 24 638         | 24 281         | 23 901         | 24 174         | 23 242         | 23 529         | 22 889         | 23 250         | 22 540         |
| Nordea Hypotek AB                                                                         | 3 962          | 3 907          | 3 945          | 3 954          | 3 697          | 3 589          | 3 397          | 3 561          | 3 251          |
| <b>Finland</b>                                                                            | 28 840         | 30 060         | 30 775         | 30 846         | 32 800         | 32 678         | 32 370         | 32 797         | 32 566         |
| Nordea Mortgage Bank                                                                      | 3 703          | 3 677          | 3 744          | 3 724          | 3 921          | 3 915          | 3 917          | 3 945          | 3 574          |
| <b>Denmark</b>                                                                            | 27 644         | 27 501         | 27 781         | 28 434         | 28 811         | 28 743         | 27 925         | 28 395         | 28 725         |
| Nordea Kredit Realkreditatieselskab                                                       | 10 928         | 11 300         | 11 305         | 11 387         | 11 677         | 11 586         | 11 682         | 11 846         | 12 012         |
| <b>Norway</b>                                                                             | 36 401         | 34 905         | 34 757         | 33 700         | 34 194         | 31 965         | 28 128         | 28 601         | 28 171         |
| Nordea Eiendomskreditt AS                                                                 | 6 665          | 6 402          | 6 281          | 6 136          | 6 018          | 5 698          | 5 378          | 5 453          | 4 951          |
| <b>Russia</b>                                                                             | 23             | 73             | 123            | 121            | 70             | 105            | 238            | 301            | 311            |
| <b>Baltics</b>                                                                            | 464            | 456            | 861            | 846            | 843            | 840            | 818            | 803            | 814            |
| <b>Outside Nordic</b>                                                                     | 2 134          | 2 208          | 2 374          | 2 164          | 2 360          | 2 618          | 3 219          | 3 618          | 4 115          |
| <b>Credit Valuation Adjustment Risk</b>                                                   | <b>1 008</b>   | <b>773</b>     | <b>749</b>     | <b>645</b>     | <b>696</b>     | <b>648</b>     | <b>633</b>     | <b>934</b>     | <b>674</b>     |
| <b>Market risk</b>                                                                        | <b>5 334</b>   | <b>4 972</b>   | <b>4 171</b>   | <b>4 409</b>   | <b>4 720</b>   | <b>6 616</b>   | <b>7 537</b>   | <b>9 597</b>   | <b>8 594</b>   |
| <b>Settlement Risk</b>                                                                    | <b>0</b>       | <b>0</b>       | <b>2</b>       | <b>0</b>       | <b>1</b>       | <b>265</b>     | <b>106</b>     | <b>1</b>       | <b>0</b>       |
| <b>Operational risk</b>                                                                   | <b>15 025</b>  | <b>14 306</b>  | <b>14 306</b>  | <b>14 306</b>  | <b>14 306</b>  | <b>14 701</b>  | <b>14 701</b>  | <b>14 701</b>  | <b>14 701</b>  |
| <b>Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR</b> |                |                |                |                |                | <b>630</b>     | <b>546</b>     | <b>452</b>     | <b>735</b>     |
| <b>Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR</b> | <b>12 529</b>  | <b>12 372</b>  | <b>12 763</b>  | <b>12 577</b>  | <b>11 993</b>  | <b>12 101</b>  | <b>11 450</b>  | <b>11 151</b>  | <b>10 162</b>  |
| <b>Additional risk exposure amount due to Article 3 CRR</b>                               |                |                |                |                |                |                |                |                |                |
| <b>Total</b>                                                                              | <b>154 039</b> | <b>151 906</b> | <b>152 563</b> | <b>152 222</b> | <b>154 037</b> | <b>155 440</b> | <b>150 559</b> | <b>154 600</b> | <b>152 108</b> |

## Short-term funding

### Diversification of Short-term funding programs

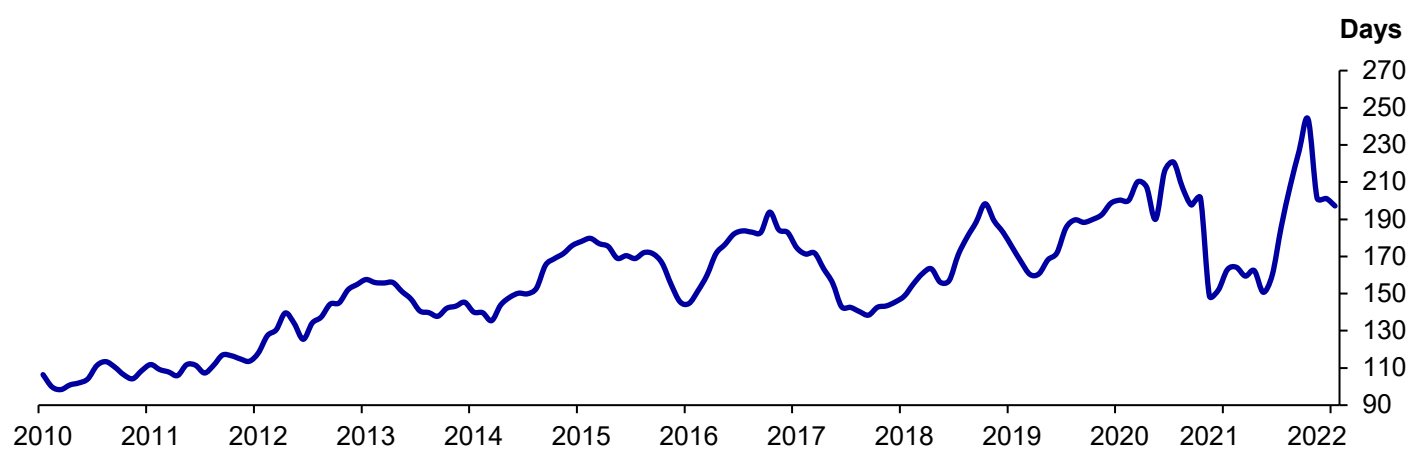
Outstanding volume of short-term funding EUR 50.4bn

Q1 2022



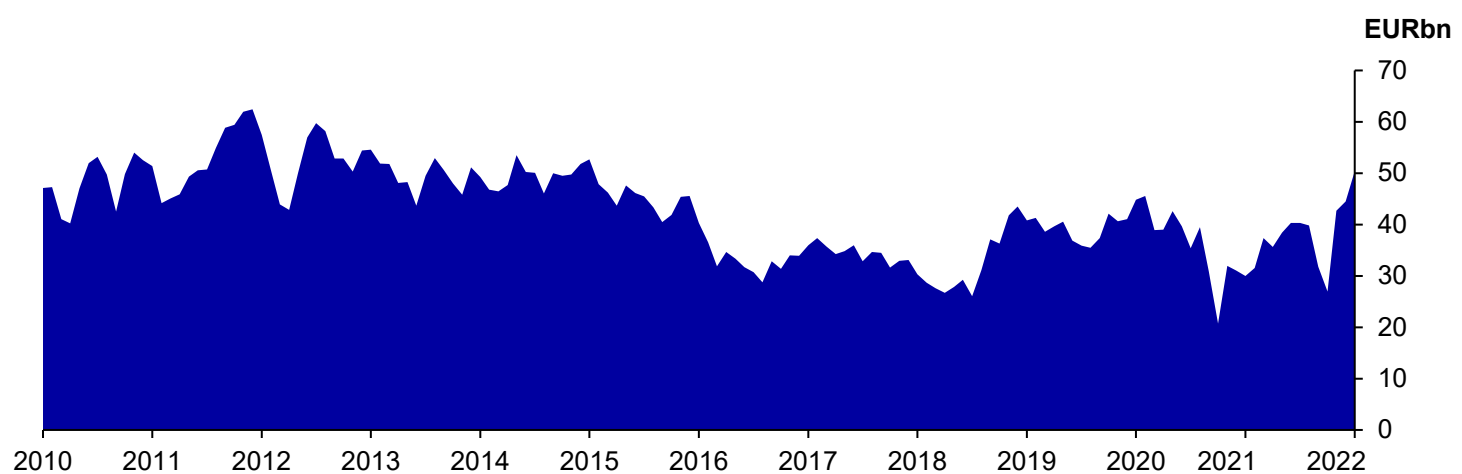
### Short-term funding programs - weighted average original maturity of total issuance

