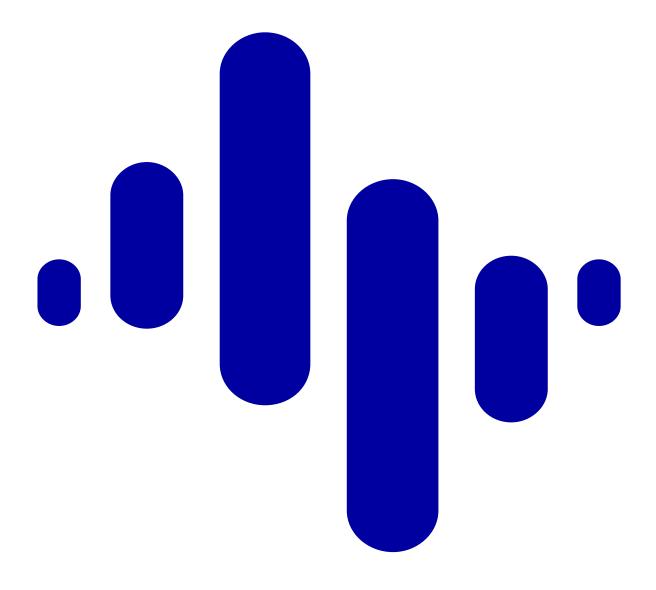
# Nordea



# **Factbook Second Quarter 2020**

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# Ratings

End of Q2 2020	Moody's		S&P		Fitch		DBRS*****	
	Short	Long	Short	Long	Short	Long	Short	Long
Nordea Bank Abp	P-1	Aa3	A-1+	AA-**	F1+***	AA-***	R-1 (mid)	AA (low)**
Senior Preferred (SP) issuances		Aa3		AA-**		AA***		
Senior Non-Preferred (SNP) issuances		Baa1		A**		AA-***		
Short-term deposits	P-1		A-1+		F1+		R-1 (mid)	
Tier 2 issuances		Baa1		A-**		A***		
AT1 in March 2015 issue rating				BBB**		BBB+***		
AT1 in November 2017 issue rating				BBB**		BBB+***		
AT1 in March 2019 issue rating				BBB**		BBB+***		
Nordea Hypotek AB (publ)		Aaa*						
Nordea Kredit Realkreditaktieselskab				AAA*				
Nordea Eiendomskreditt AS		Aaa*						
Nordea Mortgage Bank Plc		Aaa*						
Nordea Direct ASA			A-1	A+***				
Nordea Direct Boligkreditt AS				AAA*				
*Covered bond rating	***Rating watch negative		*****Unsolicited	l rating				
**Negative outlook (/trend)	****Positive outlook							

# Largest shareholders

End of Q2 2020	No.of shares, mill	Percent* end Q2
Sampo Plc	804.9	19.9
Cevian Capital	176.0	4.4
Nordea Fonden	158.2	3.9
Alecta	115.5	2.9
Vanguard Funds	107.5	2.7
BlackRock	99.0	2.4
Varma Mutual Pension Insurance	60.2	1.5
Swedbank Robur Funds	59.1	1.5
Nordea Funds	50.3	1.2
First Swedish National Pension Fund	40.1	1.0
Ilmarinen	38.6	1.0
SHB Funds	38.5	1.0
T. Rowe Price	31.4	0.8
SEB Funds	29.3	0.7
Nordea Vinstandelsstiftelse	25.6	0.6
Goverment of Japan Pension Fund	25.0	0.6
Finnish State Pension Fund	23.2	0.6
State Street Global Advisors	22.8	0.6
Norwegian Petroleum Fund	22.2	0.5
Elo Mutual Pension Insurance Company	20.9	0.5
Other	2,101.7	51.8
Total number of outstanding shares	4,050.0	100.0%

\*) Excluding shares issued for the Long Term Incentive Programme (LTIP).

# Nordeo Key financial figures



#### 12 year overview

Historical numbers for 2014 restated following that IT Poland is included in continuing operations **Income statement** 

EURm	YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Net interest income	2,200	4,318	4,491	4,888	4,855	5,110	5,482	5,525	5,563	5,456	5,159	5,281	5,093
Net fee and commission income	1,438	3,011	2,993	3,369	3,238	3,230	2,842	2,642	2,468	2,395	2,156	1,693	1,883
Net result from items at fair value	427	1,024	1,088	1,328	1,715	1,645	1,425	1,539	1,774	1,517	1,837	1,946	1,028
Equity method	-12	50	124	23	112	39	18	79	93	42	66	48	24
Other income	40	232	476	83	135	263	474	106	100	91	116	105	172
Total operating income	4,093	8,635	9,172	9,691	10,055	10,287	10,241	9,891	9,998	9,501	9,334	9,073	8,200
Staff costs	-1,344	-3,017	-2,998	-3,212	-2,926	-3,263	-3,159	-2,978	-2,989	-3,113	-2,784	-2,724	-2,568
Other expenses	-722	-1,639	-1,566	-1,844	-1,774	-1,632	-1,656	-1,835	-1,808	-1,914	-1,862	-1,639	-1,646
Depreciation tangible and intangible assets	-270	-1,330	-482	-268	-228	-209	-585	-227	-267	-192	-170	-149	-124
Total operating expenses	-2,336	-5,986	-5,046	-5,324	-4,928	-5,104	-5,400	-5,040	-5,064	-5,219	-4,816	-4,512	-4,338
Profit before loan losses	1,757	2,649	4,126	4,367	5,127	5,183	4,841	4,851	4,934	4,282	4,518	4,561	3,862
Net loan losses	-852	-536	-173	-369	-502	-479	-534	-735	-895	-735	-879	-1,486	-466
Operating profit	905	2,113	3,953	3,998	4,625	4,704	4,307	4,116	4,039	3,547	3,639	3,075	3,396
Income tax expense	-202	-571	-872	-950	-859	-1,042	-950	-1,009	-970	-913	-976	-757	-724
Net profit for period from continuing operations	703	1,542	3,081	3,048	3,766	3,662	3,357	3,107	3,069	2,634	2,663	2,318	2,672
Net profit for the period from discontinued operations after tax	-	-	-	-	-	-	-25	9	57				
Net profit for the period	703	1,542	3,081	3,048	3,766	3,662	3,332	3,116	3,126				

#### Ratios and key figures<sup>1</sup>

	YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Diluted earnings per share, EUR	0.17	0.38	0.76	0.75	0.93	0.91	0.83	0.77	0.77	0.65	0.66	0.60	0.79
Share price <sup>2</sup> , EUR	6.15	7.24	7.30	10.09	10.60	10.15	9.68	9.78	7.24	5.98	8.16	7.10	3.90
Proposed/actual dividend per share <sup>8</sup> , EUR	-	0.40	0.69	0.68	0.65	0.64	0.62	0.43	0.34	0.26	0.29	0.25	0.20
Equity per share <sup>2</sup> , EUR	7.86	7.80	8.15	8.21	8.03	7.69	7.40	7.27	6.96	6.47	6.07	5.56	5.29
Potential shares outstanding <sup>2</sup> , million	4.050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,047	4,043	4,037	2,600
Weighted average number of diluted shares, million	4,038	4,035	4,037	4,039	4,037	4,031	4,031	4,020	4,026	4,026	4,022	3,846	3,355
Return on equity, %	4.5	5.0	9.7	9.5	12.3	12.2	11.4	11.0	11.6	10.6	11.5	11.3	15.3
Assets under management, EURbn	311.4	324.1	280.1	330.4	322.7	288.2	262.2	232.1	218.3	187.4	191.0	158.1	125.6
Cost/income ratio, % - excl, Non-recurring items <sup>1</sup>	57	69	55	54	50	47	49	51	51	55	52	50	53
Loan loss ratio, basis points <sup>3</sup>	70	22	7	12	15	14	15	21	26	23	31	56	19
Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup>	55	18	7	12	15	14	15	21	26	23	31	56	19
Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup>	55	8	7	12	15	14	15	21	26	23	31	56	19
Common Equity Tier 1 capital ratio, excl, Basel I floor $^{2,4,6,7}$ , %	15.8	16.3	15.5	19.5	18.4	16.5	15.7	14.9	13.1	11.2	10.3	10.3	8.5
Tier 1 capital ratio, excl, Basel I floor <sup>2,4,6,7</sup> , %	17.6	18.3	17.3	22.3	20.7	18.5	17.6	15.7	14.3	12.2	11.4	11.4	7.4
Total capital ratio, excl, Basel I floor <sup>2,4,6,7</sup> , %	20.1	20.8	19.9	25.2	24.7	21.6	20.6	18.1	16.2	13.4	13.4	13.4	9.5
Tier 1 capital <sup>2,4</sup> , EURm	27,224	27,518	26,984	28,008	27,555	26,516	25,588	24,444	23,953	22,641	21,049	19,577	15,760
Risk Exposure Amount, excl, Basel I floor <sup>4</sup> , EURbn	155	150	156	126	133	143	146	155	168	185	185	172	169
Risk Exposure Amount, incl, Basel I floor <sup>4</sup> , EURbn	-	-	-	202	216	222	220	209	215	224	215	192	213
Number of employees (FTEs) <sup>2</sup>	27,954	29,000	28,990	30,399	31,596	29,815	29,643	29,429	29,491	33,068	33,809	33,347	34,008
Economic capital <sup>2,7</sup> , EURbn	24.2	25.7	26.6	26.7	26.3	25.0	24.3	23.5	24.6	17.7	17.5	16.7	15.8
ROCAR <sup>1,5</sup> , %	5.5	9.3	10.0	11.1	13.2	14.8	14.0						

<sup>1</sup> Excl Items affecting comparability in Q4 2019: EUR 138m tax free gain related to sale of LR Realkredit. In Q3 2019: EUR 735 expense related to impairment of capitalised IT systems (EUR 559m after tax), EUR 204m expense related to restructuring (EUR 155m after tax), EUR 75m non-deductible expense related to sale of Luminor and EUR 282m loss related to loan loss provisions due to model updates and dialogue with the ECB reflecting a more subdued outlook in certain sectors (EUR 214m after tax). In Q1 2019: EUR 95m non-deductible expense related to provision for ongoing AML-related matters. Q4 2018: EUR 50m gain from revaluation of Euroclear, EUR 38m after tax, EUR 36m gain related to sale of Eijendomme and EUR 141m loss from goodwill depreciation in Russia. Q2 2018: tax free gain related to divestment of shares in UC EUR 87m and tax free gain related to the sale of Nordea Liv & Pension Denmark EUR 262m,. In Q1 2018: EUR 135m gain (EUR 105m after tax) from valuation model update in Denmark. Q4 2016: additional gain related to VISA of EUR 22m before tax, Q4 2016: change in pension agreement in Norway of EUR 86m before tax, Q2 2016: gain related to Visa Inc,'s aquisition of Visa Europe amounting to EUR 151m net of tax, Q4 2015: gain from divestment of Nordea's merchant acquiring business to Nets of EUR 176m before tax and restructuring charge of EUR 263m before tax.

<sup>3</sup> Including Loans to the public reported in Assets held for sale.

<sup>4</sup> Including the result for the period.

<sup>5</sup> ROCAR restated Q4 2015 due to changed definition.

<sup>6</sup> For more detailed information see chapter Other information.

<sup>7</sup> The capital ratios for 2018 have not been restated due to the changed recognition and presentation of resolution fees (see Note 1 for more information).

<sup>8</sup> The Board of Directors has been authorised to decide on a dividend payment for 2019 of a maximum of EUR 0.40 per share, in accordance with the AGM decision.

For more detailed information regarding ratios and key figures definied as Alternative performance measures, see http://www.nordea.com/en/investor-relations/.

### 12 year overview

### Balance sheet

EURm	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Assets												
Cash and balances with central banks	35,509	41,578	43,081	32,099	35,500	31,067	33,529	36,060	3,765	10,023	11,500	3,157
Loans to central banks	9,207	7,642	4,796	11,235	13,224	6,958	11,769	8,005	40,615			
Loans to credit institutions	8,516	11,320	8,592	9,026	10,762	12,217	10,743	10,569	11,250	15,788	18,555	23,903
Loans to the public	322,740	308,304	310,158	317,689	340,920	348,085	342,451	346,251	337,203	314,211	282,411	265,100
Interest-bearing securities	64,930	76,222	75,294	87,701	86,535	87,110	87,314	86,626	92,373	69,137	56,155	44,830
Financial instruments pledged as collateral	7,151	7,568	6,489	5,108	8,341	12,151	9,575	7,970	8,373	9,494	11 24	7,93
Shares	14,184	12,452	17,180	21,524	22,273	39,749	33,271	28,128	20,167	17,293	13,703	10,669
Assets in pooled schemes and unit-linked investment contact	30,799	24,583	25,879	23,102	20,434							
Derivatives	39,111	37,025	46,111	69,959	80,741	105,119	70,992	118,789	171,943	96,825	75,422	86,838
Fair value changes of hedged items in portfolio hedge of interest rate risk	217	169	163	178	151	256	203	-711	-215	1,127	763	413
Investments in associated undertakings	572	1,601	1,235	588	515	487	630	585	591	554	470	431
Intangible assets	3,695	4,035	3,983	3,792	3,208	2,908	3,246	3,425	3,321	3,219	2,947	2,535
Property and equipment	2,002	546	624	566	557	509	431	474	469	454	452	375
Investment property	1,585	1,607	1,448	3,119	3,054	3,227	3,524	3,408	3,644	3,568	3,505	3,334
Deferred tax assets	487	164	118	60	76	130	62	266	169	278	125	64
Current tax assets	362	284	121	288	87	132	31	78	185	262	329	344
Retirement benefit assets	173	246	250	306	377	42	321	142	223	187	134	168
Other assets	12,543	14,749	12,441	18,973	18,587	17,581	11,064	15,554	19,425	22,857	14,397	14,604
Prepaid expenses and accrued income	1,065	1,313	1,463	1,449	1,526	1,614	2,383	2,559	2,703	2,450	2,492	2,827
Assets held for sale	-	-	22,186	8,897	-	-	8,895					
Total assets	554,848	551,408	581,612	615,659	646,868	669,342	630,434	668,178	716,204	580,839	507,544	474,074
Liabilities												
Deposits by credit institutions	32,304	42,419	39,983	38,136	44,209	56,322	59,090	55,426	55,316	40,736	52,190	51,932
		,	,	,			,	,	,	,		,
Deposits and borrowings from the public Deposits in pooled schemes and unit-linked	168,725 31,859	164,958 25,653	172,434 26,333	174,028 23,580	189,049 21,088	197,254	200,743	200,678	190,092	176,390	153,577	148,59 <sup>-</sup>
investment contacts Liabilities to policyholders	19,246	18,230	19,412	41,210	38,707	51,843	47,226	45,320	40,715	38,766	33,831	29,238
Debt securities in issue	19,240	190,422	179,114	191,750	201,937	194,274	185,602	183,908	179,950	151,578	130,519	108,98
Derivatives	42,047	39,547	42,713	68,636	79,505	97,340	65,924	114,203	167,390	95,887	73,043	85,538
Fair value changes of hedged items in	2,018	1,273	1,450	2,466	2,594	3,418	1,734	1,940	1,274	898	874	532
portfolio hedge of interest rate risk Current tax liabilities	742	414	389	487	225	368	303	391	154	502	565	45
Other liabilities	19,868	23,315	28,515	24,413	25,745	26,973	24,737	24,773	43,368	38,590	28,589	17,970
Accrued expenses and prepaid income	1,476	1,696	1,603	1,758	1,805	1,943	3,677	3,903	3,496	3,390	3,178	3,278
Deferred tax liabilities	481	706	722	830	1,028	983	935	976	1,018	885	870	1,05
Provisions	570	321	329	306	415	305	177	389	483	581	309	14:
Retirement benefit obligations	439	398	281	302	329	540	334	469	325	337	394	340
Subordinated liabilities	9,819	9,155	8,987	10,459	9,200	7,942	6,545	7,797	6,503	7,761	7,185	8,20
					0,200	1,012					.,	

Total liabilities	523,320	518,507	548,296	583,249	615,836	639,505	601,225	640,173	690,084	556,301	485,124	456,271

### Equity

Additional Tier 1 capital holders	748	750	750	-	-	-	-	-	-	-	-	-
Non-controlling interests	40	6	168	1	1	2	2	5	86	84	80	78
Share capital	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,047	4,043	4,037	2,600
Share premium reserve	-	-	1,080	1,080	1,080	1,080	1,080	1,080	1,080	1,065	1,065	-
Invested unrestricted equity	1,080	1,080	-	-	-	-	-	-	-	-	-	-
Other reserves	-2,062	-1,876	-1,543	-1,023	-1,188	-1,201	-159	340	-47	-146	-518	-888
Retained earnings	27,672	28,891	28,811	28,302	27,089	25,906	24,236	22,530	20,954	19,492	17,756	16,013
Total equity	31,528	32,901	33,316	32,410	31,032	29,837	29,209	28,005	26,120	24,538	22,420	17,803
Total liabilities and equity	554,848	551,408	581,612	615,659	646,868	669,342	630,434	668,178	716,204	580,839	507,544	474,074

#### 12 quarter overview

#### Income statement

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17
Net interest income	1,091	1,109	1,108	1,083	1,071	1,056	1,142	1,123	1,110	1,116	1,109	1,185	1,175
Net fee and commission income	673	765	775	756	743	737	720	703	800	770	839	814	850
Net result from items at fair value	318	109	266	211	283	264	182	205	260	441	235	357	361
Equity method	-10	-2	-1	13	24	14	15	48	33	28	16	3	0
Other income	20	20	146	22	20	44	60	18	375	23	29	14	21
Total operating income	2,092	2,001	2,294	2,085	2,141	2,115	2,119	2,097	2,578	2,378	2,228	2,373	2,407
Total operating income, excl, non-recurring items <sup>1</sup>	2,092	2,001	2,156	2,085	2,141	2,115	2,033	2,097	2,229	2,243	2,228	2,373	2,407
Staff costs	-645	-699	-648	-924	-727	-718	-744	-726	-730	-798	-861	-757	-795
Other expenses	-303	-419	-375	-366	-304	-594	-390	-323	-350	-503	-425	-377	-433
Depreciation tangible and intangible assets	-140	-130	-156	-885	-149	-140	-250	-87	-74	-71	-75	-70	-63
Total operating expenses	-1,088	-1,248	-1,179	-2,175	-1,180	-1,452	-1,384	-1,136	-1,154	-1,372	-1,361	-1,204	-1,291
Total operating expenses, excl, non-recurring items <sup>2</sup>	-1,088	-1,248	-1,179	-1,161	-1,180	-1,357	-1,243	-1,136	-1,154	-1,372	-1,361	-1,204	-1,291
Profit before loan losses	1,004	753	1,115	-90	961	663	735	961	1,424	1,006	867	1,169	1,116
Net loan losses	-698	-154	-102	-331	-61	-42	-30	-44	-59	-40	-71	-79	-106
Operating profit	306	599	1,013	-421	900	621	705	917	1,365	966	796	1,090	1,010
Operating profit, excl, non-recurring items <sup>1,2</sup>	306	599	875	875	900	716	760	917	1,016	831	796	1,090	1,010
Income tax expense	-63	-139	-263	89	-219	-178	-200	-193	-250	-229	-167	-258	-267
Net profit (continuing operations)	243	460	750	-332	681	443	505	724	1,115	737	629	832	743
Ratios and key figures													
	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17
Diluted earnings per share, EUR	0.06	0.11	0.19	-0.08	0.17	0.11	0.13	0.18	0.28	0.18	0.15	0.21	0.18
													0.10
Share price <sup>2</sup> , EUR	6.15	5.13	7.24	6.50	6.39	6.80	7.30	9.40	8.26	8.66	10.09	11.44	11.12
Share price", EUR Equity per share <sup>2</sup> , EUR	6.15 7.86	5.13 7.79	7.24 7.80	6.50 7.55	6.39 7.69	6.80 7.55	7.30 8.15	9.40 8.08	8.26 7.90	8.66 7.63	10.09 8.21	11.44 7.95	
													11.12
Equity per share <sup>2</sup> , EUR	7.86	7.79	7.80	7.55	7.69	7.55	8.15	8.08	7.90	7.63	8.21	7.95	11.12 7.74
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million	7.86 4,050	7.79 4,050	7.80 4,050	7.55 4,050	7.69 4,050	7.55 4,050	8.15 4,050	8.08 4,050	7.90 4,050	7.63 4,050	8.21 4,050	7.95 4,050	11.12 7.74 4,050
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million	7.86 4,050 4,039	7.79 4,050 4,038	7.80 4,050 4,039	7.55 4,050 4,036	7.69 4,050 4,032	7.55 4,050 4,033	8.15 4,050 4,037	8.08 4,050 4,037	7.90 4,050 4,037	7.63 4,050 4,038	8.21 4,050 4,039	7.95 4,050 4,039	11.12 7.74 4,050 4,039
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, %	7.86 4,050 4,039 3.1	7.79 4,050 4,038 5.9	7.80 4,050 4,039 9.9	7.55 4,050 4,036 -4.4	7.69 4,050 4,032 9.1	7.55 4,050 4,033 5.5	8.15 4,050 4,037 6.3	8.08 4,050 4,037 9.2	7.90 4,050 4,037 14.3	7.63 4,050 4,038 9.0	8.21 4,050 4,039 7.7	7.95 4,050 4,039 10.5	11.12 7.74 4,050 4,039 9.5
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn	7.86 4,050 4,039 3.1 311.4	7.79 4,050 4,038 5.9 280.4	7.80 4,050 4,039 9.9 324.7	7.55 4,050 4,036 -4.4 314.3	7.69 4,050 4,032 9.1 306.9	7.55 4,050 4,033 5.5 300.5	8.15 4,050 4,037 6.3 280.1	8.08 4,050 4,037 9.2 311.5	7.90 4,050 4,037 14.3 307.0	7.63 4,050 4,038 9.0 320.1	8.21 4,050 4,039 7.7 330.4	7.95 4,050 4,039 10.5 330.9	11.12 7.74 4,050 4,039 9.5 332.1
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup>	7.86 4,050 4,039 3.1 311.4 52	7.79 4,050 4,038 5.9 280.4 62	7.80 4,050 4,039 9.9 324.7 55	7.55 4,050 4,036 -4.4 314.3 56	7.69 4,050 4,032 9.1 306.9 55	7.55 4,050 4,033 5.5 300.5 64	8.15 4,050 4,037 6.3 280.1 61	8.08 4,050 4,037 9.2 311.5 54	7.90 4,050 4,037 14.3 307.0 52	7.63 4,050 4,038 9.0 320.1 61	8.21 4,050 4,039 7.7 330.4 61	7.95 4,050 4,039 10.5 330.9 51	11.12 7.74 4,050 4,039 9.5 332.1 54
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup>	7.86 4,050 4,039 3.1 311.4 52 115	7.79 4,050 4,038 5.9 280.4 62 26	7.80 4,050 4,039 9.9 324.7 55 17	7.55 4,050 4,036 -4.4 314.3 56 55	7.69 4,050 4,032 9.1 306.9 55 10	7.55 4,050 4,033 5.5 300.5 64 7	8.15 4,050 4,037 6.3 280.1 61 5	8.08 4,050 4,037 9.2 311.5 54 8	7.90 4,050 4,037 14.3 307.0 52 10	7.63 4,050 4,038 9.0 320.1 61 7	8.21 4,050 4,039 7.7 330.4 61 9	7.95 4,050 4,039 10.5 330.9 51 10	11.12 7.74 4,050 4,039 9.5 332.1 54 13
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup>	7.86 4,050 4,039 3.1 311.4 52 115 91	7.79 4,050 4,038 5.9 280.4 62 26 19	7.80 4,050 4,039 9.9 324.7 55 17 14	7.55 4,050 4,036 -4.4 314.3 56 55 45	7.69 4,050 4,032 9.1 306.9 55 10 8	7.55 4,050 4,033 5.5 300.5 64 7 5	8.15 4,050 4,037 6.3 280.1 61 5 4	8.08 4,050 4,037 9.2 311.5 54 8 6	7.90 4,050 4,037 14.3 307.0 52 10 11	7.63 4,050 4,038 9.0 320.1 61 7 6	8.21 4,050 4,039 7.7 330.4 61 9 9	7.95 4,050 4,039 10.5 330.9 51 10 10	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup>	7.86 4,050 4,039 3.1 311.4 52 115 91 91	7.79 4,050 4,038 5.9 280.4 62 26 19 19	7.80 4,050 4,039 9.9 324.7 55 17 14 14	7.55 4,050 4,036 -4.4 314.3 56 55 45 7	7.69 4,050 4,032 9.1 306.9 55 10 8 8	7.55 4,050 4,033 5.5 300.5 64 7 5 5	8.15 4,050 4,037 6.3 280.1 61 5 4 4	8.08 4,050 4,037 9.2 311.5 54 8 6 6	7.90 4,050 4,037 14.3 307.0 52 10 11 11	7.63 4,050 4,038 9.0 320.1 61 7 6 6	8.21 4,050 4,039 7.7 330.4 61 9 9 9	7.95 4,050 4,039 10.5 330.9 51 10 10 10	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup> Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , %	7.86 4,050 4,039 3.1 311.4 52 115 91 91 15.8	7.79 4,050 4,038 5.9 280.4 62 26 19 19 19	7.80 4,050 4,039 9.9 324.7 55 17 14 14 16.3	7.55 4,050 4,036 -4.4 314.3 56 55 45 7 15.4	7.69 4,030 9.1 306.9 55 10 8 8 14.8	7.55 4,050 4,033 5.5 300.5 64 7 5 5 14.6	8.15 4,050 4,037 6.3 280.1 61 5 4 4 4 15.5	8.08 4,050 4,037 9.2 311.5 54 8 6 6 20.3	7.90 4,037 14.3 307.0 52 10 11 11 19.9	7.63 4,050 4,038 9.0 320.1 61 7 6 6 19.8	8.21 4,050 4,039 7.7 330.4 61 9 9 9 9	7.95 4,050 4,039 10.5 330.9 51 10 10 10 10	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13 13 19.2
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup> Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , % Tier 1 capital ratio <sup>2,4,5,6</sup> ,%	7.86 4,039 3.1 311.4 52 115 91 91 15.8 17.6	7.79 4,050 4,038 5.9 280.4 62 26 19 19 19 16.0 17.8	7.80 4,039 9.9 324.7 55 17 14 14 16.3 18.3	7.55 4,036 -4.4 314.3 56 55 45 7 15.4 17.4	7.69 4,032 9.1 306.9 55 10 8 8 14.8 17.3	7.55 4,050 4,033 5.5 300.5 64 7 5 5 14.6 17.1	8.15 4,050 4,037 6.3 280.1 61 5 4 4 15.5 17.3	8.08 4,037 9.2 311.5 54 8 6 6 20.3 22.6	7.90 4,037 14.3 307.0 52 10 11 11 19.9 22.2	7.63 4,050 4,038 9.0 320.1 61 7 6 6 19.8 22.2	8.21 4,039 7.7 330.4 61 9 9 9 9 19.5 22.3	7.95 4,039 10.5 330.9 51 10 10 10 19.2 21.4	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13 13 19.2 21.4
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup> Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , % Tier 1 capital ratio <sup>2,4,5,6</sup> , %	7.86 4,039 3.1 311.4 52 115 91 91 15.8 17.6 20.1	7.79 4,050 4,038 5.9 280.4 62 26 19 19 19 16.0 17.8 20.2	7.80 4,039 9.9 324.7 55 17 14 14 16.3 18.3 20.8	7.55 4,036 -4.4 314.3 56 55 45 7 15.4 17.4 20.0	7.69 4,030 9.1 306.9 55 10 8 8 14.8 17.3 19.8	7.55 4,050 4,033 5.5 300.5 64 7 5 5 14.6 17.1 19.5	8.15 4,050 4,037 6.3 280.1 61 5 4 4 15.5 17.3 19.9	8.08 4,037 9.2 311.5 54 8 6 20.3 22.6 26.2	7.90 4,037 14.3 307.0 52 10 11 11 19.9 22.2 25.4	7.63 4,050 4,038 9.0 320.1 61 7 6 6 19.8 22.2 25.2	8.21 4,030 4,039 7.7 330.4 61 9 9 9 9 19.5 22.3 25.2	7.95 4,039 10.5 330.9 51 10 10 10 19.2 21.4 24.5	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13 19.2 21.4 24.6
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup> Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , % Tier 1 capital ratio <sup>2,4,5,6</sup> , % Tier 1 capital ratio <sup>2,4,5,6</sup> , %	7.86 4,039 3.1 311.4 52 115 91 91 15.8 17.6 20.1 27,224	7.79 4,050 4,038 5.9 280.4 62 26 19 19 16.0 17.8 20.2 27,135	7.80 4,039 9.9 324.7 55 17 14 14 16.3 18.3 20.8 27,518	7.55 4,036 -4.4 314.3 56 55 45 7 15.4 17.4 20.0 27,261	7.69 4,032 9.1 306.9 55 10 8 8 14.8 17.3 19.8 27,590	7.55 4,050 4,033 5.5 300.5 64 7 5 5 14.6 17.1 19.5 27,817	8.15 4,037 6.3 280.1 61 5 4 4 15.5 17.3 19.9 26,984	8.08 4,037 9.2 311.5 54 8 6 6 20.3 22.6 26.2 27,318	7.90 4,037 14.3 307.0 52 10 11 11 19.9 22.2 25.4 27,233	7.63 4,038 9.0 320.1 61 7 6 6 19.8 22.2 25.2 27,298	8.21 4,039 7.7 330.4 61 9 9 9 9 9 19.5 22.3 25.2 28,008	7.95 4,039 10.5 330.9 51 10 10 10 19.2 21.4 24.5 27,470	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13 13 19.2 21.4 24.6 27,746
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup> Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , % Tier 1 capital ratio <sup>2,4,5,6</sup> , %	7.86 4,050 4,039 3.1 311.4 52 115 91 91 15.8 17.6 20.1 27,224 155 27,954	7.79 4,050 4,038 5.9 280.4 62 26 19 19 16.0 17.8 20.2 27,135 152 28,292	7.80 4,039 9.9 324.7 55 17 14 16.3 18.3 20.8 27,518 150 29,000	7.55 4,036 -4.4 314.3 56 55 45 7 15.4 17.4 20.0 27,261	7.69 4,032 9.1 306.9 55 10 8 8 14.8 17.3 19.8 27,590	7.55 4,050 4,033 5.5 300.5 64 7 5 5 14.6 17.1 19.5 27,817	8.15 4,050 4,037 6.3 280.1 61 5 4 4 15.5 17.3 19.9 26,984 156 28,990	8.08 4,037 9.2 311.5 54 8 6 6 20.3 22.6 26.2 27,318 121 29,056	7.90 4,037 14.3 307.0 52 10 11 11 19.9 22.2 25.4 27,233 123 29,271	7.63 4,050 4,038 9.0 320.1 61 7 6 6 19.8 22.2 25.2 27,298 123 30,082	8.21 4,050 4,039 7.7 330.4 61 9 9 9 9 9 9 9 19.5 22.3 25.2 28,008 126	7.95 4,039 10.5 330.9 51 10 10 10 19.2 21.4 24.5 27,470 128	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13 13 19.2 21.4 24.6 27,746 130
Equity per share <sup>2</sup> , EUR Potential shares outstanding <sup>2</sup> , million Weighted average number of diluted shares, million Return on equity, % Assets under management, EURbn Cost/income ratio, % - excl non-recurring items <sup>1</sup> Loan loss ratio, basis points <sup>3</sup> Loan loss ratio, including fair value mortgage loans, bps <sup>3</sup> Loan loss ratio, incl. FV loans, excl. non-recurring items <sup>1,3</sup> Common Equity Tier 1 capital ratio <sup>2,4,5,6</sup> , % Tier 1 capital ratio <sup>2,4,5,6</sup> , %	7.86 4,050 4,039 3.1 311.4 52 115 91 91 15.8 17.6 20.1 27,224 155	7.79 4,050 4,038 5.9 280.4 62 26 19 19 16.0 17.8 20.2 27,135 152	7.80 4,039 9.9 324.7 55 17 14 16.3 18.3 20.8 27,518 150	7.55 4,050 4,036 -4.4 314.3 56 55 45 7 15.4 17.4 20.0 27,261 156	7.69 4,032 9.1 306.9 55 10 8 8 14.8 17.3 19.8 27,590 160	7.55 4,050 4,033 5.5 300.5 64 7 5 5 14.6 17.1 19.5 27,817 163	8.15 4,050 4,037 6.3 280.1 61 5 4 4 15.5 17.3 19.9 26,984 156	8.08 4,037 9.2 311.5 54 8 6 6 20.3 22.6 26.2 27,318 121	7.90 4,037 14.3 307.0 52 10 11 11 19.9 22.2 25.4 27,233 123	7.63 4,050 4,038 9.0 320.1 61 7 6 6 19.8 22.2 25.2 27,298 123	8.21 4,039 7.7 330.4 61 9 9 9 9 19.5 22.3 25.2 28,008 126 202	7.95 4,039 10.5 330.9 51 10 10 10 19.2 21.4 24.5 27,470 128 206	11.12 7.74 4,050 4,039 9.5 332.1 54 13 13 13 13 19.2 21.4 24.6 27,746 130 209

