Disclaimer

This presentation contains forward-looking statements that reflect management’s current views with respect to certain future events and potential financial performance. Although Nordea believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors.

Important factors that may cause such a difference for Nordea include, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions and (iv) change in interest rate and foreign exchange rate levels.

This presentation does not imply that Nordea has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.
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1. Quarterly update
First-quarter highlights 2024

Executive summary

Continued high-quality income growth
- Net interest income up 11%, net fee and commission income stable and net fair value result down 16%. Total income up 6%
- Operating profit up 19% to EUR 1,763m

Return on equity* 18.1% and earnings per share up 23% to EUR 0.38

Volumes stable in slow markets
- Mortgage lending stable and corporate lending up 2% y/y. Retail deposits up 1% y/y and corporate deposits down 6%. AuM up 8% y/y

Stable cost-to-income ratio excluding regulatory fees: 40%

Strong credit quality, continued low net loan losses – overall provisioning levels and coverage maintained
- Net loan losses and similar net result EUR 33m or 4bp
- Management judgement buffer at EUR 505m (unchanged in local currencies)

Continued strong capital position
- CET1 ratio 17.2% – 5.1pp above current regulatory requirement. Dividend of EUR 0.92 per share for 2023

2024 outlook unchanged: return on equity above 15%

* With amortised resolution fees
Net interest income

Stable volumes, improved margins

Year-over-year bridge, EURm

<table>
<thead>
<tr>
<th></th>
<th>Q123</th>
<th>Volumes</th>
<th>Margins</th>
<th>Deposit hedge</th>
<th>Treasury-related items</th>
<th>Other</th>
<th>FX</th>
<th>Q124</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net interest income up 11%</strong></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>1,954</td>
</tr>
</tbody>
</table>

Quarter-over-quarter bridge, EURm

<table>
<thead>
<tr>
<th></th>
<th>Q423</th>
<th>Volumes</th>
<th>Margins</th>
<th>Deposit hedge</th>
<th>Treasury-related items</th>
<th>Other</th>
<th>FX</th>
<th>Q124</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net interest margin 1.83%, up 25bp</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,954</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- **Lending growth**
  - Mortgage volumes stable
  - Corporate lending up 2%
  - Retail deposits up 1%
  - Corporate deposits down 6%

- **Net interest margin 1.83%, up 25bp**
  - Household lending margins down
  - Further increases in deposit margins across business areas

Nordea
Net interest income sensitivity

Net interest income sensitivity to policy rate changes

Sensitivity to +50bp parallel rate shift in policy rates*, EURm

- NII impact largely driven by policy rates and pass-through
  - Actual pass-through to vary between account types and countries, and throughout rate hike cycle
  - Sensitivity reflecting modelled risk over cycle – NII impact higher following initial rate increases and lower thereafter

- Group NII also impacted by other drivers
  - Volumes and asset pricing
  - Wholesale funding costs
  - Deposit hedges

- Increased deposit hedging reducing sensitivity to interest rate changes
  - Hedge volume up ~15% YoY
  - Average hedge maturity ~3 years
  - Additional NII impact in Y2–Y3 as assets repriced and hedges rolled over

Structural hedge – nominal volume, EURbn

* Symmetrical for -50bp parallel shift
Net fee and commission income

Solid and stable income

Year-over-year bridge, EURm

Quarter-over-quarter bridge, EURm

- **Net fee and commission income stable**

- **Savings fee income up due to higher assets under management**
  - AuM up 8% to EUR 391bn
  - Net flows from Nordic channels (86% of AuM) EUR 1.1bn
  - International channels (14% of AuM) net outflows EUR 2.1bn, mainly Wholesale Distribution, in line with market

- **Brokerage and advisory fee income down due to lower activity**

- **Higher significant risk transfer (SRT) impact, driven by new transactions**
Net fair value result

High business activity in customer areas

Net fair value result, EURm

- High customer risk management activity, mainly in FX and rates products
- Market-making at more normal levels versus extraordinarily strong Q1 2023 that saw high activity in interest rate swaps

* Excludes fair value adjustments to loans held at fair value in Nordea Kredit
** Includes valuation adjustments and FX
Costs in line with plan

Year-over-year bridge, EURm

- Costs up 5%, excluding regulatory fees, in line with plan
  - Costs driven by salary inflation, higher business activity and continued investments in technology and risk management
  - M&A integration costs related to acquisition of Danske Bank’s personal customer business in Norway

Quarter-over-quarter bridge, EURm

- Costs down 9% due to significantly lower resolution fees
**Sustainability at the core**