Q1 2022



### Total outstanding short-term issuance

Q1 2022



## Liquidity buffer composition

According to Nordea definition

| EURbn                                                                                          | Currency distribution, market value in EURbn |             |             |             |              |
|------------------------------------------------------------------------------------------------|----------------------------------------------|-------------|-------------|-------------|--------------|
|                                                                                                | EUR                                          | USD         | SEK         | Other       | Sum          |
| <b>Level 1 Assets*</b>                                                                         | 53.1                                         | 20.5        | 21.6        | 26.3        | 121.6        |
| Cash and balances with central banks                                                           | 49.4                                         | 10.7        | 10.8        | 5.8         | 76.7         |
| Securities issued or guaranteed by sovereigns, central banks or multilateral development banks | 3.0                                          | 8.6         | 1.3         | 4.9         | 17.8         |
| Securities issued or guaranteed by municipalities or other public sector entities              | 0.2                                          | 1.2         | 2.6         | 1.2         | 5.1          |
| Covered bonds                                                                                  | 0.5                                          | 0.0         | 7.0         | 14.5        | 21.9         |
| <b>Level 2 Assets*</b>                                                                         | 0.3                                          | 0.3         | 0.2         | 1.7         | 2.5          |
| Covered bonds                                                                                  | 0.3                                          | 0.3         | 0.2         | 1.7         | 2.5          |
| Other level 2 assets                                                                           | 0.0                                          | 0.0         | 0.0         | 0.0         | 0.0          |
| <b>Total (according to Nordea definition)</b>                                                  | <b>53.4</b>                                  | <b>20.8</b> | <b>21.8</b> | <b>28.0</b> | <b>124.1</b> |
| Balances with other banks                                                                      | 0.3                                          | 0.0         | 0.0         | 0.3         | 0.6          |
| Covered bonds issued by the own bank or related unit                                           | 0.2                                          | 0.0         | 0.0         | 2.6         | 2.8          |
| All other securities**                                                                         | 0.3                                          | 0.2         | 0.3         | 0.0         | 0.8          |
| <b>Total (including other liquid assets)</b>                                                   | <b>54.2</b>                                  | <b>21.1</b> | <b>22.1</b> | <b>30.9</b> | <b>128.3</b> |

\*Level 1 and Level 2 assets according to EBA LCR Delegated Act

\*\*All other unencumbered securities held by Treasury

## Liquidity buffer - Nordea Group

|                                                                                                | Q122         | Q421         | Q321         | Q221         | Q121         |
|------------------------------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Level 1 Assets</b>                                                                          | 121.6        | 97.6         | 127.0        | 104.0        | 109.1        |
| Cash and balances with central banks                                                           | 76.7         | 54.7         | 81.6         | 57.9         | 60.5         |
| Securities issued or guaranteed by sovereigns, central banks or multilateral development banks | 17.8         | 14.3         | 17.8         | 17.6         | 17.8         |
| Securities issued or guaranteed by municipalities or other public sector entities              | 5.1          | 4.8          | 5.1          | 5.2          | 5.3          |
| Covered bonds                                                                                  | 21.9         | 23.8         | 22.6         | 23.2         | 25.5         |
| <b>Level 2 Assets</b>                                                                          | 2.5          | 2.7          | 2.6          | 2.5          | 3.4          |
| Covered bonds                                                                                  | 2.5          | 2.5          | 2.4          | 2.2          | 3.3          |
| Other level 2 assets                                                                           | 0.0          | 0.2          | 0.2          | 0.3          | 0.1          |
| <b>Total (according to Nordea definition)</b>                                                  | <b>124.1</b> | <b>100.3</b> | <b>129.6</b> | <b>106.4</b> | <b>112.5</b> |
| Balances with other banks                                                                      | 0.6          | 0.3          | 1.2          | 0.6          | 0.5          |
| Covered bonds issued by the own bank or related unit                                           | 2.8          | 2.1          | 3.0          | 2.8          | 10.4         |
| All other securities                                                                           | 0.8          | 1.3          | 1.2          | 0.8          | 1.0          |
| <b>Total (including other liquid assets)</b>                                                   | <b>128.3</b> | <b>104.0</b> | <b>135.1</b> | <b>110.6</b> | <b>124.3</b> |

## Assets and liabilities in foreign currency

Q1 2022

| EURbn                                                   | EUR          | USD         | SEK          | DKK          | NOK         | Other       | Not distributed | Total        |
|---------------------------------------------------------|--------------|-------------|--------------|--------------|-------------|-------------|-----------------|--------------|
| Cash balances with central banks                        | 50.8         | 10.7        | 3.8          | 5.4          | 0.6         | 0.2         |                 | 71.4         |
| Loans to the public                                     | 83.1         | 11.4        | 93.0         | 88.8         | 73.5        | 2.2         |                 | 351.9        |
| Loans to credit institutions                            | 11.3         | 0.2         | 0.4          | 0.3          | 0.2         | 0.2         |                 | 12.5         |
| Interest-bearing securities incl. Treasury bills        | 7.9          | 10.6        | 20.7         | 16.7         | 8.5         |             | 7.6             | 72.1         |
| Derivatives                                             | 16.1         | 7.4         | 2.2          | 2.8          | 1.3         | 0.9         |                 | 30.7         |
| Other assets                                            |              |             |              |              |             |             | 85.9            | 85.9         |
| <b>Total assets</b>                                     | <b>169.2</b> | <b>40.3</b> | <b>120.1</b> | <b>114.0</b> | <b>84.0</b> | <b>3.5</b>  | <b>93.5</b>     | <b>624.5</b> |
| Deposits and borrowings from public                     | 75.2         | 19.2        | 58.2         | 34.9         | 30.8        | 2.8         |                 | 221.1        |
| Deposits by credit institutions                         | 26.2         | 5.9         | 2.4          | 4.6          | 5.9         | 0.5         |                 | 45.5         |
| Debt securities in issue                                | 47.1         | 32.1        | 32.8         | 54.0         | 14.8        | 12.3        |                 | 193.0        |
| - of which CDs with original maturity less than 1 year  | 7.1          | 14.1        |              |              |             | 5.9         |                 | 27.1         |
| - of which CPs with original maturity less than 1 year  | 12.5         | 8.2         |              |              |             | 2.7         |                 | 23.4         |
| - of which CDs & CPs with original maturity over 1 year | 1.5          | 4.3         |              |              |             | 1.1         |                 | 6.9          |
| - of which covered bonds                                | 13.3         |             | 30.0         | 54.0         | 11.9        | 0.4         |                 | 109.5        |
| - of which SP bonds                                     | 8.6          | 2.8         | 1.9          | 0.0          | 1.8         | 2.2         | 0.0             | 17.3         |
| - of which SNP bonds                                    | 3.7          | 2.5         | 0.3          | 0.0          | 0.9         | 0.0         | 0.0             | 7.4          |
| - of which other bonds                                  | 0.4          | 0.2         | 0.6          | 0.0          | 0.2         | 0.0         | 0.0             | 1.4          |
| Subordinated liabilities                                | 1.3          | 3.8         | 0.6          |              | 0.1         | 1.0         |                 | 6.7          |
| Derivatives                                             | 17.4         | 9.4         | 2.6          | 3.2          | 1.5         | 0.9         |                 | 35.1         |
| Other liabilities                                       |              |             |              |              |             |             | 92.2            | 92.2         |
| Equity                                                  | 16.6         | 0.1         | 5.0          | 4.8          | 4.5         |             |                 | 30.9         |
| <b>Total liabilities and equity</b>                     | <b>183.7</b> | <b>70.6</b> | <b>101.5</b> | <b>101.4</b> | <b>57.5</b> | <b>17.5</b> | <b>92.2</b>     | <b>624.5</b> |
| Position not reported/distributed on the balance sheet  | 32.5         | 15.8        | -18.7        | -9.7         | -32.6       | 13.2        |                 | 0.5          |
| Net position, currencies                                |              |             |              | -0.1         | 0.1         | 0.2         |                 | 0.1          |