<sup>1</sup> Excl Items affecting comparability in Q4 2019: EUR 138m tax free gain related to sale of LR Realkredit. In Q3 2019: EUR 735 expense related to impairment of capitalised IT systems (EUR 559m after tax), EUR 204m expense related to restructuring (EUR 155m after tax), EUR 75m non-deductible expense related to sale of Luminor and EUR 282m loss related to loan loss provisions due to model updates and dialogue with the ECB reflecting a more subdued outlook in certain sectors (EUR 214m after tax). In Q1 2019: EUR 95m non-deductible expense related to provision for ongoing AML-related matters. Q4 2018: EUR 50m gain from revaluation of Euroclear, EUR 38m after tax, EUR 36m gain related to sale of Eijendomme and EUR 141m loss from goodwill depreciation in Russia. Q2 2018: tax free gain related to divestment of shares in UC EUR 87m and tax free gain related to the sale of Nordea Liv & Pension Denmark EUR 262m, In Q1 2018: EUR 135m gain (EUR 105m after tax) from valuation model update in Denmark. Q4 2016: additional gain related to VISA of EUR 22m before tax, Q4 2016: change in pension agreement in Norway of EUR 86m before tax, Q2 2016: gain related to Visa Inc,'s aquisition of Visa Europe amounting to EUR 151m net of tax.

<sup>2</sup> End of period,

 $^{\rm 3}$  Including Loans to the public reported in Assets held for sale,

<sup>4</sup> Including the result for the period,

<sup>5</sup> The capital ratios for 2018 have not been restated due to the changed recognition and presentation of resolution fees (see Note 1 for more information).

<sup>6</sup> For more detailed information see chapter Other information.

For more detailed information regarding ratios and key figures definied as Alternative performance measures, see http://www.nordea.com/en/investor-relations/.

### 12 quarter overview

Balance sheet

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17
Assets													
Cash and balances with central banks	48,642	41,420	35,509	31,337	41,739	45,764	41,578	43,173	33,690	35,587	43,081	48,284	59,512
Loans to central banks	5,661	12,633	9,207	8,153	8,123	8,473	7,642	6,441	6,732	2,977	4,796	5,841	9,370
Loans to credit institutions	8,654	16,074	8,516	20,067	17,796	14,389	11,320	16,384	13,351	17,243	8,592	14,362	20,999
Loans to the public	327,732	324,028	322,740	328,268	323,783	325,577	308,304	316,494	314,813	310,926	310,158	313,706	314,680
Interest-bearing securities	72,520	71,690	64,930	66,202	69,633	70,559	76,222	74,900	74,987	73,198	75,294	87,580	90,592
Financial instruments pledged as collateral	6,448	7,742	7,151	6,092	6,557	11,582	7,568	9,807	8,898	9,618	6,489	7,279	5,505
Shares	13,368	12,836	14,184	14,919	14,969	16,137	12,452	15,061	15,568	17,176	17,180	29,540	28,692
Assets in pooled schemes and unit-linked investment contact	29,854	25,961	30,799	29,350	28,111	27,003	24,583	26,829	26,335	25,750	25,879	25,472	24,772
Derivatives	47,039	56,934	39,111	51,791	41,647	39,491	37,025	36,713	43,719	42,306	46,111	48,637	53,385
Fair value changes of hedged items in portfolio hedge of interest rate risk	356	332	217	372	316	212	169	131	165	150	163	143	140
Investments in associated undertakings	553	557	572	1,377	2,098	1,620	1,601	1,617	1,577	1,237	1,235	572	567
Intangible assets	3,661	3,531	3,695	3,595	4,328	4,319	4,035	4,146	4,064	3,971	3,983	4,071	3,991
Property and equipment	1,945	1,955	2,002	1,972	2,022	2,067	546	576	594	612	624	634	570
Investment property	1,575	1,478	1,585	1,603	1,680	1,698	1,607	1,638	1,615	1,516	1,448	3,280	3,205
Deferred tax assets	500	443	487	334	114	110	164	63	119	138	118	81	84
Current tax assets	392	309	362	782	466	335	284	504	363	333	121	519	482
Retirement benefit assets	91	163	173	156	181	195	246	280	265	225	250	379	333
Other assets	17,282	21,223	12,543	18,316	18,228	19,335	14,749	15,233	20,237	14,253	12,441	16,305	17,387
Prepaid expenses and accrued income	1,014	1,085	1,065	1,169	1,084	1,307	1,313	1,442	1,507	1,495	1,463	1,620	1,638
Assets held for sale	-	-	-	-	-	-	-	1,335	1,454	21,478	22,186	6,972	6,852
Total assets	587,287	600,394	554,848	585,855	582,875	590,173	551,408	572,767	570,053	580,189	581,612	615,277	642,756
Liabilities													
Deposits by credit institutions	46,223	63,308	32,304	45,308	43,553	51,634	42,419	51,506	50,145	50,437	39,983	54,243	69,767
Deposits and borrowings from the public	188,451	173,992	168,725	168,326	176,543	176,285	164,958	174,191	176,491	173,985	172,434	182,247	189,534
Deposits in pooled schemes and unit-linked investment contacts	31,126	27,378	31,859	30,274	29,157	28,120	25,653	27,767	26,904	26,185	26,333	25,828	25,159
Liabilities to policyholders	17,888	16,736	19,246	19,051	18,997	19,067	18,230	19,331	19,241	19,165	19,412	42,471	41,773
Debt securities in issue	182,069	183,927	193,726	190,859	189,058	193,263	190,422	187,094	177,865	174,750	179,114	182,625	185,164
Derivatives	49,749	55,386	42,047	53,742	44,430	41,448	39,547	39,084	44,519	38,307	42,713	45,485	52,767
Fair value changes of hedged items in portfolio hedge of interest rate risk	3,081	2,792	2,018	3,248	2,748	1,828	1,273	830	1,272	1,180	1,450	1,754	1,911
Current tax liabilities	146	500	742	304	223	386	414	711	599	574	389	565	295
Other liabilities	25,359	33,335	19,868	30,688	33,463	33,933	23,315	24,951	27,395	26,432	28,515	30,236	27,338
Accrued expenses and prepaid income	1,337	1,595	1,476	1,578	1,471	1,933	1,696	1,673	1,648	1,892	1,603	1,942	1,813
Deferred tax liabilities	464	450	481	727	637	562	706	615	589	614	722	823	927
Provisions	622	531	570	612	379	398	321	312	314	332	329	239	295
Retirement benefit obligations	561	493	439	694	555	489	398	340	276	283	281	246	268
Subordinated liabilities	8,452	8,495	9,819	9,907	10,607	10,332	9,155	9,181	8,573	8,320	8,987	9,181	9,333
Liabilities held for sale	-	-	-	-	-	-	-	2,566	2,331	26,761	26,031	5,094	5,017

Total liabilities

555,528 568,918 523,320 555,318 551,821 559,678 518,507 540,152 538,162 549,217 548,296 582,979 611,361

### Equity

Additional Tier 1 capital holders	750	750	748	750	750	750	750	750	750	750	750		
Non-controlling interests	22	34	40	43	44	52	6		-	172	168	162	158
Share capital	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050
Share premium reserve	-	-	-	-	-	-	-	1,080	1,080	1,080	1,080	1,080	1,080
Invested unrestriced equity	1,072	1,072	1,080	1,080	1,080	1,080	1,080						
Other reserves	-2,488	-2,538	-2,062	-2,290	-2,075	-1,934	-1,876	-1,665	-1,643	-1,641	-1,543	-1,216	-1,269
Retained earnings	28,353	28,108	27,672	26,904	27,205	26,497	28,891	28,400	27,654	26,561	28,811	28,222	27,376
Total equity	31,759	31,476	31,528	30,537	31,054	30,495	32,901	32,615	31,891	30,972	33,316	32,298	31,395
Total liabilities and equity	587,287	600,394	554,848	585,855	582,875	590,173	551,408	572,767	570,053	580,189	581,612	580,594	642,756

Nor		0.40	
NO	uea	aro	uD
Nor	uca	giu	up

	Perso	Personal Banking Q2 Q1		Busine	ess Banl	king	-	Corpora stitution			t & Weal agemen		Group Fu and e	nctions, C liminatior		Nor	dea Grou	р
	Q2 2020	Q1 2020	Chq	Q2 2020	Q1 2020	Chq	Q2 2020	Q1 2020	Chq	Q2 2020	Q1 2020	Chq	Q2 2020	Q1 2020	Chq	Q2 2020	Q1 2020	
EURm	2020		ong	2020		ong	2020	2020	ong	2020		ong	2020	2020	ong	1010	1010	ong.
Net interest income	500	517	-3%	339	346	-2%	211	217	-3%	16	18	-11%	25	11		1,091	1,109	-2%
Net fee and commission income	268	291	-8%	129	154	-16%	98	121	-19%	187	202	-7%	-9	-3		673	765	-12%
Net result from items at fair value	45	13		72	70		156	67		25	33		20	-74		318	109	
Equity method & other income	1	2		6	5		0	0		-2	6		5	5		10	18	-44%
Total operating income	814	823	-1%	546	575	-5%	465	405	15%	226	259	-13%	41	-61		2,092	2,001	5%
Total operating expenses	-451	-470	-4%	-257	-297	-13%	-196	-268	-27%	-124	-126	-2%	-60	-87	-31%	-1,088	-1,248	-13%
Net loan losses	-227	-38		-238	-61		-229	-52		-2	0		-2	-3	-33%	-698	-154	
Operating profit	136	315	-57%	51	217	-76%	40	85	-53%	100	133	-25%	-21	-151		306	599	-49%
Cost/income ratio, %	55	57		47	52		42	66		55	49					52	62	
ROCAR, %	5	12		2	9		2	3		21	25					4 <sup>1</sup>	7 <sup>1</sup>	
Economic capital (EC)	7,424	7,664	-3%	6,346	7,057	-10%	7,207	7,809	-8%	1,446	1,365	6%	1,729	1,887	-8%	24,205	25,782	-6%
Risk exposure amount (REA)	45,695	43,140	6%	41,375	41,902	-1%	47,863	46,897	2%	5,587	5,450	3%	14,080	14,719	-4%	154,600	152,108	2%
Number of employees (FTEs)	7,227	7,328	-1%	4,438	4,439	0%	1,623	1,677	-3%	2,717	2,744	-1%	11,949	12,104	-1%	27,954	28,292	-1%
Volumes, EURbn:																		
Total Lending	155.9	149.5	4%	85.4	83.0	3%	77.3	82.8	-7%	8.8	8.4	5%	0.3	0.3	0%	327.7	324.0	1%
Total Deposits	80.5	75.2	7%	46.5	41.5	12%	52.0	48.3	8%	10.8	10.5	3%	-1.3	-1.5	-13%	188.5	174.0	8%

<sup>1</sup> Excluding items affecting comparability.

	Perso	Personal Banking Jan-Jun		Busine	ess Bank	ting	-	Corpora stitution			: & Weal agemen		Group Fu	nctions, C limination		Nor	dea Grou	p
	Jan-	Jun		Jan-	Jun		Jan-	Jun		Jan-J	un		Jan-J	lun		Jan-	Jun	
	2020	2019	Chg	2020	2019	Chg	2020	2019	Chg	2020	2019	Chg	2020	2019	Chg	2020	2019	Chg.
EURm																		
Net interest income	1,017	1,043	-2%	685	680	1%	428	422	1%	34	27	26%	36	-45	0%	2,200	2,127	3%
Net fee and commission income	559	579	-3%	283	282	0%	219	230	-5%	389	378	3%	-12	11	0%	1,438	1,480	-3%
Net result from items at fair value	58	104	-44%	142	90		223	134		58	62		-54	157		427	547	
Equity method & other income	3	-1	0%	11	11		0	1		4	23		10	68		28	102	
Total operating income	1,637	1,725	-5%	1,121	1,063	5%	870	787	11%	485	490	-1%	-20	191	0%	4,093	4,256	-4%
Total operating expenses	-921	-1,002	-8%	-554	-585	-5%	-464	-531	-13%	-250	-285	-12%	-147	-229	-36%	-2,336	-2,632	-11%
Net loan losses	-265	-74		-299	-63		-281	32		-2	-2		-5	4		-852	-103	
Operating profit	451	649	-31%	268	415	-35%	125	288	-57%	233	203	15%	-172	-34	0%	905	1,521	-40%
Cost/income ratio, %	56	58		49	55		53	67		52	58					57	62	
ROCAR, %	9	11		6	10		3	5		23	18					6 <sup>1</sup>	9 <sup>1</sup>	
Economic capital (EC)	7,424	9,153	-19%	6,346	6,771	-6%	7,207	8,082	-11%	1,446	1,724	-16%	1,729	2,104	-18%	24,205	27,834	-13%
Risk exposure amount (REA)	45,695	45,415	1%	41,375	45,840	-10%	47,863	48,117	-1%	5,587	5,542	1%	14,080	14,815	-5%	154,600	159,729	-3%
Number of employees (FTEs)	7,227	7,950	-9%	4,438	4,468	-1%	1,623	1,856	-13%	2,717	2,798	-3%	11,949	12,478	-4%	27,954	29,550	-5%
Volumes, EURbn:																		
Total Lending	155.9	153.4	2%	85.4	83.8	2%	77.3	77.1	0%	8.8	8.0	10%	0.3	1.5	-80%	327.7	323.8	1%
Total Deposits	80.5	77.2	4%	46.5	41.1	13%	52.0	46.8	11%	10.8	10.5	3%	-1.3	0.9	0%	188.5	176.5	7%

<sup>1</sup> Excluding items affecting comparability.

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# Change in Net interest income (EURm)

Nordea Group	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	2Q19/1Q19	YtD Jun
NII beginning of period	1,109	1,108	1,083	1,071	1,056	2,127
Margin driven NII	-17	28	-3	-1	-31	4
Lending margin	-8	5	-8	-9	-35	-69
Deposit margin	-31	22	-12	3	4	2
Cost of funds	22	1	17	5	0	71
Volume driven NII	18	9	13	9	27	94
Lending volume	22	8	13	10	28	105
Deposit volume	-4	1	0	-1	-1	-11
Day count	0	-12	0	14	14	12
Other (incl Treasury)	-19	-24	15	-10	5	-37
of which deposit guarantee scheme (DGS)	2	-2	0	0	0	-2
of which Baltics						-1
of which FX	-20	-19	-10	-9	-6	-95
NII end of period	1,091	1,109	1,108	1,083	1,071	2,200

Personal Banking	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	2Q19/1Q19	YtD Jun
NII beginning of period	517	523	539	529	514	1,043
Margin driven NII	-18	20	-19	-4	-18	-43
Lending margin	-3	8	-13	-5	-22	-49
Deposit margin	-15	12	-6	1	4	6
Volume driven NII	2	5	6	5	20	47
Lending volume	6	4	6	6	21	55
Deposit volume	-4	1	0	-1	-1	-8
Day count	0	-5	0	6	6	5
Other	-1	-26	-3	3	7	-35
of which FX	-5	-5	-3	-2	-3	-27
NII end of period	500	517	523	539	529	1,017

Business Banking	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	2Q19/1Q19	YtD Jun
NII beginning of period	346	346	338	343	337	680
Margin driven NII	-11	3	-1	-2	-7	-18
Lending margin	0	-3	0	-4	-8	-20
Deposit margin	-11	6	-1	2	1	2
Volume driven NII	6	6	3	2	3	27
Lending volume	7	6	3	2	3	29
Deposit volume	-1	0	0	0	0	-2
Day count	0	-3	0	3	3	3
Other	-2	-6	6	-8	7	-7
of which FX	-4	-3	-2	-1	-1	-17
NII end of period	339	346	346	338	343	685

Large Corporates & Institutions	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	2Q19/1Q19	YtD Jun
NII beginning of period	217	218	212	208	214	422
Margin driven NII	-10	2	2	0	-5	-6
Lending margin	-5	-1	6	0	-4	1
Deposit margin	-5	3	-4	0	-1	-7
Volume driven NII	9	-3	4	1	3	16
Lending volume	8	-3	4	1	3	15
Deposit volume	1	0	0	0	0	1
Day count	0	-3	0	3	3	3
Other	-5	3	0	0	-7	-7
of which FX	-4	-3	-1	-1	-1	-14
NII end of period	211	217	218	212	208	428

Asset & Wealth Management	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	2Q19/1Q19	YtD Jun
NII beginning of period	18	13	13	14	13	27
Margin driven NII	0	3	-2	0	-1	0
Lending margin	0	1	-1	0	-1	-1
Deposit margin	0	2	-1	0	0	1
Volume driven NII	1	1	0	1	1	4
Lending volume	1	1	0	1	1	6
Deposit volume	0	0	0	0	0	-2
Day count	0	-1	0	1	1	1
Other	-3	2	2	-3	0	2
of which FX	0	0	0	0	0	-1
NII end of period	16	18	13	13	14	34

## Net fee and commission income

	Full year	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2				
EURm	2019	2018	2017	2016	2015	2020	2020	2019	2019	2019	2019	2018	2018	2018	2018	2017	2017	2017
Asset management commissions	1,455	1,440	1,543	1,369	1,261	340	359	388	359	361	347	360	358	364	358	394	375	393
Life & Pensions	251	258	313	306	299	61	68	66	62	61	62	64	54	59	81	83	77	74
Deposit Products	23	23	27	30	31	6	7	7	6	5	5	7	6	5	5	6	7	7
Brokerage, securities issues and																		
corporate finance	157	173	224	226	225	34	64	34	36	57	30	53	21	65	34	45	55	48
Custody and issuer services	41	49	59	59	55	10	5	17	10	11	3	15	10	17	7	19	10	17
Payments	307	302	307	297	307	69	77	74	70	77	86	72	73	82	76	73	75	84
Cards	220	218	228	226	271	36	47	46	67	50	57	49	57	58	54	51	62	64
Lending Products	429	399	465	531	548	98	105	115	113	99	102	92	98	112	97	115	113	115
Guarantees	111	116	143	161	177	21	22	31	34	22	24	22	31	30	33	32	36	36
Other	17	15	60	33	56	-2	11	-3	-1	0	21	-14	-5	8	25	21	4	12
Net fee and commission income	3,011	2,993	3,369	3,238	3,230	673	765	775	756	743	737	720	703	800	770	839	814	850

# Other expenses

	Full year	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2				
EURm	2019	2018	2017	2016	2015	2020	2020	2019	2019	2019	2019	2018	2018	2018	2018	2017	2017	2017
Information technology	-530	-484	-565	-573	-485	-122	-120	-140	-125	-137	-128	-120	-121	-119	-123	-128	-151	-157
Marketing and representation	-59	-60	-66	-79	-84	-8	-9	-20	-13	-14	-12	-26	-10	-12	-11	-21	-14	-16
Postage, transportation, telephone																		
and office expenses	-66	-83	-101	-125	-145	-13	-15	-16	-15	-17	-18	-20	-19	-22	-22	-24	-24	-25
Rents, premises and real estate	-150	-312	-309	-309	-373	-34	-27	-64	-29	-27	-30	-83	-71	-84	-74	-84	-72	-76
Resolution fee	-211	-167	-222	-128	-147	-49	-153	-1	-2	-1	-207	0	0	0	-167	0	0	0
Other	-834	-460	-581	-560	-398	-77	-95	-134	-184	-108	-199	-141	-102	-113	-106	-168	-116	-159
Total	-1,639	-1,566	-1,844	-1,774	-1,632	-303	-419	-375	-366	-304	-594	-390	-323	-350	-503	-425	-377	-433