**Our long-term sustainability objectives supported by short term targets**

### Our sustainability objectives

<table>
<thead>
<tr>
<th>Objective</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Become a <strong>net-zero</strong> emissions bank by 2050 at the latest</td>
<td></td>
</tr>
<tr>
<td>40-50%</td>
<td>Reduction in emissions across investment and lending portfolios by 2030¹</td>
</tr>
<tr>
<td>50%</td>
<td>Reduction in emissions from internal operations by 2030¹</td>
</tr>
</tbody>
</table>

### Supported by our 2025 sustainability targets²:

<table>
<thead>
<tr>
<th>Target</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>€ EUR &gt;200bn</strong></td>
<td>Sustainable financing facilitation 2022-2025</td>
</tr>
<tr>
<td><strong>90%</strong></td>
<td>Exposure to large corporates in climate-vulnerable sectors to be covered by transition plans</td>
</tr>
<tr>
<td><strong>80%</strong></td>
<td>Of the top 200 financed emissions contributors in Nordea Asset Management’s portfolios are either aligned with the Paris Agreement or subject to active engagement</td>
</tr>
<tr>
<td><strong>x2 Double</strong></td>
<td>The share of net-zero committed AUM</td>
</tr>
<tr>
<td><strong>At least 40%</strong></td>
<td>Representation of each gender at the top three leadership levels³ combined</td>
</tr>
</tbody>
</table>

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¹ compared to 2019 baseline
² Selection of our medium-term targets – link to full list of targets
³ Group Leadership Team (GLT), GLT-1 and GLT-2
## Sustainability at the core

### Further strengthened climate targets in our lending portfolio

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sub-sector</th>
<th>Emissions scope</th>
<th>Metric</th>
<th>Base year</th>
<th>Baseline</th>
<th>Target year</th>
<th>Target</th>
<th>Current status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential real estate</td>
<td>Households and tenant-owner associations</td>
<td>1 and 2</td>
<td>kgCO2e/m²</td>
<td>2019</td>
<td>17.6</td>
<td>2030</td>
<td>-40–50%</td>
<td>16.6 kgCO2e/m² (2023)</td>
</tr>
<tr>
<td>Shipping</td>
<td>Vessels</td>
<td>1</td>
<td>AER, gCO2/dwt-nm</td>
<td>2019</td>
<td>8.3</td>
<td>2030</td>
<td>-30%</td>
<td>8.1 AER (2022)</td>
</tr>
<tr>
<td>Motor vehicles</td>
<td>Cars and vans</td>
<td>1</td>
<td>gCO₂e/km</td>
<td>2022</td>
<td>117</td>
<td>2030</td>
<td>-40%</td>
<td>116 gCO₂e/km (2023)</td>
</tr>
<tr>
<td>Agriculture</td>
<td>Crops, plantation and hunting, and animal</td>
<td>1 and 2</td>
<td>tCO₂e/EURm</td>
<td>2021</td>
<td>738</td>
<td>2030</td>
<td>-40–50%</td>
<td>681 tCO₂e/EURm (2023)</td>
</tr>
<tr>
<td>Power production</td>
<td>Electricity generation</td>
<td>1 and 2</td>
<td>gCO₂e/kWh</td>
<td>2021</td>
<td>220</td>
<td>2030</td>
<td>-70%</td>
<td>117 gCO₂e/kWh (2022)</td>
</tr>
<tr>
<td>Oil &amp; gas</td>
<td>Exploration and production</td>
<td>1, 2 and 3</td>
<td>MtCO₂e</td>
<td>2019</td>
<td>3.0</td>
<td>2030</td>
<td>-55%</td>
<td>0.4 MtCO₂e (2023)</td>
</tr>
<tr>
<td>Offshore</td>
<td>Drilling rigs and offshore service vessels</td>
<td>-</td>
<td>EURm</td>
<td>2019</td>
<td>1,885</td>
<td>2025</td>
<td>-100%</td>
<td>127 EURm (2023)</td>
</tr>
<tr>
<td></td>
<td>within oil &amp; gas and shipping</td>
<td>-</td>
<td>EURm</td>
<td>2022</td>
<td>52</td>
<td>2025</td>
<td>-100%</td>
<td>51 EURm (2023)</td>
</tr>
<tr>
<td>Mining</td>
<td>Thermal peat</td>
<td>-</td>
<td>EURm</td>
<td></td>
<td></td>
<td></td>
<td>Restrictive policy, full phase-out achieved in 2021</td>
<td></td>
</tr>
</tbody>
</table>

1) compared to 2019 baseline and covering lending to corporates and households for business loans, motor vehicles, commercial and residential real estate and shipping.
Sustainability at the core
Actively engaging to drive transition and capture growth