## Maturity analysis for assets and liabilities

Q1 2022

| EURbn                                                   | <1 month     | 1-3 months  | 3-12 months | 1-2 years   | 2-5 years   | 5-10 years  | > 10 years   | Not specified | Total        |
|---------------------------------------------------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|---------------|--------------|
| Cash balances with central banks                        | 71.4         |             |             |             |             |             |              |               | 71.4         |
| Loans to the public                                     | 46.0         | 12.2        | 33.3        | 28.4        | 60.5        | 47.0        | 124.6        |               | 351.9        |
| - of which repos                                        | 13.4         | 0.9         | 0.2         |             |             |             |              |               | 14.6         |
| Loans to credit institutions                            | 12.1         | 0.2         | 0.2         |             |             |             |              |               | 12.5         |
| - of which repos                                        | 6.5          | 0.2         |             |             |             |             |              |               | 6.7          |
| Interest-bearing securities incl. Treasury bills        | 64.5         |             |             |             |             |             |              | 7.6           | 72.1         |
| Derivatives                                             |              |             |             |             |             |             | 30.7         | 30.2          | 30.7         |
| Other assets                                            |              |             |             |             |             |             | 85.9         | 80.2          | 85.9         |
| <b>Total assets</b>                                     | <b>194.0</b> | <b>12.4</b> | <b>33.5</b> | <b>28.4</b> | <b>60.5</b> | <b>47.0</b> | <b>124.6</b> | <b>124.2</b>  | <b>624.5</b> |
| Deposits and borrowings from public                     | 19.4         | 2.2         | 3.3         | 0.5         | 1.5         | 1.4         | 0.3          | 192.4         | 221          |
| - of which repos                                        | 5.4          | 0.4         | 0.8         |             |             |             |              |               | 6.6          |
| Deposits by credit institutions                         | 27.4         | 4.1         | 0.7         | 12.9        | 0.3         | 0.1         |              |               | 45.5         |
| - of which repos                                        | 8.3          | 1.7         | 0.2         | 0.0         |             |             |              |               | 10.2         |
| Debt securities in issue                                | 11.2         | 20.4        | 49.2        | 21.7        | 54.7        | 9.7         | 26.1         |               | 193          |
| - of which CDs with original maturity less than 1 year  | 2.7          | 4.7         | 19.6        | 0.0         |             |             |              |               | 27           |
| - of which CPs with original maturity less than 1 year  | 4.1          | 11.5        | 7.8         | 0.0         |             |             |              |               | 23.4         |
| - of which CDs & CPs with original maturity over 1 year | 1.3          | 1.6         | 3.8         | 0.2         |             |             |              |               | 6.9          |
| - of which covered bonds                                | 3.0          | 1.5         | 12.7        | 17.1        | 44.4        | 5.0         | 25.9         |               | 109.6        |
| - of which SP bonds                                     | 0.1          | 1.0         | 5.1         | 1.8         | 6.6         | 2.6         | 0.1          |               | 17.3         |
| - of which SNP bonds                                    |              |             |             | 2.4         | 2.9         | 2.1         | 0.1          |               | 7.4          |
| - of which other bonds                                  |              | 0.1         | 0.2         | 0.2         | 0.9         | 0.1         |              |               | 1.4          |
| Subordinated liabilities                                |              |             | 0.9         |             | 0.1         | 2.5         | 0.8          | 2.5           | 6.7          |
| Derivatives                                             |              |             |             |             |             |             |              | 35.1          | 35.1         |
| Other liabilities                                       |              |             |             |             |             |             |              | 92.2          | 92.2         |
| Equity                                                  |              |             |             |             |             |             |              | 30.9          | 30.9         |
| <b>Total liabilities and equity</b>                     | <b>58.1</b>  | <b>26.6</b> | <b>54.2</b> | <b>35.1</b> | <b>56.6</b> | <b>13.7</b> | <b>27.1</b>  | <b>353.1</b>  | <b>624.5</b> |

## Maturity analysis for assets and liabilities in currencies

Q1 2022

in EURbn

|                                                      | <1<br>month | 1-3<br>months | 3-12<br>months | 1-2 years   | 2-5 years   | 5-10<br>years | > 10<br>years | Not<br>specified | Total        |
|------------------------------------------------------|-------------|---------------|----------------|-------------|-------------|---------------|---------------|------------------|--------------|
| <b>EUR</b>                                           |             |               |                |             |             |               |               |                  |              |
| Cash balances with central banks                     | 50.8        |               |                |             |             |               |               |                  | 50.8         |
| Loans to the public                                  | 11.2        | 3.6           | 10.0           | 8.3         | 19.0        | 13.0          | 18.1          |                  | 83.1         |
| Loans to credit institutions                         | 11.0        | 0.1           | 0.1            |             |             |               |               |                  | 11.3         |
| Interest-bearing securities including Treasury bills | 7.9         |               |                |             |             |               |               |                  | 7.9          |
| Derivatives                                          |             |               |                |             |             |               |               | 16.1             | 16.1         |
| <b>Total assets</b>                                  | <b>81.0</b> | <b>3.7</b>    | <b>10.1</b>    | <b>8.3</b>  | <b>19.0</b> | <b>13.0</b>   | <b>18.1</b>   | <b>16.1</b>      | <b>169.2</b> |
| Deposits and borrowings from public                  | 4.8         | 0.8           | 2.8            | 0.4         | 1.2         | 1.3           | 0.3           | 63.5             | 75.2         |
| Deposits by credit institutions                      | 10.9        | 2.4           | 0.2            | 12.7        |             |               |               |                  | 26.2         |
| Issued CDs where orig mat <1yr                       | 1.1         | 0.6           | 5.4            |             |             |               |               |                  | 7.1          |
| Issued CPs where orig mat <1yr                       | 2.2         | 8.2           | 2.1            |             |             |               |               |                  | 12.5         |
| Issued CDs & CPs where orig mat >1yr                 | 0.2         | 0.5           | 0.7            |             |             |               |               |                  | 1.5          |
| Issued covered bonds                                 | 0.1         |               | 2.7            | 1.4         | 5.5         | 2.8           | 0.7           |                  | 13.3         |
| Issued SP bonds                                      |             | 0.1           | 2.8            | 0.1         | 2.9         | 2.5           | 0.1           |                  | 8.6          |
| Issued SNP bond                                      |             |               |                | 1.0         | 1.0         | 1.6           | 0.1           |                  | 3.7          |
| Issued other bonds                                   |             |               | 0.1            | 0.1         | 0.2         |               |               |                  | 0.4          |
| Subordinated liabilities                             |             |               |                |             |             | 1.3           |               |                  | 1.3          |
| Derivatives                                          |             |               |                |             |             |               |               | 17.4             | 17.4         |
| Equity                                               |             |               |                |             |             |               |               | 16.6             | 16.6         |
| <b>Total liabilities and equity</b>                  | <b>19.3</b> | <b>12.6</b>   | <b>16.9</b>    | <b>15.7</b> | <b>10.9</b> | <b>9.7</b>    | <b>1.2</b>    | <b>97.5</b>      | <b>183.7</b> |
| Derivatives, net inflows/outflows                    |             |               |                |             |             |               |               |                  |              |
| <b>USD</b>                                           |             |               |                |             |             |               |               |                  |              |
| Cash balances with central banks                     | 10.7        |               |                |             |             |               |               |                  | 10.7         |
| Loans to the public                                  | 1.9         | 1.2           | 2.8            | 1.4         | 3.8         | 0.2           |               |                  | 11.4         |
| Loans to credit institutions                         | 0.1         |               |                |             |             |               |               |                  | 0.2          |
| Interest-bearing securities including Treasury bills | 10.6        |               |                |             |             |               |               |                  | 10.6         |
| Derivatives                                          |             |               |                |             |             |               |               | 7.4              | 7.4          |
| <b>Total assets</b>                                  | <b>23.4</b> | <b>1.2</b>    | <b>2.9</b>     | <b>1.5</b>  | <b>3.8</b>  | <b>0.2</b>    |               | <b>7.4</b>       | <b>40.3</b>  |
| Deposits and borrowings from public                  | 10.0        | 0.5           | 0.2            | 0.1         | 0.2         |               |               | 8.3              | 19.2         |
| Deposits by credit institutions                      | 4.7         | 0.5           | 0.5            | 0.1         | 0.2         |               |               |                  | 5.9          |
| Issued CDs where orig mat <1yr                       | 0.8         | 2.5           | 10.8           |             |             |               |               |                  | 14.1         |
| Issued CPs where orig mat <1yr                       | 1.5         | 2.9           | 3.8            |             |             |               |               |                  | 8.2          |
| Issued CDs & CPs where orig mat >1yr                 | 0.6         | 0.9           | 2.5            | 0.2         |             |               |               |                  | 4.3          |
| Issued covered bonds                                 |             |               |                |             |             |               |               |                  |              |
| Issued SP bonds                                      |             |               |                | 0.9         | 1.9         |               |               |                  | 2.8          |
| Issued SNP bond                                      |             |               |                | 0.9         | 1.5         |               |               |                  | 2.5          |
| Issued other bonds                                   |             |               |                |             | 0.1         |               |               |                  | 0.2          |
| Subordinated liabilities                             |             |               | 0.9            |             |             |               | 0.5           | 2.5              | 3.8          |
| Derivatives                                          |             |               |                |             |             |               |               | 9.4              | 9.4          |
| Equity                                               |             |               |                |             |             |               |               | 0.1              | 0.1          |
| <b>Total liabilities and equity</b>                  | <b>17.6</b> | <b>7.4</b>    | <b>18.6</b>    | <b>2.3</b>  | <b>3.9</b>  | <b>0.1</b>    | <b>0.5</b>    | <b>20.3</b>      | <b>70.6</b>  |
| Derivatives, net inflows/outflows                    | 5.6         | 11.5          | 4.7            | -3.1        | -4.6        | 1.0           | 0.7           |                  | 15.8         |