## Net loan losses until 2017 (from 2018, see page 15, due to the implementation of IFRS9)

	Full year	Full year	Full year	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
EURm	2017	2016	2015	2017	2017	2017	2017	2016	2016	2016	2016	2015	2015	2015
Loan losses divided by class														
Provisions	-1	-1	0	0	0	-1	-	-1	0	0	0	0	-1	(
Reversal of previous provisions	1	1	1	1	0	0	-	1	0	0	0	0	1	
Loans to credit institutions	0	0	1	1	0	-1	-	0	0	0	0	0	0	C
Realised loan losses	-426	-600	-605	-97	-116	-111	-102	-231	-119	-119	-131	-129	-142	-206
Allowances to cover realised loan losses	300	474	448	61	86	86	67	193	91	90	100	82	109	172
Recoveries on previous realised loan losses	54	57	63	13	16	14	11	21	12	12	12	17	20	14
Provisions	-908	-1,056	-1,074	-251	-189	-215	-253	-275	-293	-248	-240	-420	-220	-220
Reversal of previous provisions	642	639	693	202	122	147	171	165	174	148	152	278	122	148
Loans to the public	-338	-486	-475	-72	-81	-79	-106	-127	-135	-117	-107	-172	-111	-92
Realised loan losses	-9	-9	-11	-5	-1	-1	-2	-3	-2	-2	-2	-2	-4	-1
Allowances to cover realised loan losses	9	9	11	5	1	1	2	3	2	3	1	2	4	1
Provisions	-92	-96	-104	-17	-15	-38	-22	-23	-21	-30	-22	-19	-17	-29
Reversal of previous provisions	61	80	99	17	17	12	15	21	21	19	19	49	16	18
Off-balance sheet items	-31	-16	-5	0	2	-26	-7	-2	0	-10	-4	30	-1	-11
Net loan losses	-369	-502	-479	-71	-79	-106	-113	-129	-135	-127	-111	-142	-112	-103
Kourstion														
Key ratios				<i></i>		• •	~ ~	~ ~ ~	•	• •		~ ~ ~	•	
	•	Full year	•	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Loop loop water hoose weight	2017	2016	2015	2017	2017	2017	2017	2016	2016	2016	2016	2015	2015	2015
Loan loss ratio, basis points	12	15	14	9	10	13	14	16	16	15	13	17	13	12
- of which individual	15	12	13	20	12	11	16	15	7	13	14	16	12	12
- of which collective	-3	3	1	-11	-2	2	-2	1	9	2	-1	1	1	C

#### Net loan losses

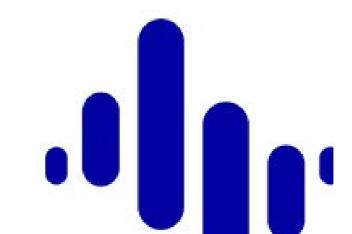
	Q2	Q1	Q4	Q3	Q2	Q1 J	an-Dec	Q4	Q3	Q2	Q1 J	an-Dec
	2020	2020	2019	2019	2019	2019	2019	2018	2018	2018	2018	2018
EURm												
Net loan losses, stage 1	-200	-23	4	-35	14	-1	-18	21	-38	-10	11	-16
Net loan losses, stage 2	-201	13	-8	-49	-3	-9	-69	18	-5	-32	70	51
Net loan losses, non-defaulted	-401	-10	-4	-84	11	-10	-87	39	-43	-42	81	35
Stage 3, defaulted												
Net loan losses, individually assessed, collectively calculated	-80	-87	-9	-40	8	-7	-48	2	20	4	-71	-45
Realised loan losses	-125	-69	-148	-75	-144	-85	-452	-129	-115	-127	-108	-479
Decrease of provisions to cover realised loan losses	90	38	98	49	108	66	321	81	50	80	82	293
Recoveries on previous realised loan losses	6	31	25	8	7	7	47	13	8	14	9	44
Reimbursement right	0	-1	-1	-12	2	14	3	-	-	-	-	-
New/increase in provisions	-253	-167	-150	-222	-119	-80	-571	-150	-158	-119	-127	-554
Reversals of provisions	65	111	87	45	66	53	251	114	194	131	94	533
Net loan losses, defaulted	-297	-144	-98	-247	-72	-32	-449	-69	-1	-17	-121	-208
Net loan losses	-698	-154	-102	-331	-61	-42	-536	-30	-44	-59	-40	-173

Key ratios												
	Q2	Q1	Q4	Q3	Q2	Q1 J	an-Dec	Q4	Q3	Q2	Q1 J	an-Dec
	2020	2020	2019	2019	2019	2019	2019	2018	2018	2018	2018	2018
Loan loss ratio, amortised cost, bps <sup>1</sup>	115	26	17	55	10	7	22	5	8	10	7	7
- of which stage 1	33	4	-1	6	-2	0	1	-4	7	2	-2	1
- of which stage 2	33	-2	1	8	0	2	3	-3	1	5	-12	-2
- of which stage 3	49	24	17	41	12	5	18	12	0	3	21	8

<sup>1</sup> Excluding items affecting comparability the loan loss ratio for third quarter 2019 is 8bps, with 2bps for stage 1, -6bps for stage 2 and 12bps for stage 3. Total net loan losses excluding items affecting comparability amounts to EUR 49m with net loan losses at EUR 11m in stage1, net reversals at EUR -37m in stage 2 and net loan losses at EUR 75m in

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# Nordeo Personal Banking





# Personal Banking - Financial highlights

							Chg %		Chg local	curr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Net interest income	500	517	523	539	529	514	-5%	-3%	-2%	-2%
Net fee and commission income	268	291	312	312	295	284	-9%	-8%	-9%	-9%
Net result from items at fair value	45	13	23	45	32	72	41%		48%	
Equity method & other income	1	2	-1	4	-1	0				
Total opeating income	814	823	857	900	855	870	-5%	-1%	-3%	0%
Total operating expenses	-451	-470	-484	-501	-473	-529	-5%	-4%	-3%	-3%
Profit before loan losses	363	353	373	399	382	341	-5%	3%	-3%	3%
Net loan losses	-227	-38	-28	-28	-25	-49				
Operating profit	136	315	345	371	357	292	-62%	-57%	-60%	-56%
Cost/income ratio, %	55	57	57	56	55	61				
Cost/income ratio <sup>1</sup> . %	54	55	58	57	57	56				
ROCAR, %	5	12	13	12	12	11				
Economic capital (EC)	7,424	7,664	7,988	8,831	9,153	9,051	-19%	-3%		
Risk exposure amount (REA)	45,695	43,140	45,870	45,376	45,415	44,940	1%	6%		
Number of employees (FTEs)	7,227	7,328	7,498	7,722	7,950	7,935	-9%	-1%	-9%	-1%
Personal Banking - Volumes							Cha %		Cha local	curr %

Personal Banking - Volumes							Chg %		Chg local	curr. %
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Mortgage lending	134.1	127.8	133.2	130.4	130.2	129.6	3%	5%	6%	2%
Other lending	21.8	21.7	22.6	23.0	23.2	23.0	-6%	0%	-5%	-1%
Total lending	155.9	149.5	155.8	153.4	153.4	152.6	2%	4%	4%	2%
Total deposits	80.5	75.2	76.5	76.2	77.2	75.3	4%	7%	6%	5%

<sup>1</sup> Adjusted for resolution fees before tax.

Personal Banking - Net interest inc	ome						Chg %		Chg loca	curr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
PeB Denmark	137	140	143	141	144	139	-5%	-2%	-5%	-2%
PeB Finland	88	92	91	100	99	99	-11%	-4%	-11%	-4%
PeB Norway	105	112	123	129	122	104	-14%	-6%	-2%	0%
PeB Sweden	171	174	171	170	169	172	1%	-2%	1%	-2%
PeB Other	-1	-1	-5	-1	-5	0				

Personal Banking - Net co	ommission income						Chg %		Chg loca	l curr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
PeB Denmark	68	75	87	86	71	72	-4%	-9%	-6%	-11%
PeB Finland	85	91	95	98	98	91	-13%	-7%	-13%	-7%
PeB Norway	25	27	27	26	31	27	-19%	-7%	-13%	-10%
PeB Sweden	90	99	102	100	99	98	-9%	-9%	-9%	-11%
PeB Other	0	-1	1	2	-4	-4				

Personal Banking - Net Ioan losses							Chg %		Chg local c	urr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
PeB Denmark	-52	-12	-10	-40	-5	3				
PeB Finland	-91	-8	-1	45	-9	-31				
PeB Norway	-53	-3	-9	-19	-6	-10				
PeB Sweden	-30	-16	-6	-16	-5	-11				
PeB Other	-1	1	-2	2	0	0				

Volumes							Chg %		Chg loca	l curr. %
Personal Banking Denmark										
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Mortgage lending	32.3	31.8	31.5	31.0	30.7	30.7	5%	2%	5%	1%
Other lending	9.6	9.8	9.8	10.2	10.4	10.2	-8%	-2%	-8%	-2%
Total lending	41.9	41.6	41.3	41.2	41.1	40.9	2%	1%	2%	0%
Total deposits	22.0	20.9	21.5	21.3	21.5	21.0	2%	5%	2%	5%

Personal Banking Finland										
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Mortgage lending	27.7	27.3	27.1	26.7	26.5	26.3	5%	1%	5%	1%
Other lending	6.3	6.4	6.4	6.4	6.4	6.4	-2%	-2%	-2%	-2%
Total lending	34.0	33.7	33.5	33.1	32.9	32.7	3%	1%	3%	1%
Total deposits	23.8	22.9	22.4	22.5	22.3	21.8	7%	4%	7%	4%

Personal Banking Norway										
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Mortgage lending	30.8	28.0	32.5	32.0	32.3	31.8	-5%	10%	7%	4%
Other lending	2.6	2.4	3.0	3.0	3.0	3.0	-13%	8%	-7%	0%
Total lending	33.4	30.4	35.5	35.0	35.3	34.8	-5%	10%	6%	3%
Total deposits	9.9	8.7	10.0	10.3	11.0	10.6	-10%	14%	1%	7%

# Personal Banking Sweden

EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Mortgage lending	43.2	40.6	42.2	40.6	40.6	40.8	6%	6%	5%	2%
Other lending	3.3	3.2	3.4	3.4	3.4	3.4	-3%	3%	-3%	0%
Total lending	46.5	43.8	45.6	44.0	44.0	44.2	6%	6%	5%	2%
Total deposits	24.9	22.7	22.6	22.1	22.4	22.0	11%	10%	10%	5%

# Nordea **Business Banking**





# **Business Banking - Financial highlights**

							Chg %		Chg local c	urr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Net interest income	339	346	346	338	343	337	-1%	-2%	2%	-1%
Net fee and commission income	129	154	158	151	133	149	-3%	-16%	-2%	-16%
Net result from items at fair value	72	70	80	36	67	23	7%	3%	11%	3%
Equity method & other income	6	5	4	6	7	4				
Total opeating income	546	575	588	531	550	513	-1%	-5%	2%	-4%
Total operating expenses	-257	-297	-267	-262	-271	-314	-5%	-13%	-3%	-13%
Profit before loan losses	289	278	321	269	279	199	4%	4%	7%	5%
Net loan losses	-238	-61	-31	-47	-29	-34				
Operating profit	51	217	290	222	250	165	-80%	-76%	-79%	-76%
Cost/income ratio, %	47	52	45	49	49	61				
Cost/income ratio <sup>1</sup> , %	48	47	48	52	52	53				
ROCAR, %	2	9	13	10	11	8				
Economic capital (EC)	6,346	7,057	7,035	6,525	6,771	6,606		-10%		
Risk exposure amount (REA)	41,375	41,902	42,703	45,737	45,840	44,872		-1%		
Number of employees (FTEs)	4,438	4,439	4,502	4,490	4,468	4,427	-1%	0%	-1%	0%
Business Banking - Volumes							Chg %		Chg local c	urr. %

Dusiness Danking - Volumes							Cing %		ung local c	urr. 70
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Total lending	85.4	83.0	84.8	82.8	83.8	83.3	2%	3%	4%	0%
Total deposits	46.5	41.5	41.7	40.2	41.1	41.1	13%	12%	15%	9%

<sup>1</sup> Adjusted for resolution fees before tax.

Business Banking - Net interest inco	me					[	Chg %		Chg local c	urr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
BB Denmark	72	75	77	74	78	75	-8%	-4%	-8%	-4%
BB Finland	69	67	66	66	66	65	5%	3%	5%	3%
BB Norway	69	74	74	72	72	72	-4%	-7%	9%	-1%
BB Sweden	76	77	71	69	69	69	10%	-1%	12%	-1%
BBD Nordic	49	52	55	54	56	54	-13%	-6%	-11%	-8%
Other	4	1	3	3	2	2				

Business Banking - Net	commission income						Chg %		Chg local o	curr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
BB Denmark	20	25	25	26	20	22	0%	-20%	0%	-20%
BB Finland	27	31	33	28	29	32	-7%	-13%	-7%	-13%
BB Norway	20	22	24	23	22	23	-9%	-9%	0%	-9%
BB Sweden	35	41	41	36	39	41	-10%	-15%	-10%	-17%
BBD Nordic	40	46	46	43	41	40	-2%	-13%	-2%	-13%
Other	-13	-11	-11	-5	-18	-9				

Business Banking - Net Ioan losses						C	Chg %		Chg local cu	urr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
BB Denmark	-28	5	-7	-31	-23	-1				
BB Finland	-54	-42	-12	-7	7	-15				
BB Norway	-62	-11	5	-7	0	-4				
BB Sweden	-47	-10	-5	-8	-6	-7				
BBD Nordic	-52	-3	-10	1	-2	1				
Other	5	0	-2	5	-5	-8				

<b>Business Banking - Lending</b>							Chg %		Chg local o	curr. %
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
BB Denmark	21.3	21.5	21.8	21.6	21.7	21.6	-2%	-1%	-2%	-1%
BB Finland	14.1	13.9	13.4	13.4	13.6	13.4	4%	1%	4%	1%
BB Norway	16.9	15.6	17.2	16.1	16.6	16.1	2%	8%	14%	2%
BB Sweden	21.4	20.5	20.8	19.9	20.1	20.2	6%	4%	6%	0%
BBD Nordic	11.6	11.5	11.6	11.8	11.8	11.9	-2%	1%	-2%	0%
Other	0.1	0.0	0.0	0.0	0.0	0.1				

Business Banking - Deposits							Chg %		Chg local	curr. %
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
BB Denmark	6.6	6.1	6.0	6.0	6.1	6.1	8%	8%	8%	8%
BB Finland	9.7	8.9	8.3	7.8	7.8	7.7	24%	9%	24%	9%
BB Norway	6.7	5.9	6.7	6.3	6.8	6.9	-1%	14%	11%	7%
BB Sweden	11.4	9.6	9.3	8.9	9.1	9.4	25%	19%	24%	13%
BBD Nordic	12.1	11.0	11.4	11.1	11.3	11.0	7%	10%	9%	7%
Other	0.0	0.0	0.0	0.0	0.0	0.0				

# Nordea Finance - Financial highlights

Nordea Finance is a product responsible unit where the result is included in the Business areas Personal Banking, Commercial & Business Banking and Wholesale Banking.

EURm	Q220	Q120	Q419	Q319	Q219	Q119
Net interest income	103	103	102	103	102	100
Net fee and commission income	25	27	27	26	28	27
Net result from items at fair value	0	0	0	0	0	0
Equity method & other income	5	6	8	5	5	8
Total opeating income	133	136	137	133	135	135
Net loan losses	-112	2	-8	-15	-15	-45
Economic capital (EC)	1,727	1,724	1,770	1,668	1,673	1,610
Risk exposure amount (REA)	11,832	11,555	10,988	10,989	11,005	10,735
Number of employees (FTEs)	1,096	1,075	1,093	1,081	1,067	1,034

# Nordea Finance - Volumes by Product Class

EURbn	Q220	Q120	Q419	Q319	Q219	Q119
Investment credit	11.8	11.3	12.1	10.9	10.9	10.8
Working capital	2.8	2.8	2.9	2.7	2.7	2.8
Consumer credits	2.2	2.3	2.4	2.4	2.4	2.4
Total volume	16.8	16.4	17.4	16.0	16.1	16.0

# Nordea Finance - New business volume by Concept

EURm	Q220	Q120	Q419	Q319	Q219	Q119
Sales Finance						
Equipment Finance	331	273	354	341	382	301
Car Finance	603	523	486	426	470	446
Consumer Finance	360	425	489	489	489	418
Bank Channel						
Nordea Bank Sales	643	788	759	583	549	544
Unsecured Lending	381	513	604	573	594	546
Total volume	2,318	2,522	2,694	2,411	2,485	2,255

# Nordeo Large Corporates & Institutions





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Large Corporates	&	Institutions -	Financial	highlights
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Large Corporates & Institutions - Financ	ial highlig	hts					Chg %	
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Net interest income	211	217	218	212	208	214	1%	-3%
Net fee and commission income	98	121	100	104	126	104	-22%	-19%
Net result from items at fair value	156	67	96	81	57	77		
Equity method & other income	0	0	0	0	1	0		
Total opeating income	465	405	414	397	392	395	19%	15%
Total operating expenses	-196	-268	-196	-204	-229	-302	-14%	-27%
Profit before loan losses	269	137	218	193	163	93	65%	96%
Net loan losses	-229	-52	-45	-237	-12	44		
Operating profit	40	85	173	-44	151	137	-74%	-53%
Cost/income ratio, %	42	66	47	51	58	76		
Cost/income ratio <sup>1</sup> . %	44	53	52	56	63	63		
ROCAR. %	2	3	7	-2	6	5		
ROCAR <sup>1</sup> . %	1	6	6	-2	5	7		
Economic capital (EC)	7,207	7,809	7,418	7,852	8,082	8,309	-11%	-8%
Risk exposure amount (REA)	47,863	46,897	44,110	47,454	48,117	49,803	-1%	2%
Number of employees (FTEs)	1,623	1,677	1,711	1,833	1,856	1,901	-13%	-3%
<sup>1</sup> Adjusted for resolution fees before tax.								

Large Corporates & Institutions - Volumes EURbn Total lending Total deposits Chg % Q2/Q2 Q220Q12077.382.852.048.3 **Q419** 72.7 39.6 **Q319** 82.1 42.3 **Q219** 77.1 46.8 **Q119** 79.0 50.6 Q2/Q1 0% 11% -7% 8%

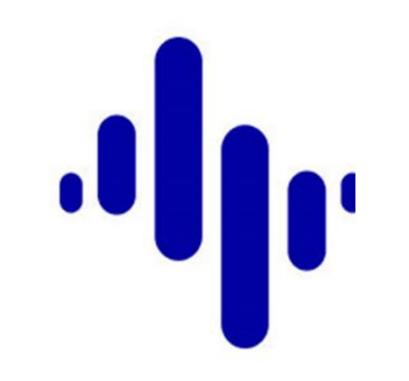
Large Corporates & Institutions - Net interest income								
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Denmark	38	36	37	35	35	35	9%	6%
Finland	35	33	32	31	30	31	17%	6%
Norway	73	78	83	83	82	83	-11%	-6%
Sweden	55	58	60	58	56	60	-2%	-5%
Other	10	12	6	5	5	5	-17%	

Large Corporates & Institutions - Net loan	n losses					[	Chg %	
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Denmark	-31	4	14	-58	-29	10		
Finland	-26	-4	-14	-2	-1	0		
Norway	-108	-58	-24	-151	20	8		
Sweden	-65	2	-30	-19	-32	-2		
Other	1	4	9	-7	30	28		

Large Corporates & Institutions - Lending							Chg %	
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Denmark	9.0	10.0	9.8	9.9	10.0	10.3	-10%	-10%
Finland	9.5	8.9	8.8	8.2	7.7	8.5	23%	7%
Norway	13.6	14.4	14.7	15.1	14.8	14.8	-8%	-6%
Sweden	14.2	14.0	14.0	13.7	14.6	14.2	-3%	1%
Other	31.0	35.5	25.4	35.2	30.0	31.2		

Large Corporates & Institutions - Deposits							Chg %	
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Denmark	10.1	7.5	7.0	6.5	6.9	7.5	46%	35%
Finland	11.6	11.6	8.7	7.9	8.5	10.0	36%	0%
Norway	8.0	9.2	8.8	8.9	9.1	9.2	-12%	-13%
Sweden	12.0	11.0	9.6	9.0	9.9	9.5	21%	9%
Other	10.3	9.0	5.5	10.0	12.4	14.4		

# Nordeo Asset & Wealth Management



Asset & Wealth Management - Fin	ancial high	lights					Chg %		Chg local	curr. %
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Net interest income	16	18	13	13	14	13	14%	-11%	21%	-6%
Net fee and commission income	187	202	218	190	190	188	-2%	-7%	-2%	-7%
Net result from items at fair value	25	33	36	12	16	46	56%	-24%	53%	-21%
Equity method & other income	-2	6	2	22	16	7				
Total opeating income	226	259	269	237	236	254	-4%	-13%	-4%	-12%
Total operating expenses	-124	-126	-127	-146	-138	-147	-10%	-2%	-9%	0%
Profit before loan losses	102	133	142	91	98	107	4%	-23%	3%	-23%
Net loan losses	-2	0	2	-1	-2	0				
Operating profit	100	133	144	90	96	107	4%	-25%	3%	-25%
Cost/income ratio, %	55	49	47	62	58	58				
Cost/income ratio <sup>1</sup> . %	55	48	48	62	58	57				
ROCAR, %	21	25	26	16	17	19				
Economic capital (EC)	1,446	1,365	1,767	1,708	1,724	1,672	-16%	6%		
Risk exposure amount (REA)	5,587	5,450	5,560	5,539	5,542	5,481	1%	3%		
Number of employees (FTEs)	2,717	2,744	2,718	2,758	2,798	2,802	-3%	-1%	-3%	-1%
<sup>1</sup> Adjusted for resolution fees before tax.										

Asset & Wealth Management - Volume	es					(	Chg %		Chg local	curr. %
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1	Q2/Q2	Q2/Q1
Total lending	8.8	8.4	8.5	8.2	8	7.8	10%	5%	10%	5%
Total deposits	10.8	10.5	10.5	10.6	10.5	9.8	3%	3%	3%	3%

# Asset & Wealth Management - Divisional breakdown

Q220

QLLU			
	Asset Mgmt	Wealth Mgmt	Other
EURm			
Net interest income	-1	17	0
Net fee and commission income	94	94	-1
Net result from items at fair value	-2	27	0
Equity method & other income	-2	0	0
Total income incl. allocations	89	138	-1
Total expenses incl. allocations	-41	-78	-5
Profit before loan losses	48	60	-6
Net loan losses	0	-3	1
Operating profit	48	57	-5
Employees (FTEs)	871	1813	33

# Asset Management - Financial highligts

						C	Chg %	
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Net interest income	-1	0	-1	0	0	-1		
Net fee and commission income	94	101	110	102	95	98	-1%	-7%
Net result from items at fair value	-2	1	-1	0	-1	0		I
Equity method & other income	-2	1	3	1	2	1		
Total opeating income	89	103	111	103	96	98	-7%	-14%
Total operating expenses	-41	-40	-42	-44	-39	-39	5%	3%
Profit before loan losses	48	63	69	59	57	59	-16%	-24%
Net loan losses	0	0	0	0	0	0		
Operating profit	48	63	69	59	57	59	-16%	-24%
								I
Cost/income ratio %	46	39	38	43	41	40		I
Economic capital (EC)	182	191	217	172	177	176	3%	-5%
Risk exposure amount (REA)	914	899	1,014	978	954	942	-4%	2%
AuM, Nordea bank's Nordic sales channels incl. Life, EURbn	114.6	102.3	120.4	115.5	113.9	113.4	1%	12%
AuM, Ext. Inst. & 3rd part. dist., EURbn	108.5	101.7	114.7	113.6	108.6	103.8	0%	7%
Net inf.,Nordea bank's Nordic sales channels incl. Life, EURbn	0.2	-1.9	1.0	0.6	0.8	-1.6		
Net inf., Ext. Ins. & 3rd part. dis., EURbn	2.0	-2.8	-0.3	3.1	2.0	1.4		
Number of employees (FTEs)	871	877	869	858	851	820	2%	-1%

Wealth	Management	-	Financial	hiq	hliahts

Wealth Management - Financial hi	ghlights					C	hg %	
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Net interest income	17	18	13	14	14	14	21%	-6%
Net fee and commission income	94	100	107	90	95	90	-1%	-6%
Net result from items at fair value	27	32	37	11	17	46	59%	-16%
Equity method & other income	0	0	0	16	13	4		
Total opeating income	138	150	157	131	139	154	-1%	-8%
Total operating expenses	-78	-80	-73	-80	-80	-83	-3%	-3%
Profit before loan losses	60	70	84	51	59	71	2%	-14%
Net loan losses	-3	1	3	-2	-2	0		
Operating profit	57	71	87	49	57	71		
							0%	0%
Cost/income ratio, %	57	53	46	61	58	54		
Economic capital (EC)	1,255	1,166	1,514	1,381	1,373	1,322	-9%	8%
Risk exposure amount (REA)	4,657	4,533	4,435	4,390	4,417	4,330	5%	3%
Number of employees (FTEs)	1,813	1,841	1,836	1,842	1,845	1,830	-2%	-2%

Wealth Management - Volumes						С	hg %	
EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
AuM PB	87.8	77.0	91.4	86.9	85.8	84.5	2%	14%
AuM NLP	46.9	41.9	48.7	47.0	46.1	45.1	2%	12%
Total lending	8.8	8.4	8.5	8.2	8.0	7.8	10%	5%
Total deposits	10.8	10.5	10.5	10.6	10.5	9.8	3%	3%

Asset & Wealth Management Othe	er - Financial h	ighligts				[	Chg %	
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Net interest income	0	0	1	-1	0	0		
Net fee and commission income	-1	1	1	-2	0	0		
Net result from items at fair value	0	0	0	1	0	0		
Equity method & other income	0	5	-1	5	1	2		
Total opeating income	-1	6	1	3	1	2		
Total operating expenses	-5	-6	-12	-22	-19	-25		
Profit before loan losses	-6	0	-11	-19	-18	-23		
Net loan losses	1	-1	-1	1	0	0		
Operating profit	-5	-1	-12	-18	-18	-23		
Economic capital (EC)	9	8	36	155	174	174		
Number of employees (FTEs)	33	26	13	58	102	152	-68%	27%

EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
PB Denmark	45	43	47	42	42	38	7%	5%
PB Finland	34	37	41	40	38	37	-11%	-8%
PB Norway	5	8	8	6	8	7	-38%	-38%
PB Sweden	16	18	20	17	16	17	0%	-11%
Private Banking	100	106	116	105	104	99	-4%	-6%

EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
PB Denmark	28	25	29	28	28	28	0%	10%
PB Finland	30	27	32	30	30	30	-1%	12%
PB Norway	7	6	8	7	7	7	3%	25%
PB Sweden	23	20	23	22	21	21	9%	18%
Private Banking	88	77	91	87	86	84	2%	14%

# Private Banking - Lending

EURbn	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
PB Denmark	3.5	3.4	3.4	3.3	3.3	3.2	6%	3%
PB Finland	2.1	2.1	2.0	2.0	2.0	2.0	5%	0%
PB Norway	1.2	1.1	1.2	1.2	1.1	1.1	9%	9%
PB Sweden	2.0	1.8	1.9	1.7	1.6	1.5	25%	11%
Private Banking	8.8	8.4	8.5	8.2	8.0	7.8	10%	5%