Green and sustainability-linked loans
Total volumes, EURbn

<table>
<thead>
<tr>
<th>Q1 2023</th>
<th>Q2 2023</th>
<th>Q3 2023</th>
<th>Q4 2023</th>
<th>Q1 2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.1%</td>
<td>9.5%</td>
<td>11.6%</td>
<td>11.9%</td>
<td>12.3%</td>
</tr>
<tr>
<td>7.1</td>
<td>8.4</td>
<td>8.9</td>
<td>9.2</td>
<td>9.8</td>
</tr>
</tbody>
</table>

Nordea Asset Management
Assets under management, EURbn

<table>
<thead>
<tr>
<th></th>
<th>Q1 2023</th>
<th>Q1 2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other AuM</td>
<td>241</td>
<td>259</td>
</tr>
<tr>
<td>ESG AuM</td>
<td>34%</td>
<td>30%</td>
</tr>
</tbody>
</table>

ESG AuM = article 8 and 9 funds (according to EU SFDR)

Transition plan for large corporates

Leadership gender diversity

2025 target: 90% covered by transition plans

2025 target: At least 40% leadership gender diversity

- Facilitated EUR 144bn in sustainable financing
  Compared to target EUR >200bn by 2025
- #1 Best bank in the world for sustainability-linked bonds (Global Finance)
- #1 Nordic corporate sustainable bonds and loans
- #1 in active ownership in the Nordics (ShareAction)
- Included in the S&P Global Sustainability Yearbook for second year running

*) Q4 2023  **) Group Leadership Team (GLT), GLT-1 and GLT-2 combined
***) Based on league tables by Bloomberg and Dealogic
2. Credit quality
Credit portfolio

Well diversified pan-Nordic financial service provider with stable and sustainable returns

Lending EUR 320bn

Corporate lending
Household lending

0.1% Oil, gas & offshore
0.1% Ship building
0.1% Air transportation
0.1% Mining & supporting activities
0.6% Materials
0.7% Animal husbandry
0.7% Accomodation & leisure
0.7% Media & entertainment
0.7% IT services
0.9% Consumer durables
1.0% Land transportation
1.2% Capital goods
1.3% Shipping
1.6% Retail trade
1.9% Residential real estate
2.0% Wholesale trade
2.8% Construction
4.4% TOA
5.9% Consumer lending
7.9% Commercial real estate
16.3% Other corporates
49.1% Mortgages

Sweden
Finland
Norway
Denmark
Net loan losses and similar net result

**Continued strong credit quality**

**Net loan losses and similar net result, EURm**

<table>
<thead>
<tr>
<th>Individual provisions and write-offs</th>
<th>Collective provisions (net)</th>
<th>Net loan losses</th>
<th>Fair value adj. incl. Nordea Kredit</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>16</td>
<td>29</td>
<td>4</td>
<td>33</td>
</tr>
</tbody>
</table>

**Impaired (Stage 3) loans and PD of total loans, %**

- **Total net loan losses and similar net result EUR 33m (4bp)**
  - Continued strong credit quality while some migration to stage 2 observed as expected given higher interest rates and macroeconomic slowdown
  - Low level of new individual provisions
  - Collective provisions increased, reflecting credit quality
  - EUR 13m reduction from SRT

- **Overall levels of provisions and coverage unchanged**
  - Management judgement buffer at EUR 505m (unchanged in local currencies)

- **Continued low level of defaulted loans**
  - Stage 3 loans at 0.86% (0.89% in Q4)
  - Average PD increased 2bp to 0.70
Impairments and provisioning coverage

**Stage 2 increased as expected; strong credit quality**

Stage 2 and 3 loans at amortised cost, EURm

<table>
<thead>
<tr>
<th></th>
<th>Stage 2</th>
<th>Stage 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q123</td>
<td>13,105</td>
<td>2,206</td>
</tr>
<tr>
<td>Q223</td>
<td>14,027</td>
<td>2,238</td>
</tr>
<tr>
<td>Q323</td>
<td>13,988</td>
<td>2,234</td>
</tr>
<tr>
<td>Q423</td>
<td>16,207</td>
<td>2,457</td>
</tr>
<tr>
<td>Q124</td>
<td>19,469</td>
<td>2,343</td>
</tr>
</tbody>
</table>

Coverage ratio, %

- **Continued strong portfolio credit quality**
- **Coverage ratio for stage 3 portfolio up to 44%**
- **Stage 2 loans up EUR 3.3bn to 7% from 6% in Q4, mostly driven by credit downgrades**
- **Stage 3 (impaired) loans down EUR 113m to 0.86% from 0.89% in Q4 due to reduced exposure**
Credit portfolio – real estate management industry (REMI)*