## Maturity analysis for assets and liabilities in currencies

Q1 2022

in EURbn

| SEK                                                  | <1 month           | 1-3 months        | 3-12 months        | 1-2 years        | 2-5 years        | 5-10 years        | > 10 years           | Not specified        | Total        |
|------------------------------------------------------|--------------------|-------------------|--------------------|------------------|------------------|-------------------|----------------------|----------------------|--------------|
| Cash balances with central banks                     | 3.8                |                   |                    |                  |                  |                   |                      |                      | 3.8          |
| Loans to the public                                  | 7.6                | 3.0               | 10.2               | 8.4              | 14.1             | 5.6               | 44.1                 |                      | 93.0         |
| Loans to credit institutions                         | 0.4                |                   |                    |                  |                  |                   |                      |                      | 0.4          |
| Interest-bearing securities including Treasury bills | 20.7               |                   |                    |                  |                  |                   |                      |                      | 20.7         |
| Derivatives                                          |                    |                   |                    |                  |                  |                   |                      | 2.2                  | 2.2          |
| <b>Total assets</b>                                  | <b>32.4</b>        | <b>3.0</b>        | <b>10.2</b>        | <b>8.4</b>       | <b>14.1</b>      | <b>5.6</b>        | <b>44.1</b>          | <b>2.2</b>           | <b>120.1</b> |
| Deposits and borrowings from public                  | 0.9                | 0.1               | 0.1                |                  |                  |                   |                      | 57.0                 | 58.2         |
| Deposits by credit institutions                      | 2.3                |                   |                    |                  |                  |                   |                      |                      | 2.4          |
| Issued CDs where orig mat <1yr                       |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued CPs where orig mat <1yr                       |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued CDs & CPs where orig mat >1yr                 |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued covered bonds                                 | 3.4                |                   | 0.4                | 6.6              | 17.8             | 1.8               | 0.1                  |                      | 30.0         |
| Issued SP bonds                                      |                    | 0.3               | 1.4                | 0.1              |                  |                   |                      |                      | 1.9          |
| Issued SNP bond                                      |                    |                   |                    | 0.3              |                  |                   |                      |                      | 0.3          |
| Issued other bonds                                   |                    |                   |                    | 0.1              | 0.4              |                   |                      |                      | 0.6          |
| Subordinated liabilities                             |                    |                   |                    |                  |                  | 0.6               |                      |                      | 0.6          |
| Derivatives                                          |                    |                   |                    |                  |                  |                   |                      | 2.6                  | 2.6          |
| Equity                                               |                    |                   |                    |                  |                  |                   |                      | 5.0                  | 5.0          |
| <b>Total liabilities and equity</b>                  | <b>6.7</b>         | <b>0.5</b>        | <b>2.0</b>         | <b>7.1</b>       | <b>18.2</b>      | <b>2.4</b>        | <b>0.1</b>           | <b>64.6</b>          | <b>101.5</b> |
| Derivatives, net inflows/outflows                    | -2.4               | -15.1             | -2.3               | 1.9              | 0.5              | -1.5              | 0.2                  |                      | -18.7        |
| <b>DKK</b>                                           | <b>&lt;1 month</b> | <b>1-3 months</b> | <b>3-12 months</b> | <b>1-2 years</b> | <b>2-5 years</b> | <b>5-10 years</b> | <b>&gt; 10 years</b> | <b>Not specified</b> | <b>Total</b> |
| Cash balances with central banks                     | 5.4                |                   |                    |                  |                  |                   |                      |                      | 5.4          |
| Loans to the public                                  | 18.8               | 1.4               | 2.9                | 2.5              | 7.3              | 11.1              | 44.7                 |                      | 88.8         |
| Loans to credit institutions                         | 0.3                | 0.1               |                    |                  |                  |                   |                      |                      | 0.3          |
| Interest-bearing securities including Treasury bills | 16.7               |                   |                    |                  |                  |                   |                      |                      | 16.7         |
| Derivatives                                          |                    |                   |                    |                  |                  |                   |                      | 2.8                  | 2.8          |
| <b>Total assets</b>                                  | <b>41.2</b>        | <b>1.5</b>        | <b>2.9</b>         | <b>2.5</b>       | <b>7.3</b>       | <b>11.1</b>       | <b>44.7</b>          | <b>2.8</b>           | <b>114.0</b> |
| Deposits and borrowings from public                  | 1.8                | 0.1               |                    |                  |                  |                   |                      | 33.0                 | 34.9         |
| Deposits by credit institutions                      | 4.5                |                   |                    |                  |                  |                   |                      |                      | 4.6          |
| Issued CDs where orig mat <1yr                       |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued CPs where orig mat <1yr                       |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued CDs & CPs where orig mat >1yr                 |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued covered bonds                                 | -0.4               |                   | 9.6                | 6.4              | 13.2             | 0.2               | 25.0                 |                      | 54.0         |
| Issued SP bonds                                      |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued SNP bond                                      |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Issued other bonds                                   |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Subordinated liabilities                             |                    |                   |                    |                  |                  |                   |                      |                      |              |
| Derivatives                                          |                    |                   |                    |                  |                  |                   |                      | 3.2                  | 3.2          |
| Equity                                               |                    |                   |                    |                  |                  |                   |                      | 4.8                  | 4.8          |
| <b>Total liabilities and equity</b>                  | <b>5.9</b>         | <b>0.1</b>        | <b>9.7</b>         | <b>6.4</b>       | <b>13.2</b>      | <b>0.2</b>        | <b>25.0</b>          | <b>41.0</b>          | <b>101.4</b> |
| Derivatives, net inflows/outflows                    | -2.5               | -2.3              | -5.9               | -0.5             | 0.6              | 0.9               | 0.1                  |                      | -9.7         |

## Maturity analysis for assets and liabilities in currencies

Q1 2022

in EURbn

| <b>NOK</b>                                           | <1 month    | 1-3 months | 3-12 months | 1-2 years  | 2-5 years   | 5-10 years  | > 10 years  | Not specified | Total       |
|------------------------------------------------------|-------------|------------|-------------|------------|-------------|-------------|-------------|---------------|-------------|
| Cash balances with central banks                     | 0.6         |            |             |            |             |             |             |               | 0.6         |
| Loans to the public                                  | 5.5         | 2.6        | 7.0         | 7.5        | 16.1        | 17.1        | 17.7        |               | 73.5        |
| Loans to credit institutions                         | 0.1         |            |             |            |             |             |             |               | 0.2         |
| Interest-bearing securities including Treasury bills | 8.5         |            |             |            |             |             |             |               | 8.5         |
| Derivatives                                          |             |            |             |            |             |             |             | 1.3           | 1.3         |
| <b>Total assets</b>                                  | <b>14.7</b> | <b>2.6</b> | <b>7.0</b>  | <b>7.5</b> | <b>16.1</b> | <b>17.1</b> | <b>17.7</b> | <b>1.3</b>    | <b>84.0</b> |
| Deposits and borrowings from public                  | 1.8         | 0.7        | 0.2         |            | 0.1         | 0.1         |             | 27.9          | 30.8        |
| Deposits by credit institutions                      | 4.6         | 1.1        |             |            | 0.1         | 0.1         |             |               | 5.9         |
| Issued CDs where orig mat <1yr                       |             |            |             |            |             |             |             |               |             |
| Issued CPs where orig mat <1yr                       |             |            |             |            |             |             |             |               |             |
| Issued CDs & CPs where orig mat >1yr                 |             |            |             |            |             |             |             |               |             |
| Issued covered bonds                                 |             | 1.5        |             | 2.4        | 7.8         | 0.2         | 0.1         |               | 11.9        |
| Issued SP bonds                                      |             |            | 0.8         | 0.3        | 0.6         | 0.1         |             |               | 1.8         |
| Issued SNP bond                                      |             |            |             | 0.2        | 0.4         | 0.4         |             |               | 0.9         |
| Issued other bonds                                   |             |            |             |            | 0.1         |             |             |               | 0.2         |
| Subordinated liabilities                             |             |            |             |            |             | 0.1         |             |               | 0.1         |
| Derivatives                                          |             |            |             |            |             |             |             | 1.5           | 1.5         |
| Equity                                               |             |            |             |            |             |             |             | 4.5           | 4.5         |
| <b>Total liabilities and equity</b>                  | <b>6.3</b>  | <b>3.3</b> | <b>1.0</b>  | <b>3.0</b> | <b>9.1</b>  | <b>0.8</b>  | <b>0.1</b>  | <b>34.0</b>   | <b>57.5</b> |
| Derivatives, net inflows/outflows                    | -5.2        | -19.5      | -4.6        | -2.2       | -1.9        | 1.4         | -0.6        |               | -32.6       |
| <b>Other</b>                                         | <1 month    | 1-3 months | 3-12 months | 1-2 years  | 2-5 years   | 5-10 years  | > 10 years  | Not specified | Total       |
| Cash balances with central banks                     | 0.2         |            |             |            |             |             |             |               | 0.2         |
| Loans to the public                                  | 1.0         | 0.4        | 0.4         | 0.2        | 0.2         |             |             |               | 2.2         |
| Loans to credit institutions                         | 0.2         |            |             |            |             |             |             |               | 0.2         |
| Interest-bearing securities including Treasury bills |             |            |             |            |             |             |             |               |             |
| Derivatives                                          |             |            |             |            |             |             |             | 0.9           | 0.9         |
| <b>Total assets</b>                                  | <b>1.4</b>  | <b>0.4</b> | <b>0.4</b>  | <b>0.2</b> | <b>0.2</b>  |             |             | <b>0.9</b>    | <b>3.5</b>  |
| Deposits and borrowings from public                  | 0.1         |            |             |            |             |             |             | 2.6           | 2.8         |
| Deposits by credit institutions                      | 0.4         |            | 0.1         |            |             |             |             |               | 0.5         |
| Issued CDs where orig mat <1yr                       | 0.8         | 1.6        | 3.4         |            |             |             |             |               | 5.9         |
| Issued CPs where orig mat <1yr                       | 0.5         | 0.3        | 1.9         |            |             |             |             |               | 2.7         |
| Issued CDs & CPs where orig mat >1yr                 | 0.4         | 0.1        | 0.6         |            |             |             |             |               | 1.1         |
| Issued covered bonds                                 |             |            |             | 0.4        |             |             |             |               | 0.4         |
| Issued SP bonds                                      |             | 0.6        | 0.1         | 0.3        | 1.1         |             |             |               | 2.2         |
| Issued SNP bond                                      |             |            |             |            |             |             |             |               |             |
| Issued other bonds                                   |             |            |             |            |             |             |             |               |             |
| Subordinated liabilities                             |             |            |             |            | 0.1         | 0.6         | 0.3         |               | 1.0         |
| Derivatives                                          |             |            |             |            |             |             |             | 0.9           | 0.9         |
| Equity                                               |             |            |             |            |             |             |             |               |             |
| <b>Total liabilities and equity</b>                  | <b>2.3</b>  | <b>2.7</b> | <b>6.1</b>  | <b>0.7</b> | <b>1.3</b>  | <b>0.6</b>  | <b>0.3</b>  | <b>3.6</b>    | <b>17.5</b> |
| Derivatives, net inflows/outflows                    | 0.7         | 5.2        | 4.1         | 0.3        | 1.6         | 1.6         | -0.4        |               | 13.2        |