Chg %

Life & Pension - Financial highlights						C	Chg %		
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q1	Q2/Q2	
AuM, EURbn	47	42	49	47	46	45	12%	2%	
Premiums	1,102	1,644	1,966	1,174	1,247	1,298	-33%	-12%	
Profit drivers									
Profit Traditional products	5	4	17	2	5	4	18%	-5%	
Profit Market Return products	51	56	51	53	56	53	-8%	-8%	
Profit Risk products	17	19	16	18	19	18	-13%	-13%	
Total product result	73	79	84	73	80	75	-8%	-9%	
Profit Traditional Products Fee contribution	Fee income based on the volume of Traditional "with profit" portfolios in DK, FI and NO. Profit-sharing of investment return from the Norwegian and Swedish business (individual								
Profit sharing	portfolio).	or investme	ni return no	in the Norw	egian anu S		311033 (111010)	uuai	
Contribution from cost result	Profit originati DK with 50%	0			policies. Fu	lly in favou	r of owner, e	xcept for	
Contribution from risk result	Profit originati favour of own	•	•	•	,	•	oducts. Fully	in	
Profit Market Return products	Profit from un	it linked and	premium gi	uarantee pro	oducts inclu	ding cost re	esult and risk	result.	
Profit Risk products	Profit from Pu Accident resu		ucts (not bu	ndled with p	ension sche	emes) inclu	ding Health o	&	

# Life & Pensions - Gross written premiums by market

EURm	Q220	Q120	Q419	Q319	Q219	Q119
Denmark						
Finland	212	320	1,000	384	374	311
Norway	396	581	450	413	404	459
Sweden	494	743	517	378	469	528
Total	1,102	1,644	1,966	1,174	1,247	1,298

Life & Pensions - Asset allocation	Tot	al EURbn		Net equi	uity exposure %		
EURbn	Q220	Q120	Q419	Q220	Q120	Q419	
Finland	17.4	16.3	18.1	5.6	4.8	7.5	
Norway	13.4	11.7	14.5	6.5	5.3	7.0	
Sweden	16.1	13.9	16.2	5.3	4.8	11.8	
Total	46.9	41.9	48.7				

# Life & Pensions - Guaranteed client returns per category

EURbn	Finland	Norway	Sweden	Poland	Other
Total Traditional AuM	2.4	6.1	1.4	0	0
of which >5%	0	0	0	0	0
of which 3-5%	1.4	2.1	0	0	0
of which 0-3%	0	3.4	1.3	0	0
of which 0 %	0.4	0	0	0	0
of which non-guaranteed *)	0.5	0.6	0	0	0
Total Market Return AuM	15.0	7.3	14.7	0	0
of which guaranteed	0	0.9	1.3	0	0
of which non-guaranteed	15.0	6.4	13.4	0	0
Total Asset and Management	17.4	13.4	16.1	0	0

# **Financial buffers**

	EURm % of provisions					
EURm	Q220	Q120	Q419	Q220	Q120	Q419
Finland	762	693	940	38	35	48
Norway	342	280	423	8	7	9
Sweden	941	812	1,146	40	36	50
Total	2,044	2,176	2,509	24	21	28

# Life & Pensions - Solvency position as of June 30, 2020

EURm	Finland	Norway	Sweden	Life Group
Required solvency	560	604	246	1,491
Actual solvency capital	1,071	1,207	481	2,639
Solvency buffer	511	602	235	1,149
Solvency in % of requirement	191%	200%	196%	177%

# Life & Pensions - Solvency sensitivity as of June 30, 2020

EURm	Finland	Norway	Sweden	Life Group
Solvency in % of requirement	191%	200%	196%	177%
Interest rates down 50bp	173%	216%	187%	175%
Interest rates up 50bp	194%	186%	205%	167%
Equities drop 20%	187%	202%	190%	168%

# Net inflow and Assets under Management

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18**	Q3/18	Q2/18*	Q1/18
AuM	311	280	324	314	307	300	280	309	304	317
Inflow	3.8	-3.0	0.5	3.7	3.8	1.0	-2.8	-0.6	-5.3	-3.8
EURm	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16	Q2/16	Q1/16	Q4/15	Q3/15
AuM	328	329	330	329	322	317	299	290	288	274
Inflow	-1.0	0.0	1.9	1.3	0.0	9.7	5.8	4.1	1.8	2.8
EURm	Q2/15	Q1/15	Q4/14	Q3/14	Q2/14	Q1/14	Q4/13	Q3/13	Q2/13	Q1/13
AuM	286	290	262	254	248	238	232	226	217	220
Inflow	3.1	7.1	6.6	3.2	4.9	3.9	2.1	2.3	2.6	0.0
EURm	Q4/12	Q3/12	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11	Q4/10	Q3/10
AuM	217	210	199	197	187	178	190	190	189	180
Inflow	3.1	2.6	2.2	1.2	1.7	-0.7	1.7	2.3	0.8	3.2
EURm	Q2/10	Q1/10	Q4/09							
AuM	170	170	159							
Inflow	2.1	3.4	3.4							

\*) The divestment of the majority stake in Nordea Life & Pensions Denmark has reduced Assets under Management by EUR 13bn in Q2 2018. \*\*) The divestment of International Private Banking has reduced Assets under Management by EUR 10bn in Q4 2018.

## **Distribution of Assets under Management**

Q2/20	Retail funds	РВ	Inst sales	L&P	All products
Denmark	19.1	27.9	30.2	4.1	81.4
Finland	8.8	29.8	4.5	17.4	60.6
Norway	3.4	7.0	5.4	14.4	30.1
Sweden	31.9	23.1	9.3	16.0	80.2
International	0	0	59.2	0	59.1
All countries	63.2	87.7	108.5	51.9	311.4

### **Net inflow**

EURbn	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18
Retail Funds	-0.1	-1.3	0.4	0.2	0.1	-0.2	-0.6	-0.3	-0.4	-0.6
Private Banking	1.4	0.6	0.3	0.2	1.4	0.7	-0.9	0.1	-0.6	-1.2
Institutional sales	2.0	-2.8	-0.3	3.1	2.0	0.4	-1.2	-0.5	-4.3	-1.6
Life & Pensions	0.5	0.5	0.1	0.2	0.3	0.1	-0.1	0.1	0	-0.4
Total	3.8	-3.0	0.5	3.7	3.8	1.0	-2.8	-0.6	-5.3	-3.8

# Asset mix

<u>%</u>	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18
Equities	42	41	44	42	42	43	40	43	42	41
Fixed income	58	59	56	58	58	57	58	55	56	57
Other	0	0	0	0	0	0	2	2	2	2

# Nordea

# **Group functions and others**



# Group Functions, other and eliminations

							Chg%	
EURm	Q220	Q120	Q419	Q319	Q219	Q119	Q2/Q2	Q2/Q1
Net interest income	25	11	8	-19	-23	-22		
Net fee and commission income	-9	-3	-13	-1	-1	12		
Net result from items at fair value	20	-74	31	37	111	46		
Equity method & other income	5	5	140	3	21	47		
Total operating income	41	-61	166	20	108	83		
Total operating expenses	-60	-87	-105	-1,062	-69	-160		
Profit before loan losses	-19	-148	61	-1,042	39	-77		
Net loan losses	-2	-3	0	-18	7	-3		
Operating profit	-21	-151	61	-1,060	46	-80		
Economic capital (EC)	1,729	1,887	1,510	1,582	2,104	2,578		
Risk Exposure Amount (REA)	14,080	14,719	11,972	12,243	14,815	17,911		
Number of employees (FTEs)	11,949	12,104	12,571	12,666	12,478	12,219	-4%	-1%

# Nordeo Risk liquidity and capital management

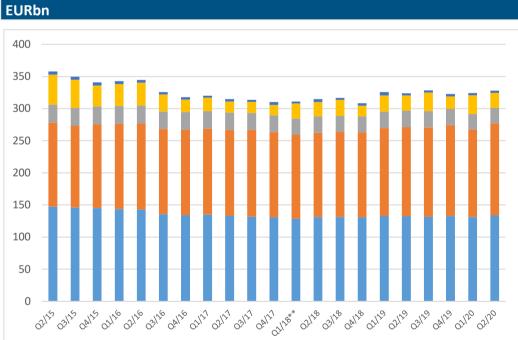


Loans carryin	g amount to the	public, broken down b	y sector - 7 year	S
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Total loans								
EURbn	Corporate	Mortgage	Consumer	Reverse repos	Public sector	Total		
Q4/12	157	129	29	26	5	346		
Q1/13	156	130	29	34	5	355		
Q2/13*	149	124	28	35	4	340		
Q3/13	147	125	29	37	5	343		
Q4/13	144	125	28	40	6	342		
Q1/14	146	126	28	41	6	346		
Q2/14	144	127	28	43	5	347		
Q3/14	148	129	28	49	6	360		
Q4/14	144	126	28	45	6	348		
Q1/15	150	129	28	46	5	358		
Q2/15	147	130	28	47	5	358		
Q3/15	146	127	28	44	4	349		
Q4/15	145	130	28	32	5	341		
Q1/16	144	133	28	34	5	343		
Q2/16	143	134	28	36	4	345		
Q3/16	136	132	27	26	4	326		
Q4/16	134	133	28	19	4	318		
Q1/17	135	134	27	21	3	320		
Q2/17	133	134	27	17	4	315		
Q3/17	132	135	27	17	3	314		
Q4/17	131	132	26	16	5	310		
Q1/18**	129	131	25	23	3	311		
Q2/18	131	131	25	22	4	315		
Q3/18	131	132	25	25	3	316		
Q4/18	131	132	25	17	4	308		
Q1/19	133	137	26	25	5	326		
Q2/19	132	139	26	24	3	324		
Q3/19	131	139	26	29	3	328		
Q4/19	133	142	25	19	4	323		
Q1/20	131	136	23	29	3	323		
Q2/20	134	143	24	29	3	324		
QZ/20	134	145	24	24	3	320		

\* Excluding Poland from Q2 2013 and onwards

\*\* Including securities lending from Q1 2018 and onwards



Nordea Group Loans carrying amount to the public, broken down by sector, EURbn

■ Corporate ■ Mortgage ■ Consumer ■ Reverse repos ■ Public sector

# Loans carrying amount to the public broken down by country, sector and industry, Q2 2020

EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics
Financial institutions	16,913	2,664	2,789	2,096	8,749	0	614
Agriculture	7,180	5,556	300	1,150	170	0	5
Crops, plantations and hunting	3,590	3,307	178	16	84	0	5
Animal husbandry	2,411	2,206	114	7	85	0	0
Fishing and aquaculture	1,179	42	8	1,127	1	0	0
Natural resources	3,667	668	1,064	784	658	151	343
Paper and forest products	1,803	242	823	85	529	0	124
Mining and supporting activities	288	14	137	50	79	8	0
Oil, gas and offshore	1,576	411	104	649	50	143	219
Consumer staples	3,511	1,687	752	429	540	1	102
Food processing and beverages	1,070	264	306	267	210	1	22
Household and personal products	395	191	67	97	23	0	16
Healthcare	2,046	1,231	379	65	306	0	64
Consumer discretionary and services	8,707	2,341	2,287	966	2,945	0	167
Consumer durables	1,555	178	360	78	781	0	158
Media and entertainment	1,522	533	388	96	505	0	0
Retail trade	3,201	888	988	365	952	0	8
Air transportation	329	61	90	33	145	0	0
Accomodation and leisure	1,199	575	344	73	206	0	1
Telecommunication services	901	105	119	321	356	0	0
Industrials	32,970	8,065	7,664	7,383	8,238	1,027	592
Materials	2,036	275	554	161	361	678	6
Capital goods	3,747	510	2,059	121	843	95	119
Commercial and professional services	11,563	3,092	1,339	3,187	3,633	0	311
Construction	6,312	1,324	1,287	2,786	877	0	38
Wholesale trade	5,589	1,989	1,222	492	1,644	186	57
Land transportation	2,304	366	882	470	459	67	61
IT services	1,418	509	321	166	421	0	1
Maritime	7,347	288	338	4,821	77	0	1,822
Ship building	220	0	102	118	0	0	0
Shipping	6,780	157	154	4,594	53	0	1,823
Maritime services	348	132	82	110	24	0	0
Utilities and public service	7,621	1,200	2,300	1,094	2,931	83	13
Utilities distribution	2,904	648	990	529	735	0	3
Power production	1,989	127	1,204	468	106	83	2
Public services	2,727	426	107	97	2,090	0	8
Real estate	44,702	10,609	8,045	8,897	16,538	16	597
Commercial real estate	26,619	6,919	3,957	7,438	7,692	16	597
Tenant-owned associations and residential real estate companies	18,082	3,690	4,088	1,459	8,845	0	0
Other industries	1,275	1,091	0.4	117	67	0	0
Total Corporate	133,893	34,168	25,540	27,737	40,912	1,279	4,257
Housing loans	143,014	34,220	30,582	31,939	46,273	0	0
Collateralised lending	17,675	7,598	5,466	2,371	2,240	0	0
Non-Collateralised lending	6,537	993	2,904	452	2,188	0	0
Household	167,226	42,812	38,951	34,762	50,702	0	0
Public sector	3,101	1,022	658	19	1,402	0	0
Reversed repurchase agreements	23,511	0	23,511	0	0	0	0
Lending to the public by country	327,732	78,001	88,661	62,518	93,015	1,279	4,257
of which fair value	84,202	55,161	23,377	6	5,659	0	
			are moved fror	0		U	0

# Loans carrying amount to the public broken down by country, sector and industry, Q1 2020

EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics
Financial institutions	16,227	2,893	2,602	2,107	7,938	11	676
Agriculture	7,279	5,674	297	1,144	157	0	7
Crops, plantations and hunting	3,647	3,367	176	18	79	0	7
Animal husbandry	2,461	2,264	113	7	77	0	0
Fishing and aquaculture	1,171	43	9	1,119	1	0	0
Natural resources	4,031	512	1,019	1,120	791	184	404
Paper and forest products	1,779	263	741	83	572	0	121
Mining and supporting activities	318	14	131	48	117	8	0
Oil, gas and offshore	1,933	235	147	990	102	176	283
Consumer staples	3,520	1,718	717	378	578	1	128
Food processing and beverages	1,101	322	262	226	257	1	33
Household and personal products	396	186	64	89	24	0	34
Healthcare	2,022	1,211	390	63	297	0	61
Consumer discretionary and services	9,131	2,426	2,273	1,016	3,218	0	199
Consumer durables	1,674	198	350	74	872	0	179
Media and entertainment	1,441	529	364	89	459	0	1
Retail trade	3,505	935	991	443	1,117	0	18
Air transportation	263	63	92	31	77	0	0
Accomodation and leisure	1,292	589	351	61	290	0	1
Telecommunication services	957	111	125	316	404	0	0
Industrials	31,482	8,198	7,002	6,946	7,594	1,092	650
Materials	2,076	262	506	161	428	709	10
Capital goods	3,213	567	1,623	116	660	115	133
Commercial and professional services	10,964	3,247	1,215	2,942	3,238	0	321
Construction	6,082	1,295	1,216	2,627	905	0	39
Wholesale trade	5,310	1,941	1,107	505	1,504	189	64
Land transportation	2,291	358	878	471	427	79	78
IT services	1,547	528	458	124	433	0	4
Maritime	7,815	396	294	4,948	63	0	2,113
Ship building	118	0	64	54	0	0	_,0
Shipping	7,371	259	145	4,802	54	0	2,113
Maritime services	326	138	86	93	10	0	_,0
Utilities and public service	8,222	1,426	2,169	787	3,699	86	56
Utilities distribution	2,889	854	938	323	772	0	2
Power production	1,920	137	1,124	371	148	86	54
Public services	3,412	434	106	92	2,780	0	0
Real estate	42,841	10,705	8,127	8,268	15,113	17	611
Commercial real estate	25,554	7,020	3,987	6,942	6,977	17	611
Tenant-owned associations and residential real estate companies	17,287	3,685	4,140	1,326	8,137	0	0
Other industries	884	639	109.8	111	25	0.0	0.0
Total Corporate	131,431	34,587	24,610	26,824	39,176	1,391	4,843
Housing loans	136,208	33,714	30,189	29,000	43,305	0	0
Collateralised lending	17,424	7,651	5,462	2,201	2,109	0	0
Non-Collateralised lending	6,690	1,052	3,046	464	2,127	0	0
Household	160,322	42,418	38,698	31,665	47,541	0	0
Public sector	3,351	972	1,308	18	1,053	0	0
Reversed repurchase agreements	28,925	0	28,925	0	0	0	0
Lending to the public by country	324,028	77,977	93,540	58,507	87,770	1,391	4,843
of which fair value	87,310	54,045	28,925	5	4,334	0	0

(EUR 820m), legally booked in Sweden are moved from Sweden to Russia and outside Nordic

# Loans carrying amount and impairment to the public broken down by sector and industry, Q2 2020

	Net loan	Net loan loss		Impairment					Coverage	
EURm	losses	ratio, bps	Impaired Ioans	rate, gross bps	Allowances	Allowances Stage 1	Allowances Stage 2	Allowances Stage 3	ratio %	Loans, carrying amount
Financial institutions	81	192	147	86	141	35	27	78	57	16,913
Agriculture	6	32	473	646	137	11	17	109	50	7,180
Crops, plantations and hunting	1	16	115	317	36	4	8	24	49	3,590
Animal husbandry	1	18	353	1,409	96	5	8	83	51	2,411
Fishing and aquaculture	3	107	5	39	4	2	1	2	35	1,179
Natural resources	85	922	744	1,829	402	6	4	392	53	3,667
Paper and forest products	5	113	39	215	24	5	3	16	48	1,803
Mining and supporting activities	1	114	8	276	4	0	1	3	33	288
Oil, gas and offshore	79	1,994	697	3,572	375	1	0	374	54	1,576
Consumer staples	12	136	35	100	34	6	14	13	45	3,511
Food processing and beverages	1	53	19	174	15	2	5	8	41	1,070
Household and personal products	2	161	7	169	5	1	2	3	71	395
Healthcare	9	175	10	48	13	3	7	3	39	2,046
Consumer discretionary and services	56	256	241	270	196	16	50	130	57	8,707
Consumer durables	20	517	68	422	51	3	10	39	58	1,555
Media and entertainment	6	150	35	225	24	2	3	18	55	1,522
Retail trade	14	175	110	335	86	8	25	54	53	3,201
Air transportation	1	107	3	96	3	0	1	2	65	329
Accomodation and leisure	15	484	25	201	23	2	5	16	70	1,199
Telecommunication services	1	26	1	6	9	1	7	0	69	901
Industrials	148	180	784	234	537	71	117	349	47	32,970
Materials	5	108	120	563	87	4	9	74	65	2,036
Capital goods	20	210	119	311	77	7	15	55	47	3,747
Commercial and professional services	59	205	256	219	128	26	30	72	30	11,563
Construction	28	178	124	193	115	18	20	78	70	6,312
Wholesale trade	23	163	95	168	82	10	29	42	45	5,589
Land transportation	9	158	58	248	34	4	7	23	40	2,304
IT services	4	107	12	84	13	3	6	5	53	1,418
Maritime	6	34	625	818	294	18	5	272	44	7,347
Ship building	1	107	11	464	11	0	0	10	97	220
Shipping	5	32	613	868	283	17	4	262	43	6,780
Maritime services	0	18	1	39	1	0	0	0	25	348
Utilities and public service	3	18	32	42	29	9	4	16	53	7,621
Utilities distribution	6	77	26	91	18	5	1	12	45	2,904
Power production	2	32	1	4	4	2	2	1	72	1,989
Public services	-4	-56	5	19	7	2	1	4	96	2,727
Real estate	48	43	462	103	162	33	26	103	38	44,702
Other industries	-5	-3	10	77	0	0	0	0	0	1,275
Total Corporato	439	422	3,554	262	1,932	206	262	1 462	48	122 802
Total Corporate		133					263	1,463		133,893
Housing loans	68	32	1,111	78	104	22	27	55	9	143,014
Collateralised lending	64	145	440	245	323	54	63	206	47	17,675
Non-collateralised lending	127	777	358	520	342	45	114	182	51	6,537
Household	259	73	1,909	114	769	122	204	443	32	167,226
Public sector	0	-2	0	0	1	1	1	0	613	3,101
Reversed repurchase agreements	0	0	0	0	0	0	0	0	0	23,511
Lending to the public by country	698	91	5,463	165	2,703	328	468	1,907	43	327,732
of which fair value		24	1,042							84,202

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net Loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

#### Loans carrying amount to the public broken down by sector and industry, Q1 2020

	Net loan	Net loan loss		Impairment rate, gross					Coverage	
EURm	losses	ratio, bps	Impaired Ioans	bps	Allowances	Allowances Stage 1	Allowances Stage 2	Allowances Stage 3	ratio %	Loans, carrying amount
Financial institutions	-2	-6	124	76	83	0	30	53	46	16,227
Agriculture	-5	-30	497	670	137	4	16	118	55	7,279
Crops, plantations and hunting	-2	-18	123	334	36	2	7	27	58	3,647
Animal husbandry	-4	-63	372	1,454	99	2	8	90	54	2,461
Fishing and aquaculture	0	4	1	12	1	0	0	0	35	1,171
Natural resources	60	593	805	1,828	371	3	2	366	46	4,031
Paper and forest products	0	-8	41	229	19	2	2	16	47	1,779
Mining and supporting activities	0	35	7	211	3	0	0	2	34	318
Oil, gas and offshore	60	1,239	757	3,315	349	1	0	348	46	1,933
Consumer staples	11	120	37	105	25	4	5	17	52	3,520
Food processing and beverages	9	315	24	218	15	2	2	12	50	1,101
Household and personal products	1	62	6	143	4	0	1	3	68	396
Healthcare	1	25	7	36	6	2	2	2	51	2,022
Consumer discretionary and services	20	86	201	217	153	16	27	110	58	9,131
Consumer durables	3	79	49	285	33	1	7	25	51	1,674
Media and entertainment	2	61	41	280	24	1	2	21	52	1,441
Retail trade	14	156	93	259	78	12	15	51	61	3,505
Air transportation	0	10	3	113	2	0	0	2	64	263
Accomodation and leisure	2	55	15	116	9	1	2	6	44	1,292
Telecommunication services	-2	-63	1	7	8	1	1	6	780	957
Industrials	-5	-6	794	249	436	29	65	342	46	31,482
Materials	3	49	120	556	79	4	5	71	62	2,076
Capital goods	2	22	115	349	79	3	8	69	61	3,213
Commercial and professional services	-31	-113	266	240	80	10	15	54	21	10,964
Construction	12	76	129	209	96	6	10	81	71	6,082
Wholesale trade	10	77	95	177	65	4	20	41	44	5,310
Land transportation	2	35	56	242	26	2	4	21	38	2,291
IT services	-2	-52	14	87	10	1	3	6	57	1,547
Maritime	38	194	668	823	296	29	9	257	39	7,815
Ship building	0	73	55	4,092	17	0	0	17	31	118
Shipping	38	204	611	799	278	29	9	240	39	7,371
Maritime services	0	14	2	47	0	0	0	0	14	326
Utilities and public service	1	6	31	37	22	3	3	16	54	8,222
Utilities distribution	0	1	25	87	12	0	0	11	44	2,889
Power production	1	29	1	5	3	1	1	1	66	1,920
Public services	0	-1	4	13	7	2	1	4	122	3,412
Real estate	17	16	474	110	124	11	15	98	35	42,841
Other industries	-27	-1,143	9	95	12	1	0	11	130	884
			0						0	
Total Corporate	107	33	3,639	273	1,659	99	171	1,388	45	131,431
Housing loans	5	2	1,187	87	55	17	9	29	4	136,208
Collateralised lending	21	48	434	246	272	32	48	192	44	17,424
Non-collateralised lending	21	128	338	487	255	24	94	137	41	6,690
Household	47	12	1,960	122	581	73	150	358	25	160,322
Public sector	0	-4	0	0	2	0	2	0	44	3,351
Reversed repurchase agreements	0	0	0	0	0	0	0	0	0	28,925
Reversed repurchase agreements Lending to the public by country	0 154	0 19	0 5,599	0 172	0 2,242	0 173	0 323	0 1,746	0 39	28,925 324,028

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net Loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

#### Loans carrying amount and impairment to the public broken down by Business Areas, Q2 2020

EURm	Net Ioan Iosses	Net loan loss ratio, bps	Impaired loans	Impairment rate, gross bps	Allowances	Coverage ratio %	Loans, carrying amount
Personal Banking Total	227	69	1,666	107	463	19	155,900
Stage 3	142	39			227		
Stages 1 & 2	85	30			237		
PeB Denmark	52	88	748	177	226	34	41,900
Stage 3	18	26			84		
Stages 1 & 2	34	62			143		
PeB Finland	91	107	618	181	83	9	34,000
Stage 3	76	89			55		
Stages 1 & 2	15	18			28		
PeB Norway	53	63	193	58	74	23	33,400
Stage 3	34	41			44		
Stages 1 & 2	19	23			30		
PeB Sweden	30	26	107	23	61	36	46,500
Stage 3	23	20			38		
Stages 1 & 2	7	6			23		
PeB Other	1		0		19		100
Business Banking Total	238	114	1,967	227	1,170	54	85,400
Stage 3	6	5			771		
Stages 1 & 2	232	109			399		
Business Banking Denmark	28	62	947	438	322	55	21,300
Stage 3	1	9			228		
Stages 1 & 2	27	52			95		
Business Banking Finland	54	153	462	322	258	44	14,100
Stage 3	19	55			201		
Stages 1 & 2	35	98			57		
Business Banking Norway	62	147	267	157	129	22	16,900
Stage 3	7	16			58		
Stages 1 & 2	55	131			71		
Business Banking Sweden	47	88	111	52	88	49	21,400
Stage 3	22	41			54		
Stages 1 & 2	25	47			34		
Business Banking Direct	52	179	178	152	90	32	11,600
Stage 3	28	96			57		
Stages 1 & 2	24	84			33		
Business Banking Other	-5		3		283		100
Large Corporates & Institutions Total	229	118	1,796	229	968	46	77,300
Stage 3	137	71			828		
Stages 1 & 2	92	47			140		
LC&I Denmark	31	138	139	153	112	42	9,000
Stage 3	5	21			59		
Stages 1 & 2	26	117			53		
LC&I Finland	26	109	162	169	79	41	9,500
Stage 3	22	93			66		
Stages 1 & 2	4	17			13		
LC&I Norway	108	318	1,287	906	614	45	13,600
Stage 3	104	305			575		
Stages 1 & 2	4	13			39		
LC&I Sweden	65	183	75	53	118	116	14,200
Stage 3	9	24			87		
Stages 1 & 2	56	159			31		
Other	-1	-1	131	42	45		31,000
		•					, 5 • • •

Asset & Wealth Management	2		13		9		8,800
Other	2		21	547	92		300
Total	698	91	5,463	165	2,703	43	327,700
Stage 3	297	39			1,907		
Stages 1 & 2	401	53			796		