**Well-diversified portfolio, high-quality lending**

- **Well-diversified portfolio across Nordic markets**
- 91% of exposure towards low-risk customers, 6% towards increased risk, only 2% towards high risk and less than 1% in default
- Portfolio mainly comprising central, modern office and residential properties
- Strict underwriting standards: conservative credit policy with focus on cash flow
Credit portfolio – real estate management industry (REMI)*

**Solid LTVs, resilient interest coverage, high occupancy**

**Solid LTV levels for all countries**

<table>
<thead>
<tr>
<th>LTV Range</th>
<th>DK</th>
<th>FI</th>
<th>NO</th>
<th>SE</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>0–40% LTV</td>
<td>72</td>
<td>57</td>
<td>61</td>
<td>64</td>
<td>65</td>
</tr>
<tr>
<td>41–50% LTV</td>
<td>52</td>
<td>52</td>
<td>65</td>
<td>65</td>
<td>65</td>
</tr>
<tr>
<td>51–60% LTV</td>
<td>51</td>
<td>51</td>
<td>51</td>
<td>51</td>
<td>51</td>
</tr>
<tr>
<td>61–70% LTV</td>
<td>64</td>
<td>64</td>
<td>64</td>
<td>64</td>
<td>64</td>
</tr>
<tr>
<td>&gt;80% LTV</td>
<td>65</td>
<td>65</td>
<td>65</td>
<td>65</td>
<td>65</td>
</tr>
</tbody>
</table>

**Majority of portfolio with low LTV**

<table>
<thead>
<tr>
<th>LTV Range</th>
<th>Current</th>
<th>20% value decline</th>
</tr>
</thead>
<tbody>
<tr>
<td>0–40% LTV</td>
<td>37%</td>
<td>10%</td>
</tr>
<tr>
<td>41–50% LTV</td>
<td>24%</td>
<td>1%</td>
</tr>
<tr>
<td>51–60% LTV</td>
<td>27%</td>
<td>1%</td>
</tr>
<tr>
<td>61–70% LTV</td>
<td>1%</td>
<td>1%</td>
</tr>
<tr>
<td>&gt;80% LTV</td>
<td>12%</td>
<td>2%</td>
</tr>
</tbody>
</table>

**High ICR in all countries**

<table>
<thead>
<tr>
<th>ICR Range</th>
<th>DK</th>
<th>FI</th>
<th>NO</th>
<th>SE</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Present ICR</td>
<td>3.4</td>
<td>3.8</td>
<td>3.7</td>
<td>3.3</td>
<td>3.4</td>
</tr>
<tr>
<td>Sensitivity test</td>
<td>1.5</td>
<td>1.9</td>
<td>1.5</td>
<td>1.9</td>
<td>1.7</td>
</tr>
</tbody>
</table>

**ICR above 1.0 for 98% of portfolio in stress scenario**

<table>
<thead>
<tr>
<th>ICR Range</th>
<th>Current</th>
<th>Stress scenario</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;1.0</td>
<td>15%</td>
<td>5%</td>
</tr>
<tr>
<td>1.0–1.5</td>
<td>25%</td>
<td>14%</td>
</tr>
<tr>
<td>1.5–2.0</td>
<td>40%</td>
<td>2%</td>
</tr>
<tr>
<td>2.0–3.0</td>
<td>46%</td>
<td>0%</td>
</tr>
<tr>
<td>&gt;3.0</td>
<td>36%</td>
<td>0%</td>
</tr>
</tbody>
</table>

- **71% of exposures with LTV below 60%**
  - In event of 20% decline in market value, 61% of portfolio still with LTV below 70%
- **Average interest coverage ratio (ICR) at 3.3x**
  - Average ICR 1.7x in stress scenario
  - Stress scenario: all debt refinanced day one at 5Y swap rates plus margins (5.5–6.5%); no hedging
- **Strict interest rate hedging requirements**
  - 61% of customer debt hedged with average maturity of 4.1 years
- **Low vacancy rates, with average letting ratio 95%**

*Based on analysis of largest customers in portfolio in Q4 2023 corresponding to 50% of EAD (excl. TOAs). For smaller customers in portfolio corresponding to 50% of EAD (excl. TOAs), credit quality is monitored through various credit risk indicators, such as PD and IFRS 9 stages.
Credit portfolio – real estate management industry (REMI)*

**Low levels of risk exposure**

**Strong credit quality, with 93% of IFRS 9 portfolio in stage 1**

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Stage 1</th>
<th>Stage 2</th>
<th>Stage 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q123</td>
<td>97%</td>
<td>2%</td>
<td>1%</td>
</tr>
<tr>
<td>Q223</td>
<td>96%</td>
<td>3%</td>
<td>1%</td>
</tr>
<tr>
<td>Q323</td>
<td>96%</td>
<td>3%</td>
<td>1%</td>
</tr>
<tr>
<td>Q423</td>
<td>94%</td>
<td>5%</td>
<td>1%</td>
</tr>
<tr>
<td>Q124</td>
<td>93%</td>
<td>5%</td>
<td>1%</td>
</tr>
</tbody>
</table>