## Liquidity Coverage Ratio Subcomponents (EBA LCR Delegated act)

Q1 2022

| EURm                                                     | Combined         |                | USD              |                | EUR              |                |
|----------------------------------------------------------|------------------|----------------|------------------|----------------|------------------|----------------|
|                                                          | Unweighted value | Weighted value | Unweighted value | Weighted value | Unweighted value | Weighted value |
| <b>Total high-quality liquid assets (HQLA)</b>           | <b>124 081</b>   | <b>122 173</b> | <b>20 846</b>    | <b>20 798</b>  | <b>53 399</b>    | <b>53 317</b>  |
| Liquid assets level 1                                    | 121 585          | 120 051        | 20 541           | 20 539         | 53 075           | 53 042         |
| Liquid assets level 2                                    | 2 496            | 2 122          | 305              | 259            | 323              | 275            |
| Cap on level 2                                           | 0                | 0              | 0                | 0              | 0                | 0              |
| <b>Total cash outflows</b>                               | <b>392 204</b>   | <b>97 426</b>  | <b>59 886</b>    | <b>34 861</b>  | <b>153 904</b>   | <b>57 019</b>  |
| Retail deposits & deposits from small business customers | 105 027          | 7 108          | 355              | 53             | 34 466           | 2 370          |
| Unsecured wholesale funding                              | 130 780          | 60 141         | 20 655           | 11 069         | 39 767           | 17 083         |
| Secured wholesale funding                                | 23 970           | 4 233          | 5 652            | 1 230          | 6 835            | 536            |
| Additional requirements                                  | 78 996           | 16 887         | 26 672           | 22 077         | 53 546           | 31 762         |
| Other funding obligations                                | 53 431           | 9 056          | 6 551            | 432            | 19 289           | 5 267          |
| <b>Total cash inflows</b>                                | <b>49 703</b>    | <b>17 782</b>  | <b>27 534</b>    | <b>26 146</b>  | <b>42 447</b>    | <b>29 576</b>  |
| Secured lending (e.g. reverse repos)                     | 27 473           | 2 746          | 31               | 30             | 10 730           | 417            |
| Inflows from fully performing exposures                  | 13 024           | 6 478          | 1 016            | 526            | 4 733            | 2 310          |
| Other cash inflows                                       | 9 206            | 8 558          | 26 487           | 26 344         | 26 984           | 26 848         |
| Limit on inflows                                         |                  | -              | -                | 754            |                  | -              |
| <b>Liquidity coverage ratio (%)</b>                      |                  | <b>153%</b>    |                  | <b>239%</b>    |                  | <b>194%</b>    |

For Nordea Eiendomskreditt AS combined LCR, as specified by Delegated Act, was 621% and NOK LCR 621%.

## Macroeconomic Outlook

First-Quarter Factbook 2022



## Macroeconomic data - Nordic region

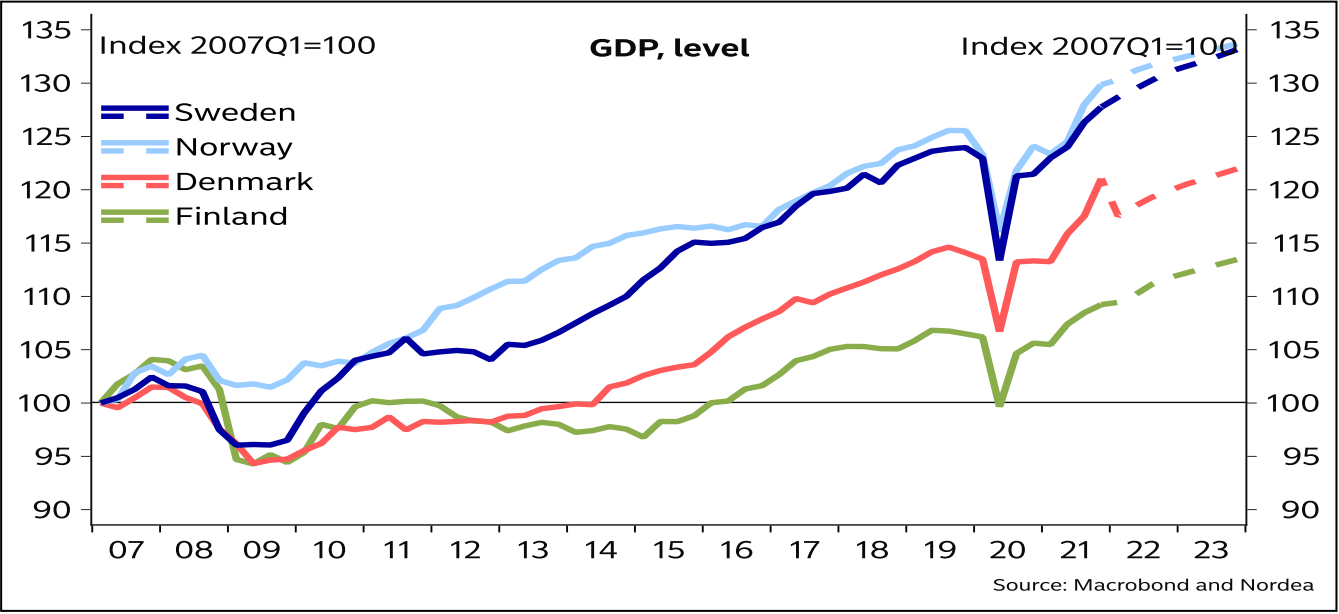
| %                             | Country | 2019 | 2020 | 2021 | 2022    | 2023    |
|-------------------------------|---------|------|------|------|---------|---------|
| Gross domestic product growth | Denmark | 2.1  | -2.1 | 4.7  | 2.5 (F) | 2.0 (F) |
|                               | Finland | 1.2  | -2.8 | 3.5  | 3.0 (F) | 2.0 (F) |
|                               | Norway  | 2.0  | -2.3 | 4.2  | 4.0 (F) | 2.0 (F) |
|                               | Sweden  | 2.0  | -3.2 | 4.8  | 3.7 (F) | 1.9 (F) |
| Inflation                     | Denmark | 0.8  | 0.4  | 1.9  | 2.4 (F) | 2.1 (F) |
|                               | Finland | 1.0  | 0.3  | 2.2  | 2.7 (F) | 1.7 (F) |
|                               | Norway  | 2.2  | 1.3  | 3.1  | 1.6 (F) | 1.7 (F) |
|                               | Sweden  | 1.8  | 0.5  | 2.2  | 2.6 (F) | 1.3 (F) |
| Private consumption growth    | Denmark | 1.2  | -1.3 | 4.3  | 4.0 (F) | 2.6 (F) |
|                               | Finland | 0.7  | -4.7 | 3.1  | 3.1 (F) | 1.6 (F) |
|                               | Norway  | 1.1  | -6.6 | 4.8  | 7.0 (F) | 4.5 (F) |
|                               | Sweden  | 0.7  | -4.7 | 5.7  | 4.7 (F) | 2.0 (F) |
| Unemployment                  | Denmark | 3.6  | 4.6  | 3.7  | 2.5 (F) | 2.1 (F) |
|                               | Finland | 6.8  | 7.7  | 7.6  | 6.7 (F) | 6.3 (F) |
|                               | Norway  | 2.3  | 5.0  | 3.1  | 2.2 (F) | 1.9 (F) |
|                               | Sweden  | 7.0  | 8.5  | 7.9  | 6.8 (F) | 6.3 (F) |