Impairment ratio: Impaired loans / lending to the public, gross

Coverage ratio: Allowances stage 3 / Impaired loans

Net Loan loss ratio including fair value loans, basis points

#### Loans carrying amount and impairment to the public broken down by Business Areas, Q1 2020

	Net loan	Net loan loss		Impairment		Coverage	
EURm	losses	ratio, bps	Impaired loans	rate, gross bps	Allowances	ratio %	Loans, carrying amount
Personal Banking Total	38	11	1,726	115	354	15	149,500
Stage 3	20	5			181		
Stages 1 & 2	18	5			173		
PeB Denmark	12	13	757	181	213	38	41,600
Stage 3	3	3			93		
Stages 1 & 2	9	10			120		
PeB Finland	8	9	662	196	40	3	33,700
Stage 3	3	4			23		
Stages 1 & 2	5	5			17		
PeB Norway	3	4	185	61	51	19	30,400
Stage 3	1	2			36		
Stages 1 & 2	2	2			15		
PeB Sweden	16	15	121	28	42	22	43,800
Stage 3	12	11			26		
Stages 1 & 2	4	4			16		
PeB Other	-1		0		8		
Business Banking Total	61	30	1,963	234	931	52	83,000
Stage 3	61	30			729		
Stages 1 & 2	0	0			202		
Business Banking Denmark	-5	-5	1,005	460	318	55	21,500
Stage 3	1	4			244		
Stages 1 & 2	-6	-10			74		
Business Banking Finland	42	121	447	316	245	48	13,900
Stage 3	41	119			216		
Stages 1 & 2	1	2			29		
Business Banking Norway	11	28	238	152	82	26	15,600
Stage 3	10	25			62		
Stages 1 & 2	1	4			21		
Business Banking Sweden	10	20	84	41	55	47	20,500
Stage 3	7	14			40		
Stages 1 & 2	3	5			15		
Business Banking Direct	3	10	186	161	48	18	11,500
Stage 3	2	6			34		
Stages 1 & 2	1	4			14		
Business Banking Other	0		3		183		
Large Corporates & Institutions Total	52	25	1,892	226	866	40	82,800
Stage 3	58	28			762		
Stages 1 & 2	-6	-3			103		
LC&I Denmark	-4	-16		190	90	28	10,000
Stage 3	-1	-2			53		
Stages 1 & 2	-3	-14			37		
LC&I Finland	4	18	174	194	78	36	8,900
Stage 3	-3	-15			62		,
Stages 1 & 2	7	33			16		
LC&I Norway	58	161	1,409	941	573	38	14,400
Stage 3	63	176		<u> </u>	532	- •	,100
Stages 1 & 2	-5	-15			41		
LC&I Sweden	-2	-6	75	54	82	101	14,000
Stage 3	-2	-5		04	76		14,000
Stages 1 & 2	0	-1			6		
Other	-4	-4	42	12	43		35,500
	-4	-4	42	12	43		35,300

Asset & Wealth Management	0		15		7		8,400
Other	3		4	116	83		300
Total	154	19	5,599	172	2,242	39	324,000
Stage 3	144	18			1,746		
Stages 1 & 2	10	1			496		

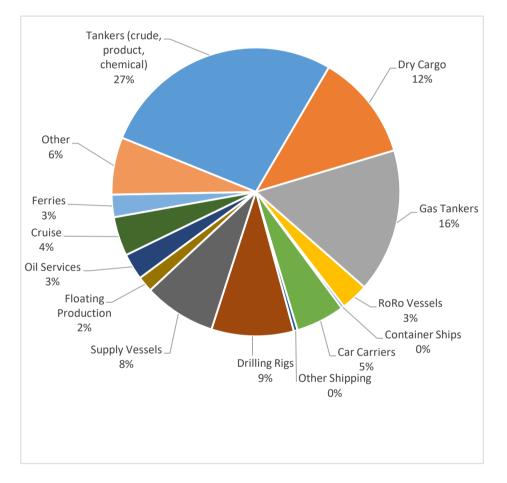
Impairment ratio: Impaired loans / lending to the public, gross

Coverage ratio: Allowances stage 3 / Impaired loans

Net Loan loss ratio including fair value loans, basis points

#### Shipping, Offshore and Oil Services - Loan Portfolio (EURbn)

EURbn	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16	Q2/16
Tankers (crude, product, chemical)	2.1	2.2	2.1	2.0	2.0	2.1	2.0	2.2	2.3	2.3	2.5	2.6	2.7	2.9	3.1	2.9	2.9
Dry Cargo	0.9	0.9	1.0	1.1	1.1	1.1	1.1	1.2	1.1	1.1	1.2	1.3	1.3	1.4	1.5	1.5	1.5
Gas Tankers	1.2	1.3	1.4	1.5	1.4	1.4	1.4	1.3	1.4	1.4	1.5	1.6	1.9	1.8	2.0	1.9	1.9
RoRo Vessels	0.2	0.3	0.3	0.3	0.2	0.3	0.2	0.2	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.3	0.2
Container Ships	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.3	0.3	0.3
Car Carriers	0.4	0.5	0.4	0.5	0.7	0.6	0.6	0.6	0.6	0.5	0.6	0.6	0.6	0.8	0.8	0.8	0.8
Other Shipping	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.1
Drilling Rigs	0.7	0.9	0.8	0.9	0.9	0.8	0.7	0.7	0.8	0.8	0.8	0.9	1.0	1.1	1.1	1.1	1.1
Supply Vessels	0.6	0.5	0.6	0.6	0.6	0.7	0.8	0.7	0.8	0.7	0.8	0.8	0.8	0.9	0.9	0.9	0.9
Floating Production	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.4	0.4	0.4	0.4
Oil Services	0.2	0.3	0.3	0.3	0.3	0.4	0.4	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.4
Cruise	0.3	0.4	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.5	0.4	0.5	0.5	0.4	0.5
Ferries	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.2
Other	0.5	0.5	0.5	0.6	0.5	0.4	0.5	0.5	0.6	0.5	0.4	0.4	0.6	0.8	0.6	0.6	0.8
Total	7.7	8.3	8.2	8.6	8.5	8.6	8.6	8.6	8.9	8.7	9.2	9.9	10.7	11.6	12.0	11.9	12.0



## Impaired loans (stage 3) broken down by country, sector and industry Q2 2020

NORDEA

		_					
							Outside
EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Nordics
Financial institutions	147	84	32	15	16	0	0
Agriculture	473	449	20	2	2	0	0
Crops, plantations and hunting	115	112	3	0	0	0	0
Animal husbandry	353	337	13	1	2	0	0
Fishing and aquaculture	5	0	3	1	0	0	0
Natural resources	744	23	19	318	76	0	309
Paper and forest products	39	23	16	1	0	0	0
Mining and supporting activities	8	0	3	4	0	0	0
Oil, gas and offshore	697	0	0	313	75	0	309
Consumer staples	35	9	23	1	3	0	0
Food processing and beverages	19	1	16	0	2	0	0
Household and personal products	7	4	2	1	0	0	0
Healthcare	10	5	4	0	1	0	0
Consumer discretionary and services	241	74	92	10	65	0	0
Consumer durables	68	37	6	1	24	0	0
Media and entertainment	35	2	20	0	12	0	0
Retail trade	110	29	49	7	26	0	0
Air transportation	3	1	0	0	2	0	0
Accomodation and leisure	25	4	17	2	1	0	0
Telecommunication services	1	0	0	0	0	0	0
Industrials	784	205	274	130	172	0	3
Materials	120	10	64	4	42	0	0
Capital goods	119	39	66	2	12	0	0
Commercial and professional services	256	68	28	57	102	0	0
Construction	124	32	65	19	9	0	0
Wholesale trade	95	45	27	14	6	0	3
Land transportation	58	4	19	34	1	0	0
IT services	12	7	5	0	0	0	0
Maritime	625	41	8	286	0	0	291
Ship building	11	0	6	4	0	0	0
Shipping	613	41	0	282	0	0	290
Maritime services	1	0	1	0	0	0	0
Utilities and public service	32	3	2	26	2	0	0
Utilities distribution	26	0	- 1	25	0	0	0
Power production	1	0	0	0	0	0	0
Public services	5	2	1	1	2	0	0
Real estate	462	244	157	59	2	0	0
Other industries	10	4	0	6	0	0	0
Total Corporate	3,554	1,134	626	853	338	0	602
Housing loans	1,111	516	422	123	50	0	0
Collateralised lending	440	188	186	62	4	0	0
Non-collateralised lending	358	50	179	72	57	0	0
Household	1,909	754	787	257	111	0	0
Public sector	0	0	0	0	0	0	0
Reversed repurchase agreements	0	0	0	0	0	0	0
Lending to the public by country Total	5,463	1,888	1,413	1,110	449	0	602
of which fair value	1,042	1,034	0	8	0	0	0

AMORTISED COST AND FAIR VALUE BY COUNTRY

## Impaired loans (stage 3) broken down by country, sector and industry Q1 2020

NORDEA	AMORTISED COST AND FAIR VALUE BY COUNTRY									
EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics			
Financial institutions	124	93	16	2	13	0	0			
Agriculture	497	478	16	3	1	0	0			
Crops, plantations and hunting	123	120	3	0	0	0	0			
Animal husbandry	372	357	13	2	1	0	0			
Fishing and aquaculture	1	0	0	-	0	0	0			
Natural resources	805	24	20	328	75	0	357			
Paper and forest products	41	24	16	1	0	0	001			
Mining and supporting activities	7	0	3	3	0	0	0			
Oil, gas and offshore	757	0	0	325	75	0	357			
Consumer staples	37	9	22	1	6	0	0			
Food processing and beverages	24	1	18	0	5	0	0			
Household and personal products	6	3	2	0	0	0	0			
Healthcare	7	5	2	0	1	0	0			
Consumer discretionary and services	201	89	67	9	35	0	0			
Consumer durables	49	38	6	9	4	0	0			
Media and entertainment	49	30 2	28	0	4 11	0	0			
Retail trade	93	44	26 25	6	18	0	0			
Air transportation	3	1	0	0	2	0	0			
Accomodation and leisure	15	4 0	8	2 0	0 1	0	0			
Telecommunication services	1		0		-	0	0			
Industrials	794	162	283	113	153	0	83			
Materials	120	9	64	5	42	0	0			
Capital goods	115	23	76	2	14	0	0			
Commercial and professional services	266	40	22	42	81	0	80			
Construction	129	35	66	20	8	0	0			
Wholesale trade	95	43	29	14	6	0	3			
Land transportation	56	4	20	30	1	0	0			
IT services	14	8	5	0	0	0	0			
Maritime	668	51	56	321	0	0	239			
Ship building	55	0	55	0	0	0	1			
Shipping	611	51	0	321	0	0	239			
Maritime services	2	0	2	0	0	0	0			
Utilities and public service	31	2	2	24	2	0	0			
Utilities distribution	25	0	1	24	0	0	0			
Power production	1	0	0	0	1	0	0			
Public services	4	2	1	0	2	0	0			
Real estate	474	255	159	57	4	0	0			
Other industries	9	4	0	4	0	0	0			
	0	0	0	0	0	0	0			
Total Corporate	3,639	1,166	640	863	291	0	679			
Housing loans	1,187	528	471	125	64	0	0			
Collateralised lending	434	193	183	53	5	0	0			
Non-collateralised lending	338	49	171	64	54	0	0			
Household	1,960	770	825	242	123	0	0			
Public sector	0	0	0	0	0	0	0			
Reversed repurchase agreements	0	0	0	0	0	0	0			
Lending to the public by country Total	5,599	1,937	1,465	1,105	414	0	679			
of which fair value	1,083	1,075	0	8	0	0	0			

#### Net Ioan Iosses quarterly, Q4 2013 - Q2 2020

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Net	698	154	102	331	61	42	30	44	59
EURm	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16	Q2/16	Q1/16
Net	40	71	79	106	113	129	135	127	111
EURm	04/45	0245	0045	04/45	04/44	02/44	00/14	04/44	04/42
	Q4/15	Q3/15	Q2/15	Q1/15	Q4/14	Q3/14	Q2/14	Q1/14	Q4/13
Net	142	112	103	122	129	112	135	158	180

#### Impaired loans on balance and total allowances (9 quarters), amortised cost

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Impaired loans gross	4,421	4,516	4,610	4,677	4,493	4,555	4,581	4,748	5,126
Allowances for individually assessed impaired loans	1,907	1,746	1,686	1,702	1,526	1,600	1,599	1,631	1,801
Impaired loans net	2,514	2,770	2,923	2,975	2,967	2,955	2,982	3,116	3,326
Impairment rate (stage 3) gross, basis points	174	174	178	181	177	179	182	188	204
Allowances individually assessed / Impaired loans gross (%)	43	39	37	36	34	35	35	34	35
Allowances for collectively assessed loans / Impaired loans gross (%)	18	11	11	11	10	10	10	10	9
Total allowances / Impaired loans gross individually	61	50	47	47	44	45	45	44	44
assessed (%)									
Allowances for individually assessed loans	1,907	1,746	1,686	1,702	1,526	1,600	1,599	1,631	1,801
Allowances for collectively assessed loans	796	496	498	496	448	455	441	478	447
Total allowances and provisions	2,703	2,242	2,184	2,198	1,974	2,055	2,040	2,109	2,248
Total allowances on balance sheet items	2,703	2,242	2,183	2,198	1,974	2,055	2,040	2,109	2,248
Interest-bearing securities	2	2	1	2	2	2	2	2	1
Provisions for off balance sheet items	248	133	144	158	130	129	121	152	131
Total allowances and provisions	2,953	2,376	2,328	2,357	2,106	2,187	2,163	2,263	2,380

#### Past due carrying amounts amortised cost and fair value to the public in Stage 1, 2 and 3, Q2 2020

EURm	Households customers	Corporate customers	Total lending to the public
6-30 days	508	421	929
31-60 days	166	96	262
61-90 days	82	118	200
>90 days	566	455	1,022
Total	1,322	1,091	2,412
Past due loans %	0.4%	0.3%	0.7%

#### Past due carrying amounts amortised cost and fair value to the public in Stage 1, 2 and 3, Q1 2020

EURm	Households customers	Corporate customers	Total lending to the public
6-30 days	689	294	983
31-60 days	244	121	365
61-90 days	139	102	242
>90 days	735	360	1,095
Total	1,807	877	2,684
Past due loans %	0.7%	0.3%	1.1%

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#### Loans and impairment

		Total	
	30 Jun 2020	31 Dec 2019	30 Jun 2019
EURm			
Loans measured at fair value	90,934	83,624	98,312
Loans measured at amortised cost, not impaired (stage 1 and 2)	249,395	254,412	248,871
Impaired loans (stage 3)	4,421	4,610	4,493
- of which servicing	1,892	2,312	2,036
- of which non-servicing	2,529	2,298	2,456
Loans before allowances	344,750	342,646	351,676
-of which central banks and credit institution	14,333	17,737	25,937
Allowances for individually assessed impaired loans (stage 3)	-1,907	-1,686	-1,526
-of which servicing	-760	-783	-653
-of which non-servicing	-1,147	-903	-873
Allowances for collectively assessed impaired loans (stage 1 and 2)	-796	-497	-448
Allowances	-2,703	-2,183	-1,974
-of which central banks and credit institution	-18	-14	-18
Loans, carrying amount	342,047	340,463	349,702

On-balance allowances amounting to EUR 110m is accounted for after a management judgement related to COVID-19. EUR 15m in Stage 1, EUR 25m in Stage 2 and EUR 70m in Stage 3. Further EUR 10m is accounted for on off-balance exposures with EUR 5m in Stage 1 and EUR 5m in Stage 2. More information can be found on page 12.

#### Exposures measured at amortised cost and fair value through OCI, before allowances

Exposures incusared at anothese bost and fail value infough ool, before anowances						
	30	30 Jun 2020				
	Stage 1	Stage 2	Stage 3	Total		
EURm						
Loans to central banks, credit institutions and the public	236,883	12,512	4,421	253,816		
Interest-bearing securities	37,782	-	-	37,782		
Total	274,665	12,512	4,421	291,598		
	30	Jun 2019				
	Stage 1	Stage 2	Stage 3	Total		
EURm						
Loans to central banks, credit institutions and the public	234,640	14,231	4,493	253,364		
Interest-bearing securities	29,898	-	-	29,898		
Total	264,538	14,231	4,493	283,262		

	30	30 Jun 2020					
	Stage 1	Stage 2	Stage 3	Total			
EURm							
Loans to central banks, credit institutions and the public	-328	-468	-1,907	-2,703			
Interest-bearing securities	-2	-	-	-2			
Provisions for off balance sheet items	-85	-131	-32	-248			
Fotal allowances and provisions	-415	-599	-1,939	-2,953			
	30	) Jun 2019					
	Stage 1	Stage 2	Stage 3	Total			
EURm							
Loans to central banks, credit institutions and the public	-137	-311	-1,526	-1,974			
Interest-bearing securities	-2	-	-	-2			
Provisions for off balance sheet items	-19	-44	-67	-130			
Total allowances and provisions	-158	-355	-1,593	-2,106			

#### Movements of allowance accounts for loans measured at amortised cost

	Stage 1	Stage 2	Stage 3	Total
EURm				
Balance as at 1 Jan 2020	-153	-344	-1,686	-2,183
Changes due to origination and acquisition	-43	-4	-4	-51
Transfer from stage 1 to stage 2	7	-117	-	-110
Transfer from stage 1 to stage 3	1	-	-86	-85
Transfer from stage 2 to stage 1	-16	40	-	24
Transfer from stage 2 to stage 3	-	15	-44	-29
Transfer from stage 3 to stage 1	-5	-	20	15
Transfer from stage 3 to stage 2	-	-21	13	-8
Changes due to change in credit risk (net)	-132	-60	-304	-409
Changes due to repayments and disposals	9	15	20	44
Write-off through decrease in allowance account	-	-	124	37
Translation differences	4	8	40	52
Balance as at 30 Jun 2020	-328	-468	-1,907	-2,703

The COVID-19 management judgement at EUR 110m is booked out to the full portfolio measured at amortised cost. In the above table most lines are affected by the management judgement.

	Stage 1	Stage 2	Stage 3	Total
EURm				
Balance as at 1 Jan 2019	-146	-295	-1,599	-2,040
Changes due to origination and acquisition	-14	-3	-3	-20
Transfer from stage 1 to stage 2	6	-73	-	-67
Transfer from stage 1 to stage 3	1	-	-19	-18
Transfer from stage 2 to stage 1	-11	41	-	30
Transfer from stage 2 to stage 3	-	9	-63	-54
Transfer from stage 3 to stage 1	-2	-	17	15
Transfer from stage 3 to stage 2	-	-11	17	6
Changes due to change in credit risk (net)	14	8	-51	-29
Changes due to repayments and disposals	20	18	36	74
Write-off through decrease in allowance account	-	-	169	169
Other changes	-5	-5	-28	-38
Translation differences	0	0	-2	-2
Balance as at 30 Jun 2019	-137	-311	-1,526	-1,974

Key ratios <sup>1</sup>	30 Jun	31 Dec	30 Jun
	2020	2019	2019
Impairment rate (stage 3), gross, basis points	174	178	177
Impairment rate (stage 3), net, basis points	99	113	117
Total allowance rate (stage 1, 2 and 3), basis points	106	84	78
Allowances in relation to impaired loans (stage 3), %	43	37	34
Allowances in relation to loans in stage 1 and 2, basis points	32	20	18

For definitions, see Glossary.

#### Forbearance

Forbearance is eased terms or restructuring due to the borrower experiencing or about to experience financial difficulties. The intention with granting forbearance for a limited time period is to ensure full repayment of the outstanding debt. Examples of eased terms are changes in amortisation profile, repayment schedule, customer margin as well as ease of financial covenants. Forbearance is undertaken on a selective and individual basis, according to internal instructions, and followed by impairment testing. Forborne exposures can be performing or nonperforming. Loan loss provisions are recognised if necessary. Customers with forbearance measures are transferred to stage 2, unless already identified as credit impaired (stage 3).

On 13 March 2020 Nordea announced that it would offer COVID-19 payment holidays to those personal and business customers in all Nordic countries who are in need of help due to the COVID-19 situation. The COVID-19 payments holidays were generally granted to customers experiencing only short-term liquidity issues due solely to COVID-19 and not valid for consumer financing facilities.

Nordea currently does not register COVID-19 payment holidays as forbearance, and consequentially does not automatically transfer the exposures to stage 2, since customers would not have asked for payment holidays had it not been for COVID-19. As stated under "Forward looking information" above, Nordea has assessed the risk of stage transfers at the time when the government support measures are discontinued and included the impact therefrom in the cyclical reserve to the extent not already covered by the IFRS 9 models.

The carrying amount of loans where Nordea had granted COVID-19 payment holidays at the end of Q2 2020 amounted to EUR 16bn, of which 93% are classified as stage 1 and 7% classified as stage 2.

#### Sensitivities

The provisions are sensitive to rating migration even if triggers are not reached. The table below shows the impact on provisions from a one notch downgrade on all exposures in the bank. It includes both the impact of the higher risk for all exposures as well as the impact of transferring exposures from stage 1 to stage 2 that reach the trigger. It also includes the impact from the exposures with one rating grade above default becoming default, which is estimated at EUR 155m (EUR 141m at year-end 2019). This figure is based on calculations with the statistical model rather than individual estimates that would be the case in reality for material defaulted loans.

	30 Jun 2020	30 Jun 2020					
	Recognised provisions	Provisions if one notch downgrade	Recognised provisions	Provisions if one notch downgrade			
EURm							
Personal Banking	556	717	412	566			
Business Banking	1,328	1,501	1,038	1,184			
Large Corporates & Institutions	1,060	1,153	868	945			
Other	9	21	10	20			
Group	2,953	3,392	2,328	2,715			

#### Forward looking information

Forward looking information is used both for assessing significant increases in credit risk and in the calculation of expected credit losses. Nordea uses three macroeconomic scenarios, a base scenario, a favourable scenario and an adverse scenario. For Q2 2020 the scenarios have been weighted into the final expected credit losses (ECL) using base 60%, adverse 20% and favourable 20%. The same weights were applied during 2019.  $\square$ 

The macro scenarios are provided by Group Risk and Compliance (GRC) in Nordea, based on the Oxford Economics model. The forecast is a combination of modelling and expert judgement, subject to thorough checks and quality control processes. The model has been built to give a good description of the historic relationships between economic variables and to capture the key linkages between those variables. The forecast period in the model is ten years and for periods beyond, a long-term average is used in the ECL calculations.

The macro scenarios reflect Nordea's view of how the COVID-19 virus and lockdowns potentially can impact the economic outlook. The scenarios also reflect the macroeconomic effects of the government and central bank support measures. When developing the scenarios Nordea has taken into account projections from Nordic governments and central banks, Nordea Research and the ECB's macroeconomic forecasts for the Euro area. Labour market support schemes have played a significant role in supporting the Nordic economies during the lockdown phase. With utilisation rates ranging between 7%-10% of the labour force in Denmark, Sweden and Norway, the support to household incomes and cost relief to companies from the labour market schemes has been substantial. Looking forward, it is expected that the phasing out of the labour market support schemes and other support measures in the second half of 2020 will start weighing on consumer confidence and could potentially lead to more business insolvencies and unemployment. This effect is expected to be most pronounced in the service industries and transportation, where Nordea data indicate that spending has not yet returned to normal. The rise in open unemployment associated with the end of the labour market schemes is likely to weigh on housing markets.

The adjustments to model based provisions amount to EUR 672m, including management judgements amounting to EUR 650m and late corrections of EUR 22m. This management judgement covers projected loan losses not yet covered by the IFRS 9 model (cyclical reserve at EUR 430m) and identified issues in the IFRS 9 model to be later covered in model updates (structural reserve at EUR 220m). The cyclical reserve is supported by additional portfolio modelling, and triggered by the substantial uncertainty in the macroeconomic development as well as the need to account for future rating downgrades potentially underestimated by the IFRS 9 model through the updated macroeconomic scenarios.

One important source of information in the estimation of the cyclical reserve is the internal stress testing models, adjusted with the impact from government support schemes. For the retail portfolio the most important public sector actions are the various forms of labour market support schemes, which are significantly decreasing the expected defaults and losses amongst households. Due to the extent of these schemes Nordea decreased the modelled development of new defaults originally predicted by the internal stress testing models, leading to lower predicted loan losses. These models are based on historical observations and correlations, thus they are not capable of replicating the impact of the current government supporting schemes. With regards to the expected rating migration in the corporate portfolio, Nordea took into consideration the positive impact of the various government guarantee and support schemes, addressing primarily the liquidity shock caused by the lock-downs and quarantines.

Furthermore Nordea conducted a wide-scale bottom-up review of large counterparties in particularly sensitive industries (e.g. Retail trade, Accommodation and leisure and Air transportation) and incorporated the main findings into the scenario projections. Without the public sector measures the modelled rating deterioration would have been more severe, and the predicted losses would have been higher.

The model based scenario simulations were compared to the initial bottom-up loan loss forecast process, thus helped Nordea to ensure the conservativeness of the loan loss projections. The cyclical reserve decided on by management in Q2 2020 aims to adjust the outcome in the IFRS 9 models into the range of expected losses rather than the top range of the projections, and covers a substantial realisation of projected losses in the second half of the year.

More information on the estimation of the cyclical and structural reserve (adjustment to the IFRS 9 model based provisions) can be found under "Net Ioan losses in Q2 2020".