**No REA impact even from 3-notch downgrade due to risk weight floors**

- RW floor 50%
- RW floor 48%
- Impact 6%
- 1-notch 6%
- 2-notch 29%

**Low impairment rate and high coverage for impaired portfolio**

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Impairment Rate</th>
<th>Coverage Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Q123</td>
<td>Q223</td>
</tr>
<tr>
<td></td>
<td>55</td>
<td>51</td>
</tr>
<tr>
<td></td>
<td>51</td>
<td>51</td>
</tr>
<tr>
<td></td>
<td>60</td>
<td>51</td>
</tr>
<tr>
<td></td>
<td>Q323</td>
<td>Q423</td>
</tr>
<tr>
<td></td>
<td>53</td>
<td>59</td>
</tr>
<tr>
<td></td>
<td>57</td>
<td>52</td>
</tr>
<tr>
<td></td>
<td>63</td>
<td>63</td>
</tr>
</tbody>
</table>

- Continued strong credit quality, with slight deterioration as expected
- Only 6% of portfolio in stage 2
- 0.5% of portfolio impaired in Q1, with decrease related to lower level of impaired loans
- Provision coverage above 60% – high for collateralised assets
- REA protected by risk weight floors

* Excluding TOAs
3. Capital, liquidity and funding
Capital

Significant buffer to capital requirements

Capital position and requirements (%)

- **CET1 capital ratio 17.2%**
  - 5.1 percentage points above regulatory requirement, corresponding to a CET1 buffer of EUR 7.1bn

- **MDA level expected to increase to ~13.5% following decided increases in Finnish and Norwegian SyRB**

- **Potential sector-specific SyRB of 7% on real estate companies in Denmark**
  - Pending decision in Denmark and reciprocation from the Finnish FSA, could increase CET1 requirement with approx. 10bp

*From Q2 and Q3 2024, respectively*
Capital

**Strong position; continued focus on capital management**

**CET1 capital ratio development, %**

- **CET1 capital ratio up at 17.2%**
  - CET1 capital increased EUR 0.2bn due to profit accumulation net of dividend accrual partly offset by foreign exchange effects
  - Risk exposure amount stable, mainly due to active capital management offset by annual update of operational risk

- **Capital well above requirement**
  - Management buffer of 150bp above CET1 requirement
  - Implied target CET1 ratio of ~15%
**Strong balance sheet structure**

Q1 2024

- **Total assets EUR 605bn at end of Q1 2024**

  - Strong balance sheet with deposits as primary source of funding
  - Long-term funding 76% of total wholesale funding
  - Nordea’s net stable funding ratio (NSFR) is stable over time:

    | Quarter | NSFR |
    |---------|------|
    | Q1 23   | 116.3% |
    | Q2 23   | 118.6% |
    | Q3 23   | 118.1% |
    | Q4 23   | 118.7% |
    | Q1 24   | 120.0% |
Liquidity

Strong liquidity position

Liquidity buffer composition, EUR 108bn

- **Robust liquidity position**
  - Liquidity coverage ratio (LCR) 157%
  - Net stable funding ratio (NSFR) 120%

- **Well diversified liquidity buffer of EUR 108bn**
  - EUR 49bn in central bank cash and reserves
  - EUR 59bn in bonds
  - Conservative hedging approach and no single name concentration

- **Deposits**
  - 44% of deposits covered by deposit guarantee scheme

Deposits and borrowings from the public*, EURbn

<table>
<thead>
<tr>
<th>Year</th>
<th>Households</th>
<th>Corporates</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>89</td>
<td>109</td>
</tr>
<tr>
<td>2021</td>
<td>97</td>
<td>118</td>
</tr>
<tr>
<td>2022</td>
<td>99</td>
<td>112</td>
</tr>
<tr>
<td>2023</td>
<td>98</td>
<td>119</td>
</tr>
<tr>
<td>Q124</td>
<td>97</td>
<td>119</td>
</tr>
</tbody>
</table>

* Including repos/securities lending
Long term funding

Nordea global issuance

AA-level credit ratings

Nordea Bank Abp
- Moody’s Aa3 (stable outlook)
- S&P AA- (stable outlook)
- Fitch AA- (stable outlook)

Nordea covered bonds
- Moody’s Aaa (stable outlook)
- S&P AAA (stable outlook)

Covered bonds
Senior preferred
Sustainable bonds*
Green covered
SNP
CDs > 1 year
Capital instruments