(F)=Forecast. Forecasts from Nordea Economic Outlook January 2022

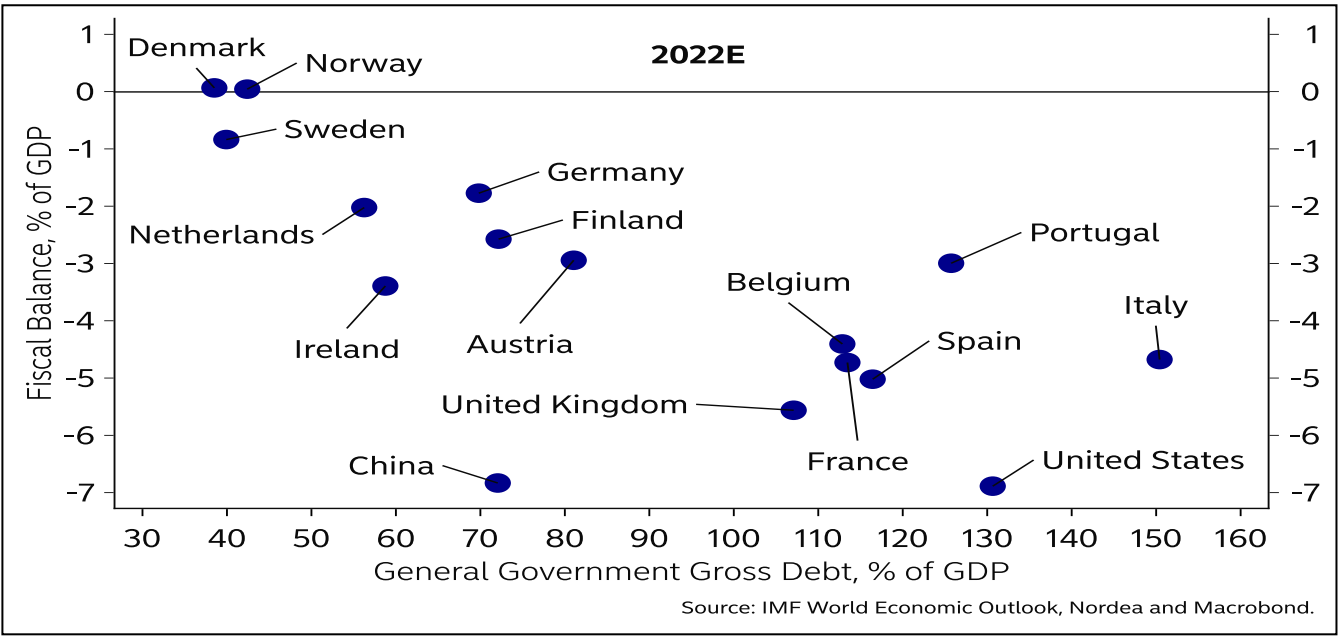
## Market development - interest rates

| Market rates, %            | Q122  | Q421  | Q321  | Q221  | Q121  | Q420  | Chg Q1/Q1 |
|----------------------------|-------|-------|-------|-------|-------|-------|-----------|
| Short. EUR (1 week Eonia ) | -0.54 | -0.54 | -0.54 | -0.54 | -0.54 | -0.55 | 0.00      |
| Long. EUR (5 years)        | 0.98  | 0.02  | -0.18 | -0.26 | -0.31 | -0.46 | 1.30      |
| Short. DK (1 week)         | -0.44 | -0.45 | -0.38 | -0.28 | -0.28 | -0.58 | -0.16     |
| Long. DK (5 years)         | 1.27  | 0.26  | 0.11  | 0.07  | -0.02 | -0.17 | 1.29      |
| Short. NO (1 week)         | 1.05  | 0.85  | 0.10  | 0.04  | 0.05  | 0.05  | 1.00      |
| Long. NO (5 years)         | 2.83  | 1.87  | 1.72  | 1.46  | 1.46  | 0.96  | 1.38      |
| Short. SE (1 week)         | -0.15 | -0.14 | -0.09 | -0.09 | -0.09 | -0.09 | -0.06     |
| Long. SE (5 years)         | 1.81  | 0.71  | 0.51  | 0.38  | 0.32  | 0.13  | 1.49      |