#### Scenarios and provisions

30 Jun 2020				Un	-weighted		Model based	Adjustment model based	Individual	Total
					ECL Pro		provisions	provisions <sup>1</sup>	provisions	provisions
Denmark		2020	2021	2022	EURm wei		EURm	EURm	EURm	EURm
	GDP growth, %	-3.1	5.1	2.3	255	20%				
Favourable scenario	Unemployment, %	5.1	4.3	4.0						
	consumption, %	-3.5	5.0	2.9						
	Change in house prices, %	-2.0	1.5	2.5	070	2001/		10.1	100	001
	GDP growth, %	-5.0	3.8	3.3	273	60%	277	184	420	881
Base scenario	Unemployment, %	5.9	5.6	4.9						
	consumption, %	-4.1	3.2	1.3						
	Change in house prices, %	-5.3	2.7	2.6						
	GDP growth, %	-8.0	1.0	4.7	313	20%				
Adverse scenario	Unemployment, %	7.0	8.2	6.8						
	consumption, %	-5.9	1.5	3.8						
	Change in house prices, %	-6.3	-2.5	-0.3						
Finland										
	GDP growth, %	-4.4	4.0	2.4	219	20%				
Favourable scenario	Unemployment, %	8.1	7.2	6.9						
	consumption, %	-4.0	3.6	2.4						
	Change in house prices, %	-2.0	1.7	1.8						
	GDP growth, %	-7.0	3.8	4.5	242	60%	247	171	265	683
Base scenario	Unemployment, %	8.6	8.0	7.2						
	consumption, %	-5.5	3.6	2.1						
	Change in house prices, %	-4.7	2.3	2.3						
	GDP growth, %	-10.0	2.0	4.0	291	20%				
Adverse scenario	Unemployment, %	9.7	10.0	9.2						
	consumption, %	-7.7	3.5	2.1						
	Change in house prices, %	-5.6	-3.4	-1.4						
Norway										
lioinay	GDP growth, %	-5.2	4.9	3.5	89	20%				
Favourable scenario	Unemployment, %	6.8	5.2	4.4						
	consumption, %	-9.1	3.2	2.4						
	Change in house prices, %	-3.0	2.0	2.9						
	GDP growth, %	-5.8	4.0	4.1	96	60%	96	201	369	666
Base scenario	Unemployment, %	7.2	6.1	5.1	00	0070		201	000	000
Dase scenario	consumption, %	-9.2	2.6	1.5						
	Change in house prices, %	-7.3	3.6	3.6						
	GDP growth, %	-6.7	2.2	3.1	106	20%				
Adverse scenario	Unemployment, %	-0.7	7.7	6.7	100	2070				
Adverse scenario	consumption, %	-10.0	1.9	-0.4						
	Change in house prices, %	-8.2	-7.7	-0.4						
Sweden	GDP growth, %	-4.0	4.5	2.4	115	20%				
Favourable scenario	Unemployment, %	7.9	8.5	7.7		_• .•				
	consumption, %	-4.9	5.1	2.0						
	Change in house prices, %	-4.9	2.1	3.0						
	GDP growth, %	-7.0	4.0	5.5	131	60%	133	116	189	438
Base scenario	Unemployment, %	9.4	10.1	8.1					100	.00
	consumption, %	-7.9	3.7	3.3						
	Change in house prices, %	-7.6	3.9	3.8						
	GDP growth, %	-7.6	1.0	5.5	156	20%				
	GDF GIOWIII, 70				100	20 /0				
Adverse econoria	Linompionment 0/	10 0	100	111						
Adverse scenario	Unemployment, %	10.9	12.9	11.1						
Adverse scenario	Unemployment, % consumption, % Change in house prices, %	10.9 -10.8 -8.6	12.9 1.7 -8.6	11.1 3.5 -4.0						

Non-Nordic	17	-	268	285
Total	770	672	1,511	2,953
' Includes management judgements of EUR 650m and late corrections to the model of EUR 22m				

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#### Scenarios and provisions

31 Dec 2019						Probability	Model based provisions	provisions	Individual provisions	Total provisions
Denmark		2020	2021	2022	EURm	weight	EURm	EURm	EURm	EURm
	GDP growth, %	2.1	2.1	2.1	237	20%				
Favourable scenario	Unemployment, %	3.5	3.2	3.0						
	consumption, %	1.7	1.5	1.8						
	Change in house prices, %	2.3	3.8	3.4						
	GDP growth, %	1.4	1.7	2.0	239	60%	240	123	454	817
Base scenario	Unemployment, %	3.8	3.8	3.7						
	consumption, %	1.4	1.6	1.9						
	Change in house prices, %	2.0	2.6	3.0						
	GDP growth, %	0.9	0.9	1.4	245	20%				
Adverse scenario	Unemployment, %	3.9	4.1	4.3						
	consumption, %	1.1	1.3	1.4						
	Change in house prices, %	1.8	2.1	1.8						
Finland										
	GDP growth, %	1.5	1.7	1.3	182	20%				
Favourable scenario	Unemployment, %	6.4	6.3	6.4						
	consumption, %	1.9	1.2	1.0						
	Change in house prices, %	1.1	1.3	1.5						
	GDP growth, %	1.1	1.1	0.9	185	60%	185	26	262	473
Base scenario	Unemployment, %	6.6	6.7	6.8						
	consumption, %	1.4	1.0	1.0						
	Change in house prices, %	0.9	1.1	1.1						
	GDP growth, %	0.8	0.5	0.4	187	20%				
Adverse scenario	Unemployment, %	6.6	6.7	7.0						
	consumption, %	1.1	0.9	1.1						
	Change in house prices, %	1.0	0.8	0.3						
Norway										
	GDP growth, %	2.2	2.3	2.0	94	20%				
Favourable scenario	Unemployment, %	3.3	3.0	2.7						
	consumption, %	2.6	1.8	1.8						
	Change in house prices, %	3.6	4.3	4.0						
	GDP growth, %	2.0	1.8	1.7	97	60%	98	86	322	506
Base scenario	Unemployment, %	3.4	3.4	3.3						
	consumption, %	2.3	2.0	1.8						
	Change in house prices, %	3.5	3.8	3.8						
	GDP growth, %	1.3	1.0	1.3	104	20%				
Adverse scenario	Unemployment, %	3.7	4.1	4.7						
	consumption, %	1.5	1.6	2.0						
	Change in house prices, %	2.3	0.0	1.7						
Sweden										
	GDP growth, %	1.7	2.7	2.6	96	20%				
Favourable scenario	Unemployment, %	6.7	6.3	5.7						
	consumption, %	1.8	2.6	2.1						
	Change in house prices, %	1.1	2.6	3.3						
	GDP growth, %	1.4	1.9	2.3	97	60%	97	12	171	280
Base scenario	Unemployment, %	6.9	6.7	6.3						
	consumption, %	1.4	2.0	2.2						
	Change in house prices, %	1.1	2.4	2.9						
	GDP growth, %	1.1	1.3	1.7	98	20%				
Adverse scenario	Unemployment, %	6.9	7.0	7.1	00	2070				
	consumption, %	1.0	1.6	2.9						
	Change in house prices, %	1.0	1.8	2.9						
Non-Nordic		1.0	1.0	2.3			15	2	235	252
INON-INOTAIC										

#### Loans to the public measured at amortised cost, broken down by sector and industry

30 Jun 2020

	(	Allowances				Loans	Net loan			
EURm	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	carrying	losses <sup>1</sup>
Financial institutions	10,781	493	136	11,410	27	25	70	122	11,288	-76
Agriculture	2,324	251	216	2,790	11	17	109	137	2,654	2
Crops, plantations and hunting	737	133	48	918	4	8	24	36	882	2
Animal husbandry	449	87	163	699	5	8	83	96	603	3
Fishing and aquaculture	1,138	31	4	1,173	2	1	2	4	1,169	-3
Natural resources	3,067	126	738	3,932	5	3	391	400	3,532	-145
Paper and forest products	1.584	75	33	1.692	4	3	16	23	1.670	-5
Mining and supporting activities	263	17	8	288	0	1	3	4	284	-1
Oil, gas and offshore	1,220	35	697	1,952	1	Ó	372	373	1,578	-138
Consumer staples	2,456	406	30	2.891	6	14	13	33	2,858	-22
Food processing and beverages	932	96	19	1,047	2	5	8	15	1,032	-10
Household and personal products	199	49	4	253	1	2	3	5	247	-2
Healthcare	1,324	261	7	1,592	3	7	3	13	1,579	-10
Consumer discretionary and services	6,323	789	229	7,340	16	, 50	130	196	7.144	-74
Consumer durables	1,308	168	68	1,544	3	10	39	52	1,493	-23
Media and entertainment	1.153	57	34	1,244	2	3	18	24	1,220	-20
Retail trade	2,410	224	101	2,735	8	25	54	86	2,648	-27
Air transportation	2,410	224	3	2,733	0	20	2	3	2,048	-27
Accommodation and leisure	594	111	23	728	2	5	16	23	208 705	
	594 612	206	23 1	720 818	2 1	5 7	10	23 9	810	-16 1
Telecommunication services						1	•			•
Industrials	27,294	2,610	743	30,647	72	116	350	538	30,109	-140
Materials	1,631	333	113	2,077	4	9	74	87	1,990	-8
Capital goods	3,304	316	116	3,736	6	15	55	77	3,659	-21
Commercial and professional services	9,562	667	242	10,471	26	29	72	128	10,343	-29
Construction	4,898	430	111	5,439	18	20	78	115	5,324	-38
Wholesale trade	4,790	558	95	5,444	10	29	44	83	5,361	-31
Land transportation	1,954	218	57	2,229	4	7	23	34	2,195	-11
IT services	1,154	88	9	1,251	3	6	5	14	1,238	-1
Maritime	6,717	184	625	7,525	17	5	272	294	7,232	-44
Ship building	217	3	11	230	0	0	10	11	220	-1
Shipping	6,267	179	613	7,059	16	4	261	282	6,777	-43
Maritime services	233	2	1	236	0	0	0	1	235	0
Utilities and public service	4,933	97	31	5,061	9	4	16	29	5,032	-5
Utilities distribution	2,275	40	26	2,341	5	1	12	18	2,324	-6
Power production	1,911	35	1	1,947	2	2	1	4	1,942	-3
Public services	746	22	4	773	2	1	4	7	766	3
Real estate	35,680	1,082	269	37,031	33	26	103	163	36,869	-67
Other industries and reimbursement rights	706	40	10	755	2	1	0	3	752	26
Total Corporate	100,280	6,076	3,028	109,384	200	260	1,455	1,915	107,469	-545
Housing loans	104,187	4,101	595	108,883	22	27	55	104	108,785	-75
Collateralised lending	16,348	1,177	440	17,966	60	63	206	329	17,630	-82
Non-collateralised lending	5,480	1,041	358	6,879	40	114	182	336	6,543	-150
Household	126,015	6,319	1,393	133,727	122	204	443	769	132,959	-307
Public sector	3,000	102	0	3,103	0	1	0	1	3,101	0
Lending to the public	229,295	12,498	4,421	246,214	322	465	1,898	2,685	243,529	-852

<sup>1</sup> The table shows net loan losses related to on- and off-balance sheet exposures YTD June 2020.

#### Loans to the public measured at amortised cost, broken down by sector and industry

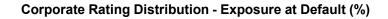
31 Dec 2019

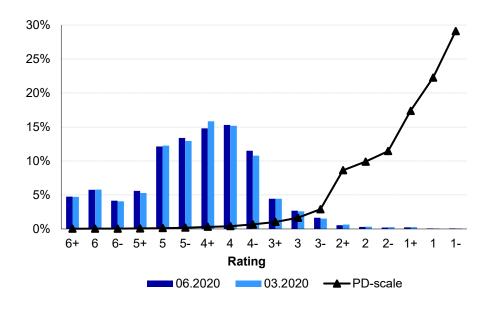
31 Dec 2019	Gross	Gross Allowances						Loans	Net loan	
EURm	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total		losses <sup>1</sup>
Financial institutions	12,668	302	127	13,097	9	20	58	87	13,010	-27
Agriculture	2,562	178	285	3,024	4	20	138	161	2,863	-40
Crops, plantations and hunting	862	85	54	1,001	2	10	30	41	960	-16
Animal husbandry	499	69	193	760	2	10	108	119	642	-23
Fishing and aquaculture	1,201	24	37	1,263	0	1	0	1	1,261	0
Natural resources	3,349	124	791	4,264	2	3	317	323	3,942	-126
Paper and forest products	1,428	96	35	1,559	1	3	16	20	1,539	-3
Mining and supporting activities	447	11	10	468	0	0	3	4	464	6
Oil, gas and offshore	1,474	17	747	2,238	1	0	298	299	1,939	-129
Consumer staples	2,916	144	33	3,094	2	5	13	20	3,073	3
Food processing and beverages	1,068	60	25	1,153	1	2	9	11	1,142	7
Household and personal products	206	29	4	239	0	1	2	4	235	-1
Healthcare	1,642	55	4	1,701	1	2	2	5	1,696	-3
Consumer discretionary and services	6,878	526	189	7,593	7	29	104	140	7,453	-37
Consumer durables	1,276	135	47	1,458	1	6	22	29	1,429	-13
Media and entertainment	1,074	46	37	1,158	1	2	19	22	1,136	-8
Retail trade	2,677	221	88	2,985	4	17	49	69	2,917	-6
Air transportation	179	2	3	184	0	0	2	2	181	0
Accommodation and leisure	742	66	13	821	1	2	5	8	813	-3
Telecommunication services	930	56	1	987	1	1	7	9	978	-6
Industrials	26,967	1,815	787	29,568	24	70	370	463	29,105	-67
Materials	1,704	78	117	1,899	4	5	71	80	1,819	7
Capital goods	2,896	251	110	3,256	1	9	73	84	3,173	-6
Commercial and professional services	9,646	355	273	10,274	8	15	86	109	10,164	-35
Construction	5,294	399	119	5,812	5	12	74	91	5,721	-13
Wholesale trade	4,261	429	94	4,784	4	20	36	59	4,725	-4
Land transportation	2,028	210	57	2,295	1	4	22	27	2,268	-8
IT services	1,139	93	17	1,249	1	5	7	13	1,236	-8
Maritime	7,000	175	706	7,881	24	22	230	276	7,605	-62
Ship building	75	5	19	100	0	0	19	19	81	3
Shipping	6,702	167	686	7,555	24	22	211	257	7,299	-65
Maritime services	222	2	0	225	0	0	0	0	225	0
Utilities and public service	4,701	60	34	4,795	2	1	16	19	4,775	-7
Utilities distribution	1,909	26	30	1,964	0	0	13	14	1,950	-4
Power production	1,923	15	1	1,938	1	0	1	2	1,936	1
Public services	869	20	4	892	1	1	2	4	889	-4
Real estate	34,457	932	224	35,614	15	14	81	110	35,504	-7
Other industries and reimbursement rights	291	23	7	322	7	7	0	14	308	-8
Total Corporate	101,789	4,280	3,183	109,251	95	191	1,327	1,612	107,639	-377
Housing loans	103,768	4,047	630	108,446	10	13	29	52	108,393	29
Collateralised lending	16,569	1,221	444	18,233	26	48	186	260	17,973	-48
Non-collateralised lending	5,952	1,095	354	7,401	19	89	134	242	7,159	-138
Household	126,289	6,363	1,427	134,079	55	149	350	554	133,525	-157
Public sector	4,038	27	0	4,065	0	2	0	2	4,062	-1
Lending to the public	232,115	10,670	4,610	247,395	150	342	1,677	2,169	245,226	-536

<sup>1</sup> The table shows net loan losses related to on- and off-balance sheet exposures full year 2019.

#### **Credit quality**

Corporate rating distribution Q2/20

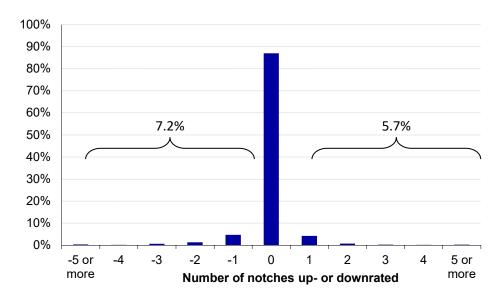




Corporate rating migration

Q2/20

Corporate Re-Rated Exposure at Default (%)



#### Trading book

EURm	Q220	Q120	Q419	Q319	Q219
Total risk, VaR	29	60	21	15	14
Interest rate risk, VaR	27	53	18	11	13
Equity risk, VaR	5	24	6	9	3
Foreign exchange risk, VaR	3	3	2	2	3
Credit spread risk, VaR	9	27	4	5	3
Inflation risk	2	3	2	2	2
Diversification effect	38%	46%	34%	50%	40%

#### Banking book

EURm	Q220	Q120	Q419	Q319	Q219
Total risk, VaR	90	82	34	37	38
Interest rate risk, VaR	87	84	34	37	40
Equity risk, VaR	8	5	6	5	6
Foreign exchange risk, VaR	13	5	5	3	1
Credit spread risk, VaR	3	2	1	0	1
Diversification effect	19%	15%	26%	17%	18%

#### Loan-to-value distribution

Cover pools, covered bonds

#### Nordea Mortgage Bank cover pool (Finland)

16.9 2.4 1.8 1.2 5.3 <b>27.6</b> (Norwa) Q2/20	61% 9% 7% 4% 19% <b>100%</b>	16.9 2.4 1.8 1.2 4.9 <b>27.1</b> Q1/20	62% 9% 7% 4% 18% <b>100%</b>	16.7 2.3 1.7 1.1 4.7 <b>26.7</b>	63% 9% 7% 4% 18% <b>100%</b>	16.7 2.3 1.7 1.1 4.4 <b>26.3</b>	63% 9% 7% 4% 17% <b>100%</b>	16.6 2.3 1.7 1.1 4.2 <b>26.0</b>	649 99 79 49 169 <b>1009</b>
1.8 1.2 5.3 27.6 (Norway Q2/20	7% 4% 19% <b>100%</b>	2.4 1.8 1.2 4.9 <b>27.1</b>	9% 7% 4% 18%	2.3 1.7 1.1 4.7	9% 7% 4% 18%	1.7 1.1 4.4	7% 4% 17%	1.7 1.1 4.2	7% 4% 16%
1.8 1.2 5.3 27.6 (Norway Q2/20	7% 4% 19% <b>100%</b>	1.8 1.2 4.9 <b>27.1</b>	7% 4% 18%	1.7 1.1 4.7	7% 4% 18%	1.7 1.1 4.4	7% 4% 17%	1.7 1.1 4.2	7% 4% 16%
1.2 5.3 27.6 (Norwa) Q2/20	4% 19% <b>100%</b>	1.2 4.9 <b>27.1</b>	4% 18%	1.1 4.7	4% 18%	1.1 4.4	4% 17%	1.1 4.2	4% 16%
5.3 27.6 (Norway Q2/20	19% 100%	4.9 27.1	18%	4.7	18%	4.4	17%	4.2	16%
27.6 (Norway Q2/20	100% y)	27.1							
(Norway Q2/20	y)				10070				
	%	Q1/20							
1 1			%	Q4/19	%	Q3/19	%	Q2/19	%
4.1	26%	3.7	26%	4.5	27%	4.2	25%	4.3	269
2.7	17%	2.4	17%	2.8	17%	2.7	17%	2.8	179
									229
									219
									139
									,
	100%		100%		100%		100%		1009
	10070		100,0	1010	100,0	1010	10070		100
n) Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%	Q2/19	%
									729
									119
									99
									69
									29
									09
									09
55.2	100%	51.6	100%	53.7	100%	51.5	100%	51.4	1009
Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%	Q2/19	%
0.1	47%	0.2	47%	0.2	46%	0.2	46%	0.2	44%
0.1	32%	0.1	31%	0.1	32%	0.1	32%	0.2	32%
0.1	14%	0.1	15%	0.1	15%	0.1	15%	0.1	16%
0.0	3%	0.0	3%	0.0	3%	0.0	3%	0.0	4%
0.0	2%	0.0	2%	0.0	2%	0.0	2%	0.0	2%
0.0	1%	0.0	1%	0.0	1%	0.0	1%	0.0	1%
0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	1%
0.0	1%	0.0	1%	0.0	1%	0.0	1%	0.0	0%
0.3	100%	0.4	100%	0.4	100%	0.4	100%	0.5	100
	3.5 3.2 2.1 0.0 0.0 <b>15.6</b> <b>39.6</b> 6.3 4.9 3.4 1.1 0.0 0.0 <b>55.2</b> <b>cr pool (I</b> <b>Q2/20</b> <b>0.1</b> 0.1 0.1 0.1 0.1 0.1 0.1 0.0 0.0 0.0 0.0	3.5       23%         3.2       21%         2.1       14%         0.0       0.0         15.6       100%         15.6       100%         115.6       100%         39.6       72%         6.3       11%         4.9       9%         3.4       6%         1.1       2%         0.0       2%         0.0       0%         55.2       100%         er pool (Denmark)       Q2/20         Q2/20       %         0.1       47%         0.1       32%         0.1       14%         0.0       3%         0.0       2%         0.1       14%         0.0       3%         0.0       1%         0.0       1%	3.5       23%       3.1         3.2       21%       3.0         2.1       14%       1.9         0.0       0.0       0.0         0.0       0.0       0.0         15.6       100%       14.1         n)       22/20       %       Q1/20         39.6       72%       37.0         6.3       11%       5.9         4.9       9%       4.5         3.4       6%       3.2         1.1       2%       1.0         0.0       2%       0.0         0.0       0%       0.1         2/20       %       Q1/20         0.1       47%       0.2         0.1       32%       0.1         0.1       32%       0.1         0.1       32%       0.1         0.1       14%       0.1         0.0       3%       0.0         0.1       14%       0.1         0.0       3%       0.0         0.1       14%       0.1         0.0       2%       0.0         0.0       1%       0.0         0.0       1%	3.5       23%       3.1       22%         3.2       21%       3.0       21%         2.1       14%       1.9       14%         0.0       0.0       0.0         0.0       0.0       0.0         15.6       100%       14.1       100%         15.6       100%       14.1       100%         39.6       72%       37.0       72%         6.3       11%       5.9       11%         4.9       9%       4.5       9%         3.4       6%       3.2       6%         1.1       2%       1.0       2%         0.0       2%       0.0       0%         55.2       100%       51.6       100%         er pool (Denmark)****       2       47%         0.1       47%       0.2       47%         0.1       32%       0.1       31%         0.1       14%       0.1       15%         0.0       3%       0.0       3%         0.1       14%       0.1       15%         0.0       3%       0.0       3%         0.1       14%       0.1       15	3.5       23%       3.1       22%       3.7         3.2       21%       3.0       21%       3.5         2.1       14%       1.9       14%       2.3         0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9         n)       22/20       %       Q1/20       %       Q4/19         39.6       72%       37.0       72%       38.5         6.3       11%       5.9       11%       6.1         4.9       9%       4.5       9%       4.7         3.4       6%       3.2       6%       3.3         1.1       2%       1.0       2%       1.0         0.0       2%       0.0       0%       0.0         0.0       2%       0.1       30%       0.0         0.1       47%       0.2       47%       0.2         0.1       32%       0.1       3	3.5       23%       3.1       22%       3.7       22%         3.2       21%       3.0       21%       3.5       21%         2.1       14%       1.9       14%       2.3       14%         0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%         n)       Q2/20       %       Q1/20       %       Q4/19       %         39.6       72%       37.0       72%       38.5       72%         6.3       11%       5.9       11%       6.1       11%         4.9       9%       4.5       9%       4.7       9%         3.4       6%       3.2       6%       3.3       6%         1.1       2%       1.0       2%       0.0       0%       0.0         0.0       2%       0.0       0%       0.0       0%       0.0       0%         0.1       12%       0.1       31%       0.1       32%       0.1       31%       0.1       32%         0.1       47%       0.2 <td>3.5       23%       3.1       22%       3.7       22%       3.7         3.2       21%       3.0       21%       3.5       21%       3.6         2.1       14%       1.9       14%       2.3       14%       2.4         0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%       16.6         n)       22/20       %       Q1/20       %       Q4/19       %       Q3/19         39.6       72%       37.0       72%       38.5       72%       36.9         6.3       11%       5.9       11%       6.1       11%       5.9         4.9       9%       4.5       9%       4.7       9%       4.5         3.4       6%       3.2       6%       3.3       6%       3.2         1.1       2%       1.0       2%       1.0       2%       1.0         0.0       0%       0.0       0%       0.0       0%       0.0         0.1       12%       0.1       3</td> <td>3.5       23%       3.1       22%       3.7       22%       3.7       22%         3.2       21%       3.0       21%       3.5       21%       3.6       22%         2.1       14%       1.9       14%       2.3       14%       2.4       14%         0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%       16.6       100%         15.6       100%       14.1       100%       16.9       100%       16.6       100%         39.6       72%       37.0       72%       38.5       72%       36.9       72%         6.3       11%       5.9       11%       6.1       11%       5.9       11%         4.9       9%       4.5       9%       3.3       6%       3.2       6%         1.1       2%       1.0       2%       1.0       2%       0.0       0%       0.0       0%         0.0       2%       0.0       0%       0.0       0%       0.0</td> <td>3.5       23%       3.1       22%       3.7       22%       3.7       22%       3.7         3.2       21%       3.0       21%       3.5       21%       3.6       22%       3.5         2.1       14%       1.9       14%       2.3       14%       2.4       14%       2.2         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%       16.6       100%       16.4         n)       2/20       %       Q1/20       %       Q4/19       %       Q3/19       %       Q2/19         39.6       72%       37.0       72%       38.5       72%       36.9       72%       36.8         6.3       11%       5.9       11%       6.1       11%       5.9       1.1       5.8</td>	3.5       23%       3.1       22%       3.7       22%       3.7         3.2       21%       3.0       21%       3.5       21%       3.6         2.1       14%       1.9       14%       2.3       14%       2.4         0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%       16.6         n)       22/20       %       Q1/20       %       Q4/19       %       Q3/19         39.6       72%       37.0       72%       38.5       72%       36.9         6.3       11%       5.9       11%       6.1       11%       5.9         4.9       9%       4.5       9%       4.7       9%       4.5         3.4       6%       3.2       6%       3.3       6%       3.2         1.1       2%       1.0       2%       1.0       2%       1.0         0.0       0%       0.0       0%       0.0       0%       0.0         0.1       12%       0.1       3	3.5       23%       3.1       22%       3.7       22%       3.7       22%         3.2       21%       3.0       21%       3.5       21%       3.6       22%         2.1       14%       1.9       14%       2.3       14%       2.4       14%         0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%       16.6       100%         15.6       100%       14.1       100%       16.9       100%       16.6       100%         39.6       72%       37.0       72%       38.5       72%       36.9       72%         6.3       11%       5.9       11%       6.1       11%       5.9       11%         4.9       9%       4.5       9%       3.3       6%       3.2       6%         1.1       2%       1.0       2%       1.0       2%       0.0       0%       0.0       0%         0.0       2%       0.0       0%       0.0       0%       0.0	3.5       23%       3.1       22%       3.7       22%       3.7       22%       3.7         3.2       21%       3.0       21%       3.5       21%       3.6       22%       3.5         2.1       14%       1.9       14%       2.3       14%       2.4       14%       2.2         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         0.0       0.0       0.0       0.0       0.0       0.0       0.0       0.0         15.6       100%       14.1       100%       16.9       100%       16.6       100%       16.4         n)       2/20       %       Q1/20       %       Q4/19       %       Q3/19       %       Q2/19         39.6       72%       37.0       72%       38.5       72%       36.9       72%       36.8         6.3       11%       5.9       11%       6.1       11%       5.9       1.1       5.8

\*LTV unindexed distribution in ranges where a single loan can exist in multiple buckets, with continuous distribution

\*\*Other eligible assets

\*\*\*LTV unindexed distribution where a loan is reported in the highest bucket

\*\*\*\*LTV current property value distribution where a single loan can exist in multiple buckets, with continuous distribution

#### **Own Funds including profit (Banking Group)\***

For own funds excluding profit, see table summary of items included in own funds including profit (Banking Group)