* Including green and SLL SP/SNP/Tier 2 bonds
Wholesale funding

Solid funding operations

Total wholesale funding, EUR 196bn

- CD & CP above 1Y: 24%
- CD & CP below 1Y: 7%
- Green covered bonds: 6%
- International covered bonds: 1%
- Scandinavian covered bonds: 3%
- Senior non-preferred bonds: 1%
- Senior preferred bonds: 1%
- Subordinated debt: 1%
- Sustainable bonds*: 1%

Short-term funding, EUR 43bn

- ECP: 34%
- London CD: 26%
- French CP: 27%
- NY CD: 12%
- US CP: 1%

* Including green & SLL SP/SNP/Tier 2 bonds

• Long-term issuance
  - EUR 10.4bn issued* during Q1
  - EUR 8.4bn in covered bonds and EUR 1.9bn in senior format
  - EUR 21bn issued* during 2023

• Short-term issuance
  - EUR 43bn total outstanding per end Q1
  - Globally diversified funding with strong market access

• Issuance plans 2024
  - EUR 20-25bn* estimated in total long-term issuance
    - More than half expected in Scandinavian currencies, most of which in covered bonds
    - Remaining volume in international currencies incorporating senior debt and covered bonds
    - EUR 13bn target of senior non-preferred outstanding by year end 2023 reached. Next MREL decision to be received from SRB in Q2

*Excluding DKK covered bonds, CD/CPs above 1Y and subordinated debt
Enhanced focus on sustainable funding

Nordea’s green bond asset portfolio*

- Green buildings
- Assets eligible for green covered bonds
- Renewable energy
- Pollution prevention and control
- Clean transportation
- Energy efficiency
- Sustainable management of living natural resources

- EUR 18bn assets available for green funding
  - ~EUR 7.5bn in NBAbp green bond asset portfolio
  - EUR 10.5bn available assets for green covered bonds
- EUR 3.8bn green bonds from NBAbp outstanding
- EUR 6.4bn green covered bonds outstanding
- Deposits with climate focus offered in Norway and Sweden
- EUR 1.4bn issued under sustainability linked loan (SLL) funding framework
  - EUR 1bn in senior non-preferred
  - SEK 2.8bn and NOK 1.3bn in senior preferred

ISS ESG ** Company rating: C (A+ to D)**

ESG score: 15.8 (0 to 100)***

MSCI ESG rating: AA (AAA to CCC)

S&P Global CSA score: 66 (0 to 100)****

*As of Q4 2023
**Highest rating within sector is C+
***Lower score represents lower ESG risk
****Higher score represents better sustainability practices
### Covered bonds

#### Nordea covered bond operations

<table>
<thead>
<tr>
<th></th>
<th>Nordea Eiendomskreditt</th>
<th>Nordea Hypotek</th>
<th>Nordea Kredit</th>
<th>Nordea Mortgage Bank</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Four aligned covered bond issuers with complementary roles</strong></td>
<td><img src="image" alt="Norway" />, <img src="image" alt="Norwegian flag" /></td>
<td><img src="image" alt="Sweden" />, <img src="image" alt="Swedish flag" /></td>
<td><img src="image" alt="Denmark" />, <img src="image" alt="Danish flag" /></td>
<td><img src="image" alt="Finland" />, <img src="image" alt="Finnish flag" /></td>
</tr>
<tr>
<td><strong>Legislation</strong></td>
<td>Norwegian</td>
<td>Swedish</td>
<td>Danish</td>
<td>Finnish</td>
</tr>
<tr>
<td><strong>Cover pool assets</strong></td>
<td>Norwegian residential mortgages</td>
<td>Swedish residential mortgages primarily</td>
<td>Danish residential &amp; commercial mortgages</td>
<td>Finnish residential mortgages primarily</td>
</tr>
<tr>
<td><strong>Cover pool size</strong></td>
<td>EUR 28.0bn (eq.)</td>
<td>EUR 61.7bn (eq.)</td>
<td>Balanced principle</td>
<td>Pool 1: EUR 16.7bn / Pool 2: EUR 8.4bn</td>
</tr>
<tr>
<td><strong>Covered bonds outstanding</strong></td>
<td>EUR 17.5bn (eq.)</td>
<td>EUR 34.5bn (eq.)</td>
<td>EUR 57.4bn (eq.)*</td>
<td>Pool 1: EUR 14.5bn / Pool 2: EUR 5bn</td>
</tr>
<tr>
<td><strong>OC</strong></td>
<td>60%</td>
<td>79%</td>
<td>7%**</td>
<td>Pool 1: 15% / Pool 2: 68%</td>
</tr>
<tr>
<td><strong>Issuance currencies</strong></td>
<td>NOK</td>
<td>SEK</td>
<td>DKK, EUR</td>
<td>EUR</td>
</tr>
<tr>
<td><strong>Rating (Moody’s / S&amp;P)</strong></td>
<td>Aaa/-</td>
<td>Aaa / -</td>
<td>- / AAA</td>
<td>Aaa / -</td>
</tr>
<tr>
<td><strong>Outstanding green covered bonds</strong></td>
<td>EUR 1.25bn</td>
<td>EUR 1.1bn</td>
<td>EUR 2.1bn</td>
<td>EUR 2.0bn</td>
</tr>
</tbody>
</table>