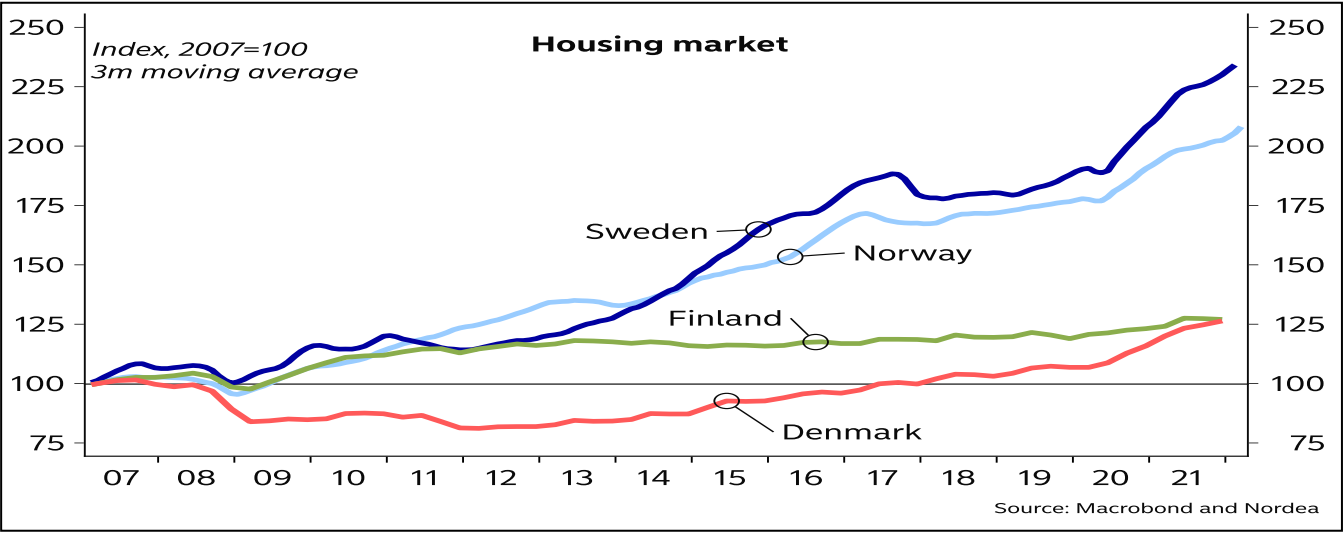
Nordic GDP index, quarterly 2007-2023F



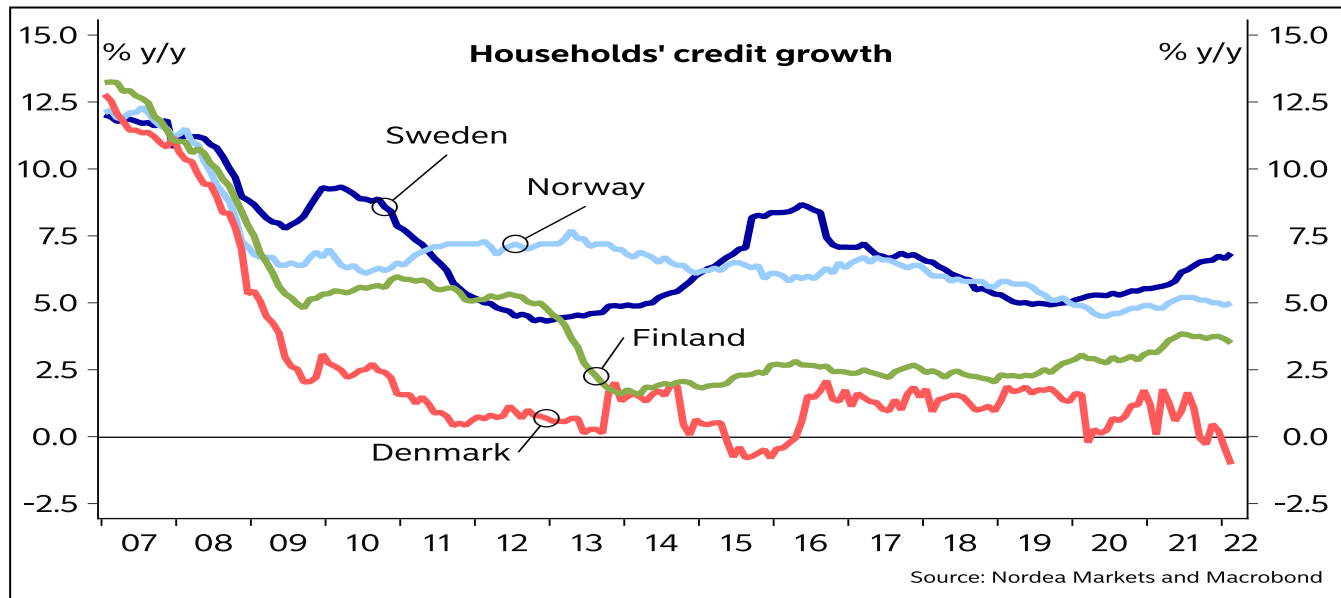
Public finances, 2022 Estimate



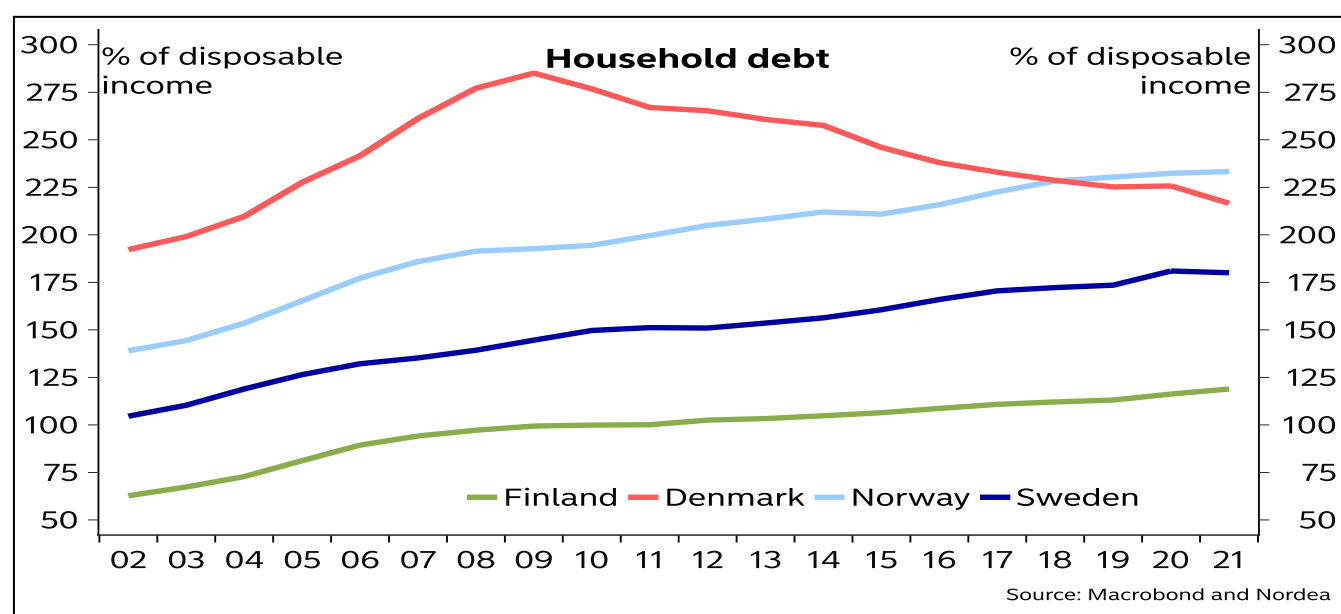
Nordic house price development index, monthly Jan 2007-March 2022



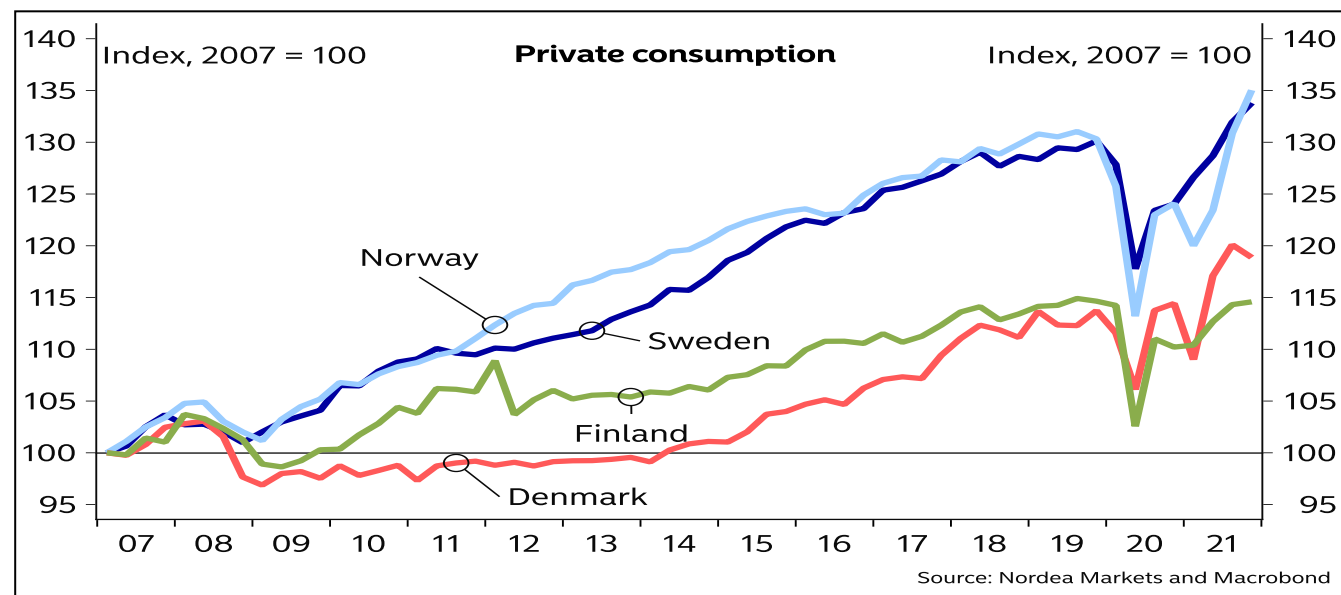
### Nordic households credit development index, monthly Jan 2007-February 2022



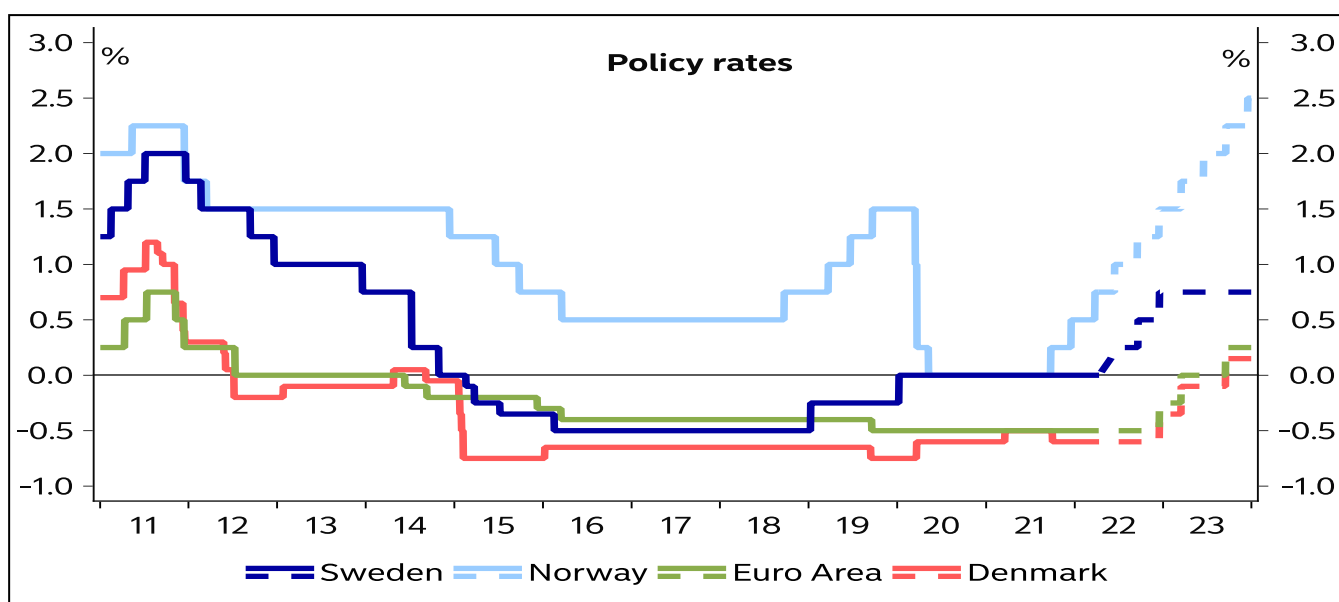
### Nordic household debt to disposable income developments, 2002-2021