	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/1
Balance sheet equity	31,759	31,476	31,528	30,537	31,054	30,495	32,901	32,628	31,94
Valuation adjustment for non-CRR companies	-449	-340	-725	-628	-588	-581	-871	-792	-90
Other adjustments	-750	-750	-748	-750	-750	-750	-749	-750	-75
Sub-total	30,560	30,386	30,055	29,159	29,715	29,163	31,281	31,086	30,29
Actual/Proposed dividend, based on Nordea legal group profit**	-492	-322	-1,616	-1,212	-1,414	-707	-2,788	-2,091	-1,39
Part of interim or year-end profit not eligible									
Goodwill	-1,749	-1,691	-1,837	-1,829	-1,848	-1,854	-1,684	-1,871	-1,87
Other intangibles assets	-1,652	-1,595	-1,614	-1,537	-2,322	-2,313	-2,201	-2,127	-2,04
IRB provisions shortfall	0	-96	0	0	-90	-96	-76	-12	-
Pensions assets in excess of related liabilities	-71	-131	-130	-117	-137	-148	-116	-191	-16
Other deductions	-2,135	-2,226	-437	-358	-264	-220	-281	-313	-35
Common Equity Tier 1	24,461	24,325	24,421	24,107	23,641	23,826	24,134	24,482	24,46
Common Equity Tier 1 ratio	15.8%	16.0%	16.3%	15.4%	14.8%	14.6%	15.5%	20.3%	19.9
Hybrid capital loans	2,763	2,810	3,097	3,155	3,948	3,991	2,849	2,836	2,81
Deductions for investments in insurance companies (50%)									
Tier 1 capital	27,224	<b>27,135</b>	<b>27,518</b>	<b>27,261</b>	<b>27,590</b>	27,817	<b>26,984</b>	<b>27,318</b>	27,28
Tier 1 ratio	17.6%	17.8%	18.3%	17.4%	17.3%	17.1%	17.3%	22.6%	22.2
Tier 2 capital	4,240	4,383	4,559	4,789	4,906	4,801	4,960	5,268	4,8
- of which perpetual subordinated loans	0	0	0	0	0	0	0	173	1
Deductions for investments in insurance companies	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,0
Other deductions	564	232	159	154	117	135	84	145	
Total Own funds	31,028	30,749	31,236	31,205	31,613	31,753	31,028	31,731	31,1
Total Capital ratio	20.1%	20.2%	20.8%	20.0%	19.8%	19.5%	19.9%	26.3%	25.4
Total REA	154,600	152,108	150,215	156,349	159,729	163,007	155,886	120,827	122,56
Banking Group exclude non-CRR companies such as Nordea Life and Pensions									
Corresponding to a payout ratio of Legal Group profit:	70.0%	70.0%	104.8%	153.1%	125.8%	159.4%	90.50%	80.8%	73.2
nd corresponding to a payout ratio of Banking Group profit:	55.2%	46.1%	97.4%	122.7%	102.4%	94.6%	100.20%	86.7%	87.0
Capital ratios (Banking Group)									
Percentage	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	<b>Q2</b> /1
Common Equity Tier 1 capital ratio, including profit	15.8	16.0	16.3	15.4	14.8	14.6	15.5	20.3	19
Tier 1 ratio, including profit	17.6	17.8	18.3	17.4	17.3	17.1	17.3	22.6	22
Total Capital ratio, including profit	20.1	20.2	20.8	20.0	19.8	19.5	19.9	26.3	25
Common Equity Tier 1 capital ratio, excluding profit	15.8	15.8	16.2	15.5	14.8	14.6	15.5	20.0	19
Tier 1 ratio, excluding profit	17.6	17.6	18.3	17.6	17.3	17.0	17.3	22.3	22
Total Capital ratio, excluding profit	20.0	20.0	20.7	20.1	19.8	19.4	19.9	26.0	25
Leverage ratio	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/
Tier 1 capital, including profit, EURm	27,224	27,135	27,518	27,261	27,590	27,817	26,984	27,318	27,23
Leverage ratio exposure, including profit, EURm	553,867	553,188	522,094	544,962	552,748	567,746	528,163	554,553	548,94
Leverage ratio, including profit, percentage	4.9	4.9	5.3	5.0	5.0	4.9	5.1	4.9	5
	27,148	26,817	27,444	27,466	27,602	27,762	26,997	27,001	27,0
		,	,						
Tier 1 capital, excluding profit EURm Leverage ratio exposure, excluding profit, EURm	553,814	553,245	522,062	544,942	552,727	567,731	528,171	554,557	548,9

	Q2/20	Q1/20	Q4/19	Q3/19	Q2/1
Financial conglomerates Own funds, EURm	33,151	32,367	33,687	33,631	
The Own funds requirement of the financial conglomerate, EURm	23,559	24,560	29,163	29,843	
Capital adequacy of the financial conglomerate (Own funds surplus/deficit), EL	9,592	7,806	4,524	3,788	
Financial conglomerates capital adequacy ratio, %	140.7%	131.8%	115.5%	112.7%	
<sup>1</sup> The financial conglomerate consists of banking and insurance operations					

#### Risk Exposure Amount (Banking Group)

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Credit risk	117,764	117,242	117,367	124,469	127,145	128,172	120,969	99,042	100,604
IRB	104,380	104,365	103,694	110,823	112,239	111,858	107,635	86,886	88,453
- sovereign								2,071	2,012
- corporate	68,349	68,522	67,479	74,949	75,304	73,978	71,868	53,612	54,824
- advanced	57,026	57,014	57,103	62,301	63,163	62,063	60,626	44,353	44,851
- foundation	11,323	11,508	10,376	12,648	12,141	11,915	11,242	9,259	9,973
- institutions	5,420	6,293	6,135	5,507	6,364	6,129	5,953	6,137	6,297
- retail	26,933	25,468	26,248	26,203	26,268	26,004	25,979	21,851	21,747
- items representing securitisation positions	890	893	874	1,467	833	1,239	1,648	840	847
- other	2,788	3,189	2,958	2,697	3,470	4,508	2,187	2,375	2,726
Standardised	13,384	12,877	13,673	13,646	14,906	16,314	13,334	12,156	12,151
- sovereign	840	948	1,047	1,049	554	536	689	133	125
- retail	5,115	4,661	5,163	5,194	5,193	7,014	4,227	4,342	4,329
- other	7,429	7,268	7,463	7,403	9,160	8,764	8,418	7,681	7,698
Credit Value Adjustment Risk	934	674	795	844	728	1,099	931	728	793
Market risk	9,597	8,594	4,934	4,257	5,165	7,253	6,064	3,812	3,908
- trading book, Internal Approach	6,842	5,825	4,126	3,306	3,693	4,790	4,388	2,719	2,723
- trading book, Standardised Approach	653	865	808	951	1,049	1,044	1,070	1,093	1,185
- banking book, Standardised Approach	2,102	1,904			423	1,419	606		
Settlement Risk	1	0	4	2	0	1			
Operational risk	14,701	14,701	15,698	15,698	15,698	15,698	16,487	16,487	16,487
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR	452	735	750	711	663	673	657	607	624
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	11,151	10,162	10,667	10,367	10,330	10,112	10,626		
Additional risk exposure amount due to Article 3 CRR							152	152	15
Total	154,600	152,108	150,215	156,349	159,729	163,007	155,886	120,827	122,568

#### Risk-weight breakdown, % (Banking Group)

Asset class	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Institutions	16%	18%	18%	19%	17%	16%	14%	14%	14%
Finland	30%	30%	34%	35%	32%	29%	29%	20%	18%
Norway	9%	10%	9%	9%	9%	10%	9%	8%	7%
Denmark	11%	13%	12%	13%	11%	12%	10%	10%	10%
Sweden	17%	18%	21%	19%	18%	13%	11%	17%	18%
Corporate total	45%	47%	47%	51%	51%	51%	51%	38%	38%
Large Corporates & Institutions	47%	48%	48%	52%	53%	53%	53%	39%	40%
Finland	48%	49%	47%	51%	52%	51%	52%	37%	38%
Norway	63%	65%	64%	66%	67%	67%	68%	49%	50%
Denmark	38%	38%	37%	38%	40%	40%	40%	36%	36%
Sweden	42%	43%	43%	51%	51%	53%	53%	37%	38%

Business Banking	43%	45%	46%	51%	51%	50%	51%	36%	36%
Finland	49%	51%	50%	52%	52%	51%	52%	38%	37%
Norway	48%	50%	53%	67%	67%	67%	67%	37%	37%
Denmark	42%	44%	44%	45%	44%	44%	45%	39%	40%
Sweden	35%	37%	38%	43%	43%	43%	43%	31%	31%
Retail mortgages (excluding risk weight floors)	12%	12%	12%	12%	12%	12%	12%	8%	8%
Finland	13%	12%	12%	12%	12%	12%	13%	13%	12%
Norway	22%	22%	22%	22%	22%	22%	22%	9%	8%
Denmark	15%	15%	15%	15%	15%	15%	15%	12%	12%
Sweden	3%	3%	3%	3%	3%	3%	3%	3%	3%

#### Minimum capital requirement and REA (Banking Group)

	End Q2/20	)20	End Q4/20	019	End Q2/20	)19
EURm	Min. capital requirement	REA	Min. capital requirement	REA	Min. capital requirement	REA
Credit risk	9,421	117,764	9,389	117,367	10,172	127,145
- of which counterparty credit risk	557	6,961	496	6,199	653	8,160
IRB	8,350	104,380	8,295	103,694	8,979	112,239
- sovereign						
- corporate	5,468	68,349	5,398	67,479	6,024	75,304
- advanced	4,562	57,026	4,568	57,103	5,053	63,163
- foundation	906	11,323	830	10,376	971	12,141
- institutions	433	5,420	491	6,135	509	6,364
- retail	2,155	26,933	2,100	26,248	2,101	26,268
- items representing securitisation positions	71	890	70	874	67	833
- other	223	2,788	236	2,958	278	3,470
Standardised	1,071	13,384	1,094	13,673	1,193	14,906
- central governments or central banks	60	754	79	980	38	477
- regional governments or local authorities	7	86	5	67	6	78
- public sector entities		0		0		C
- multilateral development banks						
- international organisations						
- institutions	13	167	13	163	26	328
- corporate	125	1,561	131	1,629	127	1,584
- retail	288	3,600	296	3,704	299	3,735
- secured by mortgages on immovable property	121	1,515	117	1,459	117	1,457
- in default	9	111	9	117	8	94
- associated with particularly high risk	78	976	75	938	71	886
- covered bonds	3	32	3	38	3	42
- institutions and corporates with a short-term credit assessment						
- collective investments undertakings (CIU)	27	334	25	312	24	299
- equity	282	3,520	281	3,515	420	5,251
- other items	58	728	60	751	54	675
Credit Value Adjustment Risk	75	934	64	795	58	728
Market risk	768	9,597	395	4,934	413	5,165
- trading book, Internal Approach	548	6,842	330	4,126	295	3,693
- trading book, Standardised Approach	52	653	65	808	84	1,049
- banking book, Standardised Approach	168	2,102		0	34	423
Settlement Risk	0	1	0	4	0	C
Operational risk	1,176	14,701	1,256	15,698	1,256	15,698
Standardised	1,176	14,701	1,256	15,698	1,256	15,698
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR	36	452	60	750	53	663
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	892	11,151	853	10,667	826	10,330
Additional risk exposure amount due to Article 3 CRR						
Total	12,368	154,600	12,017	150,215	12,778	159,729

### Capital requirements for market risk (Banking Group)<sup>1</sup>

Q2 2020

	Trading b	ook	Banking b	book	Total	
EURm	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Total VaR (IA)	2,344	187			2,344	187
Interest rate risk	1,910	153			1,910	153
Equity risk	220	18			220	18
Credit spread risk	1,149	92			1,149	92
Foreign exchange risk	171	14			171	14
Inflation risk	143	11			143	11
Diversification effect	-1,250	-100			-1,250	-100
Total Stressed VaR (IA)	2,820	226			2,820	226
Interest rate risk	2,730	218			2,730	218
Equity risk	655	52			655	52
Credit spread risk	1,324	106			1,324	106
Foreign exchange risk	331	26			331	26
Inflation risk	230	18			230	18
Diversification effect	-2,450	-196			-2,450	-196
Incremental Risk Charge (IA)	607	49			607	49
Comprehensive Risk Charge (IA)	1,065	85			1,065	85
Equity Event Risk (IA) <sup>2</sup>	6	0			6	0
Standardised Approach	653	52	2,102	168	2,755	220
Interest rate risk	354	28			354	28
Equity risk	253	20			253	20
Commodity Risk	46	4			46	4
Foreign exchange risk	0	0	2,102	168	2,102	168
Total <sup>2</sup>	7,494	600	2,102	168	9,597	768

1) All figures excluding Settlement Risk

2) Equity Event Risk is an official IMA measure

## Summary of items included in own funds including result (Banking Group) These figures are according to part 8 of CRR

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Calculation of own funds									
Equity in the consolidated situation	28,064	28,080	28,398	28,198	28,378	28,471	28,523	28,706	28,728
Profit of the period	891	698	1,658	988	1,381	748	2,782	2,412	1,601
Proposed/actual dividend	-492	-322	-1,616	-1,212	-1,414	-707	-2,788	-2,091	-1,394
Common Equity Tier 1 capital before regulatory adjustments	28,463	28,456	28,441	27,974	28,345	28,512	28,517	29,027	28,935
Deferred tax assets	-240	-143	-136						-61
Intangible assets	-3,401	-3,286	-3,451	-3,366	-4,170	-4,167	-3,885	-3,997	-3,915
IRB provisions shortfall (-)		-96			-90	-96	-76	-12	-3
Pension assets in excess of related liabilities	-71	-131	-130	-117	-137	-148	-116	-191	-164
Other items, net <sup>1</sup>	-290	-475	-303	-384	-307	-275	-305	-346	-331
Total regulatory adjustments to Common Equity Tier 1 capital	-4,002	-4,131	-4,020	-3,867	-4,703	-4,686	-4,383	-4,545	-4,474
Common Equity Tier 1 capital (net after deduction)	24,461	24,325	24,421	24,107	23,641	23,826	24,134	24,482	24,462
Additional Tier 1 capital before regulatory adjustments	2,787	2,833	3,117	3,181	3,957	4,002	2,860	2,858	2,836
Total regulatory adjustments to Additional Tier 1 capital	-24	-23	-20	-27	-8	-12	-11	-22	-17
Additional Tier 1 capital	2,763	2,810	3,097	3,154	3,948	3,991	2,849	2,836	2,819
Tier 1 capital (net after deduction)	27,224	27,135	27,518	27,261	27,590	27,817	26,984	27,318	27,281
Tier 2 capital before regulatory adjustments	4,240	4,382	4,559	4,789	4,906	4,801	4,960	5,268	4,810
IRB provisions excess (+)	626	294	220	216	180	185	135	193	150
Deductions for investments in insurance companies	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000
Other items, net	-62	-62	-62	-61	-63	-49	-51	-48	-60
Total regulatory adjustments to Tier 2 capital	-436	-768	-841	-845	-883	-865	-916	-855	-910
Tier 2 capital	3,804	3,614	3,717	3,944	4,023	3,936	4,045	4,413	3,900
Own funds (net after deduction)	31,028	30,749	31,236	31,205	31,613	31,753	31,028	31,731	31,181
$^1$ C her items, net' based on profit inclusion	-343	-475	-303	-405	-328	-289	-305	-346	-331
Own Funds excluding profit									
EURm	Q2/20 <sup>1</sup>	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Common Equity Tier 1 capital	24,385	24,007	24,346	24,311	23,653	23,771	24,147	24,165	24,217
Tier 1 capital (net after deduction)	27,148	26,817	27,444	27,466	27,602	27,762	26,997	27,001	27,036
Total Own Funds	30,952	30,431	31,161	31,409	31,625	31,698	31,041	31,413	30,937

#### Own Funds reported to ECB<sup>1</sup>

	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Profit inclusion	Including Q1 profit, excluding Q2 profit (pending application)	Including profit	Including profit	Excluding profit	Excluding profit	Excluding profit	Including profit	Including profit	Including profit

<sup>1</sup>This table describes in text how profit has been included in the regulatory reporting of Own Funds to ECB for the relevant reporting periods

#### Minimum Capital Requirement & Capital Buffers (Banking Group)

			Capital Buffers						
Percentage	Min. capital requirement	Pillar 2 Requirement	ССоВ	ССуВ	O-SII	SRB	total <sup>1</sup>	Total	
Common Equity Tier 1 capital	4.5	1.0	2.5	0.2	2.0		4.7	10.2	
Tier 1 capital	6.0	1.3	2.5	0.2	2.0		4.7	12.0	
Own funds	8.0	1.8	2.5	0.2	2.0		4.7	14.5	
EURm									
Common Equity Tier 1 capital	6,957	1,522	3,865	316	3,092		7,273	15,752	
Tier 1 capital	9,276	2,029	3,865	316	3,092		7,273	18,578	
Own funds	12,368	2,706	3,865	316	3,092		7,273	22,347	

<sup>1</sup> Only the maximum of the SRB and SII is used in the calculation of the total capital buffers

#### Common Equity Tier 1 available to meet Capital Buffers

Percentage points of REA	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Common Equity Tier 1 capital, including profit	10.3	10.5	11.8	10.9	10.3	10.1	11.0	15.8	15.4
Common Equity Tier 1 capital, excluding profit	10.3	10.3	11.7	11.0	10.3	10.1	11.0	15.5	15.3

#### Additional information on exposures for which internal models are used (Banking Group)

	Un-balance exposure, EURm	Oπ-balance exposure, EURm	Exposure value (EAD), EURm¹	ot which EAD for off- balance, EURm	Exposure-weignted average risk weight
Corporate, foundation IRB:	9,585	4,377	18,961	362	59.7
of which					
- rating grades 6	994	236	3,862	9	21.9
- rating grades 5	2,708	958	6,269	83	46.0
- rating grades 4	3,413	1,585	6,260	205	76.2
- rating grades 3	1,590	1,128	1,895	47	98.0
- rating grades 2	267	164	286	13	157.2
- rating grades 1	90	43	99	3	177.5
- unrated	410	209	150	2	220.8
- defaulted	113	54	140		6.5
Corporate, advanced IRB:	106,672	61,043	133,012	29,272	42.9
of which					
- rating grades 6	16,015	7,089	19,166	3,546	12.8
- rating grades 5	28,302	25,610	41,153	12,725	33.8
- rating grades 4	46,671	23,173	56,299	10,756	50.9
- rating grades 3	10,052	3,834	11,135	1,894	63.2
- rating grades 2	1,495	399	1,412	159	92.3
- rating grades 1	532	156	511	78	117.1
- unrated	383	235	439	114	135.1
- defaulted	3,222	547	2,897		85.6
Institutions, foundation IRB:	28,190	4,205	34,535	2,092	15.7
of which					
- rating grades 6	12,409	526	14,140	185	8.3
- rating grades 5	15,319	1,398	18,362	764	14.7
- rating grades 4	294	1,966	1,807	1,098	66.3
- rating grades 3	47	149	77	26	109.7
- rating grades 2	1	165	21	19	232.2
- rating grades 1	6		6		243.3
- unrated	114	1	122		160.7
- defaulted					
Retail, of which secured by real estate:	142,079	10,942	150,361	8,282	11.7
of which					
- scoring grades A	98,231	8,946	105,183	6,952	7.9
- scoring grades B	27,074	1,190	27,862	788	10.9
- scoring grades C	10,661	565	11,037	377	17.7
- scoring grades D	3,473	192	3,595	122	31.9
- scoring grades E	761	23	783	21	59.8
- scoring grades F	732	18	749	17	92.2
- not scored	23	2	24	1	68.7
- defaulted	1,124	6	1,128	4	173.7

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

<sup>1</sup> Includes EAD for on-balance, off-balance, derivatives and securities financing

	On-balance exposure, EURm	Off-balance exposure, EURm	Exposure value (EAD), EURm¹	of which EAD for off- balance, EURm	Exposure-weighted average risk weight
Retail, of which other retail:	24,174	17,619	31,820	9,418	29.3
of which					
- scoring grades A	6,925	9,712	12,029	5,270	8.1
- scoring grades B	5,457	3,951	7,053	2,065	16.4
- scoring grades C	3,819	1,716	4,211	947	28.1
- scoring grades D	3,567	1,399	4,041	832	38.7
- scoring grades E	2,133	228	2,157	129	41.2
- scoring grades F	1,307	109	1,273	60	61.5
- not scored	202	366	253	46	71.8
- defaulted	764	138	803	69	320.7
Other non credit-obligation assets:	3,237		3,235		86.2

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

<sup>1</sup> Includes EAD for on-balance, off-balance, derivatives and securities financing

#### Contribution to REA by country (Banking Group)

EURm	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Credit risk	117,764	117,242	117,367	124,469	127,145	128,172	120,969	99,042	100,604
Sweden	23,250	22,540	22,043	24,439	24,620	24,620	23,240	25,841	26,389
Nordea Hypotek AB	3,561	3,251	3,379	3,717	3,761	3,862	3,879	2,913	2,814
Finland	32,797	32,566	30,598	32,856	34,841	32,013	30,121	19,084	19,216
Nordea Mortgage Bank	3,945	3,574	3,486	3,434	3,425	3,113	3,103	2,879	2,881
Denmark	28,395	28,725	28,522	29,435	29,066	28,765	28,631	25,254	25,298
Nordea Kredit Realkreditaktieselskab	11,846	12,012	12,070	12,195	12,152	12,236	12,188	10,081	10,312
Norway	28,601	28,171	30,707	32,758	33,300	30,163	28,896	18,974	19,219
Nordea Eiendomskreditt AS	5,453	4,951	5,650	5,563	5,510	2,870	2,633	1,210	1,151
Russia	301	311	403	491	520	581	671	679	964
Baltics	803	814	817	0	0	4,675	4,827	4,866	4,840
Outside Nordic	3,618	4,115	4,276	4,490	4,798	4,583	4,584	4,343	4,678
Credit Value Adjustment Risk	934	674	795	844	728	1,099	931	728	793
Market risk	9,597	8,594	4,934	4,257	5,165	7,253	6,064	3,812	3,908
Settlement Risk	1	0	4	2	0	1			
Operational risk	14,701	14,701	15,698	15,698	15,698	15,698	16,487	16,487	16,487
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR	452	735	750	711	663	673	657	607	624
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	11,151	10,162	10,667	10,367	10,330	10,112	10,626		
Additional risk exposure amount due to Article 3 CRR	0	0	0	0	0	0	152	152	152
Total	154,600	152,108	150,215	156,349	159,729	163,007	155,886	120,827	122,568

#### Summary of items included in own funds (Nordea Bank Abp)

These figures are according to part 8 of CRR

EURm	Q2/20 <sup>1</sup>	Q1/201	Q4/19 <sup>1</sup>	Q3/19 <sup>1</sup>	Q2/19 <sup>1</sup>	Q1/19 <sup>1</sup>	Q4/181
Calculation of own funds							
Equity in the consolidated situation	25,417	25,513	25,841	25,664	25,765	25,860	26,869
Proposed/actual dividend							
Common Equity Tier 1 capital before regulatory adjustments	25,417	25,513	25,841	25,664	25,765	25,860	26,869
Deferred tax assets	-237	-143	-136				
Intangible assets	-1,779	-1,725	-1,749	-1,676	-2,382	-2,385	-2,331
IRB provisions shortfall (-)						-18	
Pension assets in excess of related liabilities	-73	-131	-134	-122	-140	-148	-116
Other items, net	-250	-363	-266	-324	-256	-233	-363
Total regulatory adjustments to Common Equity Tier 1 capital	-2,339	-2,362	-2,285	-2,121	-2,778	-2,783	-2,810
Common Equity Tier 1 capital (net after deduction)	23,078	23,151	23,556	23,542	22,987	23,077	24,059
Additional Tier 1 capital before regulatory adjustments	2,787	2,833	3,118	3,182	3,957	4,002	2,860
Total regulatory adjustments to Additional Tier 1 capital	-25	-23	-20	-27	-8	-12	-11
Additional Tier 1 capital	2,762	2,810	3,098	3,155	3,949	3,991	2,849
Tier 1 capital (net after deduction)	25,840	25,961	26,654	26,697	26,936	27,068	26,908
Tier 2 capital before regulatory adjustments	4,241	4,383	4,559	4,789	4,906	4,801	4,960
IRB provisions excess (+)	481	282	275	288	122	135	111
Deductions for investments in insurance companies	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000
Other items, net	-63	-63	-62	-62	-63	-49	-51
Total regulatory adjustments to Tier 2 capital	-582	-781	-787	-774	-941	-914	-940
Tier 2 capital	3,659	3,602	3,772	4,015	3,965	3,887	4,020
Own funds (net after deduction)	29,499	29,563	30,426	30,712	30,901	30,955	30,928
<sup>1</sup> Excluding profit of the period							

<sup>1</sup> Excluding profit of the period

#### **Own Funds including profit (Nordea Bank Abp)**

Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18
23,253	23,186	23,368	23,529	22,977	23,066	24,027
29,675	29,598	30,238	30,699	30,891	30,944	30,896
	23,253	23,253 23,186	23,253 23,186 23,368	23,253 23,186 23,368 23,529	23,253 23,186 23,368 23,529 22,977	23,253         23,186         23,368         23,529         22,977         23,066

#### Capital ratios (Nordea Bank Abp)

Percentage	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18
Common Equity Tier 1 capital ratio, including profit	17.0	17.2	17.1	15.8	15.3	15.4	16.0
Tier 1 ratio, including profit	19.0	19.3	19.3	18.0	17.9	18.1	17.9
Total Capital ratio, including profit	21.7	22.0	22.1	20.7	20.6	20.7	20.6
Common Equity Tier 1 capital ratio, excluding profit	16.9	17.2	17.2	15.9	15.3	15.4	16.0
Tier 1 ratio, excluding profit	18.9	19.3	19.5	18.0	18.0	18.1	17.9
Total Capital ratio, excluding profit	21.6	21.9	22.2	20.7	20.6	20.7	20.6
Leverage ratio							
	Q2/20 <sup>1</sup>	Q1/201	Q4/19 <sup>1</sup>	Q3/19 <sup>1</sup>	Q2/19 <sup>1</sup>	Q1/19 <sup>1</sup>	Q4/181
Tier 1 capital, transitional definition, EURm	25,840	25,961	26,654	26,697	26,936	27,068	26,908
Leverage ratio exposure, EURm	477,943	474,867	444,959	464,831	472,183	481,518	453,689
Leverage ratio, percentage	5.4	5.5	6.0	5.7	5.7	5.6	5.9