*Data as per Q4
**The figures in Nordea Kredit only include CC2 (SDRC). Nordea Kredit no longer reports for CC1 (RO), as this CapitalCenter only accounts for a minor part (<1%) of the outstanding volume of loans and bonds
## Funding transactions

### Nordea recent benchmark transactions

<table>
<thead>
<tr>
<th>Issuer</th>
<th>Type</th>
<th>Currency</th>
<th>Amount (m)</th>
<th>FRN / Fixed</th>
<th>Issue date</th>
<th>Maturity date</th>
<th>Callable</th>
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</thead>
<tbody>
<tr>
<td>Nordea Mortgage Bank</td>
<td>Covered</td>
<td>EUR</td>
<td>1,000</td>
<td>Fixed</td>
<td>Apr-24</td>
<td>Apr-34</td>
<td></td>
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<tr>
<td>Nordea Bank</td>
<td>Senior preferred</td>
<td>USD</td>
<td>1,000</td>
<td>FRN/Fixed</td>
<td>Mar-24</td>
<td>Mar-27</td>
<td></td>
</tr>
<tr>
<td>Nordea Bank</td>
<td>Senior non-preferred</td>
<td>EUR</td>
<td>1,000</td>
<td>Fixed</td>
<td>Mar-24</td>
<td>Mar-34</td>
<td></td>
</tr>
<tr>
<td>Nordea Mortgage Bank</td>
<td>Covered</td>
<td>EUR</td>
<td>750</td>
<td>Float</td>
<td>Jan-24</td>
<td>Jan-27</td>
<td></td>
</tr>
<tr>
<td>Nordea Mortgage Bank</td>
<td>Covered</td>
<td>EUR</td>
<td>1,000</td>
<td>Fixed</td>
<td>Jan-24</td>
<td>Jan-31</td>
<td></td>
</tr>
<tr>
<td>Nordea Hypotek</td>
<td>Covered</td>
<td>SEK</td>
<td>6,000</td>
<td>Fixed</td>
<td>Jan-24</td>
<td>Oct-29</td>
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</tr>
<tr>
<td>Nordea Eiendomskreditt</td>
<td>Covered</td>
<td>NOK</td>
<td>10,000</td>
<td>Float</td>
<td>Jan-24</td>
<td>Jan-29</td>
<td></td>
</tr>
<tr>
<td>Nordea Bank</td>
<td>Tier 2, Green</td>
<td>EUR</td>
<td>500</td>
<td>Fixed to Float</td>
<td>Nov-23</td>
<td>Feb-34</td>
<td>Feb-29</td>
</tr>
<tr>
<td>Nordea Eiendomskreditt</td>
<td>Covered, Green</td>
<td>NOK</td>
<td>7,000</td>
<td>Float</td>
<td>Nov-23</td>
<td>Nov-28</td>
<td></td>
</tr>
<tr>
<td>Nordea Mortgage Bank</td>
<td>Covered</td>
<td>EUR</td>
<td>1,000</td>
<td>Fixed</td>
<td>Oct-23</td>
<td>Oct-28</td>
<td></td>
</tr>
<tr>
<td>Nordea Hypotek</td>
<td>Covered, Green</td>
<td>SEK</td>
<td>6,000</td>
<td>Fixed</td>
<td>Sep-23</td>
<td>Oct-28</td>
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<tr>
<td>Nordea Bank</td>
<td>Senior non-preferred, SLL</td>
<td>EUR</td>
<td>1,000</td>
<td>Fixed to Float</td>
<td>Aug-23</td>
<td>Sep-26</td>
<td>Sep-25</td>
</tr>
<tr>
<td>Nordea Mortgage Bank</td>
<td>Covered, Green</td>
<td>EUR</td>
<td>1,000</td>
<td>Fixed</td>
<td>Aug-23</td>
<td>Aug-26</td>
<td></td>
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<tr>
<td>Nordea Bank</td>
<td>Senior non-preferred, Green</td>
<td>NOK</td>
<td>1,800</td>
<td>FRN/Fixed</td>
<td>May-23</td>
<td>Jun-28</td>
<td></td>
</tr>
<tr>
<td>Nordea Bank</td>
<td>Senior non-preferred, Green</td>
<td>SEK</td>
<td>3,000</td>
<td>FRN/Fixed</td>
<td>May-23</td>
<td>Jun-26</td>
<td></td>
</tr>
<tr>
<td>Nordea Bank</td>
<td>Senior non-preferred, Green</td>
<td>GBP</td>
<td>300</td>
<td>Fixed to Float</td>
<td>May-23</td>
<td>Jun-26</td>
<td>Jun-25</td>
</tr>
<tr>
<td>Nordea Bank</td>
<td>Senior non-preferred, Green</td>
<td>CHF</td>
<td>300</td>
<td>Fixed</td>
<td>May-23</td>
<td>May-28</td>
<td></td>
</tr>
</tbody>
</table>
Minimum requirements for own funds and eligible liabilities