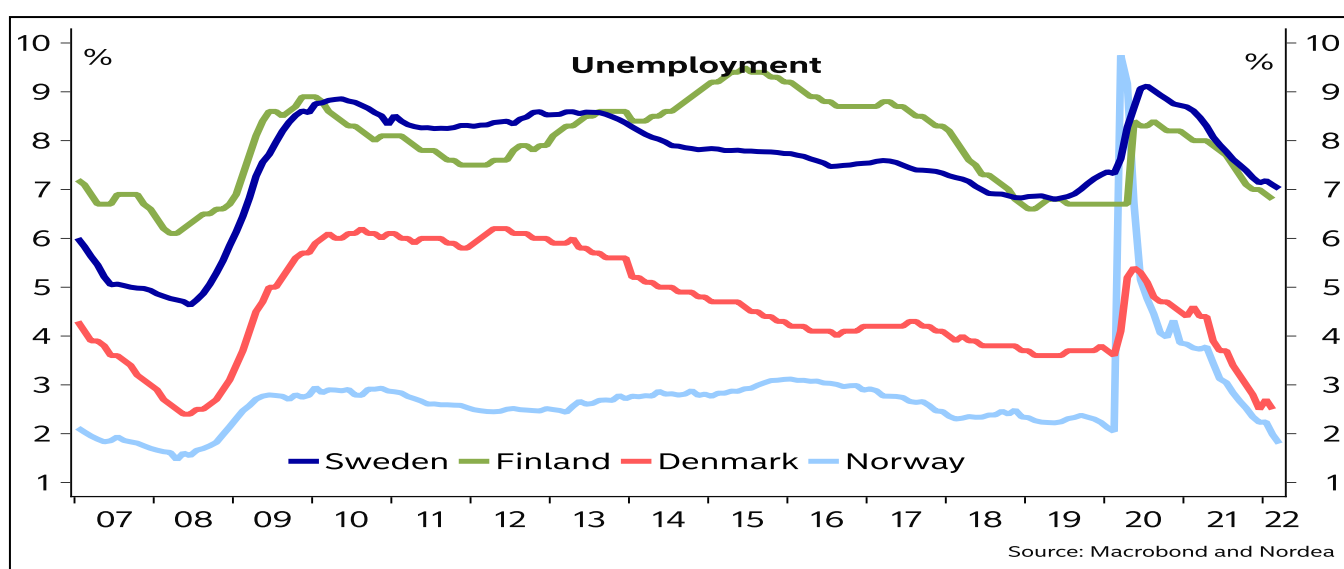
### Private consumption development index, quarterly Q12007-Q42021



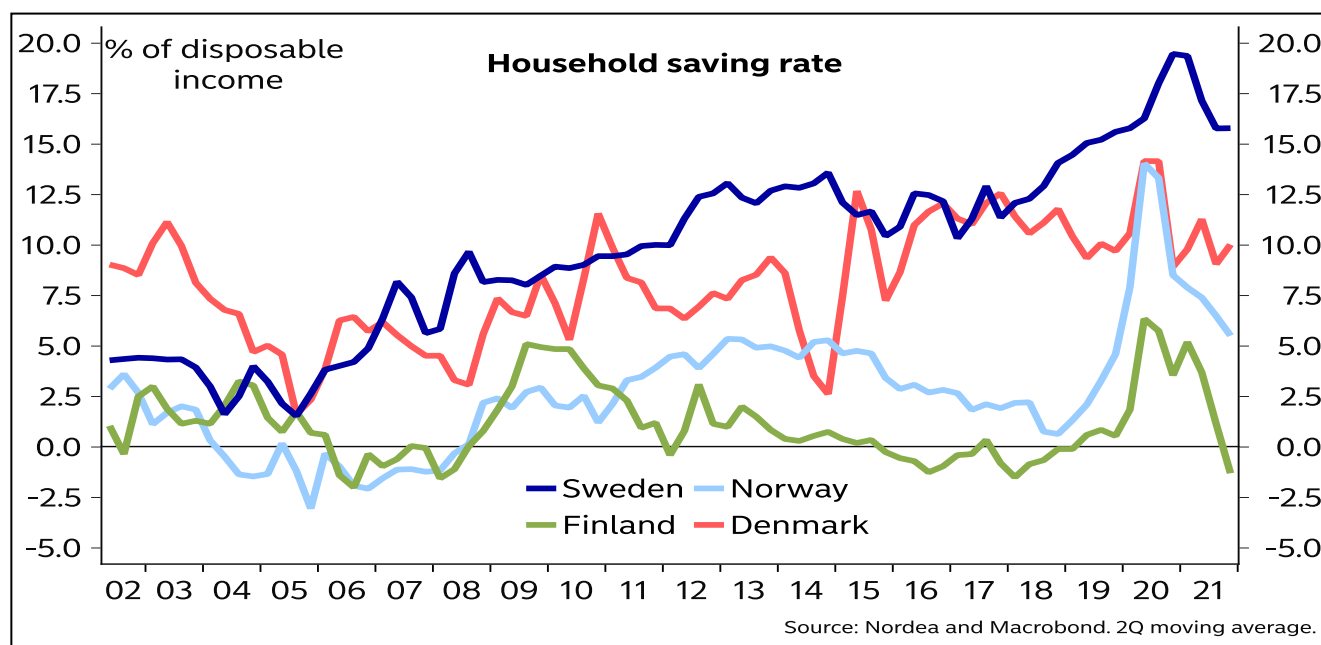
## Nordic policy rates, 2011-2023F



## Nordic unemployment rates, Jan 2007-March 2022



## Household savings



## Contacts and financial calendar

This publication is a supplement to quarterly interim reports and Annual Report.  
Additional information can be found at: [www.nordea.com/IR](http://www.nordea.com/IR)

### For further information, please contact:

|                                                       |                  |                                                                                            |
|-------------------------------------------------------|------------------|--------------------------------------------------------------------------------------------|
| Ian Smith, Group CFO                                  | +45 615 011 92   |                                                                                            |
| <b>Investor Relations</b>                             |                  |                                                                                            |
| Matti Ahokas, Head of IR                              | +358 405 759 178 | <a href="mailto:matti.ahokas@nordea.com">matti.ahokas@nordea.com</a>                       |
| Randie Atto, IR Officer                               | +46 73 866 17 24 | <a href="mailto:randie.atto@nordea.com">randie.atto@nordea.com</a>                         |
| Maria Caneman, Senior IR Officer, Debt IR and Ratings | +46 768 249218   | <a href="mailto:maria.caneman@nordea.com">maria.caneman@nordea.com</a>                     |
| Elisa Forsman, IR Officer                             | +358 44 2066094  | <a href="mailto:elisa.forsman@nordea.com">elisa.forsman@nordea.com</a>                     |
| Juho-Pekka Jääskeläinen, Senior IR Officer            | +358 9 5300 6435 | <a href="mailto:juho-pekka.jaaskelainen@nordea.com">juho-pekka.jaaskelainen@nordea.com</a> |
| Axel Malgerud, Senior IR Officer                      | +46 721 415 150  | <a href="mailto:axel.malgerud@nordea.com">axel.malgerud@nordea.com</a>                     |
| Ilkka Ottoila, Senior IR Officer                      | +358 9 5300 7058 | <a href="mailto:ilkka.ottoila@nordea.com">ilkka.ottoila@nordea.com</a>                     |

Investor Relations Nordea, e-mail [investor-relations@nordea.com](mailto:investor-relations@nordea.com)

### Financial calendar 2022

|                      |                            |
|----------------------|----------------------------|
| 7 Jul - 17 Jul 2022  | Silent period              |
| 18 Jul 2022          | Second Quarter Report 2022 |
| 07 Oct - 19 Oct 2022 | Silent period              |
| 20 Oct 2022          | Third Quarter Report 2022  |

We are a universal bank with a 200-year history of supporting and growing the Nordic economies – enabling dreams and aspirations for a greater good. Every day, we work to support our customers' financial development, delivering best-in-class omnichannel customer experiences and driving sustainable change. The Nordea share is listed on the Nasdaq Helsinki, Nasdaq Copenhagen and Nasdaq Stockholm exchanges. Read more about us at [nordea.com](http://nordea.com).

# Nordea