<sup>1</sup> Excluding profit of the period

#### Minimum capital requirement and REA (Nordea Bank Abp)

	End Q2/20	20	End Q4/20	19	End Q2/20	19
EURm	Min. capital requirement	REA	Min. capital requirement	REA	Min. capital requirement	REA
Credit risk	9,252	115,648	9,428	117,849	9,995	124,943
- of which counterparty credit risk	561	7,017	502	6,275	654	8,172
IRB	6,407	80,092	6,551	81,884	7,181	89,764
- sovereign						
- corporate	4,941	61,762	5,013	62,665	5,631	70,389
- advanced	4,443	55,542	4,597	57,460	5,083	63,533
- foundation	498	6,220	416	5,205	548	6,856
- institutions	449	5,610	495	6,190	493	6,161
- retail	856	10,704	865	10,811	870	10,876
- other	161	2,016	178	2,218	187	2,338
Standardised	2,845	35,556	2,877	35,965	2,814	35,179
- central governments or central banks	52	648	68	846	25	322
- regional governments or local authorities	6	81	5	62	6	76
- public sector entities						
- multilateral development banks						
- international organisations						
- institutions	787	9,837	879	10,993	869	10,859
- corporate	438	5,472	397	4,963	333	4,161
- retail	12	145	11	135	3	43
- secured by mortgages on immovable property - in default		4		5	1	9
- associated with particularly high risk	78	976	75	938	71	886
- covered bonds	79	992	37	462	34	426
- institutions and corporates with a short-term credit assessment		001			0.	.=0
- collective investments undertakings (CIU)	27	334	25	312	24	299
- equity	1,358	16,969	1,372	17,147	1,442	18,023
- other items	8	98	8	102	6	75
Credit Value Adjustment Risk	74	922	64	790	58	721
Market risk	771	9,636	507	6,340	1,005	12,558
- trading book, Internal Approach	547	6,842	330	4,126	295	3,693
- trading book, Standardised Approach	59	730	73	913	93	1,158
- banking book, Standardised Approach	165	2,064	104	1,301	617	7,707
Settlement Risk		1		4		
Operational risk	831	10,386	937	11,717	937	11,717
Standardised	831	10,386	937	11,717	937	11,717
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	6	79	9	108	8	104
Additional risk exposure amount due to Article 3 CRR						
Total	10,934	136,672	10,945	136,808	12,003	150,043

#### Capital requirements for market risk (Nordea Bank Abp)<sup>1</sup>

Q2 2020

	Trading	book	Banking	book	Tota	al
EURm	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Total VaR (IA)	2,344	187			2,344	187
Interest rate risk	1,910	153			1,910	153
Equity risk	220	18			220	18
Credit spread risk	1,149	92			1,149	92
Foreign exchange risk	171	14			171	14
Inflation risk	143	11			143	11
Diversification effect	-1,250	-100			-1,250	-100
Total Stressed VaR (IA)	2,820	226			2,820	226
Interest rate risk	2,730	218			2,730	218
Equity risk	655	52			655	52
Credit spread risk	1,324	106			1,324	106
Foreign exchange risk	331	26			331	26
Inflation risk	230	18			230	18
Diversification effect	-2,450	-196			-2,450	-196
Incremental Risk Charge (IA)	607	49			607	49
Comprehensive Risk Charge (IA)	1,065	85			1,065	85
Equity Event Risk (IA)	6	0			6	0
Standardised Approach	730	58	2,064	165	2,795	224
Interest rate risk	432	35			432	35
Equity risk	253	20			253	20
Commodity Risk	46	4			46	4
Foreign exchange risk			2,064	165	2,064	165
Total	7,572	606	2,064	165	9,636	771

1) All figures excluding Settlement Risk

#### Minimum Capital Requirement & Capital Buffers (Nordea Bank Abp)

	Minimum _		Capital I				
Percentage	Capital requirement	ССоВ	ССуВ	SII	SRB	Capital Buffers total	Total
Common Equity Tier 1 capital	4.5	2.5	0.2			2.7	7.2
Tier 1 capital	6.0	2.5	0.2			2.7	8.7
Own funds	8.0	2.5	0.2			2.7	10.7
EURm							
Common Equity Tier 1 capital	6,150	3,417	252			3,669	9,819
Tier 1 capital	8,200	3,417	252			3,669	11,869
Own funds	10,934	3,417	252			3,669	14,603

Common Equity Tier 1 available to meet Capital Buffers							
Percentage points of REA	Q2/201	Q1/201	Q4/19 <sup>1</sup>	Q3/19 <sup>1</sup>	Q2/19 <sup>1</sup>	Q1/19 <sup>1</sup>	Q4/18 <sup>1</sup>
Common Equity Tier 1 capital	12.4	12.7	12.7	11.4	10.8	10.9	11.5
1							

<sup>1</sup> Excluding profit for the period

#### Additional information on exposures for which internal models are used (Nordea Bank Abp)

	On-balance exposure, EURm	Off-balance exposure, EURm	⊨xposure value (EAD), EURm <sup>1</sup>	of which EAD for off- balance, EURm	Exposure-weighted average risk weight
Corporate, foundation IRB:	1,551	403	10,657	55	58.4
of which					
- rating grades 6	396	2	3,172		22.6
- rating grades 5	724	48	3,449	13	54.0
- rating grades 4	306	76	3,200	19	85.3
- rating grades 3	98	228	706	12	108.8
- rating grades 2	26	43	66	9	152.3
- rating grades 1	1	6	14	2	165.4
- unrated			4		257.7
- defaulted			46		19.5
Corporate, advanced IRB:	82,557	70,546	118,089	38,086	47.0
of which					
- rating grades 6	6,833	7,943	11,010	4,495	16.3
- rating grades 5	22,609	28,603	38,326	15,467	34.6
- rating grades 4	39,839	26,902	53,129	14,290	53.2
- rating grades 3	8,659	5,168	10,963	3,161	69.1
- rating grades 2	1,228	538	1,283	293	101.7
- rating grades 1	390	226	444	147	135.2
- unrated	304	393	487	233	159.8
- defaulted	2,695	773	2,447		80.3
Institutions, foundation IRB:	26,879	4,234	33,391	2,259	16.8
of which					
- rating grades 6	10,974	527	12,710	191	8.5
- rating grades 5	15,482	1,345	18,214	452	14.8
- rating grades 4	288	1,970	2,191	1,488	64.8
- rating grades 3	17	179	118	98	106.2
- rating grades 2	1	164	21	19	232.7
- rating grades 1			6		243.3
- unrated	111	49	131	11	171.4
- defaulted					
Retail, of which secured by real estate:	15,194	3,717	16,672	1,479	18.0
of which					
- scoring grades A	8,135	2,702	9,177	1,043	12.5
- scoring grades B	4,099	605	4,355	256	11.3
- scoring grades C	1,704	289	1,829	124	18.2
- scoring grades D	711	108	758	48	33.1
- scoring grades E	70	4	72	2	52.4
- scoring grades F	151	3	153	2	96.9
- not scored	5	1	5	1	93.9
- defaulted	319	5	323	3	180.1

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

<sup>1</sup> Includes EAD for on-balance, off-balance, derivatives and securities financing

	On-balance exposure, EURm	Off-balance exposure, EURm	Exposure value (EAD), EURm <sup>1</sup>	of which EAD for off- balance, EURm	Exposure-weighted average risk weight
Retail, of which other retail:	12,341	24,581	29,529	18,819	26.1
of which					
- scoring grades A	3,546	14,234	14,849	11,406	9.4
- scoring grades B	3,195	5,321	6,682	3,903	18.9
- scoring grades C	2,306	2,377	3,504	1,738	31.5
- scoring grades D	1,430	1,658	2,238	1,161	44.4
- scoring grades E	794	333	952	260	48.6
- scoring grades F	577	180	628	144	70.3
- not scored	29	271	74	40	80.0
- defaulted	464	207	602	167	329.1
Other non credit-obligation assets:	2,344		2,344		86.0

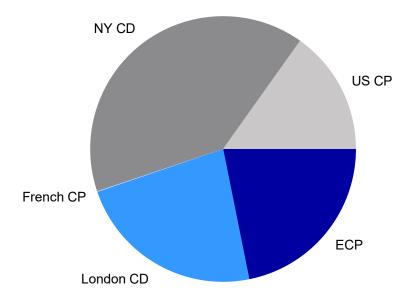
Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving

retail

<sup>1</sup> Includes EAD for on-balance, off-balance, derivatives and securities financing

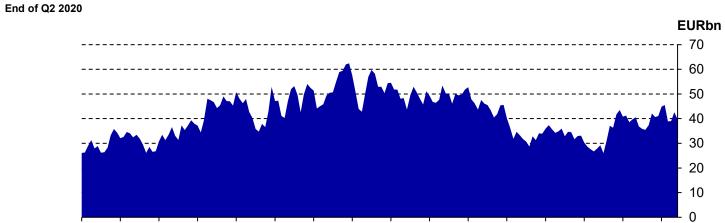
#### Short-term funding

**Diversification of Short-term funding programs** Outstanding volume of short-term funding EUR 39.7bn End of Q2 2020



#### Short-term funding programs - weighted average original maturity of total issuance End of Q2 2020





Total outstanding short-term issuance

2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

## Liquidity buffer composition Q2 2020

#### According to Nordea definition

	Currency distri	bution, market v	alue in billions	EUR	
EURbn	EUR	USD	SEK	Other	Sum
Level 1 Assets*	37.7	17.4	15.6	32.1	102.8
Cash and balances with central banks	31.1	12.1	5.6	7.1	55.9
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks	6.0	4.3	2.2	5.3	17.7
Securities issued or guaranteed by municipalities or other public sector entities	0.1	1.0	3.4	1.0	5.5
Covered bonds	0.5	0.0	4.4	18.7	23.7
Level 2 Assets*	0.3	0.0	0.3	1.7	2.3
Covered bonds	0.3	0.0	0.3	1.7	2.3
Other level 2 assets	0.0	0.0	0.0	0.0	0.1
Fotal (according to Nordea definition)	38.1	17.4	15.9	33.8	105.1
Balances with other banks	0.2	0.3	0.0	0.4	0.9
Covered bonds issued by the own bank or related unit	0.1	0.0	0.5	0.2	0.8
All other securities**	0.4	2.3	0.4	0.2	3.3
Fotal (including other liquid assets)	38.8	20.0	16.8	34.6	110.2

\*Level 1 & Level 2 assets according to EBA LCR Delegated Act \*\*All other unencumbered securities held by Treasury

#### Liquidity buffer - Nordea Group

	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19
Level 1 Assets	102.8	99.8	99.2	97.1	100.5
Cash and balances with central banks	55.9	55.0	41.6	41.9	46.7
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks	17.7	17.4	19.9	22.1	19.3
Securities issued or guaranteed by municipalities or other public sector entities	5.5	4.4	6.7	5.6	6.7
Covered bonds	23.7	22.9	31.1	27.5	27.9
Level 2 Assets	2.3	1.4	2.7	2.9	3.8
Covered bonds	2.3	1.4	2.7	2.9	3.8
Other level 2 assets	0.1	0.0	0.0	0.0	0.0
Total (according to Nordea definition)	105.1	101.1	101.9	100.0	104.3
Balances with other banks	0.9	1.8	0.9	0.6	0.8
Covered bonds issued by the own bank or related unit	0.8	2.0	0.8	2.1	0.9
All other securities	3.3	4.0	3.0	2.2	2.6
Total (including other liquid assets)	110.2	109.0	106.7	104.9	108.6

### Assets and liabilities in foreign currency Q2 2020

EURbn	EUR	USD	SEK	DKK	NOK	Other	Not distributed	Tota
Cash balances with central banks	32.5	12.1	2.4	4.1	3.0	0.1		54.3
Loans to the public	84.2	13.8	84.9	85.1	57.9	1.9		327.7
Loans to credit institutions	6.3	0.5	1.1	0.1	0.4	0.2		8.7
Interest-bearing securities incl. Treasury bills	10.6	8.1	19.3	25.0	8.7	0.2	7.1	79.0
Derivatives	28.0	7.2	3.6	5.9	1.6	0.9		47.0
Other assets							70.6	70.6
Total assets	161.6	41.6	111.3	120.1	71.6	3.3	77.7	587.3
Deposits and borrowings from public	63.3	14.9	48.4	36.2	23.1	2.6		188.
Deposits by credit institutions	21.2	5.1	8.8	3.4	7.1	0.6		46.2
Debt securities in issue	37.9	31.3	35.3	51.9	12.6	13.1		182.
- of which CDs with original maturity less than 1 year		10.2				4.2		14.3
- of which CPs with original maturity less than 1 year	8.3	6.5				5.3		20.1
- of which CDs & CPs with original maturity over 1 year		8.9				0.2		9.1
- of which covered bonds	15.2		32.0	51.9	10.0	0.5		109.
- of which other bonds	14.4	5.7	3.3		2.6	2.9		29.0
Subordinated liabilities	2.8	4.5	0.6			0.5		8.5
Derivatives	27.1	9.6	3.9	6.0	2.5	0.6		49.7
Other liabilities							80.6	80.6
Equity	20.1	0.1	3.4	4.5	3.3	0.3		31.8
Total liabilities and equity	172.6	65.3	100.5	102.0	48.7	17.6	80.6	587.
osition not reported/distributed on the balance sheet	11.0	23.7	-10.8	-18.1	-22.9	14.3		
et position, currencies		0.3	0.7	0.2	1.2	0.2		

#### Maturity analysis for assets and liabilities

Q2 2020

EURbn	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Tota
Cash balances with central banks	54.3								54.3
Loans to the public	46.1	13.5	31.7	26.2	56.9	44.1	109.2		327.
- of which repos	18.2	4.3	0.7	0.2					23.4
Loans to credit institutions	7.0	0.3	0.5	0.3	0.5	0.1			8.7
- of which repos	5.5	0.2							5.8
Interest-bearing securities incl. Treasury bills	71.8							7.1	79.0
Derivatives								47.0	47.
Other assets								70.6	70.
Total assets	179.3	13.8	32.1	26.5	57.4	44.1	109.2	124.8	587
Deposits and borrowings from public	12.1	5.2	4.0	0.1				167.0	188.
- of which repos	4.8	2.8	0.2						7.8
Deposits by credit institutions	23.5	8.9	1.4	5.2	7.3				46.
- of which repos	12.0	5.6	1.1						18.
Debt securities in issue	12.4	12.2	40.1	24.1	54.8	13.4	25.1		182
- of which CDs with original maturity less than 1 year	4.7	4.7	4.9						14.3
- of which CPs with original maturity less than 1 year	6.7	5.2	8.2						20.
- of which CDs & CPs with original maturity over 1 year	0.8	0.8	6.3	1.0	0.2				9.1
- of which covered bonds	0.1	0.1	15.3	18.4	42.3	8.5	24.9		109
- of which other bonds	0.1	1.4	5.4	4.7	12.3	4.9	0.2		29.
Subordinated liabilities			1.9		0.9	2.8	0.8	2.0	8.5
Derivatives								49.7	49.
Other liabilities								80.6	80.
Equity								31.8	31.
Total liabilities and equity	48.0	26.1	47.3	29.6	63.0	16.3	25.8	331.2	587.

#### Maturity analysis for assets and liabilities in currencies Q2 2020 in EURbn

EUR	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	32.5								32.5
Loans to the public	14.6	3.2	9.6	8.6	19.4	12.6	16.2		84.2
Loans to credit institutions	5.3	0.3	0.1	0.2	0.4				6.3
Interest-bearing securities including Treasury bills	10.6								10.6
Derivatives								28.0	28.0
Total assets	62.9	3.5	9.8	8.9	19.7	12.6	16.2	28.0	161.5
Deposits and borrowings from public	3.6	2.5	2.3	0.1				54.7	63.3
Deposits by credit institutions	8.2	4.5	1.2		7.3				21.2
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr	1.9	2.1	4.4						8.3
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds			1.5	2.0	6.5	4.1	1.0		15.2
Issued other bonds		0.1	1.7	3.1	5.4	4.0	0.2		14.4
Subordinated liabilities			0.8			2.1			2.8
Derivatives								27.1	27.1
Equity								20.1	20.1
Total liabilities and equity	13.8	9.3	11.9	5.1	19.2	10.2	1.1	102.0	172.6
Derivatives, net inflows/outflows	-4.6	20.5	-0.3	-4.8	-2.2	1.5	-0.4		9.6

USD	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	12.1								12.1
Loans to the public	2.1	1.7	2.8	2.0	4.4	0.8			13.8
Loans to credit institutions	0.3		0.1						0.5
Interest-bearing securities including Treasury bills	8.1								8.1
Derivatives								7.2	7.2
Total assets	22.6	1.7	2.9	2.0	4.4	0.8		7.2	41.6
Deposits and borrowings from public	5.8	1.4	0.7					6.9	14.9
Deposits by credit institutions	4.0	1.0							5.1
Issued CDs where orig mat <1yr	3.6	2.9	3.6						10.2
Issued CPs where orig mat <1yr	3.1	1.9	1.4						6.5
Issued CDs & CPs where orig mat >1yr	0.8	0.7	6.1	1.0	0.2				8.9
Issued covered bonds									
Issued other bonds		1.1	2.4		2.0	0.1			5.7
Subordinated liabilities			1.1		0.9		0.5	2.0	4.5
Derivatives								9.6	9.6
Equity								0.1	0.1
Total liabilities and equity	17.3	9.2	15.4	1.1	3.2	0.1	0.5	18.6	65.3
Derivatives, net inflows/outflows	7.3	8.8	0.7	-3.3	-4.3	-0.3	0.3		9.3

### Maturity analysis for assets and liabilities in currencies Q2 2020

in EURbn

SEK	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	2.4								2.4
Loans to the public	7.7	3.5	10.0	6.6	13.3	5.0	38.8		84.9
Loans to credit institutions	0.8		0.2		0.2				1.1
Interest-bearing securities including Treasury bills	19.3								19.3
Derivatives								3.6	3.6
Total assets	30.3	3.5	10.1	6.6	13.4	5.0	38.8	3.6	111.3
Deposits and borrowings from public	0.5	1.0	0.2					46.6	48.4
Deposits by credit institutions	3.2	0.4		5.2					8.8
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr									
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds	0.1		7.0	8.4	12.8	3.6	0.1		32.0
Issued other bonds			0.4	0.7	2.2	0.1			3.3
Subordinated liabilities						0.6			0.6
Derivatives								3.9	3.9
Equity								3.4	3.4
Total liabilities and equity	3.8	1.4	7.5	14.3	15.0	4.2	0.1	54.0	100.5
Derivatives, net inflows/outflows	0.1	-15.2	-2.7	4.3	5.6	-0.2	0.5		-7.6

ркк	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	4.1								4.1
Loans to the public	17.1	2.3	3.6	2.7	7.6	11.9	39.8		85.1
Loans to credit institutions	0.1								0.1
Interest-bearing securities including Treasury bills	25.0								25.0
Derivatives								5.9	5.9
Total assets	46.3	2.3	3.6	2.7	7.6	11.9	39.8	5.9	120.1
Deposits and borrowings from public	1.8	0.1	0.2					34.0	36.2
Deposits by credit institutions	3.2	0.1							3.4
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr									
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds	0.1		4.5	5.5	17.9	0.3	23.7		51.9
Issued other bonds									
Subordinated liabilities									
Derivatives								6.0	6.0
Equity								4.5	4.5
Total liabilities and equity	5.1	0.3	4.8	5.5	17.9	0.3	23.7	44.4	102.0
Derivatives, net inflows/outflows	-0.6	-6.1	-5.3	1.1	-1.0	-0.1	0.8		-11.3

### Maturity analysis for assets and liabilities in currencies Q2 2020

_		
in	EURbn	

NOK	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	3.0								3.0
Loans to the public	3.8	2.5	5.1	6.3	12.1	13.7	14.4		57.9
Loans to credit institutions	0.4								0.4
Interest-bearing securities including Treasury bills	8.7								8.7
Derivatives								1.6	1.6
Total assets	15.9	2.5	5.1	6.3	12.1	13.7	14.4	1.6	71.6
Deposits and borrowings from public	0.2	0.1	0.5					22.3	23.1
Deposits by credit institutions	4.6	2.5							7.1
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr									
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds		0.1	2.1	2.6	4.8	0.4	0.1		10.0
Issued other bonds			0.3	0.4	1.8	0.1			2.6
Subordinated liabilities									
Derivatives								2.5	2.5
Equity								3.3	3.3
Total liabilities and equity	4.8	2.6	2.9	3.0	6.6	0.6	0.1	28.2	48.7
Derivatives, net inflows/outflows	-4.6	-14.2	2.5	2.3	3.5	-0.2	-0.4		-11.1

Other	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	0.1								0.1
Loans to the public	0.8	0.3	0.6	0.1	0.1				1.9
Loans to credit institutions	0.2								0.2
Interest-bearing securities including Treasury bills	0.2								0.2
Derivatives								0.9	0.9
Total assets	1.2	0.3	0.6	0.1	0.1			0.9	3.3
Deposits and borrowings from public	0.1							2.5	2.6
Deposits by credit institutions	0.2	0.3	0.1						0.6
Issued CDs where orig mat <1yr	1.1	1.7	1.3						4.2
Issued CPs where orig mat <1yr	1.7	1.2	2.4						5.3
Issued CDs & CPs where orig mat >1yr			0.2						0.2
Issued covered bonds			0.1		0.3				0.5
Issued other bonds			0.7	0.6	0.9	0.7			2.9
Subordinated liabilities						0.1	0.3		0.5
Derivatives								0.6	0.6
Equity								0.3	0.3
Total liabilities and equity	3.2	3.3	4.9	0.6	1.2	0.8	0.3	3.3	17.6
Derivatives, net inflows/outflows	2.0	5.4	4.3	0.5	-1.6		-0.2		10.4

#### Liquidity Coverage Ratio Subcomponents (EBA LCR Delegated act) Q2 2020

	Com	bined	U	SD	E	UR
	Unweighted		Unweighted		Unweighted	
EURm	value	Weighted value	value	Weighted value	value	Weighted value
Total high-quality liquid assets (HQLA)	105,149	103,139	17,404	17,395	38,066	6 37,981
Liquid assets level 1	102,811	101,154	17,359	17,357	37,735	5 37,700
Liquid assets level 2	2,338	1,985	45	38	33	1 281
Cap on level 2	0	0	0	0	) (	0 0
Total cash outflows	344,704	75,027	53,460	34,482	139,757	7 47,326
Retail deposits & deposits from small	97,930	6,435	306	45	32,202	2 2,194
business customers						
Unsecured wholesale funding	106,645	49,241	19,958	13,240	29,840	0 12,024
Secured wholesale funding	25,953	4,041	4,561	1,784	12,934	4 982
Additional requirements	72,965	12,130	22,698	19,020	52,969	9 31,263
Other funding obligations	41,211	3,180	5,937	393	6 11,81 <i>°</i>	1 863
Total cash inflows	46,678	10,695	28,977	25,862	43,630	0 26,603
Secured lending (e.g. reverse repos)	33,289	3,511	1,012	971	16,389	9 946
Inflows from fully performing exposures	7,640	3,692	1,225	552	2,676	6 1,267
Other cash inflows	5,750	3,492	26,739	26,663	24,564	4 24,391
Limit on inflows		0		-2,324	Ļ	0
Liquidity coverage ratio (%)		160%		202%		183%

For Nordea Eiendomskreditt AS combined LCR, as specified by Delegated Act, was 984% and NOK LCR 987%.

## Nordea

## Macroeconomic Outlook



#### Macroeconomic data - Nordic region

%	Country	2017	2018	2019E	2020E	2021E
Gross domestic product growth	Denmark	2.0	2.4	2.4	-5.0	4.0
	Finland	3.1	1.6	1.0	-7.0	4.0
	Norway	2.0	2.2	2.3	-6.0	4.0
	Sweden	2.7	2.3	1.3	-6.0	4.0
Inflation	Denmark	1.1	0.8	0.8	0.5	1.1
	Finland	0.7	1.1	1.0	0.0	0.5
	Norway	1.9	2.7	2.3	1.3	3.3
	Sweden	1.8	2.0	1.8	0.2	1.3
Private consumption growth	Denmark	1.6	2.6	2.2	-4.5	6.0
	Finland	1.0	1.7	1.0	-6.5	5.0
	Norway	2.2	1.9	1.6	-5.2	6.3
	Sweden	2.6	1.8	1.2	-0.7	3.5
Unemployment	Denmark	4.2	3.8	3.7	5.2	5.3
	Finland	8.6	7.4	6.7	8.0	8.0
	Norway	4.2	2.8	2.3	5.5	4.0
	Sweden	6.7	6.3	6.8	9.1	9.6

Source: Nordea Markets, Economic Outlook Q1 2020. Baseline scenarios

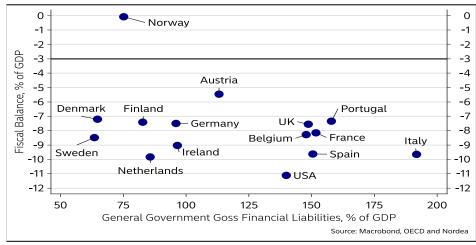
#### Market development - interest rates

Market rates	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Chg Q2/Q2
Short. EUR (1W Eonia )	-0.49	-0.45	-0.32	-0.50	-0.43	-0.43	-0.06
Long. EUR (5 years)	-0.35	-0.23	-0.11	-0.41	-0.23	0.01	-0.12
Short. DK	-0.58	-0.58	-0.73	-0.73	-0.55	-0.65	-0.03
Long. DK	-0.13	0.03	0.02	-0.32	-0.15	0.13	0.02
Short. NO	-0.03	0.01	1.23	1.23	0.98	1.08	-1.00
Long. NO	0.66	0.80	2.01	1.71	1.75	1.80	-1.10
Short. SE	-0.09	-0.09	-0.30	-0.35	-0.01	-0.35	-0.08
Long. SE	0.08	0.21	0.39	-0.04	0.10	0.37	-0.02

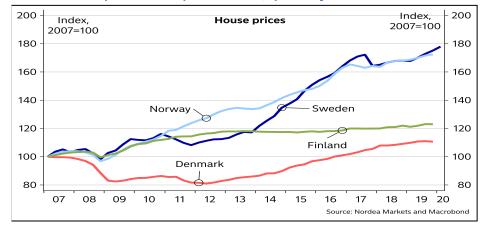




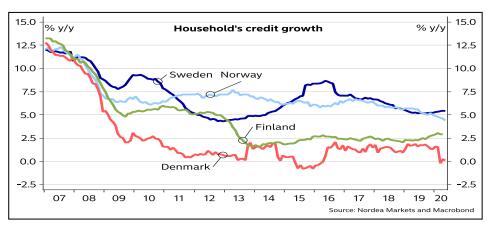
#### Europe public finances, 2021 Estimate



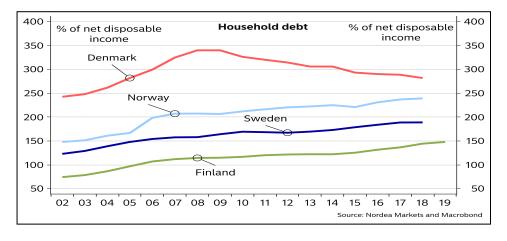




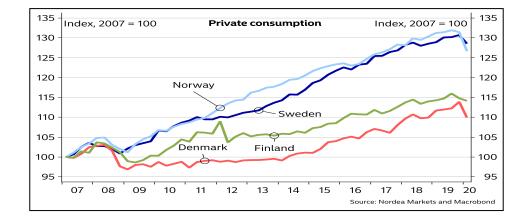




#### Nordic household debt to disposable income developments, annually 2002-2019



#### Private consumption development index, quarterly 2007-2020 Q1



This publication is a supplement to quarterly interim reports and Annual Report. Additional information can be found at: www.nordea.com/IR

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Financial calendar 2020

07 Oct - 22 Oct 2020 23 October 2020 Silent period Third Quarter Report 2020

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