**MREL positions and requirements**

### Subordinated MREL

- **Nordea ratio, Q1 24, % REA**
  - 32.1% (9.7% + 22.4%)

- **Req. % REA**
  - 27.3% (6.7% + 20.7%)

- **Nordea ratio, Q1 24, % LRE**
  - 8.0% (5.6% + 2.4%)

- **Req. % LRE**
  - 7.2% (2.4% + 4.8%)

### Total MREL

- **Nordea ratio, Q1 24, % REA**
  - 39.2% (7.1% + 32.1%)

- **Req. % REA**
  - 7.1% (2.4% + 4.8%)

- **Nordea ratio, Q1 24, % LRE**
  - 9.8% (1.8% + 8.0%)

- **Req. % LRE**
  - 7.2% (2.4% + 4.8%)

**Subordinated MREL**
- 4.8 pp above requirement % REA
- Outstanding senior non-preferred (SNP) of EUR 13.8bn

**Total MREL**
- 9.3 pp above requirement % REA
- Outstanding senior preferred (SP) of EUR 12.6bn

**Requirements set by Single Resolution Board annually**
- Subordinated MREL, the higher of:
  - 20.66% REA + CBR*
  - 7.19% LRE**
- Total MREL, the higher of:
  - 23.30% REA + CBR
  - 7.19% LRE
- Applicable from 1 January 2024 (to be updated in Q2 2024)

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* Combined buffer requirement: CC0B2.5%, O-SII 2.5% and CCyB 1.7% as of Q1 2024
** Leverage ratio exposure
4. Macroeconomy
The Nordic economies have shown mixed trends on the back of surging inflation and higher interest rates. However, the economic development in most of the countries have been better than previously anticipated.

1. Normalising inflation and lower policy rates in the second half of this year should ease financial conditions.
2. The labour market is expected to further weaken before stabilising during the latter part of this year.

Source: Nordea Markets and Macrobond
Nordic economies

Central banks moving closer to cutting policy rates

- The Swedish Riksbank, ECB, Danmarks Nationalbank and Norges Bank are not expected to raise policy rates any further.
- The Riksbank is expected to start cutting the policy rate in May, by 0.25 percentage points to 3.75%, and cut five additional times during this year to 2.50% in December, according to Nordea Market’s forecast. The ECB will start cutting the policy rates in June and thereafter lower the level by 0.25 percentage points each quarter until they reach 2.25%
- Norges Bank is expected to stay on hold this year but cut the policy rate by 0.50 percentage points next year, from 4.50 to 4.00%
- The ECB and the Riksbank are reducing their balance sheets
- Policy rates are expected to remain well above pre-pandemic levels, despite the expected rate cuts
- Solid public finances will help Nordic governments to support the economic recovery ahead

Source: Nordea Markets and Macrobond
Households

High savings rates and sluggish consumption

- Household consumption will remain sluggish due to high interest expenses. Denmark is expected, however, to recover better this year than their Nordic counterparts. Sweden and Norway will also rebound, but from very low levels last year.
- Households’ purchasing power will continue to improve as inflation normalises and wage growth remains higher than before the pandemic.
- In most of the Nordics, households’ debt ratios have decreased whilst savings rates have increased.
Housing markets

Stabilisation across the Nordic countries

**Home prices**

- Home prices have stabilised in Sweden and Norway at the start of this year, possibly attributed to households’ expectations of lower interest rates. Developments were mixed last year in the Nordics after rising to record-high levels in 2022.

**Households’ credit growth**

- Monetary policy will remain restrictive for the better part of 2024 despite central banks starting to cut rates.
- Accordingly, home prices are expected to bottom out during the summer and gradually recover towards the year-end.
- Households’ credit growth has stabilised close to zero in Sweden and Finland. In Norway credit growth continues to slow down, but from higher levels. In Denmark credit growth has bounced back from record low year-on-year figures.
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